## **CSSSJ Board Meeting Agenda & Minutes 10.13.19**

Attendees	Present (x) or Regrets
Dan Martinez	X
Kathi Cambiano	X
Annie Lau	
Monica Moran	X
Gary Stubblefield	
Janet Stevenson	
Joe Langdon	X
Joyce McPheters	X
Judianne Ganschow	X
Loyd Monaco	X
Peter Beirsdorfer	X
Roger Lane	
Sonia Dyer	
Svetlana Bellam	X

Meeting opened 10:47 am

## **OLD BUSINESS**

- 1. Approve previous minutes vote: approved
- 2. Formalize member early admission to Show on Friday evenings
- 3. Formalize docs in general
  - 1. "past newsletters are poor replacement for documented policies. As this impacts Peter the most, I would defer this question to him and given how close it is to the show, allow Peter's answer to stand. Also, I suggest considering a concerted effort in upcoming board meetings to document these 'everybody expects...' 'procedures'."
- 4. Find a new handler for the roster **resolved** Joe Langdon will take over for Sandy
- 5. Reimburse Peter for the Socket Mobile not discussed
- 6. Reimburse Dan for the StarMicro printer not discussed
- 7. Do we want to go all-in with the Square? not discussed
- 8. Figure out a good way to share electronic credentials. (website, GitHub, square, Eventbrite, etc.) *not discussed*
- 9. Kathi will do insurance in next month in speaking with SFclub, possibility of outside of the garden club insurance in future

## **SHOW & SALE SUGGESTIONS**

1. Peter: show prize distribution seemed capricious, please formalize and document the process and order in which winners are allowed to choose prizes

- 1. Novice category was given to someone who has been a vendor for several years, invited to be a judge for other shows
  - 1. Svetlana and Joyce approached Roger, informed Dan
- 2. Judianne bumped to advanced reason was unclear
- 3. Create show categories and awards sooner rather than later so they can go in the vendor letters 2 months ahead of S&S (by February board meeting)
- 2. Have a list of vendor codes at registers
  - 1. Remember for next S&S
- 3. Have signs for award winners on the stage
  - 1. Svetlana spoke with Janet and will have some for future
- 4. Have a banner for the plant hotel outside
  - 1. Monica can design and purchase \$40 budget motion, approved
- 5. Indicate/announce boundaries for hotel/ school (so people don't just wander around the courtyard)
  - 1. Suggested leftover stantions, cones, caution tape, nylon rope, sign for "authorized personnel only"
  - 2. Have volunteers communicate boundary to attendees
- 6. Switch the show side from all 6-foot tables to one 6-foot, one 8-foot per row.
  - 1. Agreed
- 7. Fix/clarify the arrangement of the tables at the "upper right" sale corner
  - 1. Minor adjustment, Peter will correct the layout in the spring
- 8. Define tablecloth rules for the show
  - 1. Concern for going overboard on display neutral tablecloth to keep "playing field" level, additional adornments, such as tablecloth, has potential to impact presentation
  - 2. Two people taking up 2 tables for their own plants and displays
  - 3. Proposed only to allow plant and what is to be judged
- 9. Have a banner advertising the show and sale hanging from the schoolyard fence the week or so before the event itself. (ok with school?) not discussed
- 10. Badges vs. vests vs. ??? to identify vendors and "ask me" not discussed
- 11. Free membership as a high-volume discount?
  - 1. What threshold? \$500? \$1,000? TBD later
- 12. A formal, documented policies and procedures for Show & Sales
  - 1. To be completed before the next Spring S&S
  - 2. Led by Loyd input from Jaan, Judy, Peter
    - 1. Will be posted on website by Dan
- 13. Plant hotel register
  - 1. Concern that people may take advantage and after purchasing outside, potential to add more to box on way out
  - 2. Peter suggests that as part of doing business there may be some theft but overall, better to believe our customers are honest

## HOLIDAY PARTY - report from Loyd and Judy

- 1. Loyd reports: 40ish survey returns
  - 1. American cuisine
  - 2. Price point: \$15-20

- 1. Most likely Applebees as caterer
- 2. Need permission for an email announcement granted
  - 1. Attendees will purchase ticket online (or in person at November meeting, perhaps some day-of) to commit to be present
    - 1. \$20 tickets
  - 2. Need Annie for account number
    - 1. Club has Eventbrite account
- 3. Estimate of attendees
  - 1. Last year attendance was 120
  - 2. Estimate of 100?
  - 3. Food from caterer
    - 1. Most caterers provide utensils as well
  - 4. Club to provide drinks
  - 5. Members bring desserts (potluck)
  - 6. Tables?
    - 1. How many?
    - 2. Round or long?
      - 1. Linens provided
    - 3. To be discussed on Slack
  - 7. How much is club willing to cover between ticket price and overall cost?
  - 8. In addition to online, members can buy tickets at November meeting or for a higher price day-of
  - 9. Since more space at venue, vendors can bring in more under-\$20 plants
  - 10. Loyd: for future, option of wholesale or outside vendor for table plants
    - 1. Vendor plants prices are going up
      - 1. Elton, Naomi give discount on volume
  - 11. Motion to go forward with proposal: \$20 member ticket, club covers cost of overage, tables, site **approved**

Meeting closed 12:10

Monthly program attendance: 29