

Period

All

Channels

All

Region

All

Sales Dashboard

Overview

Region

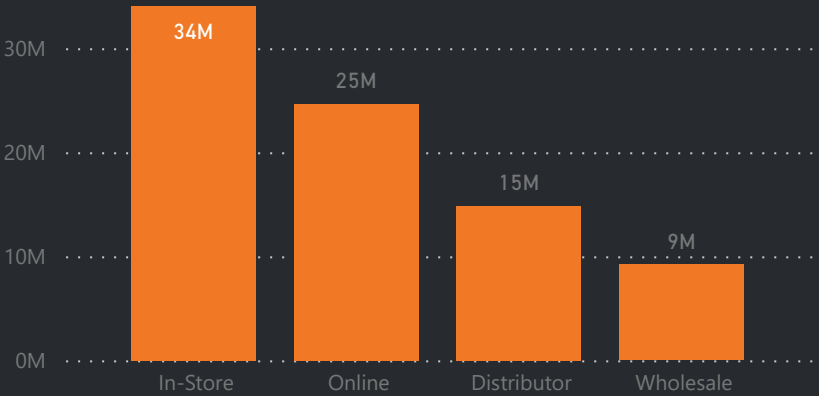
Product

Employees

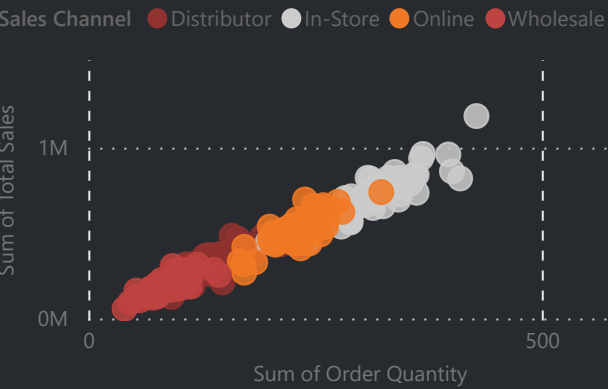
Total Sales

Net Profit

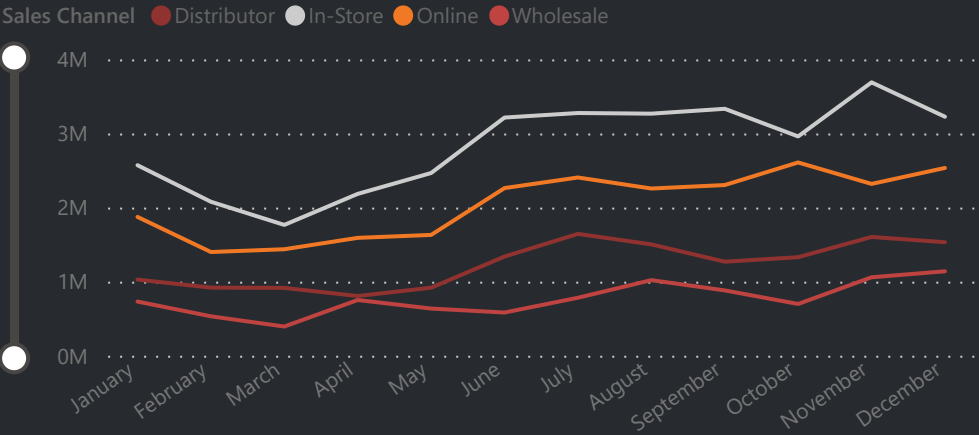
Total Sales by Channels



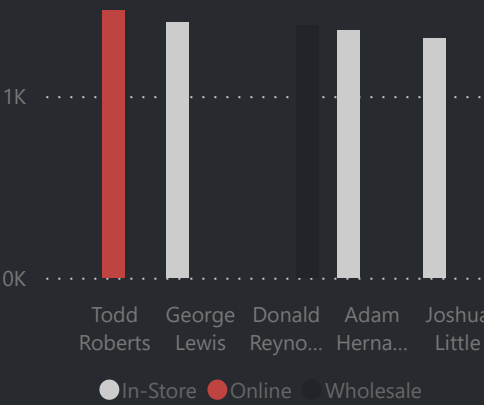
Order Quantity by Product



Total Sales by Region

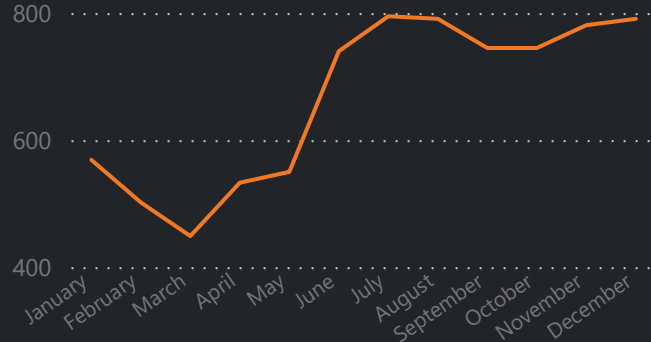


Top 5 Employees



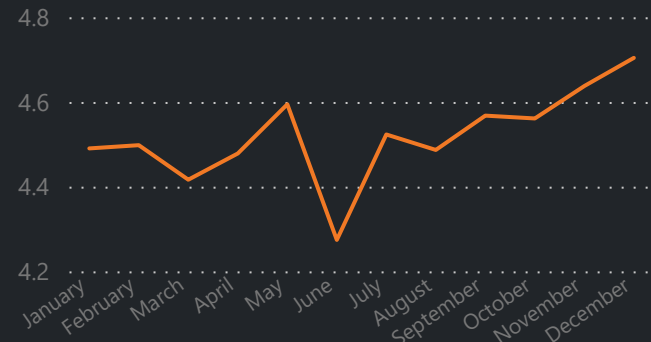
Average Orders

257.8



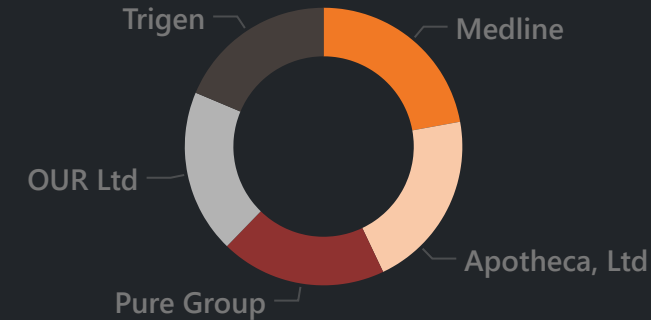
Quantity Sold

36.2K



Top 5 Customers

82.7M



Period

All

▼

Channels

All

▼

Region

All

▼

Sales Dashboard

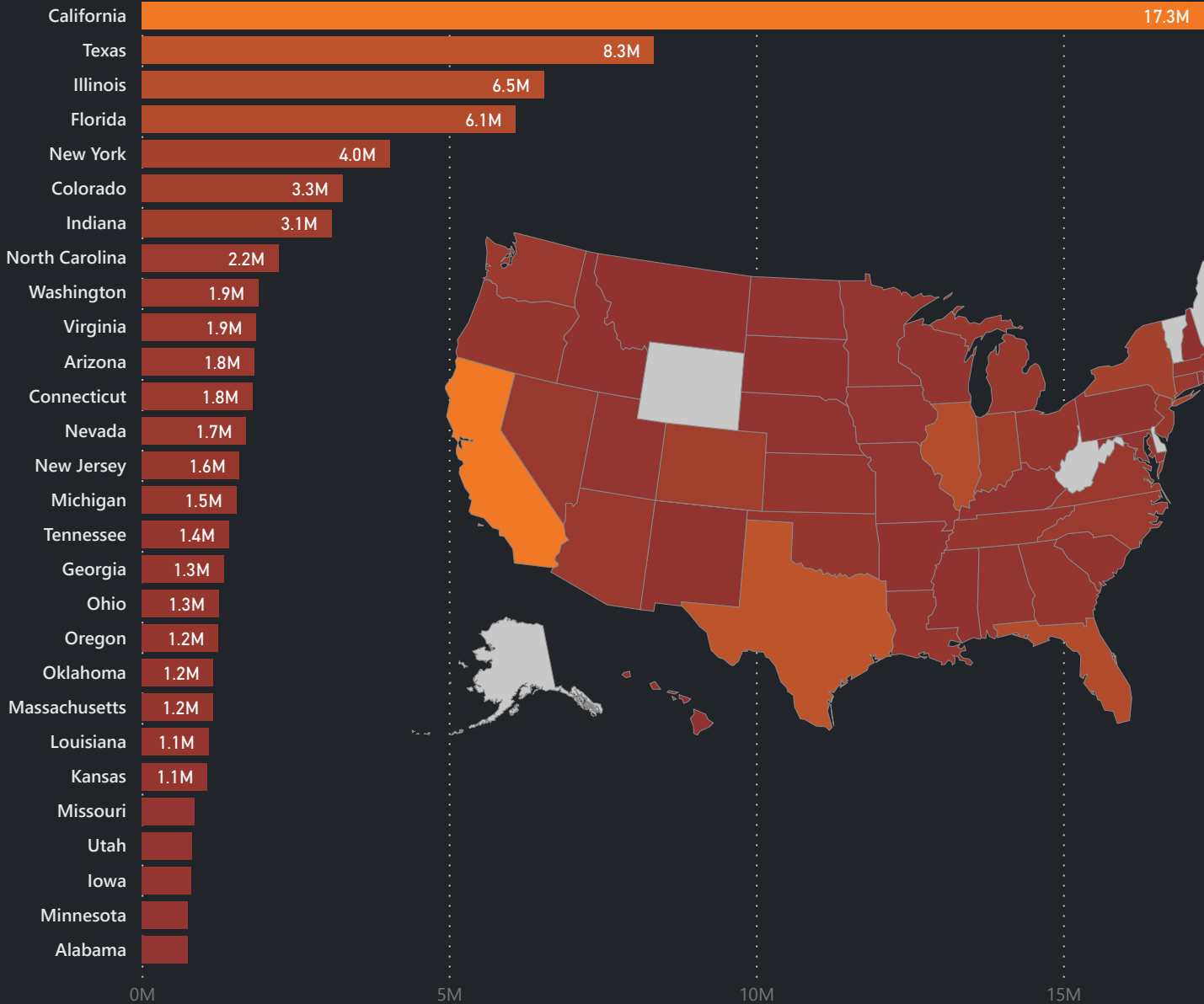
Overview

Region

Product

Employees

Total Sales by State



| State | Distributor | In-Store | Online | Wholes |
|----------------------|---------------|---------------|---------------|---------|
| Alabama | 71,301.40 | 469,891.10 | 167,017.60 | 37,4 |
| Arizona | 245,923.50 | 852,977.00 | 579,529.90 | 153,7 |
| Arkansas | 12,314.60 | 37,205.10 | 40,079.40 | 25,0 |
| California | 3,115,526.80 | 7,007,865.00 | 5,279,606.70 | 1,880,4 |
| Colorado | 673,973.10 | 1,347,410.20 | 961,724.70 | 281,9 |
| Connecticut | 329,150.90 | 543,825.60 | 658,315.20 | 269,5 |
| District of Columbia | 71,569.40 | 82,604.30 | 33,975.70 | |
| Florida | 928,821.00 | 2,568,840.30 | 1,819,210.80 | 770,7 |
| Georgia | 267,390.30 | 561,835.20 | 326,182.80 | 177,7 |
| Hawaii | 43,811.30 | 52,353.80 | 48,320.40 | 13,7 |
| Idaho | 66,135.70 | 42,732.60 | 59,623.30 | 41,7 |
| Illinois | 950,917.60 | 2,598,300.20 | 2,023,185.60 | 971,0 |
| Indiana | 620,574.10 | 1,305,180.10 | 896,272.40 | 265,4 |
| Iowa | 124,626.70 | 389,558.10 | 169,858.40 | 116,0 |
| Kansas | 100,734.50 | 588,943.40 | 278,726.70 | 94,8 |
| Kentucky | 15,517.20 | 199,070.40 | 153,336.20 | 14,7 |
| Louisiana | 270,264.60 | 501,742.90 | 246,767.70 | 65,8 |
| Maryland | 74,437.00 | 237,407.80 | 195,184.40 | 65,4 |
| Massachusetts | 132,405.40 | 539,102.10 | 335,314.90 | 148,6 |
| Michigan | 217,455.20 | 670,515.90 | 548,234.20 | 101,0 |
| Minnesota | 179,245.10 | 303,436.30 | 238,533.40 | 25,9 |
| Mississippi | 92,627.50 | 33,781.40 | 49,955.20 | 1,8 |
| Missouri | 125,001.90 | 335,073.70 | 350,061.60 | 48,8 |
| Montana | 47,724.10 | 108,191.60 | 25,868.70 | 8,5 |
| Nebraska | 112,975.40 | 136,626.40 | 116,245.00 | 27,6 |
| Nevada | 280,763.50 | 679,895.90 | 484,611.00 | 251,0 |
| New Hampshire | 37,895.20 | 79,026.50 | 104,191.70 | 3,5 |
| New Jersey | 269,634.80 | 773,113.00 | 357,806.80 | 188,5 |
| Total | 14,809,907.80 | 34,040,113.80 | 24,629,756.10 | 9,212,9 |

Period

All

Channels

All

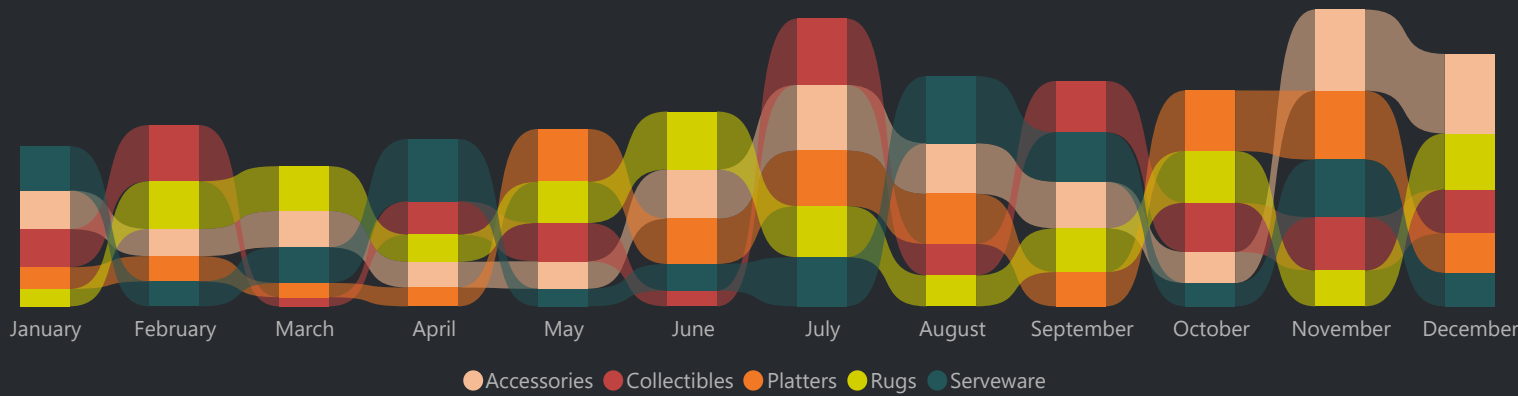
Region

All

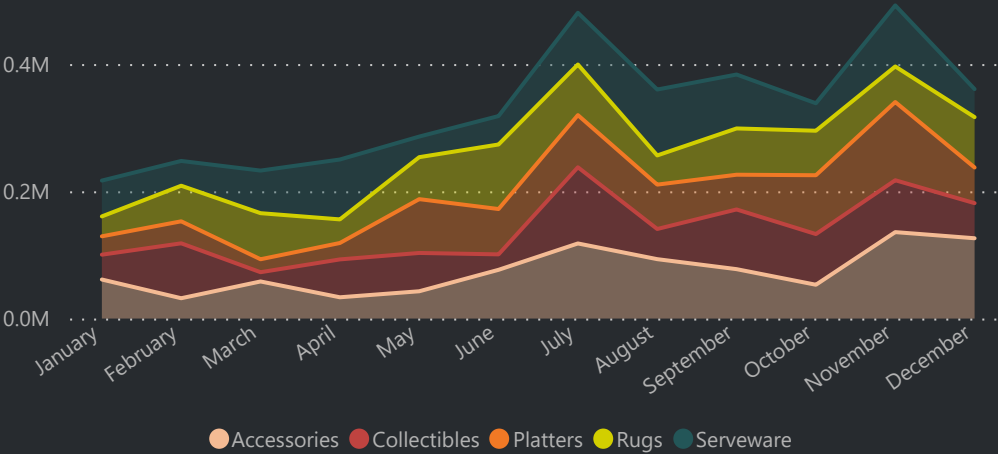
Sales Dashboard

- Overview
- Region
- Product
- Employees

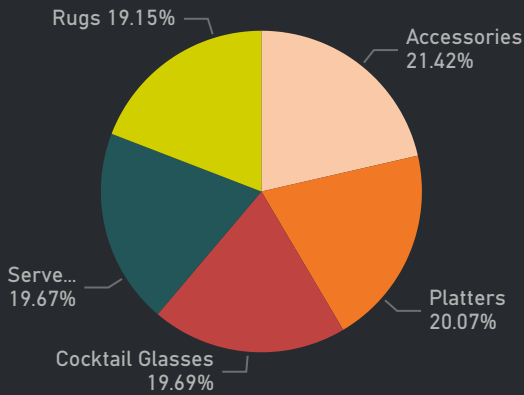
Total Sales by Product & Month



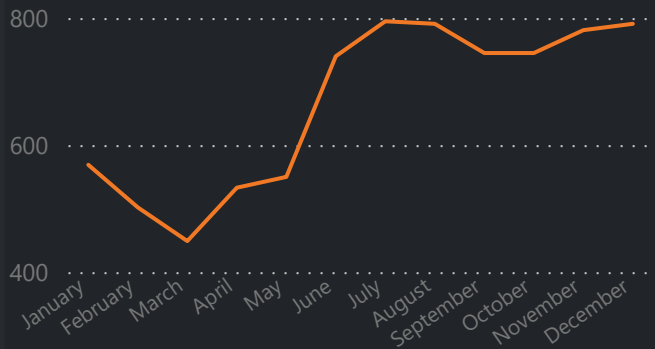
Net Profit by Product & Month



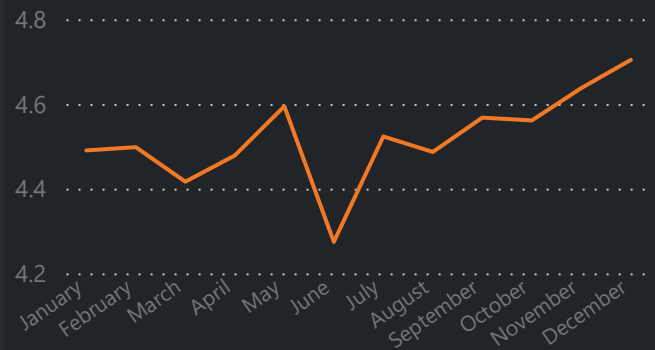
Order by Product Category



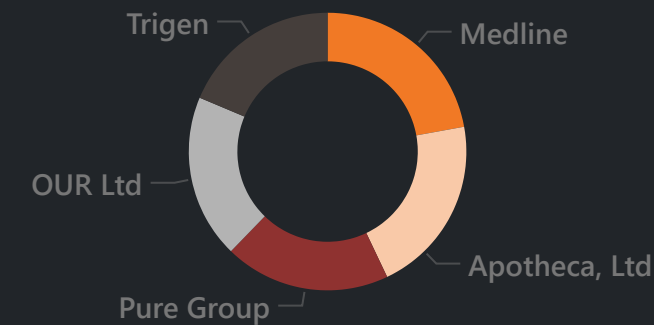
Average Orders 257.8



Quantity Sold 36.2K



Top 5 Customers 82.7M



Period

All

Channels

All

Region

All

Sales Dashboard

Overview

Region

Product

Employees

TOP 3 Employees



Adam Hernandez

3,261,359.00

Total Sales



Donald Reynolds

3,346,569.60

Total Sales

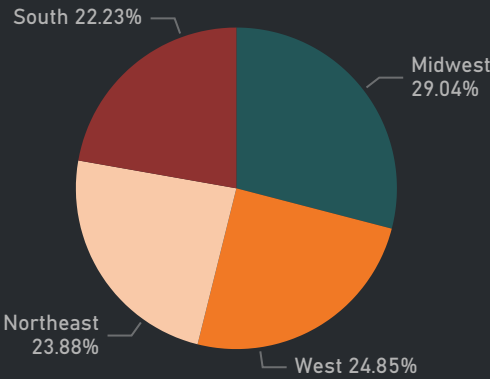


Todd Roberts

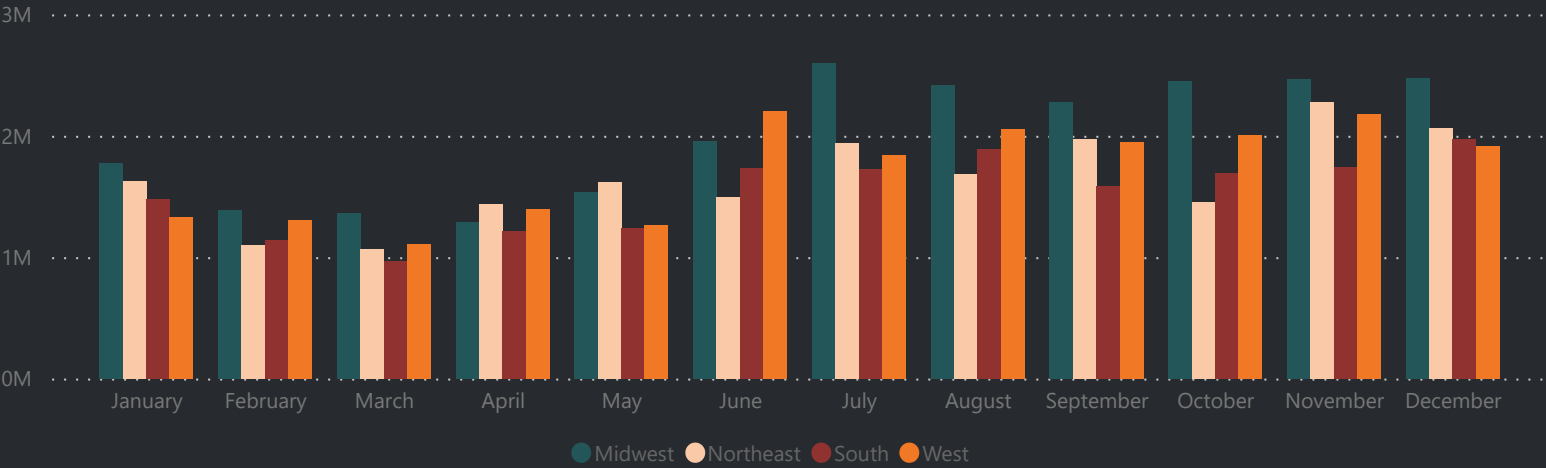
3,242,525.30

Total Sales

Total Sales by Region



Total Sales by Region & Month



| Sales Team | Region | Total Sales | Net Profit |
|---------------------|-----------|---------------|---------------|
| Adam Hernandez | Northeast | 3,261,359.00 | 1,214,764.87 |
| Anthony Berry | West | 2,974,217.10 | 1,110,365.21 |
| Anthony Torres | West | 2,910,734.60 | 1,063,275.19 |
| Carl Nguyen | Midwest | 3,181,160.00 | 1,169,520.85 |
| Carlos Miller | West | 2,505,324.30 | 977,468.49 |
| Chris Armstrong | Northeast | 2,802,482.70 | 1,048,353.29 |
| Donald Reynolds | South | 3,346,569.60 | 1,251,542.98 |
| Douglas Tucker | Midwest | 2,884,236.10 | 1,059,805.13 |
| Frank Brown | Northeast | 2,757,854.00 | 1,020,593.78 |
| George Lewis | West | 3,228,803.70 | 1,210,697.57 |
| Jerry Green | West | 2,923,826.40 | 1,080,323.01 |
| Joe Price | Northeast | 2,946,016.80 | 1,117,438.40 |
| Jonathan Hawkins | West | 2,764,446.80 | 1,075,905.83 |
| Joshua Bennett | Northeast | 2,630,366.40 | 1,003,094.39 |
| Joshua Little | South | 3,217,192.60 | 1,210,649.60 |
| Joshua Ryan | Midwest | 2,993,305.40 | 1,058,026.82 |
| Keith Griffin | Northeast | 2,814,857.60 | 1,044,022.94 |
| Nicholas Cunningham | South | 3,191,605.30 | 1,167,064.89 |
| Patrick Graham | South | 2,819,487.30 | 1,064,888.55 |
| Paul Holmes | Midwest | 2,771,602.40 | 1,028,610.13 |
| Roger Alexander | Midwest | 2,996,923.40 | 1,121,190.33 |
| Roy Rice | Midwest | 3,098,435.10 | 1,173,596.19 |
| Samuel Fowler | Midwest | 3,050,999.10 | 1,136,079.47 |
| Shawn Cook | Midwest | 3,036,754.90 | 1,170,326.25 |
| Shawn Torres | Northeast | 2,535,795.90 | 969,939.64 |
| Shawn Wallace | South | 3,043,160.10 | 1,084,326.06 |
| Stephen Payne | South | 2,762,684.70 | 1,025,454.70 |
| Todd Roberts | West | 3,242,525.30 | 1,217,349.47 |
| Total | | 82,692,726.60 | 30,874,674.01 |