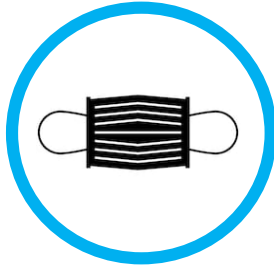


Distance

Yourselves at least 1 metre away from others



Prevent

Wear mask at all times



Temperature

Measure before enter office and complete Daily Screening form



Practice

Personal hygiene



Small Group

Group sizes should not be more than 20 persons



Prevent

Wear glove & face shield for front office



Avoid 3C

Crowded Places, Confined Spaces, Close Conversation



Disinfect / Clean

Frequent disinfect or clean workstation and high-touch surfaces

DENY ENTRY

* Without a Mask

* Temperature 37.5°C and above

* Exhibit COVID-19 symptoms

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ HT
Cc : All HOD **Announcer** : Sales Planning Department
Date : 18 June 2021 **Doc. No** : SP2106 - 689

coway

Sharing on Public Sites or Social Media is Strictly Not Allowed



2.0 Grocery Cash Incentive

RM 300.00
3 KEY + 5 NET

RM 600.00
5 KEY + 7 NET

WE CARE

Key Storm | Lombok III

Net incl' Villaem 2 | Core | Ombak | Mattress

KEY IN
JUN-21
ADVANCE - CLOSING

NET SALES
JUN-21 TO 20TH JUL-21

FIGHTING CRITERIA :

U P G R A D E

****FMCO Incentive Challenge**



KEY		NET		Prize
Unit	Product	Unit	Product	
3	<ul style="list-style-type: none"> ➤ Storm ➤ Lombok III 	5	<ul style="list-style-type: none"> ➤ Storm ➤ Lombok III ➤ Mattress 	RM 300
5		7	<ul style="list-style-type: none"> ➤ Villaem 2 ➤ Core ➤ Ombak 	RM 600



TERMS & CONDITION :

A. Fighting Period

1. Key In Period : June-21 advance key in till June-21 Closing
2. Net Sales Month : June-21 & July-21 [calculated until 20th July only] *(Fresh Key Fresh Net Basis)*

B. Requirement

1. Applicable to **Neo Pro HP** level only.

C. Fighting Criteria

1. **Key In** : At least **3 AP Key** *(Storm, Lombok III)* within June advance key in till June sales closing period.
2. **Net** : At least **5 Net** from selected models *(Storm, Lombok III, Mattress, Villaem 2, Core & Ombak)* in June-21 and July-21 [calculated until 20th July only].
3. All Neo Pro HP are required to attend **2hours CPD Training** set by SM on **21st June 2021 till 25th June 2021**.
(Attendance link will provide by Sales Support Department)
4. The incentive is **excluded own purchase**.

D. Reward Payout Method

1. Payout via cash incentive.
2. Achievers will be rewarded with either 1 cash incentive based on higher achievement between Grocery cash incentive and 2.0 Grocery cash incentive.

Schedule	Payout Date
1st Incentive Payout	20th July 2021
2nd Incentive Payout	30th July 2021

** Advance 30th July payout amount will be shown in 20th August 2021 commission statement*

**Refer page 4 for example*

E. General

1. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.
2. Subject to the decision of management and in accordance to Movement Control Order announcement by Malaysia's government.



EUGENE CHOO

Chief Operation Officer

COWAY (MALAYSIA) SDN. BHD.

EXAMPLE FOR INCENTIVE PAYOUT

Scenario	Grocery Cash Incentive			2.0 Grocery Cash Incentive					Total Incentive Received
	Key by	Net Sales	First Payout	Key by	Net Sales	Total Key	Total Net (Jun-21 & Jul-21)	Second Payout	
	Jun-21 Advance key in till 17th Jun 2021	Jun-21	20th July 2021	18th Jun 2021 till 23rd Jun 2021	July-21 *before/by 20th July-21			30th July 2021	
HP A	2	3	RM 200	1	2	3	5	RM 100	RM300
HP B	4	5	RM 500	1	2	5	7	RM 100	RM600
HP C	4	2	RM 0	2	6	6	8	RM 600	RM600

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT
Cc : All HOD **Announcer** : Sales Planning Department
Date : 18 June 2021 **Doc. No** : SP-2106-688

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EXTENDED

June 2021 **HP Grocery Lucky Draw Incentive**



GROCERY LUCKY DRAW FOR HP

Where your needs are our priority

GRAND PRIZE	RM10,000
2ND PRIZE	RM3,000
3RD PRIZE	RM2,000
4TH - 1000TH	RM100

STORM / LOMBOK III

2-3 KEY = 1 TICKET

4-5 KEY = 2 TICKETS

6 KEY = 3 TICKETS

≥ 7 KEY = 4 TICKETS

NEW!

*T&C Applies

Previous Key In Period
4th June 2021 to 17th June 2021

GOOD NEWS! **Key in period EXTENDED!!**
June Adv key in till June Sales Closing

FIGHTING CRITERIA



Key	Product	Ticket (Maximum)	Grocery Cash Incentive Prize	
Unit				
2-3	❖ Storm ❖ Lombok III	1 ticket	Grand Prize	RM10,000
4-5		2 tickets	2nd Prize	RM3,000
6		3 tickets	3rd Prize	RM2,000
≥7		4 tickets	4th - 1000th Prize	RM100

NEW!

TERMS & CONDITIONS

A. Fighting Period

- Key in Period : June-21 Advance key in till June-21 Sales Closing

B. Requirement

- Applicable to **Neo Pro HP** level only.

C. Fighting Criteria

- Key In** : At least 2 AP Key (*Storm , Lombok III*)
- Own Purchase will be **excluded** in the calculation
- All Neo Pro HP are required to attend **2 hours CPD Training** conducted by SM from **21st June 2021 until 25th June 2021**. (*Attendance link will be provided by Sales Support Department*).
- Maximum 4 tickets per HP** only will be entitled in this incentive.
- For Combo (AP +WP)** , only key in for **AP** will be counted as **1 key**

D. Reward Payout Method

- Payout via cash incentive

E. General

- Coway Malaysia reserves the right to amend the terms and conditions without prior notice.
- Subject to the decision of management and in accordance to Movement Control Order announcement by Malaysia's government.

EUGENE CHOO

Chief Operating Officer (C.O.O)

COWAY (MALAYSIA) SDN. BHD.

Kindly refer **Memo June 2021 HP Grocery Lucky Draw Incentive**



MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT
Cc : All HOD **Announcer** : Sales Planning Department
Date : 18th June 2021 **Doc. No** : SPD 2106-690

coway

Sharing on Public Sites or Social Media is Strictly Not Allowed

FMCO Storm & Lombok III AP Video Contest [Extended]

Dear Beloved HP,

Good News !! We would like to extend the
FMCO Storm & Lombok III AP Video Contest
with new fighting criteria as below :







**No Key & Net
Required!!**

All you need is



	Previous	New
Video	Upload 1 Minute video with Storm or Lombok III in Facebook (from 10 likes & 5 share)	
Video submission period	From 4th June 2021 - 17th June 2021	From 4th June 2021 - 23rd June 2021
Key in & Net Sales	1 Key in & 1 Net sales (AP) in June 2021	No Key in or Net Sales Required

Terms & Conditions:

1. Contest period : Video to upload during FMCO period 4th June 2021 - 23rd June 2021 [Latest by 11:59:59pm]
2. Video length : 1 minute Video.
3. Video post from 10 likes & 5 share
4. FB post **MUST** use the title & Hashtag provided.
5. Post on  only (applicable to post via personal account / Page account).
6. Applicable to both Neo Pro & Part time HP.
7. Click this link to submit video latest by 23rd June 2021 
8. Please refer to previous memo for more detail 
9. Click here for 
10. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.
11. Subject to the decision of management and in accordance to Movement Order announcement by Malaysia government.



Eugene Choo

Chief Operation Officer

COWAY (MALAYSIA) SDN. BHD.