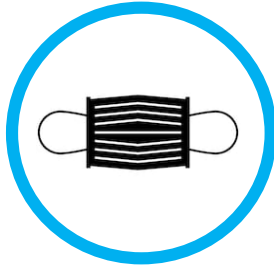


Distance

Yourselves at least 1 metre away from others



Prevent

Wear mask at all times



Temperature

Measure before enter office and complete Daily Screening form



Practice

Personal hygiene



Small Group

Group sizes should not be more than 20 persons



Prevent

Wear glove & face shield for front office



Avoid 3C

Crowded Places, Confined Spaces, Close Conversation



Disinfect / Clean

Frequent disinfect or clean workstation and high-touch surfaces

DENY ENTRY

* Without a Mask

* Temperature 37.5°C and above

* Exhibit COVID-19 symptoms

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ DSC ☐ HT
Cc : All HOD **Announcer** : Sales Planning Department
Date : 27 April 2021 **Doc. No** : SP2104 - 645

coway

Sharing on Public Sites or Social Media is Strictly Not Allowed

Lombok III, Storm & Bateri Bidet (HP Category)
Special Incentive May 2021

WIN UP TO

RM 800.00

10 Unit
& Above

RM 800

7-9 Unit

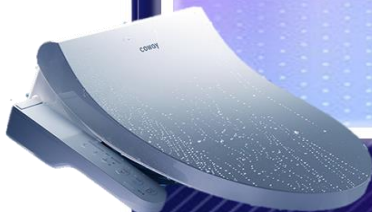
RM 600

5-6 Unit

RM 400

3-4 Unit

RM 200



LOMBOK III . STORM . BATERI BIDET





Net Sales (Unit)	Reward (RM)
10 and Above	800
7 - 9	600
5-6	400
3-4	200

Note : HP Total Net Sales in May 2021 must At Least 3 Unit.

Terms & Condition :

1. Applicable to **Neo Pro HP level** only.

2. Fighting Period

Key In Period : 23 April 2021 - 26 May 2021

Net Sales Month : May 2021 only (Fresh Key Fresh Net Basis)

3. Neo Pro HPs must remain current or higher position.

4. **Reward Payout Method**

- **Payout via cash incentive (Commission payout June 2021)**

5. Should there be any same result within achievers, the final decision will be decided by Coway management Management with priority given to :

i) May 2021 SHI ii) Total Accumulated PV iii) Application Type (Outright > Instalment > Rental)

6. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.

7. Subject to the decision of management and in accordance to Movement Control Order announcement by Malaysia's government.

EUGENE CHOO

Chief Operation Officer

COWAY (MALAYSIA) SDN. BHD.

MEMORANDUM

To : ☒ SALES ☐ CODY ☐ HT
Cc : All HOD
Date : 27 April 2021
Announcer : Sales Planning Department
Doc. No : SP2104 - 646

coway

Sharing on Public Sites or Social Media is Strictly Not Allowed

Lombok III, Storm & Bateri Bidet (Manager Category)
Special Incentive May 2021

STAND A CHANCE TO WIN UP TO :

GM

RM 10,000

SM

RM 3,000

HM

RM 2,000





Ranking	Group A	Group B
Top 1	10,000	10,000



Ranking	Group A	Group B	Group C
Top 1	3,000	2,800	2,500
Top 2 - 3	2,800	2,500	2,000
Top 4 - 5	2,500	2,000	-
Top 6 - 7	2,500	-	-



Ranking	Group A	Group B	Group C	Group D	Group E
Top 1	2,000	1,800	1,500	1,200	1,000
Top 2 - 3	1,800	1,500	1,200	1,000	800
Top 4 - 5	1,500	1,200	1,000	-	-
Top 6 - 7	1,500	-	-	-	-

Terms & Condition :

1. Applicable to manager level only (GM/SM/HM).

2. Fighting Period

Key In Period : 23 April 2021 - 26 May 2021

Net Sales Month : May 2021 only (Fresh Key Fresh Net Basis)

3. Managers must remain current or higher position.

4. **Reward Payout Method**

GM Category : Claimable from GM Fund June 2021

***Subject to GM Fund policy by Sales Support department**

SM and HM Category : Payout via cash incentive (Commission payout June 2021)

5. Should there be any same result within achievers, the final decision will be decided by Coway management Management with priority given to :

i) May 2021 SHI ii) Total Accumulated PV iii) Application Type (Outright > Instalment > Rental)

6. Sales Planning will send the Grouping Name List separately to each organisation group via email.

7. **Grouping is based on Net Sales March 2021.**

8. **Grouping will be adjust if there is any newly promoted managers or managers to have their respective position discontinued.**

9. Coway Malaysia reserves the right to amend the terms and conditions without prior notice.

10. Subject to the decision of management and in accordance to Movement Control Order announcement by Malaysia's government.



EUGENE CHOO

Chief Operation Officer

COWAY (MALAYSIA) SDN. BHD.