



WGS

Engineering Software.



Our IT outsourcing service follows
Proven + Reliable
Execution processes

We've worked with
150+ clients from **25** countries



ISO 9001:2015 Certified



PT. Walden Global Services (WGS) start in 2006 through programmer outsourcing to startups in the US. Today, we are a group of companies comprising ~300 employees. WGS has been recognized and awarded by Forbes in 20 Rising Global Stars 2015.

WGS provides engineering solution as application managed services. Our mission is to strengthen client's IT capacity and capabilities, automate their business processes, and allow them to innovate through technology.



ADMS

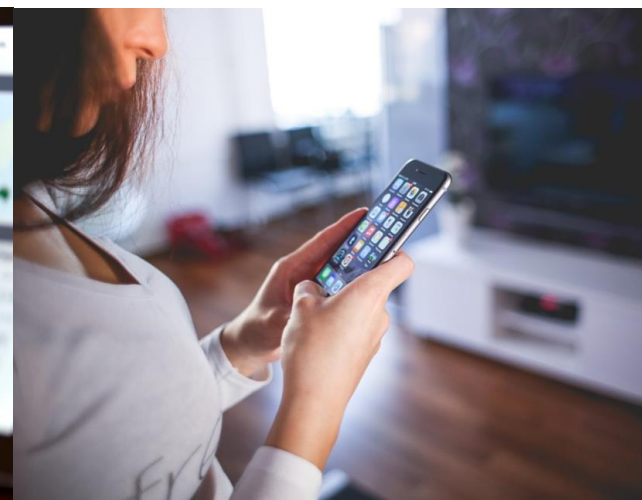
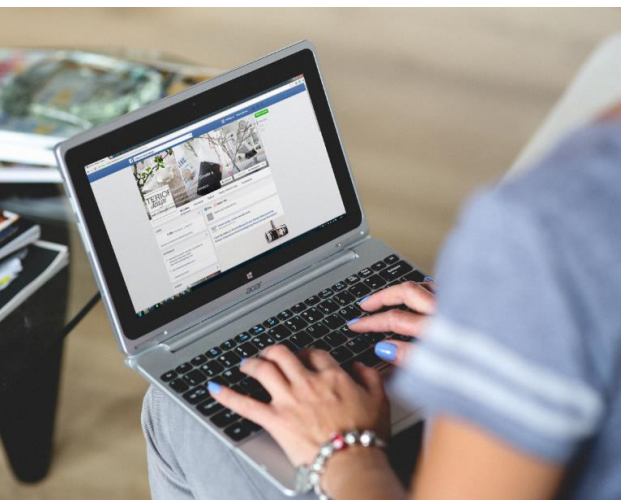
Application Delivery & Managed Service





ADMS is the engineering solution for an enterprise IT, Marketing, & Business Development division; which covers:

- Websites and microsites
- Web-based applications
- Mobile applications
- Information Systems





ADMS Use Cases



**[Work Type I]
SUPPORT**
24x7 Support



**[Work Type II]
EXTENDED-TEAM**
Enhancements



**[Work Type III]
FIXED-BID**
New Projects

The contract shall be for a duration of 1 year or until the committed mandays has been fully depleted, whichever is earlier.



WGS ADMS vs In-House

ADMS service is developed to help enterprise eliminate common problem of digital initiatives

	In-House	WGS ADMS
Flexible & scalable development team	✗	✓
SLA & reports	✗	✓
Bug fixing is free	✗	✓
Included support services for multiple projects	✗	✓
Quality level / standard	Maybe	WGS Standard



Support

Work Type I





24x7 Support

- SLA to meet
- **Expected performance** to be tracked
- **Root Cause Analysis (RCA)**
for Problem Management
- **Proactive support** during business hours
- **On-call reactive support 24x7x365**



Escalation Path (sample)

Level	WGS Escalation
Level 1	First Level Support
Level 2	Service Delivery Manager
Level 3	Head of Support
Level 4	COO



Work Type I Terms

- **Support for multiple applications**
- Flat-fee support monthly depending on your IT portfolio
- Fix for all bugs for all In-Scope applications
- Proactive maintenance, troubleshooting, and problem analysis.
- **Support for other / previous vendor's work:**
 - covered under Work Type II **on the 1st year,**
 - covered under Work Type I **on the 2nd year onwards**



Extended-Team

Work Type II

Application Delivery & Enhancements





Min. 1200 mandays committed / year

Sample per month consumption

Role	Consumption / month	Subtotal
Service Delivery Manager	Dedicated (20 mandays)	20
Release Manager	Multiple Release Managers, one for each technology stack.	10
Developers	5 Developers Dedicated (100 mandays) with combination of skillsets Scalable on demand	100
System Administrator	On-demand	2
QA Officers	Multiple people doing functional testing, UI/UX, security, performance, query analysis	20
Documentation / Reporting staff	Technical documentation, weekly / monthly / quarterly reports, user guide, test plan, etc.	20



Extended-Team

As Additional & Scalable IT-Team

- **Flexibility** for urgent project requests
- Sprint-based **1-4 week cycles**
- **SLA** to meet
- Impact analysis for tasks
- **Expected performance** to be tracked



Team Members

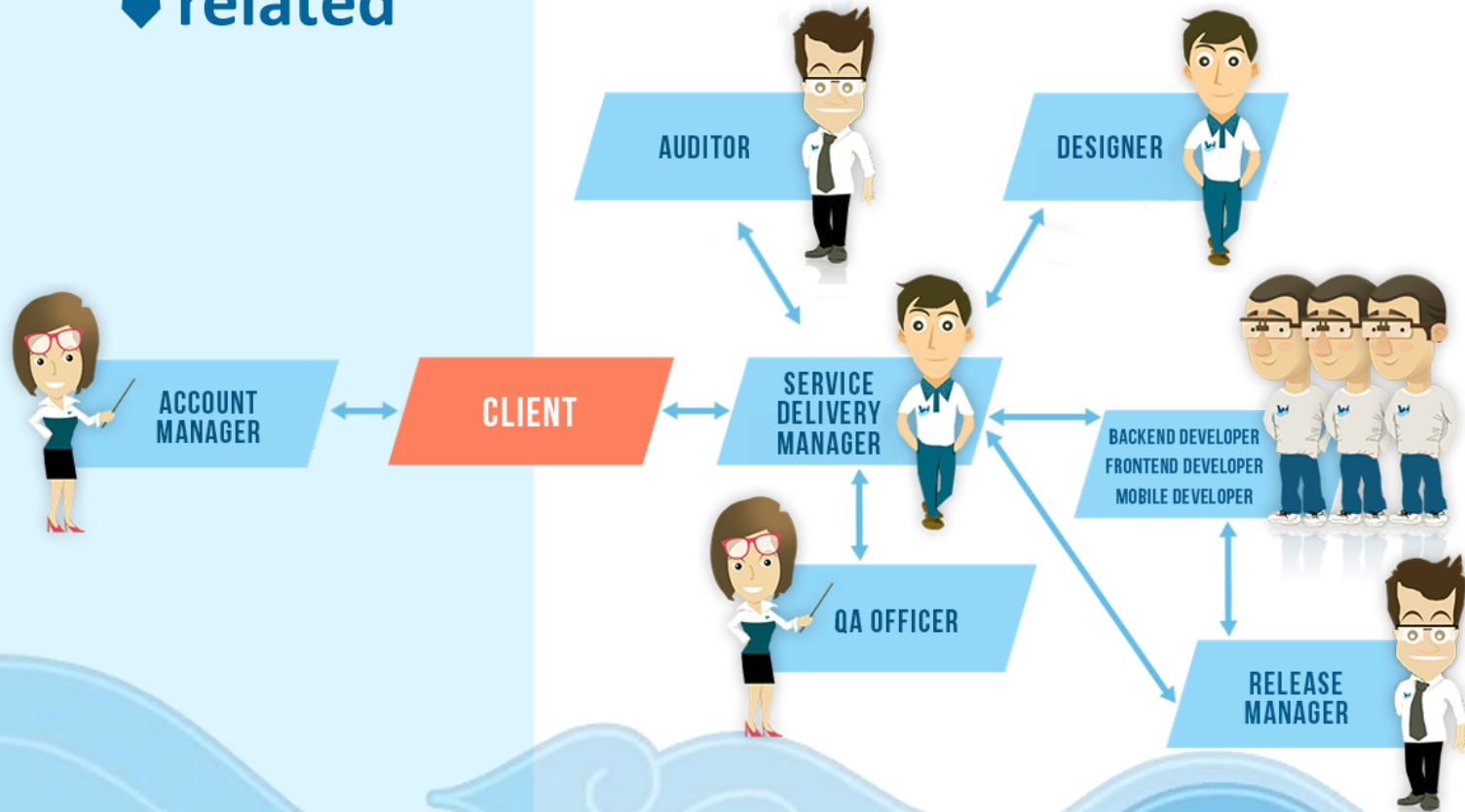
Resource Type:

- Project Manager
- Engineering Manager
- Developers
 - Front-End, Back-End, Mobile, Java, etc.
- System Admin
- QA Officer
- UI/UX Designer
- Documentation & Reporting Staff



Business related

Development





Work Type II Terms

- Sprint-based work
- New technology on-boarding and capacity scale-up with 2-sprint notice





Fixed-Bid

Work Type III

New Project / Product Development





Project Requests

- **Project plan:** detailed scope / SRS, design guideline, project milestone, proposed mandays to be consumed
- Regular **report and audit**
- Regular **QA with standard tools:** GTMetrix, NewRelic, etc.
- **Deliverable:** tech doc, user guide, test plan
- **Training service & knowledge transfer**
- **Project acceptance**



Since we have experience with various applications and software integration across different industry verticals, it's likely that we can on board faster.

Banking

Financial
Services

Consumer
Goods

Retail

Telco

Internet

Automotive

Energy

Distribution

Manufacturing

Marketplace

Big Data

Cloud
Computing

Cyber Security

Infrastructure

Information
Systems

Workflow
Management

Middleware

Others



Work Type III Terms

- **Price** including estimation effort, pre-development, design, development, testing, documentation, and 1-month warranty.
- Price convertible to consumption of committed mandays under Work Type II
- 1 month warranty, that will be **continued under** ADMS Work Type I

Coding Frameworks

- Agile for Support and Agile Outsourcing
- Semi-Agile for Project Based





Security Assurance

- Follow customer's standard if any
- Threat & vulnerability assessment regularly
- Reconciliation exercise to identify and resolve gaps (security protocol)



Reporting

- Weekly Report

Cover activities carried out in a particular week for operations management

- Monthly Report

- Volume of Incidents
- SLA metrics
- Root cause analysis
- Security audit report
- Milestone adherence
- Etc.

- Quarterly Report

Executive summary

PT WALDEN GLOBAL SERVICES		No. Form	FRMWGSIENG001-07			
		Rev	00			
		Tanggal	24 Juli 2014			
		Halaman	1/6			
No	Fitur	Scenario Test	Current Condition	Expected Condition	Status	Date
1	Mater Staff PT.X - Create New	User dapat membuat data mater staff PT.X dengan menginput form yang telah disediakan. Tambah data bisa berhasil dilakukan jika pengisian setiap field sesuai dengan aturan yang ditentukan.			Success	12/11/2015
		User tidak menginput field nilai, nama staff, grade dan saldo awal. Padasat menyimpan, sistem akan memberi notifikasi "Field tidak boleh kosong". Partikan anda menginput semua field dengan benar.			Success	12/11/2015
		User menginput field nilai yang sama dengan user yang sudah terdaftar. Padasat menyimpan, sistem akan memberi notifikasi "User sudah terdaftar". Maka user harus menginput field nilai menggunakan nilai yang berbeda.			Success	12/11/2015
		User menginput field saldo awal menggunakan huruf. Padasat menyimpan, sistem akan memberi notifikasi "Field harus berupa angka". Maka user harus menginput field saldo awal menggunakan angka.			Success	12/11/2015
2	Mater Staff PT.X - List dan Filter	User dengan status inactive tidak akan bisa login.			Success	4/11/2016
		User bisa melakukan searching terhadap staff. User bisa			Success	12/11/2015
		User bisa menambah staff dengan menekan tombol			Success	12/11/2015
		User bisa melakukan import data dari file xls dengan			Success	12/11/2015
		User bisa melihat detail staff yang terdaftar.			Success	12/11/2015
		User bisa menghapus data staff yang sudah terdaftar pada			Success	12/11/2015
3	Mater - Edit Staff PT.X	User tidak bisa menghapus data yang sudah digunakan oleh			Success	12/11/2015
3	Mater - Edit Staff PT.X	User bisa mengubah data staff berdasarkan data yang			Success	12/11/2015
4	Mater Staff PT.X - Download Template dan Import File Excel	User tidak menginput semua field. Padasat menyimpan,			Success	12/11/2015
4	Mater Staff PT.X - Download Template dan Import File Excel	User bisa melakukan import data staff PT.X dari file excel.			Success	12/11/2015
4	Mater Staff PT.X - Download Template dan Import File Excel	User tidak menginput semua data. Padasat melakukan			Success	12/11/2015
5	Mater Grade - Create New	User dapat membuat data mater grade dengan menginput			Success	4/11/2016
5	Mater Grade - Create New	User dapat menginput grade dalam range jika diisikan dengan			Success	4/11/2016
5	Mater Grade - Create New	User dapat menginput point dengan nominal 1 atau 5 bisa			Success	4/11/2016
5	Mater Grade - Create New	User tidak menginput semua field. Padasat menyimpan,			Success	4/11/2016
6	Mater Grade - Edit	User bisa mengubah data grade berdasarkan data yang			Success	4/11/2016
6	Mater Grade - Edit	User tidak menginput semua field. Padasat menyimpan,			Success	4/11/2016
6	Mater Grade - Edit	User bisa melakukan searching grade. User bisa			Success	4/11/2016
6	Mater Grade - Edit	User bisa menambah staff dengan menekan tombol			Success	4/11/2016
6	Mater Grade - Edit	User bisa melakukan import data dari file xls dengan			Success	4/11/2016

COMPETITIVE ADVANTAGES



WGS capacity and capability



Flexible resourcing for any CR & project



SLA with Service Performance Indicator



No need to micromanage



Focus on results / deliverables



Our Clients





***Thank you
for your attention***

