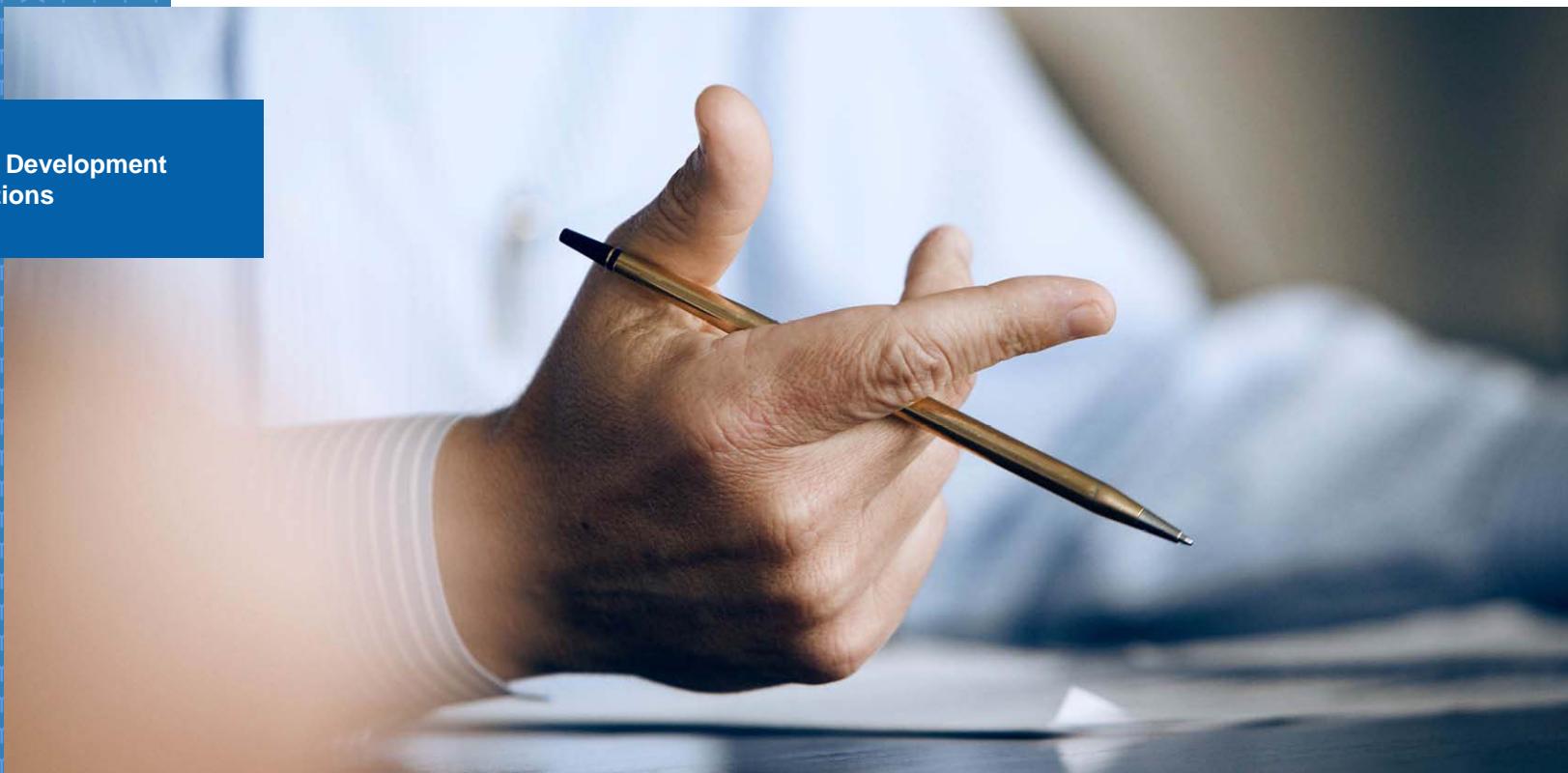
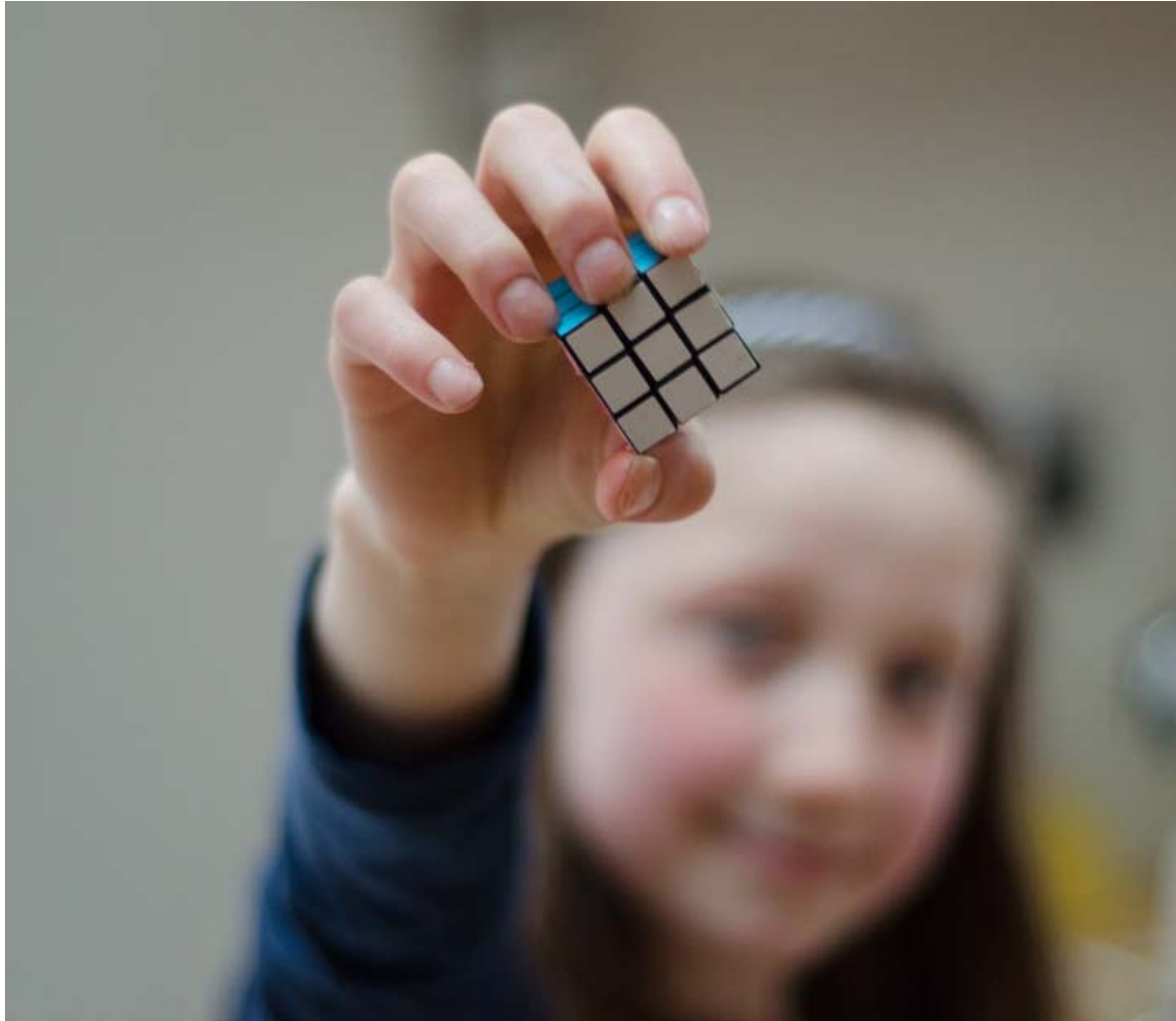


Global Development
Operations



Data Operations Global Webcast November 9, 2017

The puzzle is almost complete ...

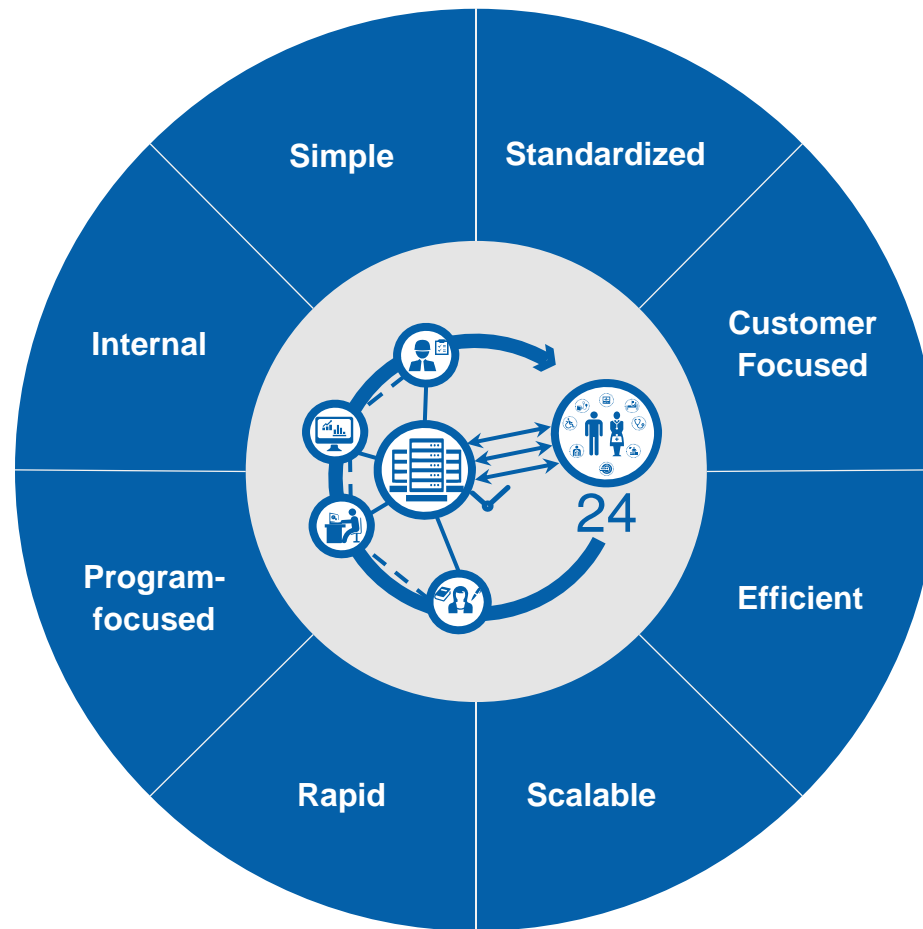


Objectives for this webcast

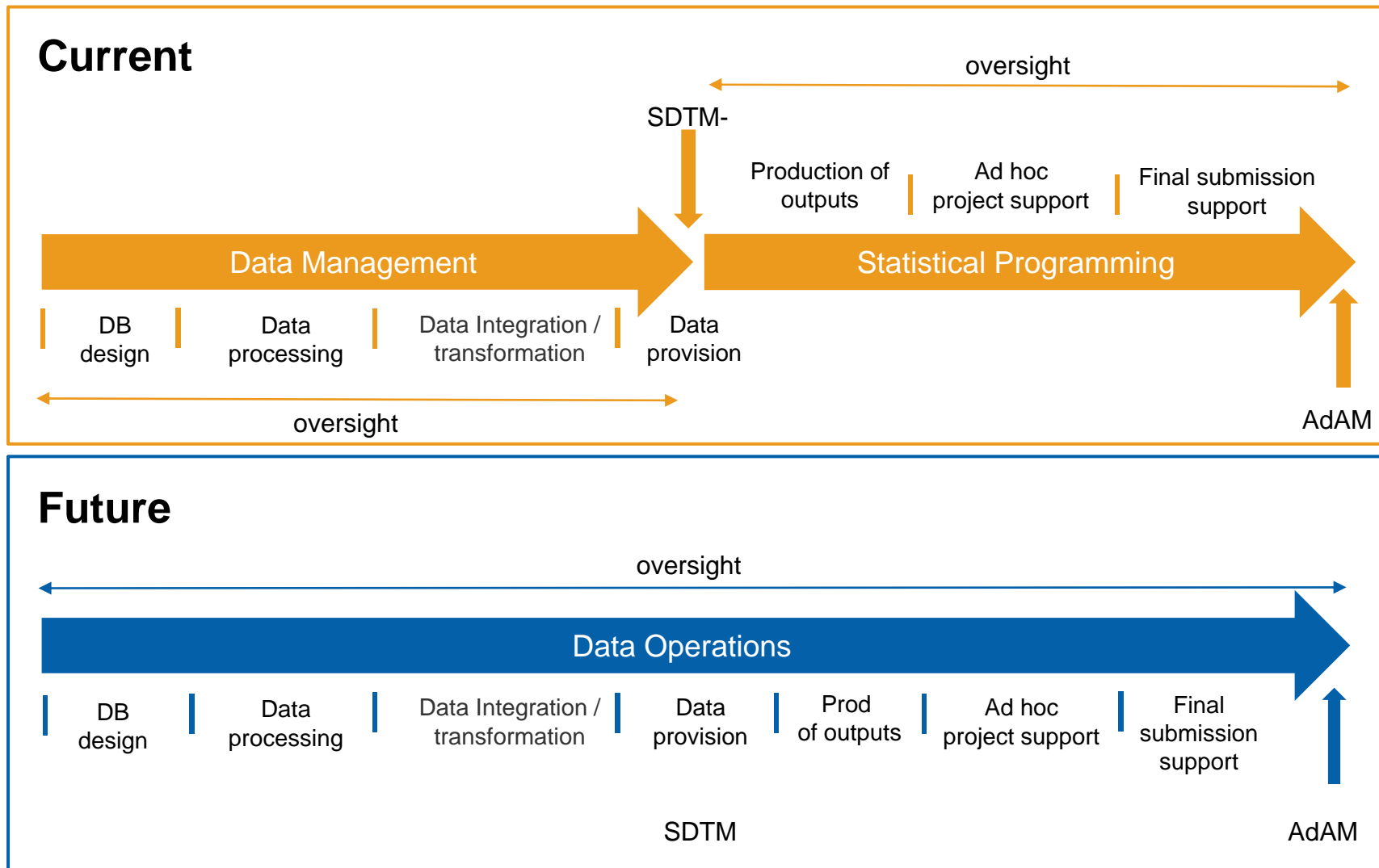
- **Share progress on the ongoing Data Operations transformation effort**
- Update on the n-4 organizational design
- Outline the recruitment process for the remainder of DO organization

* n: Vas Narasimhan, n-4s are the direct reports of the Data Operations LT

RECAP: Data Management & Statistical Programming: focus areas



RECAP: together we are stronger...



What success looks like..



**Organizational design
endorsed by senior
management**



**Accelerated delivery of NEO
Rave-X processes with two
active early adopter trials**



**Recruitment process for
leadership roles complete**



**Successful delivery of other
STRIDE components driven
by DO**

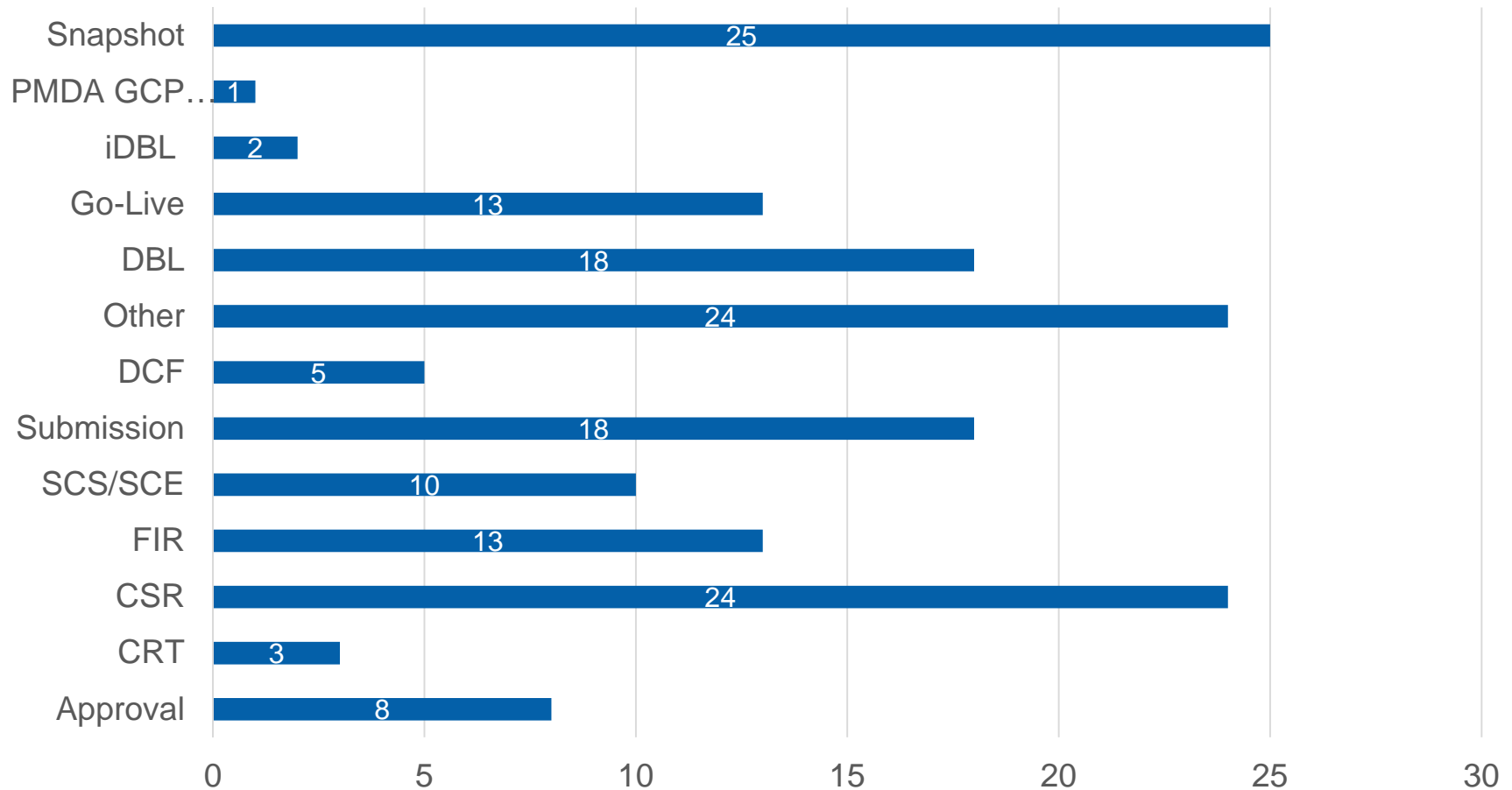


**Continued delivery of
portfolio amidst the DO
transformation**

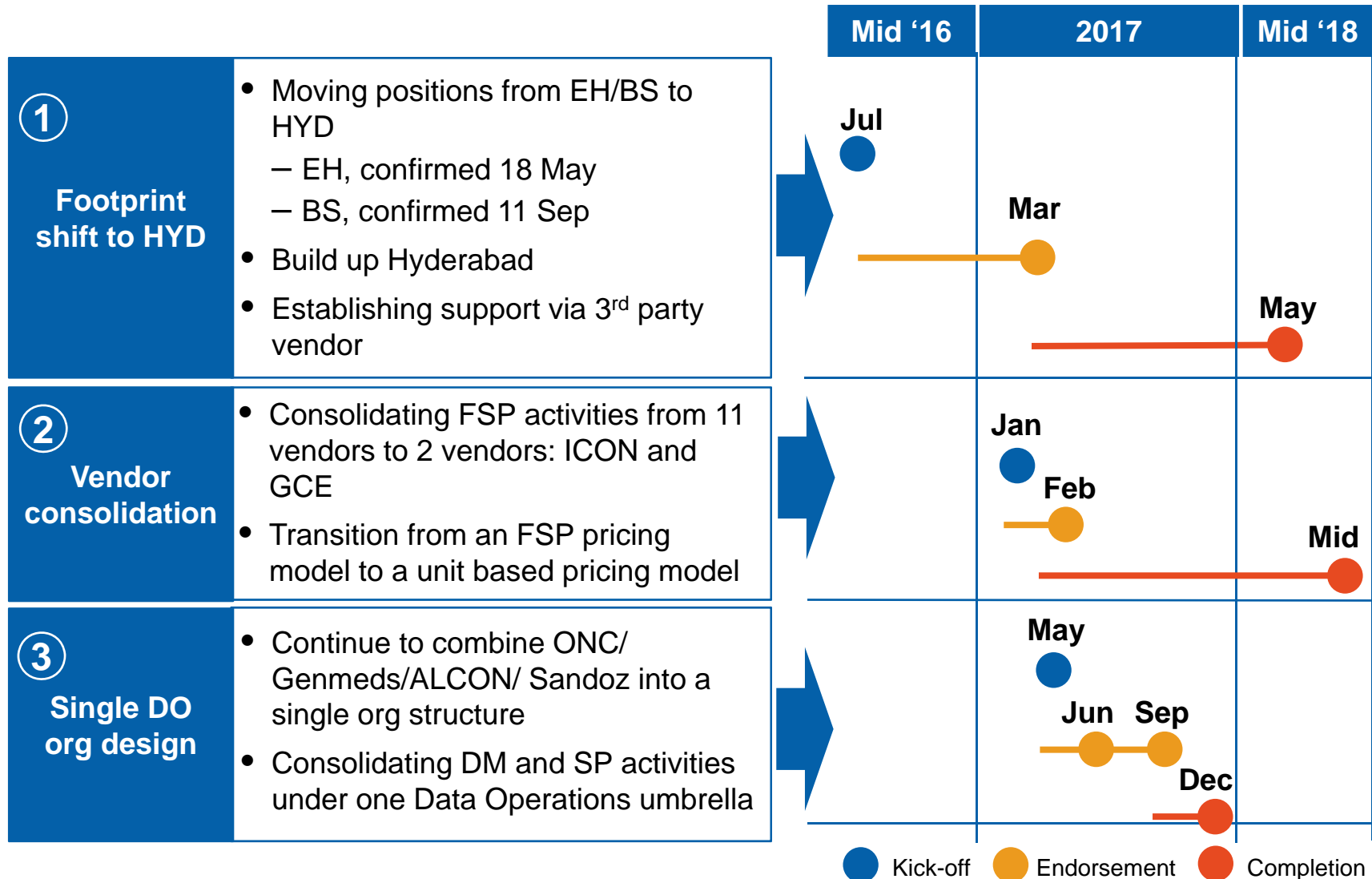


**Internal and vendor
recruitment ahead of schedule
with more than 300 people
successfully onboarded**

Our achievements (Q3 / Q4)

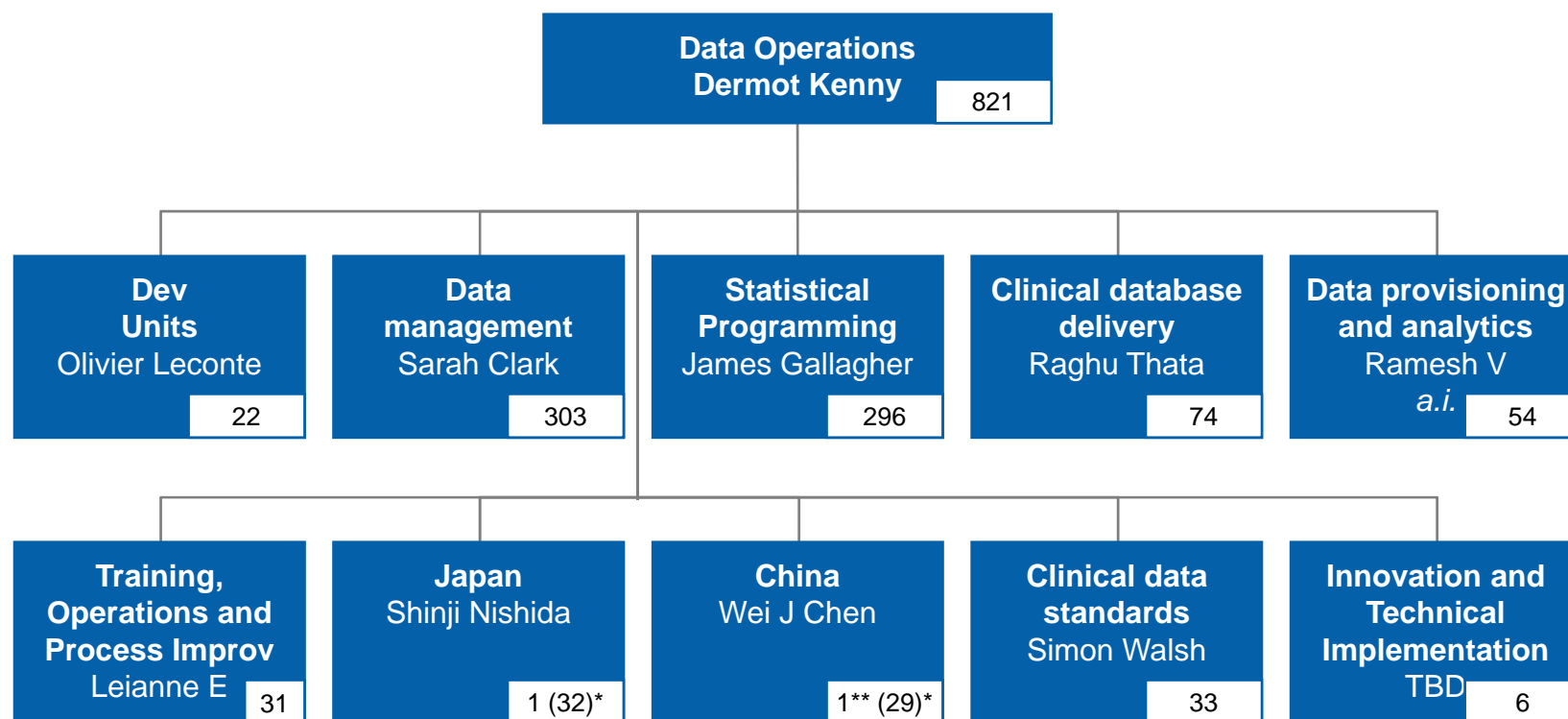


UPDATE : DO transformation



Global DO organization

US/CH	18
Ind / Others	803
Total	821
Externals (tbc)	641



* Other FTEs in JP and CN included in the DM and SP organization numbers

** China head double counted in SP organization figure

Objectives for this webcast

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- **Update on the n-4 organizational design**

- Outline the recruitment process for the remainder of DO organization

* n: Vas Narasimhan, n-4s are the direct reports of the Data Operations LT

RECAP : Talent selection objectives for 41 n-4 roles

- 1 Ensuring an inclusive pool of candidates (relevant profiles from all legacy functions will be considered)
- 2 Implementing with no disruption to the business: only new roles or those undergoing substantial change will be in scope for selection to preserve business continuity and knowledge transfer. Unchanged roles will be mapped directly
- 3 Providing transparent, fair, robust, rigorous and objective processes

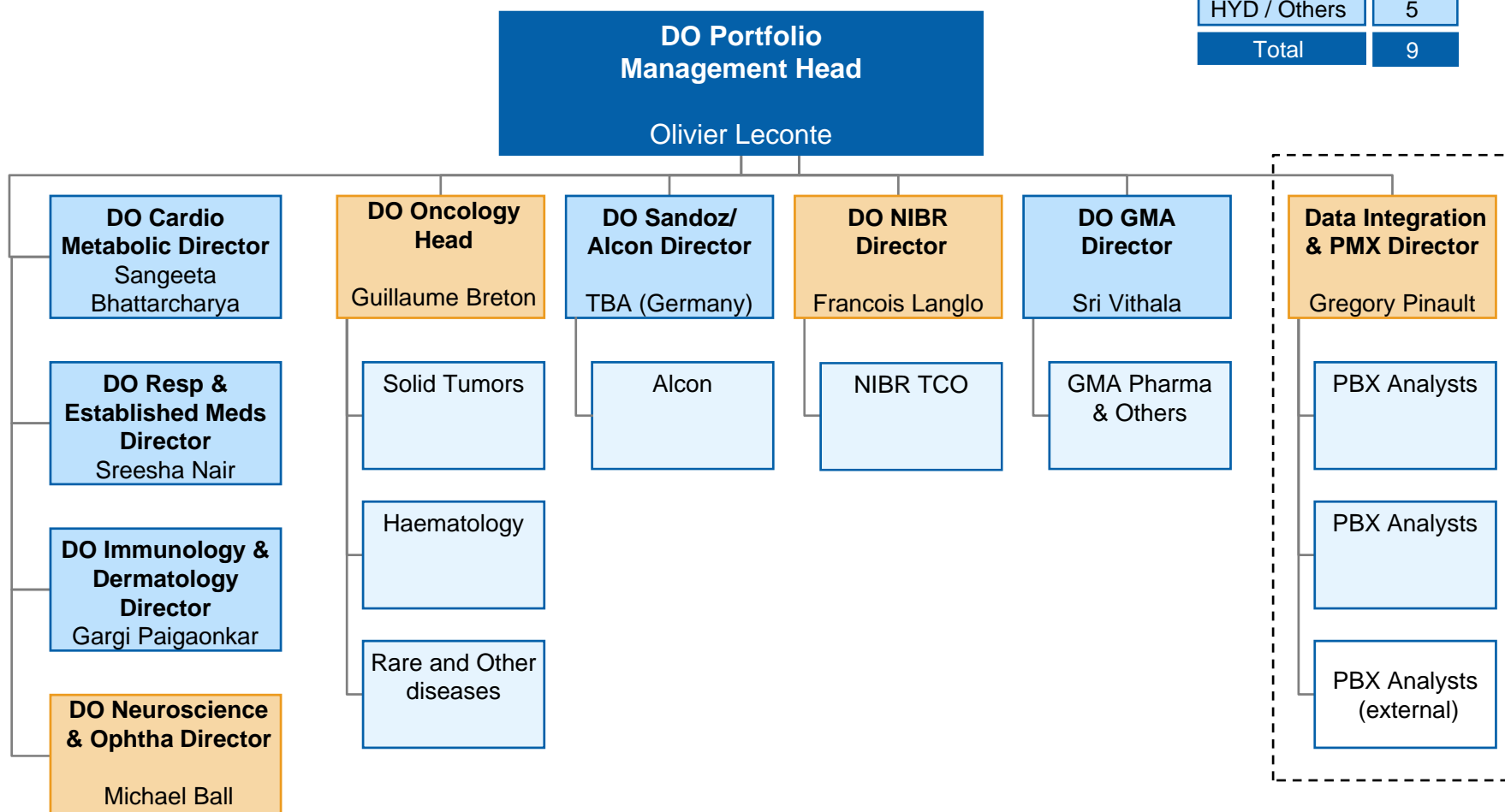
3 differentiated selection processes, 41 n-4 positions, 37 confirmed

	Rationale	Process	Positions	Selected
1 Mapping	<ul style="list-style-type: none"> Unchanged or slightly changed roles where there is one incumbent 	<ul style="list-style-type: none"> Direct appointment of an incumbent into the new role Mapping does not preclude candidates to apply to other roles 	12 <ul style="list-style-type: none"> 1 position to be opened (DM) 	11
2 Closed	<ul style="list-style-type: none"> New or significantly changed roles where there is a discrete population of suitably qualified / experienced incumbents 	<ul style="list-style-type: none"> Direct contact with the relevant associates and conduct a closed recruitment process, standard interview process (no internal/external advertisement) Identified candidates will be invited to a follow up meeting in the coming days 	12 <ul style="list-style-type: none"> 1 position to be confirmed by the Workers Council in Germany (DODU) 	11
3 Open	<ul style="list-style-type: none"> New or significantly changed roles where there are no incumbents or many potential incumbents 	<ul style="list-style-type: none"> Selection process initially internally via Brassring Externally only if we fail to identify a suitable internal candidate 	17 <ul style="list-style-type: none"> 1 position to be opened (CDP&A) 1 US position to close (CDS) 	15

DO Development Units

n-4 distribution

Basel / EH	4
HYD / Others	5
Total	9



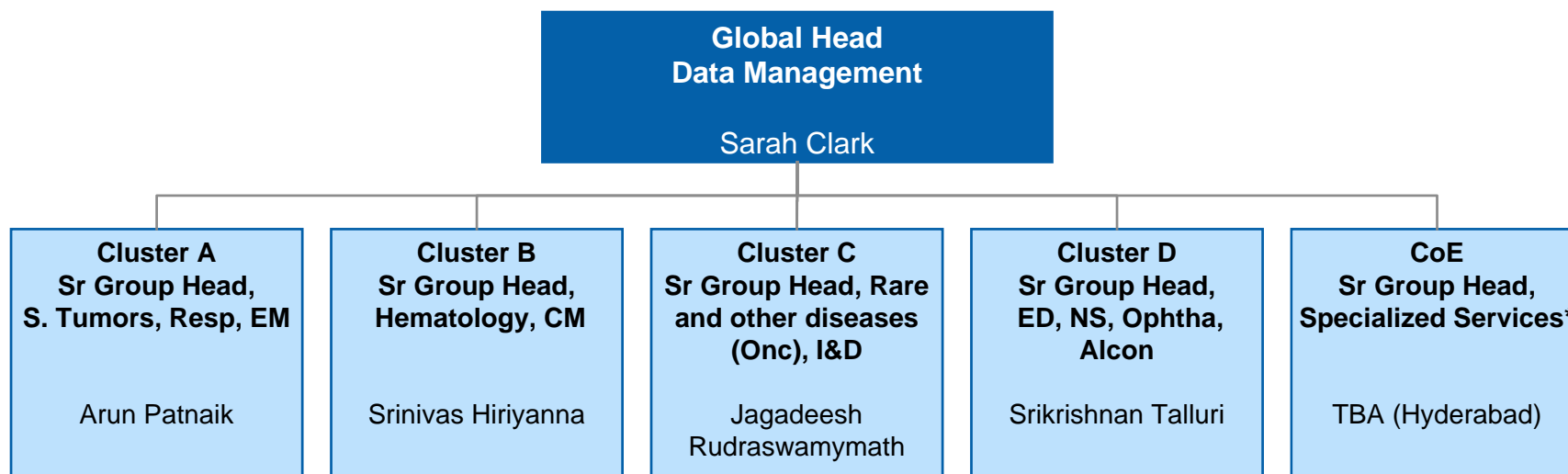
Sizing criteria

- DO Directors (n-4 and n-5) will handle an average of 3-5 projects in/post submission + Phase II / III projects

Data Management

n-4 distribution

Basel / EH	0
HYD / Others	5
Total	5



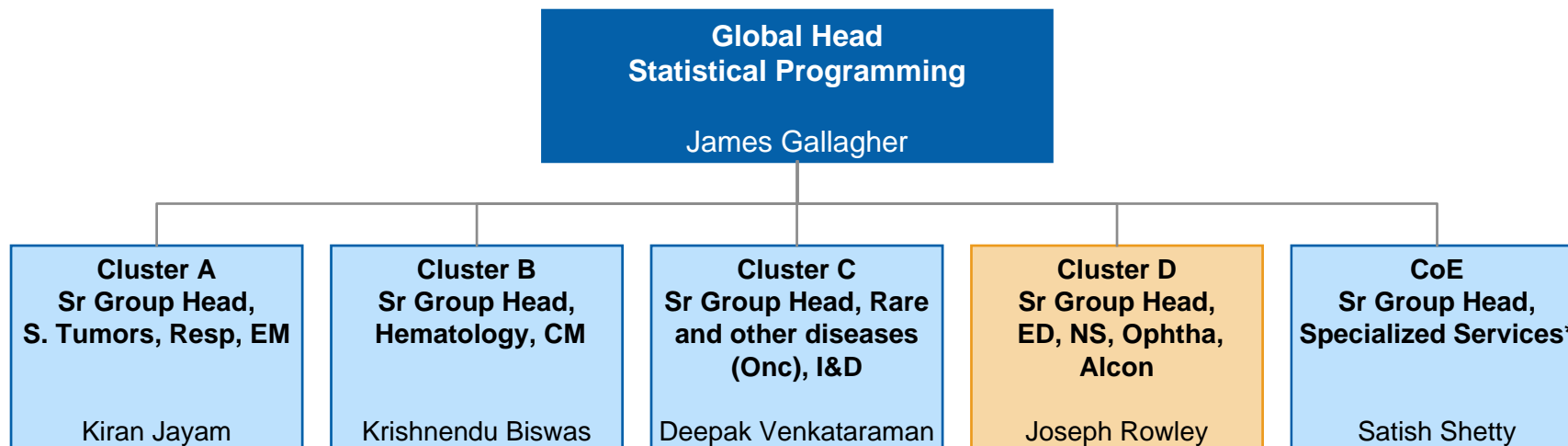
- **Cluster** : A cluster is a collection of associates working on a specific set of TAs / franchises aiming to provide further flexibility and across franchise exchange
- **CoE** : A center of excellence is created to support central activities (eg. DB Testing, Data Coding..)

** Includes responsibility for Sandoz*

Statistical Programming

n-4 distribution

Basel / EH	1
HYD / Others	4
Total	5



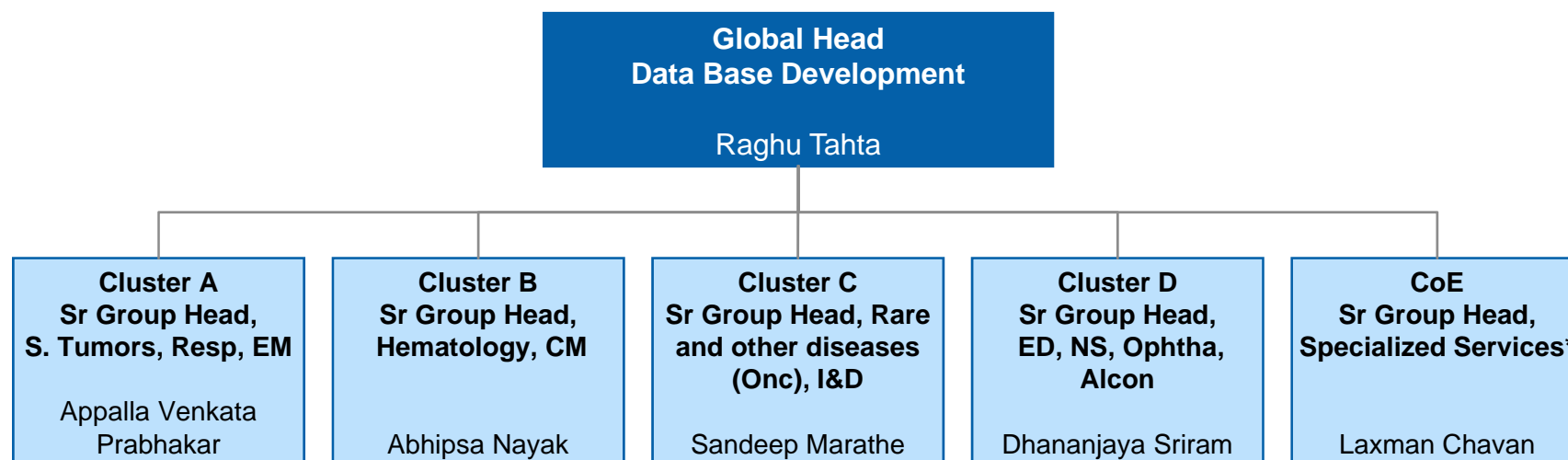
- **Cluster** : A cluster is a collection of associates working on a specific set of TAs / franchises aiming to provide further flexibility and across franchise exchange
- **CoE** : A center of excellence is created to support central activities (Sandoz, GMA activity to sit within CoE)

** Includes responsibility for Sandoz*

Data Base Development

n-4 distribution

Basel / EH	0
HYD / Others	5
Total	5



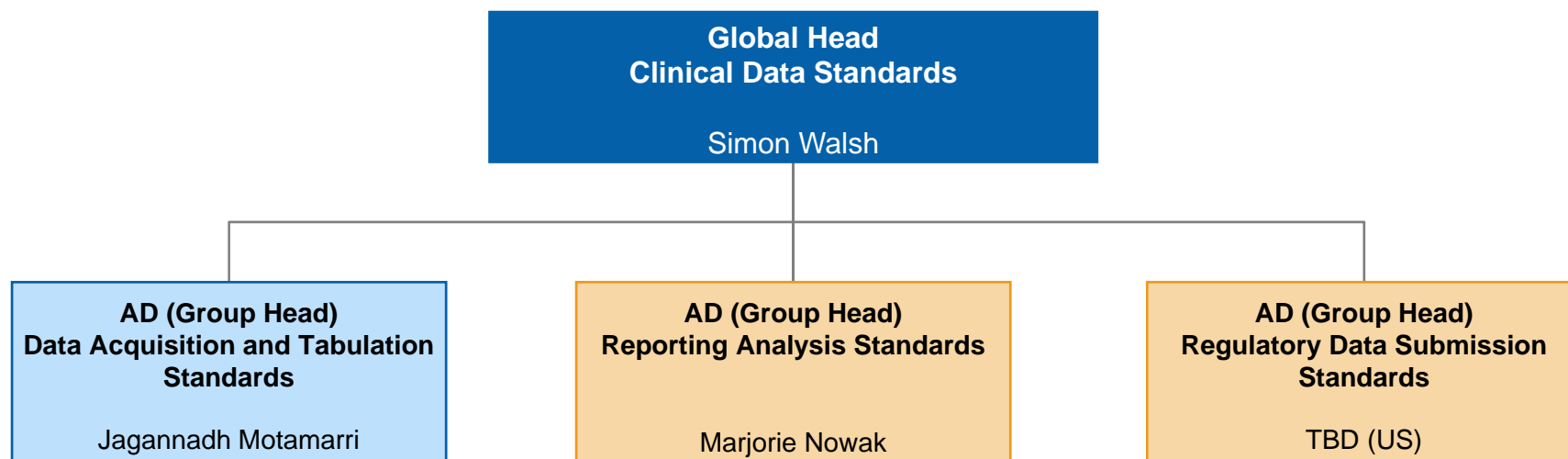
- **Cluster** : A cluster is a collection of associates working on a specific set of TAs / franchises aiming to provide further flexibility and across franchise exchange
- **CoE** : A center of excellence is created to support central activities

* Includes responsibility for Sandoz

Clinical Data Standards

n-4 distribution

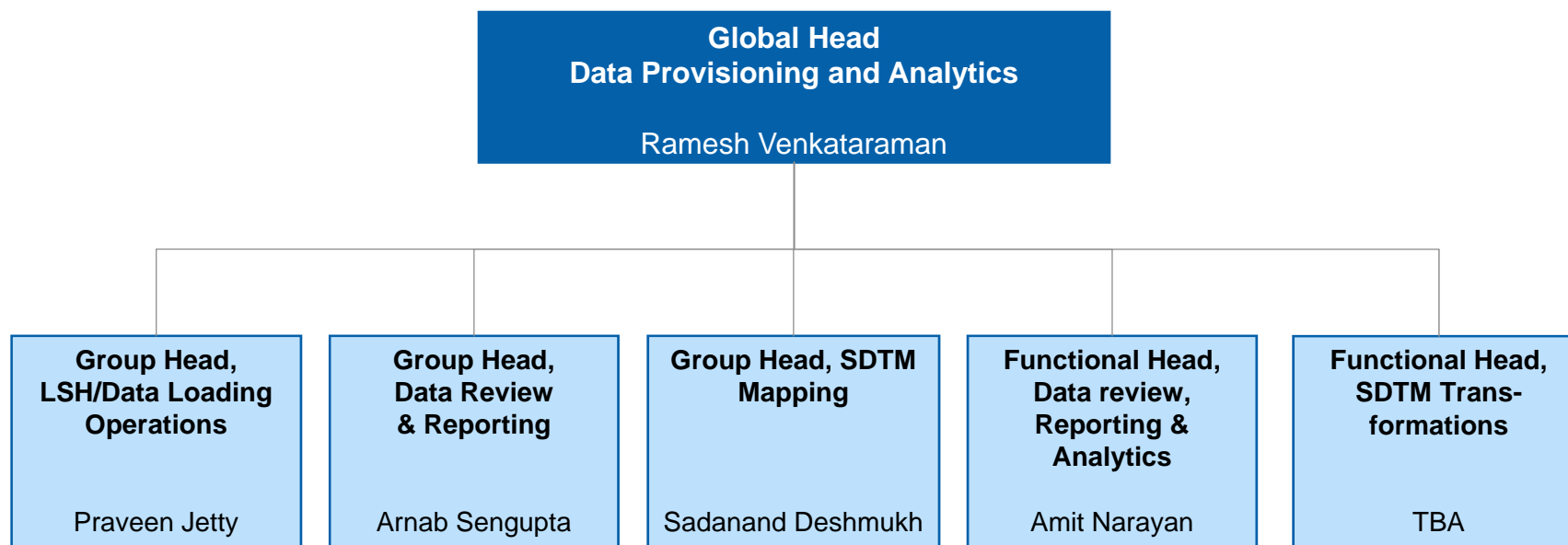
Basel / EH	2
HYD	1
Total	3



Data Provisioning & Analytics

n-4 distribution

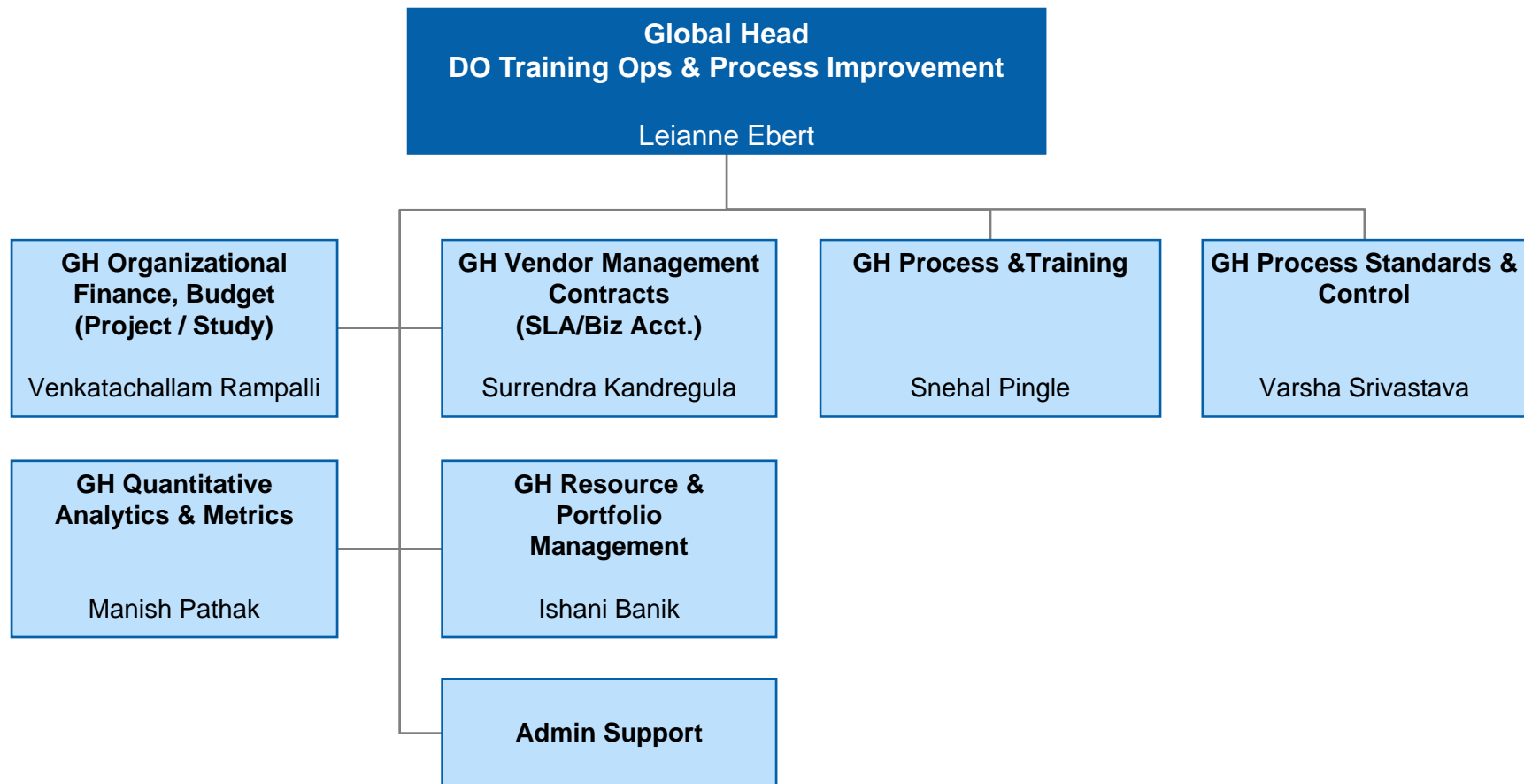
Basel / EH	0
HYD / Others	5
Total	5



Training, Operations & Process Improvement (TOPI)

n-4 distribution

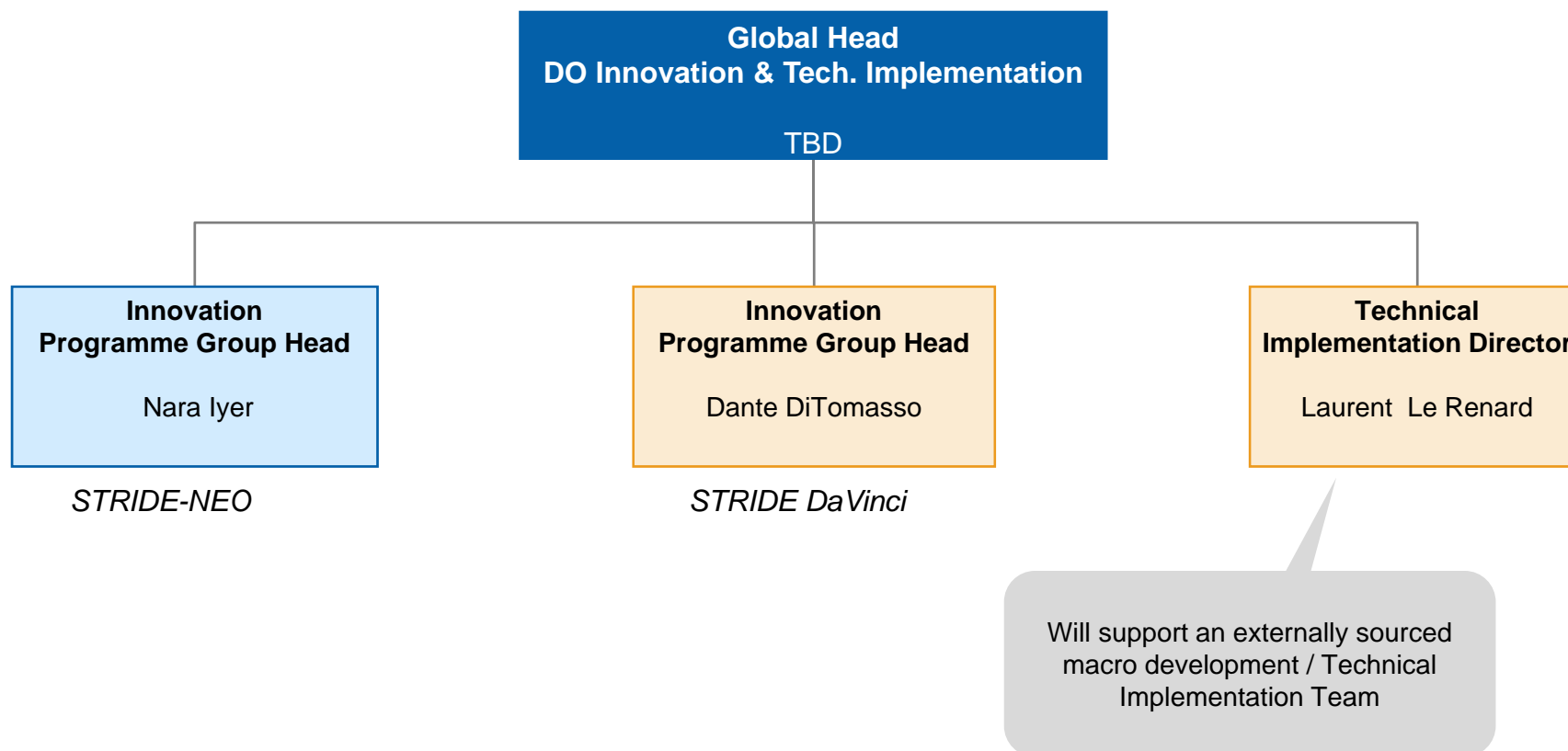
Basel / EH	0
HYD / Others	6
Total	6



Innovation & Technical Implementation

n-4 distribution

Basel / EH	1
HYD / Others	2
Total	3



Objectives for this webcast

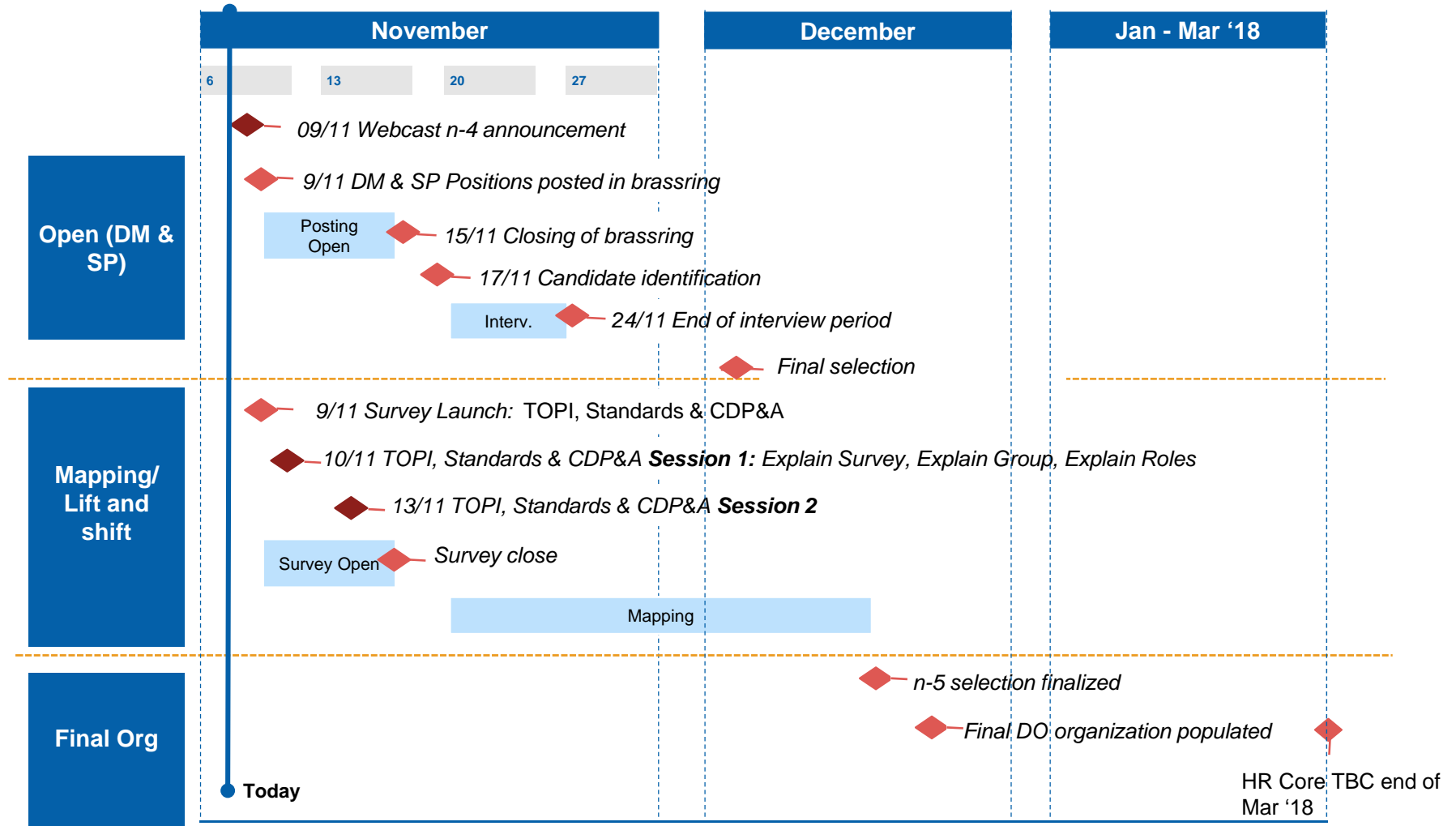
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* n: Vas Narasimhan, n-4s are the direct reports of the Data Operations LT

Agreed selection processes for all remaining DO positions

	Rationale	Process	N-5 positions/Areas	
1 Open	<ul style="list-style-type: none"> New or significantly changed roles with no clear incumbents 	<ul style="list-style-type: none"> Selection process initially internally via Brassring Externally only if we fail to identify a suitable internal candidate 	15	<ul style="list-style-type: none"> Data Management (n-5 positions)
			21	<ul style="list-style-type: none"> Statistical Programming Group Head positions
2 Mapping/ Lift and shift	<ul style="list-style-type: none"> Roles for which assessment of interest is required Not a promotional exercise, mapping will be to equivalent GJFA 	<ul style="list-style-type: none"> Survey sent through Survey Gizmo to provide all DO associates with the opportunity to expand their breadth in Data Operations for positions in TOPI, CDD and DP 	14	<ul style="list-style-type: none"> TOPI: <ul style="list-style-type: none"> Process and Training Process and Standards Control
			14	<ul style="list-style-type: none"> Clinical Data Standards <ul style="list-style-type: none"> Acquisition/Tabulation Reporting & Analysis Regulatory Submission
			13	<ul style="list-style-type: none"> Clinical Data Provisioning <ul style="list-style-type: none"> SDTM Programmer
	<ul style="list-style-type: none"> Roles for which legacy org adaptation is required 	<ul style="list-style-type: none"> Mapping based on legacy job title adapted to the new job descriptions/tittles 		<ul style="list-style-type: none"> All the rest of the DO organization: 211 job titles (legacy) mapped to 49 new DO positions

Rest of the organization selection process



In Summary



Global organization design has been completed *and* endorsed



41 leadership roles will be appointed by mid November



Mapping and recruitment of remaining roles to be completed by the end of the year



Next Webcast: December