Write Up

Yasong Zhou, Xichu Liu, Shaoji Li, Zhanhan Yu 4/27/2017

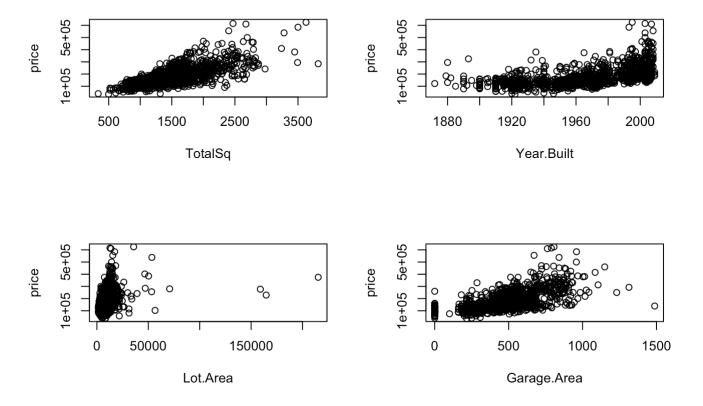
1. Exploratory data analysis (20 points): must include three correctly labeled graphs and an explanation that highlight the most important features that went into your model building.

1.1 Variables Transformation

- At the first glance of quantitive variables, we find some potential nonlinearity in price, Totalsq, and Lot.Area etc.
- Figure 1.1 shows the scatterplots of price, TotalSq, Garage.Area, Lot.Area and Year.Build. Figure 1.1 implies nonlinearity problem may exsits in variables TotalSq, Lot.Area, and price. Also, there may be some outliers exists in variable Lot.Area as shown in the third plot of Figure 1.1. But our intuition tells us that these three variables could be relative to house price. For example, total square of house and the year which the house built could definitely influence the house value. Taking into account the nonlinearity existing in the potential predictors, we consider using nonliear model to capture these features or we could transform these variables to alleviate the nonlinearity problem. As can be seen in the figure 1.2, the nonlinearity problem is alleviated after transformation.

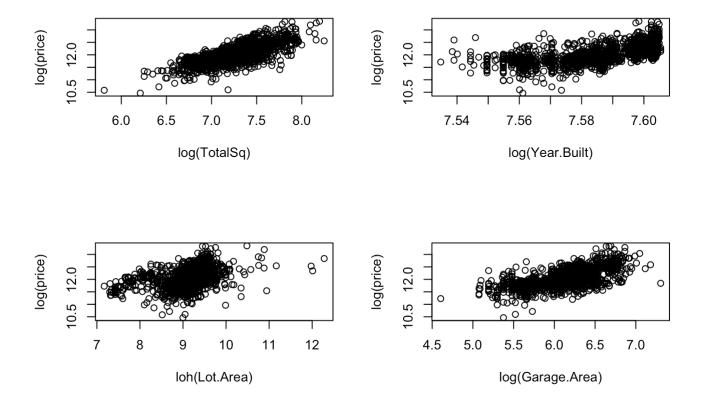
```
load("ames_train.Rdata")
par(mfrow = c(2,2),oma=c(0,0,2,0))
plot(ames_train$TotalSq, ames_train$price,xlab="TotalSq",ylab="price")
plot(ames_train$Year.Built, ames_train$price,xlab="Year.Built",ylab="price")
plot(ames_train$Lot.Area, ames_train$price,xlab="Lot.Area",ylab="price")
plot(ames_train$Garage.Area, ames_train$price,xlab="Garage.Area",ylab="price")
title("Figure 1.1 Scatterplots (before transformation", outer=TRUE)
```

Figure 1.1 Scatterplots (before transformation



```
par(mfrow = c(2,2),oma=c(0,0,2,0))
plot(log(ames_train$TotalSq), log(ames_train$price),xlab="log(TotalSq)",ylab="log(price)")
plot(log(ames_train$Year.Built), log(ames_train$price),xlab="log(Year.Built)",ylab="log(price)")
plot(log(ames_train$Lot.Area), log(ames_train$price),xlab="loh(Lot.Area)",ylab="log(price)")
plot(log(ames_train$Garage.Area), log(ames_train$price),xlab="log(Garage.Area)",ylab="log(price)")
title("Figure 1.2 Scatterplots (after transformation", outer=TRUE)
```

Figure 1.2 Scatterplots (after transformation



1.2 Inbalanced Factor Level and Missing Value

- Some qualitative variables contain a level named "NA" which do not represent missing data. For example, in variable <code>Bsmt.Cond</code>, NA means "No Basement" and in variable <code>Alley</code>, NA is "No alley access". In this case, we replace NA with a new level to avoid unnecessary confusion. For example, we change the new level "No basement" in the variable <code>Bsmt.Qual</code> to replace with "NA".
- Moreover, some quantitive variables, such as Mas.Vnr.Area, and Lot.Frontage contain missing value. We couldn't claim that those missing data are at random. Simply excluding these missing data is reckless. Therefore, we use information from related observations or using mean imputation method to handle with missing data.
- We also find that the factor levels are not consistent among the training data, testing data and validation data. This issue prevents us from conducting prediction and model test. To figure out this issue, we do the imputation based on logical rules. For example, in the training and testing data set, level "Ex" is not included in the variable <code>Bsmt.Qual</code>, but it exist in validation data set. We merge levels "Ex" (Excellent) and "Gd" (Good) by replacing "Ex" with "Gd" ("Good").

```
suppressMessages(library(dplyr))
load("ames_train.Rdata")
levels(ames train$Bsmt.Cond) = c(levels(ames train$Bsmt.Cond)[-1], "No Basement")
ames_train$Bsmt.Cond[is.na(ames_train$Bsmt.Cond)] = "No Basement"
levels(ames train$Bsmt.Exposure) = c(levels(ames train$Bsmt.Exposure)[-1], "No
Basement")
ames_train$Bsmt.Exposure[is.na(ames_train$Bsmt.Exposure)] = "No Basement"
levels(ames_train$Bsmt.Qual) = c(levels(ames_train$Bsmt.Qual)[-1], "No Basement")
ames_train$Bsmt.Qual[is.na(ames_train$Bsmt.Qual)] = "No Basement"
levels(ames_train$BsmtFin.Type.1) = c(levels(ames_train$BsmtFin.Type.1)[-1], "No Basemen
t")
ames_train$BsmtFin.Type.1[is.na(ames_train$BsmtFin.Type.1)] = "No Basement"
levels(ames_train$BsmtFin.Type.2) = c(levels(ames_train$BsmtFin.Type.2)[-1], "No Basemen
t")
ames_train$BsmtFin.Type.2[is.na(ames_train$BsmtFin.Type.2)] = "No Basement"
levels(ames_train$Alley) = c(levels(ames_train$Alley)[-1], "No alley access")
ames_train$Alley[is.na(ames_train$Alley)] = "No alley access"
levels(ames_train$Fireplace.Qu) = c(levels(ames_train$Fireplace.Qu)[-1], "No Fireplace")
ames_train$Fireplace.Qu[is.na(ames_train$Fireplace.Qu)] = "No Fireplace"
levels(ames_train$Garage.Type) = c(levels(ames_train$Garage.Type)[-1], "No Garage")
ames_train$Garage.Type[is.na(ames_train$Garage.Type)] = "No Garage"
levels(ames_train$Garage.Finish) = c(levels(ames_train$Garage.Finish)[-1], "No Garage")
ames_train$Garage.Finish[is.na(ames_train$Garage.Finish)] = "No Garage"
levels(ames train$Garage.Qual) = c("Po", "Fa", "TA", "Gd", "Ex", "No Garage")
ames_train$Garage.Qual[is.na(ames_train$Garage.Qual)] = "No Garage"
levels(ames_train$Garage.Cond) = c(levels(ames_train$Garage.Cond)[-1], "No Garage")
ames train$Garage.Cond[is.na(ames train$Garage.Cond)] = "No Garage"
levels(ames train$Pool.QC) = c(levels(ames train$Pool.QC)[-1], "No Pool")
ames train$Pool.QC[is.na(ames train$Pool.QC)] = "No Pool"
levels(ames_train$Fence) = c(levels(ames_train$Fence)[-1], "No Fence")
ames train$Fence[is.na(ames train$Fence)] = "No Fence"
levels(ames_train$Misc.Feature) = c("None", levels(ames_train$Misc.Feature)[-1])
ames train$Misc.Feature[is.na(ames train$Misc.Feature)] = "None"
levels(ames train$Garage.Yr.Blt) = c(levels(ames train$Garage.Yr.Blt)[-1], "No Garage Ye
ar")
ames train$Garage.Yr.Blt[is.na(ames train$Garage.Yr.Blt)] = mean(ames train$Garage.Yr.Bl
t[!is.na(ames_train$Garage.Yr.Blt)])
ames train= ames train %>%
 mutate(MS.SubClass = as.factor(MS.SubClass))
ames train new = ames train%>% na.omit()
load("ames test.Rdata")
ames_test$Lot.Frontage[is.na(ames_test$Lot.Frontage)]= 21 # mean of variables
ames test$Mas.Vnr.Area[is.na(ames test$Mas.Vnr.Area)]= 0
ames_test$Garage.Yr.Blt[is.na(ames_test$Garage.Yr.Blt)]= 1895
levels(ames test$Bsmt.Cond) = c(levels(ames test$Bsmt.Cond)[-1], "No Basement")
```

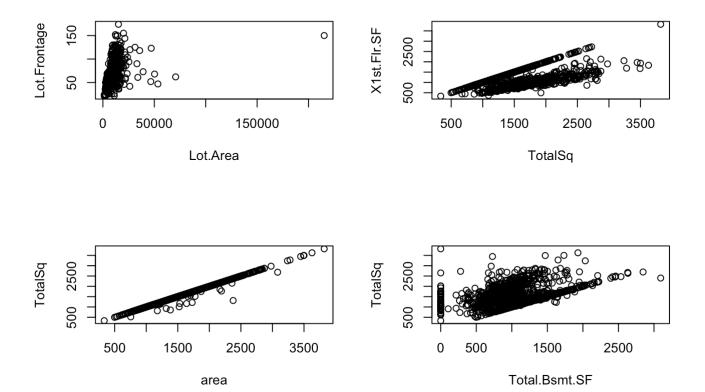
```
ames test$Bsmt.Cond[is.na(ames test$Bsmt.Cond)] = "No Basement"
levels(ames_test$Bsmt.Exposure) = c(levels(ames_test$Bsmt.Exposure)[-1], "No Basement")
ames test$Bsmt.Exposure[is.na(ames test$Bsmt.Exposure)] = "No Basement"
levels(ames_test$Bsmt.Qual) = c(levels(ames_test$Bsmt.Qual)[-1], "No Basement")
ames test$Bsmt.Qual[is.na(ames test$Bsmt.Qual)] = "No Basement"
levels(ames test$BsmtFin.Type.1) = c(levels(ames test$BsmtFin.Type.1)[-1], "No
Basement")
ames test$BsmtFin.Type.1[is.na(ames test$BsmtFin.Type.1)] = "No Basement"
levels(ames_test$BsmtFin.Type.2) = c(levels(ames_test$BsmtFin.Type.2)[-1], "No
Basement")
ames_test$BsmtFin.Type.2[is.na(ames_test$BsmtFin.Type.2)] = "No Basement"
levels(ames_test$Alley) = c(levels(ames_test$Alley)[-1], "No alley access")
ames_test$Alley[is.na(ames_test$Alley)] = "No alley access"
levels(ames_test$Fireplace.Qu) = c(levels(ames_test$Fireplace.Qu)[-1], "No Fireplace")
ames test$Fireplace.Qu[is.na(ames test$Fireplace.Qu)] = "No Fireplace"
levels(ames_test$Garage.Type) = c(levels(ames_test$Garage.Type)[-1], "No Garage")
ames_test$Garage.Type[is.na(ames_test$Garage.Type)] = "No Garage"
levels(ames_test$Garage.Finish) = c(levels(ames_test$Garage.Finish)[-1], "No Garage")
ames_test$Garage.Finish[is.na(ames_test$Garage.Finish)] = "No Garage"
levels(ames_test$Garage.Qual) = c("Po","Fa","TA","Gd","Ex", "No Garage")
ames test$Garage.Qual[is.na(ames test$Garage.Qual)] = "No Garage"
levels(ames_test$Garage.Cond) = c(levels(ames_test$Garage.Cond)[-1], "No Garage")
ames_test$Garage.Cond[is.na(ames_test$Garage.Cond)] = "No Garage"
levels(ames_test$Pool.QC) = c(levels(ames_test$Pool.QC)[-1], "No Pool")
ames test$Pool.QC[is.na(ames test$Pool.QC)] = "No Pool"
levels(ames test$Fence) = c(levels(ames test$Fence)[-1], "No Fence")
ames_test$Fence[is.na(ames_test$Fence)] = "No Fence"
levels(ames test$Misc.Feature) = c("None", levels(ames test$Misc.Feature)[-1])
ames test$Misc.Feature[is.na(ames test$Misc.Feature)] = "None"
levels(ames_test$Garage.Yr.Blt) = c("No Garage Year", levels(ames_test$Garage.Yr.Blt)
[-1])
ames test$Garage.Yr.Blt[is.na(ames test$Garage.Yr.Blt)] =
mean(ames test$Garage.Yr.Blt[!is.na(ames test$Garage.Yr.Blt)])
ames test = ames test %>%
 mutate(MS.SubClass = as.factor(MS.SubClass))
```

1.3 Multicollinearity

• It is worth to notice that multicollinearity exists in the variables. For example, Lot.Frontage and Lot.Area, TotalSq and X1st.Flr.SF, area and TotalSq, and Total.Bsmt.SF and TotalSq have strong linear relationship as shown in Figure 2. It is not a wise choice to include variables which may cause multicollinearity problem in the model.

```
par(mfrow = c(2,2),oma=c(0,0,2,0))
attach(ames_train)
plot(Lot.Area,Lot.Frontage)
plot(TotalSq,X1st.Flr.SF)
plot(area,TotalSq)
plot(Total.Bsmt.SF,TotalSq)
title("Figure 2. Multicollinearity between Variables", outer=TRUE)
```

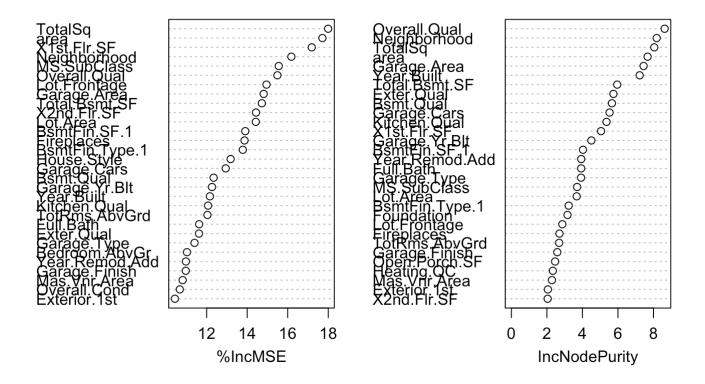
Figure 2. Multicollinearity between Variables



1.4 Variable Selection

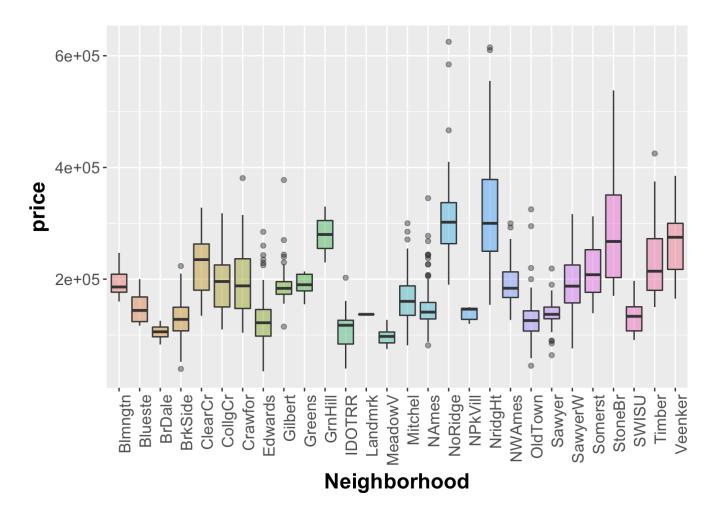
- After data cleaning, now we try to figure out which variables may be useful to predict house price. We use our intuition first, and then refer to Random Forest method to choose important variables.
- Figure 3. presents the result of random forest, 30 of 80 variables are important variabels which may have power to explain <code>price</code>. Variables in the Figure 3. confirm our intuition. For example, total square of the dwelling (<code>Totalsq</code>), the community the house belonging to (<code>Neighborhood</code>), and the overall quality of the material and finish of the house (<code>Overall.Qual</code>) could be the most powerful predictors. The type of dwelling (<code>Ms.Subclass</code>) is also a significant factor that affect the house price, thus affecting the house price.

Figure 3.Important Variables Selection



1.5 The Influence of Neighborhood on Price

```
suppressMessages(library(ggplot2))
ggplot(data = ames_train, aes(x = Neighborhood, y = price)) +
    geom_boxplot(data = ames_train, aes(fill = Neighborhood), alpha = 0.5) +
    guides(fill = FALSE)+
    theme_grey() +
    theme(axis.text.x = element_text(angle = 90, hjust = 1)) +
    theme(axis.title=element_text(size=16,face="bold"),
        axis.text = element_text(size=12),
        plot.title = element_text(size=20,face="bold", hjust = 0.5),
        legend.text = element_text(size = 12),
        legend.title = element_text(size = 14, face = "bold"))
```



2. Development and assessment of an initial model from Part I (10 points)

2.1 Initial model: must include a summary table and an explanation/discussion for variable selection. Interpretation of coefficients desirable for full points.

Summary Table

```
model1 = lm(log(price) ~ Neighborhood + Exter.Qual+
    Heating + Central.Air + Bedroom.AbvGr + Functional + Garage.Cars +
    Paved.Drive + Wood.Deck.SF + House.Style + MS.SubClass +
    log(Year.Built) + sqrt(Lot.Area) + log(Year.Remod.Add) + Overall.Qual +
    Bsmt.Exposure + BsmtFin.Type.1 + Overall.Cond +
    log(TotalSq), data=ames_train)
s1 = summary(model1)
s1
```

```
##
## Call:
## lm(formula = log(price) ~ Neighborhood + Exter.Qual + Heating +
##
       Central.Air + Bedroom.AbvGr + Functional + Garage.Cars +
##
       Paved.Drive + Wood.Deck.SF + House.Style + MS.SubClass +
##
       log(Year.Built) + sqrt(Lot.Area) + log(Year.Remod.Add) +
##
       Overall.Qual + Bsmt.Exposure + BsmtFin.Type.1 + Overall.Cond +
##
       log(TotalSq), data = ames_train)
##
## Residuals:
##
       Min
                      Median
                                   30
                 10
                                           Max
## -0.75361 -0.05047 0.00293 0.05306
                                       0.40063
##
## Coefficients:
##
                              Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                            -4.703e+01 4.471e+00 -10.518 < 2e-16 ***
                             3.295e-02 4.509e-02
                                                    0.731 0.464957
## NeighborhoodBlueste
## NeighborhoodBrDale
                             1.123e-02 4.049e-02
                                                    0.277 0.781606
                                                    2.093 0.036548 *
                             7.314e-02 3.495e-02
## NeighborhoodBrkSide
## NeighborhoodClearCr
                             9.671e-02 3.686e-02
                                                    2.624 0.008794 **
                             1.902e-02 3.041e-02
                                                    0.625 0.531880
## NeighborhoodCollgCr
                             1.691e-01 3.431e-02
## NeighborhoodCrawfor
                                                    4.928 9.26e-07 ***
## NeighborhoodEdwards
                            -1.276e-02 3.257e-02 -0.392 0.695184
                            -1.105e-02 3.171e-02 -0.348 0.727610
## NeighborhoodGilbert
## NeighborhoodGreens
                             6.609e-02 4.597e-02 1.438 0.150726
## NeighborhoodGrnHill
                             4.834e-01 7.296e-02
                                                    6.625 4.91e-11 ***
## NeighborhoodIDOTRR
                            -1.382e-02 3.639e-02 -0.380 0.704225
## NeighborhoodLandmrk
                            -3.893e-03 1.015e-01 -0.038 0.969419
## NeighborhoodMeadowV
                            -8.304e-02 4.727e-02 -1.757 0.079180 .
## NeighborhoodMitchel
                             1.460e-02 3.215e-02
                                                    0.454 0.649760
                             1.718e-02 3.149e-02
## NeighborhoodNAmes
                                                    0.546 0.585410
## NeighborhoodNoRidge
                             1.272e-01 3.330e-02
                                                    3.821 0.000139 ***
## NeighborhoodNPkVill
                             5.479e-02 4.156e-02
                                                    1.318 0.187605
## NeighborhoodNridgHt
                             1.124e-01 3.111e-02
                                                    3.611 0.000315 ***
## NeighborhoodNWAmes
                             2.528e-03 3.220e-02
                                                    0.079 0.937430
## NeighborhoodOldTown
                             1.116e-02 3.405e-02
                                                    0.328 0.743123
## NeighborhoodSawyer
                             3.229e-02 3.269e-02
                                                    0.988 0.323423
## NeighborhoodSawyerW
                            -3.207e-03 3.164e-02 -0.101 0.919275
## NeighborhoodSomerst
                             1.167e-01 3.100e-02
                                                    3.763 0.000175 ***
                             1.588e-01 3.307e-02
## NeighborhoodStoneBr
                                                    4.800 1.75e-06 ***
## NeighborhoodSWISU
                             6.275e-02 3.861e-02
                                                    1.625 0.104385
## NeighborhoodTimber
                             1.040e-02 3.420e-02
                                                    0.304 0.761007
## NeighborhoodVeenker
                             7.238e-02 3.992e-02
                                                    1.813 0.069998 .
## Exter.QualFa
                            -1.300e-01 3.419e-02 -3.801 0.000150 ***
## Exter.QualGd
                            -1.058e-01 1.969e-02 -5.376 8.90e-08 ***
## Exter.OualTA
                            -1.114e-01 2.162e-02 -5.151 2.96e-07 ***
## HeatingGasA
                             1.215e-01 9.819e-02
                                                    1.238 0.216026
## HeatingGasW
                             2.175e-01 1.014e-01
                                                    2.145 0.032109 *
## HeatingGrav
                             5.197e-02 1.206e-01
                                                    0.431 0.666673
## HeatingOthW
                             2.154e-02 1.212e-01
                                                    0.178 0.859023
## HeatingWall
                             1.991e-01 1.077e-01
                                                    1.849 0.064642 .
## Central.AirY
                             7.341e-02 1.348e-02
                                                    5.445 6.12e-08 ***
## Bedroom.AbvGr
                            -1.186e-02 4.764e-03 -2.490 0.012895 *
```

```
## FunctionalMaj2
                            -2.100e-01 5.526e-02 -3.800 0.000151 ***
## FunctionalMin1
                            -1.061e-02 3.686e-02 -0.288 0.773484
                             2.354e-02 3.670e-02
## FunctionalMin2
                                                   0.641 0.521361
## FunctionalMod
                            -4.091e-02 3.976e-02 -1.029 0.303708
                             6.388e-02 3.377e-02
## FunctionalTyp
                                                   1.891 0.058775 .
                             4.053e-02 4.918e-03
## Garage.Cars
                                                   8.240 3.87e-16 ***
## Paved.DriveP
                             1.658e-02 1.954e-02
                                                   0.849 0.396224
## Paved.DriveY
                             3.613e-02 1.229e-02
                                                   2.940 0.003334 **
                             4.912e-05 2.087e-05
                                                   2.354 0.018712 *
## Wood.Deck.SF
## House.Style1.5Unf
                             2.935e-01 1.233e-01
                                                   2.381 0.017391 *
                             5.360e-02 3.264e-02
                                                   1.642 0.100790
## House.Style1Story
## House.Style2.5Fin
                             7.851e-02 9.000e-02
                                                   0.872 0.383194
## House.Style2.5Unf
                             4.435e-02 6.669e-02
                                                   0.665 0.506155
                             2.419e-02 3.030e-02
## House.Style2Story
                                                   0.798 0.424813
## House.StyleSFoyer
                             1.376e-01 4.189e-02
                                                   3.285 0.001046 **
                             7.196e-02 5.622e-02
## House.StyleSLvl
                                                   1.280 0.200811
## MS.SubClass30
                            -6.919e-03 1.712e-02 -0.404 0.686092
## MS.SubClass40
                             6.514e-02 5.990e-02 1.087 0.277011
## MS.SubClass45
                            -2.347e-01 1.256e-01 -1.868 0.061985 .
## MS.SubClass50
                            -1.309e-02 3.451e-02 -0.379 0.704469
                            -4.169e-02 2.754e-02 -1.514 0.130271
## MS.SubClass60
## MS.SubClass70
                            -4.780e-02 3.053e-02 -1.566 0.117678
                            -5.055e-02 6.691e-02 -0.756 0.450061
## MS.SubClass75
## MS.SubClass80
                            -6.823e-02 5.324e-02 -1.282 0.200215
                            -9.667e-02 3.686e-02 -2.623 0.008816 **
## MS.SubClass85
## MS.SubClass90
                            -1.462e-01 1.970e-02 -7.422 1.98e-13 ***
## MS.SubClass120
                            -5.251e-02 1.571e-02 -3.343 0.000851 ***
## MS.SubClass150
                            -2.143e-01 1.053e-01 -2.035 0.042055 *
## MS.SubClass160
                            -1.681e-01 3.419e-02 -4.916 9.85e-07 ***
## MS.SubClass180
                            -1.608e-01 7.062e-02 -2.276 0.022974 *
## MS.SubClass190
                            -5.865e-02 2.852e-02 -2.056 0.039942 *
                             5.477e+00 5.307e-01 10.319 < 2e-16 ***
## log(Year.Built)
## sqrt(Lot.Area)
                             1.296e-03 1.336e-04
                                                   9.697 < 2e-16 ***
## log(Year.Remod.Add)
                             1.645e+00 3.832e-01 4.294 1.88e-05 ***
## Overall.Qual
                             5.628e-02 3.757e-03 14.980 < 2e-16 ***
## Bsmt.ExposureGd
                             9.303e-02 9.649e-02
                                                   0.964 0.335097
## Bsmt.ExposureMn
                             1.414e-01 9.682e-02
                                                   1.460 0.144454
                                                   0.493 0.622361
## Bsmt.ExposureNo
                             4.762e-02 9.668e-02
                             6.196e-02 9.636e-02
## Bsmt.ExposureNo Basement
                                                   0.643 0.520348
## BsmtFin.Type.1GLQ
                            -1.829e-02 1.032e-02 -1.773 0.076384 .
                             1.336e-02 9.247e-03 1.445 0.148790
## BsmtFin.Type.1LwQ
## BsmtFin.Type.1Rec
                            -3.865e-02 1.377e-02 -2.807 0.005062 **
## BsmtFin.Type.1Unf
                            -3.299e-02 1.059e-02 -3.115 0.001877 **
## BsmtFin.Type.1No Basement -7.420e-02 8.975e-03 -8.267 3.12e-16 ***
## Overall.Cond
                             3.691e-02 3.093e-03 11.932 < 2e-16 ***
## log(TotalSq)
                             5.551e-01 1.623e-02 34.191 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.0956 on 1416 degrees of freedom
## Multiple R-squared: 0.9375, Adjusted R-squared: 0.9339
                 256 on 83 and 1416 DF, p-value: < 2.2e-16
## F-statistic:
```

- In the summary table, 30 variables are included in model 1 and all of them are significant. The adjusted R square of model 1 is 0.9338541.
- In order to alleviate nonlinearity and heterogeneity problem, we take logarithm on price, Garage.Yr.Blt, and Year.Remod.Add, Year.Built, and area.

Coefficient Interpretation

- There are 19 predictors in this model, while most of them are statistically significant. This means the true
 price of a house is influenced by many factors. Variance in one of these predictors may cause variance in
 house price.
- We here take variable log(TotalSq) as an example for interpretation. The value of coefficient log(TotalSq) is 0.5550638, which means one unit increasing in TotalSq from A to (A + 1) will result in increasing of price to (A+1)/A times larger.

2.2 Model selection: must include a discussion

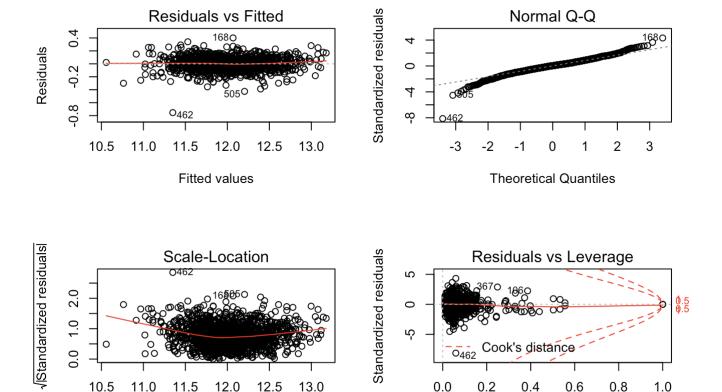
Model/Variable Selection

```
rf.var = data.frame(rf$importance)
rf.var$variable = rownames(rf.var)
rf.var = rf.var %>%
    arrange(desc(X.IncMSE))
```

- From Part I, we got 30 most important variables in term of MSE by RandomForest. The 30 variables are
 TotalSq, area, Overall.Qual, Year.Built, Neighborhood, Total.Bsmt.SF, Garage.Area, X1st.Flr.SF,
 Garage.Yr.Blt, Bsmt.Qual, Exter.Qual, Garage.Cars, Full.Bath, Kitchen.Qual, MS.SubClass, Garage.Type,
 Year.Remod.Add, Lot.Area, BsmtFin.SF.1, X2nd.Flr.SF, Fireplaces, Foundation, BsmtFin.Type.1,
 TotRms.AbvGrd, Lot.Frontage, Garage.Finish, Heating.QC, House.Style, Open.Porch.SF, Overall.Cond
- Start with the 30 variables, we used this as our full model, and then used AIC stepwise to conduct variable selection.
- We also used our intuition and common knowledge to select variables which might be correlated to price.
- Then we used correlation plot to identify those variables which have strong correlation with each other and
 just kept one of them.

2.3 Residual: must include a residual plot and a discussion

```
par(mfrow=c(2,2))
plot(model1)
```



- According to diagnostic plots, model 1 may not have seriously nonliearity and heterogeneity.
- We do not identify any possible influential outliers whose cook's distance larger than 1 in this model.
- There is a slightly left heavy tail in the Normality Plot, which indicates there may be some outliers in the data.

Leverage

2.4 RMSE: must include an RMSE and an explanation (other criteria desirable)

Fitted values

```
##
                           outsample
                                           insample
## RMSE
                                       1.793070e+04
                          16300.3000
## Bias
                            503.0012 -8.421462e+02
                                       9.566667e-01
  Coverage
                              0.9520
  MeanAbsoluteDeviation 11943.8040
                                       1.212294e+04
  MaximumDeviation
                          90692.2742
                                       1.431245e+05
```

• The out of sample RMSE is 1.63003×10^4 , bias is 503.0011885 and the coverage is 0.952. Notice that the in sample RMSE is 1.79307×10^4 , which is smaller than out of sample RMSE. The large RMSE implies that the out of sample prediction of model 1 may not be good. But the bias of prediction is relatively small, which is -842.1462382. Small bias and large out of sample predicted variance follow the bias-variance trade off property.

2.5 Model testing: must include an explanation

Model Check for the training data

Model Check for the testing data

```
\log price = -47.026 + 0.017 * NeighborhoodNAmes - 0.111 * Exter. QualTA \\ + 0.122 * HeatingGasA + 0.073 * Central. AirY - 0.012 * Bedroom. AbvGr + 0.064 * FunctionalTyp + \\ 0.041 * Garage. Cars + 0.036 * Paved. DriveY + 0.000 * Wood. Deck. SF + 0.054 * House. Style1STORY \\ + 0.000 * MS. SubClass20 + 5.477 * log Year. Built + 0.001 * <math>\sqrt{Lot. Area} + 1.645 * log(Year. Remod. Add) + 0.056 * Overall. Qual + 0.048 * Bsmt. ExposureNo - 0.074 * BsmtFin. Type.1NoBasement + 0.037 * Overall. Cond + 0.555 * log TotalSq \log price = -47.026 + 0.017 * 1 - 0.111 * 1 \\ + 0.122 * 1 + 0.073 * 1 - 0.012 * 3 + 0.064 * 1 + 0.041 * 2 \\ + 0.036 * 1 + 0.000 * 0 + 0.054 * 1 + 0.000 * 20 \\ + 5.477 * 7.585 + 0.001 * 108.291 + 1.645 * 7.585 \\ + 0.056 * 7 + 0.048 * 1 - 0.074 * 1 + 0.037 * 6 \\ + 0.555 * 7.523 = 12.20 
price = \exp(12.20) = 198910.63
price = 192100
```

• According to the manually model check of the first observation of training and testing data we conduct in this part, the prediction in model 1 performs well.

ANOVA Test

```
model0 = lm(log(price) ~ log(area) + MS.SubClass +
    Lot.Area + log(Year.Built) +
    log(Year.Remod.Add) + BsmtFin.SF.1 + BsmtFin.SF.2 +
    X1st.Flr.SF + X2nd.Flr.SF + Misc.Val + Yr.Sold, data=ames_train)
anova(model1, model0)
```

```
## Analysis of Variance Table
## Model 1: log(price) ~ Neighborhood + Exter.Qual + Heating + Central.Air +
##
       Bedroom.AbvGr + Functional + Garage.Cars + Paved.Drive +
##
      Wood.Deck.SF + House.Style + MS.SubClass + log(Year.Built) +
##
       sqrt(Lot.Area) + log(Year.Remod.Add) + Overall.Qual + Bsmt.Exposure +
##
       BsmtFin.Type.1 + Overall.Cond + log(TotalSq)
## Model 2: log(price) ~ log(area) + MS.SubClass + Lot.Area + log(Year.Built) +
##
       log(Year.Remod.Add) + BsmtFin.SF.1 + BsmtFin.SF.2 + X1st.Flr.SF +
      X2nd.Flr.SF + Misc.Val + Yr.Sold
##
##
    Res.Df
              RSS Df Sum of Sq
## 1 1416 12.941
## 2
      1474 29.794 -58 -16.852 31.791 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

 Here, we use ANOVA to test model 1. First, we run a model 0 including 11 randomly chose variables. From ANOVA test, the model 1 is significantly better than model 0.

3. Development of the final model (20 points)

3.1 Final model: must include a summary table

- We used Negative Binomial Generalized Linear Model which uses a log link function. This choice is consistent with the log transformation on the response variable, 'price'.
- Also, we compared it with other regression models (omitted in the notebook) such as Random Forests,
 Decision Tree, Boosting and GAM. It performed better than those models as it produced a smaller RMSE.
- Here's a summary of our complex model.

```
suppressMessages(library(MASS))
model2 = glm.nb(price ~ Neighborhood + Utilities + Exter.Qual + Foundation +
    Heating + Central.Air + Bedroom.AbvGr + Functional + Garage.Cars +
    Paved.Drive + House.Style + MS.Zoning + factor(MS.SubClass) +
    log(Year.Built) + log(Lot.Area) + log(Year.Remod.Add) + Overall.Qual +
    Bsmt.Exposure + Bsmt.Qual + Overall.Cond + BsmtFin.Type.1 +
    sqrt(TotalSq) + TotalSq:Neighborhood + TotalSq:Overall.Cond + TotalSq:Exterior.1st,
data = ames_train)
summary(model2)
```

```
##
## Call:
  glm.nb(formula = price ~ Neighborhood + Utilities + Exter.Qual +
##
      Foundation + Heating + Central.Air + Bedroom.AbvGr + Functional +
##
      Garage.Cars + Paved.Drive + House.Style + MS.Zoning + factor(MS.SubClass) +
##
      log(Year.Built) + log(Lot.Area) + log(Year.Remod.Add) + Overall.Qual +
##
      Bsmt.Exposure + Bsmt.Qual + Overall.Cond + BsmtFin.Type.1 +
##
      sqrt(TotalSq) + TotalSq:Neighborhood + TotalSq:Overall.Cond +
##
      TotalSq:Exterior.1st, data = ames_train, init.theta = 142.8002142,
##
      link = log)
##
## Deviance Residuals:
##
      Min
                10
                     Median
                                  30
                                          Max
## -7.2721 -0.5829
                     0.0000
                              0.5780
                                       3.6962
##
## Coefficients: (2 not defined because of singularities)
##
                                Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                              -4.043e+01 4.521e+00 -8.943 < 2e-16 ***
                               2.487e-01 3.055e-01 0.814 0.415557
## NeighborhoodBlueste
## NeighborhoodBrDale
                               3.500e-03 2.685e-01 0.013 0.989600
## NeighborhoodBrkSide
                               1.691e-01 2.288e-01 0.739 0.459962
                               3.806e-01 2.380e-01 1.599 0.109813
## NeighborhoodClearCr
## NeighborhoodCollgCr
                               1.158e-01 2.253e-01 0.514 0.607360
                               3.017e-01 2.301e-01 1.311 0.189758
## NeighborhoodCrawfor
## NeighborhoodEdwards
                               1.353e-01 2.259e-01 0.599 0.549318
## NeighborhoodGilbert
                               1.305e-01 2.308e-01 0.565 0.571816
## NeighborhoodGreens
                               1.984e-01 3.162e-01 0.627 0.530355
## NeighborhoodGrnHill
                              -5.722e-01 8.424e-01 -0.679 0.496950
## NeighborhoodIDOTRR
                               3.530e-01 2.307e-01
                                                      1.530 0.126007
## NeighborhoodLandmrk
                              -1.596e-01 2.611e-01 -0.611 0.541037
## NeighborhoodMeadowV
                              -8.479e-02 2.904e-01 -0.292 0.770278
## NeighborhoodMitchel
                               1.757e-01 2.277e-01 0.771 0.440432
## NeighborhoodNAmes
                               2.100e-01 2.251e-01 0.933 0.350845
## NeighborhoodNoRidge
                               4.654e-02 2.401e-01 0.194 0.846328
## NeighborhoodNPkVill
                               3.298e-02 2.596e-01 0.127 0.898920
## NeighborhoodNridgHt
                               5.278e-02 2.295e-01 0.230 0.818105
## NeighborhoodNWAmes
                               1.722e-01 2.277e-01 0.756 0.449513
## NeighborhoodOldTown
                               2.434e-01 2.265e-01 1.074 0.282626
## NeighborhoodSawyer
                               2.492e-01 2.259e-01 1.103 0.269965
                               4.236e-02 2.271e-01 0.187 0.852038
## NeighborhoodSawyerW
## NeighborhoodSomerst
                               1.781e-01 2.344e-01 0.760 0.447351
## NeighborhoodStoneBr
                                                      0.361 0.718050
                               8.390e-02 2.324e-01
## NeighborhoodSWISU
                               1.932e-01 2.336e-01 0.827 0.408222
## NeighborhoodTimber
                               1.053e-01 2.350e-01 0.448 0.654166
## NeighborhoodVeenker
                               7.774e-02 2.410e-01 0.323 0.746969
## UtilitiesNoSewr
                              -2.425e-01 7.569e-02 -3.204 0.001355 **
## Exter.QualFa
                              -8.583e-02 3.143e-02 -2.731 0.006309 **
## Exter.QualGd
                              -6.868e-02 1.857e-02 -3.698 0.000218 ***
## Exter.QualTA
                              -7.460e-02 2.021e-02 -3.692 0.000223 ***
## FoundationCBlock
                              3.635e-03 1.117e-02 0.325 0.744865
## FoundationPConc
                               1.478e-02 1.195e-02 1.237 0.216203
## FoundationSlab
                              -9.078e-02 2.115e-02 -4.292 1.77e-05 ***
## FoundationStone
                              -4.795e-02 3.797e-02 -1.263 0.206639
```

```
## FoundationWood
                              -8.857e-02 5.242e-02 -1.690 0.091089 .
## HeatingGasA
                               1.809e-01
                                          8.827e-02
                                                      2.050 0.040396 *
## HeatingGasW
                               2.536e-01 9.122e-02
                                                      2.781 0.005426 **
## HeatingGrav
                               7.672e-02 1.080e-01
                                                      0.711 0.477308
## HeatingOthW
                               1.066e-01 1.093e-01
                                                      0.976 0.329074
## HeatingWall
                               2.847e-01
                                          9.854e-02
                                                      2.889 0.003865 **
## Central.AirY
                               6.331e-02
                                         1.250e-02
                                                      5.065 4.09e-07 ***
## Bedroom.AbvGr
                              -9.500e-03 4.392e-03 -2.163 0.030550 *
                              -1.869e-01 4.973e-02 -3.760 0.000170 ***
## FunctionalMaj2
## FunctionalMin1
                               2.192e-02 3.368e-02
                                                      0.651 0.515081
                                                      1.591 0.111522
## FunctionalMin2
                               5.403e-02 3.395e-02
## FunctionalMod
                              -1.547e-02 3.668e-02 -0.422 0.673131
                                                      2.528 0.011466 *
## FunctionalTyp
                               7.821e-02
                                          3.094e-02
                               3.690e-02 4.515e-03
                                                      8.172 3.03e-16 ***
## Garage.Cars
## Paved.DriveP
                               1.659e-02 1.761e-02
                                                      0.942 0.346326
## Paved.DriveY
                               3.966e-02 1.127e-02
                                                      3.519 0.000432 ***
## House.Style1.5Unf
                               3.231e-01 1.095e-01
                                                      2.951 0.003164 **
## House.Style1Story
                               6.417e-02
                                          2.907e-02
                                                      2.207 0.027282 *
## House.Style2.5Fin
                               4.935e-02 8.978e-02
                                                      0.550 0.582565
                                                      0.872 0.383123
## House.Style2.5Unf
                               5.720e-02
                                          6.559e-02
## House.Style2Story
                               2.058e-02 2.773e-02
                                                      0.742 0.457928
## House.StyleSFoyer
                               1.411e-01 3.800e-02
                                                      3.714 0.000204 ***
## House.StyleSLvl
                                                      1.680 0.093046 .
                               8.453e-02 5.033e-02
## MS.ZoningC (all)
                               4.375e-03 1.009e-01
                                                      0.043 0.965428
## MS.ZoningFV
                               2.635e-01 9.642e-02
                                                      2.733 0.006277 **
## MS.ZoningI (all)
                               1.590e-01 1.252e-01
                                                      1.270 0.204187
## MS.ZoningRH
                               1.986e-01 9.623e-02
                                                      2.064 0.039039 *
                                                      2.556 0.010592 *
## MS.ZoningRL
                               2.353e-01 9.206e-02
## MS.ZoningRM
                               1.702e-01 9.363e-02 1.818 0.069066 .
## factor(MS.SubClass)30
                              -4.381e-02 1.658e-02 -2.642 0.008246 **
## factor(MS.SubClass)40
                                                      0.897 0.369728
                               4.776e-02 5.325e-02
## factor(MS.SubClass)45
                              -2.599e-01 1.116e-01 -2.328 0.019905 *
## factor(MS.SubClass)50
                              -1.023e-02 3.079e-02 -0.332 0.739781
## factor(MS.SubClass)60
                              -3.637e-02 2.583e-02 -1.408 0.159045
## factor(MS.SubClass)70
                              -3.679e-02 2.807e-02 -1.310 0.190057
## factor(MS.SubClass)75
                              -3.405e-02 6.333e-02 -0.538 0.590805
## factor(MS.SubClass)80
                              -5.950e-02 4.763e-02 -1.249 0.211623
                              -7.609e-02 3.312e-02 -2.297 0.021623 *
## factor(MS.SubClass)85
## factor(MS.SubClass)90
                              -1.287e-01 1.854e-02 -6.943 3.84e-12 ***
## factor(MS.SubClass)120
                               2.812e-02 1.710e-02
                                                      1.644 0.100118
## factor(MS.SubClass)150
                              -1.074e-01
                                          9.427e-02 -1.140 0.254423
## factor(MS.SubClass)160
                              -7.853e-02 3.396e-02 -2.313 0.020742 *
## factor(MS.SubClass)180
                              -1.678e-02 7.751e-02 -0.216 0.828613
## factor(MS.SubClass)190
                              -5.597e-02 2.546e-02 -2.198 0.027921 *
## log(Year.Built)
                               4.967e+00 5.351e-01
                                                      9.282 < 2e-16 ***
## log(Lot.Area)
                               1.024e-01 8.581e-03 11.938 < 2e-16 ***
## log(Year.Remod.Add)
                                                      4.194 2.75e-05 ***
                               1.471e+00 3.508e-01
## Overall.Qual
                               5.289e-02 3.573e-03 14.801 < 2e-16 ***
## Bsmt.ExposureGd
                               1.077e-01 8.466e-02
                                                      1.272 0.203203
## Bsmt.ExposureMn
                               1.465e-01 8.498e-02
                                                      1.724 0.084749 .
                               6.172e-02 8.480e-02
                                                      0.728 0.466713
## Bsmt.ExposureNo
## Bsmt.ExposureNo Basement
                               8.268e-02 8.452e-02
                                                      0.978 0.327964
## Bsmt.QualGd
                              -1.874e-02 2.102e-02 -0.892 0.372638
## Bsmt.QualPo
                              -5.359e-02 1.222e-02 -4.384 1.17e-05 ***
```

```
## Bsmt.OualTA
                                5.818e-03
                                          9.430e-02
                                                       0.062 0.950807
## Bsmt.QualNo Basement
                               -5.099e-02
                                          1.481e-02 -3.443 0.000575 ***
                                3.430e-02
## Overall.Cond
                                          6.949e-03
                                                       4.936 7.95e-07 ***
## BsmtFin.Type.1GLQ
                               -1.728e-02 9.130e-03 -1.893 0.058371 .
## BsmtFin.Type.1LwQ
                                1.150e-02
                                          8.361e-03
                                                       1.375 0.169065
## BsmtFin.Type.1Rec
                               -3.811e-02
                                          1.233e-02 -3.090 0.002003 **
## BsmtFin.Type.1Unf
                               -3.517e-02
                                           9.505e-03
                                                     -3.701 0.000215 ***
## BsmtFin.Type.1No Basement
                               -6.997e-02
                                           8.164e-03 -8.570 < 2e-16 ***
                                                       8.709 < 2e-16 ***
## sqrt(TotalSq)
                                4.397e-02
                                           5.049e-03
## NeighborhoodBlmngtn:TotalSq -1.260e-04
                                          1.724e-04 -0.731 0.464980
                                           1.949e-04 -1.115 0.264842
## NeighborhoodBlueste:TotalSq -2.173e-04
## NeighborhoodBrDale:TotalSq -1.381e-05
                                           1.554e-04 -0.089 0.929202
## NeighborhoodBrkSide:TotalSq -1.645e-04
                                           8.726e-05
                                                     -1.885 0.059464 .
## NeighborhoodClearCr:TotalSq -3.119e-04
                                                     -3.689 0.000225 ***
                                           8.455e-05
## NeighborhoodCollgCr:TotalSq -1.960e-04
                                           7.755e-05 -2.527 0.011494 *
## NeighborhoodCrawfor:TotalSq -2.367e-04
                                           7.722e-05
                                                      -3.066 0.002172 **
                                           7.724e-05 -3.090 0.002005 **
## NeighborhoodEdwards:TotalSq -2.386e-04
## NeighborhoodGilbert:TotalSq -2.221e-04
                                           7.811e-05
                                                     -2.844 0.004459 **
                                           2.116e-04 -1.043 0.297142
## NeighborhoodGreens:TotalSq -2.206e-04
## NeighborhoodGrnHill:TotalSq 6.025e-04
                                           5.831e-04
                                                       1.033 0.301486
## NeighborhoodIDOTRR:TotalSq -3.396e-04
                                           8.643e-05 -3.930 8.51e-05 ***
## NeighborhoodLandmrk:TotalSq
                                       NA
                                                  NA
                                                          NA
                                                                   NA
                                                     -0.308 0.758363
## NeighborhoodMeadowV:TotalSq -5.481e-05
                                           1.782e-04
## NeighborhoodMitchel:TotalSq -2.449e-04
                                           8.375e-05
                                                     -2.925 0.003448 **
## NeighborhoodNAmes:TotalSq
                               -2.791e-04
                                           7.691e-05
                                                     -3.629 0.000285 ***
## NeighborhoodNoRidge:TotalSq -1.375e-04
                                           6.703e-05 -2.051 0.040274 *
## NeighborhoodNPkVill:TotalSq -1.028e-04
                                           1.359e-04 -0.757 0.449258
## NeighborhoodNridgHt:TotalSq -1.343e-04
                                           7.077e-05 -1.897 0.057806 .
## NeighborhoodNWAmes:TotalSq -2.489e-04
                                           7.513e-05 -3.313 0.000924 ***
## NeighborhoodOldTown:TotalSq -2.612e-04
                                           7.785e-05 -3.355 0.000794 ***
## NeighborhoodSawyer:TotalSq -2.996e-04
                                           7.950e-05 -3.769 0.000164 ***
## NeighborhoodSawyerW:TotalSq -1.711e-04
                                           7.373e-05
                                                     -2.320 0.020320 *
## NeighborhoodSomerst:TotalSq -1.991e-04
                                           8.206e-05 -2.426 0.015246 *
## NeighborhoodStoneBr:TotalSg -1.327e-04
                                           7.425e-05 -1.788 0.073824 .
## NeighborhoodSWISU:TotalSq
                              -2.213e-04
                                           8.660e-05 -2.555 0.010607 *
## NeighborhoodTimber:TotalSq -1.944e-04
                                           8.082e-05 -2.406 0.016139 *
## NeighborhoodVeenker:TotalSq -1.590e-04
                                           8.229e-05 -1.932 0.053400 .
## Overall.Cond:TotalSq
                                2.265e-06
                                           4.626e-06
                                                       0.490 0.624422
## TotalSq:Exterior.1stAsphShn -7.843e-05
                                           5.406e-05 -1.451 0.146846
## TotalSq:Exterior.1stBrkComm 4.291e-05
                                           3.783e-05
                                                       1.134 0.256618
## TotalSq:Exterior.1stBrkFace
                                5.791e-05
                                           1.588e-05
                                                       3.646 0.000267 ***
## TotalSq:Exterior.1stCBlock
                                       NA
                                                  NA
                                                          NA
                                                                   NΑ
## TotalSq:Exterior.1stCemntBd 2.985e-05
                                          1.575e-05
                                                       1.895 0.058086 .
## TotalSq:Exterior.1stHdBoard
                                                       0.953 0.340433
                               1.349e-05
                                          1.415e-05
## TotalSq:Exterior.1stImStucc 4.554e-05
                                          5.675e-05
                                                       0.803 0.422252
## TotalSq:Exterior.1stMetalSd 3.128e-05
                                                       2.284 0.022388 *
                                          1.370e-05
## TotalSq:Exterior.1stPlywood 2.724e-05 1.479e-05
                                                       1.841 0.065570 .
## TotalSq:Exterior.1stPreCast
                                                       4.997 5.82e-07 ***
                                2.943e-04
                                          5.889e-05
## TotalSq:Exterior.1stStucco
                                4.409e-05
                                          1.822e-05
                                                       2.420 0.015532 *
## TotalSq:Exterior.1stVinylSd 2.528e-05
                                          1.402e-05
                                                       1.803 0.071367 .
## TotalSq:Exterior.1stWd Sdng
                                                       1.527 0.126724
                                2.096e-05
                                           1.373e-05
## TotalSq:Exterior.1stWdShing
                                2.003e-05
                                          1.741e-05
                                                       1.151 0.249858
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
##
##
  (Dispersion parameter for Negative Binomial(142.8002) family taken to be 1)
##
##
      Null deviance: 30468.7 on 1499 degrees of freedom
## Residual deviance: 1501.9 on 1360 degrees of freedom
  AIC: 33132
##
  Number of Fisher Scoring iterations: 1
##
##
##
                 Theta: 142.80
##
            Std. Err.: 5.21
##
   2 x log-likelihood: -32850.22
##
```

3.2 Variables: must include an explanation

- The procedure of variable selection is very similar to what we did in Part I. We used the variables chosen from Part I with some additional interaction terms.
- For interactions, we found "Neighborhood", "Overall.Cond" and "Exterior.1st" had strong interaction effect on "TotalSq". The model comparison test (Chi-squared Test testing on deviance) confirms that the model with interaction is significant.

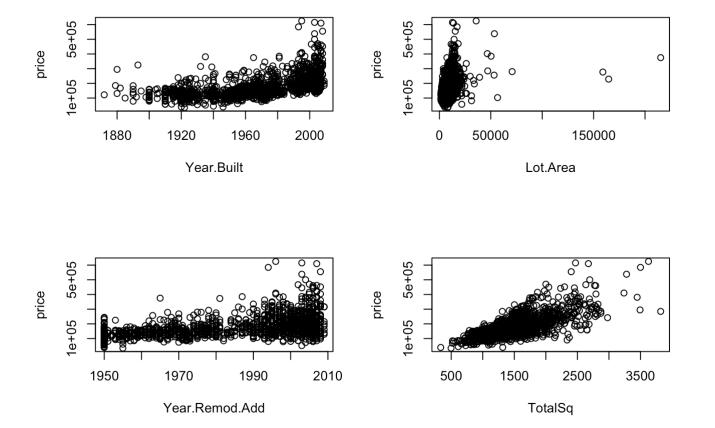
```
model.noInt = glm.nb(price ~ Neighborhood + Utilities + Exter.Qual + Foundation + Heatin
g + Central.Air + Bedroom.AbvGr + Functional + Garage.Cars + Paved.Drive + House.Style +
MS.Zoning + factor(MS.SubClass) + log(Year.Built) + log(Lot.Area) + log(Year.Remod.Add)
+ Overall.Qual + Bsmt.Exposure + Bsmt.Qual + Overall.Cond + BsmtFin.Type.1 + sqrt(Total
Sq), data = ames_train)
anova(model.noInt, model2, test = "Chisq")
```

```
## Likelihood ratio tests of Negative Binomial Models
##
## Response: price
##
                                           Model
## 1
                                                                          Neighborhood +
Utilities + Exter.Qual + Foundation + Heating + Central.Air + Bedroom.AbvGr + Functional
+ Garage.Cars + Paved.Drive + House.Style + MS.Zoning + factor(MS.SubClass) + log(Year.B
uilt) + log(Lot.Area) + log(Year.Remod.Add) + Overall.Qual + Bsmt.Exposure + Bsmt.Qual +
Overall.Cond + BsmtFin.Type.1 + sqrt(TotalSq)
## 2 Neighborhood + Utilities + Exter.Qual + Foundation + Heating + Central.Air + Bedroo
m.AbvGr + Functional + Garage.Cars + Paved.Drive + House.Style + MS.Zoning + factor(MS.S
ubClass) + log(Year.Built) + log(Lot.Area) + log(Year.Remod.Add) + Overall.Qual + Bsmt.E
xposure + Bsmt.Qual + Overall.Cond + BsmtFin.Type.1 + sqrt(TotalSq) + TotalSq:Neighborho
od + TotalSq:Overall.Cond + TotalSq:Exterior.1st
       theta Resid. df 2 x log-lik.
##
                                                 df LR stat.
                                                                  Pr(Chi)
## 1 130.7626
                 1401
                              -32982.49
## 2 142.8002
                   1360
                              -32850.22 1 vs 2
                                                 41 132.2729 1.552614e-11
```

3.3 Variable selection/shrinkage: must use appropriate method and include an explanation

 We transformed some numeric variables according to the scatterplots. According to the scatter plots, a log transformation should be taken on "Year.Built", "Lot.Area" and "Year.Remod.Add" since they had exponential relationship with the response. And, a square root transformation was needed for "TotalSq" since it had a quadratic relationship with the response variable.

```
par(mfrow = c(2,2))
plot(ames_train$Year.Built, ames_train$price, xlab = "Year.Built", ylab = "price")
plot(ames_train$Lot.Area, ames_train$price, xlab = "Lot.Area", ylab = "price")
plot(ames_train$Year.Remod.Add, ames_train$price, xlab = "Year.Remod.Add", ylab = "price")
plot(ames_train$TotalSq, ames_train$price, xlab = "TotalSq", ylab = "price")
```

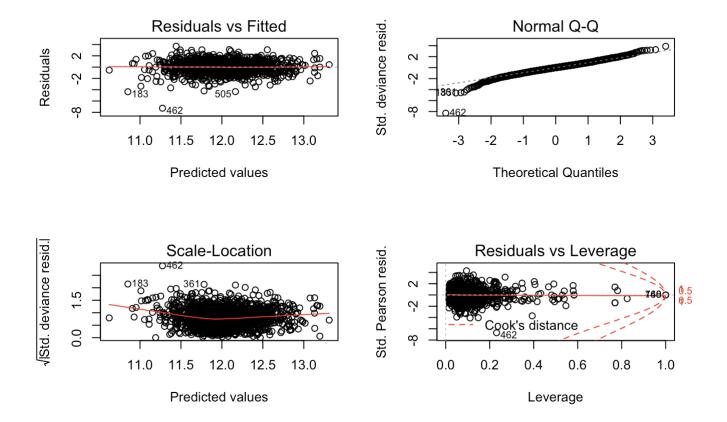


4. Assessment of the final model (25 points)

4.1 Residual: must include a residual plot and a discussion

```
par(mfrow = c(2,2),oma=c(0,0,2,0))
plot(model2)
```

m.nb(price ~ Neighborhood + Utilities + Exter.Qual + Foundation + Heating .



• According to the residual plot, our residuals generated by the complex model is normally distributed with a mean of 0. Referring to the leverage plot, we found that all points are within 0.5 Cook's distance, which means there were no influential points.

4.2 RMSE: must include an RMSE and an explanation (other criteria desirable)

• The in-sample RMSE is 15672.84. Here's a table for bias, Maximum Deviation, Mean Absolute Deviation, RMSE and Coverage for in-sample testing.

```
glm.nb.pred_insample = predict(model2, newdata = ames_train, type = "response", se.fit =
T)

## Warning in predict.lm(object, newdata, se.fit, scale = residual.scale, type
## = ifelse(type == : prediction from a rank-deficient fit may be misleading

glm.nb.pred_outsample = predict(model2, newdata = ames_test, type = "response", se.fit =
T)

## Warning in predict.lm(object, newdata, se.fit, scale = residual.scale, type
## = ifelse(type == : prediction from a rank-deficient fit may be misleading
```

```
critical = qnorm(0.975)
fit = glm.nb.pred insample$fit
upr = fit + critical * glm.nb.pred_insample$se.fit
lwr = fit - critical * glm.nb.pred insample$se.fit
Yhat_insample2 = cbind(fit, lwr, upr)
critical = qnorm(0.975)
fit = glm.nb.pred_outsample$fit
upr = fit + critical * glm.nb.pred_outsample$se.fit
lwr = fit - critical * glm.nb.pred_outsample$se.fit
Yhat_outsample2 = cbind(fit, lwr, upr)
predictions = as.data.frame(Yhat outsample2)
predictions$PID = ames test$PID
save(predictions, file="predict.Rdata")
data.frame(c(bias(Yhat_insample2, ames_train$price), maxdev(Yhat_insample2, ames_train$p
rice),
           meanabsdev(Yhat_insample2, ames_train$price), rtsqrerr(Yhat_insample2, ames_t
rain$price),
           coverage(Yhat_insample2, ames_train$price))) %>%
  `rownames<-` (c("Bias", "MaximumDeviation", "MeanAbsoluteDeviation", "RMSE", "Coverag
e")) %>%
  `colnames<-` ("In Sample")
```

```
## Bias -3.699815
## MaximumDeviation 110234.776947
## MeanAbsoluteDeviation 11047.970253
## RMSE 15672.839838
## Coverage 0.428000
```

4.3 Model evaluation: must include an evaluation discussion

F-Test

• We used an F-test to test the variances of the two models. Our result showed that our complex model is significant. Thus, our complex model is better than the simple model in terms of prediction.

```
var.test(model1, model2)
```

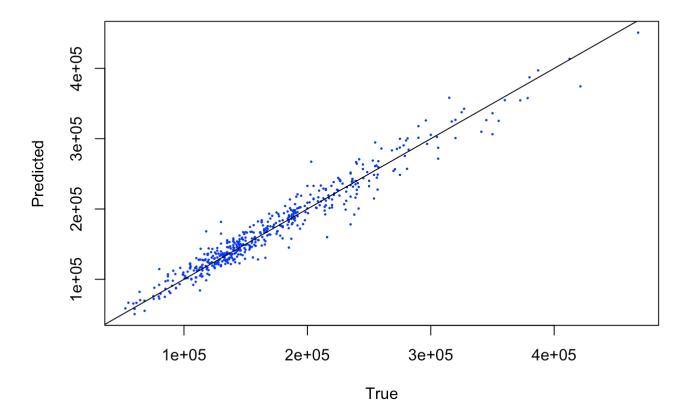
```
##
## F test to compare two variances
##
## data: model1 and model2
## F = 1.211, num df = 1416, denom df = 1360, p-value = 0.0003719
## alternative hypothesis: true ratio of variances is not equal to 1
## 95 percent confidence interval:
## 1.089908 1.345351
## sample estimates:
## ratio of variances
## 1.210981
```

True vs. Predicted

• We can see that the true values and the predicted values cluster around y = x, which implies good predictions.

```
plot(ames_test$price, Yhat_outsample2[,1], main = "True vs. Predicted", xlab = "True", y
lab = "Predicted", pch = 19, col = "blue", cex = 0.2)
abline(a = 0, b = 1)
```

True vs. Predicted



Dignostic Plot

• Referring to the diagnostic plots in the 'Residual' part, we found that the residuals were normally distributed with mean 0.

4.4 Model testing: must include a discussion

• The out-of-sample RMSE is 14460.25. Here's a table for bias, Maximum Deviation, Mean Absolute Deviation, RMSE and Coverage. As we can see, even though the Bias for the in-sample test is small, the Maximum Deviation, Mean Absolute Deviation, RMSE and Coverage is poorer, which doesn't imply possible overfitting. The reason that in-sample RMSE is larger may be due to the larger sample size of the training data where the prices are more scattered.

4.5 Model result: must include a selection of the top 10 undervalued and overvalued houses

Top 10 Undervalued Houses

```
suppressMessages(library(dplyr))
price_diff = predict(model2, newdata=ames_train, type = "response", se.fit = T)$fit - am
es_train$price
```

```
## Warning in predict.lm(object, newdata, se.fit, scale = residual.scale, type
## = ifelse(type == : prediction from a rank-deficient fit may be misleading
```

```
ames_train.new = data.frame(ames_train, price_diff = price_diff)
undervalue = ames_train.new %>%
   arrange(desc(price_diff)) %>%
   mutate(return.rate = price_diff/price) %>%
   select_("PID", "area", "price", "price_diff", "return.rate", "Neighborhood")
```

Top 10 undervalued houses in unit of absolute difference of dollars

```
undervalue.abs = undervalue %>% slice(1:10) %>% select_(-5); undervalue.abs
```

```
## # A tibble: 10 × 5
##
           PID area price price_diff Neighborhood
##
         <int> <int> <int>
                                 <dbl>
                                             <fctr>
## 1 528166060 2392 386250
                              91452.71
                                            NridgHt
## 2
     909475300 1680 222000
                              71241.13
                                            Crawfor
## 3
     535125010 2207 180000
                              64707.74
                                              NAmes
     528118090 2790 460000
## 4
                              64331.41
                                            NridgHt
## 5 528365070 2646 260000
                              62269.76
                                            NoRidge
## 6 533352170 1479 130500
                              61483.60
                                             Sawyer
## 7 528142020 2088 250000
                              61119.67
                                            NridgHt
## 8 527225035 1752 164000
                              52309.85
                                            Gilbert
## 9 533125120 2826 334000
                              51783.95
                                            NoRidge
## 10 909475040 2365 315000
                              51704.67
                                            Crawfor
```

Top 10 undervalued houses in unit of return rate, which is the gain per dollar investment

```
undervalue.return = undervalue %>% arrange(desc(return.rate)) %>% slice(1:10) %>% select
_(-4) ; undervalue.return
```

```
## # A tibble: 10 × 5
##
           PID area price return.rate Neighborhood
         <int> <int> <int>
                                            <fctr>
##
                                 <dbl>
## 1 911102170 1317 40000
                             0.9698016
                                            IDOTRR
## 2 909101330 498 35000
                                           Edwards
                           0.4751488
## 3 533352170 1479 130500
                                            Sawyer
                             0.4711387
## 4 902302150 2337 90000
                             0.4546893
                                           OldTown
## 5 904351240 1112 63000
                             0.3823354
                                           Edwards
## 6 535125010 2207 180000
                             0.3594875
                                             NAmes
## 7 908275110 1560 103500
                             0.3487548
                                           Edwards
## 8 902205010 612 45000
                                           OldTown
                             0.3454180
## 9 909281030 1091 104000
                                           Crawfor
                             0.3289674
## 10 909475300 1680 222000
                                           Crawfor
                             0.3209060
```

```
overvalued = ames_train.new %>%
  mutate(return.rate = price_diff/price) %>%
  arrange(price_diff) %>%
  select_("PID", "area", "price", "price_diff", "return.rate", "Neighborhood")
```

Top 10 Overvalued Houses in unit of absolute difference of dollars

```
overvalued %>% slice(1:10) %>% select_(-5)
```

```
## # A tibble: 10 × 5
##
           PID area price price_diff Neighborhood
##
         <int> <int> <int>
                                 <dbl>
                                             <fctr>
     528164060 2470 615000 -110234.78
## 1
                                            NridgHt
## 2
     533130130
                2349 362500 -79161.06
                                            NoRidge
## 3
     528110020
                2674 610000
                            -71555.71
                                            NridgHt
## 4
     528360050 3500 584500
                            -65849.27
                                            NoRidge
## 5
     528106020 2402 555000 -56321.00
                                            NridgHt
## 6
     528112040 1736 360000 -56013.25
                                            NridgHt
## 7
     921128050 1978 425000 -52626.19
                                             Timber
## 8
     527256030 2234 441929 -50995.91
                                            StoneBr
## 9
     914476450
                1689 228500 -50240.66
                                            Mitchel
## 10 527256120
                2000 470000 -49238.84
                                            StoneBr
```

Top 10 undervalued houses in unit of return rate, which is the loss per dollar investment

```
overvalued %>% arrange(return.rate) %>% slice(1:10) %>% select_(-4)
```

```
## # A tibble: 10 × 5
##
           PID area price return.rate Neighborhood
##
         <int> <int> <int>
                                 <dbl>
                                             <fctr>
     904301410 1032 125000 -0.2549799
                                            Edwards
## 1
     914476450 1689 228500 -0.2198716
## 2
                                            Mitchel
     533130130 2349 362500 -0.2183753
## 3
                                            NoRidge
## 4
     535402270 1040 163000 -0.2179062
                                              NAmes
## 5
     908275200 768 125000 -0.2165132
                                            Edwards
     535381040 2377 142900 -0.2138182
                                            OldTown
## 6
## 7
     906200230 1822 228500 -0.2054638
                                            SawyerW
                                            Edwards
     909103020 1273 121000 -0.1928214
## 8
## 9
     528228360 1511 246990 -0.1926542
                                            Blmngtn
## 10 902300110 1627 139500 -0.1885563
                                            OldTown
```

Conclusion (10 points): must include a summary of results and a discussion of things learned

5.1 Summary of Results

• Based on the diagonsis and analysis aboved, we see that the complex model, which is the negavtive binormial generalized linear model, outperforms the simple model, the linear model in various ways: maximum deviation, mean absolute deviation, and RMSE. Despite the fact that the complex model's coverage is relatively small and its bias is slightly bigger, which is due to the nature of non-linear model, the overall performance of the complex model is still superior, compared to the simple model. Besides, through model evaluation and testing, the predicted values generated by the complex model aligns well with the

true values, in both in-sample testing and out-of-sample testing. In conclusion, we can summarize that our complex model, the negavtive binormial generalized linear model, is a relatively appropriate model, through which we can predict real estate values in future datasets, identify the undervalued ones, and therefore determine whether to purchase them or not.

5.2 Things Learned

- We can't only rely on computer to help us make decision on variables selections, because sometimes it may ignore those variables which are quite important with real-world meaning, and which should be included into our model based on our intuition.
- As the data analysis indicates that the feature "Neighborhood" is quite significant and therefore plays a
 huge role in the prediction, this result aligns with our common sense about the real estate: location is the
 key to price.
- Both simple and complex models show that the area of the house is important in predicting price. The
 result is consistent with our common sense that larger houses have higher prices.
- To evaluate a model, we should not just focus on reducing RMSE. Coverage rate, prediction bias and other criteria matters. Considering the variance-bias trade off, small RMSE could follow with high prediction.
- Suprisingly, the year when the house was built is quite influential to price, since it has a large coefficient and a small p-value. Larger year number results in higher price, which means newer houses are more popular and thus more expensive.

5.3 Business Insights

What Does the Profitable Houses Look Like?

```
avg_gain_price = overvalued %>% filter(return.rate>0) %>% summarise(mean(price))
avg_loss_price = overvalued %>% filter(return.rate<0) %>% summarise(mean(price))

t.test((overvalued %>% filter(return.rate>0)%>%select_(3)), overvalued %>%
filter(return.rate<0)%>%select_(3))
```

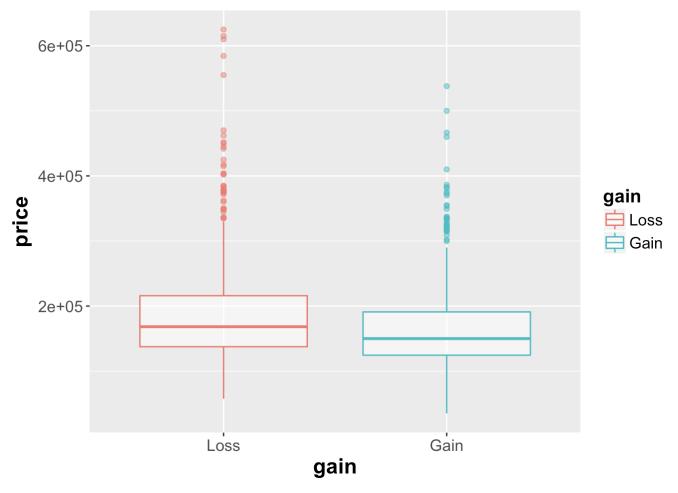
```
##
## Welch Two Sample t-test
##
## data: (overvalued %>% filter(return.rate > 0) %>% select_(3)) and overvalued %>% fil
ter(return.rate < 0) %>% select_(3)
## t = -5.9122, df = 1460.1, p-value = 4.196e-09
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -28992.05 -14546.57
## sample estimates:
## mean of x mean of y
## 165634.0 187403.3
```

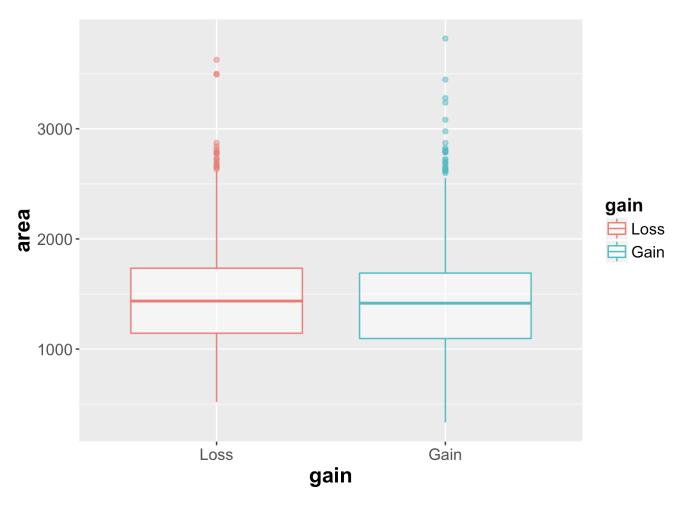
```
avg_gain_area = overvalued %>% filter(return.rate>0) %>% summarise(mean(area))
avg_loss_area = overvalued %>% filter(return.rate<0) %>% summarise(mean(area))

t.test((overvalued %>% filter(return.rate>0)%>%select_(2)), overvalued %>%
filter(return.rate<0)%>%select_(2))
```

```
##
## Welch Two Sample t-test
##
## data: (overvalued %>% filter(return.rate > 0) %>% select_(2)) and overvalued %>% fil
ter(return.rate < 0) %>% select_(2)
## t = -0.78903, df = 1495.3, p-value = 0.4302
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -67.74989 28.88039
## sample estimates:
## mean of x mean of y
## 1464.767 1484.202
```

```
#plot gain v.s. price/area
overvalued = overvalued %>% mutate(gain = factor(return.rate >= 0))
levels(overvalued$gain) = c("Loss", "Gain")
ggplot(data = overvalued, aes(x = gain, y = price, color = gain)) +
    geom_boxplot(alpha = 0.5) +
    theme_grey() +
    theme(axis.title=element_text(size=16,face="bold"),
        axis.text = element_text(size=12),
        plot.title = element_text(size=20,face="bold", hjust = 0.5),
        legend.text = element_text(size = 12),
        legend.title = element_text(size = 14, face = "bold"))
```





- By comparing the average price of houses which may help buyer gain money and houses which may result in loss, we have two useful findings which might instruct investment on house.
- The average price for houses which generate gain is 1.6563401×10^5 , while that for houses which result in loss is 1.8740331×10^5 . By conducting t-test on these two groups, there was a statistically significant difference between these two.
- The average area for houses which may result in gain is 1464.7673797, while that for houses which may result in loss is 1484.2021277. By conducting t-test on these two groups, there was no statistically significant difference between these two.
- To conclude, we would better buy cheaper house if we want to invest some money on houses, given no other detailed information on houses. On the one hand, cheaper house could have more probability increasing its value in the future. On the other hand, considering the risk of losing their money in investment on house, put less money on one investment could reduce the possible loss in the future, which is a desire advantage of cheaper house, especially when investors are risk aversion.

Part IV

Create predictions for the validation data from your final model and write out to a file prediction-validation.Rdata This should have the same format as the models in Part I and II. 10 points

```
load("ames_validation.Rdata")
levels(ames_validation$Bsmt.Cond) = c(levels(ames_validation$Bsmt.Cond)[-1], "No Basemen
ames validation$Bsmt.Cond[is.na(ames validation$Bsmt.Cond)] = "No Basement"
levels(ames_validation$Bsmt.Exposure) = c(levels(ames_validation$Bsmt.Exposure)[-1], "No
Basement")
ames_validation$Bsmt.Exposure[is.na(ames_validation$Bsmt.Exposure)] = "No Basement"
levels(ames_validation$Bsmt.Qual) = c(levels(ames_validation$Bsmt.Qual)[-1], "No Basemen
t")
ames validation$Bsmt.Qual[is.na(ames validation$Bsmt.Qual)] = "No Basement"
ames_validation$Bsmt.Qual[ames_validation$Bsmt.Qual=="Ex"] = "Gd"
levels(ames validation$BsmtFin.Type.1) = c(levels(ames validation$BsmtFin.Type.1)[-1],
"No Basement")
ames validation$BsmtFin.Type.1[is.na(ames validation$BsmtFin.Type.1)] = "No Basement"
ames_validation$BsmtFin.Type.1[ames_validation$BsmtFin.Type.1=="ALQ"] = "Rec"
levels(ames_validation$BsmtFin.Type.2) = c(levels(ames_validation$BsmtFin.Type.2)[-1],
"No Basement")
ames_validation$BsmtFin.Type.2[is.na(ames_validation$BsmtFin.Type.2)] = "No Basement"
levels(ames_validation$Alley) = c(levels(ames_validation$Alley)[-1], "No alley access")
ames validation$Alley[is.na(ames validation$Alley)] = "No alley access"
levels(ames_validation$Fireplace.Qu) = c(levels(ames_validation$Fireplace.Qu)[-1], "No F
ireplace")
ames_validation$Fireplace.Qu[is.na(ames_validation$Fireplace.Qu)] = "No Fireplace"
levels(ames validation$Garage.Type) = c(levels(ames validation$Garage.Type)[-1], "No Gar
ames validation$Garage.Type[is.na(ames validation$Garage.Type)] = "No Garage"
levels(ames validation$Garage.Finish) = c(levels(ames validation$Garage.Finish)[-1], "No
ames validation$Garage.Finish[is.na(ames validation$Garage.Finish)] = "No Garage"
levels(ames validation$Garage.Qual) = c("Po", "Fa", "TA", "Gd", "Ex", "No Garage")
ames_validation$Garage.Qual[is.na(ames_validation$Garage.Qual)] = "No Garage"
levels(ames validation$Garage.Cond) = c(levels(ames validation$Garage.Cond)[-1], "No Gar
age")
ames_validation$Garage.Cond[is.na(ames_validation$Garage.Cond)] = "No Garage"
levels(ames validation$Pool.QC) = c(levels(ames validation$Pool.QC)[-1], "No Pool")
ames validation$Pool.QC[is.na(ames validation$Pool.QC)] = "No Pool"
levels(ames validation$Fence) = c(levels(ames validation$Fence)[-1], "No Fence")
ames validation$Fence[is.na(ames validation$Fence)] = "No Fence"
levels(ames_validation$Misc.Feature) = c("None", levels(ames_validation$Misc.Feature)
ames validation$Misc.Feature[is.na(ames validation$Misc.Feature)] = "None"
levels(ames validation$Garage.Yr.Blt) = c(levels(ames validation$Garage.Yr.Blt)[-1], "No
Garage Year")
ames validation$Garage.Yr.Blt[is.na(ames validation$Garage.Yr.Blt)] = mean(ames validati
on$Garage.Yr.Blt[!is.na(ames_validation$Garage.Yr.Blt)])
ames validation = ames validation %>%
 mutate(MS.SubClass = as.factor(MS.SubClass))
```

```
ames_validation$price = predict(model2, newdata=ames_validation, type = "response", se.f
it = T)$fit
```

```
## Warning in predict.lm(object, newdata, se.fit, scale = residual.scale, type
## = ifelse(type == : prediction from a rank-deficient fit may be misleading
```

```
predictions = ames_validation
predictions$PID = ames_validation$PID
predictions %>% select_("PID", "price")
```

```
## # A tibble: 413 × 2
##
           PID
                   price
         <int>
                   <dbl>
##
## 1 527451060 100694.53
## 2 531452020 120014.61
## 3 907126010 155018.96
## 4 535379060 108182.95
## 5 535303110 142014.83
## 6 907227290 132009.78
## 7 903458170 91675.99
## 8 528477050 374613.93
## 9 907250020 231664.07
## 10 527166030 180899.69
## # ... with 403 more rows
```

```
save(predictions, file="prediction-validation.Rdata")
```

Class Presentations

Each Group should prepare 5 slides in their Github repo: (save as slides.pdf)

- Most interesting graphic (a picture is worth a thousand words prize!)
- Best Model (motivation, how you found it, why you think it is best)
- Best Insights into predicting Sales Price.
- 2 Best Houses to purchase (and why)
- Best Team Name/Graphic

We will select winners based on the above criteria and overall performance.

Finally your repo should have: writeup.Rmd, writeup.pdf, slides.Rmd (and whatever output you use for the presentation) and predict.Rdata and predict-validation.Rdata.