

NATIONAL LIFT TRUCK SERVICE OF PR, INC.

(A Corporation)

Balance Sheets

As of December 31, 2024 and 2023

	<u>31-Dec-24</u>	<u>31-Dec-23</u>
ASSETS		
CURRENT ASSETS		
Cash	\$ 155,134	\$ 192,263
Accounts Receivable Trade	464,323	523,728
Inventory	339,039	271,469
Prepaid Taxes	-	12,639
Prepaid Expenses	22,859	22,859
Total Current Assets	<u>981,355</u>	<u>1,022,958</u>
LAND, BUILDING AND EQUIPMENT		
Machinery and Equipment	857,516	906,466
Furniture and Fixtures	3,500	3,500
Motor Vehicles	66,000	66,000
	<u>927,016</u>	<u>975,966</u>
Less: Accumulated Depreciation	<u>(424,794)</u>	<u>(275,356)</u>
Land, Building, and Equipment - Net	502,222	700,611
Right-of-Use Assets Under Operating Lease, Net	<u>351,595</u>	<u>-</u>
TOTAL ASSETS	<u>\$ 1,835,172</u>	<u>\$ 1,723,569</u>
LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIT)		
CURRENT LIABILITIES		
Income Tax Payable	\$ 67,456	\$ -
Accounts Payable	505,478	617,774
Due to Affiliates	-	13,636
Accrued Expenses	140,894	92,974
Current Portion of Operating Lease Obligation	115,633	-
Current Portion of Finance Lease Obligation	16,207	-
Total Current Liabilities	<u>845,668</u>	<u>724,384</u>
LONG-TERM DEBT, Less Current Portion	439,778	852,418
OPERATING LEASE OBLIGATIONS, Less Current Portion	185,793	-
FINANCE LEASE OBLIGATIONS, Less Current Portion	72,247	37,803
Total Long-Term Liabilities	<u>697,818</u>	<u>890,221</u>
TOTAL LIABILITIES	<u>1,543,486</u>	<u>1,614,605</u>
SHAREHOLDERS' EQUITY		
Common Stock, Par Value \$10 Per Share, Authorized 1,000,000 and 100 Issued and Outstanding.	100	100
Retained Earnings	291,586	108,864
Total Shareholders' Equity	<u>291,686</u>	<u>108,964</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 1,835,172</u>	<u>\$ 1,723,569</u>

NATIONAL LIFT TRUCK SERVICE OF PR, INC.**(A Corporation)****Statement of Income and Retained Earnings****For The Year Ended December 31, 2024**

Revenue	\$ 4,541,335
Cost of Revenue	<u>3,897,595</u>
Gross Profit	643,740
General and Administrative Expenses	
Advertising	16,810
Bad Debts	20,447
Bank Charges	2,830
Commissions	12,204
Computer and Internet Expenses	11,925
Insurances	11,272
Licenses and Permits	6,097
Meals and Entertainment	4,644
Office Expense	16,200
Professional Services	56,088
Rent	150,925
Repair and Maintenance	3,083
Telephone	7,157
Travel Expenses	17,991
Utilities	2,612
Total General and Administrative Expenses	<u>340,285</u>
Income from Operations	303,455
Other Income and (Expense)	
Interest Expense	(66,186)
Other Income	12,909
Total Other Income and Expense	<u>(53,277)</u>
Income Before Income Tax Provision	250,178
Provision for Income Tax Expense (Benefit)	<u>67,456</u>
Net Income	182,722
Change in Retained Earnings - For the Beginning of Year	108,864
Change in Retained Earnings - For the End of Year	<u><u>\$ 291,586</u></u>

NATIONAL LIFT TRUCK SERVICE OF PR, INC.

(A Corporation)

Statement of Cash Flows

For The Year Ended December 31, 2024

Cash Flows from Operating Activities

Net Income	\$ 182,722
Adjustments to Reconcile Net Income (Loss) to Net	
Cash Provided (Used) by Operating Activities	
Depreciation and Amortization	141,599
Bad Debts	20,447
(Increase) Decrease in Accounts Receivable	59,405
(Increase) Decrease in Prepaid Taxes	12,639
(Increase) Decrease in Inventories	(67,570)
Increase (Decrease) in Accounts Payable	(112,296)
Increase (Decrease) in Accounts Payable-Related Party	(13,636)
Increase (Decrease) in Income Taxes Payable	67,456
Increase (Decrease) in Accrued Expenses and Withholding	<u>47,920</u>
Total Adjustments	<u>155,963</u>
Net Cash Provided (Used) by Operating Activities	<u><u>\$ 338,686</u></u>

Cash Flows from Financing Activities

Repayment of Long-Term Debt	<u>(375,815)</u>
Net Cash Provided (Used) by Financing Activities	<u><u>\$ (375,815)</u></u>

Net Increase (Decrease) in Cash	(37,129)
Cash at Beginning of Year	<u>192,263</u>
Cash at End of Year	<u>\$ 155,134</u>

Supplemental Disclosures

Noncash Investing and Financing Activities

Right of Use Assets Adquisition through Operating Lease	351,595
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Cash Paid During the Year for:

Interest	\$ 66,186
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NATIONAL LIFT TRUCK SERVICE OF PR, INC.
(A Corporation)
Ratios Schedule
As of December 31, 2024 and 2023

December/2024 December/2023





















SOLVENCY RATIOS

1 Current Ratio		1.16		1.41
Current Ratio = $\frac{\text{Current Assets}}{\text{Current Liabilities}}$		981,355.38		1,022,958.00
		845,667.88		724,384.00
2 Quick Ratio		0.73		0.99
Quick Ratio = $\frac{\text{Cash} + \text{Accts Rec} + \text{Marketable Securities}}{\text{Current Liabilities}}$		619,457.00		715,991.00
		845,667.88		724,384.00



















SAFETY RATIO

3 Debt to Equity		5.29		14.82
Debt to Equity = $\frac{\text{Total Liabilities}}{\text{Net Tang Equity}}$		1,543,485.88		1,614,604.63
		291,686.28		108,964.00

PROFITABILITY RATIOS

4 Gross Profit Margin		14.18%		N/A
Gross Margin = $\frac{\text{Gross Profit}}{\text{Sales}}$		643,740.28		-
		4,541,335.00		-
5 Operating Margin		6.68%		N/A
Operating Margin = $\frac{\text{Operating Profit}}{\text{Sales}}$		303,455.28		-
		4,541,335.00		-
6 Net Profit Margin Before Tax		5.51%		N/A
Net Profit (A-T) Margin = $\frac{\text{Net Profit Before Tax}}{\text{Sales}}$		250,178.28		-
		4,541,335.00		-
7 Net Profit Margin After Tax		4.02%		N/A
Net Profit (A-T) Margin = $\frac{\text{Net Profit After Tax}}{\text{Sales}}$		182,722.28		-
		4,541,335.00		-

ASSET MANAGEMENT RATIOS

8 Sales to Assets		2.47		-
Sales to Assets = $\frac{\text{Sales}}{\text{Total Assets}}$		4,541,335.00		-
		1,835,172.16		1,723,568.63
9 Return on Assets (%)		13.63%		0.00%
ROA% = $\frac{\text{Net Profit Before Tax}}{\text{Net Tangible Equity}}$		250,178.28		-
		1,835,172.16		1,723,568.63
10 Return on Equity (%)		85.77%		0.00%
ROI% = $\frac{\text{Net Profit Before Tax}}{\text{Net Tangible Equity}}$		250,178.28		-
		291,686.28		108,964.00






























NATIONAL LIFT TRUCK SERVICE OF PR, INC.
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Ratios Schedule
As of December 31, 2024 and 2023

			<u>December/2024</u>	<u>December/2023</u>
11 Inventory Turnover (x)		11.50		-
Inventory T/O = $\frac{\text{Cost of Goods Sold}}{\text{Inventory}}$		3,897,594.72		-
		339,039.38		271,469.00
12 Inventory Turnover (days)		31.84		N/A
Inventory days = $\frac{\text{Sales days}}{\text{Inventory T/O}}$		366		365
		11.50		-
13 Accounts Receivable Turnover (x)		9.78		-
Acct Rec T/O = $\frac{\text{Net Sales}}{\text{Trade Accounts Receivable}}$		4,541,335.00		-
		464,323.00		523,728.00
14 Collection Period (days)		37.42		N/A
Collection days = $\frac{\text{Sales Days}}{\text{Acct Rec. Turnover}}$		366		365
		9.78		-
15 Accounts Payable Turnover (x)		7.71		-
Acct Payable T/O = $\frac{\text{Cost of Goods Sold}}{\text{Trade Accounts Payable}}$		3,897,594.72		-
		505,478.00		617,774.00
16 Accounts Payable (days)		47.47		N/A
Acct Payable days = $\frac{\text{Sales days}}{\text{Acct Payable Turnover}}$		366		365
		7.71		-
17 Personnel Productivity		72.21%		N/A
Personnel Productivity = $\frac{\text{Personnel Expenses}}{\text{Gross Profit}}$		464,866.76		-
		643,740.28		-
18 Gross Margin Return on Inventory		1.90		-
Gross Margin Return on Inventory = $\frac{\text{Gross Profit}}{\text{Inventory}}$		643,740.28		-
		339,039.38		271,469.00
19 Interest Coverage		3.78		N/A
Interest Coverage = $\frac{\text{EBIT}}{\text{Interest Expenses}}$		250,178.28		-
		66,186.00		-

LEADING FINANCIAL INDICATORS

Variable Cost % of Sales		53.60%		N/A
Variable Costs as % of Sales = $\frac{\text{Variable Costs}}{\text{Net Sales}}$		2,434,309.83		(162,396.85)
		4,541,335.00		-
Contribution Margin (%)		46.40%		N/A
Contribution Margin = $\frac{(\text{Net Sales} - \text{Variable Costs})}{\text{Net Sales}}$		2,107,025.17		162,396.85
		4,541,335.00		-

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		December/2024	December/2023
Break-even as % of Net Sales		1,470,180.67	N/A
Break-even Sales = $\frac{\text{Fixed Costs (Incl Interest \& Other)}}{\text{Contribution Margin}}$	 	682,113.89	162,396.85
		46.40%	N/A
% Break-even Sales		32.37%	N/A
% Break-even Sales = $\frac{\text{Break-even Sales}}{\text{Net Sales}}$	 	1,470,180.67	N/A
		4,541,335.00	-
Sustainable Growth - Current D/E		113.47%	N/A
Net Profit Margin (B-T) % * (1 + Current (Debt/equity))		21.48%	N/A
$(\text{Assets/Sales} - [\text{Net Profit Margin (B-T)\%} * (1 + \text{Cur (Debt/Equity)})])$		18.93%	N/A
Sustainable Growth - No New Debt		0.34	N/A
Net Profit Margin (B-T) %		5.51%	N/A
$(\text{Assets} - \text{Cur Liabilities})/\text{Sales} - \text{Net Profit Mgn (B-T)\%}$		0.16	N/A
Z-Score (Bankruptcy Indicator)		3.47	0.34
Z-Score (bankruptcy Indicator) =			
Work Capital to Total Assets * 1.2		0.09	0.21
+ Retained Earnings to Total Assets * 1.4		0.22	0.09
+Earnings Before Taxes & Interest to Total Assets * 3.3		0.57	-
+Tangible Equity to Total Liabilities * 0.6		0.11	0.04
+ Net Sales to Total Assets * 0.999		2.47	-
Retained Earnings to Total Assets		0.16	0.06
Ret Earnings to Tot Assets = $\frac{\text{Retained Earnings}}{\text{Total Assets}}$	 	291,586.28	108,864.00
		1,835,172.16	1,723,568.63
Working Capital to Total Assets		0.07	0.17
Working Cap to Total Assets = $\frac{\text{Working Capital}}{\text{Total Assets}}$	 	135,687.50	298,574.00
		1,835,172.16	1,723,568.63
EBITDA		250,178.28	-
EBITDA = (Earnings Before Interest & Tax +Depr and Amort)			

Finance Lease Obligation Consist of:

12/31/2024

8.50% payable to Popular Auto Leasing (Popular Auto, LLC) in 60 installments of \$555.57 including principal and interest. This loan is guaranteed with a Ford Transit (Modelo 2023/2024) Contrato U 61798 (Identificador Interno: Van 2). Maturity on March 2024.

44,227

8.25% payable to Popular Auto Leasing (Popular Auto, LLC) in 60 installments of \$954.21 including principal and interest. This loan is guaranteed with a Ford Transit (Modelo 2024) Contrato U 61797 (Identificador Interno: Van 4). Maturity on August 2029.

44,227

\$ 88,454

Less Current Portion

16,207

LONG TERM PORTION

\$ 72,247

The following is a schedule showing the future minimum lease payments by period under financial lease obligation for the period ending December 31,2024

	December 31, 2025	\$ 22,901
	December 31, 2026	22,901
	December 31, 2027	22,901
	December 31, 2028	22,901
	December 31, 2029	15,267
	Thereafter	-
Total minimum lease payments		<u>106,872</u>
Less amount representing interest		<u>(18,417)</u>
Present value of net minimum lease payments		88,454
Less current portion		<u>16,207</u>
Long-term portion		<u>\$ 72,247</u>

Operating Lease Obligation Consist of:

12/31/2024

5.50% payable to The Lugo-Viña, Inc. (LVI) Real Estate Lease in 30 installments of \$10,777.08 including principal and interest.

301,425
\$ 301,425

Less Current Portion

115,633

LONG TERM PORTION

\$ 185,793

The following is a schedule showing the future minimum lease payments by period under capital lease obligation for the period ending December 31,2024

	December 31, 2025	\$ 129,325
	December 31, 2026	129,325
	December 31, 2027	64,662
	December 31, 2028	-
	December 31, 2029	-
	Thereafter	-
Total minimum lease payments		<u>323,312</u>
Less amount representing interest		<u>(21,887)</u>
Present value of net minimum lease payments		301,426
Less current portion		<u>115,633</u>
Long-term portion		<u>\$ 185,793</u>