

Bangladesh University of Business and Technology [BUBT]

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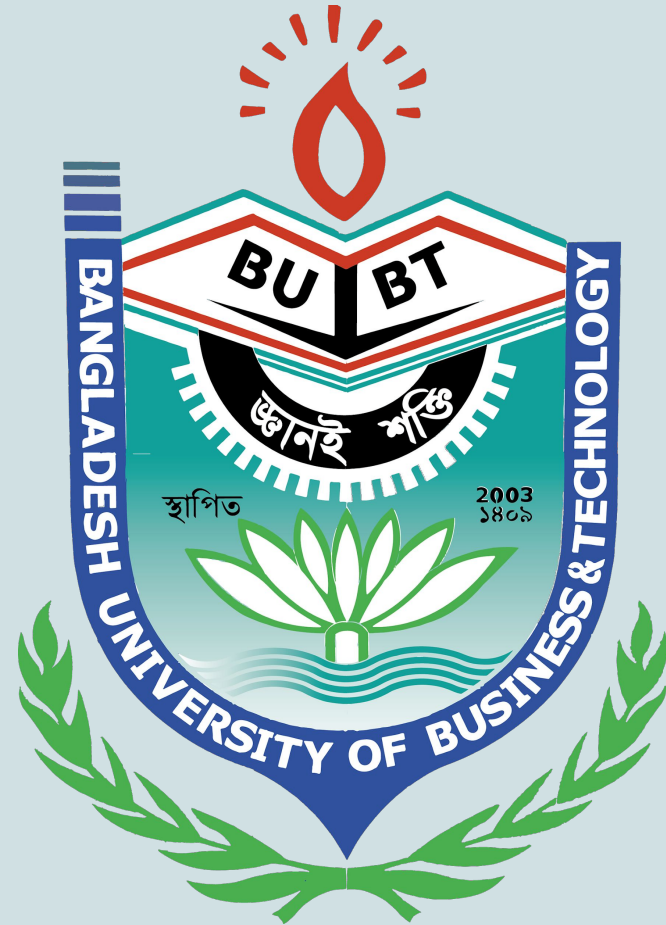
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Sales Management System

- >organising data**
- >simplification of record**
- >tracking details**



Overview

- ❑ **Introduction**
- ❑ **Motivation**
- ❑ **Key Features**
- ❑ **Flowchart**
- ❑ **Requirement Analysis**

- ❑ **Implementation**
- ❑ **Limitations**
- ❑ **Future Plan**
- ❑ **Conclusion**
- ❑ **Reference**

Introduction

>>> saves time since it is computerised

>>> accuracy

>>> 5 modules

>>> enter purchase information

>>> see the list of products

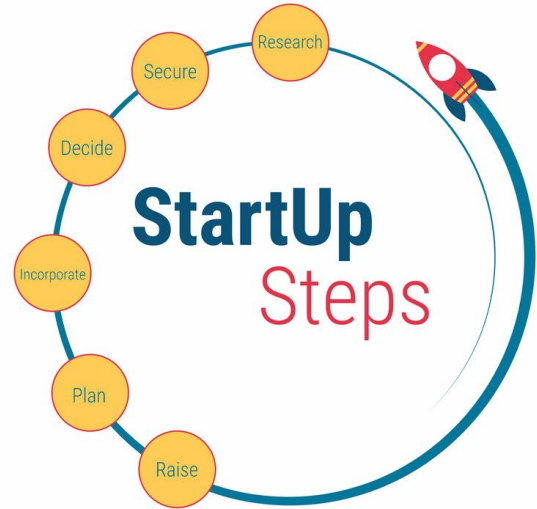
>>> edit products file

>>> make a bill



Motivation

- >>> **initial step for organising start up process**
- >>> **assists those who cannot hire professional sales manager**
- >>> **does not need any external dependency**

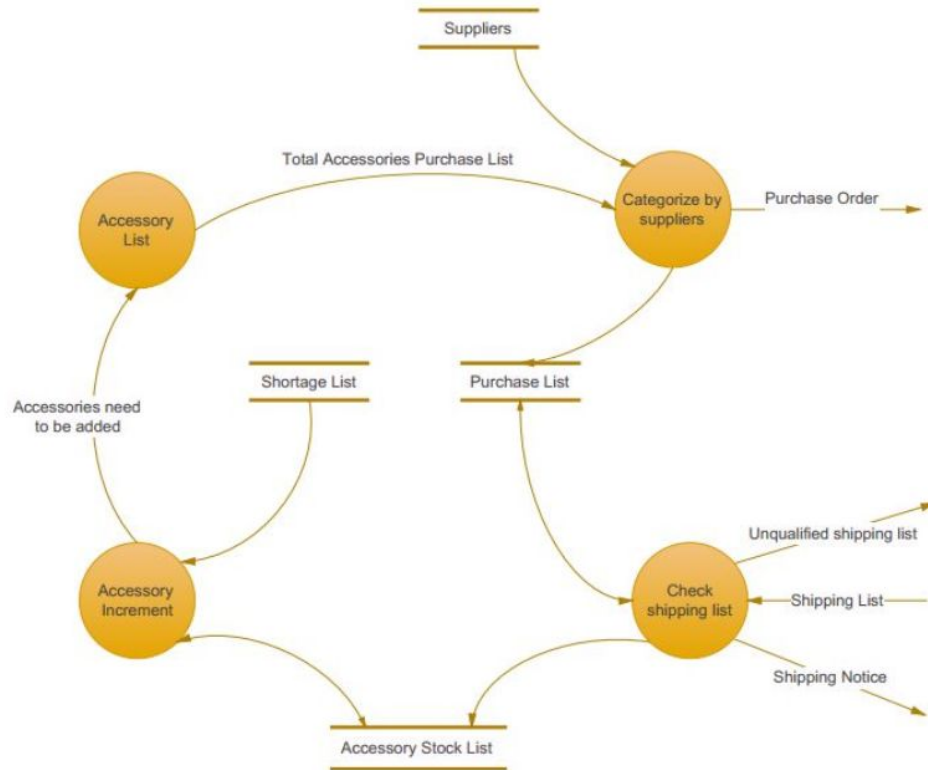


Key features

- >>> Entering the Information of the product the customer wants to purchase**
- >>> Showing the existing list of the products in stock, including the buying price and the selling price**
- >>> Modifying the product list, here the sales manager can edit, add or delete products**
- >>> Prepare a bill for a customer**
- >>> Exit**



Flowchart



Requirement Analysis

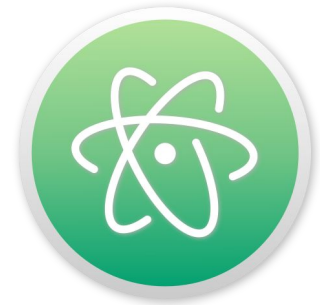
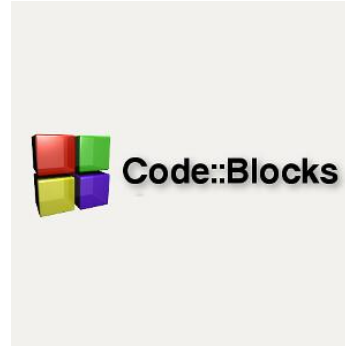
Tools

→ **Code::Blocks**

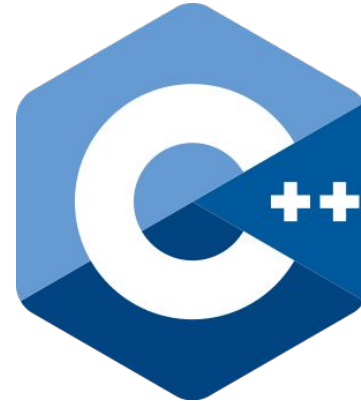
→ **Atom**

Programming Language and Database

→ **C++**



Atom



Limitations

- >> no customer details/customer id**
- >> no date of purchase**
- >> no user panel for the owner to see bills**



Future Plan

- 1) Customer detail panel**
- 2) Owner panel**
- 3) Date of purchase of the bills**
- 4) Tracking facility/Real Time sharing feature**

Conclusion

- >> **will never betray**
- >> **requires less time**
- >> **user-friendly**



Reference

1. <https://github.com/rupicious1311/SALES-MANAGEMENT-SYSTEM>
2. <https://www.pipedrive.com/en/blog/sales-management>
3. **C++ Programming book by Schaum's Outline**

Thank you
for your attention

