

Date : 1<sup>st</sup> March 2021

To : COWAY (MALAYSIA) SDN. BHD.

**Acknowledgement on Basic Commission Payout for “5+0” and “7+0” Obligation Promotion (Home Appliance & Homecare)**

I acknowledge and agree with the commission payout scheme for the promotion applicable to the rental sales order based on the official memo issued by the company. The promotions, namely, WOW 5 / WOW 7 / COMBO / V-CHANGE / TRADEX-5 or any other promotions (Home Appliance & Homecare) which follows this commission payout scheme.

Payment Date	: 20 <sup>th</sup> of each month
1 <sup>st</sup> Month	: 40% of the basic commission
2 <sup>nd</sup> to 24 <sup>th</sup> Month	: 60% of basic commission divided equally for 23 months

Rental		2 Years Advanced
First Month	2 <sup>nd</sup> Month – 24 <sup>th</sup> Months	First Month
Total PV x 15% x 40%	[Total PV x 15% x 60%] /23	Total PV x 15%

I further agree:-

- I. The above payout shall only be applicable for the above-mentioned promotion only;
- II. The full amount of the basic commission for the above said promotion (to be paid on first month) is only applicable for accounts with a **FULL ADVANCE PAYMENT** for 2 years (24 months) has been made by customer;
- III. Any rental sales order under promotion with the above Basic Commission Payout scheme will be rejected if this letter is not acknowledge and agreed upon;
- IV. This acknowledgement is applicable for all new sales order from 1<sup>st</sup> March 2021 onwards;
- V. The above basic commission payout scheme is supplemental to the existing basic commission scheme stated in Marketing Scheme.

Thank you.