#### COMMON AI IMPLEMENTATION MISTAKES GUIDE

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How to Avoid the 15 Most Costly Al Implementation Failures

#### INTRODUCTION: THE HIGH COST OF AI MISTAKES

• 70% of AI projects fail to deliver expected results

• .2 billion wasted annually on poor AI implementations

• 80% of failures stem from organizational, not technical issues

• Average recovery time after failed project: 8-12 months

# THE 15 MOST COMMON MISTAKES:

# 1. STARTING WITHOUT CLEAR BUSINESS OBJECTIVES

Problem: Implementing AI without defining specific problems to solve

Prevention: Define 3-5 specific, measurable business problems

### 2. UNDERESTIMATING DATA PREPARATION REQUIREMENTS

Problem: Assuming data is Al-ready without assessment

Prevention: Allocate 60-80% of project time to data preparation

### 3. CHOOSING THE WRONG FIRST USE CASE

Problem: Selecting overly complex projects for first implementation

Prevention: Choose high-impact, low-complexity projects first

### 4. INSUFFICIENT CHANGE MANAGEMENT

Problem: Focusing only on technology, ignoring human factors Prevention: Involve end-users in design and provide training

### 5. UNREALISTIC TIMELINE EXPECTATIONS

Problem: Expecting immediate results with impossible deadlines

Prevention: Plan for 2-3x longer than initial estimates

### SUCCESS FRAMEWORK: THE 5 PILLARS

- 1. Strategic Alignment Clear objectives and executive support
- Data Foundation Quality assessment and governance
- 3. Organizational Readiness Change management and training
- 4. Technical Execution Right-sized solution and integration
- Continuous Improvement Monitoring and optimization

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