**Bryan Crosnier**

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Application for **Implementation Manager, Enterprise**

Dear Rippling Hiring Team,

I believe I’m the candidate you’re looking for to take on the Implementation Manager role at Rippling. Over the past 18 years, I’ve supported operations, customer success, accounting, sales, developers, and mission operators through a range of software implementations—connecting business needs with technical execution across mission-critical and enterprise systems.

At Maxar Technologies, I played a central role in implementing tools that supported global customer operations. I led operational planning, scoped system requirements, and translated business goals into actionable technical solutions. A few relevant projects included:

* Salesforce CRM solution supporting a $500MM+ customer base
* VoiceNet system for geographically distributed Mission Control communications, saving $1.1MM in program costs
* A range of advanced spatial product integration requiring close coordination across development, operations, vendors, and support teams

I’m especially effective in roles that demand cross-functional coordination, clear communication, and iterative problem-solving. My background includes deep exposure to SaaS tools, technical integrations, process improvement initiatives, and cross-team alignment—all of which are key to enabling long-term customer adoption and retention.

I’d welcome the opportunity to bring that same energy and experience to Rippling’s Implementation team and contribute to a platform redefining how businesses manage their people and processes.

Thank you for considering my application. I look forward to the opportunity to connect further.

Sincerely,

Bryan Crosnier