

Table 34

Proposed Fiscal Year 2016 Revenue Summary (\$s)				
Line Item/Description	Final FY15	Proposed FY16	Δ (\$s)	Δ (%)
<b>Rate Revenue</b>	\$650,315,784	\$676,995,000	\$26,679,216	4.1%
Revenue generated directly from member communities through annual assessments.				
<b>Other User Charges</b>	8,259,693	8,751,391	491,698	6.0%
From 20 customers including CVA communities; emergency water supply connections, and entrance fees.				
<b>Other Revenue</b>	6,180,450	11,950,563	5,770,113	93.4%
Other sources of revenue including alternative energy sources.				
<b>Rate Stabilization</b>	0	0	0	-
From rate stabilization fund.				
<b>Investment Income</b>	9,729,457	9,496,318	-233,139	-2.4%
Interest on both short- and long-term investments.				
<b>TOTAL REVENUES</b>	<b>\$674,485,384</b>	<b>\$707,193,272</b>	<b>\$32,707,888</b>	<b>4.8%</b>

### Other Highlights

- Proposed FY16 rate revenue increase: +\$26.68 million (+4.1%)
  - Greatest proposed increase since FY09
  - 1% increase = \$6.503 million
- Non-rate revenue increase: \$30.2 million
  - Majority of increase is other revenue: \$5.8 million
- Chemical cost reimbursements from the Commonwealth of \$0.867 million, long a source of revenue, have been eliminated since FY10
- Other user charges increase for CVA communities for second year in a row due in part to increased costs of installation of UV treatment

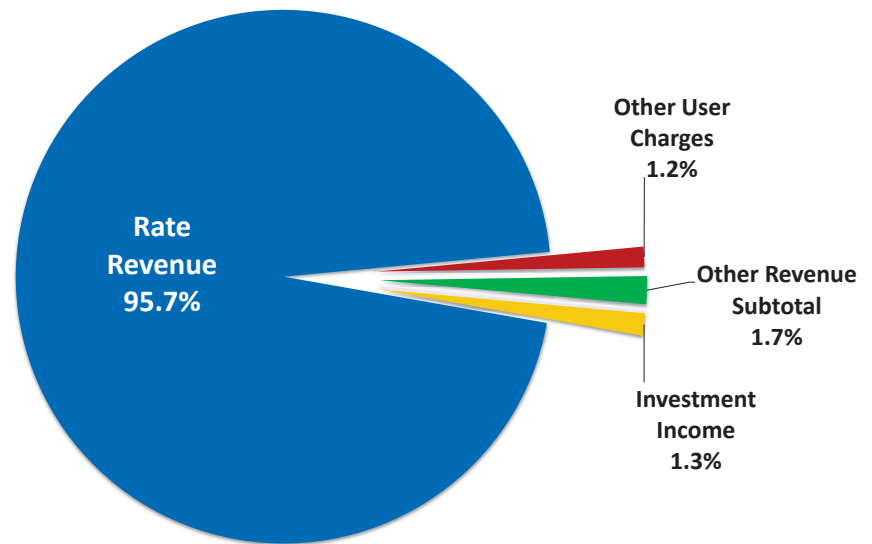
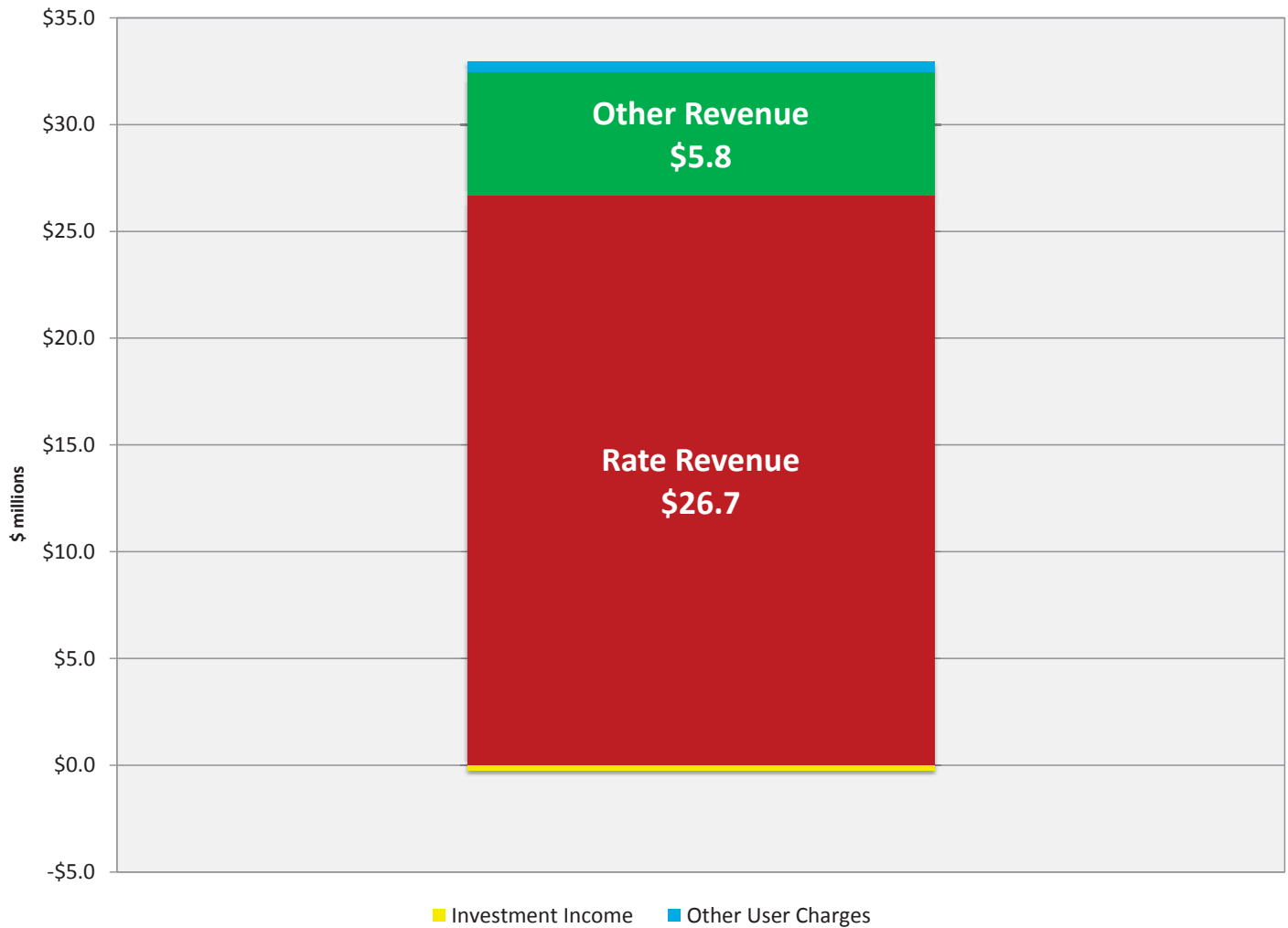


Figure 46

- Other revenue from forestry product sales, fishing, and hunting licenses is credited to the Office of Watershed Management budget. ([See Indirect Expenses, Watershed Revenues, Table 25](#))



**Figure 47**

**Table 35**

Other User Charges		
Fernald School	\$71,705	
Commonwealth Zoological (State Zoo)	\$40,086	
Department of Youth Services	\$22,093	
DCR Pools/Parks	\$26,724	
Regis College	\$62,000	
NE Center for Children	\$14,359	Individual users of sewer system
Lancaster	\$295,877	
Worcester	\$151,554	Income relating to Clinton Wastewater Treatment Plant costs
Clinton	\$500,000	
Chicopee	\$3,409,662	
Wilbraham	\$730,813	CVA Communities
South Hadley	\$691,599	
WTP Residuals	\$290,000	From nine water treatment plants
Entrance Fees	\$753,220	Stoughton, Wilmington & Dedham-Westwood
Deer Island	\$1,691,699	Transfer payment of sewer cost to water revenue
<b>TOTAL</b>	<b>\$8,751,390</b>	

Table 36

Other Revenue			
Category	Budget FY15	Proposed FY16	Description
Hydropower Revenue	\$ 224,510	\$ 221,000	Revenue generated from hydroturbines at Cosgrove.
Permit Fees	1,994,000	2,060,000	TRAC permit and monitoring fees.
Penalties	150,000	100,000	Issued through the TRAC program.
Pymts from Commonwealth	0	0	For chemical costs via statute.
Miscellaneous Revenue	1,025,540	6,675,624	Includes revenue from Fore River Railroad, antenna licenses, and other miscellaneous revenues.
Revenue - Energy	2,786,400	2,893,939	Includes DITP and CWTP demand-response payments; renewable portfolio credits for DITP.
<b>TOTAL</b>	<b>\$ 6,180,450</b>	<b>\$ 11,950,563</b>	

### Non-Rate Revenue

- FY16 proposed non-rate revenue: \$30.2 million
  - Reductions from FY15: -\$0.2 million
  - Increases from FY15: +\$6.3 million
  - Net increase from FY14: +\$6.0 million
  - Majority of increase is other revenue: +\$5.8 million
- Other Revenue increase: +\$5.77 million
  - Increase in miscellaneous revenue: +\$5.63 million in revenue from water provided to Cambridge during CSO capital project in FY15
  - Energy Revenue: \$2.89 million
    - Power Sales: \$0.65 million
    - Demand Response: \$0.53 million
    - RPS Credits: \$1.93 million

### Investment Income

- FY15 and FY16 are the only years that investment income has been below \$10 million since before FY90 when the Authority first issued its own debt. The continued decline is due to:
  - Assumed short-term interest rates of 0.20%
  - Lower average balances in both short-term and long-term investments
  - Lower average fund balances in the construction fund
- The proposed budget for investment income is less than 24% of the \$40.3 million earned in FY07

Investment Income  
Actual and Budgeted

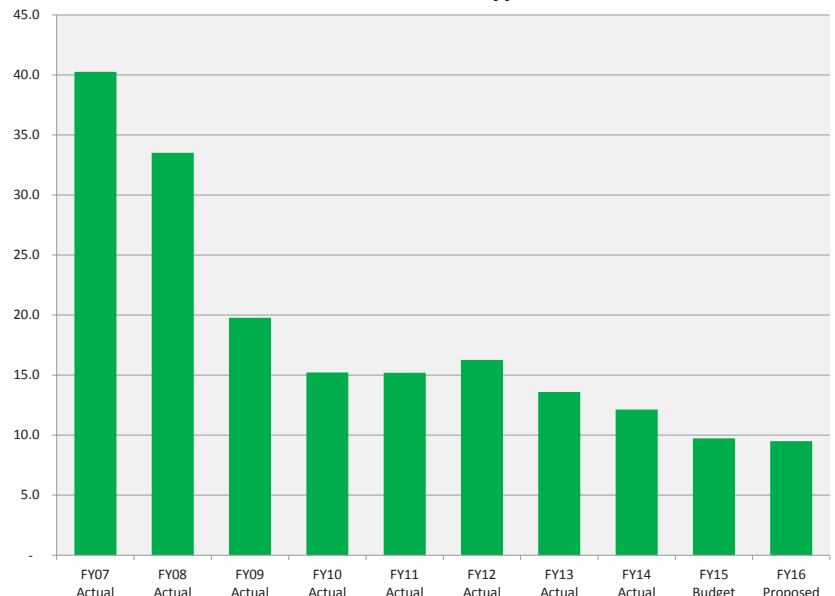


Figure 48

### Debt Service Assistance

- Debt Service Assistance (DSA), when available, is treated as an offset to debt service
- No DSA is assumed in the proposed FY16 CEB
- In prior years, the Authority generally received about 70% of the funding when approved