

**Negotiations**

**Lead Negotiator:**  **Date Assigned**   **Underwriter Assigned by LP**  **UW Submit Date**    
**Assigned Negotiator:**  **Date Assigned**        
**Negotiation Stage:**  **EMD Amount**  **EMD Date**  

Offer 1

**Offer Amount:**  **Counter Offer Amt:**  **Max. Offer**   
**Offer Date:**  **Offer Date:**

Offer 2

**Offer Amount:**  **Counter Offer Amt:**  **Bank/Service:**  **Date**    
**Offer Date:**  **Offer Date:**

Offer 3

**Offer Amount:**  **Counter Offer Amt:**  **Ph #:**  **Role**   
**Offer Date:**  **Offer Date:**  **Email**

Offer 4

**Offer Amount:**  **Counter Offer Amt:**  **Ph#:**  **Role**   
**Offer Date:**  **Offer Date:**  **Email**

**Short Sale**  **REO**

**FHA**

**Ok to Buy**  **(UW Initials)**  **Attorney**

**Date Accepted:**

**Offer Rejected /**   
**Negotiation Closed Date:**

**Maximum Amount From Client**

**Monthly Payment**

**Rent to buy Period**

**Rent to buy End Date**

**Final NSP Purchase Price**

**Amount:**

**Date of Purchase:**

**Settlement Amount:**

**Notes on Offer Amounts:**