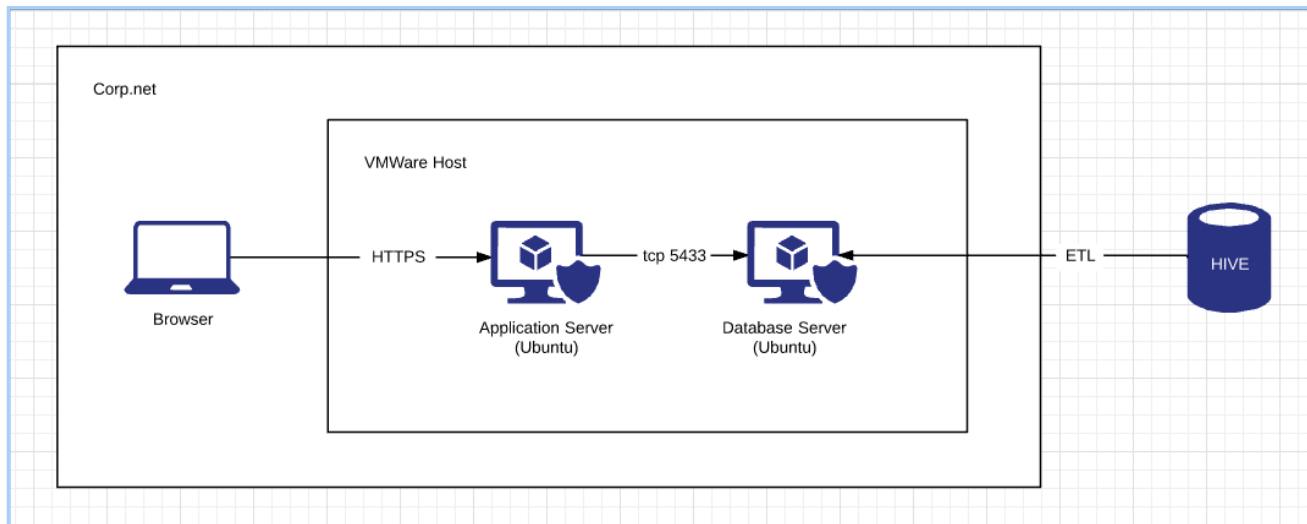


# Dropbox<>Looker CSM Insights

## Architecture



## Dashboard Blocks (per account)

# Hanford Inc.

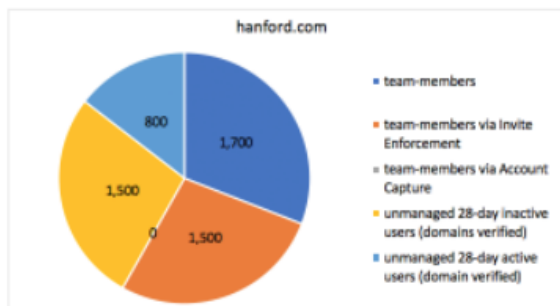
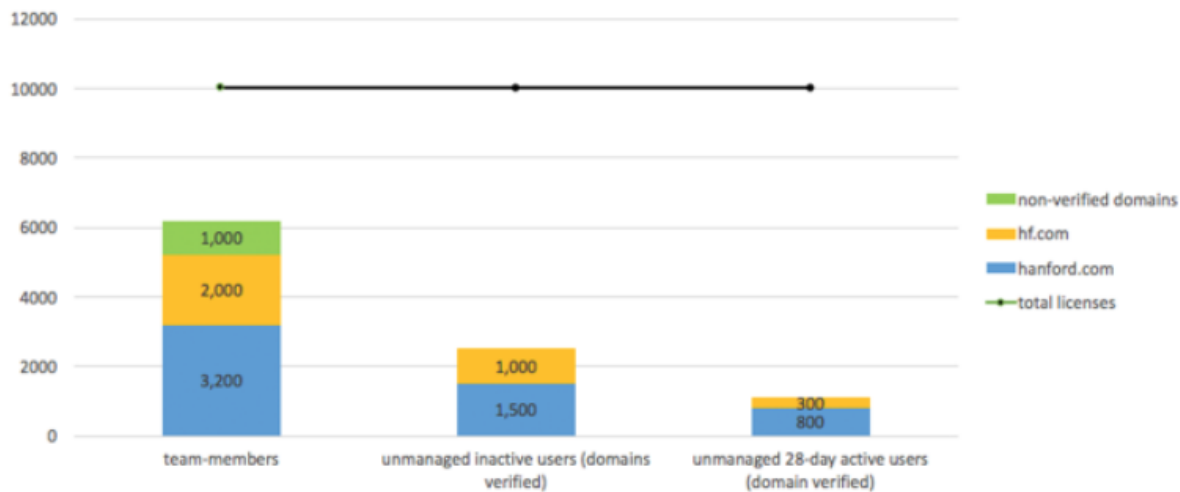
Account Manager: Anne Apple

Account Executive: Ben Button

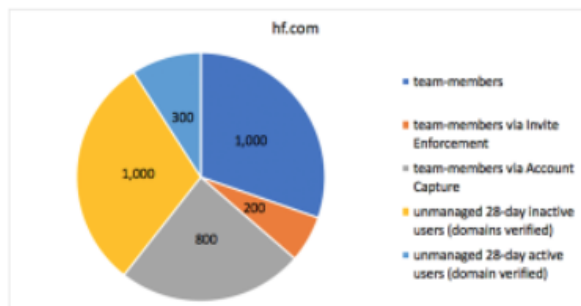
TeamID: 00001

Team Age: 6 months

Renewal Date in: 6 months



Invite Enforcement: On (12/20/2016)  
Account Capture: Off



Invite Enforcement: Off  
Account Capture: On (5/10/2017)

## EA

Viewer Info	TRUE
Truelink	FALSE
WSM	FALSE

## Authentication

Two-step Verification	FALSE
SSO - Sign-in URL	TRUE
SSO - Sign-out URL	FALSE
SSO - X.509 Certificate	TRUE
SSO - Google Sign-in	FALSE

## Devices

Device Approvals - Computers	2
Device Approvals - Mobile Devices	1
Device Approvals - Disconnected Devices	Remove the Device
Device Approvals - Device Overages	Remove Oldest Devices
Multiple Accounts	FALSE

## Members

Membership Approval	FALSE
Domains	2/2
User-managed Groups	TRUE

## Content

Smart Sync	FALSE
Sharing - files and folders externally	TRUE
Sharing - editing external folders	TRUE
Sharing - links externally	FALSE
Sharing - default shared link privacy	Team Only
Permanent Deletion	TRUE
Commenting	TRUE

## Additional Settings

Paper	FALSE
File-requests	TRUE
Team apps	2

## Team-Enabled



- Team Admin - Enabled
- Enabled: 1/25/2017




- Team Admin - Enabled
- Enabled: 3/01/2017




- Team Admin - Enabled
- Enabled: 3/01/2017


## User-Enabled




- User - Enabled
- 988 Users



- User - Enabled
- 357 Users



- User - Enabled
- 546 Users



- User - Enabled
- 114 Users

2302

Shared Folders

10,350

Files

553

Shared Links

3

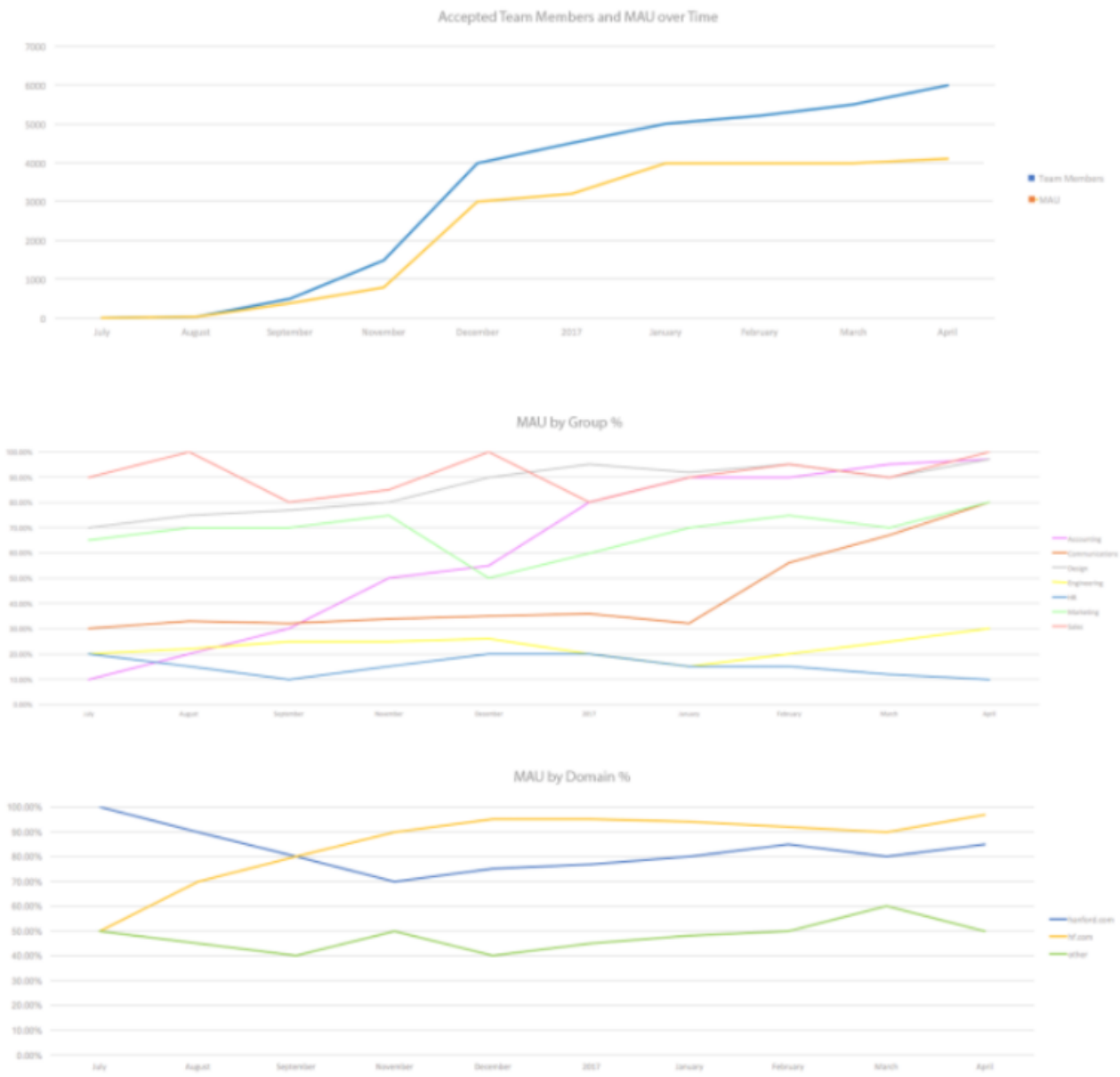
File-requests

25

Comments

301

Paper Docs



Tables

Table
Team_info
Team_domains
Team_groups
Team_configuration
Team_integrations

[User\\_integrations](#)[Feature\\_use](#)

## team\_info

```
1 CREATE TABLE team_info(  
2     id serial PRIMARY KEY,  
3     team_id bigint,  
4     account_name text,  
5     team_name text,  
6     SKU character varying(250),  
7     ACV numeric,  
8     Licenses numeric,  
9     CSM character varying(250),  
10    reseller character varying(250),  
11    distribution_partner character varying(250),  
12    SFDC_team_link character varying(5000),  
13    contract_start_date timestamp,  
14    renewal_date timestamp,  
15    team_age_months numeric,  
16    sales_region character varying(250),  
17    currency character varying(250),  
18    number_of_employees character varying(250),  
19    snapshot_date timestamp  
20 );
```

## team\_domains

```
1 CREATE TABLE team_domains(  
2     id serial PRIMARY KEY,  
3     team_id bigint,  
4     domain character varying(250),  
5     verified boolean,  
6     invite_enforcement boolean,  
7     account_capture boolean,  
8     pending_invites bigint,  
9     current_members bigint,
```

```

10     suspended bigint,
11     deleted bigint,
12     domain_verified_unmanaged_dfb bigint,
13     domain_verified_unamanged_pro bigint,
14     domain_verified_unmanaged_consumer bigint,
15     MAU_managed bigint,
16     MAU_domain_verified_unmanaged_dfb bigint,
17     MAU_domain_verified_unmanaged_pro bigint,
18     MAU_domain_verified_unmanaged_consumer bigint,
19     snapshot_date timestamp
20 );

```

## team\_groups

```

1  CREATE TABLE team_groups(
2      id serial PRIMARY KEY,
3      team_id bigint,
4      group_gid bigint,
5      Has_shared_folder_linked_to_group boolean,
6      group_type character varying(250),
7      group_name character varying(1000),
8      created_date timestamp,
9      group_members bigint,
10     mau_group_members bigint,
11     deleted boolean,
12     snapshot_date timestamp
13 );

```

## team\_configuration

- (this table will likely change a bit)

```

1  CREATE TABLE team_configuration(
2      id serial PRIMARY KEY,
3      team_id bigint,
4      true_link_status character varying(250),
5      max_time_out_session bigint,
6      idle_session_timeout bigint,

```

```
7   tfa_policy character varying(250),
8   sso_policy character varying(250),
9   saml_provider_url character varying(250),
10  saml_cert character varying(250),
11  twoaccount_desktop_policy int,
12  request_membership_policy int,
13  num_domains int,
14  accepting_external_shared_folders int,
15  sharing_folders_outside_the_team int,
16  shared_linked_policy int,
17  commenting_policy int,
18  file_requests_policy int,
19  invited_to_notes boolean,
20  enrolled_betas character varying(5000),
21  who_can_create_groups int,
22  cdm_status character varying(250),
23  version_history_policy character varying(250),
24  snapshot_date timestamp
25 );
```

## team\_integrations

```
1  CREATE TABLE team_integrations(
2    id serial PRIMARY KEY,
3    team_id bigint,
4    app_id bigint,
5    app_name character varying(1000),
6    company character varying(1000),
7    team_enabled timestamp,
8    monthly_api_calls bigint,
9    monthly_data_upload_api_calls bigint,
10   snapshot_date timestamp
11 );
```

## user\_integrations

```
1  CREATE TABLE user_integrations(
```



```
2      id serial PRIMARY KEY,  
3      team_id bigint,  
4      total_users bigint,  
5      app_id bigint,  
6      app_name character varying(500),  
7      company character varying(500),  
8      monthly_api_calls bigint,  
9      monthly_data_upload_api_calls bigint,  
10     snapshot_date timestamp  
11 );
```

## feature\_use

- (this data will likely change a bit)

```
1 CREATE TABLE feature_use(  
2     id serial PRIMARY KEY,  
3     num_paper_users bigint,  
4     number_of_comments bigint,  
5     resolved_comments bigint,  
6     receive_file_requests bigint,  
7     send_file_requests bigint,  
8     shared_storage_GB numeric,  
9     unshared_storage_GB numeric,  
10    number_of_shared_folders bigint,  
11    number_of_shared_links_viewed_or_created bigint,  
12    snapshot_date datetime  
13 );
```