

PERSONAL INFORMATION

SILVIU - DRAGOS DRUMEA


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Sex Male | Date of birth 16/11/1984 | Nationality Romania

JOB APPLIED FOR

Auxiliary personnel / Night Watch / / IMD certificates for ocean jobs

I currently hold the following valid certificates:

- STCW Basic Safety Training;
- Maritime English Language Training ;
- STCW Medical First Aid;
- STCW Proficiency in survival craft and rescue boats other than fast rescue boats;
- STCW Security Awareness Training & Security Training for Seafarers with Designated Security Duties;
- Hygiene course for Catering Personnel

STCW Crisis Management and Human Behaviour on Passenger Ships

WORK EXPERIENCE

08/2019-10/2019

Steward
GNV LTD

05/2019-07/2019

Night Watch
Anchor River Cruises

10/2016-05/2019

Telecommunication Department Manager
SC ALTEX ROMANIA, Tulcea (Romania)

- Sale, supply, reception and introduction of merchandise approvals .
- Taking products for service.
- Teaching client after completing the service intervention.
- Entering negatives in the management program.
Completion cases of negation and printing of accompanying notices

05/2018-10/2018

Cabin Steward
Sea Chefs

09/2013-05/2016

Sales Agent / Manager
STAR SERVICE TULCEA, Tulcea (Romania)

WAREHOUSE MANAGER

Guarantee of the necessary parts for carrying out the works within the service unit

Guesting a minimum required weekly stock

Checking the transport of parts at the time of arrival

Distribution of the pieces in the shortest time possible to finish the work as quickly as possible

Development of works and permanent communication with those who worked on the works, if they were still needed other materials

Inventory of the pieces received during the week to keep the existing stock under control

SERVICE RECEPTIONIST

Guest customers to come in as respectful as possible

Filling the service sheet

Preparation of the car for entry into work, after a thorough examination of its state

Serving work and informing the client about the condition of his / her car

A close relationship with insurance company agents

Final verification of the work done to ensure that the work is done as well as possible

Turning the car in its presence after a final check of the work done.

With me in the team, this service has reached number one in the eastern region of the country

I got the best result from an exam, being congratulated by the Renault Zone Manager

04/2013–08/2013

General Sales Consultant

DOMO RETAIL (Romania)

Direct sales to the customer.

04/2012–01/2013

Automotive parts and accessories salesman

S.C. BOGDAN INTER TUR. S.R.L, Constanta (Romania)

Identification of car parts using special programs.

Ordering parts

Sales and Distribution of Parts to Services.

01/2011–04/2012

Automotive parts and accessories advisor

UNIX AUTO KFT

Driver and Distribution of auto parts.

Delivering and taking orders for car parts.

Sales representative of car parts and accessories.

Direct Selling to Customers (Both Individual and Legal)

Redeveloping old customers who did not trust the services offered by Unix Auto due to some problems caused by the previous team.

Bringing new clients (services / stores) to the Unix Auto database.

Establishing new professional relationships with Unix Auto Constanta clients

06/2008–11/2010

Service Adviser

STAR SERVICE TULCEA, Tulcea (Romania)

Greeting customers

Filling the service sheet

Preparation of the car for entry into work, after a thorough examination of its state
Serving work and informing the client about the condition of his / her car
A close relationship with insurance company agents
Final verification of the work done to ensure that the work is done as well as possible
Turning the car in its presence after a final check of the work done

07/2006-01/2007

Waiter

ROLION RESTAURANT&CLUB, Tulcea (Romania)

Serving food and drinks to customers of the restaurant

01/2005-01/2006

Television and Internet services Sales Agent

ELECTRON M-BIT, Tulcea (Romania)

Concluding internet service contracts
Cashier
Installing decoders and other electronic components
Return / Discard subscribers.

I was one of the three components of the company that has increased the number of Internet subscribers and HBO packages in Tulcea
I reduced the number of bad payers and implicitly reduced the big losses that were brought to the company

EDUCATION AND TRAINING

2004-2007

Maintenance and repair technician and mechanical equipment

Colegiul Tehnic "Henri Coanda" Tulcea, Tulcea (Romania)

1999-2003

Electrician electrical installations and equipment

Colegiul Tehnic "Henri Coanda" Tulcea, Tulcea (Romania)

PERSONAL SKILLS

Mother tongue(s)

Romanian

Foreign language(s)

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C1	C1	B2	B2	B2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

Common European Framework of Reference for Languages

Communication skills

Team spirit
Good communication skills

Organisational / managerial skills

Well organized.

My work experience got me to some points when i needed to train newly employed personal that showed a great interest and gave great results.

Leading a team of ten people all of witch gave a great result.

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Independent user	Independent user	Basic user	Basic user	Independent user

Digital skills - Self-assessment grid