# Analysing user behaviour on a web page to maximize performance.

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#### **ACM Reference Format:**

## 1 INTRODUCTION

Analyzing user behavior on web pages is pivotal for several compelling reasons, spanning from enhancing user experience to optimizing business strategies. In today's digital age, where the internet has become the cornerstone of both daily activities and commercial operations, understanding how users interact with web pages can provide invaluable insights. This analysis can serve as a lighthouse, guiding the development of more intuitive and user-friendly interfaces, ensuring that digital content resonates with the audience's needs and preferences. By meticulously examining user behavior, businesses and developers can pinpoint areas of friction or disengagement, allowing them to refine their web design and content strategies. This process not only elevates the user experience but also significantly increases the likelihood of achieving desired outcomes, whether they be increased sales, longer engagement times, or more frequent returns to the site. [?] Furthermore, analyzing user behavior on web pages is a cornerstone in the architecture of personalized experiences. In an era where users are bombarded with an overwhelming amount of information, personalization stands out as a beacon of relevance and engagement. By understanding the unique behaviors and preferences of their audience, websites can tailor content, recommendations, and functionalities to meet individual needs. This level of personalization not only enhances user satisfaction but also fosters a sense of connection and loyalty towards the website or brand. The ability to deliver personalized experiences is not just a competitive advantage; it's rapidly becoming an expectation from users navigating the digital landscape.

Lastly, from a business perspective, analyzing user behavior on web pages provides critical data-driven insights that drive strategic decision-making. In the digital marketplace, where competition is fierce, and user attention is fleeting, being equipped with data on how users interact with your digital presence can inform marketing strategies, content creation, and product development. This analysis helps businesses identify trends, anticipate market shifts, and understand the effectiveness of their digital initiatives. Ultimately, it enables companies to allocate resources more efficiently, investing in areas that offer the highest return on engagement and conversion. In sum, analyzing user behavior on web pages is not just about improving the here and now; it's about strategically positioning oneself in a rapidly evolving digital ecosystem for sustained success and growth.

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#### 2 RELATED WORKS

In the exploration of web user behavior, a wealth of research has focused on how users interact with websites and the implications of these interactions for website design and functionality. One foundational approach, highlighted by Grace et al. (2011), involves analyzing web logs to understand user activities, which is crucial for optimizing web services and enhancing user satisfaction[8].

Building on these foundational insights, recent studies have employed more sophisticated analytical tools to delve deeper into user interactions. For instance, Kaur et al. (2015) utilized Click Analytics to pinpoint which areas of a webpage attract more clicks, indicating user interest or possible points of confusion[6]. This method not only reveals user preferences but also highlights the effectiveness of webpage layout and design, echoing findings from Joshila Grace et al., who emphasized the importance of understanding user paths and navigation patterns[8].

The significance of tailored web experiences is further supported by the work of Zhou et al. (2021), who analyzed user behavior in the context of network big data. Their research underscores the utility of big data technologies in crafting personalized user experiences on e-commerce platforms, demonstrating how detailed data analysis can lead to more effective marketing strategies[1].

Complementary to these approaches, He et al. (2021) emphasized the potential of big data in revealing intricate patterns of internet user behavior, such as preferences and habits, which can be leveraged to improve service delivery and user interface design[9]. Similarly, the work on browsing behavior analysis using data mining techniques shows how understanding the detailed actions of users can lead to more intuitive and user-friendly website designs.

In addition to analyzing clicks and navigation patterns, understanding the broader context of user interactions within a networked environment is critical. As discussed by Yin Zhou et al., the analysis of consumption behaviors in a big data-driven online market reveals how user preferences evolve, highlighting the need for adaptive digital marketing strategies that reflect ongoing changes in consumer behavior[1].

These diverse approaches collectively illustrate a shift towards more dynamic and context-aware web analytics, where the goal is not only to track user actions but also to understand the underlying preferences and behaviors that drive these actions. This shift is crucial for the development of more responsive and user-centered web environments, ultimately enhancing the user experience and increasing engagement.

By synthesizing these insights, it becomes clear that the evolution of web analytics and user behavior research is moving towards a more integrated view that combines traditional log analysis with advanced data mining techniques and big data analytics. This integration promises to unlock new potentials for personalizing user experiences and optimizing web design to better meet the needs of diverse user bases.

# 3 METHODOLOGY

### 3.1 Experiment Design

3.1.1 Objective: The primary aim of this study is to analyze user interaction with web pages by examining navigation paths, time allocation on various sections, click-through rates, and overall engagement. This investigation provides actionable insights to enhance website usability, content relevancy, and conversion rates.

Participants: The experiment involved a stratified sample of participants that mirrors the target demographic profile of the website's user base. This includes variations in age, gender, internet proficiency, and interests to ensure representativeness. The sample size is determined based on power analysis to ensure statistical robustness. Participants

were thoroughly briefed about the objectives and procedures of the study, and informed consent will be obtained prior to participation.

- 3.1.2 Preparation: Customized versions of high-traffic websites were created to resemble real-world environments closely. These clones were embedded with advanced analytics scripts to monitor and record user interactions at a granular level.
- 3.1.3 Tasks: Participants performed a series of structured tasks designed to replicate typical user behaviors. These tasks include diverse objectives such as locating specific information, completing a transaction, and interacting with multimedia elements. Each task will be timed and recorded for subsequent analysis.
- 3.1.4 Behavior Tracking: Utilized web analytics tools to track a wide range of user behaviors, including but not limited to:
  - · Pages visited.
  - Time spent on each page or section.
  - Any search queries made on the site.
  - Clicks for each element in the website.
- 3.1.5 Analysis. Analyzed the collected data to identify patterns and insights. Quantitative data from analytics highlights how users navigate the site and interact with content. [?]

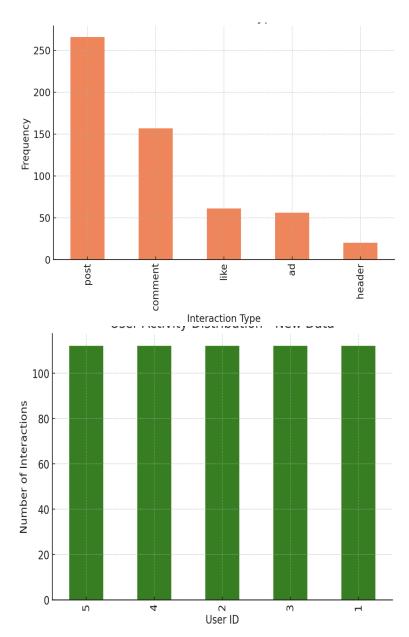
## 4 RESULTS

## 4.1 Structure of data collected:

- 840 Total Entries
- 5 Columns: Including timestamp, user\_id, element\_type, and element\_id.
- Data Types: Dates, integers for IDs, and strings for element types and IDs.

### 4.2 Non-parametric Analysis:

- Interaction Type Distribution: Visualize the frequency of each interaction type.
  - **Post:** 266 interactions
  - Comment: 157 interactions
  - Like: 61 interactions
  - Ad: 56 interactions
  - **Header:** 20 interactions
- User Activity Levels: Show distribution of activity per user.
- Page Popularity: Determine which pages receive the most interactions.
  - Page 2: 218 interactions
  - Page 3: 176 interactions
  - Page 1: 166 interactions
- Hourly Patterns: Explore interaction patterns across different hours of the day.



 $Fig. \ 1. \ Plot \ describing \ the \ distribution \ of \ interaction \ elements \ according \ to \ their \ frequency \ of \ clicks.$ 

# 4.3 Statistical test based on frequencies.

The expected counts are calculated based on an assumption of uniform distribution among the 5 element types, with a total of 700 interactions observed. Thus, each element type would be expected to have 700/5 = 140 interactions if there were no preference or effect based on element type.

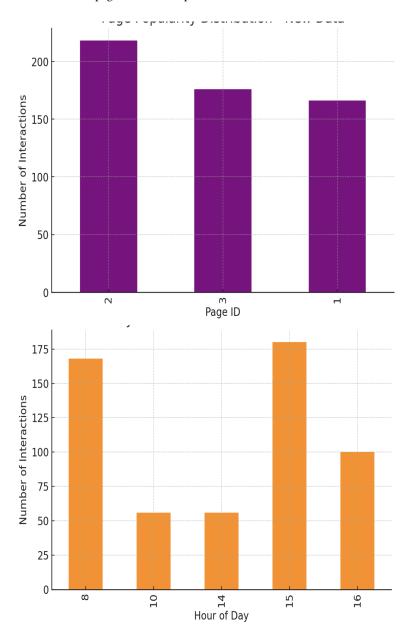


Fig. 2. Distribution of interactions per pageld and hour of day.

- Chi-square Statistic: 86.86234817813764
- P-value: 6.106165063911621e-18
- Degrees of Freedom: 4

ſ	Element	Observed Count	Expected Count
İ	Post	266	140
ĺ	Comment	157	140
Ì	Like	61	140
Ì	Ad	56	140
Ì	Header	20	140

Table 1. Observed and Expected count of clicks for elements.

#### 4.4 Discussions

The analysis of user interactions across different element types on the platform revealed statistically significant discrepancies between the observed and expected interaction counts, suggesting that certain elements attract more user activity than others. This variation in interaction frequencies can be attributed to the varying nature and perceived utility of each element type. For instance, 'Posts' being the most interacted element type indicates a higher user engagement, possibly because posts typically contain more substantial content or information that users find valuable or engaging. Conversely, 'Headers' experienced the least interaction, which could imply that they are less engaging or visible to users, or perhaps they are perceived as less interactive by design.

Furthermore, the significant difference in interaction counts among element types could also reflect the design and layout of the platform, which may emphasize or prioritize certain types of content over others. For example, if 'Ads' are less frequently interacted with, this could suggest either user aversion to promotional content or a design that does not effectively integrate advertisements with regular content. Understanding these dynamics is crucial for platform designers and content creators as it highlights the importance of aligning element design and placement with user preferences and behaviors. Optimizing user interaction through strategic design changes could enhance user engagement and satisfaction, ultimately impacting the platform's usability and success.

This observation is particularly enlightening for platform designers, who must consider not only the aesthetic appeal of different elements but also their functional visibility and user accessibility. The lower interaction rates with 'Ads' and 'Headers' compared to 'Posts' and 'Comments' might suggest that users are either typically more engaged with content that solicits or necessitates user feedback, or they might be experiencing 'banner blindness,' a phenomenon where users consciously or subconsciously ignore banner-like information, which could include both advertisements and headers. This could be exacerbated by the layout or the relative placement of these elements, which might not be as conducive to user engagement as those areas of the platform hosting user-generated content such as posts and comments.

Further analysis could involve more granular examination of the user interaction data across different user demographics or during different times of the day to assess if there are specific patterns or anomalies that could inform better design decisions. For instance, if advertisements are shown to perform poorly throughout the day but slightly better during early morning hours, this could indicate a potential for optimizing ad placement or content to harness user attention more effectively during specific periods. Similarly, understanding if certain types of posts are more engaging during specific events or seasons could help tailor content more strategically to enhance user engagement. Such insights would be invaluable for content strategists aiming to maximize interaction and for marketers looking to improve the impact of promotional strategies on user engagement and platform loyalty.

- 4.4.1 External/Internal Validities. In the context of the analysis of user interactions with different elements on a digital platform, both external and internal validity are critical to ensuring the generalizability and accuracy of the conclusions drawn from the experimental design.
  - Internal Validity refers to the degree to which the design and conduct of the study allow for accurate conclusions about causal relationships between the variables examined. For this particular study, internal validity hinges on the ability to clearly demonstrate that differences in interaction rates among element types (like posts, comments, ads, and headers) are actually caused by user preferences or design elements, rather than other confounding variables. To strengthen internal validity, it's important that the experimental design controls for potential confounders such as user demographic factors (age, tech-savviness), the timing of interactions (weekday vs. weekend), and the content of the elements themselves. Randomization of element types shown to different users or controlling the layout across user sessions could help mitigate these effects. However, if the study lacks random assignment or adequate control groups, conclusions about causality might be compromised, highlighting potential weaknesses in internal validity.
  - External Validity pertains to the extent to which the findings of the study can be generalized to other contexts outside of the experimental environment. In the case of analyzing user interactions, external validity would involve the applicability of the findings across different platforms, diverse user populations, or various types of content. Factors that could limit external validity include the specificity of the platform's user base (e.g., predominantly young adults or tech enthusiasts) or the uniqueness of the platform's design. If the platform has a highly specialized user interface or caters to a niche market, the results might not be applicable to more mainstream or differently-focused platforms. Enhancing external validity would thus involve testing the interaction patterns across a variety of platforms, user demographics, and cultural contexts to verify that the observed patterns hold universally.

Ensuring high internal and external validity in such studies is crucial for drawing reliable and applicable insights that can inform better design and marketing strategies across diverse digital environments.

## 4.5 Conclusion

The statistical analysis conducted on user interactions with various element types on the platform has yielded insightful results, revealing significant disparities in the frequency of interactions among different elements. These findings underscore the importance of the element type in influencing user engagement. Posts, being the most interacted with, suggest a robust user engagement driven by content that is both substantial and compelling. Conversely, headers, which garnered the least interaction, may reflect a design that fails to capture user interest or facilitate engagement effectively. This differential in interaction rates across various elements provides a critical understanding of user preferences and behaviors, emphasizing the role of content relevance and presentation in enhancing user experience.

The implications of these findings for platform design are profound. They highlight the need for strategic design and layout that aligns with user preferences and behavior patterns. For instance, the poor performance of ads and headers suggests a potential user aversion to these formats or their placements, which may be perceived as intrusive or irrelevant. This calls for a reevaluation of how such elements are integrated into the platform, suggesting that more subtle and contextually relevant placements might enhance user receptiveness and interaction. Moreover, the success of posts and comments indicates that users are more engaged by interactive and content-rich elements, guiding content strategies towards fostering community interaction and content sharing.

Ultimately, this study not only provides a foundation for optimizing design elements to boost user engagement but also serves as a springboard for further research. Future studies could explore the impact of varying the content within each element type, examine the effects of user interface changes, or investigate the role of personalization in enhancing user interaction. By continuously refining our understanding of user interaction dynamics, platform developers can better tailor their designs to meet user needs, thus enhancing the overall user experience and increasing platform engagement and loyalty.

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