

# Chris Riewaldt

Award winning real estate salesperson with 7+ years of market experience in New York City. Designed, developed, and supported custom software. Genuine love for solving problems and helping people.

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<http://ChrisRiewaldt.com>  
<https://github.com/CRiewaldt>

## PROFESSIONAL EXPERIENCE

### New York Living Solutions, New York, NY — *Licensed Real Estate Salesperson, Listings Manager (previous)*

SEPTEMBER 2016 - PRESENT | FEBRUARY 2010 - JUNE 2014

- Consistently exceeded sales and operations goals set by NYLS
- Worked directly with the owner to develop tools to gather and analyze listing data in real-time, automate advertising, and more
- Continually provide sales and technical support for 40+ agents
- Created and taught real estate strategy and sales training courses for all interested NYLS agents

### Douglas Elliman Real Estate, New York, NY — *Licensed Real Estate Salesperson, Admin. Assistant - The LoRusso Team*

JUNE 2014 - JANUARY 2016

#### Douglas Elliman Chairman's Gold Award Winner (2014, 2015)

- Consistently exceeded sales and operations goals set by Douglas Elliman and The LoRusso Team
- Created and customized software specifically for the LoRusso Team to increase lead generation, automate advertising and marketing, and aggregate and analyze data
- Continually provide sales and technical support for 10+ agents
- Worked directly with the Executive Vice President & Head of Rentals to develop tools to gather and analyze real estate listing data in real-time
- Offered Team Leader position within Douglas Elliman (up to 10 agents)

## REAL ESTATE SOFTWARE PROJECTS

### Real Estate News Daily (<https://renewsdaily.herokuapp.com>)

*Real estate news aggregated from top sources (NYTimes, Inman, Curbed, etc.) and sent to your inbox daily at 8am EST.*

Node.JS, Express, Heroku, aws-sdk (DynamoDB, Lambda, CloudWatch)

### NakedApartments.com SDK (SaaS)

*Webapp used by real estate agents to automate their NakedApartments.com advertising via custom SDK. Over 3 million new ads created.*

v1: Python, Flask, BeautifulSoup, Requests, boto3 (DynamoDB, Lambda)  
v2: Node, Express, aws-sdk (DynamoDB, Lambda), SocketIO, Angular  
AWS Lambda: Python, BeautifulSoup, Requests, boto3 (DynamoDB & Lambda)

## EDUCATION

### Onondaga Community College, Syracuse, NY — B.A.

SEPTEMBER 2004 - JUNE 2006

Music Performance - Classical Guitar (incomplete)

## ENV

Linux/UNIX, Windows, CLI,  
Heroku, Raspberry Pi

## LANGUAGES

Python, JavaScript, HTML

## WEB

JavaScript: Node.JS/Express

Python: Flask

Bootstrap, PUG/Jade, Jinja2

## DATA

SQL, NoSQL, JSON, SQLite,  
DynamoDB, PostgreSQL,  
Sequelize

## CLOUD

Amazon Web Service:  
Lambda, DynamoDB, API  
Gateway, CloudWatch

## NOTABLE LIBRARIES

### JavaScript

Node.JS, Express,  
Express-Session, SocketIO,  
Angular.JS, Passport.JS,  
Sequelize, aws-sdk

### Python

Flask, BeautifulSoup,  
SocketIO, Requests, boto3