


Amal Yuldashev

Frontend Developer
IT Project Manager
CEO & Owner of Jinn Travel



-  [LinkedIn](#)
-  [Confluence](#)
-  [jinn-travel.com](#)
-  amal@jinn-travel.com
-  [+49 178 6871737](tel:+491786871737)

EDUCATION

- Bachelor of Sport**
Sport Science (Pedagogy, Psychology)
Graduated: June 2022
- Professional College**
Information Technology
Graduated: June 2013

LANGUAGES

- German (fluently)
- English (fluently)
- Russia (main)
- Spanish (basic)

PERSONAL DATA

- DoB – 06.01.1995*
- Citizenship – Uzbekistan*
- Visa status – Working visa*
- Marital status - Single*

EXPERIENCE

Amal • Frontend Developer @Freelance | Since September 2024

I have mastered all the essential technologies for building web applications, including HTML, CSS, JavaScript, Wordpress as well as working with popular frameworks such as React and Vue.js. I have successfully developed several small projects from scratch, including websites and web applications. My projects include:

- Travel Platform – of my own travel company that organizes customized trips in Central Asia.
- AI company – a platform for selling courses on Artificial Intelligence. (in process)
- One-Page Website-portfolio – a personalized one-page website that showcases my skills and previous work. (in process)
- Affiliate Marketing Platform – a more complex project I’m currently working on, where I am implementing features for user registration, tracking referrals, and managing commissions. I am applying best practices to improve code quality and the user interface. (in process)

🦋 CEO-Owner @Jinn Limited (Jinn Travel) | Since August 2024

Responsibilities and Achievements:

- **Strategic Management:** Developed and implemented a long-term growth strategy focused on digital transformation and global reach, attracting new clients and increasing revenue.
- **Online Platform Development:** Led the creation and optimization of an online booking platform, integrating modern technologies to enhance user experience and streamline booking processes.
- **Leadership and Team Building:** Built a team of experts in tourism, marketing, and IT, fostering an efficient and productive work environment.
- **Marketing and Brand Management:** Directed digital marketing campaigns, strengthening the brand’s positioning in the international market, which increased brand awareness and client engagement.
- **Data Analysis and Decision-Making:** Used analytical tools to assess market trends and customer needs, allowing for timely adjustments to offerings and improved service.
- **Partnership Development:** Established strategic partnerships with hotels, airlines, and tour operators, ensuring competitive options for the agency’s clients.

EXPERIENCE

Manager @TUI (Robinson Club) | April 2024 - August 2024

Key Responsibilities:

- **Organization and Management:** Planned and coordinated all tennis events and programs, including training sessions, tournaments, and social activities for hotel guests.
- **Customer Service:** Ensured high levels of customer service, addressed guest inquiries and concerns, and provided information about tennis services and schedules.
- **Coaching and Training:** Conducted individual and group training sessions for guests of all ages and skill levels, developed personalized training plans.
- **Inventory Management:** Maintained tennis equipment and court conditions, organized procurement and maintenance of equipment.
- **Marketing and Promotion:** Developed and implemented strategies to promote tennis programs, collaborated with the marketing department to increase participation and revenue.
- **Administrative Tasks:** Managed records and documentation, scheduled activities, coordinated with other hotel departments.
- **Partnership Development:** Established and maintained relationships with local tennis clubs and professionals to enhance service quality and attract new clients.
- **Staff Training and Development:** Recruited, trained, and supervised a team of instructors and assistants, conducted regular training sessions and performance evaluations.

IT Project Manager Trainee @AME Projecte | March 2024 - April 2024

Intensive full-time Trainee

Creating a project environment and templates for future projects. Practical application of project management skills aimed at achieving objectives and effectively executing IT projects.

Training included:

- Agile method
- Tools: Scrum, Microsoft office, Microsoft Team, Miro
- Microsoft 365
- Engagement Plan
- Project launch & control

IT Project Manager Trainee @NeueFische | March 2024

Intensive full-time bootcamp

180 hours of project management practice with the development of a project space including templates for future projects. Ready to apply acquired knowledge to achieve goals and successfully execute projects in the IT sector.

Training included:

- Agile method
- Tools: Scrum, Kanban, Confluence, Slack & Miro
- Stakeholder Analysis
- Requirements engineering
- Risk management
- Engagement Plan
- Team leadership
- Project launch & control

EXPERIENCE

TENNIS HEAD COACH | **Since 2013 - present**

As a Tennis Coach specializing in player development, I collaborate closely with athletes to enhance their skills and performance on the court. Working alongside the players I strive to optimize training methodologies and techniques tailored to individual needs including fun. My main responsibilities were:

- Developed and executed comprehensive tennis training programs for players of various skill levels and ages
- Successfully identified and developed promising young talents
- Collaborating with other coaches and professionals to coordinate comprehensive player development plans
- Implementing innovative training methods and drills to improve both technique and tactic

TEAM COORDINATOR @Cross Travel | **2018 — 2020**

Cross Travel is a Travel Agency in Tashkent. As a Team Coordinator I was involved in the whole process from receiving orders to trip building.

We worked with high demanding customers in different requirements.

My main responsibilities were:

- Led a team of 6 professionals tour operators, providing guidance, training, and mentoring to maximize their performance and productivity
- Managed budgeting, financial reporting, and accounting tasks
- Handled customer inquiries, provided travel recommendations, and resolved issues
- Oversaw day-to-day operations of the travel agency.
- Provided exceptional customer service resulting in customer satisfaction ratings increasing to 98%

Tour Operator @TashkentKargo | **June 2016 - December 2017**

- Booking and Reservation Systems: Proficiency in using booking platforms and reservation systems for flights, hotels, and other travel services.
- Effectively communicating with clients, suppliers, and team members to ensure smooth coordination and information exchange.
- Problem Solving: Skill in resolving issues such as travel disruptions, changes in plans, or unexpected challenges during tours.
- Salesmanship: Encouraging and promoting travel packages, upselling additional services, and convincing clients to choose specific destinations or experiences.
- Geographical Knowledge: A good understanding of geography, including distances, travel times, and transportation options.

HARD SKILLS

- Agile, Waterfall, SCRUM, Kanban
- Confluence, Jira, Notion, Miro
- KPI-Reports
- Microsoft 365
- HTML (HTML5),
- CSS, SASS
- JavaScript
- React
- UX / UI design
- Financial Management: Managing budgets, financial reporting, and cost control to ensure profitability

CERTIFICATIONS

- IT Project Management
by Neue Fische - Since march 2024
- State-certified tennis coach
VDT - Since December 2022
- B-Lizenz Tennistrainer
VDT - Since April 2022
- Goethe Zertifikat B1
Goethe Institut Tashkent - Since 2016
- Amadeus Electronic Ticketing Course (Advanced)
Amadeus Uzbekistan - Since June 2015
- Galileo Core Course at Global Travel Services
Galileo by Travelport - Since October 2015

SOFT SKILLS

- Team leadership**
The ability to lead a team, motivate, and guide them towards achieving common goals.
- Problem-solving**
The ability to find solutions to complex situations and challenges that arise during the project.
- Communication**
Effective communication with the team, clients, and stakeholders.
- Time Management**
The ability to manage time effectively and prioritize tasks.
- Adaptability**
Flexibility in approaches and the ability to adapt to changing project conditions or requirements.
- Critical Thinking**
The ability to analyze situations and make well-informed decisions based on facts and data.
- Negotiation**
Strong skills in negotiating to reach optimal solutions and agreements.
- Stron Emotional Intelligence**
The ability to understand and manage your own emotions and the emotions of others, which is
- Collaboration**
The ability to work effectively in a team, collaborating with different departments and
- Competent written and oral speech**