

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT
Cc : All HOD
Date : 28 July 2020
Announcer : Sales Planning Department
Doc. No : SP2007 - 406

HAPPY • HEALTHY
coway

Sharing on Public Sites or Social Media is Strictly Not Allowed

NET & WIN Contest August 2020 (HP Category)

Coway Heroes, Now Is Your Chance !!

NET & WIN ^{UP TO}
RM 3,099
\$\$ Cash & Prizes !!!

HP Category

From 10 units
RM1,000

2 units	3 units	4 - 6 units	7 - 9 units
RM100	RM300	RM500	RM800

14 Luckiest HP with 4 Net Units & Above
stand a chance to win a
Galaxy Tab A with S Pen
**T&C Apply*

**Picture for Illustration Purpose Only*



BONUS

Top 3 HP with Highest Net on Aug'20 from Villaem 2 :



TOP 3	Reward (RM)
TOP 1	1,000
TOP 2	700
TOP 3	500

BONUS

Top 3 HP with Highest Net on Aug'20 from Core :



TOP 3	Reward (RM)
TOP 1	1,000
TOP 2	700
TOP 3	500

BONUS

Top 3 HP with Highest Net on Aug'20 from Ombak :



TOP 3	Reward (RM)
TOP 1	1,000
TOP 2	700
TOP 3	500

BONUS

Top 3 HP with Highest Net on Aug'20 from Mattress :



TOP 3	Reward (RM)
TOP 1	1,000
TOP 2	700
TOP 3	500

We are delighted to announce on **NET & WIN Contest August 2020** for **HP Category** as follow :

1. Net Sales Period : **August 2020 only (Fresh Key Fresh Net Basis)**
2. This incentive is **only applicable to** models from **Ombak, Villaem 2 , Core, and Mattress.**
3. The **unit count** for the mentioned incentives has been allocated as below :

Category	Models	Unit Count
Water	CHP-18AR (VILLAEM 2)	1.0
Purifiers	CHP-671L (CORE)	1.0
(WP)	CHP-7310R (OMBAK)	1.0
Mattress	All Models except Prime Frame	1.0

4. The incentive for HP category is applicable to **Neo Pro HP** only.
5. The achievers are required to remain at the current position or at higher position after promotion before the incentive pay-out.
6. Should there be any same result within achievers, the final decision will be decided by Coway Management with priority given to :
 - i) August 2020 **SHI**
 - ii) Total Accumulated **PV**
 - iii) **Application Type** (Outright > Instalment > Rental)
7. The incentive is subjected to the decision of management and in accordance to RMCO announcement by Malaysia government.
8. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.

EUGENE CHOO

Chief Operating Officer (C.O.O)

COWAY (MALAYSIA) SDN. BHD.