# Where to buy in Houston's Booming Housing Market

"Executive Summary" by Jacob Tadesse

# Methodology

We used the **OSEMN** framework to help Houston investors select the top 5 best zip codes to invest in short to long term periods.

- 1. Obtain Data
- 2. Scrub Data
- 3. Explore Data
- 4. Model Data
- 5. Interpreting Data

# Obtaining, Scrubbing, & Exploring Data

- Obtain Data We used data from Zillow with data from all over the United States
- Scrub Data We broke down the data by country,
   then by state, then by city, then by zip code
- Explore Data We did a time-series analysis to see which zip codes had trends, seasonality, and other features that may influence price.

## **Modeling Data**

 We used a trial and error to select the best features in creating a price prediction model

We trained the model on the entire dataset

 We made forecasts to see which zip codes would yield better return on investments in the short to long term periods

# Interpreting Data based on R.O.I.

**Short Term** - We looked at the average Return on Investment from <u>05/01/2018 to 11/01/2018</u>.

<u>MidTerm</u> - We looked at forecasts for the couple years and the average Return on Investment from <u>05/01/2018 to 11/01/2019</u>.

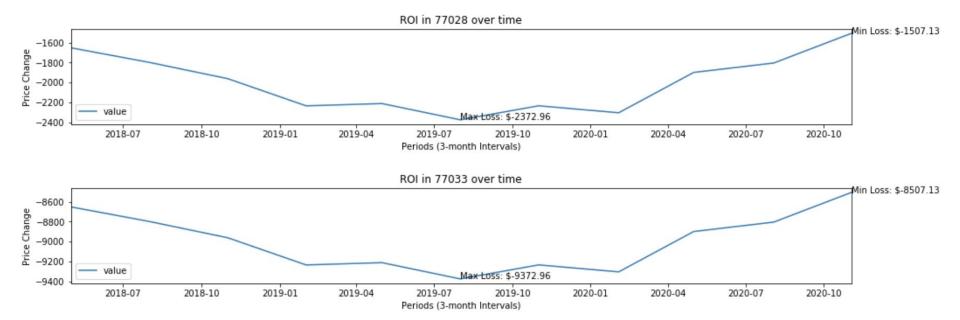
**Long Term** - We looked at forecasts for three years and the average Return on Investment from 05/01/2018 to 11/02/2020.

# **Our Findings & Recommendations**

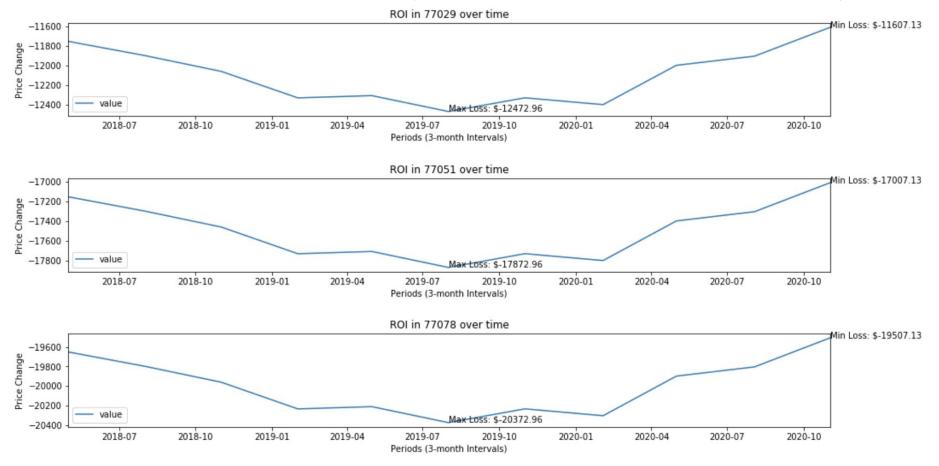
Our model predicts a decline in price across all zip codes in Houston. Here are the top 5 best zip codes that will hold the most value during the predicted decline.

- 1. 77028
  - 2. 77033
    - 3. 77029
      - 4. 77051
        - **5. 77078**

# Visual Summary (Top 2 of 5 Zipcodes)



# Visual Summary (Last 3 of 5 Zipcodes)



## **Future Work**

#### **EXPAND SEARCH TO METRO AREAS AROUND HOUSTON**

 Just like we analyzed Houston zip codes, we can look at the metro area surrounding Houston to include suburbs.

## **EXPAND SEARCH TO OTHER METRO AREAS NEAR OR AROUND TEXAS**

 In addition to Metro Areas Around Houston, we can also analyze Metro Areas Around or Near Texas.

## **EXPAND SEARCH TO INCLUDE PLACES OUTSIDE OF METRO AREAS**

• Finally, we can analyze **Places Outside of Metro Areas.** This will include small town areas outside of major metropolitan areas.

# Thank You!

## **Contact Me**

Jacob Tadesse
Data Science Student
Flatiron School
github.com/cousinskeeta

# Appendiz:

 $Zillow\ Research\ Page\ -\ {\tt https://www.zillow.com/research/data/}$ 

 $Statsmodels - {\color{blue} {\tt https://www.statsmodels.org/stable/index.html}}$ 

Pandas - https://pandas.pydata.org/pandas-docs/stable/

Learn.co - https://learn.co/