

Customer Segmentation(RFM Analysis)



- ☐ 2017
- ☐ 2018
- ☐ 2019
- ☐ 2020
- ☐ 2021
- ☐ 2022

- ☐ China
- ☐ France
- ☐ India
- ☐ Russia
- ☐ UK
- ☐ USA

9999

Total Customer

7147

Active Customers

4356

High Value Cust

39.9%

Customer Churn Rate

175M

Total Purchase

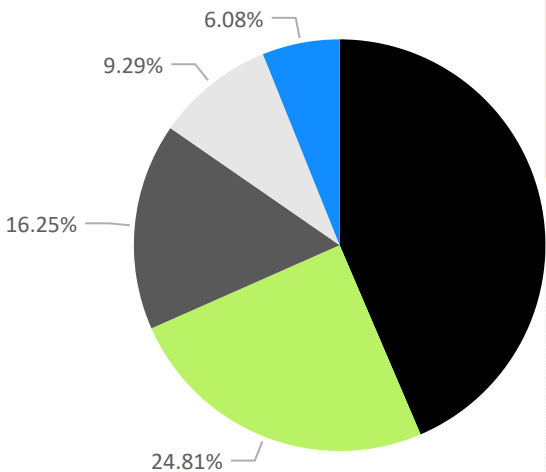
1754 \$

Amount Per Order

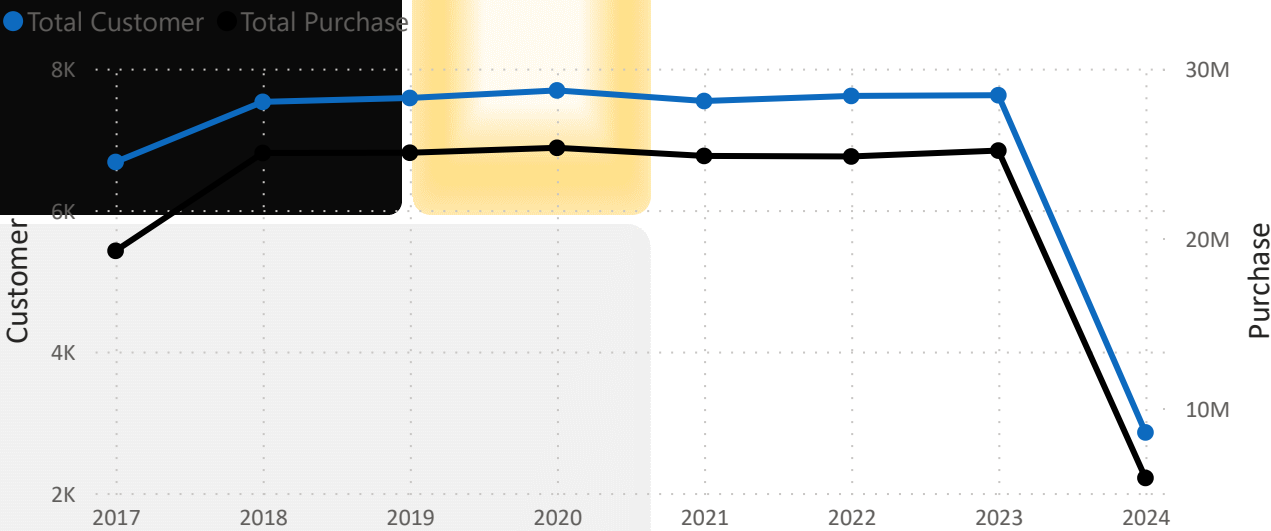
43.56%

High Value Custm %

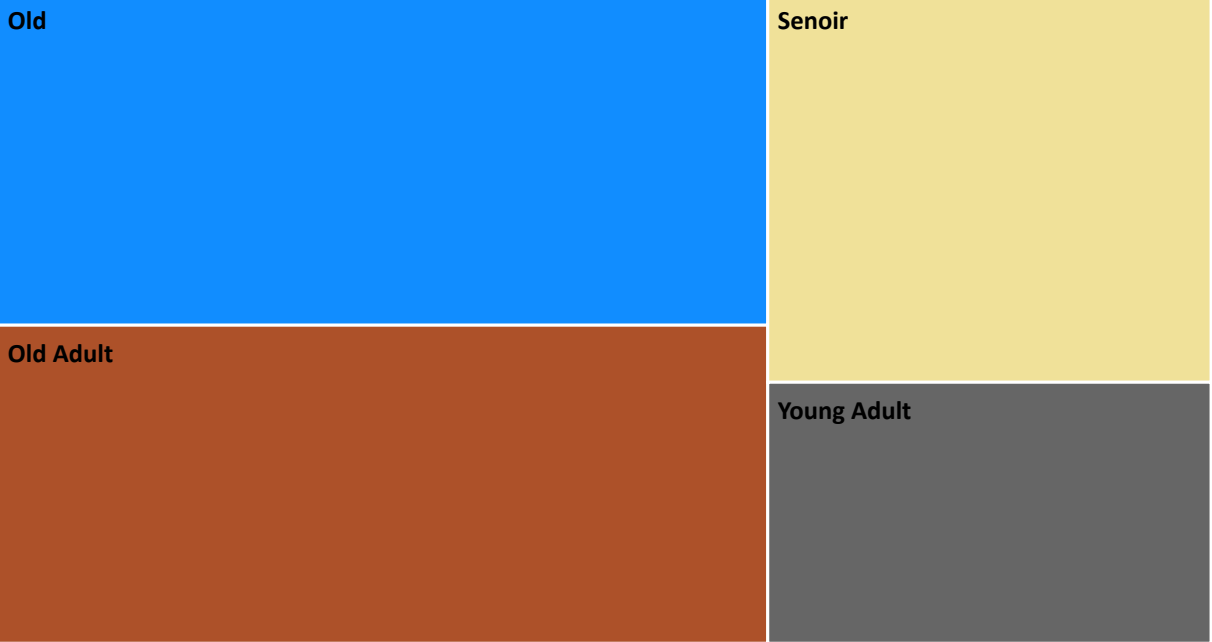
Customer Distribution by Segment



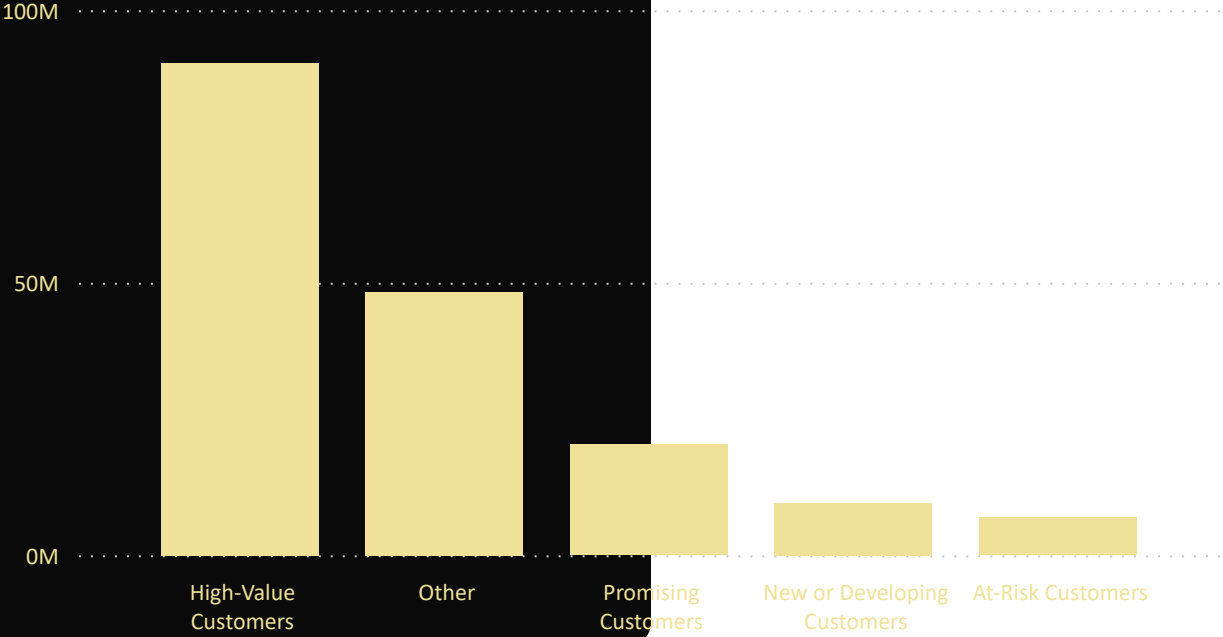
Trend of Customer & Purchase



Cust by Age Group

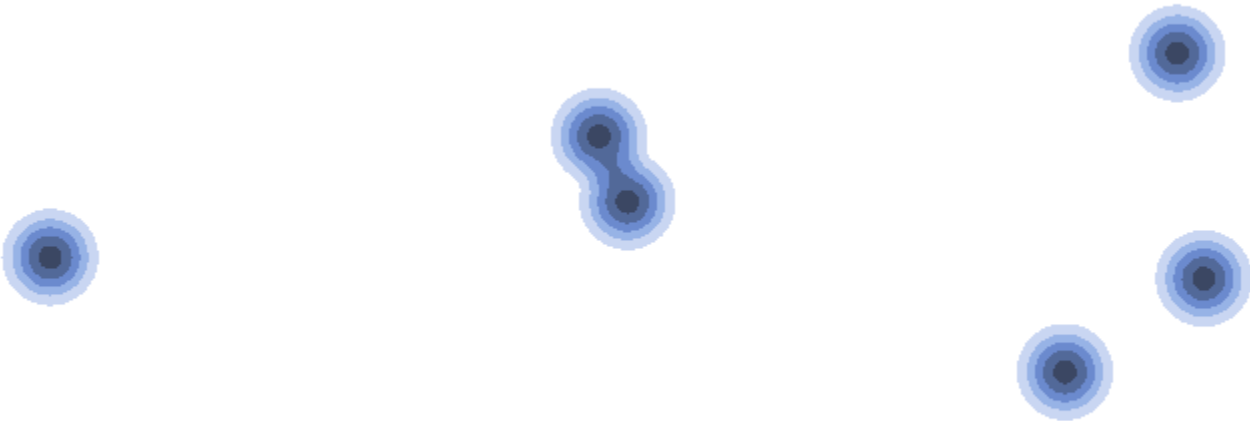
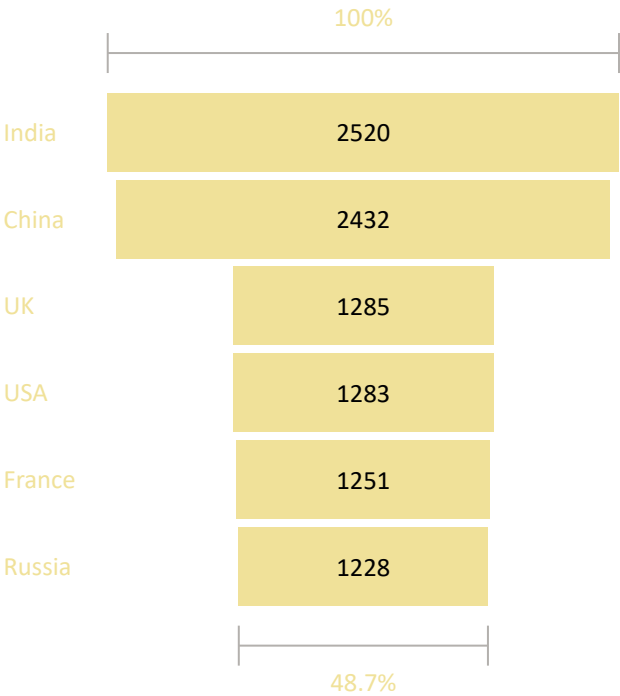


Money spent by Cust Segment



6/6 displayed

Cust Distribution by Country



1000 miles 2500 km