

# Cristóbal Otero

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## CONTACT INFORMATION

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## ACADEMIC POSITIONS

Columbia University, Graduate School of Business  
Assistant Professor of Economics 2023 -

## EDUCATION

Ph.D. in Economics, UC Berkeley 2023  
*Committee:* Emmanuel Saez, Gabriel Zucman, Sydnee Caldwell, Fred Finan  
M.Sc. Philosophy of the Social Sciences, London School of Economics 2016  
M.A. in Economics, Pontificia Universidad Católica de Chile (PUC-Chile) 2013  
B.A. in Business and Economics, Pontificia Universidad Católica de Chile 2012

## PUBLICATIONS

[Equilibrium Effects of Food Labeling Policies](#)  
with Nano Barahona and Sebastián Otero  
*Econometrica*, 91(3): 839-868, May 2023

[National Institutions and Regional Development at Borders: Evidence from the Americas](#)  
with Francisco Gallego, César Huaroto, and Alejandro Sáenz  
*Applied Economics*, 53(2): 205-220, 2020

## WORKING PAPERS

[Managers and Public Hospital Performance](#)  
with Pablo Muñoz

[The Economics of the Public Option: Evidence from Local Pharmaceutical Markets](#)  
with Juan Pablo Atal, José Ignacio Cuesta, and Felipe González  
*R&R at the American Economic Review* (2nd round)

[On the Design of Food Labeling Policies](#)  
with Nano Barahona, Sebastián Otero, and Josh Kim

## BOOKS

[Impuestos Justos para el Chile que Viene. Diagnóstico y Desafíos Tributarios para un Nuevo Pacto Fiscal](#)  
with Jorge Atria (editors)  
*Fondo de Cultura Económica*. Nov 2021 (1st Edition), Sept 2022 (2nd Edition)

## AWARDS, HONORS, AND FELLOWSHIPS

2023 *China Star Tour*  
2022 *Center for Equitable Growth/Stone Center Fellowship*, UC Berkeley  
2021 *Burch Center Fellowship*, UC Berkeley  
2021 *Student Research Award*, Institute for Research on Labor and Employment, UC Berkeley  
2020 *George Break Prize*, for outstanding performance in Public Finance courses, UC Berkeley  
2019 *Outstanding Graduate Student Instructor Award*, UC Berkeley  
2019 *Student Research Award*, Institute for Research on Labor and Employment, UC Berkeley  
2017 *Academic Excellence Scholarship for Doctoral Studies Abroad*, Conicyt, Chile  
2017 *Economics Department Fellowship*, 2017-2021, UC Berkeley  
2015 *Academic Excellence Scholarship for Masters Studies Abroad*, Conicyt, Chile  
2013 *Maximum Distinction for Thesis*, M.A. in Economics, PUC  
2013 *Academic Excellence Award*, M.A. in Economics, PUC  
2013 *“Raúl Yver Oxley” Prize*, to highest GPA in graduating class of Economics, B.A., PUC  
2012 *Academic Excellence Scholarship for Masters Studies*, Conicyt, Chile

	2012	<i>Top 100 young Chilean leaders</i> , “El Mercurio”	
	2007	<i>Academic Excellence Award</i> , B.A. Business & Economics, PUC	
SEMINARS AND CONFERENCES	2023	UC Berkeley, GSPP; U. Penn, Wharton BEPP; Northwestern, Kellogg Strategy; Columbia Business School; Yale, SOM; U. Chicago, Booth; NBER Public Spring; China Biweekly Seminar on Public Economics, BFI China - Tsinghua University; Health Economics Initiative Annual Conference 2023, BFI; The University of Hong Kong, Business School; Fudan University, School of Economics; Peking University, National School of Development; BSE Summer Forum, Public Economics; UDLA Ecuador, Economics (scheduled); Georgetown University, Economics (scheduled)	
	2022	Applied Micro Seminar, PUC-Chile; Applied Micro Seminar, FEN, Universidad de Chile; PF Student Presentations, UC Berkeley; Public Finance Seminar, UC Berkeley	
	2021	Labor Lunch, UC Berkeley; National Tax Association Conference	
	2020	II Economics Alumni Conference, PUC-Chile	
	2019	Western Economic Association Annual Conference, San Francisco; Impact Evaluation Network Annual Meeting, Medellín; DevLunch, UC Berkeley; IO Lunch, UC Berkeley	
	2018	DevLunch, UC Berkeley	
RESEARCH AND TEACHING EXPERIENCE		<i>Research Assistant</i> Gabriel Zucman, Associate Professor of Economics, UC Berkeley Tomás Rau, Associate Professor of Economics, PUC-Chile	2020 - 21 2012 - 13
		<i>Teaching Assistant</i> Department of Economics, UC Berkeley Global Inequality and Growth [×2] (Gabriel Zucman), Economic Analysis-Micro (Daniel Acland) Department of Economics, PUC-Chile Graduate: Econometric Theory I (×2), Econometric Theory II, Microeconometrics Undergraduate: Applied Economic Analysis (Head TA), Econometrics (×2), Monetary Macroeconomics, Macroeconomics I, Principles of Economics (×2)	
PROFESSIONAL EXPERIENCE		Consultant, Chilean National Productivity Commission Cabinet Advisor, Ministry of Economy, Government of Chile	2017 2014 - 15
OUTSIDE ACTIVITIES		None	

Last update: July, 2023