**Christian Petersen**

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[**https://github.com/**](https://github.com/erapkin)**cpetersend89**

­­­­­­­­­ **SUMMARY**

Innovative and process-driven software development professional with a background in business provides a unique hybrid of skills. Hands-on development experience in .Net Development. Proficient in C#, and some experience developing in Python, JavaScript, and jQuery with individual and collaborative project experience ready to hit the ground running. Business leadership experience includes managing time-sensitive materials, streamlining processes, and increasing revenue.

**EDUCATION**

**devCodeCamp,** Milwaukee, WI

**Graduate**, December 2015 - April 2015

devCodeCamp is an immersive 600-hour software development boot camp in C# .NET development with an introduction to Python, ASP.NET, and JavaScript. It involves paired programming, intense lectures, mentorship, and a wide variety of challenging individual and group projects.

**UNIVERSITY OF FLORIDA**, Gainesville, FL

Degree currently in progress

**Major:** Business Administration

**EASTERN FLORIDA STATE COLLEGE**, Melbourne, FL

**Associates of the Arts Degree,** December 2011

**Degree Focus:** Business

**TECHNICAL AND ANALYTICAL SKILLS**

* C#
* .Net & ASP.NET
* MVC 5
* JavaScript
* Python
* HTML 5/ CSS
* Bootstrap
* XML
* JSON
* CSV
* GIT
* Entity Framework
* Code First
* Visual Studio
* Microsoft Excel
* Project Coordination
* SalesForce
* DocuSign

**REPRESENTATIVE PROJECT EXPERIENCE**

**Virtual Classroom:**

A C# application using ASP.NET MVC 5, jQuery, entity framework, and code first migrations. The application provides students and instructors with a unified location to post/complete assignments, test, projects, and discussions. It also allows the users to post/view grades.

**Retail banking sales application:**

A C# application using ASP.NET MVC 5, entity framework, code first migration, and the SalesForce REST API. This application allows users to view and update sales progress based on monthly goals, and provides functionality through SalesForce to manage sales leads.

**Whiskey Subscription Box Service:**

A C# application using ASP.NET MVC 5, entity framework, and code first migrations. The application is for a business that provides whiskey products to it’s customers on a monthly basis based on an initial survey of the customer’s preferences.

**Lemonade Stand:**

A mock lemonade stand project using HTML 5/ CSS, and JavaScript effects. The project was designed to emulate the infamous Lemonade Stand’s game features.

**Blog Website**

An HTML 5 site using JavaScript. The site is used for writing about my progress through devCodeCamp.

**PROFESSIONAL EXPERIENCE**

**Elite Innovations, LLC DBA Cellairis**, Merritt Island, FL

Co Owner and Operator April 2014 – August 2015

Key responsibilities included:

* Provide leadership and support to a team to ensure quality service and customer satisfaction.
* Provide employees with motivation to promote sales excellence.
* Build customer relationships by providing excellent customer service and support.
* Consistently celebrate employee’s successes timely and with sincerity.
* Research market trends to ensure store products are meeting consumer demands.
* Monitor sales trends by analyzing reports to restock popular items and markdown dust collectors.
* Researched manufacturers and maintained positive relationships with wholesale venders to obtain quality product at the best prices.
* Maintain the company budget to maximize monthly profits.
* Establish product/service pricing to be competitive while maximizing profit margin.
* Establish company and individual sales goals.
* Establish and maintain guidelines, processes, and procedures.

**Space Coast Credit Union**, Melbourne, FL

Assistant Branch Manager, Retail Banking February 2013 – April 2014

Key responsibilities included:

* Active in providing effective coaching, cross-training and performance appraisals to maintain positive service levels.
* Provide employees with motivation to promote consistent quality referrals to meet established sales goals.
* Consistently celebrate employee’s successes timely and with sincerity.
* Manage the lobby and teller line traffic flow when the team needs support.
* Manage all cash levels, branch and teller drawers, to meet branch expectations.
* Monitor sales and referral activity on a daily basis to analyze positive and negative trends.
* Delegate tasks and empower employees to challenge themselves to help with gaining experience and achieving their personal career goals.

**Space Coast Credit Union**, Melbourne, FL March 2010 – February 2013

Senior Member Service Specialist, Personal Banker

Key responsibilities included:

* Provide leadership and encouragement to the team to increase sales and efficiency
* Write monthly core value notes for myself and my peers
* Frequently work with management to ensure branch productiveness is high. I coordinate audits, new accounts reviews, and branch meetings
* Work through difficult member situations and concerns independently. Resolve member issues at branch level
* Serve as the Branch Mentor:
  + Create an open line of communication between myself and trainees to facilitate development though daily meetings and coaching’s
  + Use motivation and knowledge to drive the team to quality referrals and increased production
  + Communicate trainee performance and further development opportunities to branch management to confirm appropriate growth
  + Create an organized work flow through training to ensure required coursework is complete