

# César A. Parra Rojas

DATA SCIENTIST · THEORETICAL PHYSICIST

Frankfurt am Main, Germany

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## Personal statement

I am a data scientist currently working with CRM data to extract actionable insights in order to increase customer retention and aid business growth. I have a strong analytical and computational background, with extensive experience in interdisciplinary research. I am comfortable working in diverse, international teams, and skilled at communicating technical concepts to non-technical audiences.

## Education

### Udacity

MACHINE LEARNING ENGINEER NANODEGREE

2018

[view certificate](#)

### The University of Manchester

Manchester, UK

DOCTOR OF PHILOSOPHY (PHYSICS)

2016

### Universidad de Chile

Santiago, Chile

M.Sc. PHYSICS

2013

### Universidad de Chile

Santiago, Chile

B.Sc. ASTRONOMY

2012

### Universidad de Chile

Santiago, Chile

B.Sc. PHYSICS

2010

## Work Experience

### Pirate Studios Ltd

London, UK

DATA SCIENTIST, WITHIN [Science to Data Science](#) 2019

Aug 2019

- In a team of three, cleaned and analysed CRM data to uncover booking trends and customer behavioural patterns.
- Implemented a churn prediction model that is able to classify near-future customer churn with both high precision and recall.
- Directed goals and managed expectations through close contact with stakeholders.

### Frankfurt Institute for Advanced Studies

Frankfurt am Main, Germany

POST-DOCTORAL FELLOW

May 2017–Sep 2019

- Used mathematical modelling, data analysis and computer simulations to evaluate the within-host impact of influenza vaccination, as well as the within-host and epidemic effects of common antiviral drugs.
- In collaboration with microbiologists, worked with metabolic data and implemented a machine learning model to classify closely-related bacterial genera from soil samples.
- Effectively communicated mathematical insights to audiences from a biological background.

### The University of Manchester

Manchester, UK

DOCTORAL STUDENT

Sep 2013–Dec 2016

- Worked on the development of a theoretical framework which aimed at understanding the complex macroscopic behaviour of collections of interacting elements described by simple microscopic rules, for the case when this behaviour is observed at discrete time intervals.
- Using tools from nonlinear dynamics and stochastic processes, derived an accurate approximation to the description of disease spread on finite populations of individuals with highly-heterogeneous contact networks while drastically reducing its mathematical complexity.

### Universidad de Chile

Santiago, Chile

MASTERS STUDENT

Mar 2011–Mar 2013

- Using theoretical tools from statistical physics, as well as computer simulations, studied the macroscopic effects of small-scale swimming interactions in bacterial suspensions.

- Contributed to Python code aiming at generating an efficient observation plan for a robotic telescope by means of Ant Colony Optimisation and genetic algorithms.

## Technical Skills

<b>Programming</b>	Extensive experience with Python, Mathematica. Familiar with MATLAB, FORTRAN, C++, Bash.
<b>Data analysis and visualisation</b>	Advanced NumPy, pandas, Matplotlib, Seaborn. Familiar with Plotly, Altair.
<b>Databases</b>	Experience with SQL, REST-like APIs.
<b>Machine Learning</b>	Advanced scikit-learn, XGBoost, LightGBM. Experience with SHAP, PyTorch, spaCy, CatBoost, Keras.
<b>Other</b>	Advanced $\LaTeX$ . Experience with Git/GitHub.

## Languages

<b>Spanish</b>	Native
<b>English</b>	Fluent
<b>German</b>	Lower intermediate
<b>Polish</b>	Lower intermediate
<b>Portuguese</b>	Lower intermediate

## Projects

### PDEparams

PYTHON MODULE FOR PARAMETER ESTIMATION IN PARTIAL DIFFERENTIAL EQUATIONS USING THE DIFFERENTIAL EVOLUTION ALGORITHM.

[github.com/cparrarojas/PDEparams](https://github.com/cparrarojas/PDEparams)

### sdeparams

PYTHON MODULE FOR PARAMETER ESTIMATION IN STOCHASTIC DIFFERENTIAL EQUATIONS WITH DEMOGRAPHIC NOISE.

[github.com/cparrarojas/sde-parameter-estimation](https://github.com/cparrarojas/sde-parameter-estimation)

### EBOV-2018

INTERACTIVE DASH APP SHOWING PARAMETER ESTIMATION AND EPIDEMIC FORECASTING FOR THE 2018 EBOLA OUTBREAK IN THE DEMOCRATIC REPUBLIC OF CONGO.

[cparrarojas.github.io/blog/2018/07/ebov-2018](https://cparrarojas.github.io/blog/2018/07/ebov-2018)

### find-wally

A DEEP LEARNING SOLVER FOR *Where's Wally?* PUZZLES, USING TRANSFER LEARNING WITH THE KERAS IMPLEMENTATION OF RETINANET.

[github.com/cparrarojas/find-wally](https://github.com/cparrarojas/find-wally)

## Leadership

### The University of Manchester Chilean Society

CHAIR

Manchester, UK

2015–2016

### XI ChileGlobal Seminars UK: Education and Public Policy

CO-ORGANISER

Manchester, UK

May 2015

### The University of Manchester Chilean Society

BOARD MEMBER

Manchester, UK

2014–2015

## Personal interests

<b>Music</b>	Guitarist, vocalist, songwriter; releasing a progressive rock album as <i>slq</i> in 2020. Tenor of the University of Manchester Chorus (2013–2014) and of the School of Science and Engineering Choir of Universidad de Chile (2007–2009).
<b>General</b>	Houseplants, birds, spiders, cycling, cooking. Latest favourite reads: <i>To the Lighthouse</i> (V. Woolf), <i>Invisible Women: Exposing Data Bias in a World Designed for Men</i> (C. Criado-Perez), <i>Infinite Jest</i> (D. Foster Wallace).