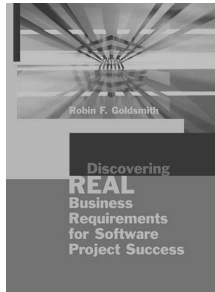
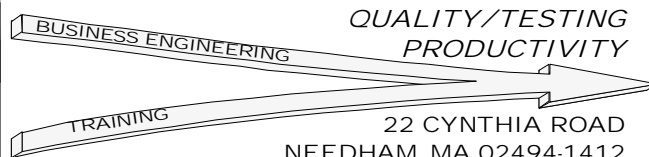


# 7 Low-Overhead Software Process Improvement Methods



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## What's It Take to Win a 600-Mile Sydney-Melbourne Ultra Marathon?



Special shoes? (swoosh?)

Smooth stride?

Youth?

## How About a 61-Year-Old Shuffling in Rubber Gumboot Galoshes?

Cliff Young  
c. 1997



*What's the message  
for process  
improvement?*

*Evolution  
Revolution*

## Objectives

- Differentiate process improvement from any particular formally-defined improvement approach
- Describe how to identify the *REAL* (as opposed to presumed) software process and apply proven techniques for improving it consistently (evolution) and creatively (revolution)
- Suggest some "good" practices that often achieve marked improvements without high overhead

## People Often Equate "Process" with CMM and/or Mandated Busywork

"We need process..."

"We don't have time for process..."

"We don't need no stinkin' process..."

*Process and process improvement  
existed long before CMM, ISO, Six Sigma, etc.*

## CMM Assessors Recognize It Too

"The emphasis has often been on passing various 'tests,' such as the ISO certification and SEI CMM levels. If you are taking one of these routes, you may be wondering if you are actually improving anything--or just learning to jump through new hoops for the purpose of an audit. Process improvement doesn't have to be academic, or solely focused on documentation. It can, and should, be used to solve real problems and make real gains."

"Many—perhaps most—  
software process  
improvement efforts fail"

**Mark Paulk**, Keynote

International Conference on Software  
Process Improvement, November 2002

Neil Potter and Mary Sakry

"Measuring Process Improvement"  
*Software Testing & Quality Engineering*  
November/December 2000



## Common Approaches to Software Process Improvement (SPI)

Overhead

- Big initiatives, formal procedures and falderal
  - Process imposition (assumes “correct” ways), e.g., CMM, TQM, and Six Sigma
  - More process acceptance, e.g., ISO 9000, TickIT
- Apply proven process improvement methods to software--identify and address one’s own process
- Implement specific “good” practices (Pareto 80-20 approach)



## ① Generic Real Process Improvement

Presumed  
Defined, documented *Different*

**PROCESS**

action—belief—action

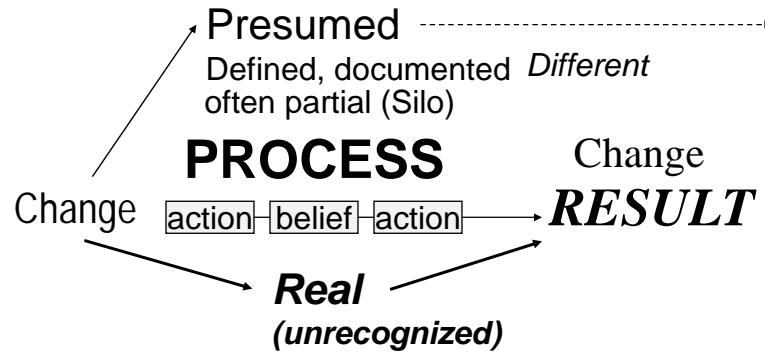
**RESULT**

**Real**  
(unrecognized)

A result is the inevitable outcome of the process followed,  
regardless of whether it is intended, desired, or even recognized  
Knowing your process enables predicting your results



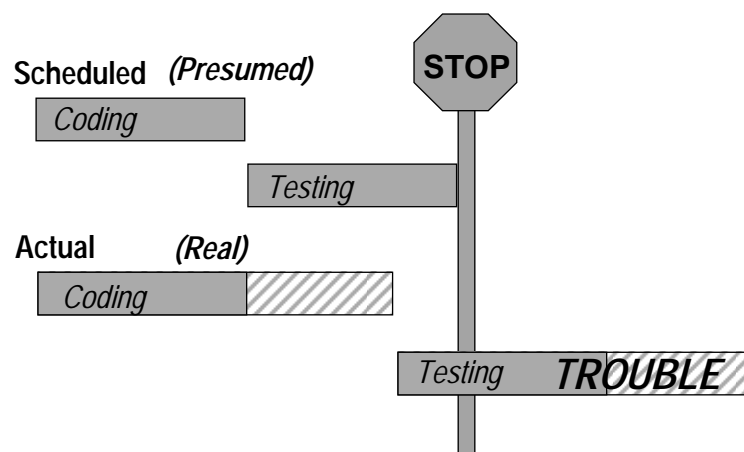
## To Change Results, Change Process



*To see the need for and effects of changes,  
we need to measure at key process points  
from the beginning to the full end result.*



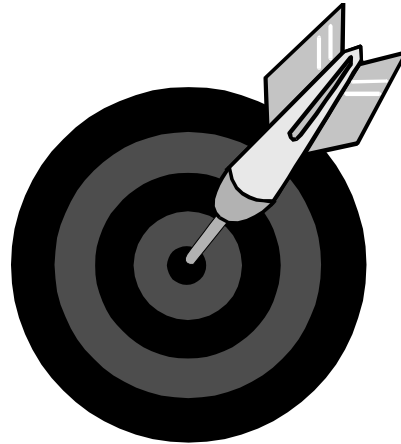
## Typical Testing Experience





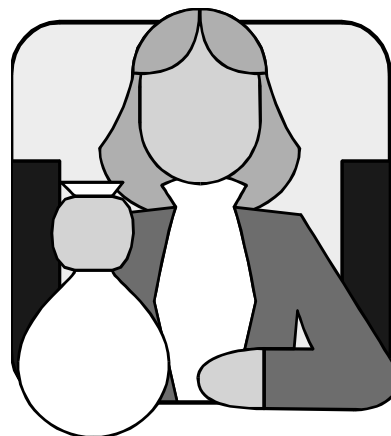
## *Effective Managers Focus on Results* *Ineffective Ones Focus on Activities*

- Include result measures in process, so they are taken routinely
- Map and measure all the actions/factors on the way to the result
- Remove or replace
  - No/low value-added
  - Error-prone, delays
  - Resource intensive



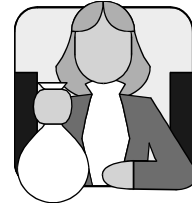
## *How to Tell the REAL Process* *Bank Example*

- Sought project management training
- Presenting problem: "Too many Change of Scope requests"
- Presumed problem: Each request requires high executive sign-off, considered a bad thing



## How to Tell the **REAL** Process Bank Example (cont.)

- ✓ Virtually every project had a Change of Scope request
- ✓ Virtually every Change of Scope request was approved
- ✓ Change of Scope requests incurred no actual negative consequences



*So, what's their "real" process?*

*People sensed intuitively that "they" wouldn't support the time, effort, accountability to manage effectively*

## ② "Soft Side" of **Real** Process

- Cultural beliefs
  - The way we do things around here
  - What can and cannot be said/done or it's your head
- Management practices
  - Hiring, firing, promoting--what's really rewarded
  - Understanding of the work
  - Walk the talk commitment to quality
- Execution skill, diligence, and improvement

## How to Tell the **REAL** Process *Outsourcing Example*

- Sought assistance learning how to “manage outsourcer’s performance”
- Presenting problem: Outsourcer failed to deliver, may even have gone out of business entirely
- Presumed problem: Picked the wrong outsourcer



## How to Tell the **REAL** Process *Outsourcing Example (cont.)*

- ✓ Engaged outsourcer to build a system
- ✓ Outsourcer failed to deliver after several years
- ✓ Blamed the outsourcer
- ✓ Engaged a different outsourcer to build the system
- ✓ New outsourcer failed too
- ✓ Several other outsourcings also failed



*So what's their  
**REAL** process?*



## The REAL Process



### *Outsourcing Example (cont.)*

- ➔ Client executive assumes he knows what is needed and picks vendor personally, failing to adequately define business requirements, especially how to do it “our way”
- ➔ Outsourcer doesn’t know what to deliver
- ➔ Constant pressure, unclear changes, and bickering about “not our way” until outsourcer gives up
- ➔ Client blames outsourcer [*repeat process*]
- ➔ Executive attends 2 hours of 2-day software acquisition training, gets promoted; dedicates group to acquisitions, apply training’s formats but don’t develop content skills

## How to Tell the REAL Process

### *“I’m Listening” Example*



- CIO looked at why IT staff left company and how to better identify, develop, and retain IT people
- Management group did survey
  - People who had left, then came back; those who transferred out of IT within in company
  - Exit interview data also looked at
  - Findings: company philosophy drew them back; inadequate management leadership, recognition, and appreciation/ respect caused them to leave
- Established leadership development classes for IT management; instructed management to hold communication meetings with employees to tell about efforts to improve leadership; enhanced career development and performance review programs; monitored retention and reported regularly to management

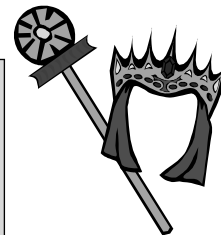
## The **REAL** Process

### *"I'm Listening" Example*

- Why did it take surveys and finally looking at results of exit interviews to discover that inadequate management leadership is problem?
- A fish stinks from its head. Where were all the improvement efforts directed?
- Are "communications meetings" to tell employees about improvement efforts indicative of really-needed communications improvements?

## The Risk that Improvement Reveals *How Poorly We've Been Doing*

- ✚ *Acknowledge prior shortcomings*
- ✚ *Use newfound awareness of "real" process to improve results*
- ✚ *Contrast new effectiveness with prior (poorer) results*
- ✚ *Commit to having an organization where everyone can learn*



*"The Emperor  
has no  
clothes" risk*



### ③ *"Good" Practice: Training*

Essential for meaningful improvement, but too often:



- Effectiveness of training is measured by survey (popularity poll) or test (maybe worse?)
- Manager doesn't know the lessons of course or recognize applicability to him/her
- Nobody is accountable for using the lessons, so they aren't used; and instructor is blamed

*Wrong time, wrong folks—"They won't let us use it"*



### ④ *"Good" Practice: Measurement and Estimation*



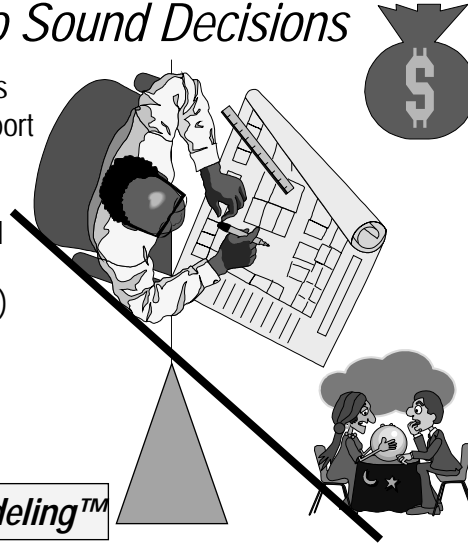
- Techniques like Function Points add repeatability
- Tools backed by project databases address needed variables
- Initiatives tend to die ("I've got 5000 Function Points, now what?")

## Presumed: Return on Investment (ROI) Up-Front Leads to Sound Decisions

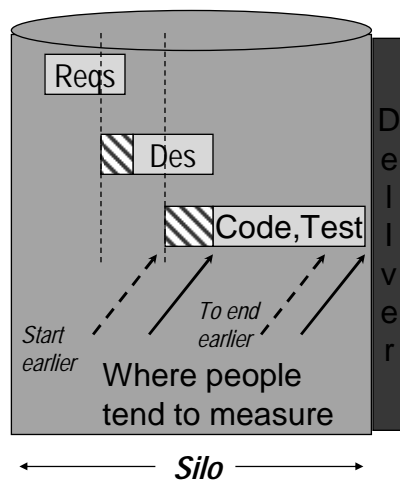
### REAL

- Seldom matched to actuals
- Often "justification" to support prior decision
- Costs are underestimated
- Benefits are overestimated
- Inadequate definition of REAL requirements (value) or linkage of solution to meeting requirements
- Extensive calculations for tangibles get trumped by unquantified intangibles

**Consider ROI Value Modeling™**



## The "We don't have time" Fallacies



We need to measure  
to the end Result

**Done=**  
**Works**  
**Right!**

**Anyone can deliver by a deadline  
if it doesn't matter what they deliver**

## Improving the Real Process Is Hard, Activity Initiatives Can Hide Problem

- Measure to meaningful full end results
- Candidly and objectively ascertain what's actually creating those results
- Address those actions, beware Hawthorne Effect

*Warning: Very often the Real Process includes very powerful mechanisms to perpetuate itself, especially when the problem is the management sponsor*

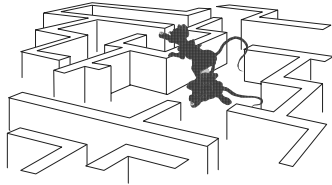
## ⑤ "Good" Practice: Formal Technical Reviews, Especially Inspections



- The single technique most identified with CMM
- Authorities agree is the single most effective economical way to find errors
- Yet, seldom used and often fails of own weight and cultural resistance



## *Inspection and Walkthroughs Are Both Group Technical Reviews*



- Walkthroughs are step-by-step simulations
  - Usually at reading out loud pace
  - Often informal (weaker)
- Inspections are guided by a common errors list
  - Often share findings from individual preparation at silent reading pace (so cover more)
  - Usually formal (stronger)



## *Which Takes Longer?*

Testing  
Debugging ✓      Finding ✓  
                         Fixing

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## Which Takes Longer?

Testing

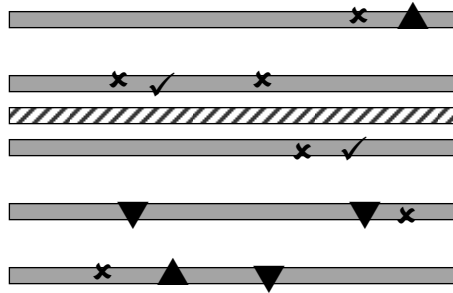
Debugging ✓

Finding  
Fixing ✓

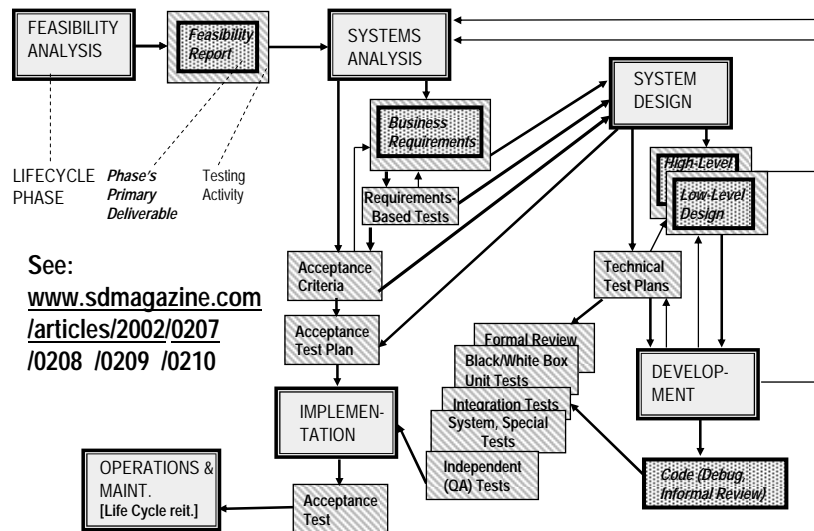
*How long to find?*

**Reviews find in one pass, no start-stop:**

- ✗ Several at a time, not onesy-twosy
- ✓ Selective perception
- ▼ Issues list prompts to see problems
- ▲ And be more acute
- ▨ Find omissions



## ⑥ "Good" Practice: Proactive Testing™



## Key Proactive Testing™ Concepts Find WIIFMs

- Intertwine testing with each development deliverable
- Plan before acting at any point/level
  - Define acceptance criteria at start, keep independent
  - Prepare test plans/designs during Design, promote reuse
  - Prioritize by level, from full choices, to avoid wasted effort
- Let testing drive development to
  - Enable developers to find more problems themselves
  - Selectively do important testing early to prevent rework
  - CAT-Scan™ to double-check and double-check

## ⑦ "Good" Practice: Requirements



- System can't be better than its requirements
- 10-100-1000 to 1 benefit of getting requirements right early
- Industry still hasn't learned how to discover
  - Over-relies on Use Cases
  - Continues to blame users
  - Gives inadequate time





## Testers Need Requirements, Right?

Problem: Users don't give technical people their time for defining requirements.

Cause: Lack of user education about why their time and involvement is needed.

We've had this problem for perhaps 50 years. Maybe we're trying to fix the wrong (presumed) cause.

***Could there be a different, REAL, cause? What?***

*For instance: Maybe what IT people think of as user requirements are not perceived that way by users and thus are not something they value spending time on.*



## ⇒ Two Types of Requirements:

### Business/User

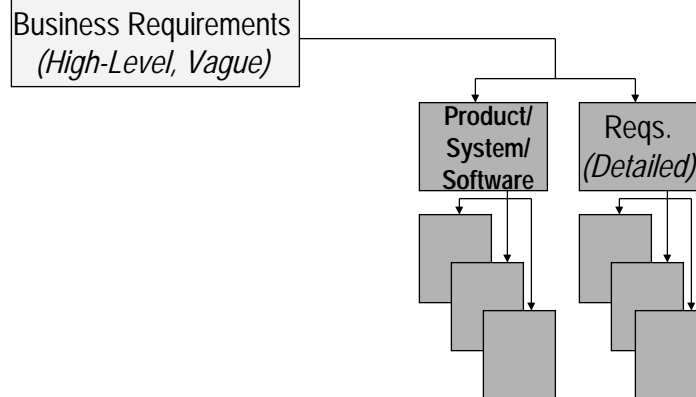
- Business/user language & view, conceptual; *exists* within the business environment
- Serves business objectives
- ***What*** business results must be delivered to solve a business need (problem, opportunity, or challenge) and provide value when delivered/satisfied/met

Many possible ways to accomplish

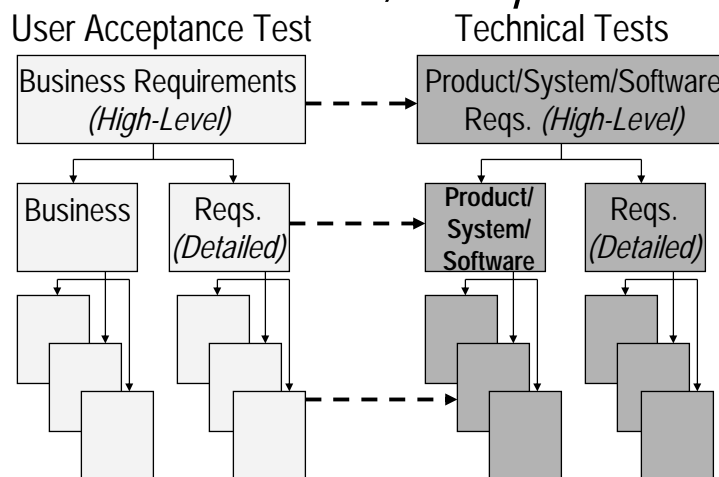
### Product/System/Software

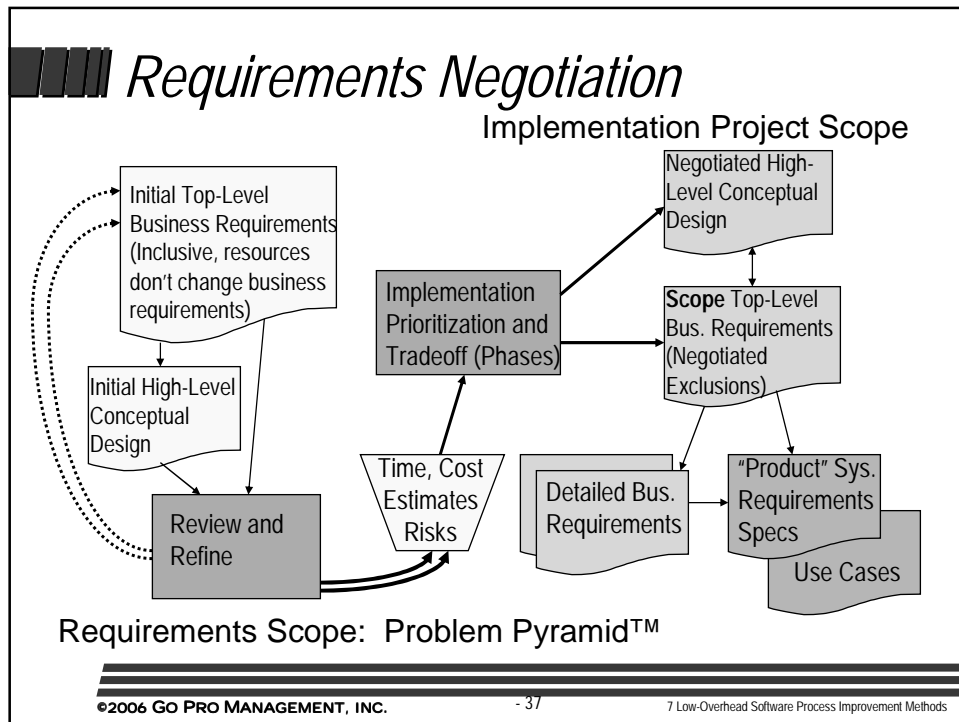
- Language & view of a *human-defined product/system*
- **One of the possible ways** ***How*** (design) presumably to accomplish the presumed business requirements
- Often phrased in terms of external functions each piece of the product/system must perform to work as designed (Functional Specifications)

## Even Requirements "Experts" Think the Difference is Detail



## When Business/User Requirements Are Detailed First, Creep Is Reduced





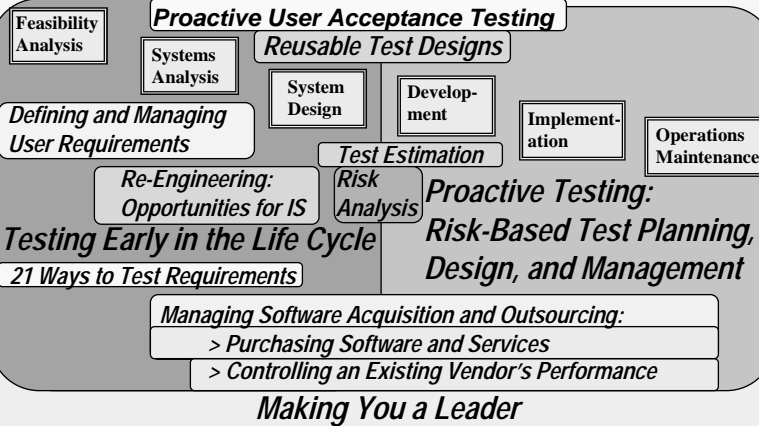
## Summary

- The terms “process” and “process improvement” pre-date and are not exclusive or equivalent to any particular improvement approach
- For reliably consistent and creative improvement, we must identify and address the *real* (rather than presumed) software process
- Merely instituting “good” practices often achieves improvements without excessive overhead

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**Systems QA Software Quality Effectiveness Maturity Model  
Managing System Projects with Credibility**

**System Measurement ROI Test Process Management**



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- Founding Chairman of the New England Center for Organizational Effectiveness.
- Member of the Boston SPIN and SEPG'95 Planning and Program Committees.
- Chair of BOSCON 2000 and 2001, ASQ Boston Section's Annual Quality Conferences.
- Member ASQ Software Division Methods Committee.
- Member IEEE Std. 829 Software Test Documentation Revision Committee.
- Admitted to the Massachusetts Bar and licensed to practice law in Massachusetts.
- Author of book: *Discovering REAL Business Requirements for Software Project Success*