



WYATT A. HANCOCK

SKILLS

STATA • R • EXCEL
RESEARCH • RUSSIAN

CONTACT

ADDRESS

682 Windsor Court,
Alpine, UT 84004

PHONE

(503) 860-1251

EMAIL

wyatta.hancock@gmail.com

WEBSITE

www.wyathancock.com

EDUCATION

Brigham Young University	2014-2018	PROVO, UT
Bachelors in International Relations, and Russian	GPA 3.53	

EMPLOYMENT

STORAGE CRAFT

Oct 2019-Current

Business Development Representative

DRAPER, UT

Analyze companies for the best product to fit their needs based off of data size, budget, company size, and the types of hardware and virtual machines they currently had installed. Brought on as part of a new team to transform the old sales department into one with the vibrancy of a startup. Learned the technical aspects necessary to understand the functionality of multiple data backup and protection products. Generated and qualified prospective leads in order to build up our sales departments' pipeline.

FRAZIER GROUP

May 2018-Oct 2018

Business Intelligence

LEHI, UT

Predicted profitability of Utah companies who applied to Frazier Group for investment. First, I led research into their inner workings, evaluating sales pipeline, management, revenue and economic growth trends. I then ran various regressions, prepared visuals of the data and presented my findings to the CEO of the company. I also prepared Quarterly statements for investors in the Lumen fund (Frazier Group's sister Fund) on the past and predicted profits. I was also key in managing relations with other investors in Utah by keeping ties relevant. This meant attending shareholder meetings, analyzing current financial situations in the market as a whole and determining whether follow-up investment would be prudent.

EUROPEAN COMMISSION-SAEIMA

April 2017-Sept 2018

Strategic Analyst

RIGA, LATVIA

Lead analyst on political effects portfolios for the European Commission for Foreign Affairs in the Latvian Parliament. I first performed technical research, then input variables into regressions to determine the various effects these movements could have on the Latvian state. Projects included: Analysis of Social Media Trends in US 2016 Election, effectiveness of East Stratcom, fallout effects of Brexit (concerning the three outlying regions) and an analysis of energy production in the US.

