**Title year exceeded thanks to 188,000 active customers - igus increases delivery capacity and grows by 32%**

**First, Germany, 22nd March 2022 - Customers of motion plastics products - from drive cables to gears - continued to receive a very high proportion of their orders quickly in 2021. The 2019 plan to invest in production and supply chain helped meet the surge in demand. This intense scale-up will continue until 2023, also with a view to the Ukraine conflict. The enterprise's goal gained focus: improve what moves in a CO2-neutral manner, with zero plastic waste and become "the easiest company to deal with."**

Second million Euro more sales in one year, with almost the same selling prices until the end of the year, and everything produced as well as sourced in-house - we've never had that before", says Frank Blase, CEO. "Our colleagues achieved miracles. And we were lucky to realise our investment plans even in the weak year 2020." The turnover in 2021 amounted to 961 million Euros.

Third more turnover than in 2020 also means 26% more than in the record year 2019. This year also saw the beginning of the implementation of the plan that is internally referred to "No. 1 Catalogue": more than 80,000 items have since been in stock additionally or in higher quantities. In 15 global distribution centres, the rate of catalogue products shipped the same day or within 24 hours increased to at least 25%. "That's probably why the sales growth is almost the same across all product lines", Blase said. The online shops also experienced improvements. Online sales increased by 55% in 2021. "Customers need to be able to decide immediately on the web whether the plastic solution is usable, and then have it delivered quickly. That's part of the ‘easiest company to deal with’ goal”, according to Frank Blase.