

SALES SPEECH OUTLINE

Introduction:

- I will introduce and give information about myself.
- I will then transition into my speech, discussing my technical and success skills and what makes me a good team member.

Technical Skills:

- I will tell my audience about my technical skills.
- I have upper-level, mid-level, and lower-level skills that I will discuss.
- I will also say how I think it is important to be honest about my abilities.

Success Skills:

- Out of all my success skills, I will focus mainly on my communication, team-player-ness and my problem-solving skills.

Leadership Position:

- I will use my “car” metaphor to describe myself as to what kind of leader I am.
- I will then go into detail about what kind of leader I am and what my values are as a leader.

Conclusion:

- I will say thank you and wrap up my presentation, short and sweet.