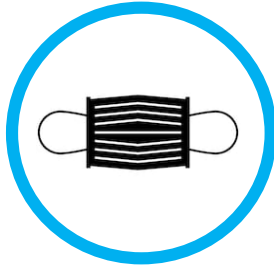


#### **Distance**

Yourselves at least 1 metre away from others



#### **Prevent**

Wear mask at all times



#### **Temperature**

Measure before enter office and complete Daily Screening form



#### **Practice**

Personal hygiene



#### **Small Group**

Group sizes should not be more than 20 persons



#### **Prevent**

Wear glove & face shield for front office



#### **Avoid 3C**

Crowded Places, Confined Spaces, Close Conversation



#### **Disinfect / Clean**

Frequent disinfect or clean workstation and high-touch surfaces

### **DENY ENTRY**

\* Without a Mask

\* Temperature 37.5°C and above

\* Exhibit COVID-19 symptoms

## MEMORANDUM

To : ☒ SALES ☐ CODY ☐ HT  
Cc : All HOD  
Date : 03 June 2021  
Announcer : Sales Planning Department  
Doc. No : SP2106 - 668

**coway**

Sharing on Public Sites or Social Media is Strictly Not Allowed

# June 2021 HP FMCO Support Incentive

We Love! We Care! We Support! #kitajagakita#staysafestayhealthy



**HP**  
**FMCO SUPPORT CASH INCENTIVE**

**STORM** **LOMBOK III**

**RM2000**  
**KEY 2**  
STORM / LOMBOK III  
**NET 3**  
STORM / LOMBOK III  
+ selected models

**RM5000**  
**KEY 4**  
STORM / LOMBOK III  
**NET 5**  
STORM / LOMBOK III  
+ selected models

SELECTED MODELS INCLUDE MATTRESS | VILLAEM 2 | CORE | OMBAK

**LOMBOK III / STORM KEY MUST BE MADE**  
from 4th to 17th June 2021

ALL NEO PRO ARE REQUIRED TO ATTEND  
2 HOURS CPD TRAINING CONDUCTED BY SM  
ON 4TH JUNE OR 8TH JUNE

T&C applies | Refer to Memo for more details

## FIGHTING CRITERIA :



<b>KEY</b> (04th - 17th June 2021) <i>*2unit and above</i>		<b>NET</b> (June-21) <i>*3unit and above</i>		<b>Prize</b>
Unit	Product	Unit	Product	
2	<ul style="list-style-type: none"> <li>➤ Storm</li> <li>➤ Lombok III</li> </ul>	3	<ul style="list-style-type: none"> <li>➤ Storm</li> <li>➤ Lombok III</li> <li>➤ Mattress</li> <li>➤ Villaem 2</li> <li>➤ Core</li> <li>➤ Ombak</li> </ul>	RM200
4		5		RM500



## TERMS & CONDITION :



### A. Fighting Period

1. Key In Period : 04th June 2021 - 17th June 2021
2. Net Sales Month : June 2021 only (*Fresh Key Fresh Net Basis*)

### B. Requirement

1. Applicable to **Neo Pro HP** level only.

### C. Fighting Criteria

1. **Key In** : At least **2 AP Key** (*Storm, Lombok III*) within 04th June 2021 till 17th June 2021 period.
2. **Net** : At least **3 Net** from selected models (*Storm, Lombok III, Mattress, Villaem 2, Core & Ombak*) in June-21.
3. All Neo Pro HP are required to attend **2hours CPD Training**  conducted by SM on **04th June 2021 OR 08th June 2021**.
4. The incentive is **excluded own purchase**.

### D. Reward Payout Method

1. Payout via cash incentive (*Commission payout on July 2021*)

### E. General

1. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.
2. Subject to the decision of management and in accordance to Movement Control Order announcement by Malaysia's government.

**EUGENE CHOO**

Chief Operation Officer

**COWAY (MALAYSIA) SDN. BHD.**

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT  
Cc : All HOD **Announcer** : Sales Planning Department  
Date : 03 June 2021 **Doc. No** : SP-2106-670

coway

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## June 2021 HP Grocery Lucky Draw Incentive



# GROCERY LUCKY DRAW FOR HP

Where your needs are our priority

★ <b>GRAND PRIZE</b>	<b>RM10,000</b>
<b>2ND PRIZE</b>	<b>RM3,000</b>
<b>3RD PRIZE</b>	<b>RM2,000</b>
<b>4TH – 1000TH</b>	<b>RM100</b>

**STORM / LOMBOK III**

**2 KEY = 1 TICKET**  
**4 KEY = 2 TICKETS**

\*T&C Applies



## FIGHTING CRITERIA



Key	Product	Ticket (Maximum)	Grocery Cash Incentive Prize
Unit			
2-3	❖ Storm ❖ Lombok III	1 ticket	Grand Prize <b>RM10,000</b>
≥4		2 tickets	2nd Prize RM3,000 3rd Prize RM2,000 4th - 1000th Prize RM100

## TERMS & CONDITIONS

### A. Fighting Period

1. Key in Period : 04th June 2021 - 17th June 2021
2. Net Sales Month : June 2021 only (*Fresh Key Fresh Net Basis*)

### B. Requirement

1. Applicable to **Neo Pro HP** level only.

### C. Fighting Criteria

1. **Key In** : At least 2 AP Key (*Storm , Lombok III*)
2. Own Purchase will be **excluded** in the calculation
3. All Neo Pro HP are required to attend **2 hours CPD Training** [CLICK ME](#) conducted by SM on **04th June 2021 OR 08th June 2021**
4. **Maximum 2 tickets per HP** only will be entitled in this incentive.
5. For Combo (AP +WP) , only key in for AP will be counted as **1 key**

### D. Reward Payout Method

1. Payout via cash incentive (*Commission payout on July 2021*)

### E. General

1. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.
2. Subject to the decision of management and in accordance to Movement Control Order announcement by Malaysia's government.

**EUGENE CHOO**

Chief Operating Officer (C.O.O)

**COWAY (MALAYSIA) SDN. BHD.**

## MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT  
Cc : All HOD **Announcer** : Sales Planning Department  
Date : 03 June 2021 **Doc. No** : SPD 2106-669

coway

Sharing on Public Sites or Social Media is Strictly Not Allowed



# FMCO Storm & Lombok III AP Video Contest



Dear Beloved HP,

Get your camera's ready as we are organizing a Storm & Lombok III AP video contest for all HP.

To join the contest, HP require to post a short 1 minute video on your own Facebook or page account.

More details below:

The poster features a man in a white shirt and tie kneeling next to two Coway air purifiers. A speech bubble from the man says, "I choose Storm / Lombok III for my family because.....". The background is blue with white and yellow text. The Coway logo is in the top right. The text "HP FMCO SUPPORT" is in pink and black. The main title "Storm & Lombok III Video Contest" is in white. Below it, "POST A VIDEO" is in large black letters. To the right, "Stand a chance to win up to RM 2,000" is in yellow and black. Below that, "TOP OF THE TOP RM 1,000" is in yellow. Further down, the prize list is shown: "GM PICK TOP 1 RM 1,000", "GM PICK 2<sup>nd</sup> RM 500", "GM PICK 3<sup>rd</sup> RM 300", and "GM PICK 4<sup>th</sup> - 15<sup>th</sup> RM 200". The text "TERMS & CONDITIONS APPLY" is in small black letters.

**Storm & Lombok III Video Contest**

**POST A VIDEO**

**Stand a chance to win up to RM 2,000**

**TOP OF THE TOP RM 1,000**

**GM PICK TOP 1 RM 1,000**

**GM PICK 2<sup>nd</sup> RM 500**

**GM PICK 3<sup>rd</sup> RM 300**

**GM PICK 4<sup>th</sup> - 15<sup>th</sup> RM 200**

TERMS & CONDITIONS APPLY

**STEP 1: TAKE VIDEO**

1 minute video  
with Lombok III  
or Storm

(Or Both)

**STEP 2: UPLOAD  
TO FACEBOOK**

\* Upload & post  
video to your FB  
personal account  
or page account

\* Remember to  
set your account  
& post to public

**STEP 3: TITLE**

I choose Lombok 3  
or Storm for my  
family.....

Please use the  
title provided

**STEP 4: # HASHTAG**

**#cowayairpurifier**  
**#formylovedones**  
**#storm&lombok**  
**#kitajagakita**

Please add  
Hashtag  
provided in  
your post

**STORM & LOMBOK III  
+ VIDEO ON FB**

1. Facebook Video Post  
( Post within 4th June - 17th June ) ✓
2. Storm or Lombok III  
Key In ≥ 1 Unit  
( Key in within 4th June - 17th June ) ✓
3. Storm or Lombok III  
Net ≥ 1 Unit  
( Net in June 2021 ) ✓





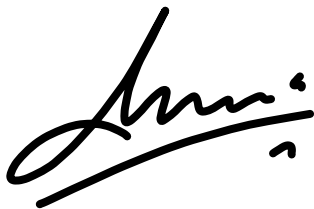
1. Facebook Video Post  
( Post within 4th June - 17th June ) ✓
2. Storm or Lombok III  
Key In ≥ 1 Unit  
( Key in within 4th June - 17th June ) ✓
3. Storm or Lombok III  
Net = 0 Unit  
( In June 2021 ) ✗

Category (GM Selection)	Pax	Incentive RM / Pax
1st Top	1 Pax per GM Group	RM1,000
2nd Top	1 Pax per GM Group	RM500
3rd Top	1 Pax per GM Group	RM300
4th - 15th	12 Pax per GM Group	RM200
Top Of Top	1 Pax	RM1,000



Terms & Conditions:

1. Contest period : Video to upload during FMCO period 4th June 2021 - 17th June 2021.
2. At least 1 key in (Lombok 3 or Storm) within 4th June 2021 - 17th June 2021.
3. At least 1 NET (Lombok 3 or Storm) in June 2021 [Fresh Key Fresh Net basis](#) .
4. Video length : 1 minute Video.
5. Video post from 10 likes & 5 share
5. Own purchase will be exclude from calculation.
6. FB post **MUST** use the title & Hashtag provided.
7. Post on  only ( applicable to post via personal account / Page account).
8. Applicable to both Neo Pro & Part time HP.
9. Click this link to submit video latest by 17th June 2021 
9. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.
10. Subject to the decision of management and in accordance to Movement Order announcement by Malaysia government.



**Eugene Choo**

Chief Operation Officer

**COWAY (MALAYSIA) SDN. BHD.**