

**SPARKLE CARWASH**  
**COMPARATIVE INCOME STATEMENTS**

|                            | <u>January</u>   | <u>February</u>  | <u>March</u>     | <u>April</u>     | <u>May</u>       | <u>June</u>      | <u>Totals</u>     |
|----------------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| <b>INCOME:</b>             |                  |                  |                  |                  |                  |                  |                   |
| Wash revenue               | 12,234.35        | 11,986.88        | 11,845.61        | 12,493.27        | 12,764.32        | 12,627.84        | 73,952.27         |
| Wax revenue                | 9,458.34         | 8,543.23         | 9,185.37         | 8,968.31         | 10,321.14        | 10,428.77        | 56,905.16         |
| Interior detailing revenue | 2,365.98         | 2,131.64         | 2,771.33         | 2,238.93         | 2,874.32         | 2,541.55         | 14,923.75         |
| <b>TOTAL INCOME</b>        | <b>24,058.67</b> | <b>22,661.75</b> | <b>23,802.31</b> | <b>23,700.51</b> | <b>25,959.78</b> | <b>25,598.16</b> | <b>145,781.18</b> |
| <b>EXPENSES:</b>           |                  |                  |                  |                  |                  |                  |                   |
| Advertising                | 1,497.39         | 1,356.28         | 1,426.83         | 1,382.75         | 1,528.37         | 1,632.64         | 8,824.26          |
| Equipment rental           | 1,500.00         | 1,500.00         | 1,500.00         | 1,500.00         | 1,500.00         | 1,500.00         | 9,000.00          |
| Maintenance                | 1,589.36         | 1,484.22         | 1,546.36         | 1,648.38         | 1,789.32         | 1,708.61         | 9,766.25          |
| Misc.                      | 243.45           | 215.36           | 345.68           | 249.12           | 309.53           | 328.11           | 1,691.25          |
| Rent                       | 3,000.00         | 3,000.00         | 3,000.00         | 3,000.00         | 3,000.00         | 3,000.00         | 18,000.00         |
| Salaries                   | 8,453.61         | 7,936.25         | 8,568.75         | 8,434.57         | 9,749.27         | 9,281.45         | 52,423.90         |
| Utilities                  | 1,654.76         | 1,287.99         | 1,458.76         | 1,597.24         | 1,874.35         | 1,894.82         | 9,767.92          |
| <b>TOTAL EXPENSES</b>      | <b>17,938.57</b> | <b>16,780.10</b> | <b>17,846.38</b> | <b>17,812.06</b> | <b>19,750.84</b> | <b>19,345.63</b> | <b>109,473.58</b> |
| <b>NET INCOME</b>          | <b>6,120.10</b>  | <b>5,881.65</b>  | <b>5,955.93</b>  | <b>5,888.45</b>  | <b>6,208.94</b>  | <b>6,252.53</b>  | <b>36,307.60</b>  |