

# CHAITANYA VARMA SANABOINA

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## EDUCATION

Purdue University, Daniels School of Business

*Master of Science in Business Analytics and Information Management*

West Lafayette, IN

August 2024

BITS Pilani Hyderabad Campus

*Bachelor of Engineering in Electronics & Electrical Engineering*

Hyderabad, India

August 2017

## PROFESSIONAL EXPERIENCE

Ascent Cyber Solutions – Innoveo Ag

*Senior Business Analyst*

Pune, India

June 2021 – June 2023

- Delivered Skye software applications, streamlined development, and cut post-launch issues by 30% with \$2M+ capital management.
- Enhanced administrative processes with program and scrum teams, boosting efficiency by 25%.
- Directed US and UAE application delivery, enhancing process efficiency by 25% by leading a team of 6 analysts.
- Led requirement gatherings, captured user stories & functional flows for smooth go-live of projects.
- Acted as SME, trained teams, and led four additional projects to completion in six months as Product Manager.

Wooqer

*Customer Operations Manager*

Bangalore, India

October 2017 – May 2021

- Managed customer operations for major retail companies in India and China, enhancing **product adoption** and ROI.
- Developed custom revenue-generating reports by analyzing customer data, increasing annual revenue by **9.7%**.
- Designed dashboards to monitor Key Performance Indicators (KPI) to reduce decision time by **80%**.
- Led operational optimizations for customer teams, increasing efficiency by 20% and reducing manual interventions.
- Drove strategic C-Suite meetings, positioning the company among the top 50 startups in India during Covid.

J.P Morgan Chase & Co

*Global Custody Intern*

Bangalore, India

July 2016 – December 2016

- Engineered the Robotics Process Automation project, an initiative to reduce workload, by reducing manual reconciliation by **1800** transaction lines through new automation rules.

## LEADERSHIP ACTIVITIES, AFFILIATIONS, HONORS

- District Leader:** Drove initiatives and organized various program management and administrative tasks towards making district open defecation free, in collaboration with the State GoI to implement Swachh Bharat Mission.
- President:** Oversaw various cultural events as a part of universities' cultural diversity.
- Secured 1st Place in SAS Optimization Challenge among 60 teams. Achieved a **1%** deviation from the optimal difficulty threshold, showcasing advanced data analytics and problem-solving skills.

## ANALYTICS PROJECTS

- Generative AI Powered Chatbot (Google)** (GCP | PYTHON): Pioneered the development and deployment of a generative AI-powered financial reporting chatbot, achieving **89%** accuracy and saving **13,300** man-hours annually. Recognized as a finalist in the Future Edelman Impact Competition, June 2024.
- Database Management System** (MySQL | Apache Airflow): Revitalized firm's database infrastructure by architecting a centralized management system, optimizing ETL processes and fostering operational efficiency.
- Sports Analytics Dashboard** (TABLEAU | PostgreSQL): Spearheaded creation of compelling data stories and executed data cleaning procedures for IPL, pivotal in deciphering winning sports strategies.

## SKILLS

- Python, MySQL, Tableau, BigData, MS Office, MS Excel, AWS, GCP, Agile/Waterfall Methodologies.

## CERTIFICATIONS

- Tableau Desktop Specialist, Azure Cloud Fundamentals, Certified Scrum Master, SAS Optimization, Big Data