Loan Fund Report
Boston Community Capital
September 2011

### Boston Community Loan Fund Lending Activity Second Quarter 2011 Review

### **Year-to-Date Lending Activity:**

Through June 30, 2011 the Loan Fund closed 8 loans totaling \$20,479,170 and committed an additional 8 loans (\$3,128,955) which have not yet been closed. Second quarter activity accounted for 3 loan commitments (\$1,650,000) and 4 loan closings (\$6,875,000). It has been a strong six months with respect to closings – we have achieved 68% of our annual closing target of \$30,000,000 and we have a robust pipeline including six deals totaling over \$23MM that are projected to be committed and closed in 2011.

Loans closed in the second quarter include the following:

- Firehouse Place -- BCLF provided a \$275,000 bridge loan against committed state subsidies to Harborlight Community Partners to support the redevelopment of an existing mixed use building in Hamilton, MA. Presently there are two existing SRO units and one ground level commercial space to be rented by Accord Food Pantry. The project involves adding two residential units for a total of three enhanced SRO's and a one bedroom unit. One of the units will be handicap accessible. Three of the units will be restricted to households at or below 40% AMI and one unit will be restricted to a household with an income at or below 30% AMI.
- KIPP Academy Lynn BCLF purchased a \$1.5MM participation interest in a \$17.5MM bond financing led by Boston Private Bank to finance the new construction of a 66,000 square foot building to accommodate KIPP's new high school and expanded middle school program.
- Mattapan Community Health Center BCLF closed a \$2.1MM bridge loan against capital campaign pledges to support the development of a new community health care facility which will include 49,500 s.f. on four floors, including 14,500 s.f. of commercial space on the ground floor for two retail tenants. MCHC will occupy 35,000 s.f.
- Preservation of Affordable Housing (POAH) -- BCLF purchased a \$3.0 million participation interest in the Low-Income Investment Fund's (LIIF) \$6.0 million non-revolving acquisition line of credit to POAH. POAH will draw on the line of credit to buy large multifamily properties in its multi-state market and to hold those properties while it assembles construction and permanent financing.

Loans committed in the second quarter include the following:

• Straight Ahead Pictures (SAP) – BCLF committed a \$150,000 loan to SAP to bridge the receipt of Massachusetts Film Tax Credits to support the completion of its film *Becoming Helen Keller*, a documentary biography for public television (American Masters). Straight Ahead Pictures (SAP), is a Massachusetts based production company whose mission is to generate innovative media projects and educational forums to foster

community dialogue about contemporary social issues – particularly the experience of people with disabilities.

- ROC USA -- BCLF approved the purchase a \$1 million participation in a \$2,640,000 loan originated by ROC USA Capital (ROC) to the Wamsutta Residents Association, Inc. (the Association) to finance the Association's acquisition and improvement of its mobile home facility (land and infrastructure) in North Attleboro. Wamsutta Mobile Home Community is an 85-site, age-restricted mobile home community, where more than 80% of current households are below 80% of AMI, and almost 60% of households are below 50% of AMI. Acquisition will allow Association members to control their monthly costs and avoid private market pressures that can drive up rents as land appreciates.
- Bancroft Street -- In the effort to restructure BCLF's \$2.5 MM predevelopment loan to Urban Edge Housing Corporation for the development of Jackson Square, UE and BCLF have worked together to identify replacement repayment sources and collateral for this existing debt. UE has agreed to allow BCLF to put a new subordinate mortgage in the amount of \$650,000 on its Bancroft Apartments project, securing a new note. BCLF's new loan of \$650,000 (supportable at 1.15x dscr) will pay current interest and amortize on a 20 year schedule. BCLF's Note B to Urban Edge for Jackson Square will be reduced by \$650,000. Bancroft Apartments is an existing scattered site 45 unit project located in the Eggleston Square neighborhood. The project's rents are supported by 45 Project-based Section 8's. The borrower plans to submit a refinance application to the State within the next 3-5 years.

The total portfolio balance as of June 30, 2011 is \$120,396,836 gross (\$40,625,942 is participated out, net hold is \$79,770,894), and is made up of 107 loans.

### Closing Activity as of June 30, 2011 (YTD)

Gross \$	Participated \$	Net Hold \$	# loans	Annual	% Budget
				Target	Target
\$20,479,170	\$0	\$20,479,170	8	\$30,000,000	68%

#### Commitments as of June 30, 2011 (YTD)

Gross \$	Participated \$	Net Hold \$	# loans	Annual Target	% of Budget Target
\$9,384,955	\$0	\$9,384,955	12	\$30,000,000	31%

### Applications and Pre-Applications Projected to Close by FYE

Gross \$	Participated \$	Net Hold \$	# loans	% of Annual Closing Target (\$30MM)
\$ 23,112,000.00	\$ 4,150,000.00	\$ 18,962,000.00	6	145%

#### **Current Status**

We are pleased with the strong activity in the first two quarters as reflected above in closings, commitments and active pipeline deals. In 2011 we continue with our strategy to diversify our lending into community facilities, to finance strong affordable housing projects, and to leverage strong partnerships with lenders, borrowers and development consultants.

We continue to closely monitor our portfolio including several loans risk rated 5 or higher -- Bridge Housing, Urban Edge, Renaissance Lofts, Cable Mills, and Twin Oaks. More details on these loans are provided in the attached reports.

#### **Portfolio Performance**

Enclosed in this section are reports that identify concentrations in the portfolio including NMTC concentration, asset sector and loan type which aid us both in understanding the existing portfolio concentrations as well as making decisions on new lending opportunities.

### Risk Rating Changes this Quarter

In Q2 2011 we downgraded the Twin Oaks loan to Island Affordable Housing from a 7 to an 8. The detail of this downgrade is captured in the Risk Rating Change form and is discussed in the Loans Rated 5 or Worse memo. At 6/30/2011 Net Loan Balance Rated 1-4 totaled \$ 64,426,394 (81%) and Net Loan Balance Rated 5-8 totaled \$15,344,500 (19%).

#### **Reserves this Quarter**

We increased reserves in Q2 by approximately \$240,000. We added \$182,457 to the reserve for Renaissance Lofts, bringing that reserve level to 20% of the outstanding principal balance and we added \$57,446 to Twin Oaks/Island Affordable Housing, bringing that reserve level to 100%. Q2 increases in reserves are consistent with budgeted levels.

#### **Restructured Loans**

There were no additions to the Restructure Loans Report this quarter. We have included in this report a copy of our Restructured Loans Report, which lists all of the loans in the portfolio that have been restructured over time. Each of these loans has been consistently discussed at our Quarterly Portfolio Monitoring meetings and the progress/challenges noted primarily in the Loans Rated Five or Worse memos.

Non-Accrual
We put Twin Oaks/Island Affordable Housing (\$191,484.76) on Non-Accrual, joining the two Paige Academy loans (\$961,186.81). Please see the Loans Rated 5 or Worse memo for an update on these relationships.

### **Liquidity Management-Summary**

We continue to evaluate our cash position weekly, comparing loan closings, projected pipeline, loan maturities, investor repayments and investor loans coming in. We anticipate going back out into the market for additional capital late in 2011 and in 2012 to support our 2012 and beyond lending.



## Commitments 2nd Qtr 2011

CAPITAL		Commitment											
Business Name	Loan Name	Date	Committed	Parti?	Parti \$	Net O/S	RR	Rate	Term	Loan Type	Purpose	Use Of Funds	Officer
Roc Usa	WAMSUTTA MOBILE	6/16/2011	\$1,000,000.00	Υ						Term	Permanent	Homeownership-Affordable	Michael Nilles
Straight Ahead Pictures, Inc.	BECOMING HELEN KELLE	5/12/2011	\$150,000.00	N		\$0.00	4	6	12	Line of Credit	Organizational	Cultural and Arts	Kathryn McHugh
Urban Edge Housing Corporation	BANCROFT STREET	6/16/2011	\$500,000.00	N						Line of Credit	Permanent	Rental-Affordable	Kathryn McHugh
	Totals:	3	\$1,650,000.00		\$0.00	\$0.00							

As of: 7/15/2011 1



## Commitments YTD 2011

Through June

CHATTAL		Commitment											
Business Name	Loan Name	Date	Committed	Parti?	Parti \$	Net O/S	RR	Rate	Term	Loan Type	Purpose	Use Of Funds	Officer
Bcc 481 Nmtc Investment Fund Llc	LEVERAGE LOAN	3/10/2011	\$1,481,000.00	N		\$1,472,876.00	3	7	120	Line of Credit	Construction	Energy Efficiency	Michelle Volpe
Firehouse Place Inc.	FIREHOUSE PLACE	3/3/2011	\$275,000.00	N		\$0.00	4	6	19	Line of Credit	Construction	Rental-Affordable	Kathryn McHugh
Hmb Llc	17 DUNLAP STREET	1/11/2011	\$170,000.00	N			3			Term	Permanent	Rental-Affordable	Michael Nilles
	498 BLUE HILL AVE	3/3/2011	\$130,000.00	N			3			Term	Permanent	Rental-Affordable	Michael Nilles
Kipp Academy Lynn Charter School	KIPP LEVERAGE LOAN	3/23/2011	\$1,500,000.00	N		\$1,500,000.00	4	7	96	Line of Credit	Construction	Education	Michelle Volpe
L.P. Athol Corporation	HYDRO ELECTRIC	2/4/2011	\$335,000.00	N			4			Line of Credit	Organizational	Other	Michelle Volpe
Presentation School	PSF BRIDGE LOAN	3/3/2011	\$100,000.00	N			4			Line of Credit	Construction	Social Services	Michael Nilles
Preservation Of Affordable Housing	NON-REVOLVING LOC	3/10/2011	\$3,000,000.00	N			4		35	Line of Credit	Site Acquisition	Rental-Affordable	Michelle Volpe
Roc Usa	WAMSUTTA MOBILE	6/16/2011	\$1,000,000.00	Υ						Term	Permanent	Homeownership-Affordable	Michael Nilles
Straight Ahead Pictures, Inc.	BECOMING HELEN KELLE	5/12/2011	\$150,000.00	N		\$0.00	4	6	12	Line of Credit	Organizational	Cultural and Arts	Kathryn McHugh
Urban Edge Housing Corporation	UELP	3/3/2011	\$743,955.00	N						Line of Credit	Permanent	Homeownership-Affordable	Kathryn McHugh
	BANCROFT STREET	6/16/2011	\$500,000.00	N						Line of Credit	Permanent	Rental-Affordable	Kathryn McHugh
	Totals:	12 _	\$9,384,955.00		\$0.00	\$2,972,876.00							

As of: 7/15/2011 1



## Closed 2nd Qtr 2011

Business	Loan Name	Closed Date	Committed	O/S	Gross Participation	Pari Rate	Net Balance	Rate F	R Tern	s Loan Type	Purpose of Loan	Use of Funds	Officer
Firehouse Place Inc.	FIREHOUSE PLACE	5/20/2011	\$275,000.00	\$0.00	\$0.00		\$0.00	6.00	1 19	Line of Credit	Construction	Rental-Affordable	Kathryn McHugh
Kipp Academy Lynn Charter School	KIPP LEVERAGE LOAN	5/2/2011	\$1,500,000.00	\$1,500,000.00	\$0.00		\$1,500,000.00	7.00	96	Line of Credit	Construction	Education	Michelle Volpe
Mattapan Community Health Center	NEW MCHC HEALTH C	4/28/2011	\$2,100,000.00	\$1,666,863.54	\$0.00		\$1,666,863.54	7.50	1 72	Line of Credit	Construction	Healthcare	Michael Nilles
Preservation Of Affordable Housing	NON-REVOLVING LOC	5/1/2011	\$3,000,000.00	\$0.00	\$0.00		\$0.00		35	Line of Credit	Site Acquisition	Rental-Affordable	Michelle Volpe
Grand Total	# of	Loans 4	\$6,875,000.00	\$3,166,863.54	0.00		\$3,166,863.54						_



## Closed YTD 2011

Through June

Business	Loan Name	Closed Date	Committed	O/S	Gross Participation	Pari Rate	Net Balance	Rate RI	R Terms	Loan Type	Purpose of Loan	Use of Funds	Officer
Bcc 481 Nmtc Investment Fund Llc	LEVERAGE LOAN	3/23/2011	\$1,481,000.00	\$1,472,876.00	\$0.00		\$1,472,876.00	7.00 3	120	Line of Credit	Construction	Energy Efficiency	Michelle Volpe
Firehouse Place Inc.	FIREHOUSE PLACE	5/20/2011	\$275,000.00	\$0.00	\$0.00		\$0.00	6.00 4	19	Line of Credit	Construction	Rental-Affordable	Kathryn McHugh
Kipp Academy Lynn Charter School	KIPP LEVERAGE LOAN	5/2/2011	\$1,500,000.00	\$1,500,000.00	\$0.00		\$1,500,000.00	7.00 4	96	Line of Credit	Construction	Education	Michelle Volpe
Mary's Center Chc	MARY'S CENTER CHC	2/10/2011	\$1,195,000.00	\$1,050,066.75	\$0.00		\$1,050,066.75	7.50 4	78	Term	Permanent	Healthcare	Michael Nilles
Mary's Center Chc	MARY'S ONE DAY LOA	2/10/2011	\$10,452,595.00	\$0.00	\$0.00		\$0.00	3.26 4	1	Line of Credit	Site Acquisition	Healthcare	Michael Nilles
Mary's Center Chc	MARY'S CENTER LOC	2/10/2011	\$475,575.00	\$139,532.00	\$0.00		\$139,532.00	7.50 4	7	Line of Credit	Construction	Healthcare	Michael Nilles
Mattapan Community Health Center	NEW MCHC HEALTH C	4/28/2011	\$2,100,000.00	\$1,666,863.54	\$0.00		\$1,666,863.54	7.50 4	72	Line of Credit	Construction	Healthcare	Michael Nilles
Preservation Of Affordable Housing	NON-REVOLVING LOC	5/1/2011	\$3,000,000.00	\$0.00	\$0.00		\$0.00	4	35	Line of Credit	Site Acquisition	Rental-Affordable	Michelle Volpe
Grand Total	# of	Loans 8	\$20,479,170.00	\$5,829,338.29	0.00		\$5,829,338.29						

### Boston Community Loan Fund, Inc.

Palladio Hall 56 Warren St. Roxbury, MA 02119

Ph: (617)427-8600 Fx: (617)427-9300



Loan #	Business	Status Date	Loan Amount	Project Address	Purpose	Loan Officer	Participation	Rate
Pre-Application								
ZANETTI SCHOOL SHTC BRIDGE LOAN 336 WESTFORD STREET BHP1 REFINANCE 383 HYPINE PEARL MEATS ACQ ELH KANSAS AVE SCHOO 10 CAMERON STREET MATCH MIDDLE SCHOOL AUSTIN CORRIDOR II	Arch Street Development Llc Boston Hostel Caleb Foundation Codman Square Ndc Community Teamwork Incorporated Dorchester Bay Economic Developme Elh Kansas Avenue Hmb Llc Match School Investment Fund Llc Worcester Common Ground	05/10/2011 03/03/2011 04/14/2011 06/07/2010 09/20/2010 06/09/2011 05/12/2011 11/23/2010 12/09/2010 04/30/2011	1,500,000.00 250,000.00 500,000.00 155,000.00 2,000,000.00 3,500,000.00 106,000.00 3,000,000.00	* Springfield, MA  *Stuart Street, Boston, MA  336 Westford Street, Lowell, MA  *Scattered in 02124  383 Hypine Road, Dracut, MA 02816  196 Quincy Street, Dorchester, MA  4501 Kansas Ave., Washington, D.C.  10 Cameron St., Dorchester, MA 02122  1001 Commonwealth Ave Brighton MA 02215  * Worcester, MA 01610	Permanent Site Acquisition Construction Permanent Construction Site Acquisition Construction Permanent Construction Construction Construction	Kathryn McHugl Michelle Volpe Kathryn McHugl Matthew Aliberti Matthew Aliberti Kathryn McHugl Michael Nilles Matthew Aliberti Michelle Volpe Kathryn McHugl		7.00 6.00 6.50 7.00 7.00 7.00 7.50 7.00 7.00
Loan Status Sub-Total  Application	10		16,311,000.00					
PORTFOLIO REFINANCE EXCEL ACADEMY CHELSE BURBANK STREET JP SCATTERED SITE CO UNION CROSSING NORTH CENTRAL WAMSUTTA MOBILE NEW HAVERFORD ST CHARRING CROSS BANCROFT STREET  Loan Status Sub-Total  Committed	C A S C A P Realty Inc. Excel Academy Charter School Fenway C D C Jamaica Plain Neighborhood Dev. Cor Lawrence Community Works North Central Charter Essential Schoo Roc Usa Spectrum Health Services The Brighton Partnership For Community Urban Edge Housing Corporation	11/08/2010 06/09/2011 08/09/2010 01/28/2010 04/12/2011 02/16/2011 04/12/2011 02/16/2011 07/15/2010 04/12/2011	150,000.00 800,000.00 500,000.00 492,000.00 3,000,000.00 1,000,000.00 200,000.00	*Scattered in Cambridge & Somerville 160-180 Second St., Chelsea, MA 02150 64-70 Burbank Street, Boston, MA 02115 *Scattered Sites, Jamaica Plain, MA 02130 Union Street, Lawrence, MA 25 Newport Street, Fitchburg, MA 01420 North Attleboro, MA 5201 Haverford Ave., Philadelphia, PA 1501 Commonwealth Ave., Boston, MA Bancroft Street, Roxbury, MA	Permanent Construction Construction Permanent Predevelopment Construction Permanent Construction Predevelopment Predevelopment Permanent	Michael Nilles Michael Nilles Kathryn McHugl Kathryn McHugl Kathryn McHugl Michelle Volpe Matthew Aliberti Michael Nilles Kathryn McHugl Kathryn McHugl		7.00 7.00 7.00 7.00 7.00 7.00 6.00 6.75 10.00 7.00
8 ELWYN ROAD 4-6 NELSON STREET 17 DUNLAP STREET 498 BLUE HILL AVE HYDRO ELECTRIC PSF BRIDGE LOAN BECOMING HELEN KELLE UELP Loan Status Sub-Total	Hmb Llc Hmb Llc Hmb Llc Hmb Llc L.P. Athol Corporation Presentation School Straight Ahead Pictures, Inc. Urban Edge Housing Corporation	09/14/2010 09/14/2010 01/11/2011 03/03/2011 02/04/2011 03/03/2011 05/12/2011 03/03/2011	119,000.00 170,000.00 130,000.00 335,000.00 100,000.00 150,000.00	8 Elwyn Road, Dorchester, MA 02124 0.4-6 Nelson Street, Dorchester, MA 02124 17 Dunlap Street, Dorchester, MA 02124 1498 Blue Hill Ave., Dorchester, MA 02121 134 Chestnut Hill Ave., Athol, MA 01331 640 Washington Street, Boston, MA 02135 51 Baptist Hill Road, Conway, MA 01341 Scattered Sites, Dorchester, MA 02119	Permanent Permanent Permanent Organizational Construction Organizational Permanent	Matthew Aliberti Matthew Aliberti Matthew Aliberti Matthew Aliberti Michelle Volpe Michael Nilles Kathryn McHugl Kathryn McHugl		7.00 7.00 7.00 7.00 7.00 7.50 6.50 5.50

### Boston Community Loan Fund, Inc.

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Loan #	Business	Status Date	Loan Amount Project Address	Purpose	Loan Officer	Participation	Rate
Grand Total	28		29,120,955.00				



Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Alliance For Animals	Alliance For Animals, Inc.				
	ALLIANCE FOR ANIMALS	Kathryn McHugh	\$241.31	0.00	\$241.31
	Borrower Totals		\$241.31	0.00	\$241.31
	Sponsor Totals		\$241.31	0.00	\$241.31
Allston Brighton					
	Ashford Street Limited Partnership ASHFORD STREET	Matthew Aliberti	\$170,166.31	0.00	\$170,166.31
	Borrower Totals		\$170,166.31	0.00	\$170,166.31
	Community Condominium Corporation ABCDC CONDOS	Matthew Aliberti	\$130,308.97	0.00	\$130,308.97
	Borrower Totals		\$130,308.97	0.00	\$130,308.97
	Sponsor Totals		\$300,475.28	0.00	\$300,475.28
Arch Street					
	Arch Street Development Llc 15 COTTAGE STREET	Kathryn McHugh	\$116,777.55	0.00	\$116,777.55
	Borrower Totals		\$116,777.55	0.00	\$116,777.55
	Sponsor Totals		\$116,777.55	0.00	\$116,777.55
Bcc Solar Energy					
	Bcc 481 Nmtc Investment Fund Llc LEVERAGE LOAN	Michelle Volpe	\$1,472,876.00	0.00	\$1,472,876.00
	Borrower Totals		\$1,472,876.00	0.00	\$1,472,876.00
	Bcc Solar Energy Advantage, Inc. SEA CONSTR. LINE	Matthew Aliberti	\$606,997.40	0.00	\$606,997.40
	Borrower Totals		\$606,997.40	0.00	\$606,997.40
	Sponsor Totals		\$2,079,873.40	0.00	\$2,079,873.40
Beacon Communities					
	<i>Bc Adams Street Llc</i> BAKER CHOCOLATE FAC	Michael Nilles	\$2,997,845.20	0.00	\$2,997,845.20
	Borrower Totals		\$2,997,845.20	0.00	\$2,997,845.20
	New Boston/bc Upper Tier Entity Llc ERRICHETTI PORTFOLIO	Michelle Volpe	\$7,240,501.16	3,620,250.58	\$3,620,250.58
	Borrower Totals		\$7,240,501.16	3,620,250.58	\$3,620,250.58
	Sponsor Totals		\$10,238,346.36	3,620,250.58	\$6,618,095.78
Bershire Arts & Tech	Berkshire Arts And Technology Public C				
	BART LEVERAGED LOAN	Michelle Volpe	\$4,807,161.88	3,593,671.44	\$1,213,490.44



As of: 7/3/2011

Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Bershire Arts & Tech					
	Berkshire Arts And Technology Public C BART QLICI NOTE A	Michelle Volpe	\$4,525,159.11	4,298,884.80	\$226,274.31
	Borrower Totals		\$9,332,320.99	7,892,556.24	\$1,439,764.75
	Sponsor Totals		\$9,332,320.99	7,892,556.24	\$1,439,764.75
Beverly Affordable					
	Holcroft Park Homes, Llc HOLCROFT PARK NOTE A HOLCROFT PARK NOTE B	Kathryn McHugh Kathryn McHugh	\$2,157,500.00 \$264,538.67	1,750,013.11 0.00	\$407,486.89 \$264,538.67
	Borrower Totals		\$2,422,038.67	1,750,013.11	\$672,025.56
	Sponsor Totals		\$2,422,038.67	1,750,013.11	\$672,025.56
Boston Community					
	Sun Initiative Financing Llc WAREHOUSE LOC	Michelle Volpe	\$0.00	0.00	\$0.00
	Borrower Totals		\$0.00	0.00	\$0.00
	Sponsor Totals		\$0.00	0.00	\$0.00
Bridge Housing					
	Bridge Housing Corporation ACQUISITION - COMMON	Kathryn McHugh	\$2,315,487.74	0.00	\$2,315,487.74
	Borrower Totals		\$2,315,487.74	0.00	\$2,315,487.74
	Sponsor Totals		\$2,315,487.74	0.00	\$2,315,487.74
C A S C A P, Inc.					
	CASCAP Realty Inc.	Mr. 1 - 1 Nr. 1	\$2.66.642.57	242.274.06	Φ24.260.61
	165 WESTERN AVE 8 BIGELOW (LISC)	Michael Nilles Michael Nilles	\$266,643.57 \$73,746.40	242,374.96 72,757.56	\$24,268.61 \$988.84
	8 BIGELOW (NEW)	Michael Nilles	\$520,117.69	486,972.20	\$33,145.49
	CONDOMINIUMS	Michael Nilles	\$137,921.73	125,871.54	\$12,050.19
	Borrower Totals		\$998,429.39	927,976.26	\$70,453.13
	Sponsor Totals		\$998,429.39	927,976.26	\$70,453.13
Casa Esperanza					
	Nueva Vida Inc.	M. 1 13799	Ø124 COO 45	100 555 01	01.101.1
	263 EUSTIS ST 290.5 EUSTIS ST.	Michael Nilles Michael Nilles	\$134,698.47 \$47,312.19	120,567.01 0.00	\$14,131.46 \$47,312.19
	Borrower Totals		\$182,010.66	120,567.01	\$61,443.65
	Dollowel Totals		\$182,010.00	120,507.01	,

Casa Myrna Vazquez

O.U.R. Trust



As of: 7/3/2011

Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Casa Myrna Vazquez					
	O.U.R. Trust	Michael Willes	¢162 200 75	0.00	¢162 200 75
	\$180,000 LOAN \$450,000 TERM LOAN	Michael Nilles Michael Nilles	\$163,388.75 \$305,167.37	0.00	\$163,388.75 \$305,167.37
		Wiender Panes	·		·
	Borrower Totals		\$468,556.12	0.00	\$468,556.12
	Sponsor Totals		\$468,556.12	0.00	\$468,556.12
Citizens For Afforda					
	Citizens For Affordable Housing In Ne	PW .			
	CHRISTINA ST.	Kathryn McHugh	\$96,774.22	0.00	\$96,774.22
	Borrower Totals		\$96,774.22	0.00	\$96,774.22
	Sponsor Totals		\$96,774.22	0.00	\$96,774.22
Com. Action Agency					
ζ,	Community Action Agency Of Somervi	lle			
	CAAS - A	Michelle Volpe	\$1,320,904.90	0.00	\$1,320,904.90
	CAAS - B	Michelle Volpe	\$148,591.69	0.00	\$148,591.69
	<b>Borrower Totals</b>		\$1,469,496.59	0.00	\$1,469,496.59
	Sponsor Totals		\$1,469,496.59	0.00	\$1,469,496.59
Cooke					
	Dorchester Home & Garden Trust, Inc				
	111 ERIE ST REFI	Matthew Aliberti	\$183,735.43	0.00	\$183,735.43
	132 ELLINGTON ST	Matthew Aliberti	\$152,475.81 \$115,873.95	0.00 0.00	\$152,475.81
	134 ELLINGTON STREET 52 ELLINGTON STREET	Matthew Aliberti Matthew Aliberti	\$229,357.92	0.00	\$115,873.95 \$229,357.92
	Borrower Totals		\$681,443.11	0.00	\$681,443.11
	Sponsor Totals		\$681,443.11	0.00	\$681,443.11
Denney					
,	Denney, Edward B.				
	103 SPRUCE ST	Kathryn McHugh	\$244,583.81	222,984.08	\$21,599.73
	80 GROVE STREET	Kathryn McHugh	\$152,987.02	139,701.74	\$13,285.28
	Borrower Totals		\$397,570.83	362,685.82	\$34,885.01
	Miles Properties, Inc.				
	PETERBRIDGE	Kathryn McHugh	\$102,566.64	89,272.54	\$13,294.10
	Borrower Totals		\$102,566.64	89,272.54	\$13,294.10
	Watershed Properties Inc				
	35 PLEASANT ST	Kathryn McHugh	\$223,283.11	0.00	\$223,283.11
	Borrower Totals		\$223,283.11	0.00	\$223,283.11
	Sponsor Totals		\$723,420.58	451,958.36	\$271,462.22

Dial Self Teen Svcs

Franklin County D.I.A.L./s.E.L.F., Inc.



Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Dial Self Teen Svcs	Engaldin County D.I.A.I. (c.E.I.E. Inc.				
	Franklin County D.I.A.L./s.E.L.F., Inc. ABBOTT STREET	Kathryn McHugh	\$193,940.80	0.00	\$193,940.80
	Borrower Totals		\$193,940.80	0.00	\$193,940.80
	Sponsor Totals		\$193,940.80	0.00	\$193,940.80
Dorchester Bay E D C					
	65 Bay Street L L C BAY STREET	Matthew Aliberti	\$849,311.43	0.00	\$849,311.43
	Borrower Totals		\$849,311.43	0.00	\$849,311.43
	<b>Dorchester Bay Economic Development</b> LOC PART 2	Matthew Aliberti	\$61,784.65	0.00	\$61,784.65
	Borrower Totals		\$61,784.65	0.00	\$61,784.65
	Dorchester Family Housing L L C	Mautan Alibani			¢70.242.12
	QG/DBEDC INFILL	Matthew Aliberti	\$70,342.13	0.00	\$70,342.13
	Borrower Totals		\$70,342.13	0.00	\$70,342.13
	Sponsor Totals		\$981,438.21	0.00	\$981,438.21
Eastern Service					
	Trust On Behalf Of Eastern Service Wo BOWDOIN ST	<i>r</i> Kathryn McHugh	\$44,323.94	0.00	\$44,323.94
	Borrower Totals		\$44,323.94	0.00	\$44,323.94
	Sponsor Totals		\$44,323.94	0.00	\$44,323.94
Ellington Cooperativ					
3	Ellington Cooperative Corporation ELLINGTON COOP	Michelle Volpe	\$50,320.29	0.00	\$50,320.29
	<b>Borrower Totals</b>		\$50,320.29	0.00	\$50,320.29
	Sponsor Totals		\$50,320.29	0.00	\$50,320.29
Etc Development Corp					
	Avivamiento L L C NEPONSET FIELD	Michelle Volpe	\$1,297,310.42	0.00	\$1,297,310.42
	Borrower Totals		\$1,297,310.42	0.00	\$1,297,310.42
	Caguas Llc BURKE STUDIOS	Michelle Volpe	\$539,028.37	266,748.49	\$272,279.88
	Borrower Totals		\$539,028.37	266,748.49	\$272,279.88
	Sponsor Totals		\$1,836,338.79	266,748.49	\$1,569,590.30
Euphemia L. Haynes					
	Elh Investment Fund Llc HAYNES SCHOOL	Michael Nilles	\$10,460,000.00	7,500,000.00	\$2,960,000.00



Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Euphemia L. Haynes	Elh Investment Fund Llc				_
	Borrower Totals		\$10,460,000.00	7,500,000.00	\$2,960,000.00
	Sponsor Totals		\$10,460,000.00	7,500,000.00	\$2,960,000.00
Fairbanks	Fairbanks Development Llc REN LOFTS CONSTRUCT	Michael Nilles	\$4,322,287.33	0.00	\$4,322,287.33
	Borrower Totals	Whenaer Whies	\$4,322,287.33	0.00	\$4,322,287.33
	Sponsor Totals		\$4,322,287.33	0.00	\$4,322,287.33
Falmouth Housing	Falmouth Housing Corporation				
	POOL B AMEND.	Michael Nilles	\$1,303,215.66	714,322.06	\$588,893.60
	Borrower Totals		\$1,303,215.66	714,322.06	\$588,893.60
	Sponsor Totals		\$1,303,215.66	714,322.06	\$588,893.60
Fenway C D C	Fenway C D C	Mishalla Valaa	\$021.042.50	544 291 00	\$277.5C0.C0
	HEMENWAY ST  Borrower Totals	Michelle Volpe	\$921,942.58 \$921,942.58	544,381.98	\$377,560.60
	Sponsor Totals		\$921,942.58	544,381.98	\$377,560.60
Fountain Hill Square	D WW.				
	Fountain Hill Square ROOF & DECK LOAN '07	Michael Nilles	\$39,977.94	0.00	\$39,977.94
	Borrower Totals		\$39,977.94	0.00	\$39,977.94
	Sponsor Totals		\$39,977.94	0.00	\$39,977.94
Harborlight	Firehouse Place Inc. FIREHOUSE PLACE	Kathryn McHugh	\$0.00	0.00	\$0.00
	Borrower Totals	,	\$0.00	0.00	\$0.00
	Sponsor Totals		\$0.00	0.00	\$0.00
Housing Corporation	Housing Corporation Of Arlington	Mr. I. II. W.	#F00.000.00	0.00	ф <b>г</b> оо ооо оо
	252-260 MASS AVE ACQ 252-260 MASS AVE PRE	Michelle Volpe Michelle Volpe	\$500,000.00 \$287,533.07	0.00 0.00	\$500,000.00 \$287,533.07
	Borrower Totals		\$787,533.07	0.00	\$787,533.07



Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Housing Corporation					
	Sponsor Totals		\$787,533.07	0.00	\$787,533.07
Island Affordable					
	Island Affordable Housing Fund, Inc. TWIN OAKS	Kathryn McHugh	\$191,484.76	0.00	\$191,484.76
	Borrower Totals		\$191,484.76	0.00	\$191,484.76
	Sponsor Totals		\$191,484.76	0.00	\$191,484.76
Jamaica Plain N D C					
	Angela Westover Housing Corporation ANGELA WESTOVER	Michelle Volpe	\$796,628.52	0.00	\$796,628.52
	Borrower Totals		\$796,628.52	0.00	\$796,628.52
	Catherine Gallagher Housing Partnersh JPNDC BOTH PERMANENT	Kathryn McHugh	\$1,465,537.08	1,219,014.96	\$246,522.12
	JPNDC TRANCHE B	Kathryn McHugh	\$685,153.11	690,888.21	(\$5,735.10)
	Borrower Totals		\$2,150,690.19	1,909,903.17	\$240,787.02
	Church Square Community Partners, Llc BLESSED SACRAMENT	Kathryn McHugh	\$1,401,437.72	129,981.29	\$1,271,456.43
	Borrower Totals		\$1,401,437.72	129,981.29	\$1,271,456.43
	Cwl Housing Llc CWL RESIDENTIAL 270	Kathryn McHugh	\$40,715.34	0.00	\$40,715.34
	Borrower Totals		\$40,715.34	0.00	\$40,715.34
	Jackson Square Partners, Llc JACKSON SQUARE	Kathryn McHugh	\$285,451.85	0.00	\$285,451.85
	Borrower Totals		\$285,451.85	0.00	\$285,451.85
	Jpndc Investment Fund, Llc JPNDC LEVERAGE LOAN	Kathryn McHugh	\$2,550,000.00	0.00	\$2,550,000.00
	Borrower Totals		\$2,550,000.00	0.00	\$2,550,000.00
	Sponsor Totals		\$7,224,923.62	2,039,884.46	\$5,185,039.16
Jewish Community					
	JCHE III 87 EDMANDS RD	Kathryn McHugh	\$327,322.04	0.00	\$327,322.04
	Borrower Totals		\$327,322.04	0.00	\$327,322.04
	Sponsor Totals		\$327,322.04	0.00	\$327,322.04
	•				,
Jks Village	Jks Village Llc				
	WEST WAREHAM	Kathryn McHugh	\$769,132.17	0.00	\$769,132.17
	Borrower Totals		\$769,132.17	0.00	\$769,132.17



Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Jks Village					
	Sponsor Totals		\$769,132.17	0.00	\$769,132.17
Kipp Academy Lynn					
Kipp Academy Lynn	Kipp Academy Lynn Charter School KIPP LEVERAGE LOAN	Michelle Volpe	\$1,500,000.00	0.00	\$1,500,000.00
	Borrower Totals		\$1,500,000.00	0.00	\$1,500,000.00
	Sponsor Totals		\$1,500,000.00	0.00	\$1,500,000.00
Madison Park					
	Madison Washington Ii Llc 2201 WASHINGTON REFI	Michael Nilles	\$1,000,000.00	0.00	\$1,000,000.00
	Borrower Totals		\$1,000,000.00	0.00	\$1,000,000.00
	Sponsor Totals		\$1,000,000.00	0.00	\$1,000,000.00
Mary's Center Chc					
	<i>Mary's Center Chc</i> MARY'S CENTER CHC MARY'S CENTER LOC	Michael Nilles Michael Nilles	\$1,050,066.75 \$139,532.00	0.00 0.00	\$1,050,066.75 \$139,532.00
	Borrower Totals		\$1,189,598.75	0.00	\$1,189,598.75
	Sponsor Totals		\$1,189,598.75	0.00	\$1,189,598.75
Mattapan Community					
. ,	Mattapan Community Health Center NEW MCHC HEALTH CENT	Michael Nilles	\$1,666,863.54	0.00	\$1,666,863.54
	Borrower Totals		\$1,666,863.54	0.00	\$1,666,863.54
	Sponsor Totals		\$1,666,863.54	0.00	\$1,666,863.54
Mccrea					
	<i>Kevin R. Mccrea</i> 45 THORNDIKE ST FORECLOSURE LOC	Michelle Volpe Michael Nilles	\$168,904.92 \$571,350.00	0.00 0.00	\$168,904.92 \$571,350.00
	Borrower Totals		\$740,254.92	0.00	\$740,254.92
	Sponsor Totals		\$740,254.92	0.00	\$740,254.92
Media And Technology					
<u>.</u>	Match School Investment Fund Llc MATCH SCHOOL	Michelle Volpe	\$11,224,767.55	4,275,000.00	\$6,949,767.55
	Borrower Totals		\$11,224,767.55	4,275,000.00	\$6,949,767.55
	Sponsor Totals		\$11,224,767.55	4,275,000.00	\$6,949,767.55



Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Mitchell					
	<b>700 Harrison Investment Fund, Llc</b> 700 HARRISON NMTC	Matthew Aliberti	\$3,400,000.00	0.00	\$3,400,000.00
	Borrower Totals		\$3,400,000.00	0.00	\$3,400,000.00
	Jackson Square Partners, Llc JACKSON SQUARE	Kathryn McHugh	\$285,451.85	0.00	\$285,451.85
	Borrower Totals		\$285,451.85	0.00	\$285,451.85
	Sponsor Totals		\$3,685,451.85	0.00	\$3,685,451.85
Mitchell Properties					
	160 Water Llc CABLE MILLS - MP	Michael Nilles	\$3,450,000.00	0.00	\$3,450,000.00
	Borrower Totals		\$3,450,000.00	0.00	\$3,450,000.00
	700 Harrison Investment Fund, Llc 700 HARRISON NMTC	Matthew Aliberti	\$3,400,000.00	0.00	\$3,400,000.00
	Borrower Totals		\$3,400,000.00	0.00	\$3,400,000.00
	Jackson Square Partners, Llc JACKSON SQUARE	Kathryn McHugh	\$285,451.85	0.00	\$285,451.85
	Borrower Totals		\$285,451.85	0.00	\$285,451.85
	Sponsor Totals		\$7,135,451.85	0.00	\$7,135,451.85
Mount Pleasant Homes					
	<i>Mount Pleasant Homes</i> MT PLEASANT BRIDGE MT PLEASANT LEVERAGE	Matthew Aliberti Matthew Aliberti	\$1,419,751.63 \$2,249,675.00	0.00 0.00	\$1,419,751.63 \$2,249,675.00
	Borrower Totals		\$3,669,426.63	0.00	\$3,669,426.63
	Sponsor Totals		\$3,669,426.63	0.00	\$3,669,426.63
N D C Of Grove Hall					
	Nu Life Real Estate Development Llc NU LIFE SUBORD. CONS	Michelle Volpe	\$376,286.88	0.00	\$376,286.88
	Borrower Totals		\$376,286.88	0.00	\$376,286.88
	Sponsor Totals		\$376,286.88	0.00	\$376,286.88
Noah					
	Neighborhood Of Affordable Housing LOC BORDER ST.	Michael Nilles	\$91,569.79	0.00	\$91,569.79
	Borrower Totals		\$91,569.79	0.00	\$91,569.79
	Peace Properties, Inc. EUTAW MERIDIAN	Michael Nilles	\$14,480.96	15,647.79	(\$1,166.83)
	Borrower Totals		\$14,480.96	15,647.79	(\$1,166.83)
	Siochain Properties Limited Partnership SIOCHAIN I (LISC)	Michael Nilles	\$102,852.46	101,761.57	\$1,090.89
	MT PLEASANT LEVERAGE  Borrower Totals  Nu Life Real Estate Development Llc NU LIFE SUBORD. CONS  Borrower Totals  Sponsor Totals  Neighborhood Of Affordable Housing LOC BORDER ST.  Borrower Totals  Peace Properties, Inc. EUTAW MERIDIAN  Borrower Totals  Siochain Properties Limited Partnership	Michelle Volpe  Michael Nilles  Michael Nilles	\$2,249,675.00 \$3,669,426.63 \$3,669,426.63 \$376,286.88 \$376,286.88 \$376,286.88 \$91,569.79 \$91,569.79 \$14,480.96	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 15,647.79	\$2,249, \$3,669, \$3,669, \$376, \$376, \$376, \$91, \$91, (\$1,1



As of: 7/3/2011

Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Noah	Siochain Properties Limited Partnership				
	SIOCHAIN I (NEW)	Michael Nilles	\$196,269.07	176,623.63	\$19,645.44
	Borrower Totals		\$299,121.53	278,385.20	\$20,736.33
	Sponsor Totals		\$405,172.28	294,032.99	\$111,139.29
November Collective					
	November Collective Cooperative Corp. NOVEMBER COLLECTIVE	Michael Nilles	\$114,866.78	0.00	\$114,866.78
	Borrower Totals		\$114,866.78	0.00	\$114,866.78
	Sponsor Totals		\$114,866.78	0.00	\$114,866.78
Nu Life Development					
	Nu Life Real Estate Development Llc NU LIFE SUBORD. CONS	Michelle Volpe	\$376,286.88	0.00	\$376,286.88
	Borrower Totals		\$376,286.88	0.00	\$376,286.88
	Sponsor Totals		\$376,286.88	0.00	\$376,286.88
Nuestra Comunidad					
	Bartlett Place Land, Inc. BARTLETT PLACE	Kathryn McHugh	\$228,386.64	0.00	\$228,386.64
	Borrower Totals		\$228,386.64	0.00	\$228,386.64
	<b>Roxbury Development Corporation</b> BOHIO	Kathryn McHugh	\$1,130,414.48	0.00	\$1,130,414.48
	Borrower Totals		\$1,130,414.48	0.00	\$1,130,414.48
	Sponsor Totals		\$1,358,801.12	0.00	\$1,358,801.12
Oaktree Development					
•	Shaw's Landing Llc SHAW'S LANDING PH. 2	Michael Nilles	\$1,551,560.77	0.00	\$1,551,560.77
	Borrower Totals		\$1,551,560.77	0.00	\$1,551,560.77
	Sponsor Totals		\$1,551,560.77	0.00	\$1,551,560.77
Paige Academy					
-	<i>Paige Company, Inc.</i> PAIGE 2ND MORTGAGE PAIGE 3RD MORTGAGE	Kathryn McHugh Kathryn McHugh	\$467,479.95 \$488,082.98	0.00 0.00	\$467,479.95 \$488,082.98
	Borrower Totals		\$955,562.93	0.00	\$955,562.93
	Sponsor Totals		\$955,562.93	0.00	\$955,562.93
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Park View

Park View Cooperative Corporation



Park View         Park View Cooperative Corporation         Nichelle Volpe         \$7,570.43         0.00           Borrower Totals         \$7,570.43         0.00           Sponsor Totals         \$7,570.43         0.00	\$7,570.43 \$7,570.43 \$7,570.43
PARKVIEW SL I         Michelle Volpe         \$7,570.43         0.00           Borrower Totals         \$7,570.43         0.00	\$7,570.43
<b>Sponsor Totals</b> \$7,570.43 0.00	\$7,570.43
Pine Street Inn Inc.	
Pine Street Inn, Inc.124 PARK STMichelle Volpe\$63,491.990.00	\$63,491.99
<b>Borrower Totals</b> \$63,491.99 0.00	\$63,491.99
<b>Sponsor Totals</b> \$63,491.99 0.00	\$63,491.99
Preservation Of	
Preservation Of Affordable Housing       NON-REVOLVING LOC     Michelle Volpe     \$0.00     0.00	\$0.00
Borrower Totals \$0.00 0.00	\$0.00
Sponsor Totals \$0.00 0.00	\$0.00
Quincy Geneva	
Dorchester Family Housing L L C QG/DBEDC INFILL Matthew Aliberti \$70,342.13 0.00	\$70,342.13
<b>Borrower Totals</b> \$70,342.13 0.00	\$70,342.13
<b>Sponsor Totals</b> \$70,342.13 0.00	\$70,342.13
Salem Harbor C D C	
Salem Point Rental Properties  PARKING LOT Michelle Volpe \$19,635.02 0.00	\$19,635.02
<b>Borrower Totals</b> \$19,635.02 0.00	\$19,635.02
<b>Sponsor Totals</b> \$19,635.02 0.00	\$19,635.02
Scott	
Transformations, Inc. PINE HILLS VILLAGE Michelle Volpe \$100,000.00 0.00	\$100,000.00
<b>Borrower Totals</b> \$100,000.00 0.00	\$100,000.00
Sponsor Totals \$100,000.00 0.00	\$100,000.00
Smile Pre-School Inc	
Smile Pre-School Inc.  Smile Pre-School, Inc.  PRESCHOOL PARTIC Michelle Volpe \$136,491.56 0.00	\$136,491.56
<b>Borrower Totals</b> \$136,491.56 0.00	\$136,491.56



As of: 7/3/2011

Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Smile Pre-School Inc					
	Sponsor Totals		\$136,491.56	0.00	\$136,491.56
Somerville Community					
	Linden Street Limited Partnership LINDEN ST CONSTRUCTI LINDEN ST PARTICIPAT	Michelle Volpe Michelle Volpe	\$396,414.54 \$356,543.64	360,912.55 0.00	\$35,501.99 \$356,543.64
	Borrower Totals		\$752,958.18	360,912.55	\$392,045.63
	Somerville Community Corporation WALNUT STREET	Michelle Volpe	\$867,019.21	773,699.28	\$93,319.93
	Borrower Totals		\$867,019.21	773,699.28	\$93,319.93
	Sponsor Totals		\$1,619,977.39	1,134,611.83	\$485,365.56
Stella					
	Michael A. Stella  FORECLOSURE ACQ  MELBOURNE PLACE  SCATTERED SITES	Michelle Volpe Michelle Volpe Michelle Volpe	\$598,800.00 \$345,322.70 \$629,946.08	0.00 0.00 0.00	\$598,800.00 \$345,322.70 \$629,946.08
	Borrower Totals		\$1,574,068.78	0.00	\$1,574,068.78
	Sponsor Totals		\$1,574,068.78	0.00	\$1,574,068.78
The City School, Inc					
	The City School, Inc	Michella Volna	\$150,569.19	0.00	\$150,569.19
	TERM LOAN WORKING CAPITAL LINE	Michelle Volpe Michelle Volpe	\$39,400.00	0.00	\$39,400.00
	Borrower Totals		\$189,969.19	0.00	\$189,969.19
	Sponsor Totals		\$189,969.19	0.00	\$189,969.19
The Leaguers					
	The Leaguers Investment Fund Llc HEADSTART FACILITY	Michelle Volpe	\$13,320,000.00	8,500,000.00	\$4,820,000.00
	Borrower Totals		\$13,320,000.00	8,500,000.00	\$4,820,000.00
	Sponsor Totals		\$13,320,000.00	8,500,000.00	\$4,820,000.00
Turetsky					
	David B. Turetsky TURETSKY	Michael Nilles	\$293,535.02	0.00	\$293,535.02
	Borrower Totals		\$293,535.02	0.00	\$293,535.02
	Sponsor Totals		\$293,535.02	0.00	\$293,535.02
Urban Edge Housing	Ennis Hiehland Ue I.Ic				

Ennis Highland Ue Llc



Sponsor *	Borrowers / Loans *	Officer	Total Amount	Participation	Net Exposure
Urban Edge Housing					
	Ennis Highland Ue Llc URBAN EDGE INFILL	Kathryn McHugh	\$766,162.39	393,859.28	\$372,303.11
	Borrower Totals		\$766,162.39	393,859.28	\$372,303.11
	Jackson Square Partners, Llc JACKSON SQUARE	Kathryn McHugh	\$285,451.85	0.00	\$285,451.85
	Borrower Totals		\$285,451.85	0.00	\$285,451.85
	Urban Edge Housing Corporation				
	41 AMORY ST	Kathryn McHugh	\$115,319.11	0.00	\$115,319.11
	RESTRUC LOAN A	Kathryn McHugh	\$1,289,571.97	0.00	\$1,289,571.97
	RESTRUC LOAN B	Kathryn McHugh	\$1,248,207.01	0.00	\$1,248,207.01
	Borrower Totals		\$2,653,098.09	0.00	\$2,653,098.09
	Sponsor Totals		\$3,704,712.33	393,859.28	\$3,310,853.05
Viet-Aid					
	1392 Dorchester Avenue, Llc				
	1392 DORCH HOUSE	Kathryn McHugh	\$102,070.50	0.00	\$102,070.50
	1392 DORCH LISC	Kathryn McHugh	\$115,530.67	109,386.84	\$6,143.83
	Borrower Totals		\$217,601.17	109,386.84	\$108,214.33
	Fields Corner Housing Corporation TOLEDO ST	Kathryn McHugh	\$99,448.44	90,392.92	\$9,055.52
	Borrower Totals		\$99,448.44	90,392.92	\$9,055.52
			Ψ/2,ττο.ττ	70,372.72	\$7,000.02
	Sponsor Totals		\$317,049.61	199,779.76	\$117,269.85
Whittier Street					
	Whittier Street Health Center Committee				
	WHITTIER ST BRIDGE	Kathryn McHugh	\$5,800,000.00	0.00	\$5,800,000.00
	Borrower Totals		\$5,800,000.00	0.00	\$5,800,000.00
	Sponsor Totals		\$5,800,000.00	0.00	\$5,800,000.00
Women's Educational					
	Women's Educational Center, The OPERATIONAL LOAN	Michael Nilles	\$52,751.63	0.00	\$52,751.63
	Borrower Totals		\$52,751.63	0.00	\$52,751.63
	Sponsor Totals		\$52,751.63	0.00	\$52,751.63



Business	Loan Name	Purpose of Loan	Loan Type	RR Te	ms	Closed Date Officer	Committed	Amount	Gross Participation	Rate	Net Balance	Rate	Maturity
1392 Dorchester Avenue, Llc	1392 DORCH HOUSE	Construction	Term	3 2	228	12/15/2003 Kathryn McHugh	\$280,477.00	\$102,070.50	\$0.00		\$102,070.50	7.00	03/01/2024
1392 Dorchester Avenue, Llc	1392 DORCH LISC	Construction	Term	3 2	228	12/15/2003 Kathryn McHugh	\$153,998.69	\$115,530.67	\$109,386.84	4.00	\$6,143.83	4.00	03/01/2024
160 Water Llc	CABLE MILLS - MP	Site Acquisition	Line of Credit	5	12	6/13/2007 Michael Nilles	\$3,450,000.00	\$3,450,000.00	\$0.00		\$3,450,000.00	5.00	03/31/2012
65 Bay Street L L C	BAY STREET	Permanent	Term	5	16	8/1/2001 Matthew Aliberti	\$1,000,000.00	\$849,311.43	\$0.00		\$849,311.43	7.00	08/31/2012
700 Harrison Investment Fund, Llc	700 HARRISON NMTC	Permanent	Term	4	87	9/29/2009 Matthew Aliberti	\$3,400,000.00	\$3,400,000.00	\$0.00		\$3,400,000.00	7.00	12/29/2016
Alliance For Animals, Inc.	ALLIANCE FOR ANIMA	Organizational	Term	6	35	1/29/1996 Kathryn McHugh	\$25,000.00	\$241.31	\$0.00		\$241.31	3.00	09/30/2011
Angela Westover Housing Corporation	ANGELA WESTOVER	Permanent	Term	3 2	202	12/22/2006 Michelle Volpe	\$843,791.00	\$796,628.52	\$0.00		\$796,628.52	6.50	10/31/2023
Arch Street Development Llc	15 COTTAGE STREET	Predevelopment	Line of Credit	4	12	8/11/2010 Kathryn McHugh	\$200,000.00	\$116,777.55	\$0.00		\$116,777.55	10.00	08/11/2011
Ashford Street Limited Partnership	ASHFORD STREET	Permanent	Term	3	20	4/17/2009 Matthew Aliberti	\$175,000.00	\$170,166.31	\$0.00		\$170,166.31	6.50	04/02/2019
Avivamiento L L C	NEPONSET FIELD	Predevelopment	Term	4	18	12/30/2004 Michelle Volpe	\$1,250,000.00	\$1,297,310.42	\$0.00		\$1,297,310.42	6.00	12/31/2011
Bartlett Place Land, Inc.	BARTLETT PLACE	Predevelopment	Line of Credit	4	34	12/8/2010 Kathryn McHugh	\$300,000.00	\$228,386.64	\$0.00		\$228,386.64	7.00	10/15/2013
Bc Adams Street Llc	BAKER CHOCOLATE F	Construction	Line of Credit	4	60	12/18/2008 Michael Nilles	\$3,145,000.00	\$2,997,845.20	\$0.00		\$2,997,845.20	8.50	12/18/2013
Bcc 481 Nmtc Investment Fund Llc	LEVERAGE LOAN	Construction	Line of Credit	3	20	3/23/2011 Michelle Volpe	\$1,481,000.00	\$1,472,876.00	\$0.00		\$1,472,876.00	7.00	03/23/2021
Bcc Solar Energy Advantage, Inc.	SEA CONSTR. LINE	Construction	Line of Credit	3	84	8/21/2009 Matthew Aliberti	\$5,000,000.00	\$606,997.40	\$0.00		\$606,997.40	6.00	03/31/2018
Berkshire Arts And Technology Public Charte	eBART QLICI NOTE A	Site Acquisition	Term	3 4	132	9/1/2006 Michelle Volpe	\$4,600,000.00	\$4,525,159.11	\$4,298,884.80	2.03	\$226,274.31	6.50	09/01/2042
Berkshire Arts And Technology Public Charte	eBART LEVERAGED LO	Site Acquisition	Term	2	84	9/1/2006 Michelle Volpe	\$4,493,000.00	\$4,807,161.88	\$3,593,671.44	6.50	\$1,213,490.44	6.75	08/28/2013
Bridge Housing Corporation	ACQUISITION - COMM	Site Acquisition	Line of Credit	7	7	5/18/2007 Kathryn McHugh	\$2,220,000.00	\$2,315,487.74	\$0.00		\$2,315,487.74	0.00	01/31/2011
C A S C A P Realty Inc.	CONDOMINIUMS	Construction	Term	3	7	4/25/2000 Michael Nilles	\$178,187.00	\$137,921.73	\$125,871.54	6.50	\$12,050.19	7.25	07/01/2011
C A S C A P Realty Inc.	165 WESTERN AVE	Construction	Term	3	7	10/6/1998 Michael Nilles	\$365,000.00	\$266,643.57	\$242,374.96	6.00	\$24,268.61	7.00	07/01/2011
C A S C A P Realty Inc.	8 BIGELOW (NEW)	Construction	Term	3	20	9/1/2002 Michael Nilles	\$584,323.00	\$520,117.69	\$486,972.20	6.50	\$33,145.49	6.87	08/31/2012
C A S C A P Realty Inc.	8 BIGELOW (LISC)	Construction	Term	3	20	9/1/2002 Michael Nilles	\$114,951.00	\$73,746.40	\$72,757.56	3.00	\$988.84	3.50	09/01/2012
Caguas Llc	BURKE STUDIOS	Construction	Line of Credit	4	84	2/1/2007 Michelle Volpe	\$4,400,000.00	\$539,028.37	\$266,748.49	3.00	\$272,279.88	6.50	01/31/2018
Catherine Gallagher Housing Partnership	JPNDC BOTH PERMAN	Permanent	Term	2	240	9/1/2004 Kathryn McHugh	\$1,568,957.00	\$1,465,537.08	\$1,219,014.96	6.50	\$246,522.12	7.50	09/01/2024
Catherine Gallagher Housing Partnership	JPNDC TRANCHE B	Construction	Term	2	240	9/1/2004 Kathryn McHugh	\$901,853.00	\$685,153.11	\$690,888.21	4.00	(\$5,735.10)	4.50	09/01/2024
Church Square Community Partners, Llc	BLESSED SACRAMENT	Site Acquisition	Term	4	19	12/7/2005 Kathryn McHugh	\$8,125,000.00	\$1,401,437.72	\$129,981.29	6.00	\$1,271,456.43	6.75	01/01/2012
Citizens For Affordable Housing In Newto	CHRISTINA ST.	Construction	Term	4 2	240	9/1/2002 Kathryn McHugh	\$120,000.00	\$96,774.22	\$0.00		\$96,774.22	7.00	01/15/2024
Community Action Agency Of Somerville	CAAS - A	Permanent	Term	4	155	2/28/2007 Michelle Volpe	\$1,392,910.06	\$1,320,904.90	\$0.00		\$1,320,904.90	6.00	01/31/2020
Community Action Agency Of Somerville	CAAS - B	Permanent	Term	4	155	2/28/2007 Michelle Volpe	\$289,000.00	\$148,591.69	\$0.00		\$148,591.69	6.00	01/31/2020
Community Condominium Corporation	ABCDC CONDOS	Site Acquisition	Term	4	48	5/20/2008 Matthew Aliberti	\$420,315.93	\$130,308.97	\$0.00		\$130,308.97	7.75	05/20/2012
Cwl Housing Llc	CWL RESIDENTIAL 270	Construction	Line of Credit	4	6	12/29/2009 Kathryn McHugh	\$584,310.00	\$40,715.34	\$0.00		\$40,715.34	6.10	12/20/2011
David B. Turetsky	TURETSKY	Permanent	Term	4	360	11/16/2010 Michael Nilles	\$296,000.00	\$293,535.02	\$0.00		\$293,535.02	4.25	12/01/2040
Denney, Edward B.	80 GROVE STREET	Site Acquisition	Term	3	20	4/3/2002 Kathryn McHugh	\$186,900.00	\$152,987.02	\$139,701.74	6.50	\$13,285.28	7.50	04/30/2012



Business	Loan Name	Purpose of Loan	Loan Type	RR Ter	ms	Closed Date	Officer	Committed	Amount	Gross Participation	Rate	Net Balance	Rate	Maturity
Denney, Edward B.	103 SPRUCE ST	Site Acquisition	Term	3 1	26	5/15/2002 Kath	nryn McHugh	\$288,000.00	\$244,583.81	\$222,984.08	6.50	\$21,599.73	7.50	11/30/2012
Dorchester Bay Economic Development Cor	p LOC PART 2	Organizational	Term	3	59	4/14/2003 Matt	thew Aliberti	\$80,000.00	\$61,784.65	\$0.00		\$61,784.65	7.00	10/31/2013
Dorchester Family Housing L L C	QG/DBEDC INFILL	Construction	Term	3 1	20	7/15/2003 Matt	thew Aliberti	\$1,557,222.00	\$70,342.13	\$0.00		\$70,342.13	7.00	07/01/2015
Dorchester Home & Garden Trust, Inc.	111 ERIE ST REFI	Permanent	Term	3 2	40	11/23/2005 Matt	thew Aliberti	\$225,000.00	\$183,735.43	\$0.00		\$183,735.43	6.00	09/30/2025
Dorchester Home & Garden Trust, Inc.	134 ELLINGTON STREE	Permanent	Term	3 2	40	12/7/2006 Matt	thew Aliberti	\$130,000.00	\$115,873.95	\$0.00		\$115,873.95	8.00	12/01/2026
Dorchester Home & Garden Trust, Inc.	52 ELLINGTON STREET	Permanent	Term	3 1	20	6/25/2007 Matt	thew Aliberti	\$240,000.00	\$229,357.92	\$0.00		\$229,357.92	6.00	06/25/2017
Dorchester Home & Garden Trust, Inc.	132 ELLINGTON ST	Permanent	Term	4 1	20	5/30/2008 Matt	thew Aliberti	\$165,000.00	\$152,475.81	\$0.00		\$152,475.81	6.00	05/30/2018
Elh Investment Fund Llc	HAYNES SCHOOL	Permanent	Term	3	84	4/4/2008 M	Iichael Nilles	\$10,460,000.00	\$10,460,000.00	\$7,500,000.00	6.25	\$2,960,000.00	6.25	04/04/2015
Ellington Cooperative Corporation	ELLINGTON COOP	Permanent	Term	5	4	5/7/1999 Mi	ichelle Volpe	\$80,000.00	\$50,320.29	\$0.00		\$50,320.29	7.00	04/30/2011
Ennis Highland Ue Llc	URBAN EDGE INFILL	Construction	Term	4 2	40	10/31/2003 Kath	nryn McHugh	\$2,340,000.00	\$766,162.39	\$393,859.28	4.50	\$372,303.11	5.55	04/30/2026
Fairbanks Development Llc	REN LOFTS CONSTRUC	Construction	Line of Credit	6	5	11/27/2006 M	Iichael Nilles	\$6,090,000.00	\$4,322,287.33	\$0.00		\$4,322,287.33	0.00	08/31/2011
Falmouth Housing Corporation	POOL B AMEND.	Permanent	Term	3 1	80	9/8/2004 M	Iichael Nilles	\$1,975,000.00	\$1,303,215.66	\$714,322.06	6.50	\$588,893.60	6.50	09/08/2019
Fenway C D C	HEMENWAY ST	Construction	Term	3	10	9/9/1999 Mi	ichelle Volpe	\$1,225,000.00	\$921,942.58	\$544,381.98	6.50	\$377,560.60	7.00	09/30/2011
Fields Corner Housing Corporation	TOLEDO ST	Construction	Term	4	3	11/18/1999 Kath	nryn McHugh	\$133,250.00	\$99,448.44	\$90,392.92	6.00	\$9,055.52	7.00	09/15/2011
Firehouse Place Inc.	FIREHOUSE PLACE	Construction	Line of Credit	4	19	5/20/2011 Kath	nryn McHugh	\$275,000.00	\$0.00	\$0.00		\$0.00	6.00	12/15/2012
Fountain Hill Square	ROOF & DECK LOAN '0	Construction	Term	4	84	6/25/2007 M	Iichael Nilles	\$78,947.07	\$39,977.94	\$0.00		\$39,977.94	7.50	06/25/2014
Franklin County D.I.A.L./s.E.L.F., Inc.	ABBOTT STREET	Site Acquisition	Term	4	60	12/26/2007 Kath	nryn McHugh	\$225,000.00	\$193,940.80	\$0.00		\$193,940.80	7.25	12/31/2012
Holcroft Park Homes, Llc	HOLCROFT PARK NOT	Site Acquisition	Line of Credit	5	14	6/12/2007 Kath	nryn McHugh	\$4,315,000.00	\$2,157,500.00	\$1,750,013.11	5.00	\$407,486.89	3.96	08/31/2012
Holcroft Park Homes, Llc	HOLCROFT PARK NOT	Site Acquisition	Line of Credit	5	14	6/12/2007 Kath	nryn McHugh	\$485,000.00	\$264,538.67	\$0.00		\$264,538.67	5.00	08/31/2012
Housing Corporation Of Arlington	252-260 MASS AVE ACC	Site Acquisition	Line of Credit	3	36	10/21/2010 Mi	ichelle Volpe	\$500,000.00	\$500,000.00	\$0.00		\$500,000.00	5.00	10/21/2013
Housing Corporation Of Arlington	252-260 MASS AVE PRE	Predevelopment	Line of Credit	4	36	10/21/2010 Mi	ichelle Volpe	\$500,000.00	\$287,533.07	\$0.00		\$287,533.07	9.00	10/21/2013
Island Affordable Housing Fund, Inc.	TWIN OAKS	Construction	Term	6	49	11/6/2006 Kath	nryn McHugh	\$240,000.00	\$191,484.76	\$0.00		\$191,484.76	6.50	07/30/2013
JCHE III	87 EDMANDS RD	Site Acquisition	Line of Credit	3	60	6/26/2007 Kath	nryn McHugh	\$361,250.00	\$327,322.04	\$0.00		\$327,322.04	7.25	06/30/2012
Jackson Square Partners, Llc	JACKSON SQUARE	Predevelopment	Line of Credit	4	47	12/15/2006 Kath	nryn McHugh	\$300,000.00	\$285,451.85	\$0.00		\$285,451.85	1.00	11/27/2014
Jks Village Llc	WEST WAREHAM	Construction	Line of Credit	4	30	6/8/2010 Kath	nryn McHugh	\$984,333.00	\$769,132.17	\$0.00		\$769,132.17	6.50	12/08/2012
Jpndc Investment Fund, Llc	JPNDC LEVERAGE LOA	Construction	Term	4	84	12/29/2009 Kath	nryn McHugh	\$2,550,000.00	\$2,550,000.00	\$0.00		\$2,550,000.00	7.00	12/30/2016
Kevin R. Mccrea	FORECLOSURE LOC	Site Acquisition	Line of Credit	3	12	7/1/2010 M	Iichael Nilles	\$1,000,000.00	\$571,350.00	\$0.00		\$571,350.00	7.00	06/29/2011
Kevin R. Mccrea	45 THORNDIKE ST	Site Acquisition	Term	4 1	20	12/28/2010 Mi	ichelle Volpe	\$170,560.00	\$168,904.92	\$0.00		\$168,904.92	7.00	12/15/2020
Kipp Academy Lynn Charter School	KIPP LEVERAGE LOAN	Construction	Line of Credit	4	96	5/2/2011 Mi	ichelle Volpe	\$1,500,000.00	\$1,500,000.00	\$0.00		\$1,500,000.00	7.00	05/02/2019
Linden Street Limited Partnership	LINDEN ST PARTICIPA	Permanent	Term	3 2	40	12/12/2001 Mi	ichelle Volpe	\$500,000.00	\$356,543.64	\$0.00		\$356,543.64	4.66	06/12/2023
Linden Street Limited Partnership	LINDEN ST CONSTRUC	Construction	Term	4 2	58	12/12/2001 Mi	ichelle Volpe	\$500,000.00	\$396,414.54	\$360,912.55	6.50	\$35,501.99	8.00	06/30/2023
Madison Washington Ii Llc	2201 WASHINGTON RE	Construction	Term	4	96	2/14/2007 M	Iichael Nilles	\$1,000,000.00	\$1,000,000.00	\$0.00		\$1,000,000.00	8.00	02/14/2015



Business	Loan Name	Purpose of Loan	Loan Type	RR Terr	as Closed Dat	e Officer	Committed	Amount	Gross Participation	Rate	Net Balance	Rate	Maturity
Mary's Center Chc	MARY'S CENTER CHC	Permanent	Term	4	8 2/10/201	Michael Nilles	\$1,195,000.00	\$1,050,066.75	\$0.00		\$1,050,066.75	7.50	08/15/2017
Mary's Center Chc	MARY'S CENTER LOC	Construction	Line of Credit	4	7 2/10/201	l Michael Nilles	\$475,575.00	\$139,532.00	\$0.00		\$139,532.00	7.50	09/30/2011
Match School Investment Fund Llc	MATCH SCHOOL	Organizational	Term	2 8	4 10/25/200	5 Michelle Volpe	\$11,500,000.00	\$11,224,767.55	\$4,275,000.00	5.70	\$6,949,767.55	6.40	10/25/2012
Mattapan Community Health Center	NEW MCHC HEALTH (	Construction	Line of Credit	4	2 4/28/201	Michael Nilles	\$2,100,000.00	\$1,666,863.54	\$0.00		\$1,666,863.54	7.50	04/28/2017
Michael A. Stella	FORECLOSURE ACQ	Site Acquisition	Line of Credit	4 3	6 8/27/200	8 Michelle Volpe	\$750,000.00	\$598,800.00	\$0.00		\$598,800.00	6.00	08/27/2011
Michael A. Stella	MELBOURNE PLACE	Site Acquisition	Line of Credit	4 (	0 12/12/200	8 Michelle Volpe	\$460,000.00	\$345,322.70	\$0.00		\$345,322.70	7.50	12/12/2013
Michael A. Stella	SCATTERED SITES	Site Acquisition	Line of Credit	4 (	0 1/29/200	9 Michelle Volpe	\$930,000.00	\$629,946.08	\$0.00		\$629,946.08	7.50	01/29/2014
Miles Properties, Inc.	PETERBRIDGE	Construction	Term	3 18	0 3/19/199	8 Kathryn McHugh	\$500,000.00	\$102,566.64	\$89,272.54	6.50	\$13,294.10	7.50	01/01/2014
Mount Pleasant Homes	MT PLEASANT BRIDG	F Construction	Line of Credit	4 2	4 6/17/201	Matthew Aliberti	\$4,209,359.00	\$1,419,751.63	\$0.00		\$1,419,751.63	6.25	06/17/2012
Mount Pleasant Homes	MT PLEASANT LEVER	Permanent	Term	4 9	6 6/17/201	Matthew Aliberti	\$2,250,000.00	\$2,249,675.00	\$0.00		\$2,249,675.00	6.57	06/17/2018
Neighborhood Of Affordable Housing	LOC BORDER ST.	Organizational	Term	4 4	8 8/23/200	4 Michael Nilles	\$175,000.00	\$91,569.79	\$0.00		\$91,569.79	7.50	09/30/2013
New Boston/bc Upper Tier Entity Llc	ERRICHETTI PORTFOI	Permanent	Term	4 (	4 9/29/200	8 Michelle Volpe	\$6,500,000.00	\$7,240,501.16	\$3,620,250.58	10.00	\$3,620,250.58	10.00	01/15/2014
November Collective Cooperative Corp.	NOVEMBER COLLECT	l Permanent	Term	3 18	0 4/3/200	6 Michael Nilles	\$140,000.00	\$114,866.78	\$0.00		\$114,866.78	7.00	03/31/2021
Nu Life Real Estate Development Llc	NU LIFE SUBORD. CO	Construction	Line of Credit	4	4 6/13/200	5 Michelle Volpe	\$1,450,255.00	\$376,286.88	\$0.00		\$376,286.88	5.00	10/30/2011
Nueva Vida Inc.	290.5 EUSTIS ST.	Permanent	Term	3 18	0 11/13/199	Michael Nilles	\$65,000.00	\$47,312.19	\$0.00	6.00	\$47,312.19	7.00	06/30/2021
Nueva Vida Inc.	263 EUSTIS ST	Permanent	Term	3 3	4 11/15/199	Michael Nilles	\$181,661.00	\$134,698.47	\$120,567.01	5.50	\$14,131.46	6.00	01/31/2014
O.U.R. Trust	\$450,000 TERM LOAN	Organizational	Term	4 18	0 6/29/200	Michael Nilles	\$450,000.00	\$305,167.37	\$0.00		\$305,167.37	7.00	09/30/2019
O.U.R. Trust	\$180,000 LOAN	Construction	Term	4	4 5/27/200	4 Michael Nilles	\$180,000.00	\$163,388.75	\$0.00		\$163,388.75	7.00	09/27/2019
Paige Company, Inc.	PAIGE 2ND MORTGAC	Permanent	Term	7	6 3/15/200	Kathryn McHugh	\$500,000.00	\$467,479.95	\$0.00		\$467,479.95	5.00	03/15/2015
Paige Company, Inc.	PAIGE 3RD MORTGAG	l Permanent	Term	8 12	0 3/15/200	Kathryn McHugh	\$455,655.50	\$488,082.98	\$0.00		\$488,082.98	7.00	03/15/2015
Park View Cooperative Corporation	PARKVIEW SL I	Organizational	Term	4 8	2 3/21/200	8 Michelle Volpe	\$13,000.00	\$7,570.43	\$0.00		\$7,570.43	8.00	01/21/2015
Peace Properties, Inc.	EUTAW MERIDIAN	Construction	Term	4 18	0 3/1/199	7 Michael Nilles	\$510,000.00	\$14,480.96	\$15,647.79	6.00	(\$1,166.83)	7.00	03/31/2013
Pine Street Inn, Inc.	124 PARK ST	Construction	Term	2 12	0 7/22/199	8 Michelle Volpe	\$150,000.00	\$63,491.99	\$0.00		\$63,491.99	6.00	09/30/2015
Preservation Of Affordable Housing	NON-REVOLVING LOC	Site Acquisition	Line of Credit	4 3	5 5/1/201	Michelle Volpe	\$3,000,000.00	\$0.00	\$0.00		\$0.00		04/25/2014
Roxbury Development Corporation	BOHIO	Organizational	Term	4 2	4 9/2/200	Kathryn McHugh	\$1,275,000.00	\$1,130,414.48	\$0.00		\$1,130,414.48	6.50	07/31/2012
Salem Point Rental Properties	PARKING LOT	Site Acquisition	Term	4 12	0 12/23/200	3 Michelle Volpe	\$25,000.00	\$19,635.02	\$0.00		\$19,635.02	6.00	06/30/2014
Shaw's Landing Llc	SHAW'S LANDING PH.	Predevelopment	Line of Credit	4	2 9/14/200	6 Michael Nilles	\$1,800,000.00	\$1,551,560.77	\$0.00		\$1,551,560.77	7.00	05/31/2011
Siochain Properties Limited Partnership	SIOCHAIN I (NEW)	Construction	Term	4 24	0 7/9/200	2 Michael Nilles	\$232,597.00	\$196,269.07	\$176,623.63	6.50	\$19,645.44	7.00	07/09/2022
Siochain Properties Limited Partnership	SIOCHAIN I (LISC)	Construction	Term	4 24	0 7/9/200	2 Michael Nilles	\$161,791.00	\$102,852.46	\$101,761.57	3.00	\$1,090.89	3.50	07/09/2022
Smile Pre-School, Inc.	PRESCHOOL PARTIC	Organizational	Term	3 12	0 3/15/200	2 Michelle Volpe	\$260,250.00	\$136,491.56	\$0.00	7.25	\$136,491.56	7.25	03/15/2012
Somerville Community Corporation	WALNUT STREET	Construction	Term	3 15	4 9/25/200	Michelle Volpe	\$950,000.00	\$867,019.21	\$773,699.28	6.50	\$93,319.93	6.14	09/30/2019
Sun Initiative Financing Llc	WAREHOUSE LOC	Site Acquisition	Line of Credit	3 (	5 12/18/200	Michelle Volpe	\$10,000,000.00	\$0.00	\$0.00		\$0.00	4.25	05/30/2015



Business	Loan Name	Purpose of Loan	Loan Type	RR Terms	Closed Date	Officer	Committed	Amount	Gross Participation	Rate	Net Balance	Rate	Maturity
The City School, Inc	TERM LOAN	Organizational	Term	4 41	1/10/2008	Michelle Volpe	\$200,000.00	\$150,569.19	\$0.00		\$150,569.19	8.00	08/01/2014
The City School, Inc	WORKING CAPITAL LI	Organizational	Line of Credit	4 41	1/10/2008	Michelle Volpe	\$50,000.00	\$39,400.00	\$0.00		\$39,400.00	6.00	08/01/2014
The Leaguers Investment Fund Llc	HEADSTART FACILITY	Site Acquisition	Term	4 84	1/17/2008	Michelle Volpe	\$13,320,000.00	\$13,320,000.00	\$8,500,000.00	7.00 \$4	4,820,000.00	7.00	01/16/2015
Transformations, Inc.	PINE HILLS VILLAGE	Predevelopment	Line of Credit	4 60	12/17/2010	Michelle Volpe	\$400,000.00	\$100,000.00	\$0.00		\$100,000.00	14.00	12/31/2015
Trust On Behalf Of Eastern Service Workers	ABOWDOIN ST	Site Acquisition	Term	4 60	11/26/2008	Kathryn McHugh	\$319,600.00	\$44,323.94	\$0.00		\$44,323.94	6.50	11/26/2013
Urban Edge Housing Corporation	41 AMORY ST	Site Acquisition	Term	4 177	2/6/2006	Kathryn McHugh	\$90,000.00	\$115,319.11	\$0.00		\$115,319.11	5.00	09/30/2024
Urban Edge Housing Corporation	RESTRUC LOAN A	Predevelopment	Term	6 23	12/29/2008	Kathryn McHugh	\$1,500,000.00	\$1,289,571.97	\$0.00	\$1	1,289,571.97	5.50	01/31/2012
Urban Edge Housing Corporation	RESTRUC LOAN B	Predevelopment	Term	7 23	12/29/2008	Kathryn McHugh	\$1,248,207.01	\$1,248,207.01	\$0.00	\$1	1,248,207.01	0.00	01/31/2012
Watershed Properties Inc	35 PLEASANT ST	Permanent	Term	3 180	6/16/2003	Kathryn McHugh	\$385,000.00	\$223,283.11	\$0.00		\$223,283.11	6.75	06/30/2018
Whittier Street Health Center Committee Inc	OIWHITTIER ST BRIDGE	Construction	Line of Credit	4 18	12/21/2010	Kathryn McHugh	\$5,800,000.00	\$5,800,000.00	\$0.00	\$5	5,800,000.00	6.00	06/21/2012
Women's Educational Center, The	OPERATIONAL LOAN	Organizational	Term	4 103	8/4/2005	Michael Nilles	\$200,000.00	\$52,751.63	\$0.00		\$52,751.63	7.00	10/31/2017
	Grand Total			#	of Loans 10	07		\$120,396,836.42	40,625,942.41	\$79	9,770,894.01		

# Summary of Lending Activity 2nd Qtr 2011

### **Credits Approved at Staff Level**

Borrower	Project	Action	Date
Viet-Aid	Toledo Street	Extended maturity date	4/29/2011
Straight Ahead Pictures	Becoming Helen Keller	New Loan - \$170,000	5/12/2011
Oaktree Development	Shaw's Landing	Extended maturity date	6/2/2011
Salem Harbor CDC – formerly Beverly Affordable Housing Coalition (BAHC)	Holcroft Park	Extended maturity date and revised interest payments to participants	6/17/2011
JPNDC - CWL Housing	270 Centre Street	Extended maturity date	6/20/2011
NDC of Grove Hall	Nu-Life	Extended maturity date	6/22/2011

### Summary of Lending Activity 2nd Qtr 2011

### **Credits Approved by Committee**

Borrower/Project	Commitment Date	<b>Current Status</b>	Amount
Urban Edge - Bancroft Street	6/16/2011	Committed	\$ 650,000.00
Wamsutta Residents Association, Inc - Wamsutta Mobile Home Community - ROC USA	6/16/2011	Committed	\$ 1,000,000.00
Total 2nd Qtr:			\$ 1,650,000.00



## NMTC Trial Balance Report

Business	Loan Name	Purpose of Loan	Loan Type	RR Term	s Closed Date	Officer	Committed	Amount	Gross Participation	Rate	Net Balance	Rate	Maturity
700 Harrison Investment Fund, Llc	700 HARRISON NMTC	Permanent	Term	4 8	7 9/29/2009	Matthew Aliberti	\$3,400,000.00	\$3,400,000.00	\$0.00		\$3,400,000.00	7.00	12/29/2016
Bcc 481 Nmtc Investment Fund Llc	LEVERAGE LOAN	Construction	Line of Credit	3 12	3/23/2011	Michelle Volpe	\$1,481,000.00	\$1,472,876.00	\$0.00		\$1,472,876.00	7.00	03/23/2021
Berkshire Arts And Technology Public Char	teBART QLICI NOTE A	Site Acquisition	Term	3 43	9/1/2006	Michelle Volpe	\$4,600,000.00	\$4,525,159.11	\$4,298,884.80	2.03	\$226,274.31	6.50	09/01/2042
Berkshire Arts And Technology Public Char	teBART LEVERAGED LO	Site Acquisition	Term	2 8	9/1/2006	Michelle Volpe	\$4,493,000.00	\$4,807,161.88	\$3,593,671.44	6.50	\$1,213,490.44	6.75	08/28/2013
Elh Investment Fund Llc	HAYNES SCHOOL	Permanent	Term	3 8	4/4/2008	Michael Nilles	\$10,460,000.00	\$10,460,000.00	\$7,500,000.00	6.25	\$2,960,000.00	6.25	04/04/2015
Jpndc Investment Fund, Llc	JPNDC LEVERAGE LOA	Construction	Term	4 8	12/29/2009	Kathryn McHugh	\$2,550,000.00	\$2,550,000.00	\$0.00		\$2,550,000.00	7.00	12/30/2016
Kipp Academy Lynn Charter School	KIPP LEVERAGE LOAN	Construction	Line of Credit	4 9	5/2/2011	Michelle Volpe	\$1,500,000.00	\$1,500,000.00	\$0.00		\$1,500,000.00	7.00	05/02/2019
Mary's Center Chc	MARY'S CENTER CHC	Permanent	Term	4 7	3 2/10/2011	Michael Nilles	\$1,195,000.00	\$1,050,066.75	\$0.00		\$1,050,066.75	7.50	08/15/2017
Match School Investment Fund Llc	MATCH SCHOOL	Organizational	Term	2 8	4 10/25/2005	Michelle Volpe	\$11,500,000.00	\$11,224,767.55	\$4,275,000.00	5.70	\$6,949,767.55	6.40	10/25/2012
Mattapan Community Health Center	NEW MCHC HEALTH C	Construction	Line of Credit	4 7	2 4/28/2011	Michael Nilles	\$2,100,000.00	\$1,666,863.54	\$0.00		\$1,666,863.54	7.50	04/28/2017
Mount Pleasant Homes	MT PLEASANT BRIDGE	Construction	Line of Credit	4 2	4 6/17/2010	Matthew Aliberti	\$4,209,359.00	\$1,419,751.63	\$0.00		\$1,419,751.63	6.25	06/17/2012
Mount Pleasant Homes	MT PLEASANT LEVER.	Permanent	Term	4 9	6 6/17/2010	Matthew Aliberti	\$2,250,000.00	\$2,249,675.00	\$0.00		\$2,249,675.00	6.57	06/17/2018
The Leaguers Investment Fund Llc	HEADSTART FACILITY	Site Acquisition	Term	4 8	4 1/17/2008	Michelle Volpe	\$13,320,000.00	\$13,320,000.00	\$8,500,000.00	7.00	\$4,820,000.00	7.00	01/16/2015
Whittier Street Health Center Committee Inc	OIWHITTIER ST BRIDGE	Construction	Line of Credit	4 1	3 12/21/2010	Kathryn McHugh	\$5,800,000.00	\$5,800,000.00	\$0.00		\$5,800,000.00	6.00	06/21/2012
	Grand Total				# of Loans	14		\$65,446,321.46	28,167,556.24		\$37,278,765.22		_



### Intermediary Lending for State HTC and LIHTC

								# of	# of		
					Term		# of	Project Based	Market	Total	Commercial
Sponsor	Project Name	Project Address	Project Info	Loan Amount	(in years)	Closing Date	LIHTC Units	S. 8 Units	Rate Units	Units	Real Estate (s/f)
Beacon Communities	BC Wilbur School LLC	75 South Main Street, Sharon, MA 02067	Historic rehabilitation rental project	\$ 11,914,700.00	45	12/9/2008	72	0	7	79	0
Beacon Communities	BC Tammy Brook LLC	95 & 115 King Avenue, Weymouth, MA 02188	Townhouse Rental	\$ 5,170,186.00	40	12/1/2009	24	41	0	65	0
Beacon Communities	BC Sacred Heart LLC	23 Hawley & 30,32 Groton Streets, Lawrence, MA 01843	Redevelopment - affordable	\$ 2,945,800.00	40	12/18/2009	39	5	0	44	0
The Gatehouse Group	Union Pond LLC	2880 Cranberry Highway, Wareham, MA 02571	New construction, 100% LIHTC	\$ 9,018,750.00	40	12/29/2009	104	0	0	104	0
Beacon Communities	Ocean Shores	1209 Ocean Street, Marshfield, MA 02050	55+ yo tenants	\$ 6,500,000.00	45	12/30/2009	89	8	0	97	0
WinnDevelopment	Canal Lofts LP	48 Water Street, Worcester, MA	Affordable and Workforce	\$ 10,210,000.00	50	6/24/2010	32	0	33	65	0
WinnDevelopment	Forest Park Condominiums LP	57-93 Longhill Street, Springfield, MA	Conversion from condominium ownership to rental	\$ 6,125,000.00	40	9/1/2010	88	0	21	109	0
Beacon Communities	Old Colony Phase One LP	25 James O'Neill Street, South Boston, MA 02127	New construction of apartment units and a 10,000 s.f. community center	\$ 17,257,711.00	45	9/18/2010 12/29/2009 -	87	29	0	116	0
WinnDevelopment	Pickle-Ditson LP	164-166 Terrace Street, Boston, MA	Affordable and Workforce	\$ 8,023,250.00	50	1/31/2010	43	0	19	62	0
WinnDevelopment	Curtain Lofts LP	420 Quequechan Street, Fall River, MA 02723	55+ yo tenants	\$ 8,800,000.00	50	8/27/2010	63	0	34	97	0
Beacon Communities	Cumberland Homes	16-36 Cumberland Street and 1698-1750 Dwight Street, Springfield, MA	Renovation and preservation of 76 units of affordable family housing	\$ 3,516,505.00	44	5/4/2011	68	0	8	76	0
The Gatehouse Group	Union Pond LP	2880 Cranberry Highway, Wareham, MA 02571	Phase 3 - New Construction, 100 LIHTC	\$ 644,490.00	40	5/17/2011	44	0	0	44	0
WinnDevelopment	Pickle-Ditson LP	156, 168 Terrace Street, Boston, MA	Affordable and Workforce	\$ 8,023,250.00	50	6/29/2011	43	0	19	62	0
WinnDevelopment	Groop Townview Apartments	16 Prichard Avenue, Fitchburg, MA	Historic rehabilitation rental project	\$ 4,537,500.00		pending	96	0	0	96	0
WinnDevelopment	Malden Mills	550,600 Broadway Street, Lawrence, MA	Historic rehabilitation rental project	\$ 15,659,000.00	50	7/12/2011	72	0	3	75	0
Beacon Communities	Ames Shovel Works	50 Main Street, Easton, MA 02356	Historic rehabilitation rental project	\$ 10,590,260.00		pending	30	8	87	117	0
		т	otals 12	\$ 128,936,402.00			753	83	122	958	0

### Boston Community Loan Fund Summary Monitoring Report June 2011

#### **Portfolio Summary**

As of June 2011, the Boston Community Loan Fund had a portfolio of 107 loans with a total outstanding principal balance of \$79,770,894 net of participations (and a gross portfolio of \$120,396,836). The Loan Fund has lent more than \$350 million since 1985 and we have experienced loan losses of less than one-twentieth of one percent.

The overall condition of our portfolio is considered strong, as illustrated by:

- Minimal loan payment delinquency
- Minimal historical losses (2 loans, \$108,396)
- Our asset quality continues to fair well as evidenced by the fact that approximately 81% of our loans are considered risk rated 4 (acceptable) or better. We believe that while there are a few difficult loans in our portfolio, which we are monitoring closely and are discussed later in this report, the overall quality of our portfolio is good.

The previously identified problem loans continue to move toward a positive resolution.

	2nd	l Qtr '11	1st	Qtr '11	4th	Qtr '10	3rd Qtr '10		2nd Qtr '10	
Category	#	\$	#	\$	#	\$	#	\$	#	\$
Acceptable	94	80.76%	93	79.80%	95	85.47%	89	81.99%	89	82.29%
Special Mention	5	6.30%	5	7.10%	4	2.10%	4	2.85%	4	9.01%
Substandard	3	7.04%	4	7.37%	5	9.75%	5	11.91%	3	5.38%
Doubtful	3	5.05%	3	5.12%	2	2.09%	2	2.54%	3	2.60%
Loss	2	0.85%	1	0.62%	1	0.59%	1	0.71%	1	0.72%
TOTAL	107	100%	106	100%	107	100%	101	100%	100	100%

#### **Exception Loans**

As shown above, 94 loans, representing 81% of our net exposure, are classified as acceptable or better. Two of the loans rated doubtful and loss are a second and third mortgage on the same project and resulting in the restructuring of a much larger problem loan. All of the exception loans are adequately reserved and we don't expect to incur any further losses at this time. For specific detail on the exception loans, please see the Loans Rated Five or Worse Report.

### **Delinquency trends**

With regards to the delinquency listed below, the four borrowers with loans in the 30 days late categories, as of August 6, 2011 three remain 30 days past due. The loan in the 62 days category remains matured however the interest payments are paid through July 31, 2011. The loan is the 92 day category remains in discussion with us on restructuring or a workout arrangement of this debt.

	2nd Qtr '11		1st	Qtr '11	4th	Qtr '10	3rd	Qtr '10	2nd	l Qtr '10
	#	\$	#	\$	#	\$	#	\$	#	\$
30-61	4	\$1,569,731	7	\$143,342	2	\$31,952	2	\$25,301	1	\$1,247
days late										
62-91	1	\$50,320	0	\$0	0	\$0	2	\$48,959	1	\$6,367
days late										
92 + days	1	\$35,264	2	\$35,835	1	\$22,196	1	\$13,068	1	\$9,128
late										
TOTALS	6	\$1,655,315	9	\$179,177	3	\$54,148	5	\$87,328	3	\$16,742

### Boston Community Loan Fund, Inc.

Palladio Hall 56 Warren St. Roxbury, MA 02119 Ph: (617)427-8600

Fx: (617)427-9300



### Loans Rated 5 or Worse

Project Name	Borrowers	Total Amount	Participation	Net Exposure
Risk Rating: 5 Special M	ention			
BAY STREET	65 Bay Street L L C	\$849,311.43	0.00	\$849,311.43
CABLE MILLS - MP	160 Water Llc	\$3,450,000.00	0.00	\$3,450,000.00
ELLINGTON COOP	Ellington Cooperative Corporation	\$50,320.29	0.00	\$50,320.29
HOLCROFT PARK NOTE A	Holcroft Park Homes, Llc	\$2,157,500.00	1,750,013.11	\$407,486.89
HOLCROFT PARK NOTE B	Holcroft Park Homes, Llc	\$264,538.67	0.00	\$264,538.67
	Rating Sub-Total	\$6,771,670.39	\$1,750,013.11	\$5,021,657.28
Risk Rating: 6 Substanda	urd			
ALLIANCE FOR ANIMALS	Alliance For Animals, Inc.	\$241.31	0.00	\$241.31
REN LOFTS CONSTRUCT	Fairbanks Development Llc	\$4,322,287.33	0.00	\$4,322,287.33
RESTRUC LOAN A	Urban Edge Housing Corporation	\$1,289,571.97	0.00	\$1,289,571.97
TWIN OAKS	Island Affordable Housing Fund, Inc.	\$191,484.76	0.00	\$191,484.76
	Rating Sub-Total	\$5,803,585.37	\$0.00	\$5,803,585.37
Risk Rating: 7 Doubtful				
ACQUISITION - COMMON	Bridge Housing Corporation	\$2,315,487.74	0.00	\$2,315,487.74
PAIGE 2ND MORTGAGE	Paige Company, Inc.	\$467,479.95	0.00	\$467,479.95
RESTRUC LOAN B	Urban Edge Housing Corporation	\$1,248,207.01	0.00	\$1,248,207.01
	Rating Sub-Total	\$4,031,174.70	\$0.00	\$4,031,174.70
Risk Rating: 8 Probable	Loss			
PAIGE 3RD MORTGAGE	Paige Company, Inc.	\$488,082.98	0.00	\$488,082.98
	Rating Sub-Total	\$488,082.98	\$0.00	\$488,082.98
	Grand Total	\$17,094,513.44	\$1,750,013.11	\$15,344,500.33

## Boston Community Loan Fund Loans Rated Five or Worse Second Quarter 2011

#### CONFIDENTIAL—FOR INTERNAL DISTRIBUTION ONLY

This memo describes the current status of loans rated five (special mention), six (substandard), seven (doubtful) or eight (loss). The beginning section on each loan provides recent updates followed by background or earlier information.

#### Paige Academy, Inc.

### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	Maturity Date	Status
Second Mortgage	\$467,479.95	7	\$233,739.98 (50%)	03/15/15	Current
Third Mortgage	\$488,082.98	8	\$488,082.98 (100%)	3/15/15	Current

<sup>\*</sup>Please note that there is an additional \$24,000 reserve for the Paige relationship.

#### **Current Status:**

Loan is paying as agreed. Portfolio Manager will visit the site in Fall 2011.

Lending team reviews the risk rating on a regular basis to ensure it remains appropriate and continues to seek creative solutions to Paige's financial challenges through the potential of developing relationships with other organizations who may share space or resources.

#### **Background:**

These loans, originally made to finance the rehabilitation of the Paige Academy facility, were completed in March 2005. Century Bank made a \$1 million first mortgage, reducing our overall exposure by \$1 million from \$1.9 to just under \$900,000. Century also escrowed an additional \$100,000 to further reduce our loan if Paige meets certain performance benchmarks over the next year. We originally restructured our remaining debt into two loans: a \$500,000 second mortgage at 7.25% interest only and a \$400,000 third mortgage at 7% interest only, with an annual payment from fundraising or capital campaign. Both loans mature in 2015, although Paige has incentives to pre-pay both. The second mortgage is being serviced for us by Century Bank. MassDevelopment's participation interest in our senior loan was repaid and the "founders' loan" was repaid by a donation to Paige for that purpose.

The refinancing resulted in a lower overall debt service for Paige, completes the permanent financing for Paige, substantially reduces the time and attention both Paige and BCLF will need to spend on financing issues. As a result of the restructuring, all three of our prior loans were brought current, including accrued interest. Furthermore, to finalize the refinancing, Paige and its accountants, Kelly and Associates, significantly upgraded Paige's financial management systems and reduced overhead expenses, all of which put Paige on a more stable financial footing and allowed them to focus on education and increasing enrollment.

In April 2008, Dick and Becky met with the founders of the school to discuss the financial and operational strength of the school. They reported competitive pressures from charter schools and pilot schools hinder growth, but that at the time they continued to have sound enrollment. Since that time, Paige's collection from voucher payments has been severely reduced.

The BCC management team and Gail Berlinger met with the school's founders and financial staff in February 2009 because the loan had become severely delinquent. Paige's management attributed their cash flow challenge to voucher reduction, lower enrollment, and back tax payments associated with outstanding payroll tax liens. Following the meeting, BCLF downgraded the Paige 2<sup>nd</sup> Mortgage from a Risk Rating of 6 to a 7, based on the borrower's inability keep loan payments current. The 3<sup>rd</sup> Mortgage loan was downgraded to an 8.

In the fourth quarter of 2009, BCLF agreed to reduce the interest rate on the second mortgage loan to 5% and amortize the loan over 30 years and to capitalize the unpaid interest on the third mortgage and accrue the interest due (at 7%). The original loan documents required payments on the third mortgage only from fundraising (only \$2,000 has been paid under this loan since the restructure). Payments under the second mortgage loan have been made as agreed (from cash flow from the operation of the school) and BCLF has a total reserve of \$757,071 against the total exposure (non-accrual balances) of \$978,028 or 77%. Both of these loans are on non-accrual. These loans mature on March 15, 2015.

Portfolio Manager is collecting reporting on an annual basis and borrower has submitted their summer 2010 reporting. FYE 2009 audited financial statements indicate negative net assets. The audit received an unqualified opinion, and no control issues were found. Expenses were very consistent with prior year with the exception of the significant variance associated with payment of interest on back payroll taxes and penalties. The taxes were being paid on a payment plan as agreed upon through FY10.

NAEYC re-accredited Paige in October 2010, which is important to their continued marketing ability.

#### **Alliance for Animals**

#### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	<b>Maturity Date</b>	Status
Equipment	\$241.31	6	\$48.26 (25%)	09/30/2011	Current

#### **Current Status**

Loan is paying as agreed.

### Background

The Alliance for Animals is largely a volunteer organization whose mission is to promote the humane treatment of animals. The organization is dedicated to improving the quality of life for both animals and people through public education and the provision of direct services to those most in need, including affordable spay/neuter services, shelter and adoption, and information referral. The organization was incorporated in May of 1988 and has successfully operated an animal shelter in Arlington since 1994.

BCLF closed a \$25,000 loan to the Alliance for Animals on April 30, 1996. The loan was used to purchase surgical and medical equipment for the Mobile Action Clinic, a low cost animal clinic in South Boston. The loan is secured by a first priority lien on all assets of the clinic. The original term of the loan was 5 years: interest-only for the first year, with the principal fully amortizing over the remaining 4 years.

Since its inception, the clinic has struggled to improve its management, staffing, business pricing and volume and fundraising. To assist the organization, BCLF approved a special payment arrangement in 1997 with principal amortizing over 10 years. As previously reported, we worked with the Alliance to restructure the payment schedule to make it easier for them to pay down the loan. In December 2002, we converted the payment schedule to interest only, thereby reducing their monthly payment almost by half, and requiring an additional \$500 principal payment every six months. This improved AFA's monthly cash flow, allowing them to match the principal payments to the fundraising schedule (or giving them six months to set aside the funds to make the payments.) AFA's goal was to send in lump sum payments to address any back interest and pay down additional principal.

This loan was amended with the Borrower on March 1, 2006 to allow for a reduced interest rate of 3% and monthly payments of \$50. The loan is on non-accrual and as a result the \$50 is applied to BCLF's books as principal reduction. The Executive Service Corps. completed its analysis of the organization and delivered a report to the Loan Fund in June 2006. Its work included upgrading and updating the organization's computer system and recording-keeping. The primary strength in fund-raising is the principal, Donna Bishop, however she does not have strong management skills and has difficulty in keeping office staff and vets. The Executive Service Corp. believes the organization can survive and thrive IF a strong Board is re-constituted, however this has not yet been achieved. Upon the receipt of a grant, the Borrower paid down the loan by \$3,475. The loan has been paid as agreed on a monthly basis.

The Executive Director is engaged and fundraising activity has increased. While AFA is still a very fragile organization, they remain very committed to repaying this loan. The loan has been paying as agreed since the restructure and the loan was upgraded to a risk rating of 6, Substandard, in the 4<sup>th</sup> Quarter of 2010 based on their performance.

#### **Urban Edge- Predevelopment Loan**

Loan	Purpose	Balance	Rating	Reserve Amt (%)	Maturity Date	Status
Restructure Note A	Acquisition (Webb Building) &	\$1,289,571.97	6	\$257,914.39 (20%)	01/31/12	Current

	Predevelopment (Jax Sq)					
Restructure Note B	Acquisition (Webb Building) & Predevelopment (Jax Sq)	\$1,248,207.01	7	\$624,103.50 (50%) + additional \$589,995 reserve	01/31/12	Current

#### **Current Status**

The Jackson Square project has been seriously delayed and many of the originally proposed projects have had to be redesigned as a result of the economy and stalled homeownership funds available from the State.

The delay of these projects has had a negative impact on Urban Edge's development pipeline which in turn has affected their balance sheet. The balance sheet impairment (negative net assets due to large long term liabilities which are primarily due to debt associated with Jackson Square) has resulted in a going concern audit opinion since 2005. However, in 2010, UE issued their first audit without a going concern despite their significant negative net asset position (negative \$1.1MM).

In an effort to continue to repair the balance sheet impairment, Urban Edge Housing Corp. (UEHC) asked that BCLF retire the \$1,248,207 Restructure Note B debt to UEHC and transfer that debt to Urban Edge Limited Partnership (UELP) and Bancroft Apartments. UELP is an occupied, scattered site, multi-family affordable rental housing development comprised of 10 buildings containing a total of 82 units at 7 sites in Roxbury and Jamaica Plain, MA. UELP can support the repayment of approximately \$745,000 Jackson Square debt when the UELP refinance is closed and UE receives fee and overhead. BCLF will not receive current interest on the new UELP note. Bancroft Apartments is an existing scattered site 45 unit project located in the Eggleston Square neighborhood. The project's rents are supported by 45 Project-based Section 8's. Bancroft can support the repayment of approximately \$580,000 in Jackson Square debt out of operating cash flow based on a 20 year amortization schedule with a 7% current pay rate. Currently Note B of the Predevelopment loan is at 0% current pay and 0% accrual.

BCLF is working to close on these loans in the third quarter.

#### **Background**

This is a predevelopment loan to Urban Edge, the primary purpose of which was for the early feasibility, predevelopment and site assembly related to Jackson Square (500 units proposed). The uses of the loan were:

Site Acquisition of 1542 Columbus:	\$1	,000,000
Organizational Support to UE:	\$	350,000
Predevelopment Expenses for Jackson Square:	\$	900,000
Interest Carry:	\$	115,719

Total: \$2,365,719

The loan is collateralized by a second mortgage on the Webb Building property, behind a MHIC first Mortgage (combined LTV of 137%).

On May 12, 2008 Urban Edge held a meeting with all of its lenders at The Boston Foundation to present the results of a financial and operational review completed by The Non-Profit Finance Fund. In addition, their new CFO was introduced. The review was completed through the 2006 audit, and therefore is dated to the extent that the 2007 audit will be coming out shortly and the 2008-2009 budgeting process is underway. In short, the entity continues to face operational hurdles, but the spin-off of the property management arm (completed) will significantly reduced overall overhead and the complexity of the management of resources. At this time, we do not have enough information to determine the long term survival of the organization without more progress on the Jackson Square development.

This property (the Webb Building) is part of the larger Jackson Square development project which is being developed by Jackson Square Partners LLC over the next 3 to 5 years. The larger project is in predevelopment and has secured a \$1.5 million predevelopment loan from a consortium group (BCC, MHIC, CEDAC, TLI and MHP) and another \$1 million from the City for infrastructure improvements, and has requested an additional \$1 million from MHIC.

The redevelopment of this building will be the first to occur of all the sites that are part of the Jackson Square project. This redevelopment has been delayed as Urban Edge has faced some significant issues in negotiating a lease with DYS.

The Jackson Square development project will create a new neighborhood center in Boston, straddling the border of Roxbury and Jamaica Plain. It includes a mix of residential, commercial, and community uses with a total of 793,000 square feet. 429 residential units, a mix of rental and homeownership, are proposed, 59% of which will be affordable to households earning up to 80% of Boston AMI. The project also includes 60,000 square feet of retail, 17,000 square fee of non-profit office use, and 20,000 square feet of other institutional uses, as well as a 19,200 square foot youth and family center; and a 32,500 square foot indoor sports facility with skating rink.

The borrower's 2010 audit received an unqualified opinion.

Based on the ongoing issues surrounding repayment, Note A was downgraded to Risk Rating 6 in Q3 2010.

#### **Renaissance Lofts**

Purpose	Balance	Rating	Reserve Amt (%)	<b>Maturity Date</b>	Status
Construction	\$4,322,287	6	\$864,457.47 (20%)	08/31/2011	Current <sup>1</sup>

<sup>&</sup>lt;sup>1</sup>The current pay rate on this loan is 0%.

#### **Current Status**

In December 2010, we reduced the interest rate to 0% to stop further accrual. In March 2011, we extended the maturity date to August 31, 2011 to allow Borrower to market through another spring/summer sales season and convert recent interest to sales or tenancies. Since March 2011, Borrower has the 16<sup>th</sup> unit (#312) under agreement and has moved in a rental tenant (unit 209, 4-1-11). No other units have been put under agreement or rented. Borrower reports three interested buyers, one from former broker Doug Stamm, one from the broker she hired this year, and one with whom she has been working for some time. The two working with brokers are reportedly selecting which units to buy.

The 16<sup>th</sup> residential sale (unit 312) is under agreement for the list price of \$348,800, which will yield proceeds of \$337,840 to BCC, all of which will be applied to reduce principal. This sale, like the sale that closed in November 2010 for \$370,250, support the list pricing for eight unsold units that are listed between \$272,900 and \$345,500 (one of which is rented). Four other unsold units are listed from \$371,900 to \$439,000.

Unless current buyer interest converts to sales by year-end, we believe an alternative strategy for the building may be needed (for example, price reductions to sell out the remaining units, or a long-term rental strategy), a decision that we intend to support with third-party resources such as an independent analysis of the Marlborough sales and rental market. In Q2 the reserve on this loan was increased to 20%.

In the commercial space, Borrower has opened a café, created and rented eight work studios to artists, and has three additional artists interested in space. Borrower is considering creating additional work studios out of unit 203, which would then be smaller and possibly more marketable. Although we agree that these uses of the commercial space enliven the building and enhance its marketability, they have not yet resulted in greater sales momentum. The artist work studios are known as "White Rabbit Studios," the coffee shop as "Coffee Loft," and the gallery space as the "Mad Hatter Gallery." In May, Borrower hosted the Marlborough Rotary Club's spring event, "Death by Wine and Chocolate," in that space. The Rotary Club rented the space; the event provided additional exposure for the building and the coffee shop/gallery space. This is a good example of the type of revenue generating events that can be held in the space.

Borrower reports that her husband, and loan co-guarantor, has taken a job. Although it pays less than he made previously, it does ease Borrower's personal financial situation which was becoming strained.

#### **Background:**

Current list prices were set in March 2008 and have held up with buyers, although recently not with appraisers, as noted above. We continue to believe this is due to a lack of comparable units in the market other than in the building itself, which is problematic in a slow sales environment and a financing climate where sales from 2009 are considered stale. A lack of market comps is

an issue the developer has run into throughout her career, based on the type of projects she undertakes and the quality of her work. In strong markets, buyers have been willing to adjust as necessary to complete the sale; they are interested in the units precisely because they are unique.

So far, only one unit has sold for more than \$300,000, creating concern that there may be a price and / or appraisal ceiling in Marlborough. Actual sales prices support the list prices of the larger remaining units on a square foot basis, but as noted above, the market suffers from a lack of comparable units, which resulted in units 310 and 312 not appraising out after being put under agreement at list price + amenity upgrades. When unit 310 closes, by October 22, 2010, our hope and expectation is that it will establish a current comp within the building for the remaining units. Unit 310 is currently under agreement for above list price for the second time this year.

The first fourteen sales are well distributed throughout the building: six on the lower level (which is now sold out), four on the middle level (leaving seven, including unit 204 currently being completed for rental), and four are on the upper level (leaving eight, including unit 310 which is again reserved). However, the smaller and therefore less expensive units have tended to sell first. As these units have sold, the average list price of the remaining units has gone up. Based on their size and location in the building, the remaining units are subjectively the more attractive units. It remains a critical goal for the project to demonstrate that a financeable market exists for units listed in the mid- to high-\$300k's.

We continue to evaluate strategies to add value to the building and enhance marketing efforts, including the purchase of various adjacent properties to secure parking behind the building while also eliminating eyesores that detract from the building's market appeal. The developer is exploring creative ways to do this, and has also been successful in getting the City of Marlborough to cite and fine one abutter for the accumulation of junk in his backyard. That property was foreclosed and bought at auction by the mortgage holder in May 2010.

As noted above, we are talking with Borrower about her personal financial situation which has tightened since her husband's severance benefits ran out at the end of 2009. He is a guarantor who was terminated from Wellington Management in late 2008. Ideas include paying her a broker's fee from sale proceeds (she is not using an outside broker) and/or allowing her to draw overhead. She has not drawn any developer overhead during the project, nor has she received any portion of sales proceeds. Over the past two years, to minimize the loan balance and interest accrual, she has covered up to \$250,000 in project expenses from personal sources between unit sale closings, and then requisitioned after sale closings.

The "Renaissance Lofts" project is the adaptive reuse of an existing commercial / industrial building to create 29 "live-work" condominium units for artists and others. The Project includes parking, and 3,000 square foot of commercial space that houses artist work studios and hopefully will one day include a coffee house / gallery space. BCC provided acquisition and construction financing for this project. Deborah Fairbanks, the project sponsor and developer, is a licensed architect and general contractor with 25 years of experience buying and developing residential properties.

# **Ellington Coop**

Purpose Balance Rating	Reserve Amt (%)	<b>Maturity Date</b>	Status
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Second	\$50,320.29	5	5,032.03 (10%)	04/30/2011	61-90
Mortgage					Days

#### **Current Status**

BCLF has issued proposed terms to refinance the loan balance. Ann Maxwell, the longtime champion and informal property manager of the cooperative has indicated her desire to begin to reduce her role with the cooperative and, as such, BCLF will require that the Coop hire a property manager as a condition of any extension. The Coop expressed a desire to increase its loan amount to finance certain priority capital needs, which was not included in BCLF's proposed terms. BCLF is working with the Coop to quantify this request and assess the capacity of the Coop to undertake these improvements and service the increased debt prior to extending the loan.

In the third quarter Lender and Portfolio Manager will meet with Pat Cooke of Dorchester Home & Garden Trust (Living in Dorchester) who has rehabilitated and managed similar properties in the immediate neighborhood to both seek his professional expertise around the capital needs and gauge his potential interest in deeper engagement with the property. Following this conversation, we will issue a final proposal to the borrower. It is likely that the proposal will include steady state payments until payoff of the senior debt in 2012 and for an additional 6 months thereafter to allow the borrower to build up a small replacement reserve, and then increase payments to accelerate paydown.

The borrower is pursuing options for refinance with another lender but we are not confident that this will be a viable possibility.

#### **Background**

The loan is a second mortgage secured by real estate to a 6-unit cooperative in Dorchester. This permanent loan was closed in May 1999 with a 10 year term, and an underlying 25 year amortization schedule.

The original loan matured on May 30, 2009 with a balloon payment due of \$57,933.14. Lender received approval for internal maturity extension through October 31, 2009, while waiting for receipt of requested information. Portfolio Manager then sought approval for a short term extension through February 28, 2010 to collect requested and required reporting and evidence of current insurance. BCLF approved an additional extension through 12/31/2010 to provide time for Cooperative to consider BCLF's refinancing terms and to secure a new property manager for the property. Ann Maxwell has served as a pro-bono development consultant/property manager for more than a decade and is actively working to shift this responsibility.

The Cooperative was not able to make current payments on BCLF's mortgage in the first six months of 2010. The debt service reserve was tapped to bring the BCLF loan current.

In May 2010, the Property Manager, Ann Maxwell, reported that the vacancies had been filled and that, between turnover and annual escalations, Gross Potential Rent for the

property had increased substantially. Borrower reports capacity to make payments from operating cash flow on both its first and second mortgage loans in a timely manner beginning in June. The explanation given by Maxwell for tight cashflow early in 2010 was that the first mortgage holder did not escrow sufficient funds for taxes and insurance to make full payment of real estate taxes, which increased substantially. The servicer for the first mortgage paid the taxes in full and then required the Coop to repay the mandatory loan over a short period of the time. Maxwell reports that the "tax loan" has been repaid in full as of May 31.

The borrower became delinquent for April and May 2009 following a challenging operating period. The Coop has very little operating margin and low cash reserves as a result of years of below market rents that barely cover operating expenses. In the past year two units required substantial work, including plumbing, floors and kitchen work before they could be re-leased due to water damage from a plumbing problem. Other units were also damaged from the plumbing problem. The work was completed slowly because the scope exceeded existing reserves and the Coop needed to accumulate cash from operations before the work could be completed. Two vacancies in the six unit building significantly impacted operating cash flow.

At a site visit in May 2009 Lender and Portfolio Manager observed that work on both units had been completed in a satisfactory manner and were ready for rental. We were told that both units would be leased up in June with parties that had expressed strong interest and had been accepted by the coop and by the property manager. Each of the other units was in reasonable condition.

The primary concern of the Lender and Portfolio Manager with the physical condition of the building was the safety of the front of the building related to the second floor front porch which has been substantially torn down.

The Property Manager reported that the four remaining tenants were committed to the cooperative structure of the building, were actively involved in the management of the building – especially in the prioritizing of capital needs and the selection of new tenants, and had received adequate training to effectively participate in the cooperative. Two long-time Coop members moved out of the Coop earlier this year and Lender and Portfolio Manager note the challenges of the cooperative structure and the leadership hole created by the departure of two key residents.

BCLF is the escrow agent for a Debt Service Reserve Account at Citizens Bank which had a May 31, 2009 balance of \$4,454.65 (approximately 7 months of P&I payments on BCLF debt.) BCLF has drawn on this reserve to cover April and May payments, and upon receipt of payment from Borrower, cash will be deposited into the Debt Service Reserve Account to replenish the balance.

This loan was downgraded to 5 during the second quarter 2009 to reflect these negative events.

#### **Bridge Housing**

Purpose	Balance	Rating	Reserve Amt (%)	Maturity	Status
				Date	

Construction	\$2,315,488	7	\$463,098 (20%) +\$400,000 in	01/31/2011	Matured
			additional reserves		

#### **Current Status**

The loan matured in January and remains matured.

In the second quarter, the lending team re-assessed the reserves held on the loan based on new market information from a respected Island broker, who has served as the site's listing agent. He notes a significant price decline island-wide, consistent with the 37% reserve on the loan. The lending team and BCLF finance department have concluded that a hold strategy continues to make sense as the carrying cost is minimal on this property and liquidation while the market is low is not optimal. With this strategy, we believe that the current reserve (including the \$400,000 additional reserve) is currently adequate.

BCLF is assessing the implications of the ownership of the land by Bridge Housing as we develop a strategy to move forward.

#### **Background**

Bridge Housing Corporation (BHC) intended to develop a 22-unit affordable homeownership community in the Town of Tisbury, called Bridge Commons. This initiative involved the acquisition of approximately 24 acres in Tisbury from the Norton family. The site is a traditional "wood lot" which has been for generations by the same family. The site is approximately 400 feet wide and nearly 3,000 feet deep, comprising a total of 24.09 acres.

With the BCLF loan, BHC purchased 14.8 acres, the remaining acres were purchased simultaneously by the Martha's Vineyard Land Bank. The intention was for Bridge Commons to be located on approximately 8.5 acres of the 14.8 acres. Prior to construction closing, the Land Bank will also purchase a conservation restriction on at least 6.5 acres of the Bridge Commons 14.8 acre site. These 6.5 acres will be reserved for septic purposes and otherwise not developed.

The project successfully negotiated a settlement with an abutter and submitted a final One Stop application to DHCD. At the time, DHCD invited BHC to submit off-round based on their belief in the strength of the project and the market in the Vineyard.

As a result of worsening market conditions in the homeownership market DHCD decided not to have a homeownership round. However, they initially agreed that certain projects which meet a set of criteria around market, timing etc. would be *invited* to submit One Stop applications for subsidy. DHCD had said that these selected markets include Cambridge, parts of Western MA and the Vineyard.

Bridge Housing met regularly with DHCD staff and was invited to submit a One Stop application. In order to submit a successful One Stop application they needed to finalize some additional studies (Architect, Market Study, Engineering/Survey and Consultant). In June 2008 CEDAC approved a \$90,000 predevelopment loan to help with these costs and additional carrying costs. *Please note that the CEDAC Predevelopment loan is not allowed to cover interest carry of other lenders*.

At a meeting with DHCD in April 2009, Bridge Housing presented a revision of their project, making the project more affordable and responding both to market conditions and budget gaps. Financial support anticipated from Bridge Housing's partnership with the Island Affordable Housing Fund has not been at the anticipated level as IAHF has prioritized raising funds to cover its own projects' budget shortfalls. Additionally, anticipated CPC funds were not received from the town of West Tisbury. Based on prior feedback from DHCD regarding market need and fundability, the project has been revised to incorporate a greater level of affordability, using denser, pre-fabricated housing stock, well water rather than town water connections, slightly lower unit count, and focus on local (on-island) contractors.

DHCD was unable to commit at that time as their time is greatly dominated by the rental round and project challenges for previously approved homeownership projects.

The loan was increased in May to allow interest carry to be funded from the loan through the end of October, during which time a response from AHTF regarding their support of the property was anticipated, along with further information from DHCD on the likelihood of homeownership fund availability going forward. During this time, Boston Community Capital required that Bridge Commons pursue a parallel course of putting the site on the market and requested that we be provided with monthly marketing updates.

There are now indications that no new homeownership rounds will occur until 2011 at the earliest. The Bridge Housing Board approached IAHF regarding their fundraising commitment, and were told that the commitment had not been approved by the IAHF Board, but rather had been made independently by the former Executive Director, Pat Manning. The Board is unwilling to honor a commitment that they feel they did not make.

Without state subsidy and fundraising and CPC funds to fill the gap, the project is unable to move forward. Even if a commitment from DHCD were received, there is still a budget shortfall. Based on the lack of favorable buyers/developers as of the end summer 2010, BCLF reviewed and increased the reserves for this loan. The loan was extended in the 3<sup>rd</sup> quarter through January 2011 to allow for extending the Comp Pemit and 40B/ZBA approval, both of which were extended in Q4 2010.

#### Holcroft Park Notes A and B (Holcroft Homes LLC)

Purpose	Net Balance	Participati	Ratin	Reserve Amt	Maturit	Status
		on	g	(%)	y Date	
Acquisition –	\$407,486.89	\$1,750,013	5	\$40,748.69	8/31/11	Current
Note A				(10%)		
Acquisition –	\$264,538.67	\$0	5	\$26,453.87	8/31/11	Current
Note B				(10%)		

#### For narrative please see Extraordinary Review Report

# **Twin Oaks**

#### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	Maturity Date	Status
Construction	\$191,484.76	8	\$191,484.76 (100%)	01/31/2011	121+ Days

#### **Current Status**

The organization had been attempting to further reduce expenses through the sale of the Bradley Square property, a historic African American church, which was purchased for \$900,000 with a loan from the Martha's Vineyard Savings Bank. In June, the bank moved to foreclosure on the Bradley Square property.

Negotiations are ongoing around a proposal for repayment. At this time sources have not been clearly identified.

The loan has been downgraded to a Risk Rating of 8.

#### **Background**

In 2006, BCLF made a \$200,000 loan to the Island Housing Trust (IHT) to be used toward two predevelopment projects: Sandy Road and the Twin Oaks project. Both projects experienced delays and overruns resulting in the need to term out the loan. In 2009, the loan was transferred to the Island Affordable Housing Fund, who was a guarantor on the original predevelopment loan to IHT.

IHT is an affiliate of the Island Affordable Housing Fund (IAHF), which acts as the main fundraiser for affordable housing development while IHT acts as the developer. As the Island Affordable Housing Fund raises funds they can then be transferred to IHT to be used in projects. The Island Affordable Housing Fund was a guarantor on the IHT loan from BCLF and when IHT determined that the two projects were not moving forward and the loan should be termed out it was determined by BCLF, IHT and IAHF that the Island Affordable Housing Fund, as the fundraiser, should step in as the permanent borrower to ensure that the loan is repaid. At the time the determination was made, it appeared that IAHF had a stronger cash position.

The loan is collateralized with an all business assets lien.

At the end of 2009, the Island Affordable Housing Fund hired a new Executive Director, Ewell Hopkins. As Ewell began to review the fundraising projections prepared by the prior administration, he determined them to be grossly over exaggerated. As the organization began to realize their financial challenges, payments to BCLF stopped.

The Board was restructured in 2010 and several key players who were involved at the time of financial inattention have now stepped down. The organization has significantly cut expenses through downsizing, and Ewell is the only remaining paid staff member.

#### 65 Bay Street

#### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	Maturity Date	Status
Permanent	\$849,311.43	5	\$84,931.14(10%)	08/31/2012	Current

#### **Current Status**

In June 2010, the borrower contacted the lenders to report that Spire was threatening to declare bankruptcy and break the lease if they were not provided with a 50% rent reduction. They informed DBEDC that without concession they would file for bankruptcy. DBEDC engaged a consultant, UGL Equis, to conduct negotiations with the borrower. DBEDC proposed to allow Spire to consolidate operations into half of the space (the first floor) and to market the second floor for rent. The proposal also asked that the lawsuit against DBEDC be abandoned, and the rent held in escrow split between Spire and DBEDC.

The lending team supported DBEDC's efforts to negotiate with the borrower and was in agreement that it was optimal that the property remain at least partially occupied. While negotiations continued, the court date for mediation on the lawsuits between DBEDC, Spire, and their contractors was scheduled for July. The final ongoing proposal will be established based on the results of the final mediation.

#### Background

The initial loan financed the acquisition and fit-out of a large commercial property by Dorchester Bay EDC for their tenant, Spire. Spire is a printing company specializing in high-end art quality material. Fleet Bank was the construction lender, with Mass Development, BCLF, LISC, and TLI lending in a subordinate position. Upon stabilization, Mass Development, BCLF, and LISC assumed separate first position permanent mortgages, with The Life Initiative in subordinate position.

The project has experienced several challenges, both with building condition, and with a somewhat contentious relationship between the borrower and their tenant. Spire is currently suing DBEDC, while also being engaged as joint plaintiffs in an additional longstanding lawsuit against the architect for the project; both lawsuits stem from a sinking of the underground utilities after the property was occupied and subsequent business interruption.

In June 2010, the borrower contacted the lenders to report that Spire was threatening to declare bankruptcy and break the lease if they were not provided with a 50% rent reduction. Lenders convened a meeting with DBEDC to determine the underlying issues surrounding this request, including how the proposed rent reduction would impact both the borrower and tenant. The initial meeting was by telephone with a more detailed followup in person at the TLI offices.

Tenant is currently paying \$11.43/s.f yielding rent payments of approximately \$450K annually. Initial reasons cited for the requested reduction are as follows:

- Downturn in sales from the current economic slowdown
- Rent escalation (next lease bump occurs in 2012 Year 10 of the 15 year lease)
- Sewer issue: In November 2009, Spire contacted DBEDC with concerns about a potential sewer issue. In June, DBEDC engaged a forensic engineer in a 2 phase exploratory process - Phase 1) Initial review of plans and physical exploration; Phase 2) Further investigation. There is an area where water is pooling so it is the engineer's assumption that there is a sewer break about 15 feet outside the bathroom. Next step is to conduct baseline air quality tests for sewer gas prior to opening up the area for further investigation. Beyond this, DBEDC is relatively confident that all underground utilities have now been fully investigated and there should be "no further surprises." At the time of the meeting there were no cost estimate on repairs of yet as this is still in the exploratory stages. There were concerns as to who would be responsible for this repair, as it may not be an architect issue. Additionally the "Statute of Repose" has expired (time limit to add to an existing claim against an architect.) The contractor (Peyton) is bankrupt. According to the terms of the lease, Spire is responsible for repairs, even outside the building. DBEDC repaired the electricals and does not intend to hold Spire responsible for the cost of the sewer repair. DBEDC expressed that they intend to be financially responsible to the greatest extent possible for this repair.

The request for reduction came as a surprise, particularly given that in December, 2009, Spire was considering exercising their Option to Purchase the building. DBEDC's understanding is that some options for financing were terminating in December and Spire felt that they could refinance on very favorable terms with stimulus funds. The high appraisal price (\$7,800,000 as of 8/13/09) surprised them and they chose not to execute.

#### **Cable Mills**

#### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	<b>Maturity Date</b>	Status
Acquisition	\$3,450,000	5	\$345,000 (10%)	03/31/2012	31-60

#### **Current Status**

Borrower and individual Guarantor have not made an interest payment since April 30, 2011. Earlier this year, Guarantor indicated his ability and willingness to pay monthly

interest through September 2012; that has not occurred. BCLF will review the risk rating and reserve levels in Q3 if the loan is not brought current.

Our assessment of the project remains the same as it was when we downgraded to 5 earlier this year: the project is stalled, without realistic prospects for a construction start before March, 2012, at the earliest. In addition, any project financing that enables the project to move forward will likely involve a request to BCLF for subordinate debt.

The Borrower and Guarantor continue to work diligently to attract additional financial resources to make interest payments and cover other pre-construction expenses required to move the project forward.

#### Background

This \$3.45MM loan financed the acquisition of the Cable Mills property and project in Williamstown, MA. Keen Development Corporation (KDC) owned the seven-acre site since 2003. BCLF was involved in the project while Bob Kuehn was alive and after his passing was involved in its acquisition by Mitchell Properties.

The Cable Mills project will redevelop a former mill complex in Williamstown, MA to create 82 homeownership units, including 12 that will be affordable up to 80% of area median income. 61 units (49 market rate and 12 affordable) will be located in rehabilitated mill buildings. An additional 21 market-rate units will be newly constructed townhouses and duplexes.

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# Priority Monitoring Report Report Criteria: As Of: 7/1/2011, All Records

Loan No.	Business	Closed Date	Priority Monitoring	Rate	Principal	Interest Collected	Principal Collected	Balance	O/S Interest	O/S Fees	O/S Insurance	Undisbursed
DOLE		_	_	_		_	_	_	_	_	_	
BCLF	N. COMMON											
ACQUISITION		5/18/2007	1 37	0.00	2 404 507 22	220 024 02	0.00	2 21 5 40 7 7 4	0.00	0.00	0.00	0.00
avv pravpr	Bridge Housing Corporation	5/18/2007	Yes	0.00	2,404,587.22	338,834.82	0.00	2,315,487.74	0.00	0.00	0.00	0.00
CWL RESIDE												
	Cwl Housing Llc	12/29/2009	Yes	6.10	1,127,904.66	0.00	0.00	40,715.34	151.78	0.00	0.00	543,594.66
HOLCROFT P	PARK NOTE A											
	Holcroft Park Homes, Llc	6/12/2007	Yes	3.96	4,315,000.00	882,422.55	2,157,500.00	2,157,500.00	4,699.69	0.00	0.00	0.00
HOLCROFT P	PARK NOTE B											
	Holcroft Park Homes, Llc	6/12/2007	Yes	5.00	594,079.66	72,722.17	316,706.07	264,538.67	661.35	250.00	0.00	0.00
JACKSON SQ	UARE											
	Jackson Square Partners, Llc	12/15/2006	yes Yes	1.00	322,602.89	63,351.11	185,040.19	285,451.85	1,010.98	0.00	0.00	16,545.79
JPNDC LEVE	RAGE LOAN				,	,	•	•	,			,
	Jpndc Investment Fund, Llc	12/29/2009	Yes	7.00	2,550,000.00	256,841.64	0.00	2,550,000.00	0.00	0.00	0.00	0.00
RESTRUC LO	•	12/2//2007	103	7.00	2,330,000.00	230,041.04	0.00	2,550,000.00	0.00	0.00	0.00	0.00
KLSTRUC LO	Urban Edge Housing Corporation	12/29/2008	3 Yes	5.50	1,500,000.00	210,202.21	210,428.03	1,289,571.97	0.00	0.00	0.00	0.00
DECEDIA		12/29/2000	o i es	3.30	1,300,000.00	210,202.21	210,428.03	1,269,371.97	0.00	0.00	0.00	0.00
RESTRUC LO		10/00/000										
	Urban Edge Housing Corporation	12/29/2008	3 Yes	0.00	1,248,207.01	0.00	0.00	1,248,207.01	69,604.90	0.00	0.00	0.00
	Fund Total				14,062,381.44	1,824,374.50	2,869,674.29	10,151,472.58	76,128.70	250.00	0.00	560,140.45
	Summary				14,062,381.44	1,824,374.50	2,869,674.29	10,151,472.58	76,128.70	250.00	0.00	560,140.45
	•											

# Boston Community Loan Fund

# **Extraordinary Review Report**

Second Quarter 2011

This memo describes the current status of loans listed on the Priority Monitoring Report which require a higher level of review, triggered by the factors which are outside of the Loan Fund's lending guidelines.

## **Bridge Housing**

#### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	Maturity Date	Status
Construction	\$2,315,488	7 (reserves not adjusted)	\$463,098 (20%) + additional \$400,000	01/31/2011 (overmatured)	Current (0% pay rate)

# This loan is on the Priority Monitoring Report due to the greater than 100% LTV.

## **Current Status**

Please see the Loans Rated Five or Worse memo for the details on this loan.

# **Centre-Creighton Apartments**

#### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	<b>Maturity Date</b>	Status
Construction	\$0	n/a	\$0	06/23/2011	Paid in Full

#### **Current Status**

The loan to this project (development of 36 units of limited equity cooperative apartment housing atop ground floor retail) has been **repaid in full and will be removed from this report effective next quarter**.

### Holcroft Park Notes A and B (Holcroft Homes LLC)

Purpose	Balance	Participation	Rating	Reserve Amt	Maturity	Status
				(%)	Date	
Acquisition – Note A	\$2,157,500	\$1,750,013	5	\$40,748.69 (10%)	08/31/12	Current
Acquisition – Note B	\$264,539	\$0	5	\$26,454 (10%)	08/31/12	Current

This loan is on the Priority Monitoring Report because of the LTV exceeding 100% during the amortization period of the loan. BCLF provided acquisition financing through two notes (totaling \$4,800,000) for this project in June 2007.

#### **Current Status:**

Phase A closed in April 2011. At this time BCLF received a paydown of 50% principal on both notes, in addition to a payoff of interest accrued, totaling \$2,049,474 between the two notes. Legal documentation on the extension is being finalized, but the borrower has begun to pay their own interest on a monthly basis, and the loan is being extended through August 2012 to allow Phase B to be funded and close.

#### **Background:**

The Beverly Affordable Housing Coalition (BAHC), and their partner, the YMCA of the North Shore formed Holcroft Park Homes LLC in order to redevelop 11 contiguous properties into 68 units of tax credit rental housing. The YMCA was introduced to BAHC early in the process by DHCD as a potential partner due to their experience with tax credit deals and strong financial balance sheet. The YMCA is acting as the lead, submitting the One Stop applications and managing the property.

BCLF has provided \$4,800,000 acquisition financing, plus carrying costs (interest carry and loan closing fees) to purchase these 11 properties in a distressed neighborhood in Beverly. Due to the state of disrepair of many of the properties and the social problems of the neighborhood (poverty and crime), the neighborhood (Gloucester Crossing) has been identified by the City as a priority for City assistance. As a result, the City has committed \$250,000 of HOME funds toward the purchase of the properties and encouraged the borrower to submit for a Comprehensive permit under a Friendly 40 B process (or a 40R if that proves more efficient). The community is very supportive of the project and has already expressed their support at two community meetings. The LTV for Note A will increase as interest is disbursed and if the borrower needs to access the \$50,000 reserve for operations during the holding period. The use of this operating reserve is not anticipated to be necessary at this time.

CEDAC provided an increase in predevelopment funding as of April 2008.

Note B totals \$485,000 and has historically disbursed monthly for interest.

BCLF is acting as the lead lender and has sold participations to CEDAC and the Life Initiative.

The delay in receiving funding was been compounded by the unanticipated costs of holding the property. Prior to acquisition, the developers had had limited access to some of the units and had

not been able to fully assess the degree of repairs necessary. Additionally, the length of carry has meant that significantly more repairs have been necessitated to maintain the property in livable condition. The rent rolls received at closing did not accurately represent the rents being received and so the initial holding period required a significant investment in legal and turnover costs to evict residents who were not paying rent and replace them with quality tenants. The legal fees and the lost rental income during this time contributed to the operating deficit sustained by the project. Our initial underwriting had projected periodic repayments from cash flow, but there has not been cash flow available.

At the beginning of 2010, the lending team agreed to reduce the interest rate resulting in a blended rate on Note A of 3.96%. (BCLF and Life at 5%, CEDAC to retain Home Funders at 2%) and not to require current payment from the borrower. In BCLF's case, we are accruing interest on our own portion of the loan. Life has agreed to 0% current pay, and CEDAC is funding their portion of the interest using an extension of their organization's predevelopment line to the Borrower. The loan is secured with an assignment of fees from the Cabot Street project and matures in June 2011.

The project received its LIHTC award during Q1 2010. Simultaneously, new consultants were brought on who identified a subsidy gap. The borrower submitted an application proposing alternative scenarios to close the gap, one with the same unit count and the other reducing the unit count. The project did not receive an award in the first round of 2010 but sponsors were been advised that if an investor was secured, zoning approval for the revised unit count was obtained and it got construction pricing within budget, it would get additional credits.

In summer 2010 the project met all of the criteria for increased LIHTC commitment, gained full zoning approval for the modified unit count, and secured both an investor and a construction contract has been secured for lower than anticipated cost. Based on these positive developments the loan was upgraded to a risk rating of 5 in September 2010.

In early Q3 2010, a fire destroyed one of the buildings currently part of the parcel. The building has been demolished and residents were relocated. Insurance proceeds were received and paid down the principal balance in Q4 2010.

#### Jackson Square LLC - Predevelopment Loan

Purpose	Balance	Rating	Reserve Amt (%)	Maturity Date	Status
Predevelopment (Jax Sq)	\$285,451.80	4	\$14,273 (5%)	11/27/2014	Current

# This loan is on the Priority Monitoring Report due to the greater than 100% LTV.

#### **Current Status**

The originally proposed repayment source included ten projects. Market conditions and organizational constraints have caused several projects to be withdrawn, and repayment now is intended to come from 6 projects.

The predevelopment loan has been extended through November 2014 to accommodate the slower than anticipated development schedule, and to tie principal paydowns to three specific project benchmarks/dates: closing on 225 Centre (or November 30, 2011); construction closing on Jackson Commons (or June 30, 2012); Closing on Building K or (December 2012.)

### **Background**

BCLF's \$300,000 loan to Jackson Square Partners LLC is a participation in a \$1.5 million dollar predevelopment loan to fund some of the predevelopment expenses associated with the master planning of the Jackson Square project which will culminate in the transfer of developable parcels to individual developers (currently UE, JPNDC and Mitchell).

BCLF, along with the Life Initiative, the Massachusetts Housing Partnership, and CEDAC, are participants in the loan. Massachusetts Housing Investment Corporation is the lead.

Loan participation is as follows:

Financing Partner	Predevelopment Loan
MHIC Corporation	\$325,000
BCC	\$300,000
MHP	\$325,000
The Life Initiative	\$300,000
CEDAC	250,000
Total	\$1,500,000

The Jackson Square project will create a new neighborhood center in Boston, straddling the border of Roxbury and Jamaica Plain. It will include a mix of residential, commercial, and community uses with a total of over 750,000 sf. The developer originally broke the entire project down into four major phases with 20 separate sub-phases, or projects. The major phases simply represent the sequencing of development activities. The sub-phases include not only the various real estate projects, but also demolition, infrastructure construction, and green space development.

JSP LLC hired GLC Development Resources LLC (Carol Gladstone, principal) to manage the project and help to accelerate progress towards permitting and to advance overall progress in the redevelopment of Jackson Square.

The borrower will seek federal, state, local and foundation subsidy sources to redevelop the property. The project will also include housing (mixed-income), retail space, non profit office space and recreational facilities.

Jackson Square LLC requested an increase in this predevelopment loan. Discussions on whether to fund an increase have focused on concerns from the lenders regarding additional exposure to Urban Edge based on financial concerns about the Urban Edge Predevelopment Loan. No increase has been granted, with BCLF among lenders expressing unwillingness to increase their exposure to Urban Edge. This loan has limited guarantees from all partners.

## JPNDC Leverage Loan

### **Loan Summary**

Purpose	Balance	Rating	Reserve Amt (%)	Maturity Date	Status
Construction	\$2,550,000	4	\$127,500 (5%)	12/30/2016	Current

#### **Current Status**

This loan is a NMTC Leverage Loan that is being used to develop the ground floor retail space at Blessed Sacrament and 270 Centre Street.

Blessed Sacrament and 70 Centre are now complete and marketing is progressing as planned. Potential tenants have been identified for all spaces and one lease has been finalized and executed. While rental rates are slightly lower than pro forma, the accelerated marketing schedule will allow for lease-up reserves to offset the rent differential.

### <u>Urban Edge Housing Corporation - Restructure Loans A & B</u>

#### **Loan Summary**

Loan	Purpose	Balance	Rating	Reserve Amt	Maturity Date	Status
Restructure Note A	Acquisition (Webb Building) & Predevelopment (Jax Sq)	\$1,289,571.97	6	\$257914.39 (20%)	01/13/12	Current
Restructure Note B	Acquisition (Webb Building) & Predevelopment (Jax Sq)	\$1,248,207.01	7	\$624,103.50 (50%) + Additional \$509,955	01/13/12	Current

### This loan is on the Priority Monitoring Report due to the greater than 100% LTV.

#### **Current Status**

Please see the Loans Rated Five or Worse memo for the details on this loan.

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# Relationship Management by Risk Rating

Project Name	Borrowers	Total Amount	Participation	Net Exposure
Risk Rating: 2 Better than	a Average			
124 PARK ST	Pine Street Inn, Inc.	\$63,491.99	0.00	\$63,491.99
BART LEVERAGED LOAN	Berkshire Arts And Technology Public Charter Scho	\$4,807,161.88	3,593,671.44	\$1,213,490.44
JPNDC BOTH PERMANENT	Catherine Gallagher Housing Partnership	\$1,465,537.08	1,219,014.96	\$246,522.12
JPNDC TRANCHE B	Catherine Gallagher Housing Partnership	\$685,153.11	690,888.21	(\$5,735.10)
MATCH SCHOOL	Match School Investment Fund Llc	\$11,224,767.55	4,275,000.00	\$6,949,767.55
	Rating Sub-Total	\$18,246,111.61	\$9,778,574.61	\$8,467,537.00
Risk Rating: 3 Average				
103 SPRUCE ST	Denney, Edward B.	\$244,583.81	222,984.08	\$21,599.73
111 ERIE ST REFI	Dorchester Home & Garden Trust, Inc.	\$183,735.43	0.00	\$183,735.43
134 ELLINGTON STREET	Dorchester Home & Garden Trust, Inc.	\$115,873.95	0.00	\$115,873.95
1392 DORCH HOUSE	1392 Dorchester Avenue, Llc	\$102,070.50	0.00	\$102,070.50
1392 DORCH LISC	1392 Dorchester Avenue, Llc	\$115,530.67	109,386.84	\$6,143.83
165 WESTERN AVE	C A S C A P Realty Inc.	\$266,643.57	242,374.96	\$24,268.61
252-260 MASS AVE ACQ	Housing Corporation Of Arlington	\$500,000.00	0.00	\$500,000.00
263 EUSTIS ST	Nueva Vida Inc.	\$134,698.47	120,567.01	\$14,131.46
290.5 EUSTIS ST.	Nueva Vida Inc.	\$47,312.19	0.00	\$47,312.19
35 PLEASANT ST	Watershed Properties Inc	\$223,283.11	0.00	\$223,283.11
52 ELLINGTON STREET	Dorchester Home & Garden Trust, Inc.	\$229,357.92	0.00	\$229,357.92
8 BIGELOW (LISC)	C A S C A P Realty Inc.	\$73,746.40	72,757.56	\$988.84
8 BIGELOW (NEW)	C A S C A P Realty Inc.	\$520,117.69	486,972.20	\$33,145.49
80 GROVE STREET	Denney, Edward B.	\$152,987.02	139,701.74	\$13,285.28
87 EDMANDS RD	JCHE III	\$327,322.04	0.00	\$327,322.04
ANGELA WESTOVER	Angela Westover Housing Corporation	\$796,628.52	0.00	\$796,628.52
ASHFORD STREET	Ashford Street Limited Partnership	\$170,166.31	0.00	\$170,166.31
BART QLICI NOTE A	Berkshire Arts And Technology Public Charter Scho	\$4,525,159.11	4,298,884.80	\$226,274.31
CONDOMINIUMS	C A S C A P Realty Inc.	\$137,921.73	125,871.54	\$12,050.19
FORECLOSURE LOC	Kevin R. Mccrea	\$571,350.00	0.00	\$571,350.00
HAYNES SCHOOL	Elh Investment Fund Llc	\$10,460,000.00	7,500,000.00	\$2,960,000.00
HEMENWAY ST	Fenway C D C	\$921,942.58	544,381.98	\$377,560.60
LEVERAGE LOAN	Bcc 481 Nmtc Investment Fund Llc	\$1,472,876.00	0.00	\$1,472,876.00
LINDEN ST PARTICIPAT	Linden Street Limited Partnership	\$356,543.64	0.00	\$356,543.64
LOC PART 2	Dorchester Bay Economic Development Corp	\$61,784.65	0.00	\$61,784.65
NOVEMBER COLLECTIVE	November Collective Cooperative Corp.	\$114,866.78	0.00	\$114,866.78
PETERBRIDGE	Miles Properties, Inc.	\$102,566.64	89,272.54	\$13,294.10
POOL B AMEND.	Falmouth Housing Corporation	\$1,303,215.66	714,322.06	\$588,893.60
PRESCHOOL PARTIC	Smile Pre-School, Inc.	\$136,491.56	0.00	\$136,491.56
QG/DBEDC INFILL	Dorchester Family Housing L L C	\$70,342.13	0.00	\$70,342.13
SEA CONSTR. LINE	Bcc Solar Energy Advantage, Inc.	\$606,997.40	0.00	\$606,997.40
WALNUT STREET	Somerville Community Corporation	\$867,019.21	773,699.28	\$93,319.93
WAREHOUSE LOC	Sun Initiative Financing Llc	\$0.00	0.00	\$0.00
	Rating Sub-Total	\$25,913,134.69	\$15,441,176.59	\$10,471,958.10
Risk Rating: 4 Acceptable	,			
\$180,000 LOAN	O.U.R. Trust	\$163,388.75	0.00	\$163,388.75
\$450,000 EOAN \$450,000 TERM LOAN	O.U.R. Trust	\$305,167.37	0.00	\$305,167.37
132 ELLINGTON ST	Dorchester Home & Garden Trust, Inc.	\$152,475.81	0.00	\$152,475.81
222 2221.01.01.01		Ψ10 <b>2</b> , 170.01	0.00	Ψ102,173.01

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# Relationship Management by Risk Rating

Project Name	Borrowers	Total Amount	Participation	Net Exposure
Risk Rating: 4 Acceptable				
15 COTTAGE STREET	Arch Street Development Llc	\$116,777.55	0.00	\$116,777.55
2201 WASHINGTON REFI	Madison Washington Ii Llc	\$1,000,000.00	0.00	\$1,000,000.00
252-260 MASS AVE PRE	Housing Corporation Of Arlington	\$287,533.07	0.00	\$287,533.07
41 AMORY ST	Urban Edge Housing Corporation	\$115,319.11	0.00	\$115,319.11
45 THORNDIKE ST	Kevin R. Mccrea	\$168,904.92	0.00	\$168,904.92
700 HARRISON NMTC	700 Harrison Investment Fund, Llc	\$3,400,000.00	0.00	\$3,400,000.00
ABBOTT STREET	Franklin County D.I.A.L./s.E.L.F., Inc.	\$193,940.80	0.00	\$193,940.80
ABCDC CONDOS	Community Condominium Corporation	\$130,308.97	0.00	\$130,308.97
BAKER CHOCOLATE FAC	Bc Adams Street Llc	\$2,997,845.20	0.00	\$2,997,845.20
BARTLETT PLACE	Bartlett Place Land, Inc.	\$228,386.64	0.00	\$228,386.64
BLESSED SACRAMENT	Church Square Community Partners, Llc	\$1,401,437.72	129,981.29	\$1,271,456.43
BOHIO	Roxbury Development Corporation	\$1,130,414.48	0.00	\$1,130,414.48
BOWDOIN ST	Trust On Behalf Of Eastern Service Workers Associa	\$44,323.94	0.00	\$44,323.94
BURKE STUDIOS	Caguas Llc	\$539,028.37	266,748.49	\$272,279.88
CAAS - A	Community Action Agency Of Somerville	\$1,320,904.90	0.00	\$1,320,904.90
CAAS - B	Community Action Agency Of Somerville	\$148,591.69	0.00	\$148,591.69
CHRISTINA ST.	Citizens For Affordable Housing In Newto	\$96,774.22	0.00	\$96,774.22
CWL RESIDENTIAL 270	Cwl Housing Llc	\$40,715.34	0.00	\$40,715.34
ERRICHETTI PORTFOLIO	New Boston/bc Upper Tier Entity Llc	\$7,240,501.16	3,620,250.58	\$3,620,250.58
EUTAW MERIDIAN	Peace Properties, Inc.	\$14,480.96	15,647.79	(\$1,166.83)
FIREHOUSE PLACE	Firehouse Place Inc.	\$0.00	0.00	\$0.00
FORECLOSURE ACQ	Michael A. Stella	\$598,800.00	0.00	\$598,800.00
HEADSTART FACILITY JACKSON SQUARE	The Leaguers Investment Fund Llc Jackson Square Partners, Llc	\$13,320,000.00	8,500,000.00 0.00	\$4,820,000.00 \$285,451.85
JPNDC LEVERAGE LOAN	Jackson Square Farmers, Lic  Jpndc Investment Fund, Llc	\$285,451.85 \$2,550,000.00	0.00	\$2,550,000.00
KIPP LEVERAGE LOAN	Kipp Academy Lynn Charter School	\$1,500,000.00	0.00	\$1,500,000.00
LINDEN ST CONSTRUCTI	Linden Street Limited Partnership	\$396,414.54	360,912.55	\$35,501.99
LOC BORDER ST.	Neighborhood Of Affordable Housing	\$91,569.79	0.00	\$91,569.79
MARY'S CENTER CHC	Mary's Center Chc	\$1,050,066.75	0.00	\$1,050,066.75
MARY'S CENTER LOC	Mary's Center Chc	\$139,532.00	0.00	\$139,532.00
MELBOURNE PLACE	Michael A. Stella	\$345,322.70	0.00	\$345,322.70
MT PLEASANT BRIDGE	Mount Pleasant Homes	\$1,419,751.63	0.00	\$1,419,751.63
MT PLEASANT LEVERAGE	Mount Pleasant Homes	\$2,249,675.00	0.00	\$2,249,675.00
NEPONSET FIELD	Avivamiento L L C	\$1,297,310.42	0.00	\$1,297,310.42
NEW MCHC HEALTH CENT	Mattapan Community Health Center	\$1,666,863.54	0.00	\$1,666,863.54
NON-REVOLVING LOC	Preservation Of Affordable Housing	\$0.00	0.00	\$0.00
NU LIFE SUBORD. CONS	Nu Life Real Estate Development Llc	\$376,286.88	0.00	\$376,286.88
OPERATIONAL LOAN	Women's Educational Center, The	\$52,751.63	0.00	\$52,751.63
PARKING LOT	Salem Point Rental Properties	\$19,635.02	0.00	\$19,635.02
PARKVIEW SL I	Park View Cooperative Corporation	\$7,570.43	0.00	\$7,570.43
PINE HILLS VILLAGE	Transformations, Inc.	\$100,000.00	0.00	\$100,000.00
ROOF & DECK LOAN '07	Fountain Hill Square	\$39,977.94	0.00	\$39,977.94
SCATTERED SITES	Michael A. Stella	\$629,946.08	0.00	\$629,946.08
SHAW'S LANDING PH. 2	Shaw's Landing Llc	\$1,551,560.77	0.00	\$1,551,560.77
SIOCHAIN I (LISC)	Siochain Properties Limited Partnership	\$102,852.46	101,761.57	\$1,090.89
SIOCHAIN I (NEW)	Siochain Properties Limited Partnership	\$196,269.07	176,623.63	\$19,645.44
TERM LOAN	The City School, Inc	\$150,569.19	0.00	\$150,569.19
TOLEDO ST	Fields Corner Housing Corporation	\$99,448.44	90,392.92	\$9,055.52
TURETSKY	David B. Turetsky	\$293,535.02	0.00	\$293,535.02
URBAN EDGE INFILL	Ennis Highland Ue Llc	\$766,162.39	393,859.28	\$372,303.11
WEST WAREHAM	Jks Village Llc	\$769,132.17	0.00	\$769,132.17
WHITTIER ST BRIDGE	Whittier Street Health Center Committee Incorporate	\$5,800,000.00	0.00	\$5,800,000.00
WORKING CAPITAL LINE	The City School, Inc	\$39,400.00	0.00	\$39,400.00

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# Relationship Management by Risk Rating

Project Name	Borrowers	Total Amount	Participation	Net Exposure
Risk Rating: 4 Acceptable	e			
	Rating Sub-Total	\$59,143,076.68	\$13,656,178.10	\$45,486,898.58
Risk Rating: 5 Special M	ention			
BAY STREET	65 Bay Street L L C	\$849,311.43	0.00	\$849,311.43
CABLE MILLS - MP	160 Water Llc	\$3,450,000.00	0.00	\$3,450,000.00
ELLINGTON COOP	Ellington Cooperative Corporation	\$50,320.29	0.00	\$50,320.29
HOLCROFT PARK NOTE A	Holcroft Park Homes, Llc	\$2,157,500.00	1,750,013.11	\$407,486.89
HOLCROFT PARK NOTE B	Holcroft Park Homes, Llc	\$264,538.67	0.00	\$264,538.67
	Rating Sub-Total	\$6,771,670.39	\$1,750,013.11	\$5,021,657.28
Risk Rating: 6 Substanda	ard			
ALLIANCE FOR ANIMALS	Alliance For Animals, Inc.	\$241.31	0.00	\$241.31
REN LOFTS CONSTRUCT	Fairbanks Development Llc	\$4,322,287.33	0.00	\$4,322,287.33
RESTRUC LOAN A	Urban Edge Housing Corporation	\$1,289,571.97	0.00	\$1,289,571.97
TWIN OAKS	Island Affordable Housing Fund, Inc.	\$191,484.76	0.00	\$191,484.76
	Rating Sub-Total	\$5,803,585.37	\$0.00	\$5,803,585.37
Risk Rating: 7 Doubtful				
ACQUISITION - COMMON	Bridge Housing Corporation	\$2,315,487.74	0.00	\$2,315,487.74
PAIGE 2ND MORTGAGE	Paige Company, Inc.	\$467,479.95	0.00	\$467,479.95
RESTRUC LOAN B	Urban Edge Housing Corporation	\$1,248,207.01	0.00	\$1,248,207.01
	Rating Sub-Total	\$4,031,174.70	\$0.00	\$4,031,174.70
Risk Rating: 8 Probable I	Loss			
PAIGE 3RD MORTGAGE	Paige Company, Inc.	\$488,082.98	0.00	\$488,082.98
	Rating Sub-Total	\$488,082.98	\$0.00	\$488,082.98
	Grand Total	\$120,396,836.42	\$40,625,942.41	\$79,770,894.01

# **Boston Community Loan Fund**

Portfolio Management Report-June 30, 2011

an			
STATISTICAL PROFILE		Amount	Number
Loans outstanding (net of participations)  Commitments not closed (net of expected participations)		79,770,894 1,877,955	107 8
Undisbursed amounts on closed loans and undrawn LOC balances	(net)	19,027,278	21
chaisbarsed amounts on crosed rouns and andrawn Boe balances	(net)	19,027,270	21
LIQUIDITY AND INTEREST RATE ANALYSIS			Cost of Funds
Investor loans payable (regular)		43,412,351	3.79%
Permanent capital (subordinated debt)		9,750,608	3.00%
Revolving Line of Credit		15,500,000	3.88%
Permanent capital (regular)		13,291,014	0.00%
Total loan capital		81,953,973	3.10%
			Interest Rate
less: loans outstanding (net loans receivable from borrowers)		(79,770,894)	6.09%
Undisbursed loan capital		2,183,079	0.00%
weighted average interest rate or	cash	81,953,973	5.93%
estimated net s	pread		2.83%
Projected Changes in Liquidity			
less: net expected disbursements (repayments)		305,583	
on committed loans and lines of credit (90 days)		(4.241.225)	
less: Liquidity requirement (greater of investor loans maturing in 6 months or 10% of loans payable)		(4,341,235)	
in 6 monuis of 10% of foans payable)			
Minimum limidie		(1.950.572)	
Minimum liquidity		(1,852,573)	
Available on Revolving Line of Credits plus: net new loan capital committed and expected within 90 days		27,300,000	
Projected liquidity		25,447,427	
,,		, ,	
PORTFOLIO MANAGEMENT POLICIES			
Loan loss reserve Minimum 5%			
Composite risk rating of loan portfolio		7.83%	
Reserve based on composite rating		6,246,061	
Actual reserve (greater of 5% or risk-based rating)		7,448,829	
Percentage of outstanding loan balance		9.34%	
historical total: borrower losses		108,396	
Equity Minimum 12%			
Permanent capital goal (not including pass-thru sub		9,834,477	
Actual permanent capital (not including pass-thru su		23,041,622	
Permanent capital as % of total capital (not incl pass	s-thru sub debt)	28.12%	
PORTFOLIO BALANCE POLICIES			
(pass-thru subordinated debt `			
Maximum loan size (10% of total capital) **(1)**	`	10,925,397	10%
Largest loans (net of non-recourse participations MATCH School Investment Fund	)	6,949,768	6.4%
Whittier Street Health Center		5,800,000	5.3%
Headstart Facility - The Leaguers Investment Fund		4,820,000	4.4%
Renaissance Lofts - Fairbanks Development		4,322,287	4.0%
New Boston/bc Upper Tier Entity - Errichetti		3,620,251	3.3%
	The deployed him	4	
Maximum loans outstanding to single borrower (15% of total capit	(al) **(1)**	16,388,096	15%
Amounts reflect non-recourse participations  Largest Borrowers (net of non-recourse participations)	ations)		
Mitchell Properties		7,135,452	6.5%
Media and Technology		6,949,768	6.4%
Beacon Communities		6,618,096	6.1%
Whittier Street Health Center		5,800,000	5.3%
Jamaica Plain NDC		5,185,039	4.7%
COLLECTION STATUS Nu	mber Payments	Principal	% of all
	Past Due	Balance (net)	Oustanding
30-61 days late	4 1,569,731.18	5,539,382.85	6.9%
62-90 days late	1 50,320.29	50,320.29	0.1%
90+ days late	1 35,263.98	191,484.76	0.2%
Totals	6 1,655,315.45	5,781,187.90	7.2%

<sup>\*\*</sup>(1)\*\* = Includes the available balance on Revolving Line of Credits



# Loans on Non-Accrual

Business	Loan Name	Purpose of Loan	Loan Type	RR Te	erms	Closed Date	Officer	Committed	Amount	Gross Participation	Rate	Net Balance	Rate	Maturity
Paige Company, Inc. Paige Company, Inc.	PAIGE 2ND MORTGAG   Permanent PAIGE 3RD MORTGAG   Permanent			Term         7         66         3/15/2005         Kathryn McHugh           Term         8         120         3/15/2005         Kathryn McHugh			\$500,000.00 \$455,655.50	\$467,479.95 \$488,082.98	\$0.00 \$0.00	\$467,479.95 \$488,082.98		03/15/2015 03/15/2015		
	Grand Total		# of Loans 2						\$955,562.93	0.00		\$955,562.93		



# **Restructured Loans**

Through June 2011

Business	Loan Name	Purpose of Loan	Loan Type	RR Terms	Closed Date	Officer	Committed	Amount	Participation	Rate	Net Balance	Rate	Maturity
Alliance For Animals, Inc.	ALLIANCE FOR ANIMA	Organizational	Term	6 35	1/29/1996	Kathryn McHugh	\$25,000.00	\$241.31	\$0.00		\$241.31	3.00	09/30/2011
Avivamiento L L C	NEPONSET FIELD	Predevelopment	Term	4 18	12/30/2004	Michelle Volpe	\$1,250,000.00	\$1,297,310.42	\$0.00		\$1,297,310.42	6.00	12/31/2011
Bridge Housing Corporation	ACQUISITION - COMM	Site Acquisition	Line of Credit	7 7	5/18/2007	Kathryn McHugh	\$2,220,000.00	\$2,315,487.74	\$0.00		\$2,315,487.74	0.00	01/31/2011
Caguas Llc	BURKE STUDIOS	Construction	Line of Credit	4 84	2/1/2007	Michelle Volpe	\$4,400,000.00	\$539,028.37	\$266,748.49	3.00	\$272,279.88	6.50	01/31/2018
Fairbanks Development Llc	REN LOFTS CONSTRUC	Construction	Line of Credit	6 5	11/27/2006	Michael Nilles	\$6,090,000.00	\$4,322,287.33	\$0.00		\$4,322,287.33	0.00	08/31/2011
Holcroft Park Homes, Llc	HOLCROFT PARK NOT	Site Acquisition	Line of Credit	5 14	6/12/2007	Kathryn McHugh	\$4,315,000.00	\$2,157,500.00	\$1,750,013.11	5.00	\$407,486.89	3.96	08/31/2012
Holcroft Park Homes, Llc	HOLCROFT PARK NOT	Site Acquisition	Line of Credit	5 14	6/12/2007	Kathryn McHugh	\$485,000.00	\$264,538.67	\$0.00		\$264,538.67	5.00	08/31/2012
Paige Company, Inc.	PAIGE 2ND MORTGAG	Permanent	Term	7 66	3/15/2005	Kathryn McHugh	\$500,000.00	\$467,479.95	\$0.00		\$467,479.95	5.00	03/15/2015
Urban Edge Housing Corporation	RESTRUC LOAN A	Predevelopment	Term	6 23	12/29/2008	Kathryn McHugh	\$1,500,000.00	\$1,289,571.97	\$0.00		\$1,289,571.97	5.50	01/31/2012
Urban Edge Housing Corporation	RESTRUC LOAN B	Predevelopment	Term	7 23	12/29/2008	Kathryn McHugh	\$1,248,207.01	\$1,248,207.01	\$0.00		\$1,248,207.01	0.00	01/31/2012
	Grand Total			;	f of Loans	f Loans 10			2,016,761.60		\$11,884,891.17		





