

COLIN CROSSMAN

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SUMMARY

Corporate Counsel and Legal Executive with over 15 years of experience supporting high-growth, public-facing companies across bitcoin, publishing, e-commerce, and hospitality. Proven expertise in negotiating commercial and vendor agreements, drafting consumer-facing policies, and managing compliance and corporate governance. Deeply engaged in Bitcoin law and policy, with amicus filings in federal court and published thought leadership. Adept at bridging legal, technical, and business operations to enable innovation while ensuring regulatory compliance in fast-paced environments.

SKILLS

Legal & Regulatory

- Contract Negotiation & Drafting
- SEC Reg-D and State Blue-Sky Compliance
- Corporate Governance
- Licensing & Franchising
- Regulatory Outreach & Legislative Testimony
- IP Protection (Patents, Trademarks & Copyrights)
- Multi-Jurisdictional Compliance
- Zoning, Permitting & Public-Private Partnerships

Technical & Bitcoin

- Legal Strategy for Bitcoin Startups
- Bitcoin Infrastructure & ASIC Hosting
- Python, SQL, Flask (Legal/Operational Automation)
- Software Development for Bitcoin Operations
- Business Intelligence & Data Visualization
- Automation Tools & Internal Systems Development

General Business & Leadership

- M&A Due Diligence & Legal Oversight
- Cross-Functional Team Leadership
- Historic Tax Credit Syndication
- Franchise Expansion Strategy
- Public-Facing Legal Writing & Policy Advocacy
- Government Affairs

EXPERIENCE

SECRETARY OF STATE'S OFFICE, STATE OF WYOMING

Director of Business Division

Cheyenne, WY

April 2023 – Present

- Oversee the Business Filing Division handling 600,000+ filings annually, including LLCs, Corporations, and Trusts, ensuring compliance with state and federal regulations.
- Resolve complex statutory and operational issues, improving legal accuracy and filing turnaround through deep knowledge of Wyoming corporate law.
- Provide legal guidance on statutory updates; collaborate with legislative counsel to shape business regulation reforms.
- Manage and mentored a team of 10+ legal and administrative staff, enhancing division efficiency and compliance accuracy.
- Testify before Wyoming Legislature on business registration reforms; coordinated cross-agency input from legal, policy, and IT teams.
- Drafted and submitted amicus briefs to the U.S. Supreme Court and 10th Circuit on behalf of the Secretary of State, addressing issues of critical importance impacting state sovereignty.
- Developed a Python automation tool that reduced manual name checks, saving ~1 FTE/day and boosting processing throughput by 7%.

DISTRIBUTED HASH, LLC

Founder & In House Counsel

Cheyenne, WY

January 2022 – Present

- General Counsel for all legal matters; negotiated and executed hosting contracts including with the University of Wyoming, ensuring terms aligned with industry and academic partnership standards.
- Led design and launch of a Bitcoin ASIC hosting facility, overseeing all regulatory approvals and negotiating infrastructure contracts.
- Developed internal reporting systems using Python and SQL to track facility performance and generate audit-ready compliance records.
- Created a Python-based Telegram bot to automate remote facility control, increasing system responsiveness and reducing manual errors.

- Authored industry and regulatory insight reports to inform policymakers and investors on energy usage, legal frameworks, and Bitcoin infrastructure.
- Led regulatory engagement with municipal and county governments to secure permits, negotiate zoning, and ensure environmental compliance.
- Negotiated long-term service agreements with regional electrical utilities, securing favorable energy pricing and capacity commitments.
- Manage ongoing legal and regulatory compliance across state and federal jurisdictions, including environmental, zoning, and financial disclosures.

RHEA HOSPITALITY

Principal and In House Counsel

Durham, NC & Las Vegas, NV

November 2007 – April 2023

- Founded and operated three boutique hotels with 135 staff and \$7M+ annual revenue; led legal, financial, and regulatory functions.
- Drafted and negotiated construction, vendor, and financing contracts; served as in-house counsel across three states.
- Raised \$17M+ via private equity, public funds, and municipal partnerships; managed legal due diligence and compliance.
- Structured Regulation A+ offering via Delaware PBC in preparation for Tier 2 qualification.
- Drafted site plans and secured zoning and permitting across jurisdictions.
- Built internal BI infrastructure using Python, SQL, and Flask; reduced payroll cycle time by 10 hours and saved \$100K+ in ops costs.

PHD POSTERS, LLC

Member and General Counsel

Durham, NC

November 2005 – April 2023

- Provide legal leadership for a \$1.2M+ multi-location e-commerce business; manage contracts, IP, and regulatory compliance.
- Drafted consumer agreements, franchise licensing, and secured federal trademarks.
- Oversaw legal and tax strategy for a Canadian subsidiary; coordinated international counsel on compliance.
- Structured transition from single retail location to hybrid national model; aligned legal ops with e-commerce growth.
- General Counsel for all legal functions including employment law, dispute resolution, and vendor contracts.

EDUCATION

DUKE UNIVERSITY GRADUATE SCHOOL

M.S., Biomedical Engineering, December 2004

Durham, NC

DUKE UNIVERSITY SCHOOL OF LAW

J.D., Cum Laude, May 2003

Durham, NC

CARNEGIE MELLON UNIVERSITY

B.S., Biology, May 2000

Pittsburgh, PA

PROFESSIONAL LICENSES

WYOMING LICENSED ATTORNEY, #8-7039

NORTH CAROLINA LICENSED ATTORNEY, #31468

UNITED STATES PATENT AND TRADEMARK OFFICE, #52782

ADMITTED TO THE UNITED STATES SUPREME COURT AND 10TH CIRCUIT COURT OF APPEALS

SELECTED PUBLICATIONS FROM 2024

Christopher Land, **Colin Crossman**, Jesse Naiman; Amicus Brief in the United States Supreme Court, for Senator Lummis and WY Secretary of State Chuck Gray, in *Texas Top Cop Shop v. Garland*. Filed on 2025-01-10. Available at: <https://crc32.com/wysos-lummis-sct-amicus-cta.pdf>

Colin Crossman; Debanked: The Financial Suppression of Bitcoin Businesses Must End. Bitcoin Magazine (2024-12-03). Available at: <https://bitcoinmagazine.com/politics/debanked-the-financial-suppression-of-bitcoin-businesses-must-end>

Colin Crossman; Wyoming Secretary of State Amicus Brief in *Custodia Bank v. Federal Reserve Board of Governors*. Filed on 2024-07-03. Available at: <https://www.courtlistener.com/docket/68486662/010011075367/custodia-bank-v-federal-reserve-board-of-governors/>

Colin Crossman; NRA & Cantero in the Supreme Court: Implications For Operation Choke Point 2.0 And Custodia Bank. BitcoinMagazine.com (2024-05-31). Available at: <https://bitcoinmagazine.com/legal/nra-cantero-cases-implications-for-operation-choke-point-2-0-and-custodia-bank>

Colin Crossman; Resisting The EIA: One Possible Playbook. BitcoinMagazine.com (2024-02-13). Available at: <https://bitcoinmagazine.com/legal/resisting-the-eia-one-possible-playbook>

Colin Crossman; Tornado Cash Loses Motion to Dismiss – A short summary of the recent decision regarding the Tornado Cash case. BitcoinMagazine.com (2024-09-27). Available at: <https://bitcoinmagazine.com/legal/tornado-cash-loses-motion-to-dismiss>

Colin Crossman; The BITCOIN Act of 2024 – A brief overview of the recently proposed bill by Senator Cynthia Lummis to accumulate Bitcoin in a strategic SU Reserve. BitcoinMagazine.com (2024-08-02). Available at: <https://bitcoinmagazine.com/legal/the-bitcoin-act-of-2024->

Colin Crossman; Supreme Court Decision Overturns *Chevron*: a Victory for Judicial Authority and Bitcoin. BitcoinMagazine.com (2024-06-28). Available at: <https://bitcoinmagazine.com/legal/supreme-court-decision-overturns-chevron-a-victory-for-judicial-authority-and-bitcoin>

Colin Crossman; Final Agreement on EIA Emergency Survey Released. BitcoinMagazine.com (2024-03-01). Available at: <https://bitcoinmagazine.com/legal/final-agreement-on-eia-emergency-survey-released>

Colin Crossman; RIOT Platforms And Texas Bitcoin Council Seek Injunction Against Survey. BitcoinMagazine.com (2024-02-23). Available at: <https://bitcoinmagazine.com/legal/miners-vs-the-eia-hearing-in-waco-texas>

Colin Crossman; High Fees VS. "High Fees": How I Learned To Stop Worrying And Love the Mempool. BitcoinMagazine.com (2024-01-05). Available at: <https://bitcoinmagazine.com/markets/high-fees-vs-high-fees-how-i-learned-to-stop-worrying-and-love-the-mempool>