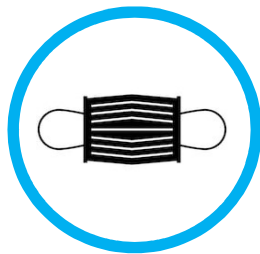


Distance

Yourselves at least 1 metre away from others



Prevent

Wear mask at all times



Temperature

Measure before enter office and complete Daily Screening form



Practice

Personal hygiene



Small Group

Group sizes should not be more than 20 persons



Prevent

Wear glove & face shield for front office



Avoid 3C

Crowded Places, Confined Spaces, Close Conversation



Disinfect / Clean

Frequent disinfect or clean workstation and high-touch surfaces

DENY ENTRY

✗ Without a Mask

✗ Temperature 37.5°C and above

✗ Exhibit COVID-19 symptoms

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT
Cc : All HOD **Announcer** : Sales Planning Department
Date : 27 September 2021 **Doc. No** : SPD 2109-788

coway

Sharing on Public Sites or Social Media is Strictly Not Allowed

Lucky Draw with Mattress or Kecil

Exciting prizes are waiting for you.
Stand a chance to win below prizes.
Want to know how ? Please refer to the next page.



The graphic is a vibrant, carnival-themed illustration for a lucky draw. At the top, a red banner with yellow stars and a 'Win Prizes!' speech bubble is on the left, and a dartboard is on the right. The center features a large white banner with 'RM150,000' in bold red letters, followed by 'LUCKY DRAW' in large, stylized red letters with a yellow outline. Below this, a red arrow points down to the text 'How to win?'. The bottom section is divided into three yellow panels, each with a blue header and a red pushpin. The left panel is for 'Neo Pro HP', the middle for 'HM', and the right for 'SM'. Each panel details the ticket requirements for winning a mattress or a 'Kecil' (small) prize. The 'Neo Pro HP' panel shows 'Every 1 Net x Mattress OR Every 2 Net x Kecil = 1 Ticket'. The 'HM' panel shows 'Every HP get Ticket = 1 Ticket'. The 'SM' panel shows 'TOP 5 SM Based on no. of HP pax achieve ticket = 10 Ticket'. Small 'TICKET' icons are at the bottom of each panel. A 'WIN PRIZE' trophy icon is in the center of the bottom section.

Win Prizes!

RM150,000

LUCKY DRAW

How to win?

WIN PRIZE

UNLIMITED

Neo Pro HP

Every 1 Net x **Mattress**
Every 2 Net x **Kecil**
OR
= **1 Ticket**

UNLIMITED

HM

Every HP
get Ticket
= **1 Ticket**

SM

TOP 5 SM
Based on no. of HP
pax achieve ticket
= **10 Ticket**

Amazing Prizes



Prizes

Units

1	Thermomix TM6	3
2	Samsung Smart TV	3
3	Samsung S21+	4
4	Window Surface	3
5	Dyson Airwrap Styler	2
6	Baby Car Seat	5
7	DJI Action Camera	3
8	Pressure Cooker	10
9	Estee Lauder Skincare Set	10
10	Microwave	10
11	Xiaomi Mi Band	30
12	RM100 Lotus Cash Voucher	300
13	RM100 Sen Heng Cash Voucher	200



More than 500 winners

Want to be a winner?

Find out
more below

Fighting Criteria



**Unlimited
Tickets**

**Up for
grabs
for**

**Neo Pro HP*
&
Health Manager****

*More Net Sales, More Tickets
** More HP Achieve, More Tickets



Neo Pro HP

Net Sales

1 Mattress
or
2 Kecil

1 Lucky Draw
Ticket

Top 5 SM

Highest Pax
HP achieve

SM

10

Lucky Draw
Ticket

HP

Achievers

Every pax HP
achieve

HM

1 Lucky Draw
Ticket

**Fighting
Criteria**



Terms & Conditions

Terms & Conditions

1. Key In Period : 23rd September 2021 - 21st October 2021
2. Net Sales Period : October 2021 (Fresh Key Fresh Net)
3. Order Status : Complete
4. Applicant **MUST** be Neo Pro HP.
5. Manager **MUST** maintain current or higher position before payout.
6. HP own purchase **NOT** counted for net sales
7. Lucky Draw : SM, HM & HP will be entitled for only 1 prize from Lucky Draw session.
8. Should there be any same result within SM's HP achiever pax, the final decision shall be made by Coway Management with priority given to :
 - i) Total PV
 - ii) Application Type. (Outright > Installment > Rental)
 - iii) SHI %
9. Subject to the decision of management and in accordance to the Movement Control announcement by Malaysian government.
10. Management reserves the right to change the mentioned project without prior notice.
11. Coway Malaysia reserves the right to disqualify any achievers or candidates that found to be involved in any misconduct or any irregular sales activity.



EUGENE CHOO

Chief Operation Officer (C.O.O)

COWAY (MALAYSIA) SDN. BHD.

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT
Cc : All HOD Announcer : Sales Planning Department
Date : 26 September 2021 Doc. No : SP2109 - 787

coway

Sharing on Public Sites or Social Media is Strictly Not Allowed

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RECRUIT GAME



**Recruitment
Campaign
October 2021**



October-21 Net Sales (Fresh Key Fresh Net)

RECRUITER

WIN UP TO
RM 1,000

RM 400

[2 NEW ACTIVE RECRUIT WITH
3 UNITS FOR EACH]

RM 200

[2 NEW ACTIVE RECRUIT WITH
1 UNIT FOR EACH]



RECRUITEE

WIN UP TO
RM 720

5 UNITS
& ABOVE

RM 600

3-4 UNITS

RM 300

2 UNITS

RM 100



Pay back on Registration Fee

RM 120

T&C applies | Refer memo for more details



**Recruitee
(New HP)**

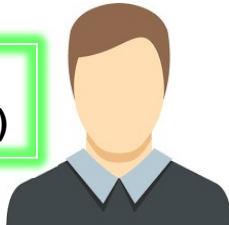


Net Sales	Payback Registration Fee (RM)	Cash Incentives (RM)	Total Rewards (RM)
5 & Abv	120	600	720
3 - 4	120	300	420
2	120	100	220
1	120	-	120

Recruitee can earn Up to
RM720



**Recruiter
(Neo Pro HP)**



Net Sales by Recruitee	Cash Incentives (RM)
3 & Abv	400
1 - 2	200

Entitle WN up to
RM600 Cash Incentives
(Achieved 3 Net Sales & Abv)

**Manager level will be exclude from this incentive*

Recruiter can earn Up to
RM1,000

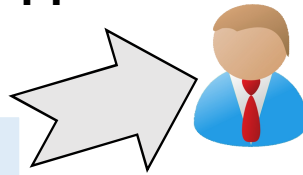


How to earn the cash reward ??



Recruiter (Neo Pro HP)
Earn RM200

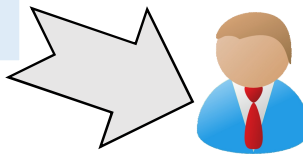
**Recruit Min. 2
Recruitee (New
HP)
on October
2021**



Recruitree (New HP)

Min. 1 Net Sales

**Earn Payback RM120
Registration Fee**



Recruitree (New HP)

Min. 1 Net Sales

**Earn Payback RM120
Registration Fee**

Recruitree (New HP) Scenario

Recruitree (New HP)	Attend Rookie Orientation	Net Sales	Payback Registration Fee (RM)	Cash Incentives (RM)	Recruitree Total Rewards (RM)	Reason Not Entitled
Charlie	√	5	120	600	720	
Ali	√	0	-	-	-	Must have at least 1 net sales
Abu	√	1	120	-	120	
Ben	√	2	120	100	220	
Bernice	×	-	-	-	-	No Attend RO
Charles	√	4	120	300	420	

Recruiter (Neo Pro HP) Scenario

Recruiter (Neo Pro HP)	Recruitree (New HP)	Attend Rookie Orientation	Net Sales By Recruitree	Cash Incentives (RM)	WN Award (RM)	Recruiter Total Rewards (RM)	Reason Not Entitled
Neo Pro A	Ali	√	3	400	600	1,000	-
	Abu	√	3				
Neo Pro B	Ben	√	1	200	-	200	-
	Bernice	√	2				
Neo Pro C	Charles	×	-	-	-	-	Charles NO attend RO
	Charlie	√	3				
Neo Pro D	Donald	√	3	200	-	200	-
	Don	√	2				
Neo Pro E	Eli	√	0	-	-	-	Eli must have at least 1 net sales
	Elsa	√	2				
Neo Pro F	Francis	√	3	-	-	-	Fred NO attend RO & NO net sales
	Fred	×	0				
Neo Pro G	George	√	3	-	-	-	Neo Pro G must have at least 2 active recruitree
	-	-	-				

Terms & Conditions :

1. **Key-In & Recrutee (New HP) Join Period : 23 September 2021 (Adv Key In Oct) to 21 October 2021 (Closing Oct)**
2. **Net Sales Month : October only (Fresh Key Fresh Net basis)**
3. This incentive is applicable to Recrutee (New HP) on October 2021 and **exlcude** Rejoin HP (Rejoin with 3 net sales on October 2021).
4. New HP required to attend Rookie Orientation (RO).
5. Recruiter only applicable to Neo Pro HP (Attend 5 EML & 1 Net Sales) and must remain the Neo pro status in this incentive.
6. All products count as 1.0 unit and **exclude** manual bidet.
7. Own purchase will be **exclude** in the calculation.
8. Reward Payout Method : Cash incentive via commission payout November 2021 and reflected in October 2021 commission statement.
9. Coway Malaysia reserves the right to disqualify any achievers or candidates that found to be involved in any misconduct or any irregular sales activity.
10. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.
11. Subject to the decision of management and in accordance to Movement Control Order announcement by Malaysia's government.



EUGENE CHOO

Chief Operation Officer (C.O.O)

COWAY (MALAYSIA) SDN. BHD.

Frequently Asked Question (FAQ)

1. Is combo package applicable to recruitee (new HP) in this incentive?

Ans : No. Combo package is not entitled in this incentive.

2. If part time HP use High 5 program to become Neo Pro HP, can the Neo Pro HP entitle to join this Recruit Game incentive?

Ans : Yes, as long as this HP able to fight for High 5 program.

3. HP Faizal recruited by HM on October 2021 and this HP has 3 unit of Air Purifier net sales, can this HP entitled to join this Recruit Game incentive ?

Ans : Yes, HP Faizal can earn RM120 payback registration fee and RM300 cash incentive (Total RM420 reward).

4. Are managers level entitle to participate in this incentive as a recruiter ?

Ans : No. Managers are not entitled in this incentive.