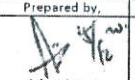
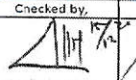
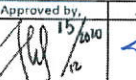
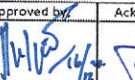



1. SHARP Product Installation And Demonstration Fee

NO	PRODUCT	CATEGORY	PRICE		DETAIL FEE					DETAIL JOB		REMARK	
			BEFORE	PURPOSE	Remark	Amount	Payment Authorized (60%)	Amount	SEID Fee	Remark	Working Hours		
1	Air Conditioner	0.5 - 1 PK	350,000	175,000	Nominal (Input)	159,091	Payment SASS	105,000	54,091		1-2 Hour	Installation fee only without material	
					Tax ppn (output)	15,909	pph	2,100					
					Total Invoice	175,000	Net Payment	102,900					
		1.5 - 2 PK	450,000	225,000	Nominal (Input)	204,545	Payment SASS	135,000	69,545				1-2 Hour
					Tax ppn (output)	20,455	pph	2,700					
					Total Invoice	225,000	Net Payment	132,300					
2	Washing Machine	Front Loading	200,000	100,000	Nominal (Input)	90,909	Payment SASS	60,000	30,909		+- 1 Hour		
					Tax ppn (output)	9,091	pph	1,200					
					Total Invoice	100,000	Net Payment	58,800					
		Top Loading	150,000	75,000	Nominal (Input)	68,182	Payment SASS	45,000	23,182			+- 1 Hour	
					Tax ppn (output)	6,818	pph	900					
					Total Invoice	75,000	Net Payment	44,100					
3	LED Television	24 - 32 Inch	100,000	50,000	Nominal (Input)	45,455	Payment SASS	30,000	15,455	Installation in Table	+- 30 Min		
					Tax ppn (output)	4,545	pph	600					
					Total Invoice	50,000	Net Payment	29,400					
		40 - 50 Inch	150,000	75,000	Nominal (Input)	68,182	Payment SASS	45,000	23,182		+- 30 Min		
					Tax ppn (output)	6,818	pph	900					
					Total Invoice	75,000	Net Payment	44,100					
		> 60 Inch	275,000	137,500	Nominal (Input)	125,000	Payment SASS	82,500	42,500	Installation in Wall	+- 30 Min		
					Tax ppn (output)	12,500	pph	1,650					
					Total Invoice	137,500	Net Payment	80,850					
		24 - 32 Inch	225,000	112,500	Nominal (Input)	102,273	Payment SASS	67,500	34,773		+- 1 Hour		
					Tax ppn (output)	10,227	pph	1,350					
					Total Invoice	112,500	Net Payment	66,150					
		40 - 50 Inch	300,000	150,000	Nominal (Input)	136,364	Payment SASS	90,000	46,364		+- 1 Hour		
					Tax ppn (output)	13,636	pph	1,800					
					Total Invoice	150,000	Net Payment	88,200					
		> 60 Inch	400,000	200,000	Nominal (Input)	181,818	Payment SASS	120,000	61,818	1-2 Hour			
					Tax ppn (output)	18,182	pph	2,400					
					Total Invoice	200,000	Net Payment	117,600					
4	IDP/IWB	40 - 50	300,000	150,000	Nominal (Input)	136,364	Payment SASS	90,000	46,364	Installation using Standing Bracket	+- 1 Hour		
					Tax ppn (output)	13,636	pph	1,800					
					Total Invoice	150,000	Net Payment	88,200					
		> 60	450,000	225,000	Nominal (Input)	204,545	Payment SASS	135,000	69,545		+- 1 Hour		
					Tax ppn (output)	20,455	pph	2,700					
					Total Invoice	225,000	Net Payment	132,300					
		40 - 50	400,000	200,000	Nominal (Input)	181,818	Payment SASS	120,000	61,818	Installation in Wall	2-3 Hour		
					Tax ppn (output)	18,182	pph	2,400					
					Total Invoice	200,000	Net Payment	117,600					
		> 60	600,000	300,000	Nominal (Input)	272,727	Payment SASS	180,000	92,727		2-3 Hour		
					Tax ppn (output)	27,273	pph	3,600					
					Total Invoice	300,000	Net Payment	176,400					
5	REFFRIGERATOR	SIDE BY SIDE	200,000	100,000	Nominal (Input)	90,909	Payment SASS	60,000	30,909	+- 1 Hour			
					Tax ppn (output)	9,091	pph	1,200					
					Total Invoice	100,000	Net Payment	58,800					
		2 Door	150,000	75,000	Nominal (Input)	68,182	Payment SASS	45,000	23,182				
					Tax ppn (output)	6,818	pph	900					
					Total Invoice	75,000	Net Payment	44,100					

* This fee only for installation fee without material

** This revenue only if Installation done by Authorized

Prepared by,	Checked by,	Approved by,	Approved by,	Acknowledge by,
 Arie A Noya CS Asst. Manager	 Muh Damsuki CS Asst. Manager	 Muktum CS Qpr. Manager	 Use Tiasanty CS Senior Manager	 Ronald RH CS GM