

# CLINTON SMITH-PETTERS

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## EDUCATION

UNIVERSITY OF MINNESOTA, Minneapolis, MN  
Carlson School of Management  
Candidate for **Master of Business Administration**  
Emphasis: **Information Systems/Strategy**

May 2022

SAINT CLOUD STATE UNIVERSITY, Saint Cloud, MN  
College of Liberal Arts  
Bachelor of Arts - Psychology  
Minor – Management Information Systems

August 2012

## EXPERIENCE

UNITED STATES ARMY, Fort Hood, TX

### IT Project Manager

March 2019 - July 2020

- Led a team of four planners to coordinate world-wide operations in a 2,200+ employee organization with \$500M+ in computer and communications equipment.
- Increased project completion rate by 50% under scheduled deadlines by creating organization's internal tracker consisting of 70+ simultaneous projects.
- Served as the lead project manager during local training exercises to maintain 24/7 seamless network functionality for up to 6K+ users.
- Collaborated with senior staff to plan operations and logistics of 1K+ internal personnel to designated areas in nine countries across Europe supporting 37K+ network users.

### Technical Manager

February 2017 - March 2019

- Managed a cross-functional team of 52 communication specialists and network technicians while accounting for \$21M+ in equipment.
- Analyzed monthly personnel performance; improved output by 25% by implementing individualized training plans.
- Reorganized and trained team operations in less than six months to provide satellite and network communications to support up to 25K+ users across Europe.
- Influenced directors on current and upcoming projects while achieving individual and team goals.
- Ranked in top 10% of junior leaders in a 400+ employee organization.

KORN FERRY INTERNATIONAL, Minneapolis, MN

### Client Services Coordinator

June 2015 - February 2017

- Guided business development projects for Fortune 100 clients driving revenue streams of \$1M+.
- Selected to lead team of peers through acquisition period to champion new products and services to clients resulting in faster integration and increased sales by 10%.

### Client Services Administrator

June 2013 - June 2015

- Administered talent management, development, and recruitment assessments resulting in placement of applicants up to and including C-Suite at Fortune 500 companies.
- Managed 30+ accounts contributing to 15% of business units revenue; onboarded new clients and created individualized delivery plans for each client.

## LEADERSHIP AND SKILLS

- Tech and Analytics in Business, Board Member
- Carlson Veterans Club, Board Member
- Technical Skills including Web Development, JavaScript, Python, SharePoint

October 2020 - Present

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