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# **Requirement Analysis from a Practical Perspective**

## **- Are You Solving the Right Problem?**

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**Yu Sun, Ph.D.**  
CS480 Software Engineering  
<http://yusun.io>  
[yusun@cpp.edu](mailto:yusun@cpp.edu)

CAL POLY POMONA





How the customer explained it



How the project leader understood it



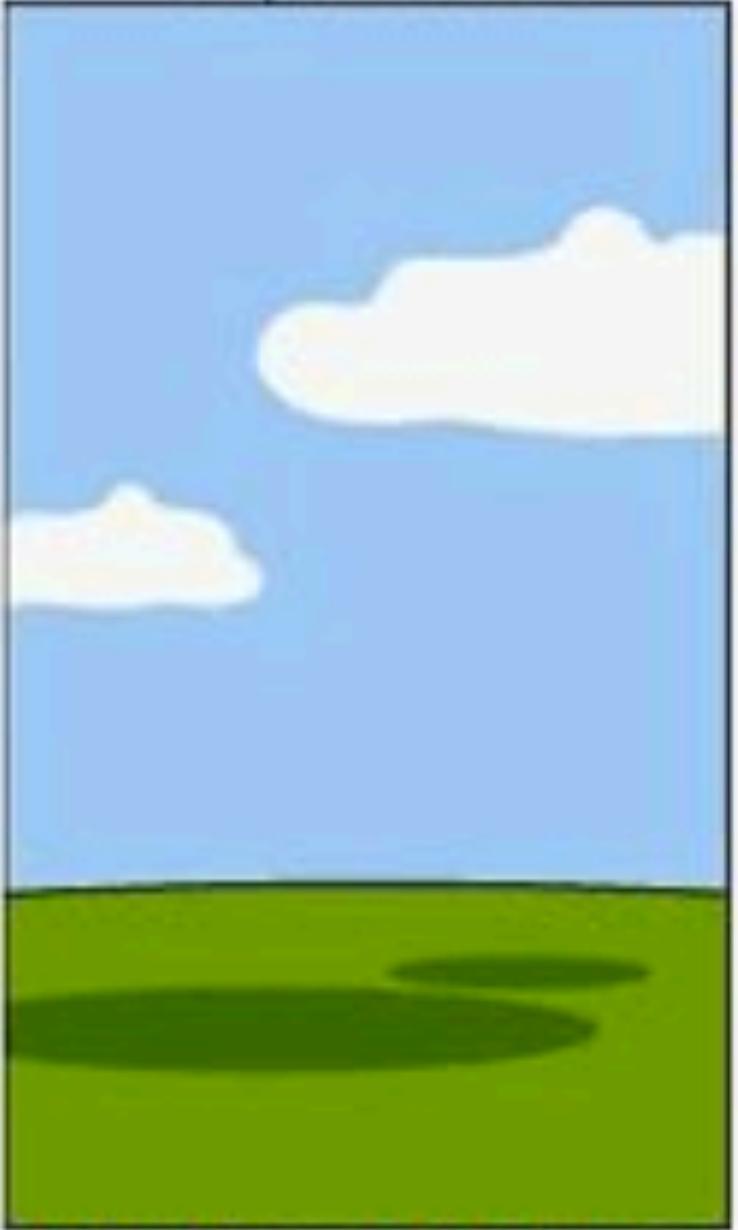
How the engineer designed it



How the programmer wrote it



How the sales executive described it



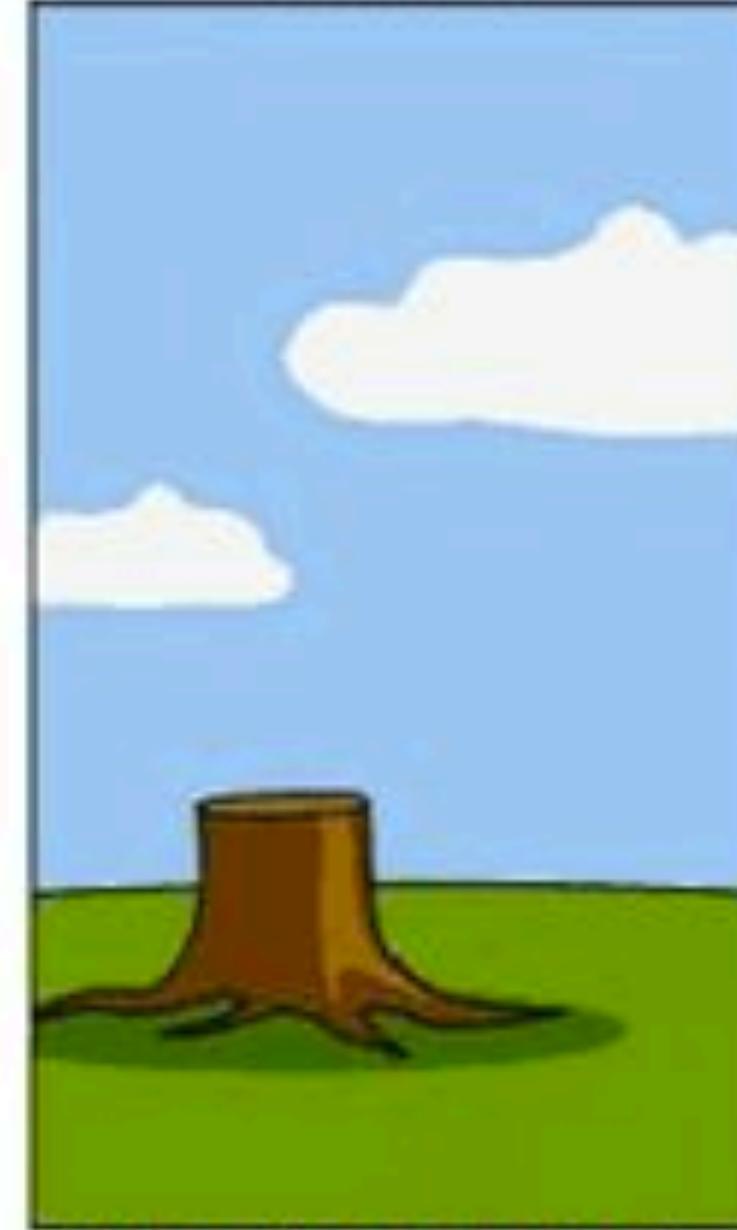
How the project was documented



What operations installed



How the customer was billed

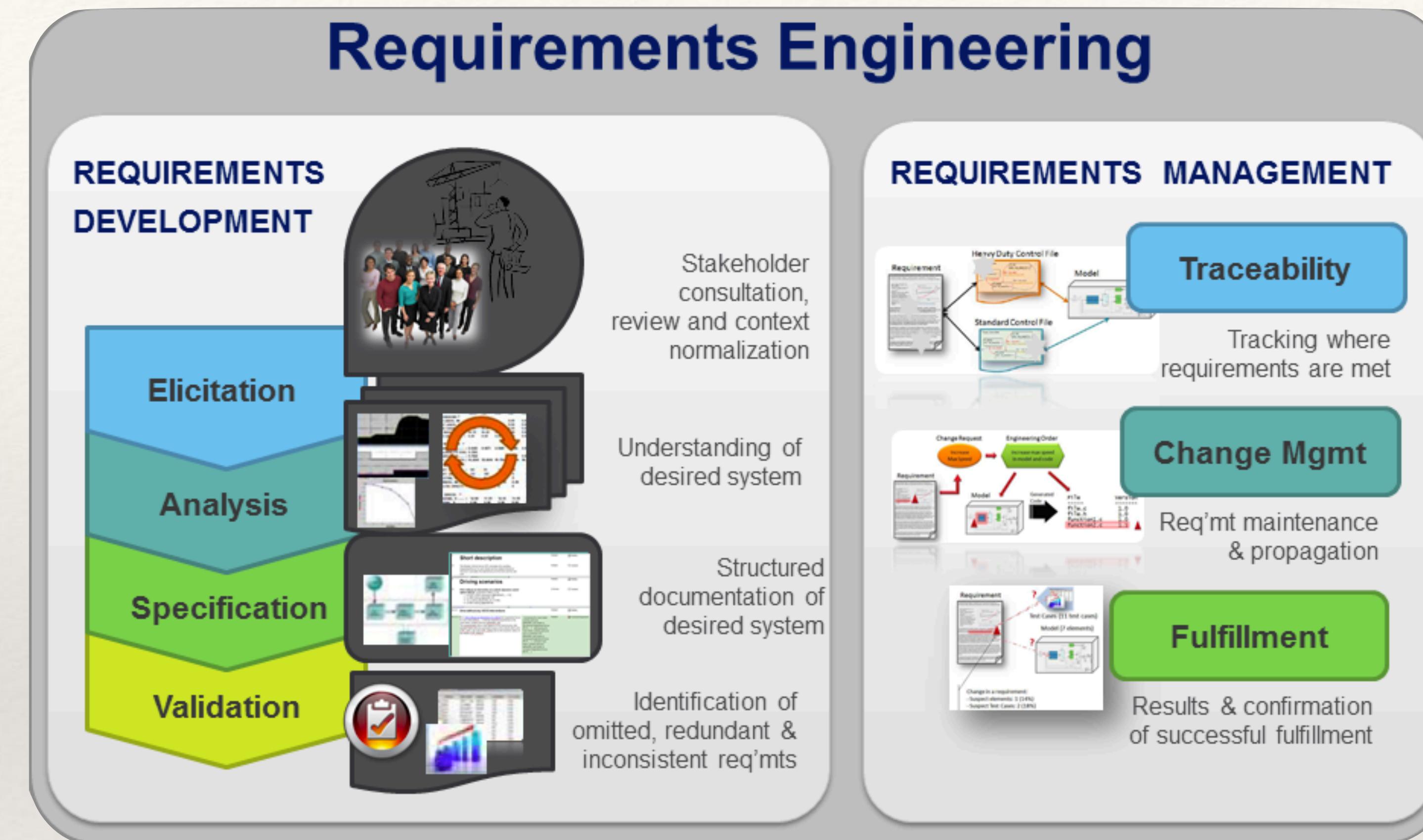


How the helpdesk supported it

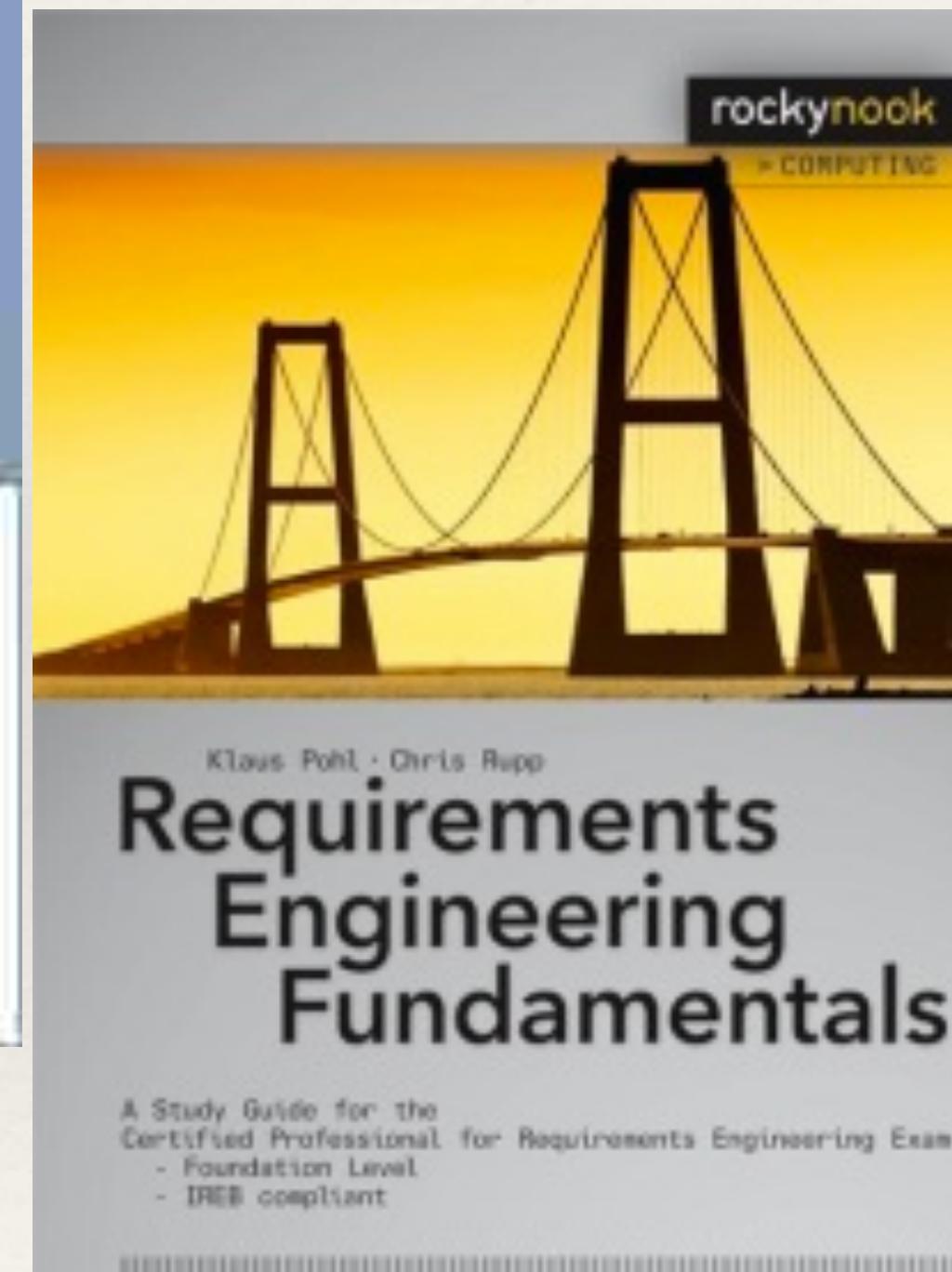
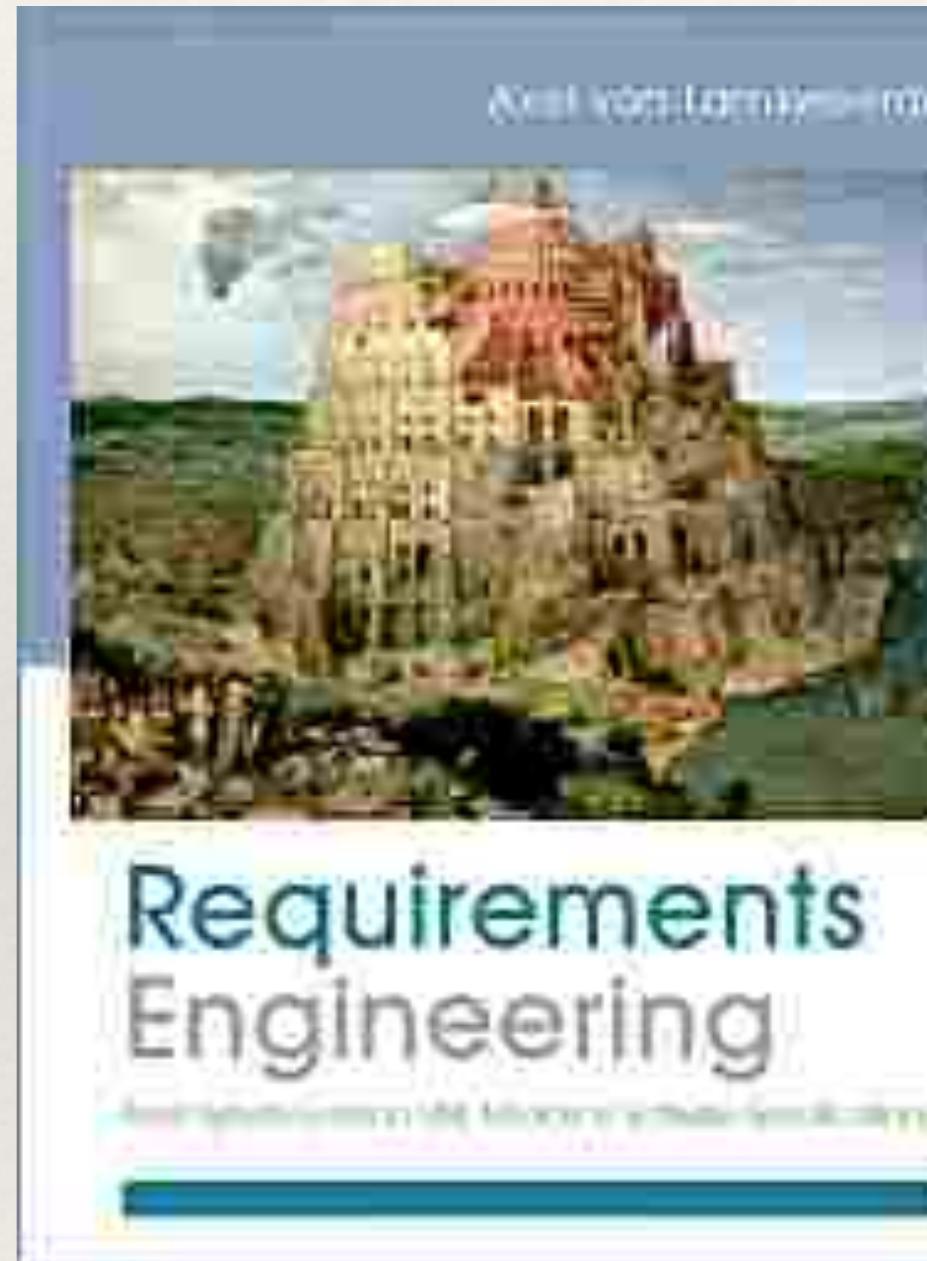
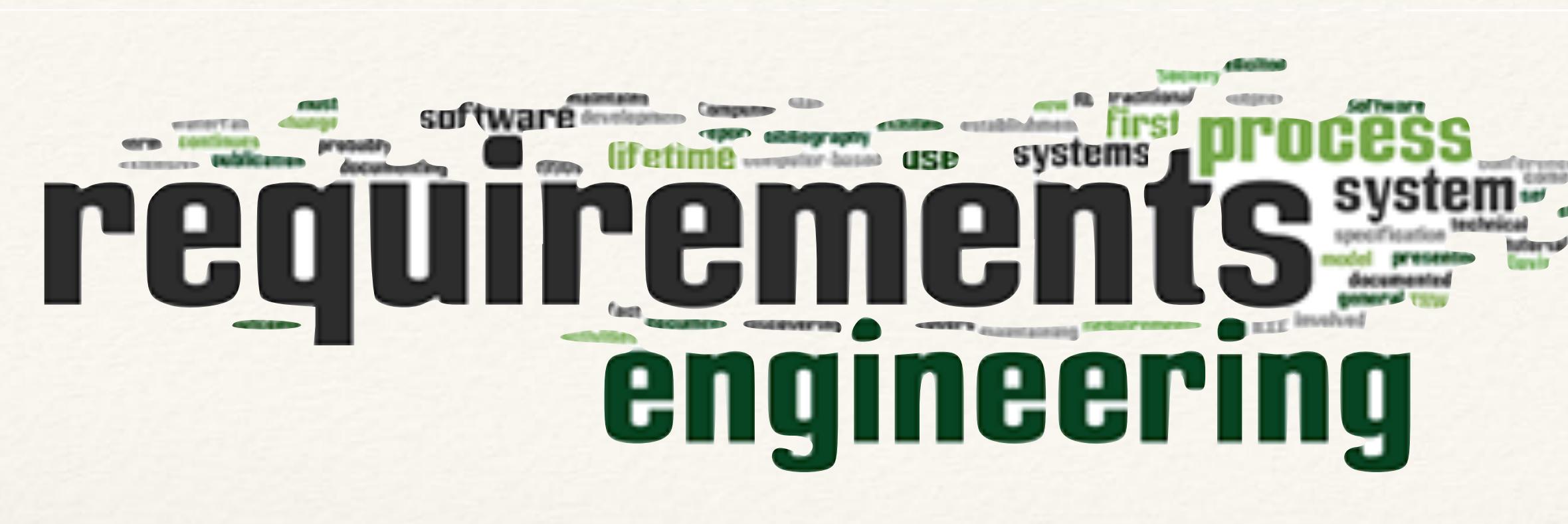


What the customer really needed

# Requirements Engineering



**Requirements Engineering (RE)** refers to the process of formulating, documenting and maintaining software requirements.



22nd IEEE  
International  
Requirements  
Engineering  
Conference



August 25-29, 2014.  
Karlskrona, Sweden.

Requirements Eng (1996) 1: 63–69  
© 1996 Springer-Verlag London Limited

Requirements  
Engineering

#### Review Article

#### Requirements Engineering Research: Coordination and Infrastructure

**Anthony Finkelstein**  
Department of Computer Science, City University, London, UK

This paper gives a short description of RENOIR (Requirements Engineering Network of International Cooperating Research Groups), a 'network of excellence' established within the Framework programme of the European Union. RENOIR will be a major vehicle for coordination and the provision of an infrastructure for requirements engineering research and technology development for organisations within the European Union (or in countries with cooperation agreements with the European Union). RENOIR can also act as a resource and an expertise broker for the wider international requirements engineering community.

RENOIR brings together research teams from industry, academia, and research centres round a set of shared technical goals relating to: the context in which the RE process takes place; the groundwork necessary for RE; the acquisition of the 'raw' requirements; rendering these requirements usable through modelling and specification; analysis of the requirements; measurement to control the RE and systems engineering process; communication and documentation of the results of RE. The primary long-term technical goal of RENOIR is to improve RE practice so that organisations can rapidly, accurately, and efficiently establish and maintain a requirements focus through the development process.

RENOIR is a natural fit with the information technology (IT) component of the Framework programme, which places a great emphasis on the needs of users and markets. RE provides the tools, concepts and methods which mediate between IT service and product providers and IT service and product users or markets. It is difficult to overstate the importance of RE to industrial and commercial competitiveness or to the provision of societal services. An IT product or service which does not meet the requirements of users, or which cannot be identified with the requirements of a market sector, will not be used, sold or yield social benefit.

#### 1. Overview and Objectives

RENOIR, the Requirements Engineering Network of International Cooperating Research Groups, is a 'network of excellence' established within the Framework programme of the European Union. In other words it is a network of research groups, with established excellence in the area of requirements engineering (RE), who are funded through the European Union provisions for research and technology development in information technology, to develop the coordination mechanisms and infrastructure for research in RE.

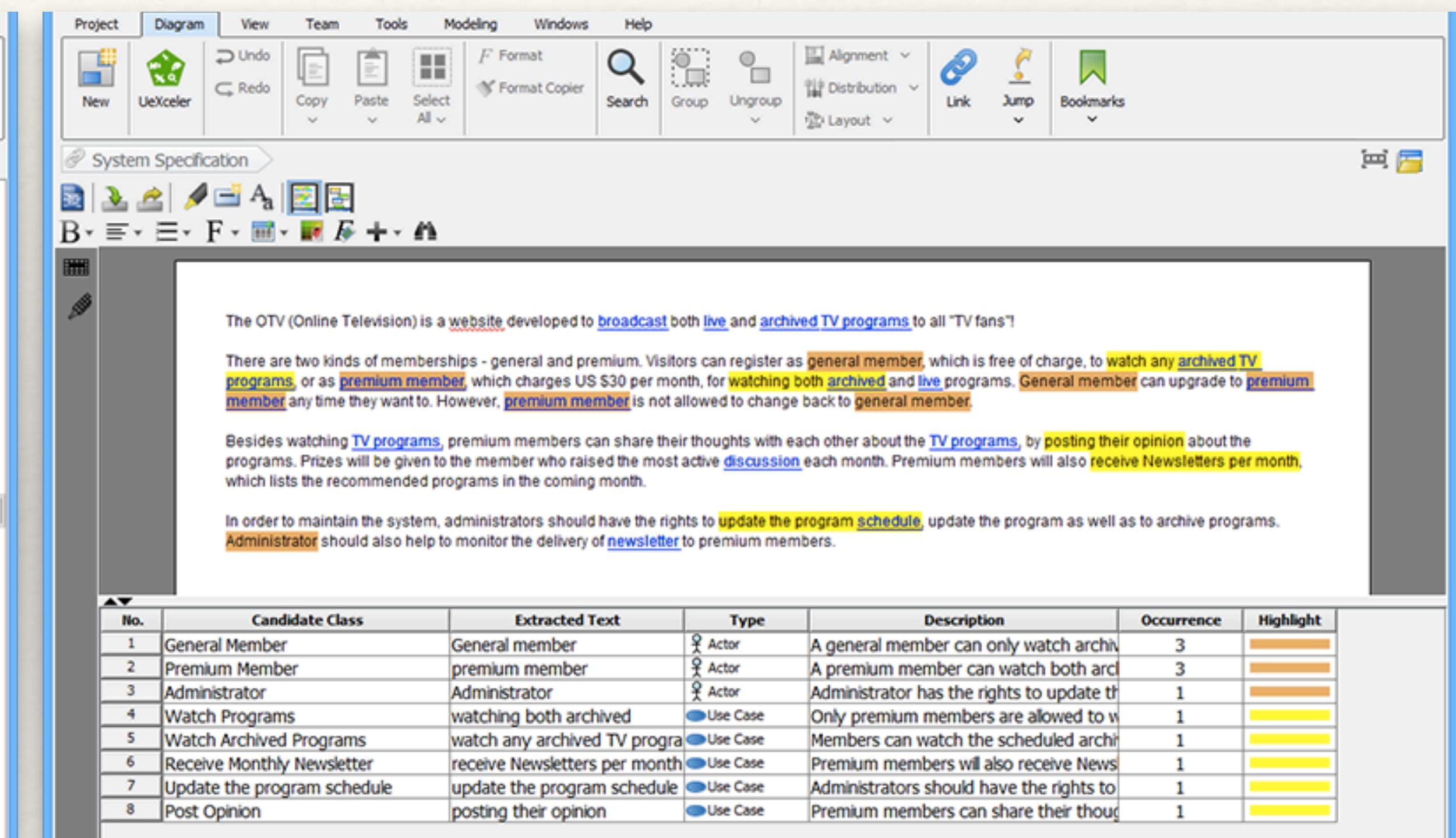
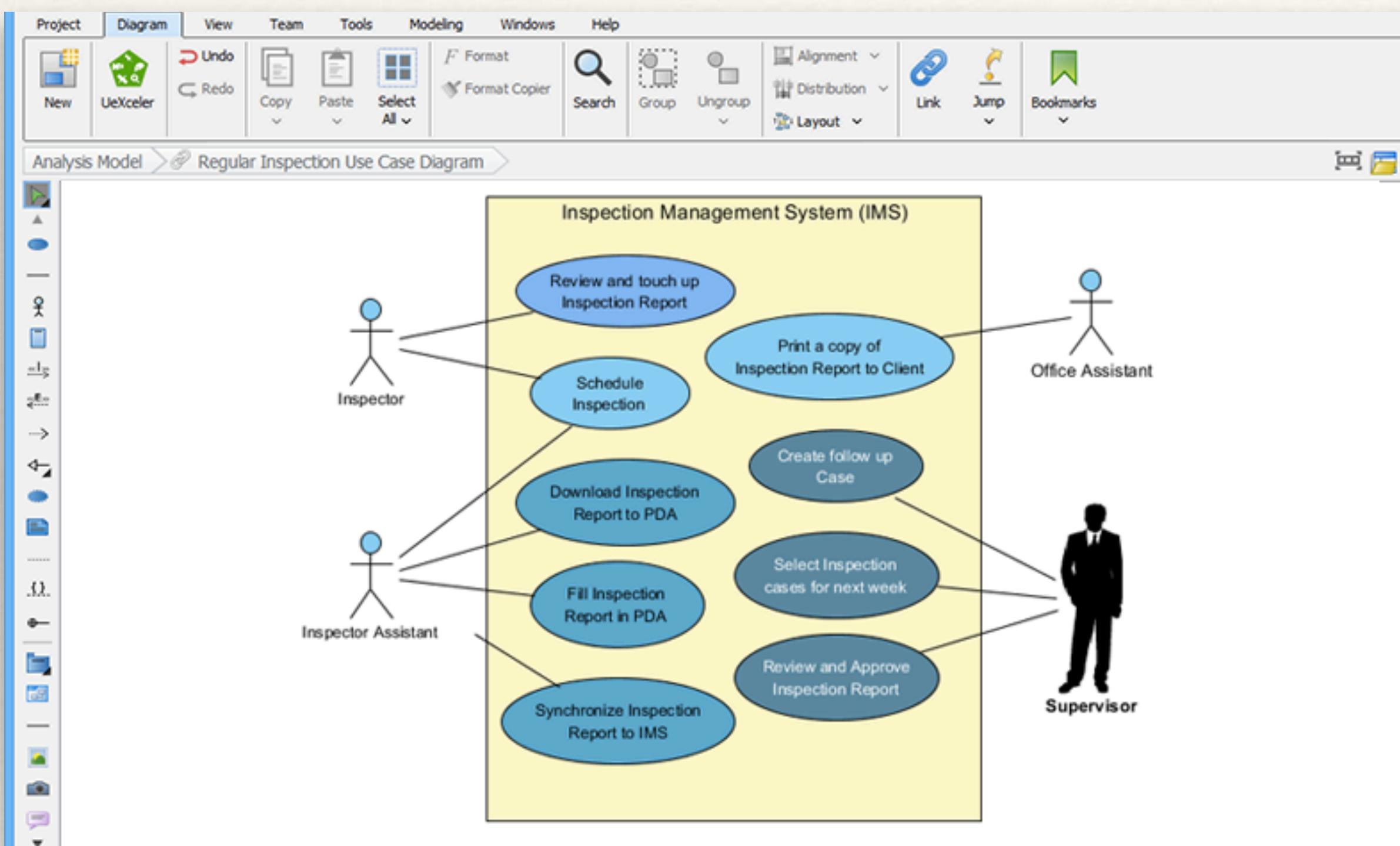
The objectives of RENOIR are: to provide a framework for coordinated joint research in RE related to industrial needs; and to support the diffusion of RE research; to provide RE research training; and to support technology transfer in RE.

Correspondence and offprint requests to: Anthony Finkelstein, Department of Computer Science, City University, Northampton Square, London EC2V OHB, UK. Email: acwf@cs.city.ac.uk

RE as a research field relies on a balance of skills between teams drawn from information systems and from software engineering; between those whose approach is experimental, or conceptual or formal; between those whose stance is theoretical and those

#### 2. Participation

# Requirements Engineering Tools

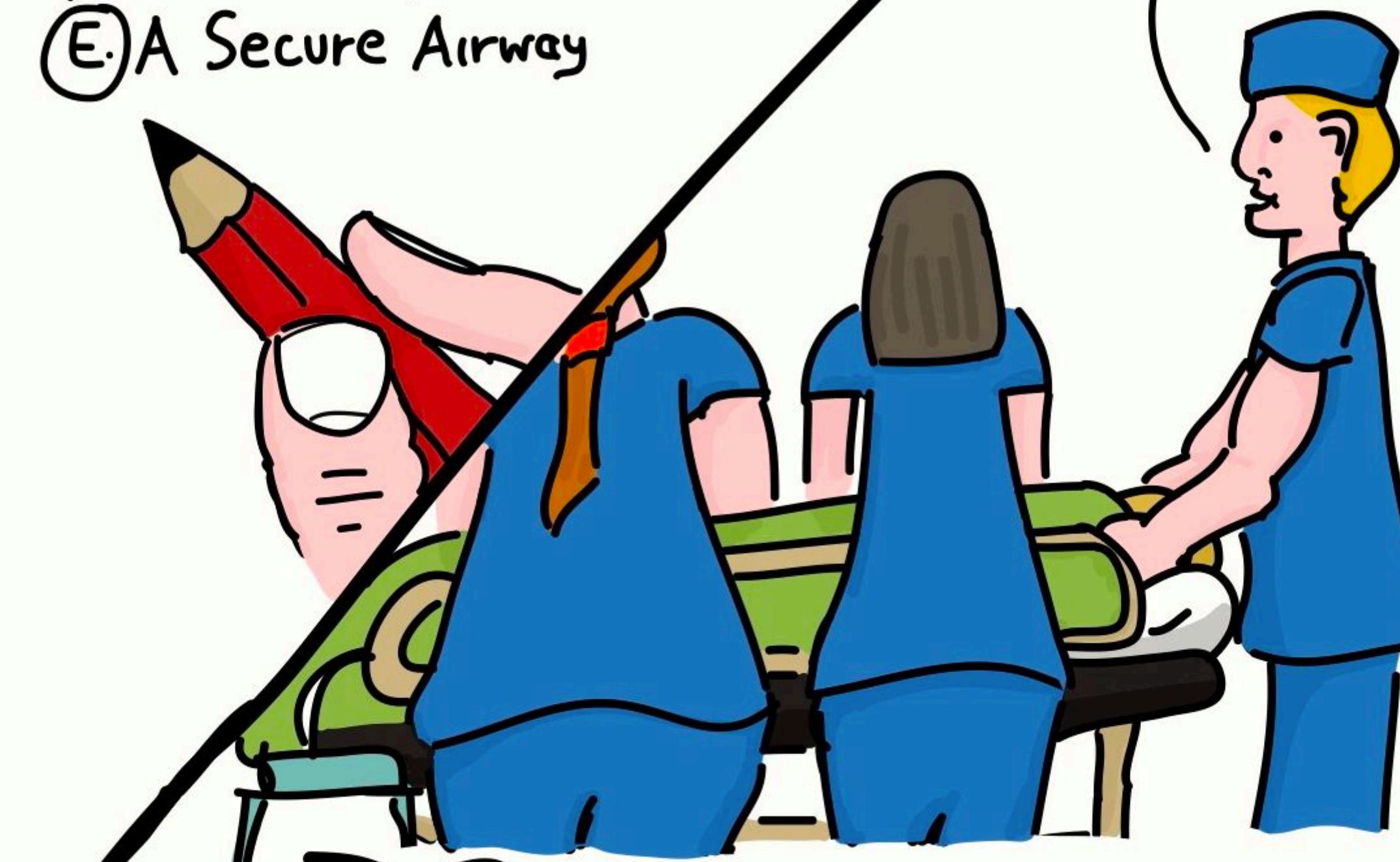


# EXAM THEORY

10. What is the most important priority in patient transport?

- A. Adequate monitoring
- B. Working Ventilator
- C. Emergency kit
- D. A Trained Assistant
- E. A Secure Airway

SECURE  
THE POO  
TUBE NOW



# PRACTICE

# What's the RE in practice today?



1. Talk to Customers

2. Decide Requirements



We solve  
problems

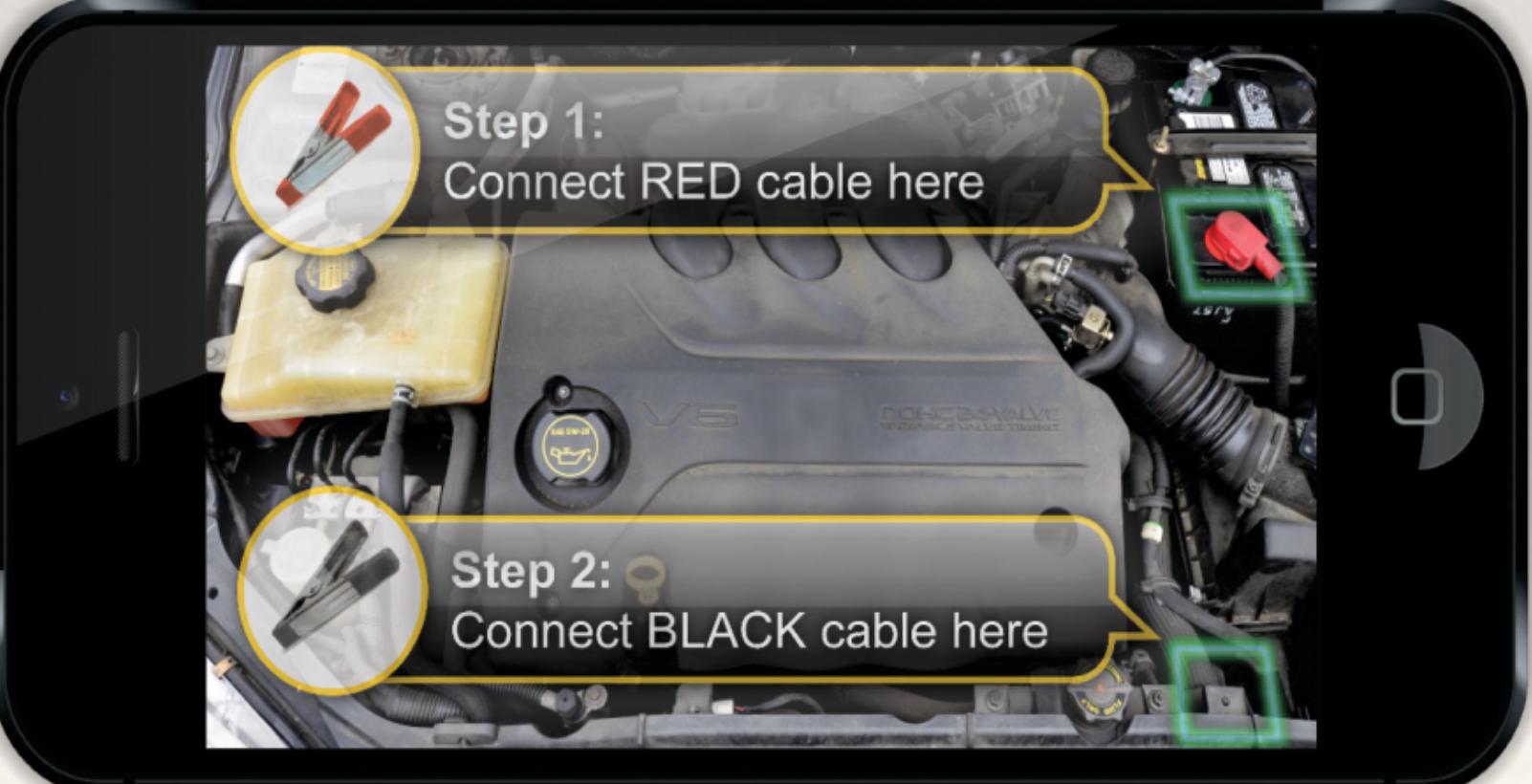
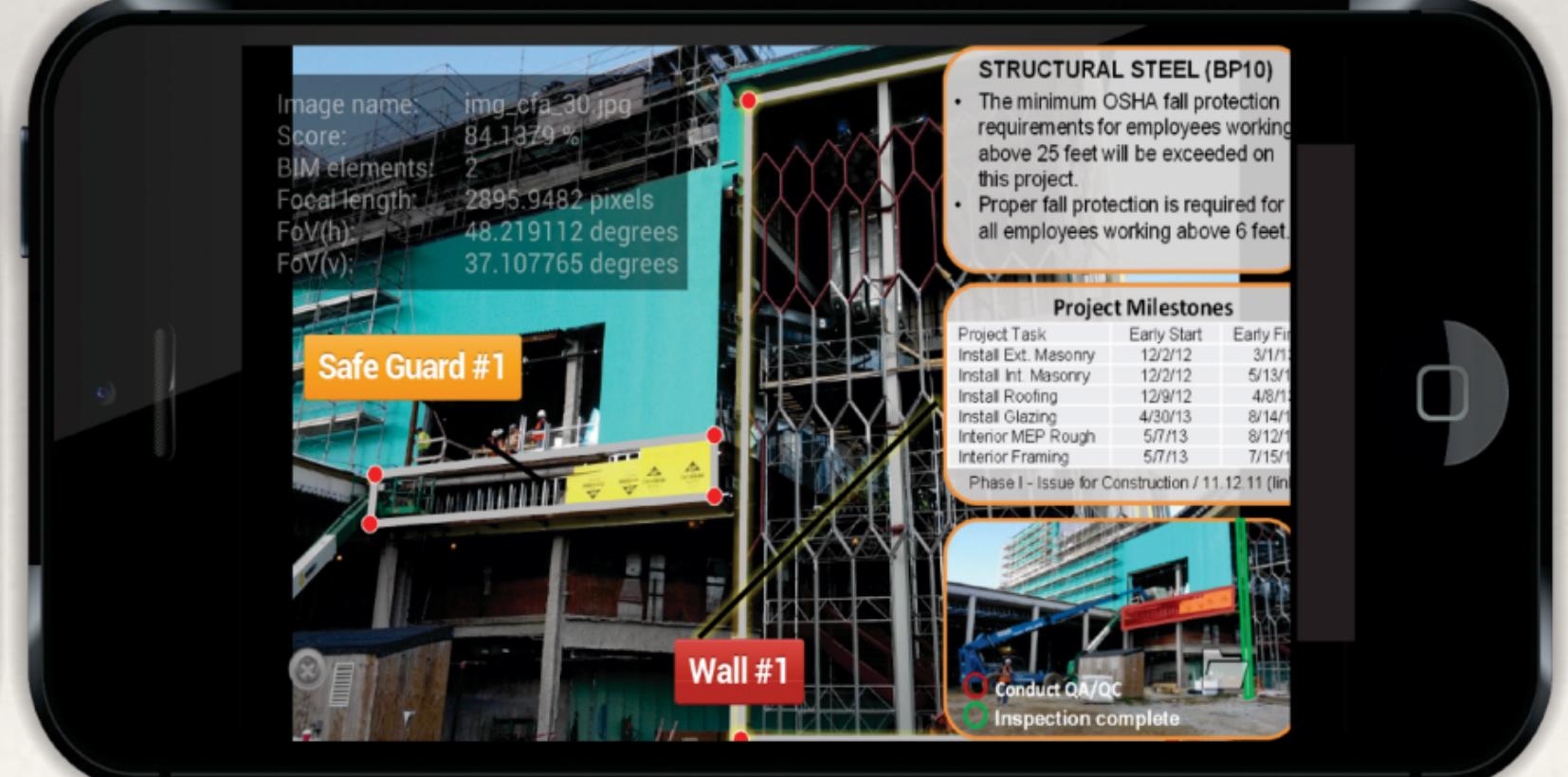
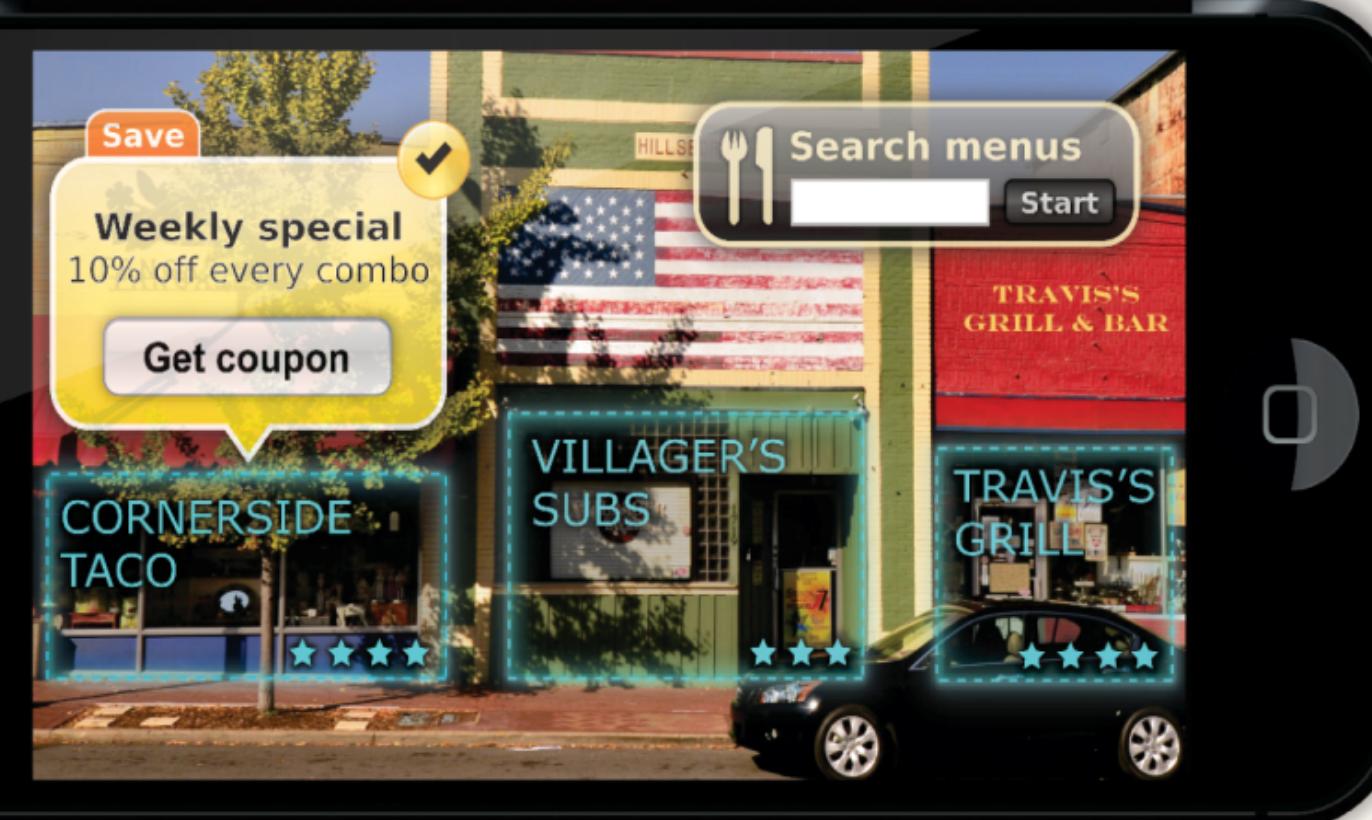
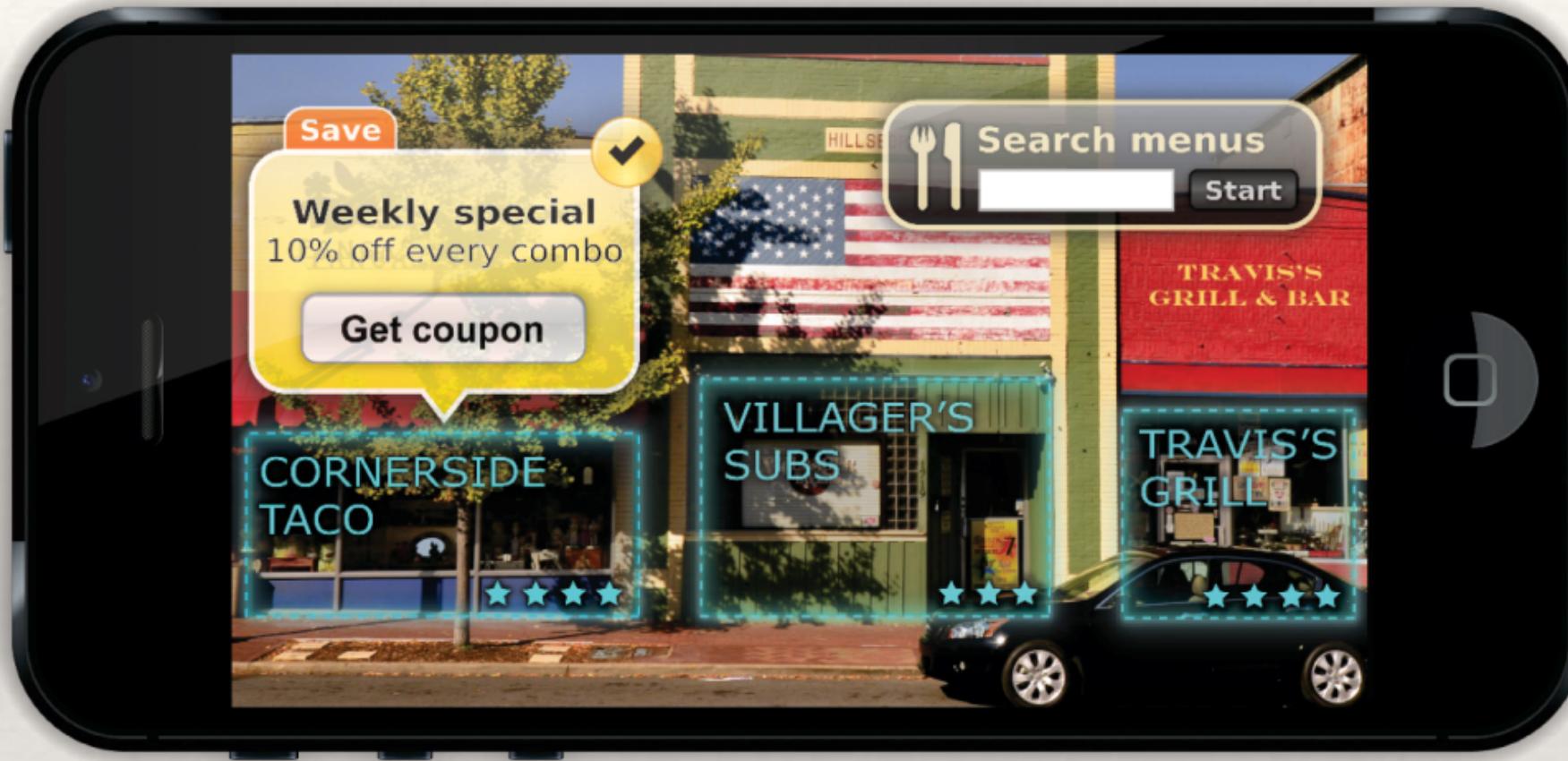
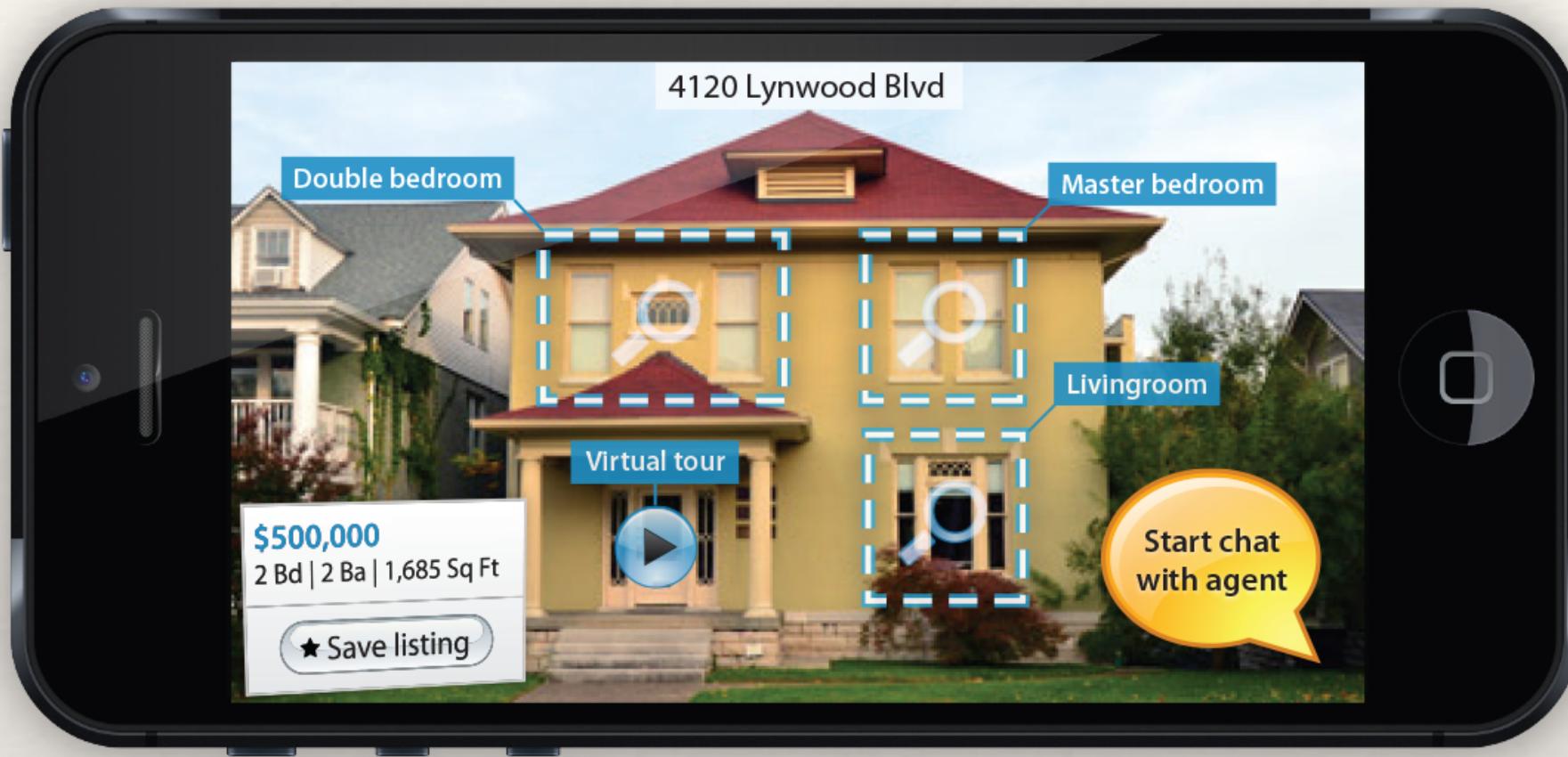




## Demo: How to Jumpstart a Car

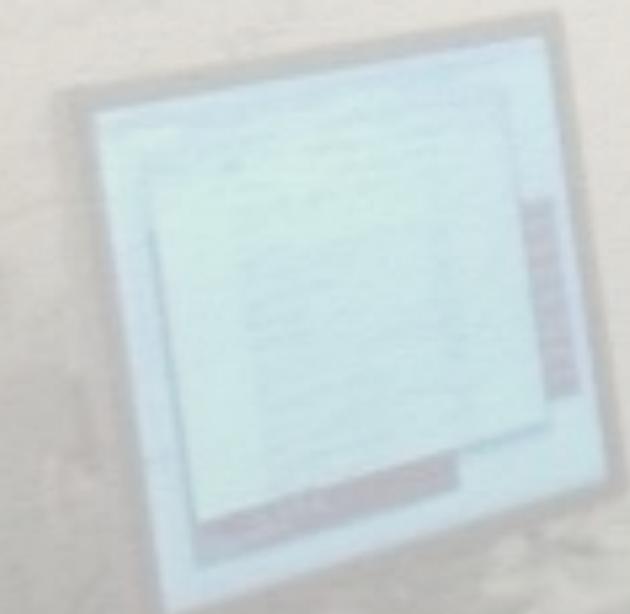
For more demos: <https://www.youtube.com/user/PARworks/videos>

# Mobile Augmented Reality



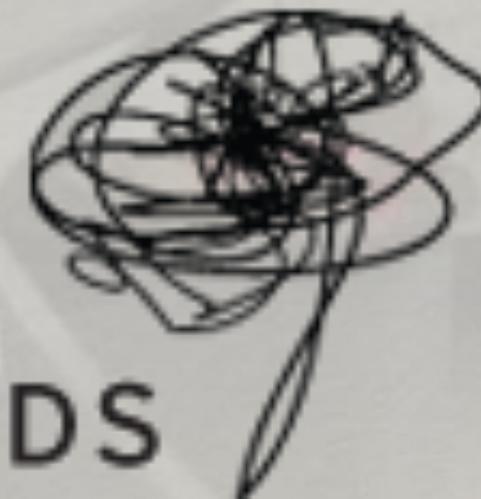


# Great Start!



1.1M

ALLIED MINDS

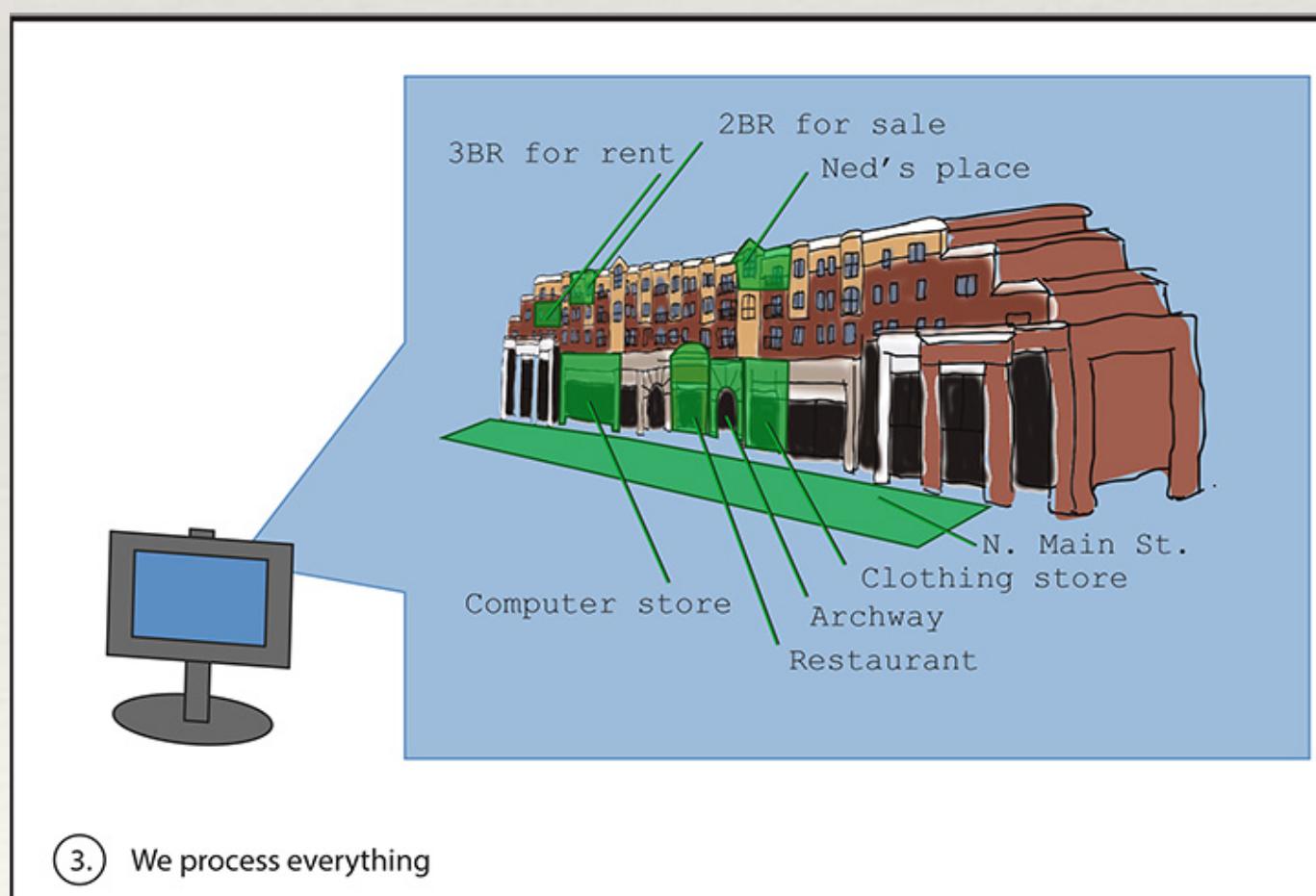
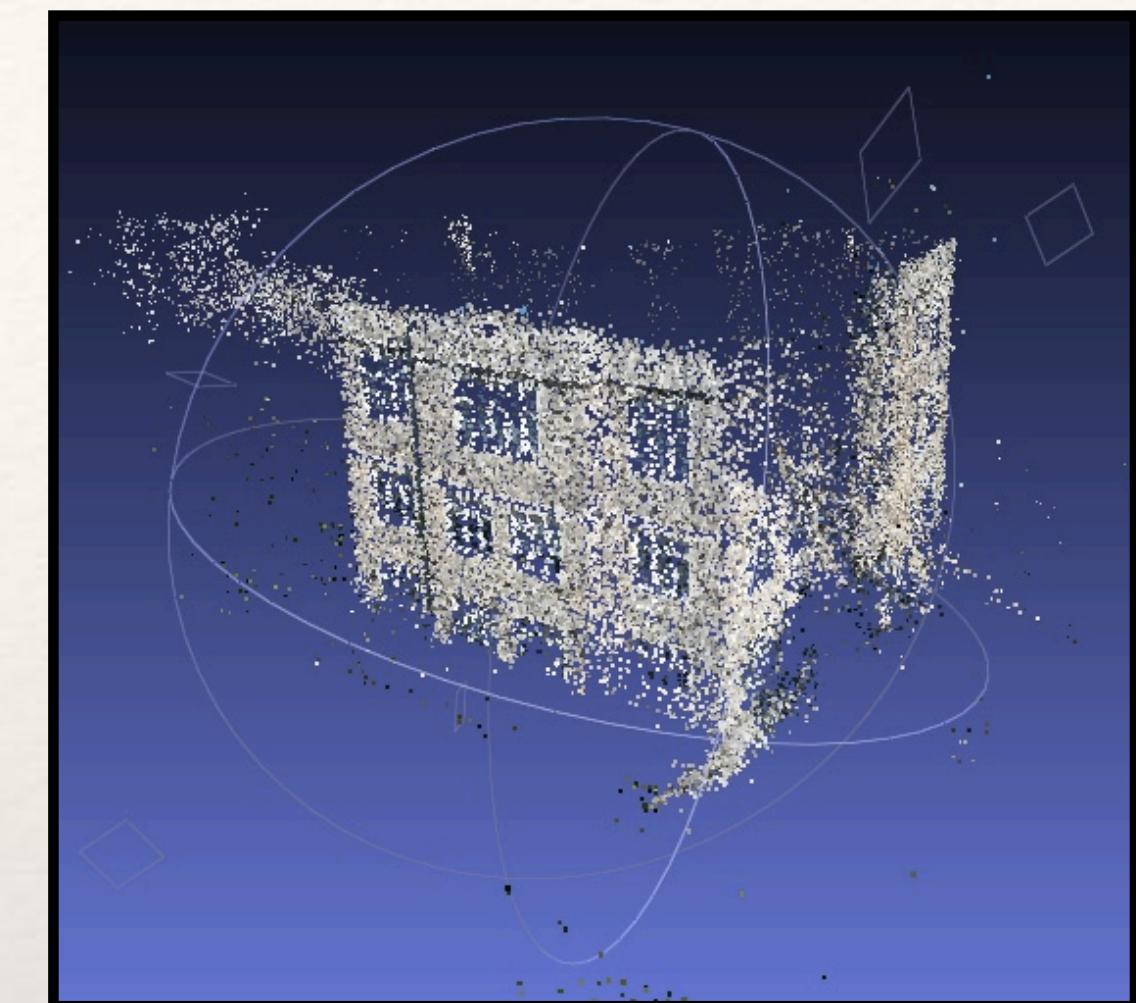
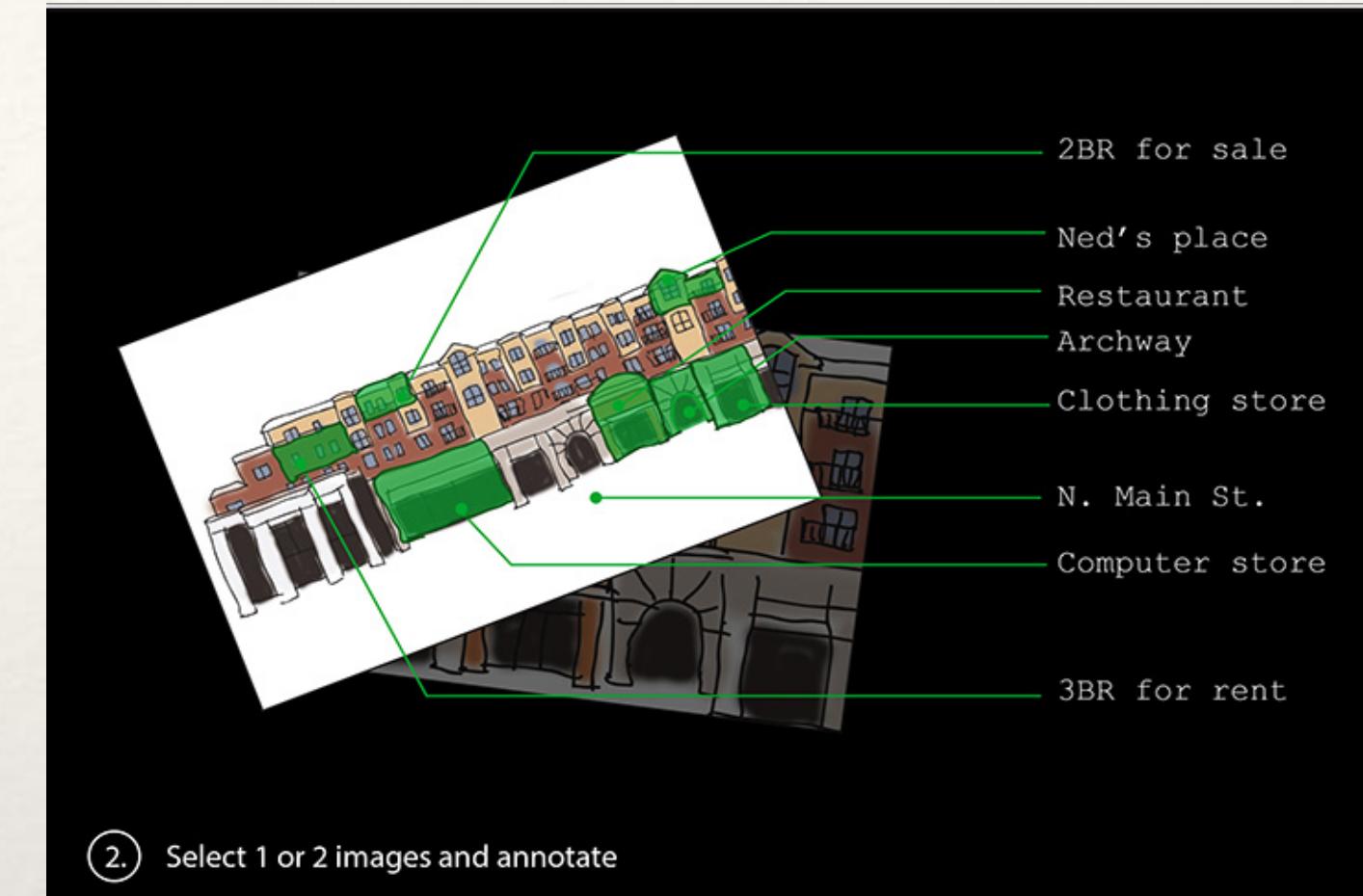
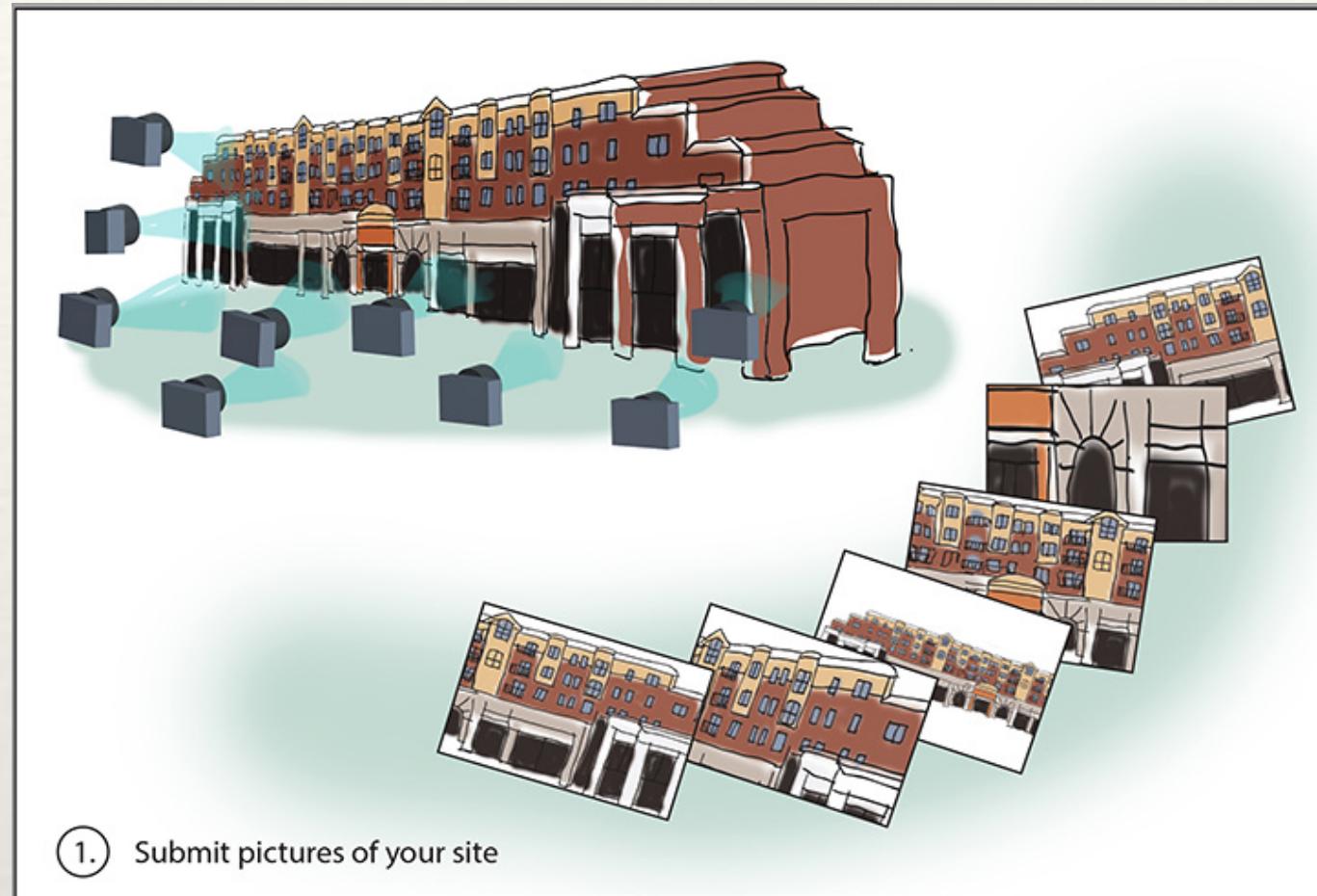


One Year Later ...

CLOSED



# First 2 Months - Tech Development



# Next 5 Months - Business Development



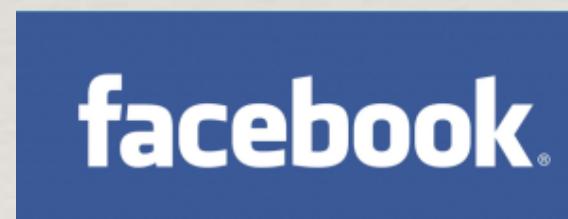
Set Up a Call



Demo the Tech



Make a Deal



# Next 5 Months - Business Development



Set Up a Call



Demo the Tech



Discussion



“Wow, it’s cool, but where can we apply it?”

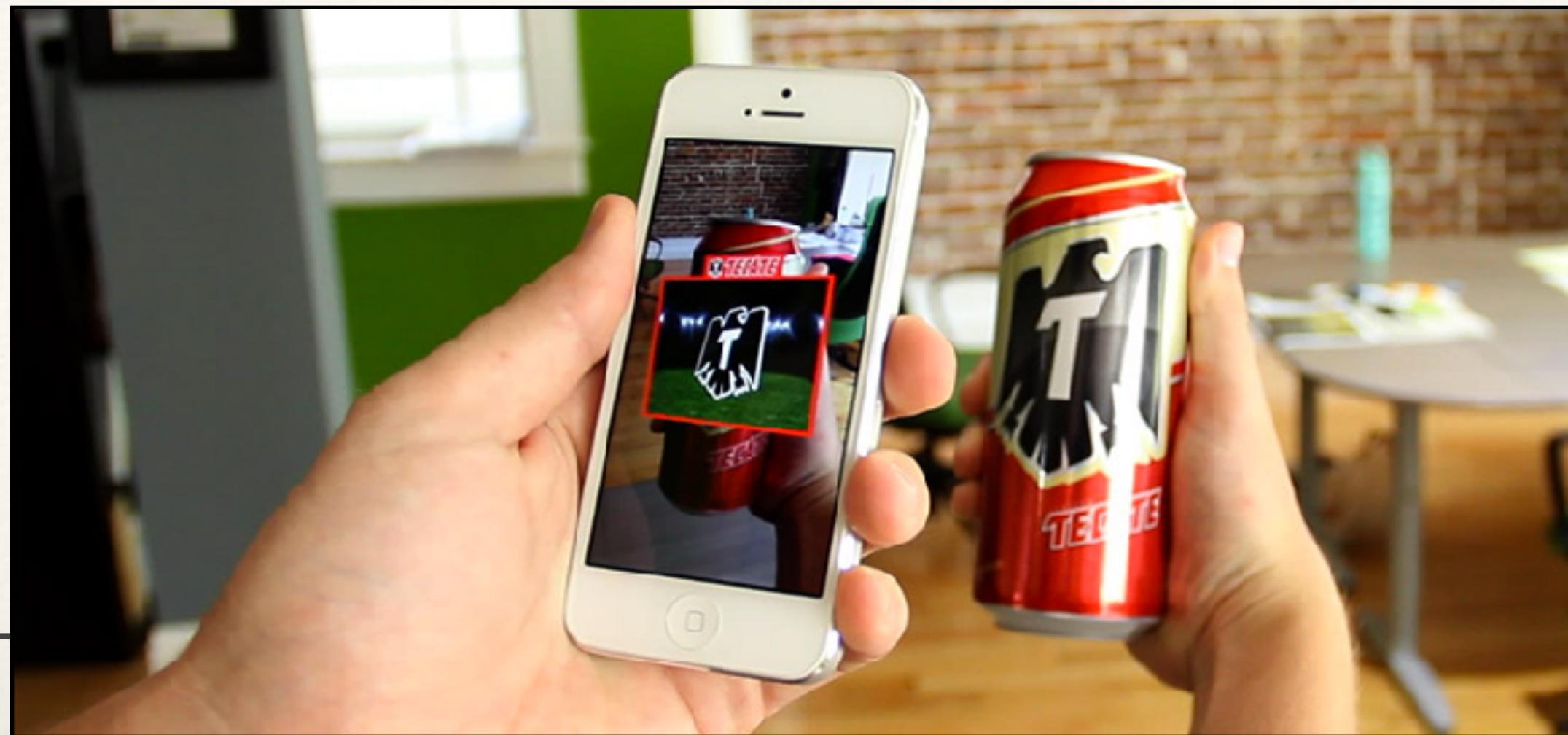
Where Creativity Happens™







What we pitched



What the customers need





What we pitched —

**DD COMBOS**

Item	Description	Price
11	TEXAS TOAST GRILLED CHEESE	\$3.99
12	HAM & CHEESE on a french roll	\$4.79
13	TURKEY CHEDDAR & BACON on a french roll	\$4.79
14	CHICKEN SALAD or TUNA SALAD sandwich	\$4.79
15	GRILLED CHICKEN FLATBREAD	\$4.99
16	CHICKEN SANDWICH barbecue ranch or barbecue	\$4.99

**BAKERY**

Item	Description	Calories	Price
DONUTS	SINGLE	220-550	.99
	1/2 DOZEN	1320-3300	5.49
	DOZEN	2640-6600	9.49
MUNCHKINS®	25 COUNT	880-2750	5.99
	50 COUNT	1760-5500	8.99
MUFFINS	SINGLE	410-590	1.59
	4 COUNT	1640-2360	5.99
BAGELS	SINGLE	300-350	1.09
	with cream cheese spread	400-520	2.39
	1/2 DOZEN	1800-2100	5.99
SNACKS	BAGEL TWIST	310-390	1.39
	HASH BROWNS (4-pieces)	130	.79

Our Pumpkin Latte is back.

**99¢**  
+ appl. tax

Small (10 oz.) Hot or (16 oz.) Iced Latte

LIMIT ONE COUPON PER CUSTOMER PER VISIT. COUPON MUST BE PRESENTED AT TIME OF PURCHASE. COUPON IS NOT RETAINABLE. NO SUBSTITUTIONS ALLOWED. NO CASH REFUNDS. VOID IF COPIED OR TRANSFERRED AND WHERE PROHIBITED OR RESTRICTED BY LAW. CONSUMER MUST PAY APPLICABLE TAX. MAY NOT BE COMBINED WITH ANY OTHER COUPON, DISCOUNT, PROMOTION, CARD, OR VALUE REDEEM. COUPON IS NOT FOR SPONSORED, CAPITAL, PURCHASED, TRADE-IN, TEST, INTERNAL DISTRIBUTION STRICTLY PROHIBITED. CASH REDEMPTION VALUE: 1/20 OF 1 CENTS. © 2012 DUNKIN' DONUTS LLC. ALL RIGHTS RESERVED. VOID AT PARTICIPATING U.S. DUNKIN' DONUTS LOCATIONS.

PLU# 2989  
EXP: 9/30/2012

8 61334 00377 2

**DUNKIN'  
DONUTS®**





## What the customers need





## What the customers need

The image displays three mobile devices illustrating a retail management system for Dunkin' Donuts. The top right device shows a 'Creating New Planogram' screen with a grid of product categories like 'DD Decaf Coffee bags', 'DD Mocha K-Cups', etc., overlaid on a photograph of a store display. The bottom left device shows a 'Display Review' screen for a photo taken on 4/13/2013 at 5:11pm, highlighting 'Problems (3)' such as 'DD Mocha K-Cups not correctly positioned', 'DD Cups not correctly positioned', and 'DD Original Coffee Bags not correctly positioned'. The bottom right device shows another 'Display Review' screen for a photo taken on 4/14/2013 at 8:33am, highlighting 'Missing DD Mocha K-Cups', 'Missing DD Cups', and 'Missing DD Decaf K-Cups'. A red arrow points from the text 'Inconsistencies immediately recognized and clearly marked' to the 'Display Review' screens on the two mobile devices. A red stamp on the right side of the image reads 'EFFECTIVE COMPLIANT EFFECTIVE'.

**Creating New Planogram**  
ID: 248 User: John Doe Store: DD, 1230 21st Ave S, Nashville 37206  
Date: 4/12/2013 Time: 9:48am Revision: 1

**Display Review**  
ID: 249 User: John Doe Store: DD, 1230 21st Ave S, Nashville 37206  
Date of photo: 4/13/2013 Time: 5:11pm

Problems (3) Inventory Levels Specials Offers

DD Mocha K-Cups not correctly positioned  
DD Cups not correctly positioned  
DD Original Coffee Bags not correctly positioned

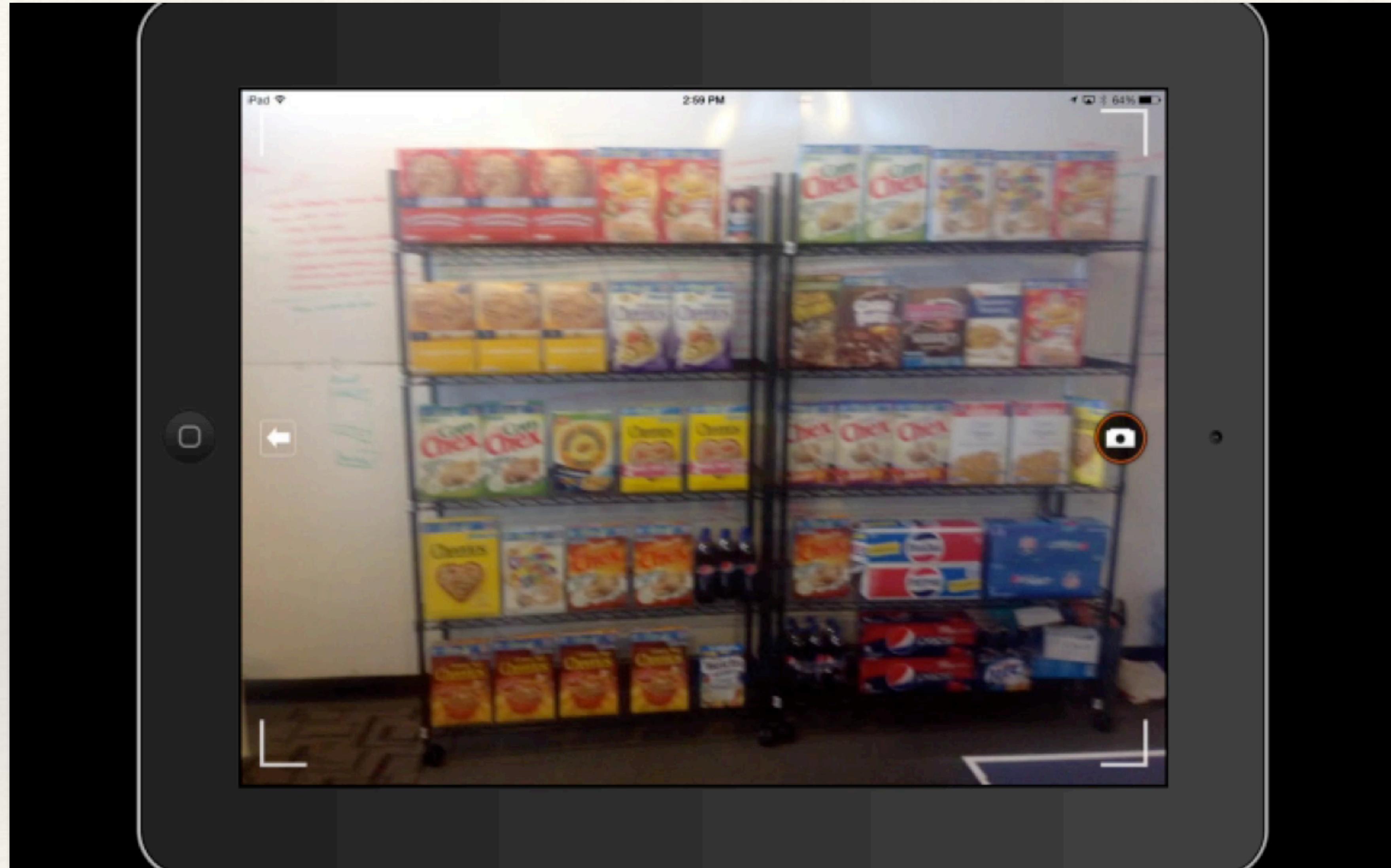
**Display Review**  
ID: 248 User: John Doe Store: DD, 1230 21st Ave S, Nashville 37206  
Date of photo: 4/14/2013 Time: 8:33am

Problems (3) Inventory Levels Specials Offers

Missing DD Mocha K-Cups  
Missing DD Cups  
Missing DD Decaf K-Cups

EFFECTIVE  
COMPLIANT  
EFFECTIVE

Inconsistencies immediately  
recognized and clearly marked



## Planogram Compliance Checking Demo

For more demos: <https://www.youtube.com/user/PARworks/videos>



What PROBLEM can you solve by using the technology?

Is that a REAL PROBLEM?

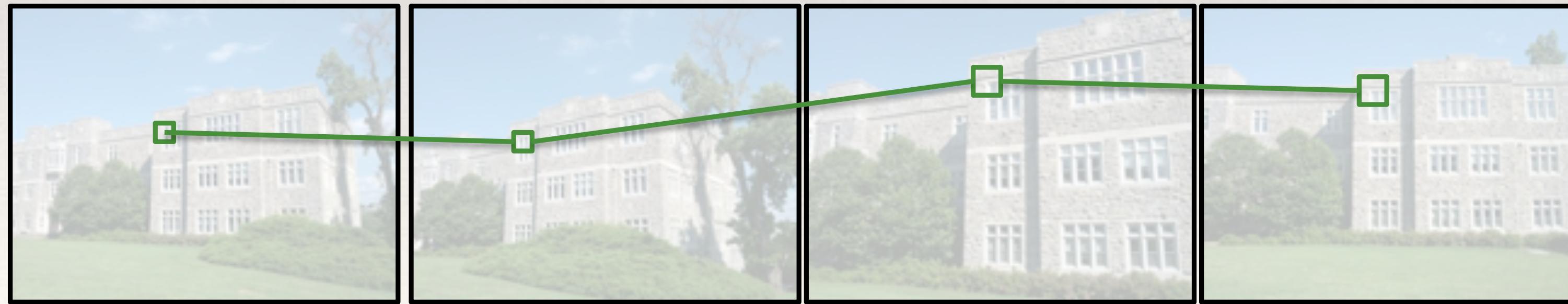


Image Capture

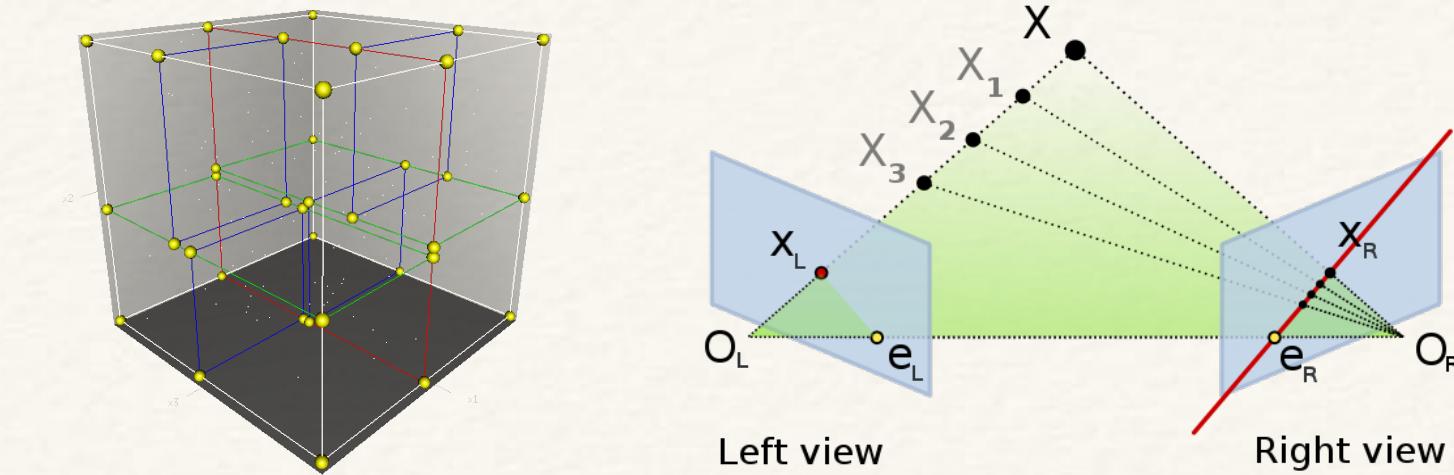


Feature Extraction

# The Technology

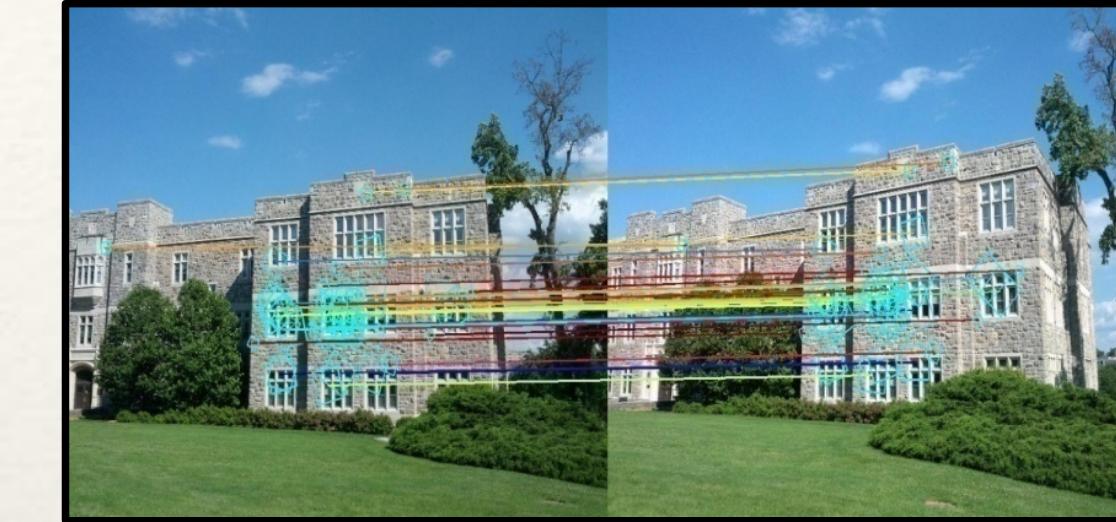


Feature Tracking



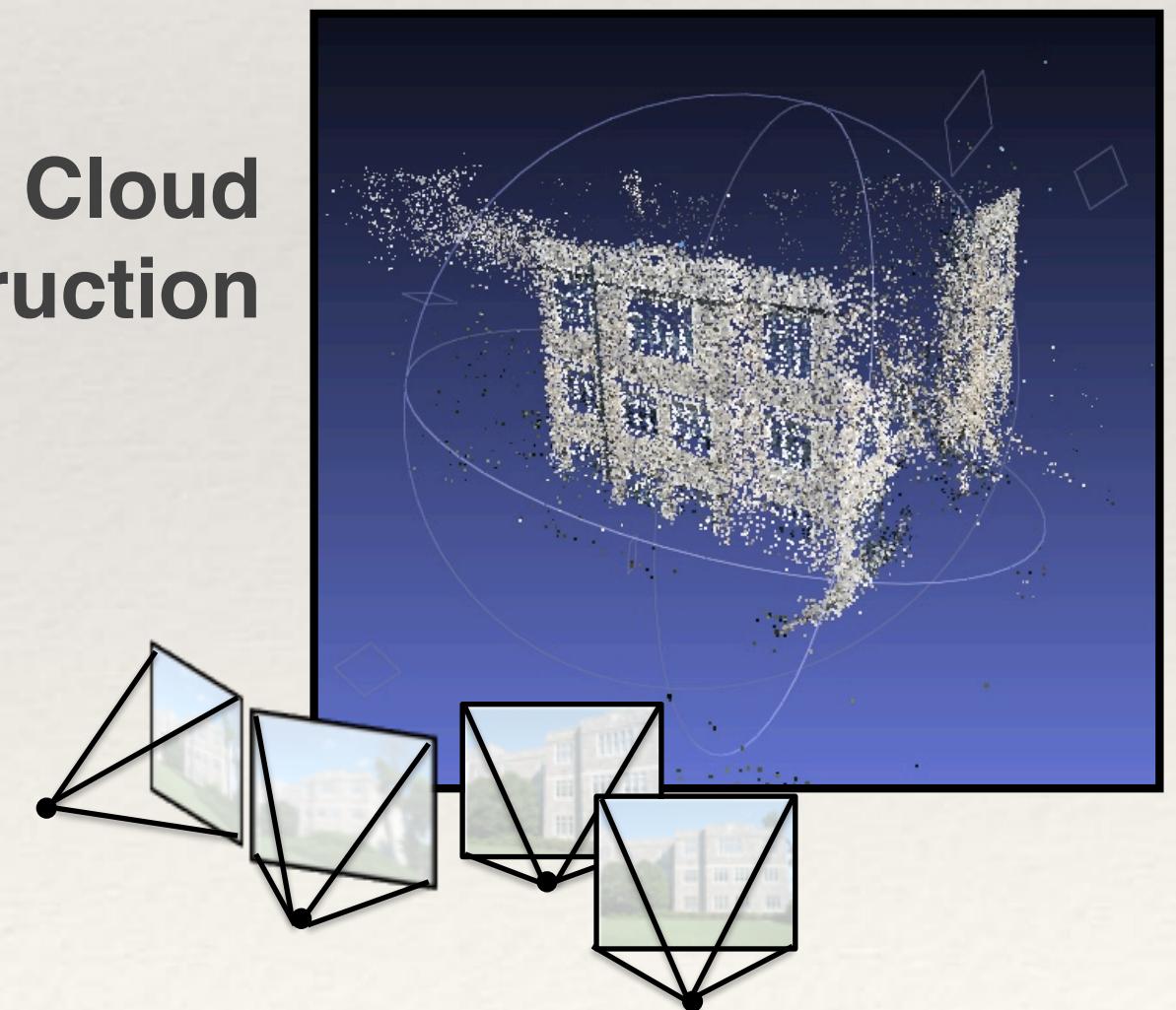
Left view

Right view



Feature Mapping

3D Point Cloud  
Model Construction





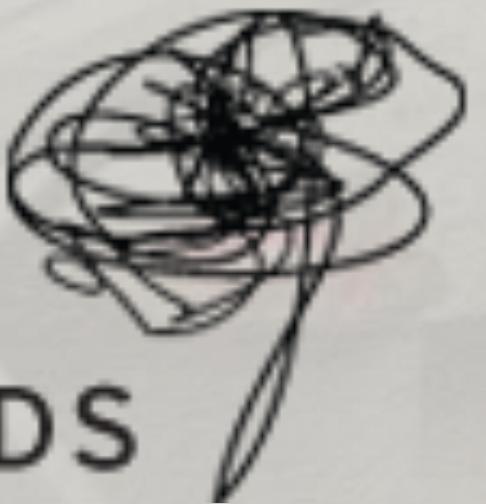
Is this something COOL or something USEFUL?





1.5M

ALLIED MINDS



1.5 years later →



10M in Series A

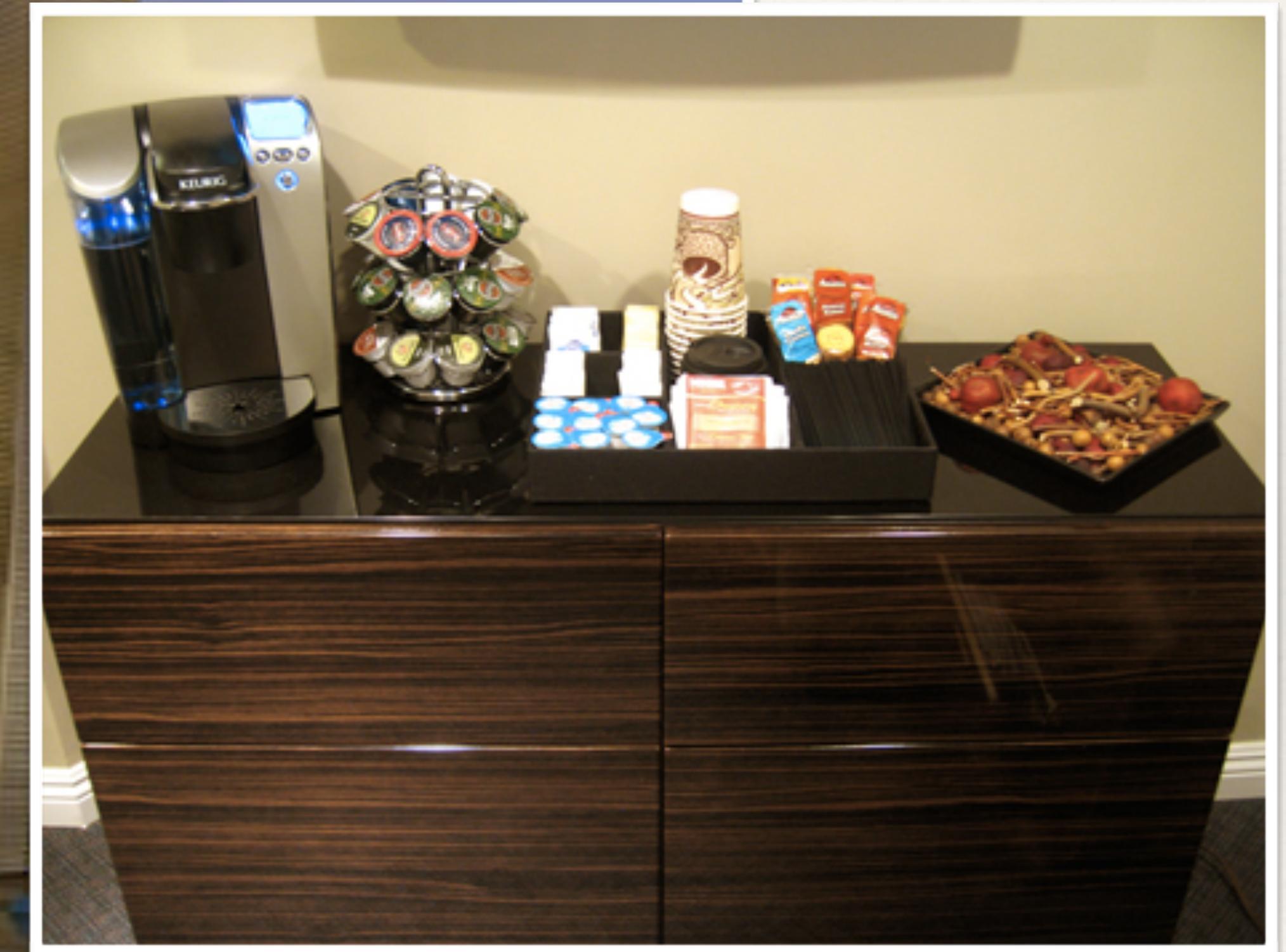


**OPTIOLABS<sup>®</sup>**  
AN ALLIED MINDS COMPANY



O P T I O L A B S

An Allied Minds Company



# Optio Core

“ OptioCore can monitor, block, or modify individual method calls to prevent undesirable functionality while maintaining secure and reliable services for the Android device



<http://www.optiolabs.com/>





The idea of OptioCore came from a research meeting where a federal agency talked about the current needs in mobile security



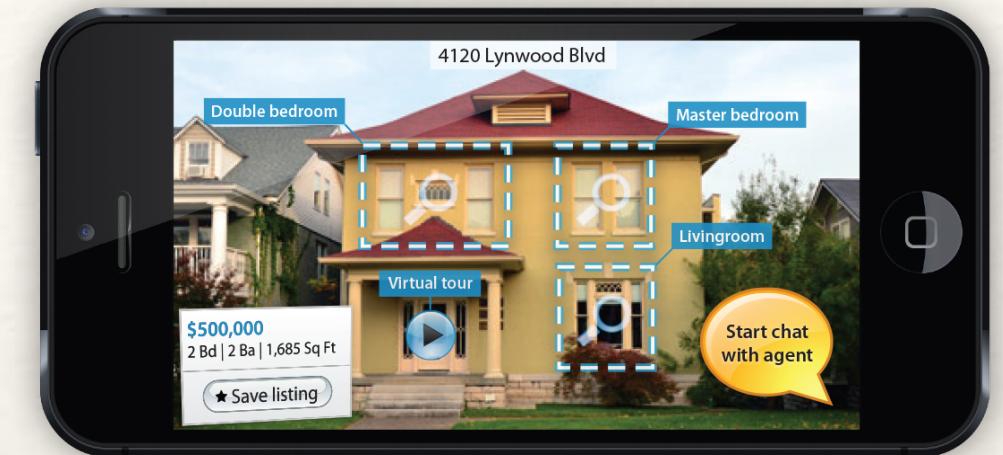
problem



solution

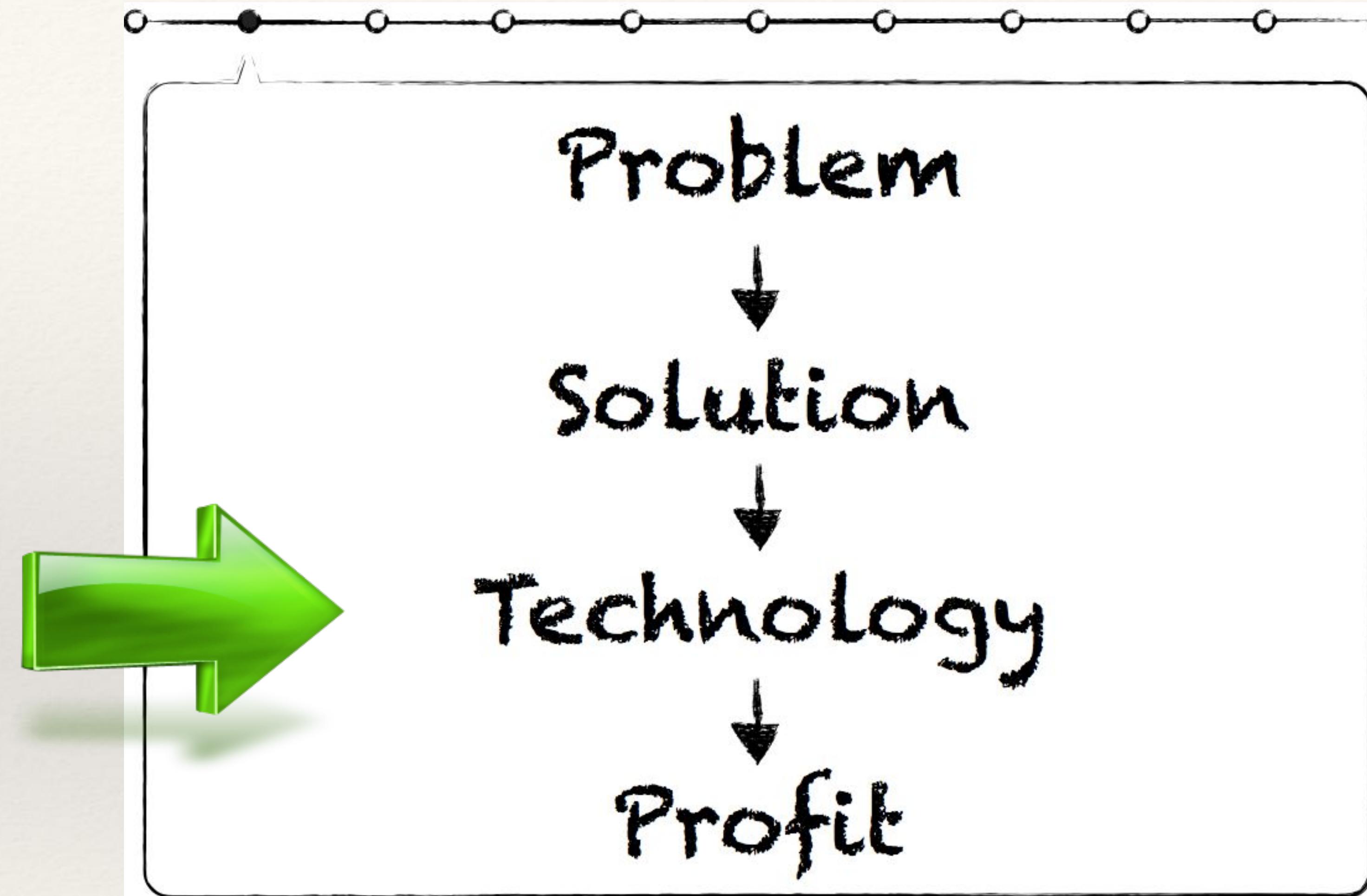


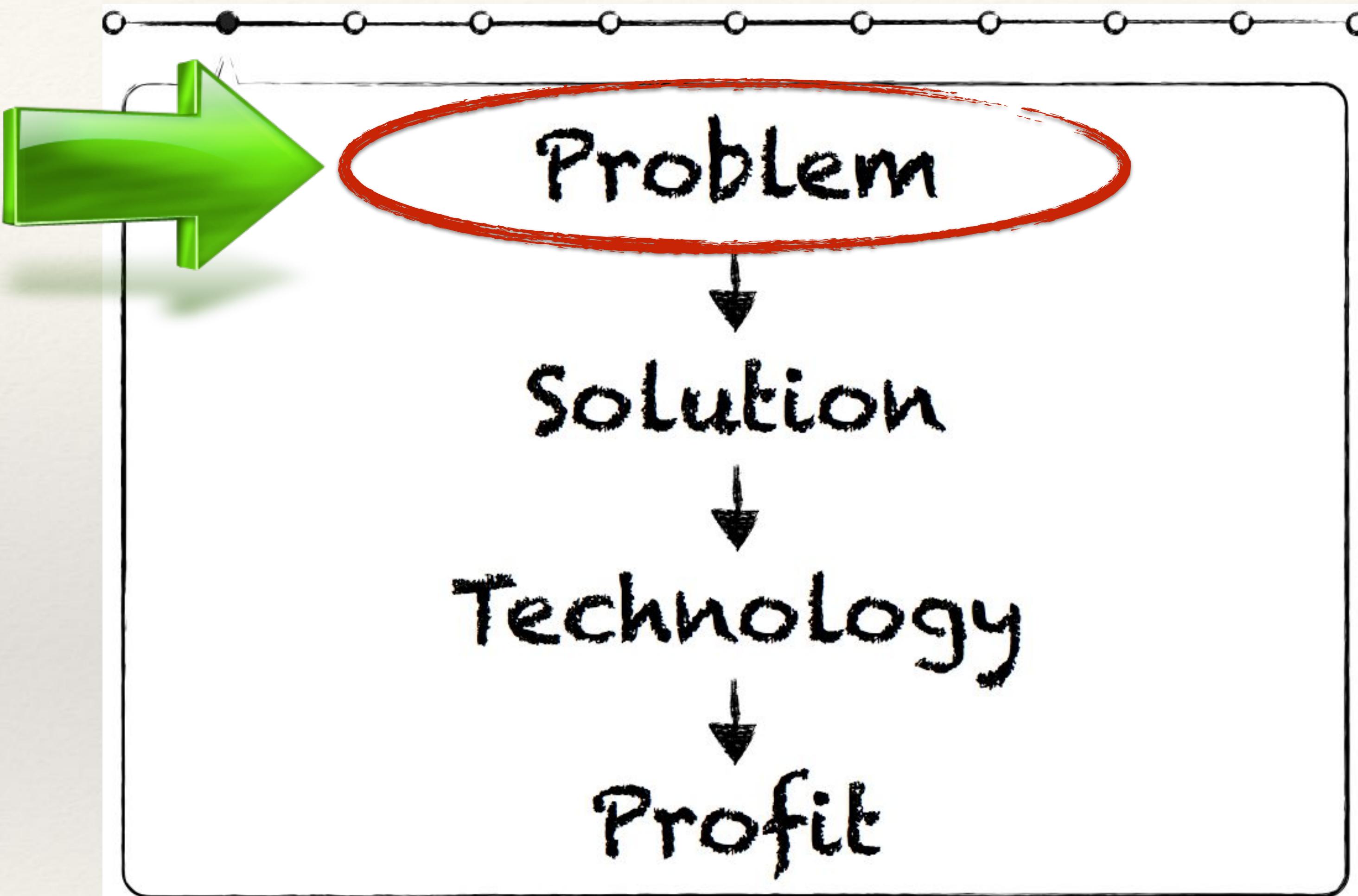
solution

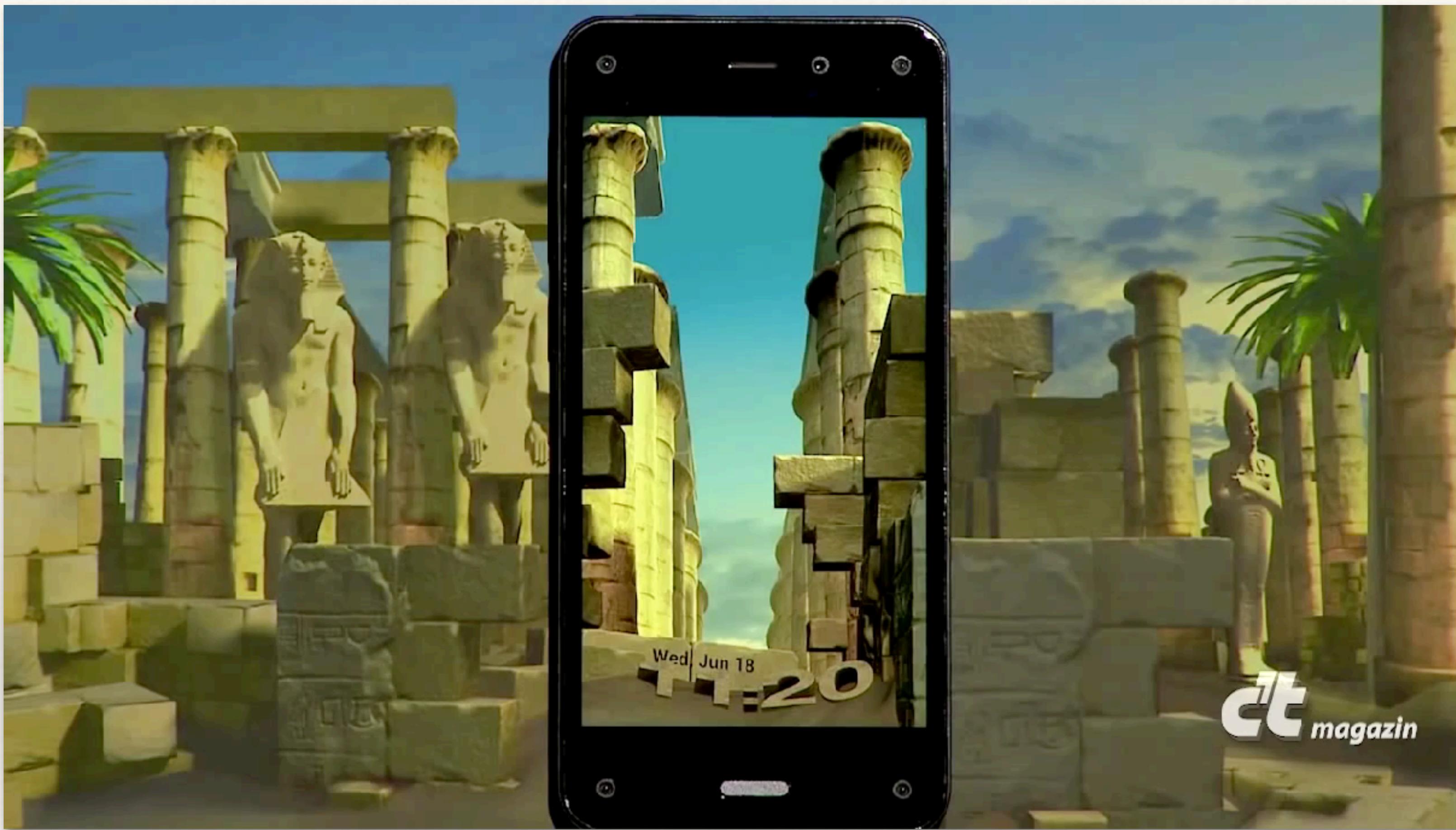


problem









amazon



Jeff Bezos introduces Amazon Fire phone Dynamic Perspective Feature  
Amazon Press Conference, June 2014

# GLASS



Google



**Sergey Brin talks about Google Glass**  
*TED Conference, June 2013*



**Introducing Apple Watch**  
*Apple Press Conference, June 2015*

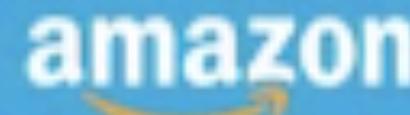
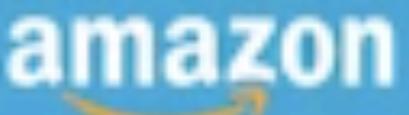
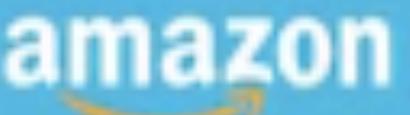




1. Make it faster
2. Private browsing mode
3. Reading mode
4. Trending web pages
5. Easy to share/save pages
6. Cooler UI
7. ....



# Harris Poll Reputation Quotient Study

#1	Berkshire Hathaway	Google	Apple		
#2	Johnson & Johnson	Johnson & Johnson	Google	Apple	Coca-Cola
#3	Google	3M	Coca-Cola	Disney	Apple
#4	3M	Berkshire Hathaway		Google	Disney
#5	SC Johnson	Apple	Kraft	Johnson & Johnson	Honda
#6	Intel	Intel	Disney	Coca-Cola	Costco
#7	Microsoft	Kraft	Johnson & Johnson	Whole Foods	Samsung
#8	Coca-Cola		Whole Foods	Sony	Whole Foods
#9		General Mills	Microsoft	Procter & Gamble	Microsoft
#10	General Mills	Disney	UPS	Costco	Sony
	2010	2011	2012	2013	2014

# Amazon MayDay

- “We set a goal for ourselves to have a response time of **15 seconds or less** when a customer tapped the Mayday button – we’re proud to say that on Christmas Day we met this goal, with an average response time of just **9 seconds**,” (source: Digital Trends)



# Amazon Customer-Centric

**Amazon Lending**

Select a loan and register

\$60,000

Loan amount

6 Months

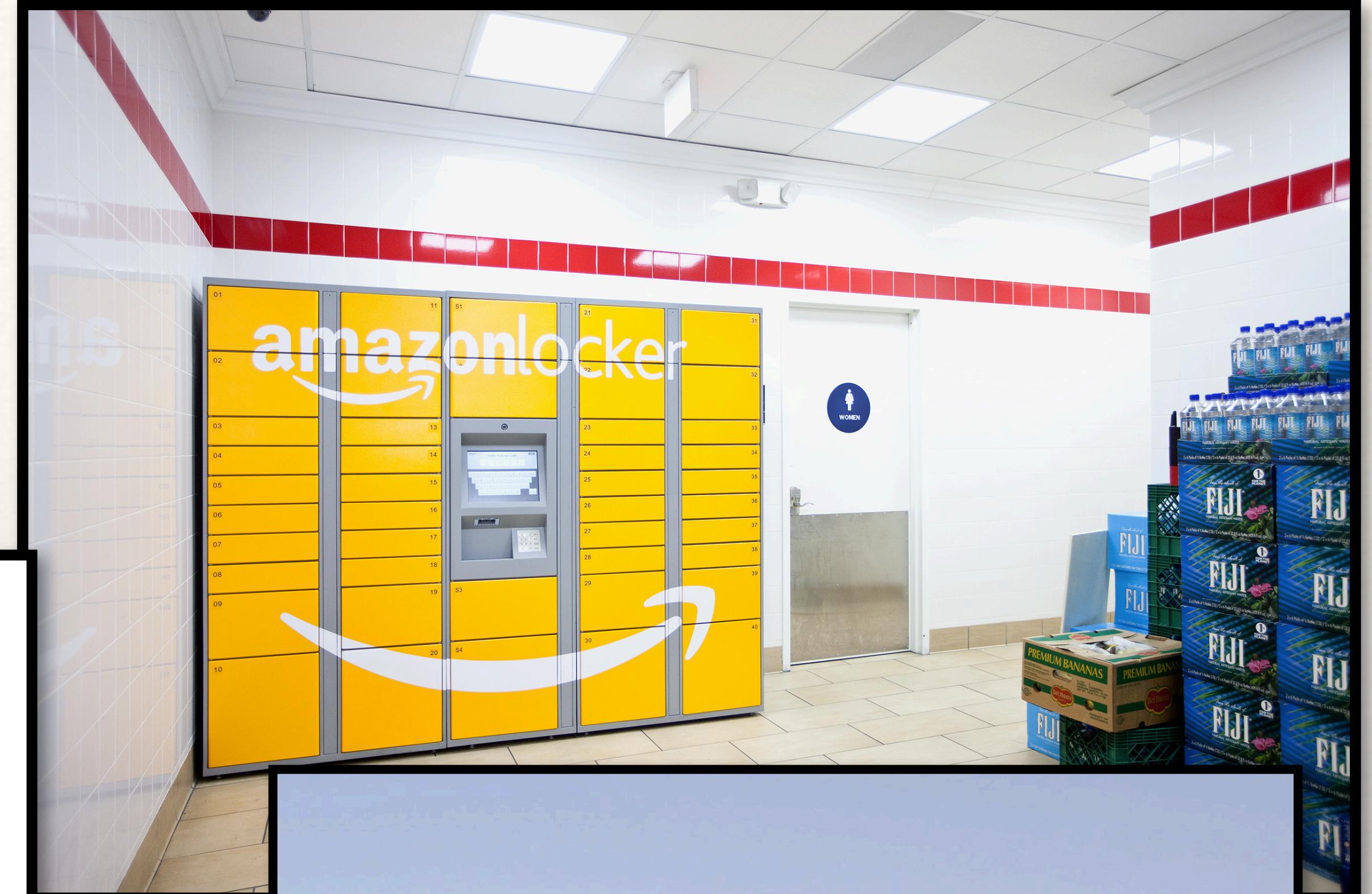
Loan term

**\$2,456.04**  
Total interest

**\$10,409.34**  
Monthly payment

[Learn more](#)

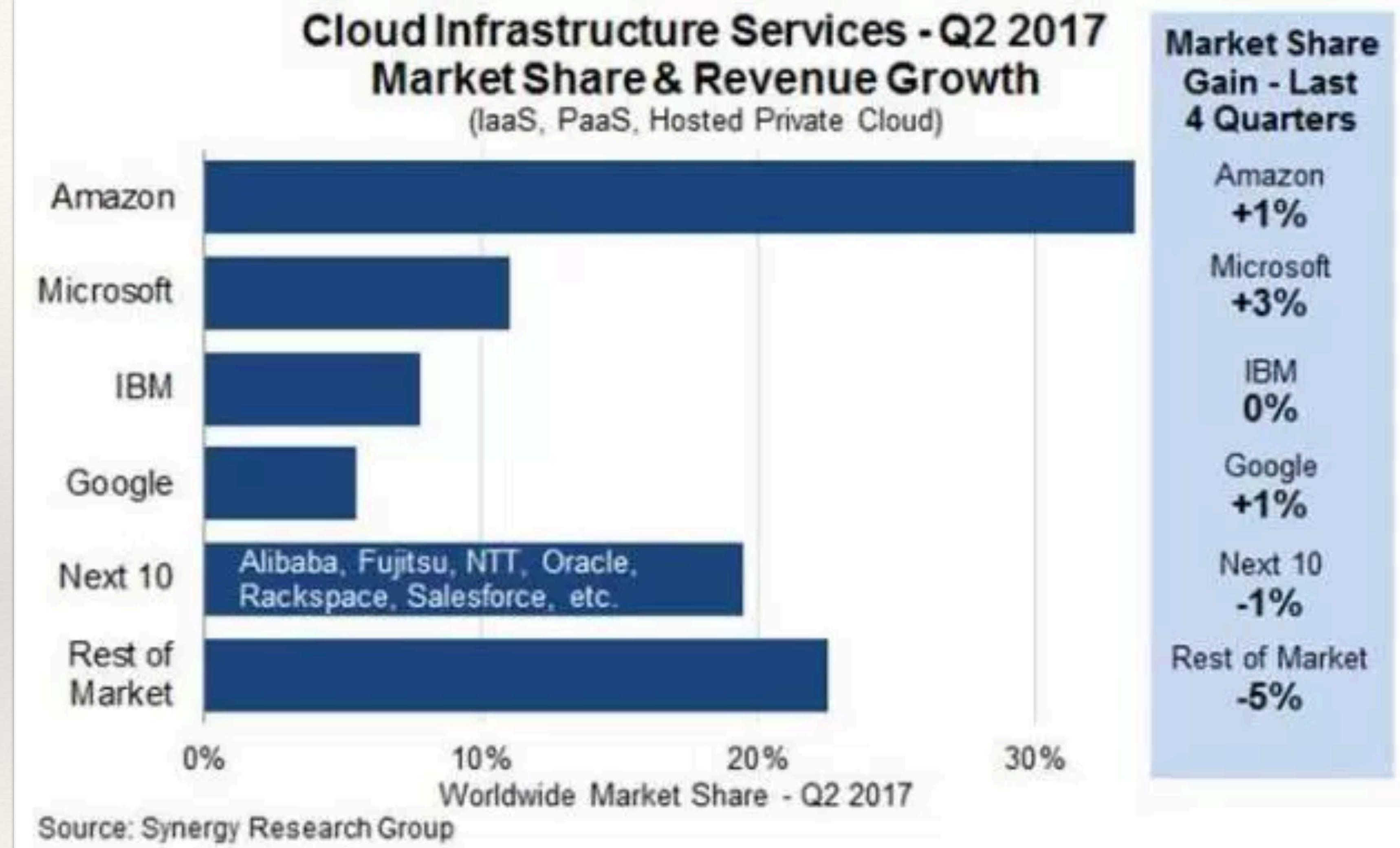
**amazonlending**  
by Amazon Capital Services, Inc.





Google  
Cloud Platform



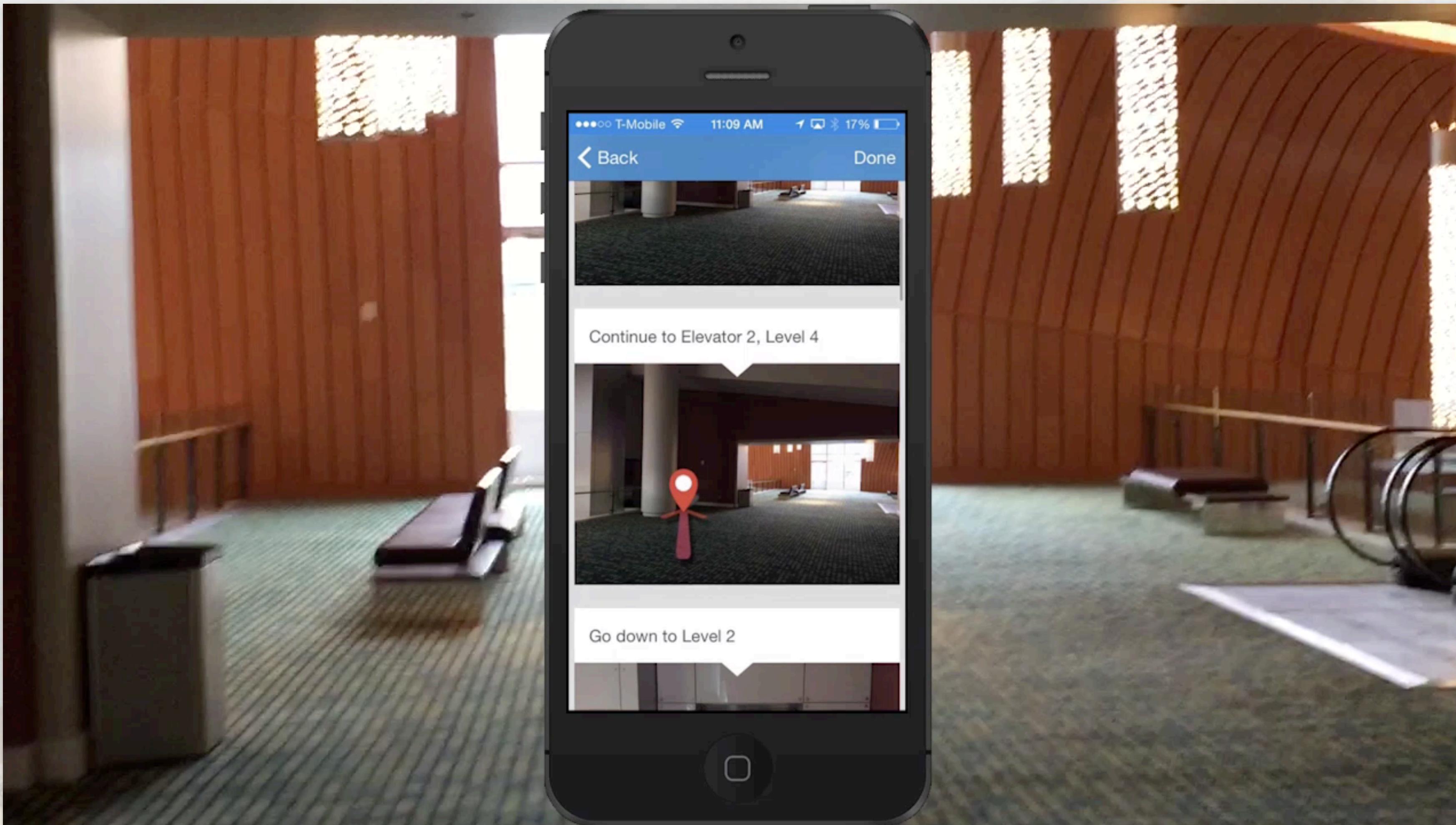


# Mobile Indoor Navigation



# Music City Center, Nashville, TN





Ziiio Indoor Navigation Demo

<http://zii.io/>



# Mobile Indoor Navigation



Convention Center



Hospital



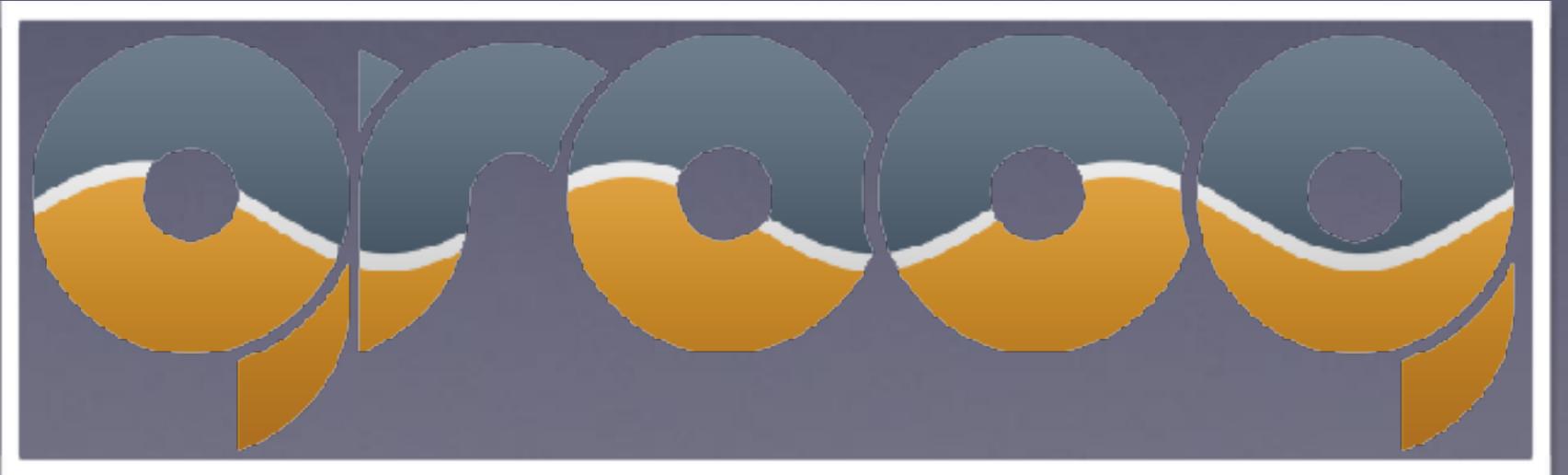
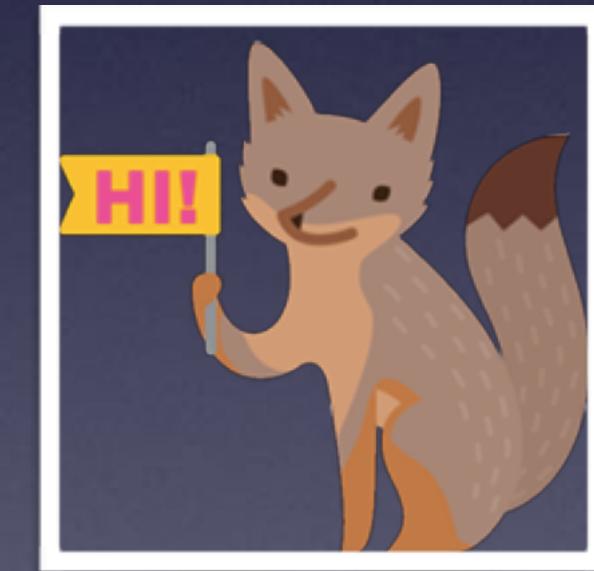
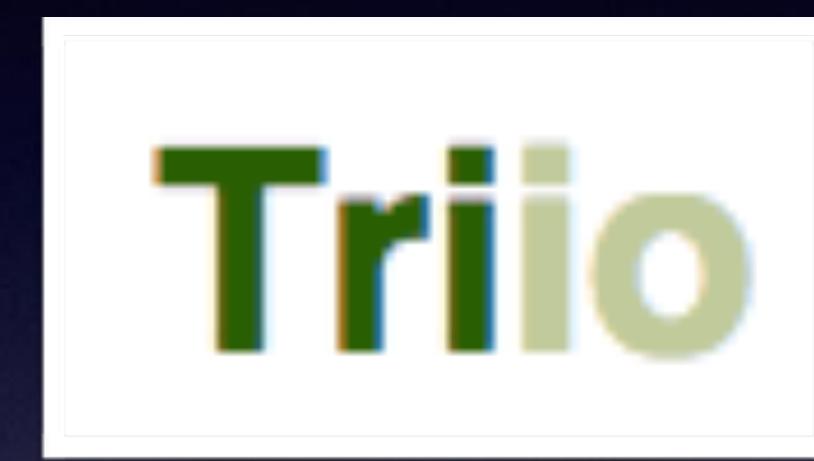
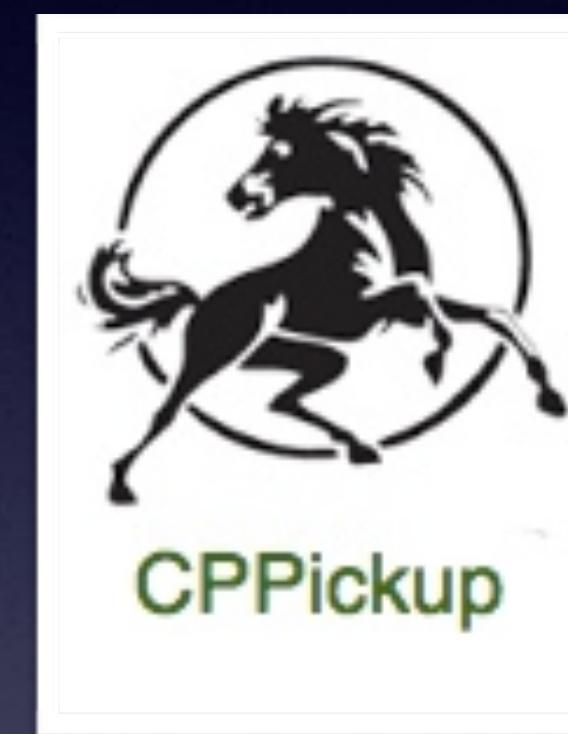
Hotel

# My Favorite Courses

- ❖ **CS480 Software Engineering**
  - ❖ <http://cs480-projects.github.io>
- ❖ **CS499 Mobile Application Development**
  - ❖ <https://play.google.com/store/apps/developer?id=Cal%20Poly%20Pomona>



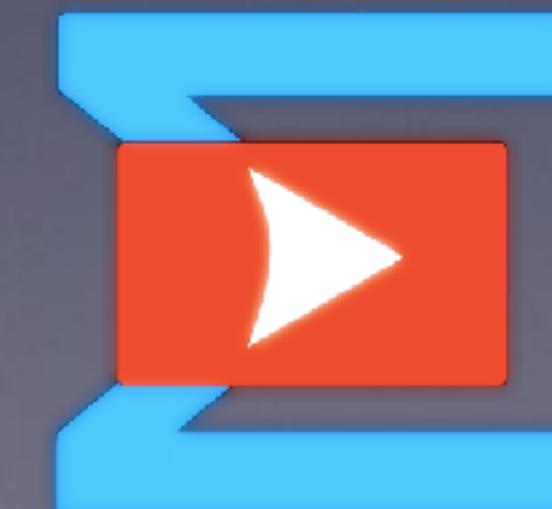
# CS480 - The Class of Winter 2015



# CS480 - The Class of Fall 2015



NEXONE



TL;DW  
Too Long; Didn't Watch



WUMBOLOGY

Bonis!

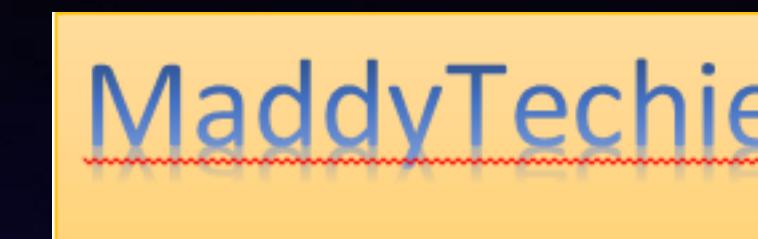


Well Met!



-TIPSYSWIFT-

# CS580 - The Class of Winter 2016

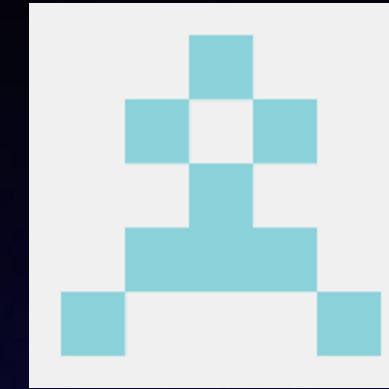
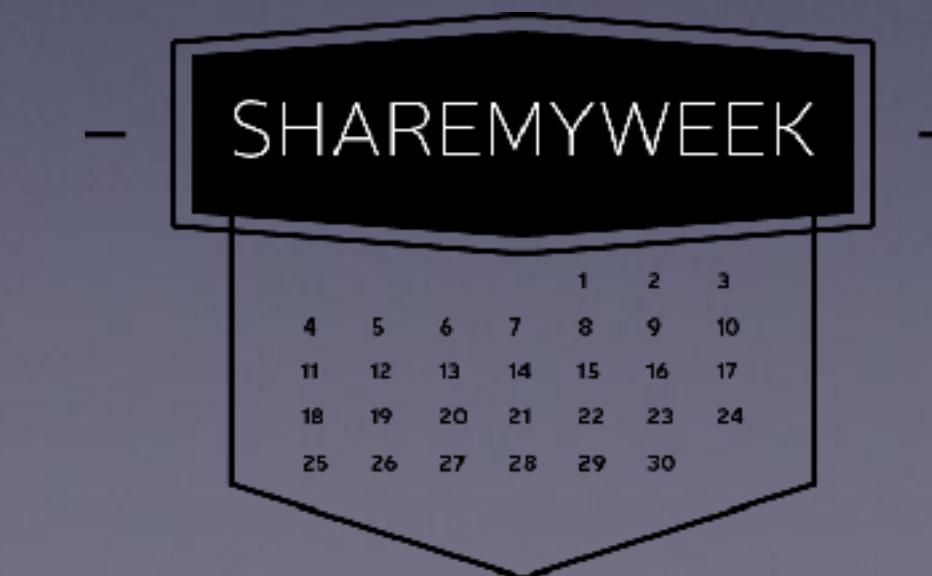


Scattershot



**NearbyShopsWebsite**  
"find what you need in easy way"

because circular reasoning works



# CS480 - The Class of Fall 2016



JET

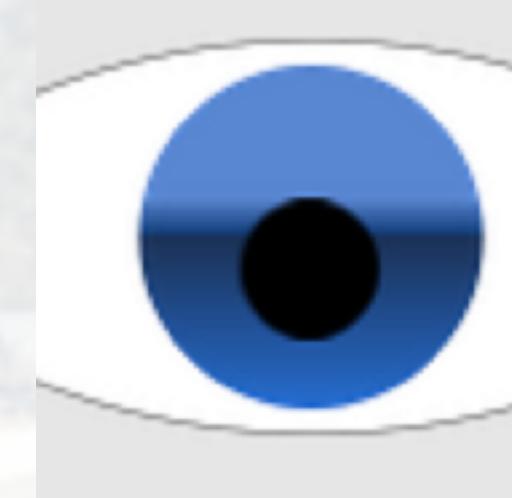
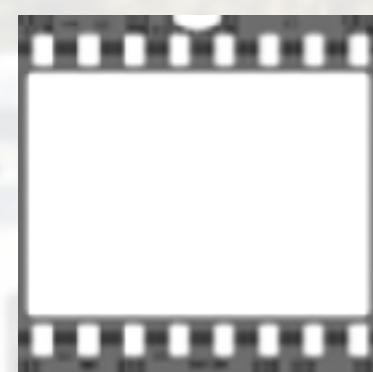
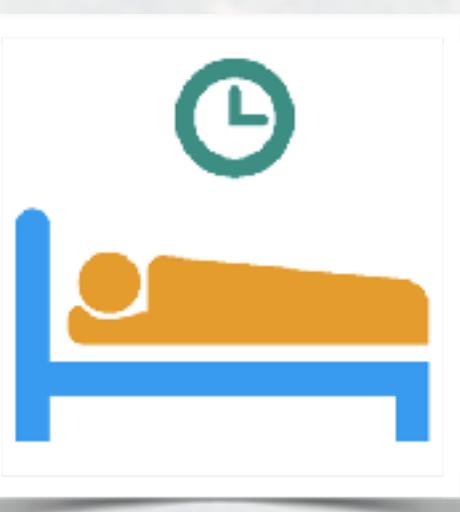
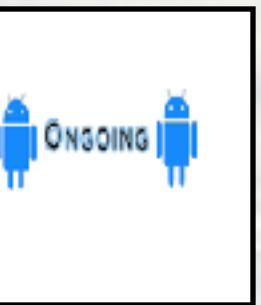
AM I SAFE HERE?



WEBINEERS



# CS499 - The Class of Spring 2015

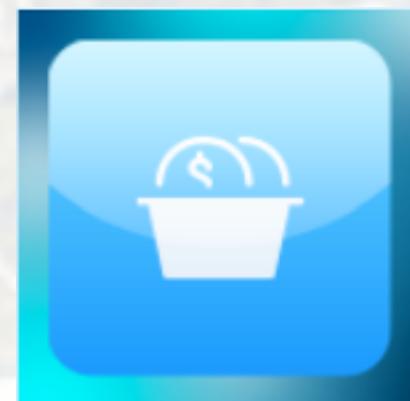


# CS499 - The Class of Winter 2016

Bb



ST



SW



HLYCS

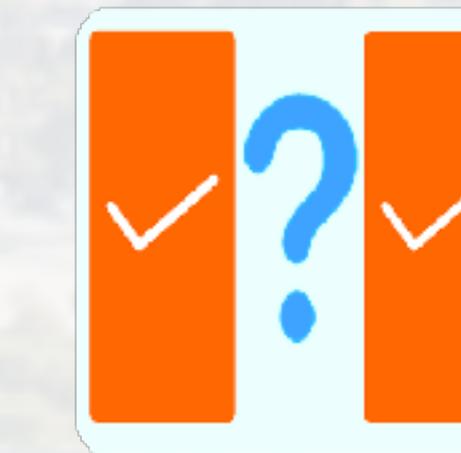
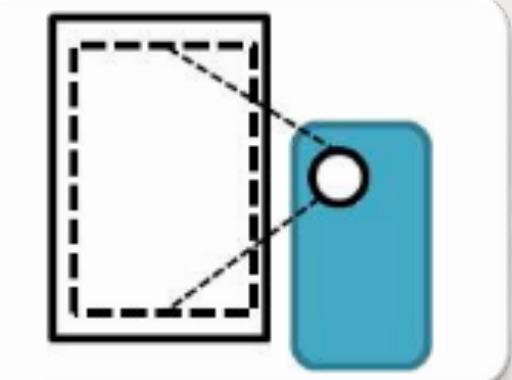


ideal

FR



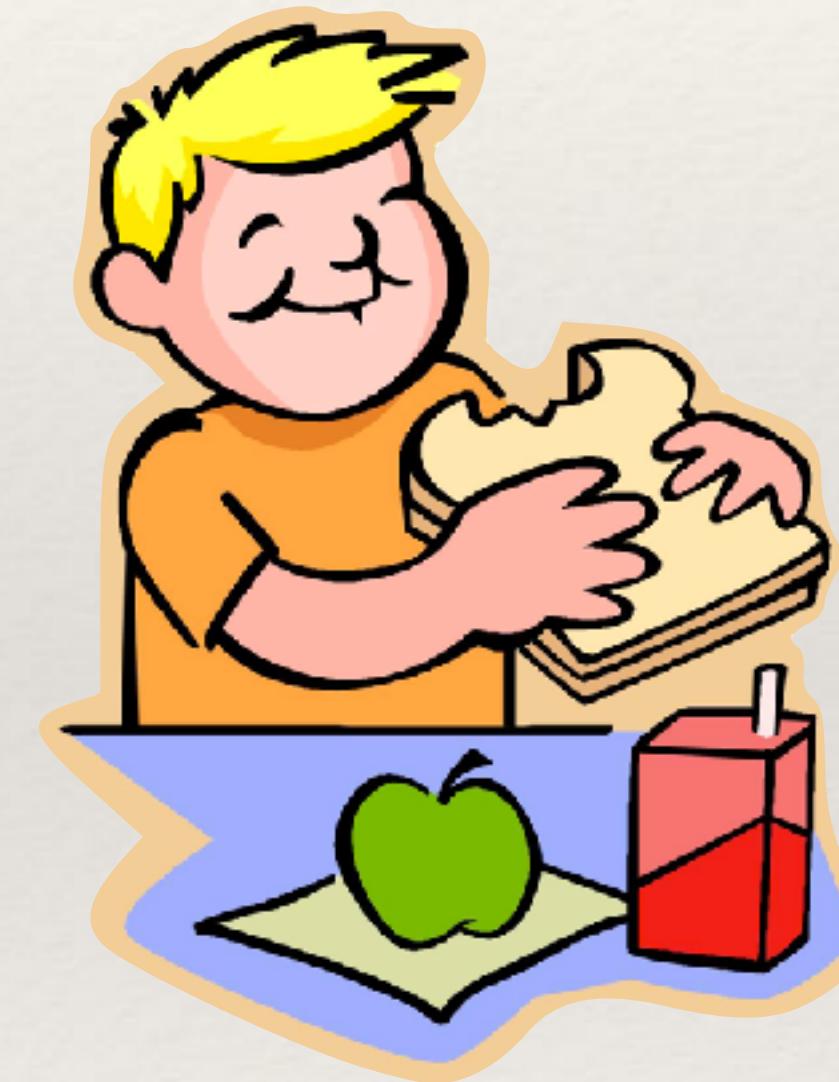
Judex



# CPP's Top 3 Biggest Problems to Solve



**3. What to Play?**



**2. What to Eat?**



**1. Where to Park?**



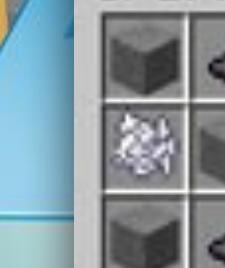
## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



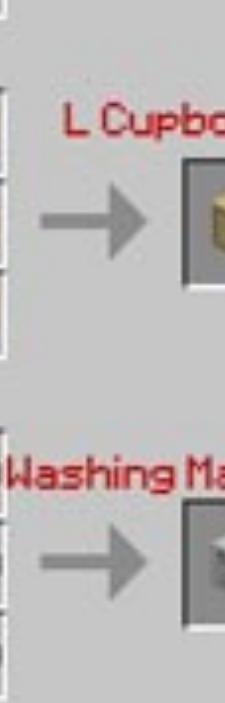
## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting



## Crafting





## Minecraft Checker

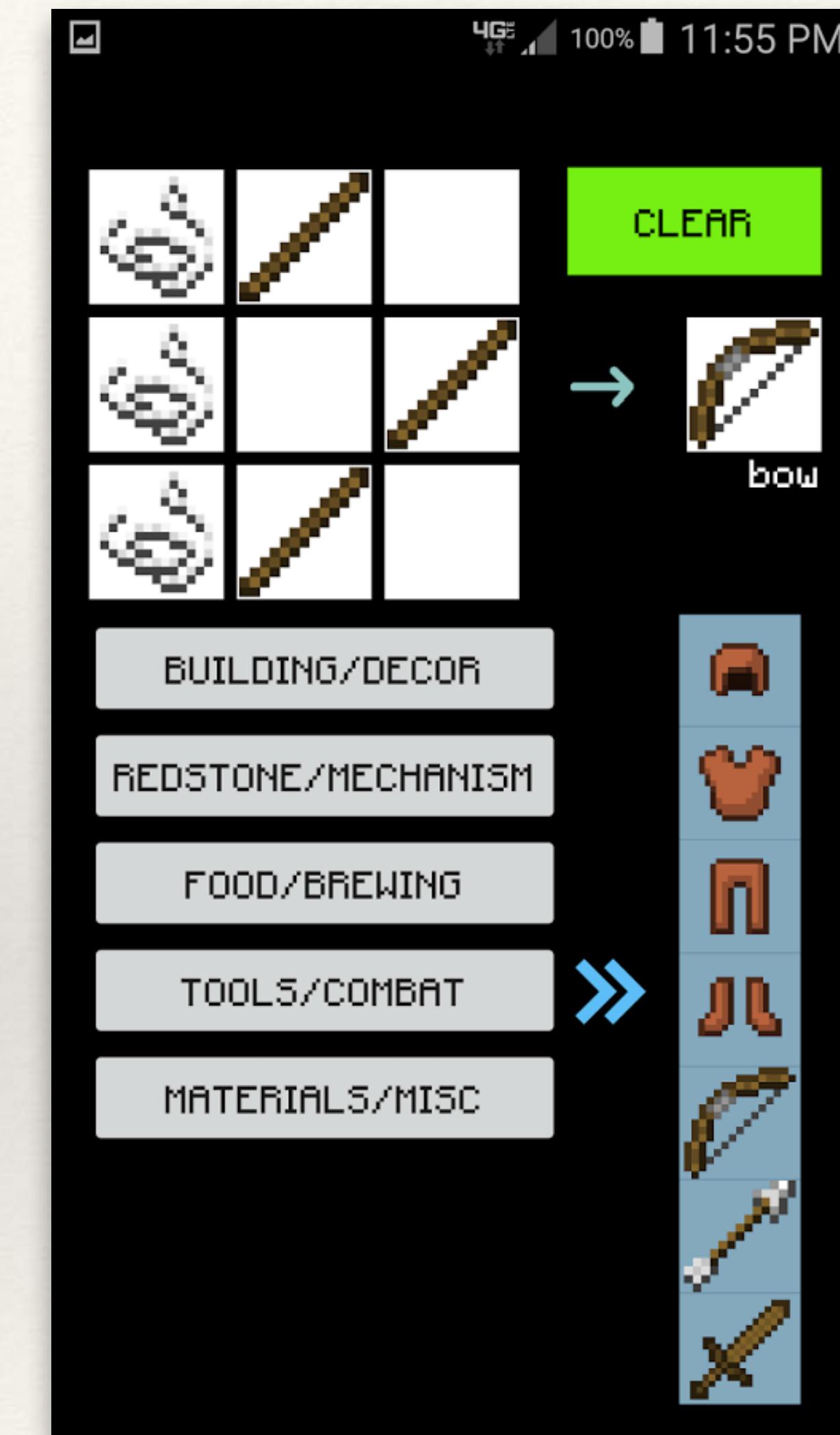
(3,289 downloads in Google Play)

Marion Levy

(Class of 2015)



gx200df@aol.com



[https://play.google.com/store/apps/details?id=la\\_hacks.minecraftchecker](https://play.google.com/store/apps/details?id=la_hacks.minecraftchecker)





## VideoFly

(2,454 downloads in Google Play)

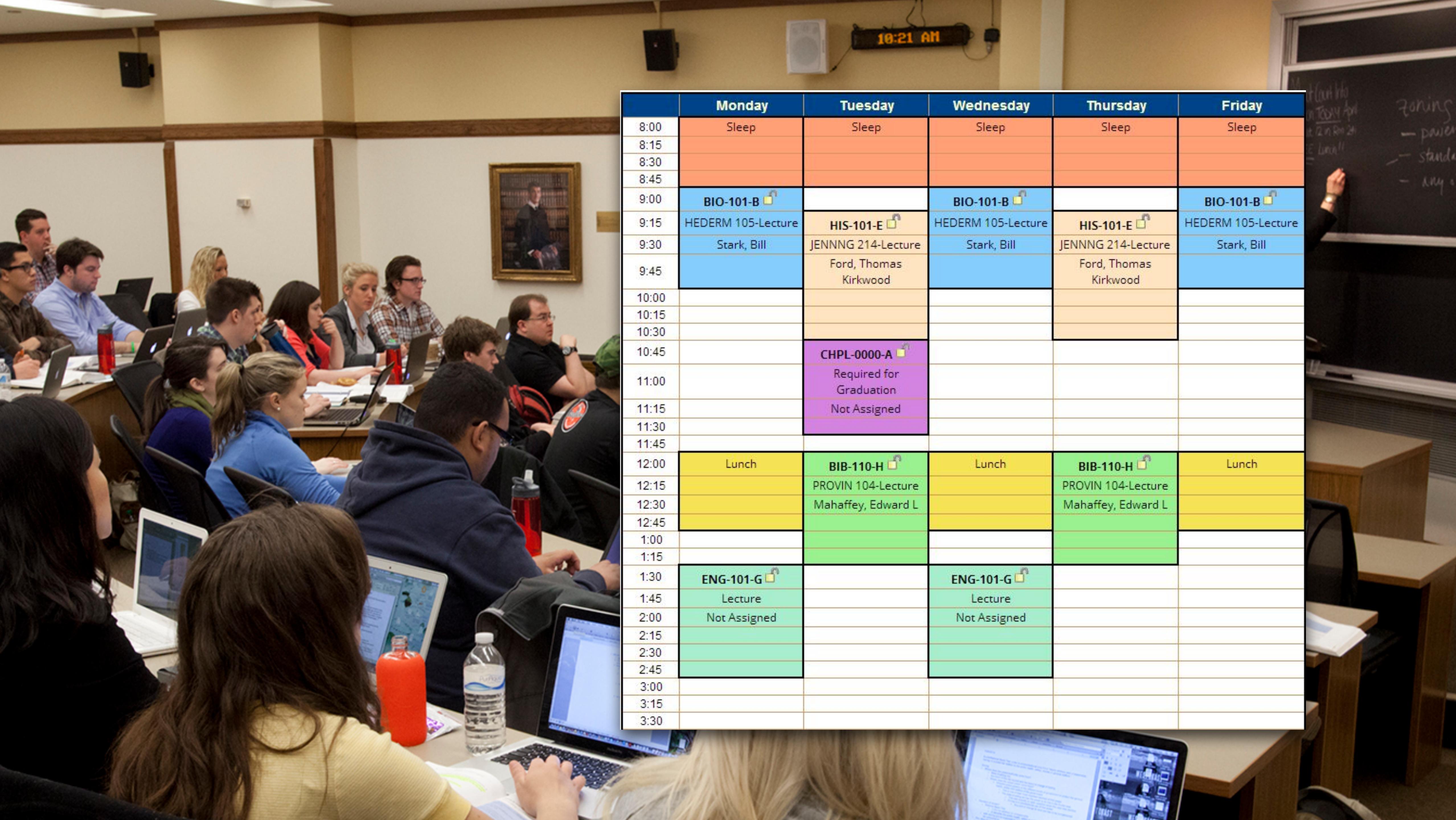
Madhav Chhura  
(Class of 2015)



chhura.madhav@gmail.com



<https://play.google.com/store/apps/details?id=example.com.videofly>



	Monday	Tuesday	Wednesday	Thursday	Friday
8:00	Sleep	Sleep	Sleep	Sleep	Sleep
8:15					
8:30					
8:45					
9:00	BIO-101-B		BIO-101-B		BIO-101-B
9:15	HEDERM 105-Lecture	HIS-101-E	HEDERM 105-Lecture	HIS-101-E	HEDERM 105-Lecture
9:30	Stark, Bill	JENNNG 214-Lecture	Stark, Bill	JENNNG 214-Lecture	Stark, Bill
9:45		Ford, Thomas Kirkwood		Ford, Thomas Kirkwood	
10:00					
10:15					
10:30					
10:45		CHPL-0000-A			
11:00		Required for Graduation			
11:15		Not Assigned			
11:30					
11:45					
12:00	Lunch	BIB-110-H	Lunch	BIB-110-H	Lunch
12:15		PROVIN 104-Lecture		PROVIN 104-Lecture	
12:30		Mahaffey, Edward L		Mahaffey, Edward L	
12:45					
1:00					
1:15					
1:30	ENG-101-G		ENG-101-G		
1:45	Lecture		Lecture		
2:00	Not Assigned		Not Assigned		
2:15					
2:30					
2:45					
3:00					
3:15					
3:30					

<http://broncoscheduler.com>

# BroncoScheduler

*(Over 2,000 visits per day)*

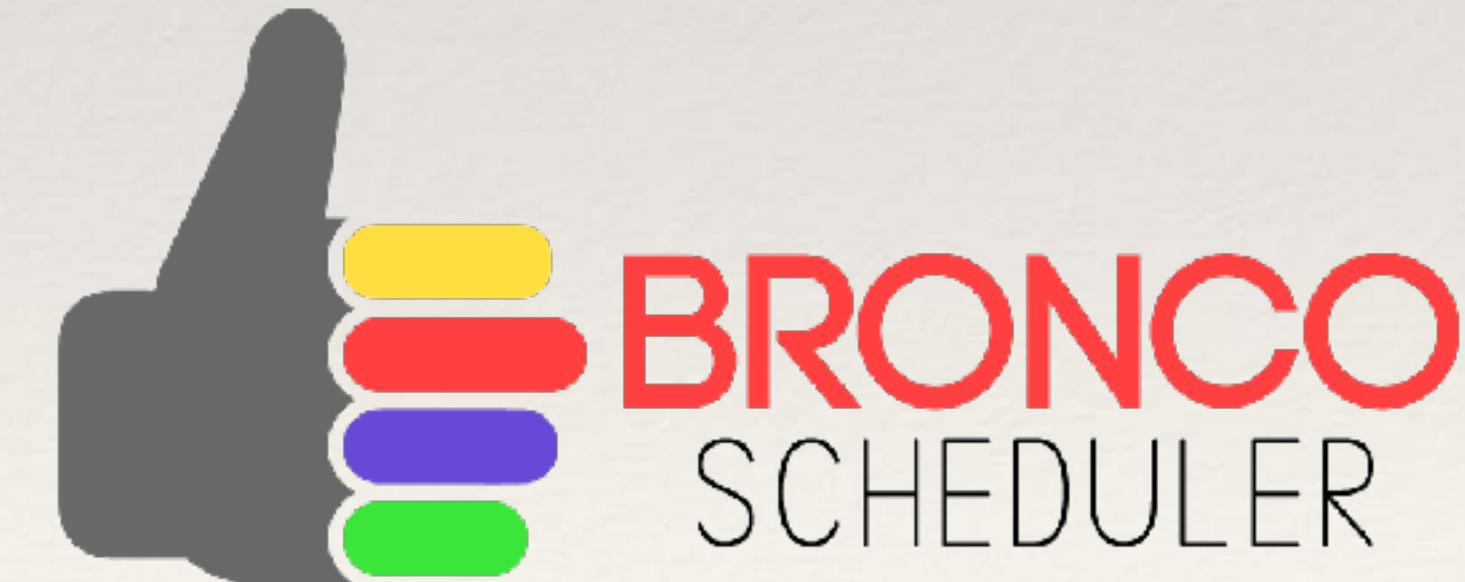
**Isaac Siegel**  
(Senior)



isaacsiegel42@gmail.com

The screenshot shows the BroncoScheduler website interface. At the top, there's a logo with a thumbs-up icon and the text "BRONCO SCHEDULER". Below it is a search bar with placeholder text "Enter a class (ex CS210)" and buttons for "Add a GE" and "Add!". To the right is a "Chosen Classes" section listing four courses: CS301, CS140, MAT115, and ENG105. Underneath is a "Filters" section with days of the week and a "Time" slider set from 10:30AM to 11:00PM. The main area displays a table titled "82 Possible Schedules" with a "Switch All to Calendar View" link. The table has columns for Subject, Number, Section, Units, Class Number, Name, Instructor, Class Times, Class Days, and Room. The data includes:

Subject	Number	Section	Units	Class Number	Name	Instructor	Class Times	Class Days	Room
CS	301	1	4	15692	Numerical Methods	Khakpour, Asha	2:00PM - 3:50PM	MoWe	3 2636
CS	140	1	4	15675	Introduction to Computer Sci.	Manna, Sukanya	1:00PM - 2:50PM	TuTh	8 52
MAT	115	1	4	15210	Analytic Geometry and Calculus II	Staff	6:00PM - 7:50PM	MoWe	8 260
ENG	105	3	4	14302	Freshman English II	Staff	4:00PM - 5:50PM	MoWe	9 209





<http://perk.net>

# PERK: Trade Your Parking Spot for a Ride to Your Car

Zachary Kysar

(Senior)



[zach.kysar@gmail.com](mailto:zach.kysar@gmail.com)

Jmiller@cpp.edu

- [View map](#)
- [Request Pickup](#)
- [Request Parking](#)
- [List Available Drivers](#)
- [List Available Parking](#)
- [Edit Profile](#)
- [Settings](#)
- [Help](#)
- [Feedback](#)
- [Log Out](#)



perk



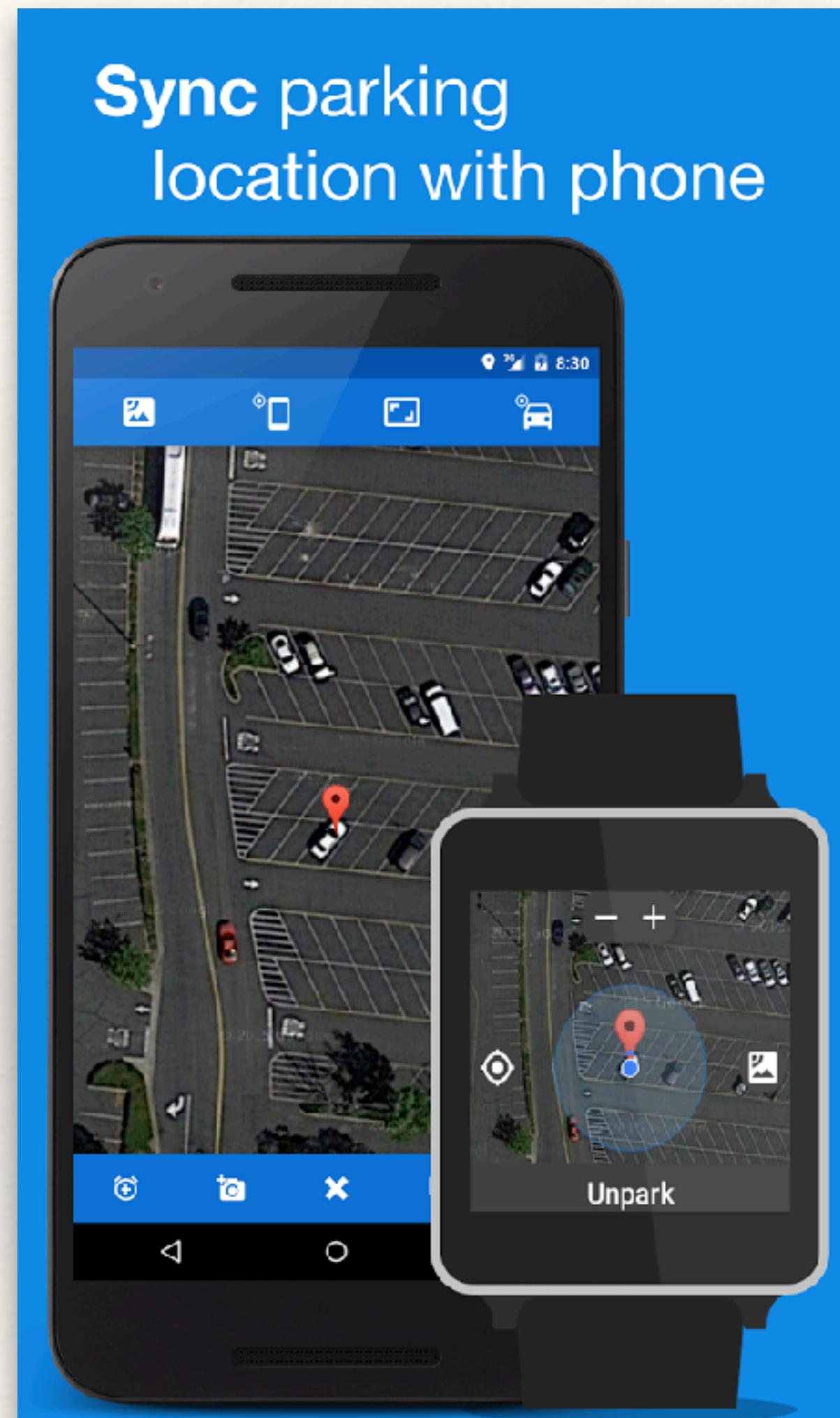
Google Play / App Store

## Find My Parked Car *(Over 50,000 downloads)*

Aviv Miron, Ofir Miron  
(Senior)



avivmironinc@gmail.com





Google Play

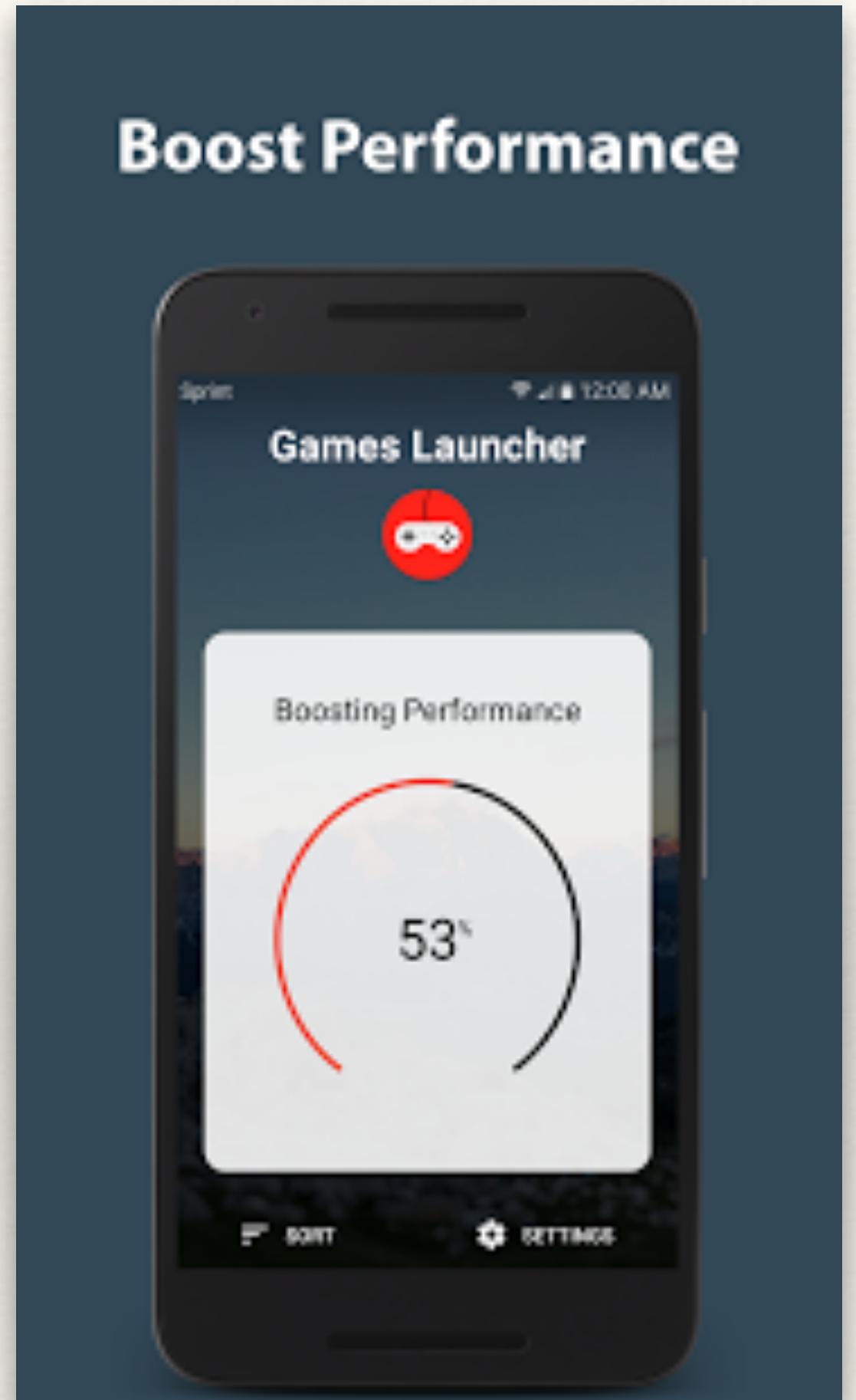
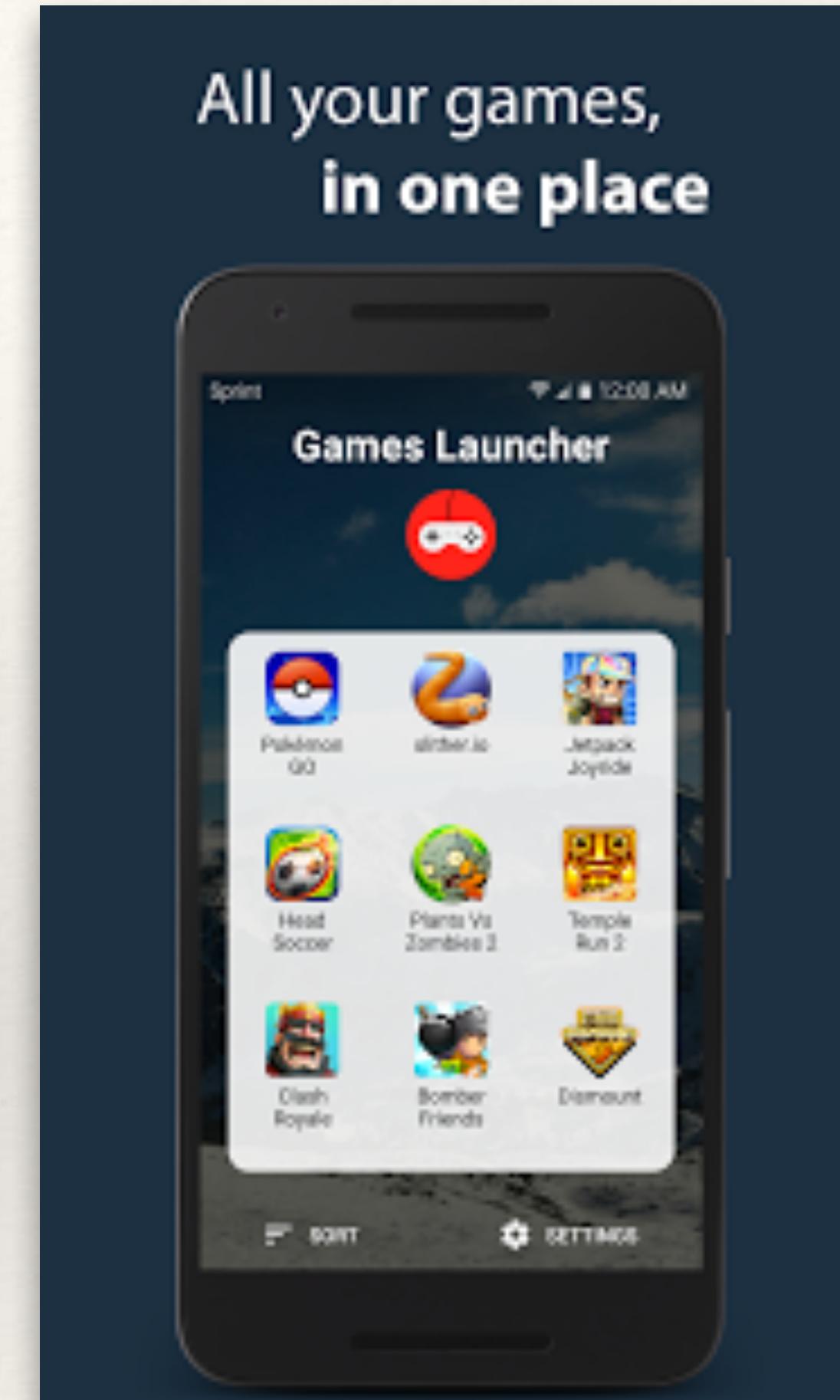
## Games Launcher & Booster

*(Over 15,000 downloads)*

Ofir Miron  
(Senior)



ofirmironinc@gmail.com





<http://goodvar.com>

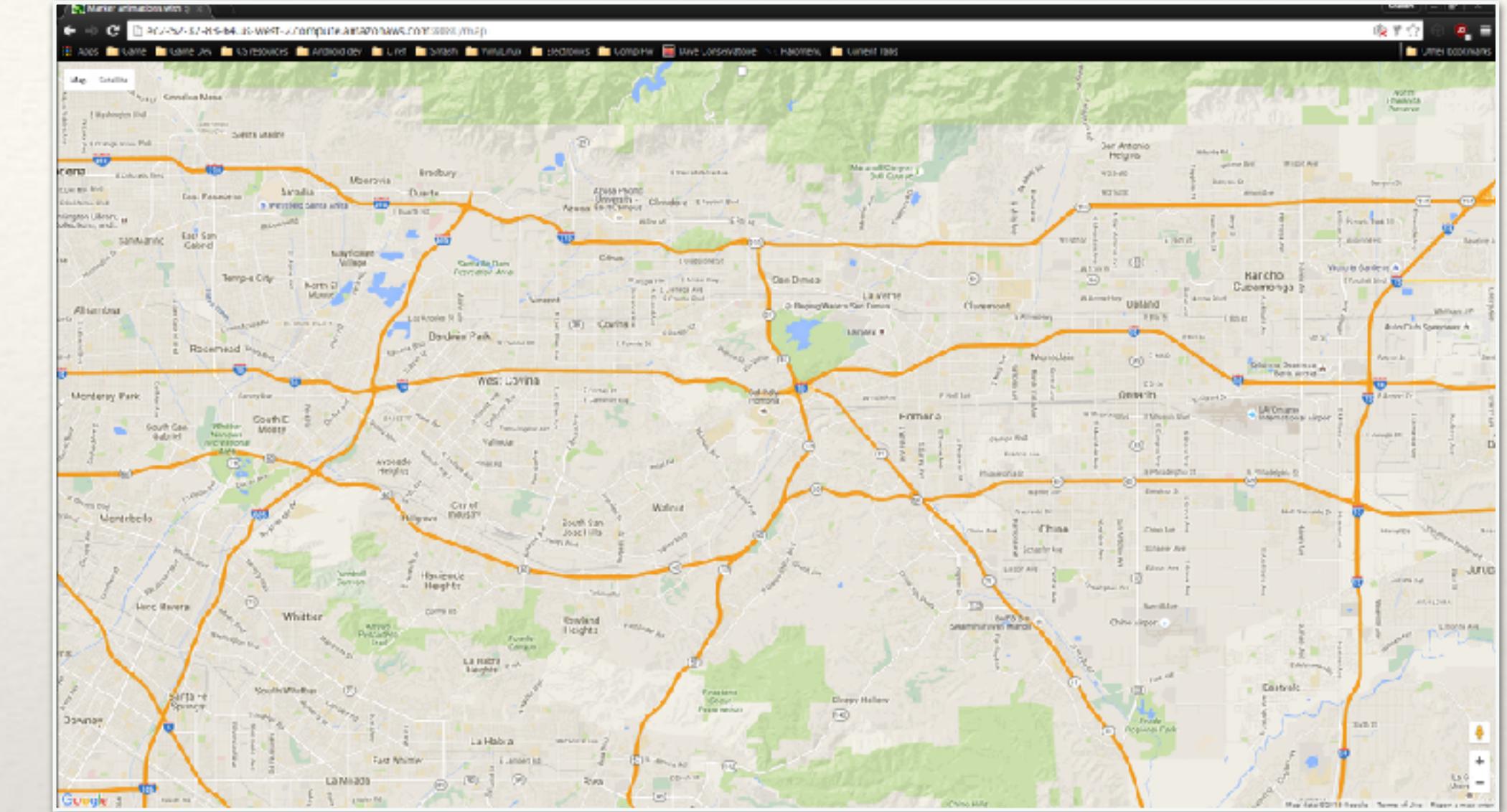
# Bonis!

## A Web Application to Find Good Times Near You

David Mongiello  
Keaton Simpson  
Shayan Mestchian

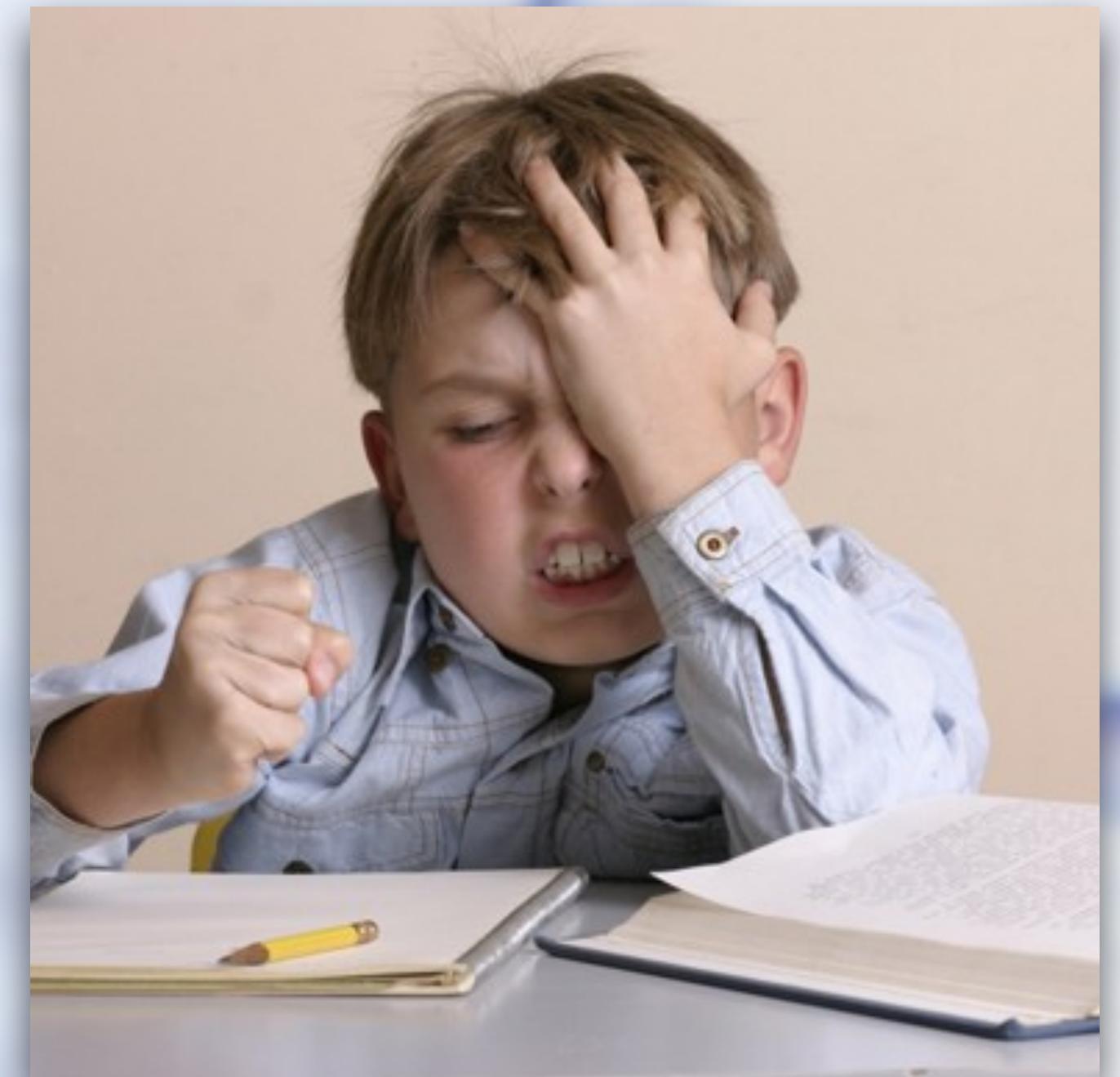


dmongiello@yahoo.com



Bonis!





Coming soon ...

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# Distraction-Free Writing Environment

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**Jonathan Johannsen  
(Master)**



jdjohannsen@cpp.edu





Coming soon ...

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## Uber for Tour Vehicle Ride Sharing

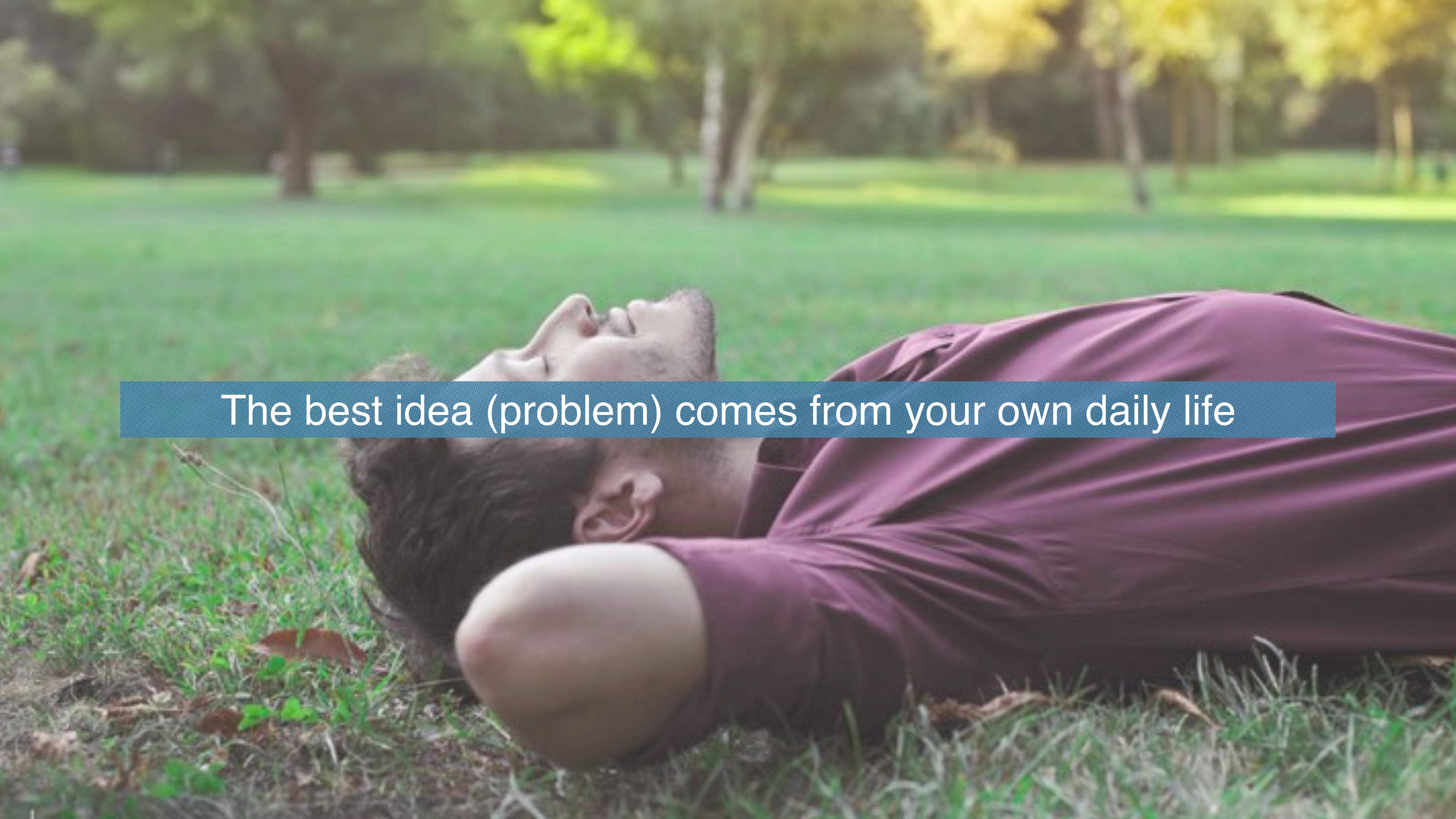
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Steven Parkin  
(Master)



sparkin1991@yahoo.com



A photograph of a man lying on his back on a grassy lawn. He is wearing a light-colored t-shirt and dark trousers. His head is tilted back, looking upwards towards the sky. The background shows a blurred landscape of trees and foliage.

The best idea (problem) comes from your own daily life