

## HP Criteria

Category Up 2	Improve <b>2</b> Net Sales	Mar'20 Net Sales <b>5 Units</b>	Incentive RM 300
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\*Compare Jan'20 Net Sales

Category Up 3	Improve <b>3</b> Net Sales	Mar'20 Net Sales <b>10 Units</b>	Incentive RM 500
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\*Compare Jan'20 Net Sales

## HM Criteria

Up 5	Category Up 2 + Category Up 3 <b>5 HP</b>	Incentive RM 700
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# *Rebut Rezeki Ramadan*

## HP Criteria

Category Up 2

Improve  
**2**  
Net Sales

Mar'20 Net Sales  
**5 Units**

Incentive  
**RM 300**

\*Compare Jan'20 Net Sales

Category Up 3

Improve  
**3**  
Net Sales

Mar'20 Net Sales  
**10 Units**

Incentive  
**RM 500**

\*Compare Jan'20 Net Sales



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## HM Criteria

Up 5	Category Up 2 + Category Up 3 5 HP	Incentive RM 700
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# *Rebut Rezeki Ramadan*

**Selamat Hari Raya Aidilfitri  
in advance**

For more details, please refer to the memo