



Predicting House Price with History Data

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Agenda

- Background and requirements
- Data acquisition and introduction
- Exploratory Data Analysis
- Predictive Modeling
- Conclusion & Future direction
- Q&A



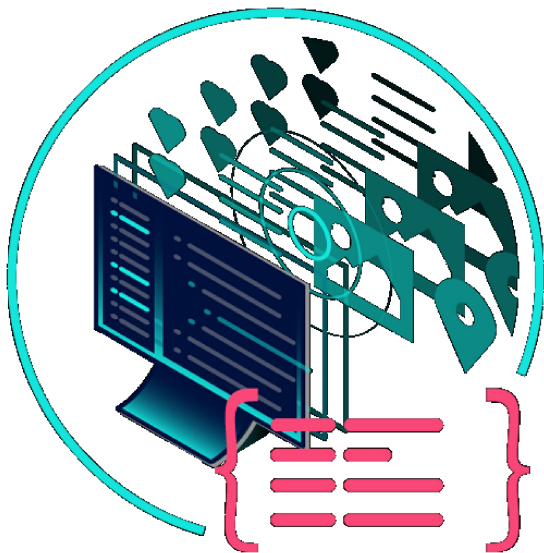
- The real estate market in The United States is very open and vigorous, a scientific way to estimate the house price is needed.
- Data science approach is used to get insights from history house sales data.
- We can build a predictive model to predict the house price, as the target is a continuous variable, a regression approach is selected.

Data acquisition

| # | Feature | Description |
|----|---------------|---|
| 1 | id | It is the unique numeric number assigned to each house being sold. |
| 2 | date | It is the date on which the house was sold out. |
| 3 | price | It is the price of house which we have to predict so this is our target variable and apart from it are our features. |
| 4 | bedrooms | It determines number of bedrooms in a house. |
| 5 | bathrooms | It determines number of bathrooms in a bedroom of a house. |
| 6 | sqft_living | It is the measurement variable which determines the measurement of house in square foot. |
| 7 | sqft_lot | It is also the measurement variable which determines square foot of the lot. |
| 8 | floors | It determines total floors means levels of house. |
| 9 | waterfront | This feature determines whether a house has a view to waterfront 0 means no 1 means yes. |
| 10 | view | This feature determines whether a house has been viewed or not 0 means no 1 means yes. |
| 11 | condition | It determines the overall condition of a house on a scale of 1 to 5. |
| 12 | grade | It determines the overall grade given to the housing unit, based on King County grading system on a scale of 1 to 11. |
| 13 | sqft_above | It determines square footage of house apart from basement. |
| 14 | sqft_basement | It determines square footage of the basement of the house. |
| 15 | yr_built | It determines the date of building of the house. |
| 16 | yr_renovated | It determines year of renovation of house. |
| 17 | zipcode | It determines the zipcode of the location of the house. |
| 18 | lat | It determines the latitude of the location of the house. |
| 19 | long | It determines the longitude of the location of the house. |
| 20 | sqft_living15 | Living room area in 2015(implies-- some renovations) |
| 21 | sqft_lot15 | lotSize area in 2015(implies-- some renovations) |

- Open dataset of house sales price in King County, Seattle, USA.
- CSV file contains 20 house features plus the price, along with 21613 observations.
- Foursquare API is used to get neighborhood data as a complement for this dataset.

Get Neighborhood Data with Foursquare API



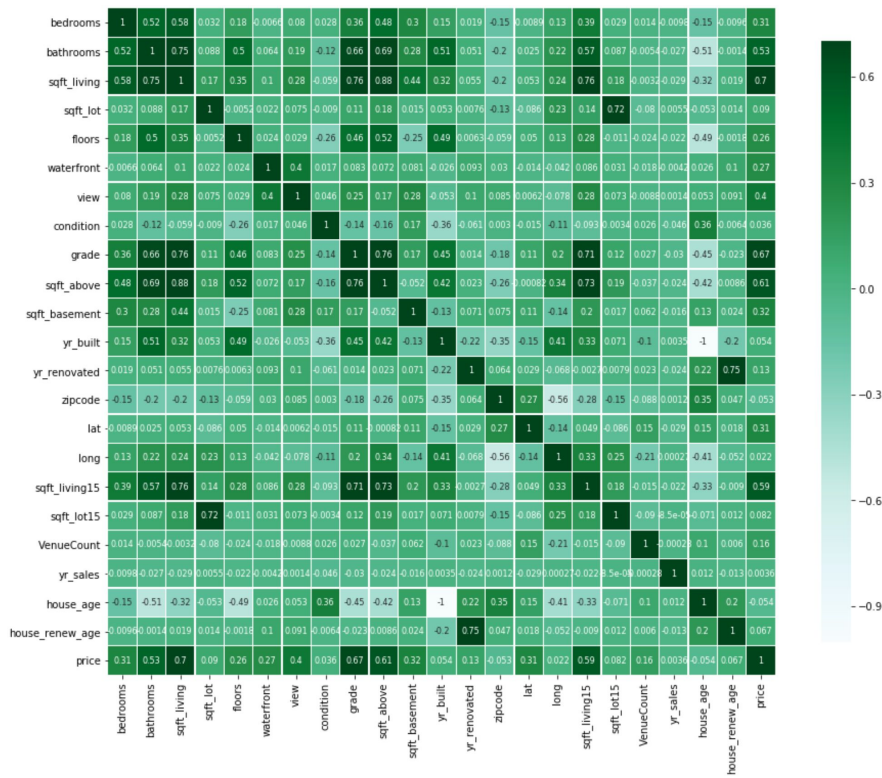
FOURSQUARE DEVELOPERS

- Use “Get Venue Recommendations” API to get the neighborhood data.
- Return a list of recommended venues near the house , include the name,location,categories of the venues.
- Add a new feature VenueCount to the dataset , which indicates the number of venues near the house.



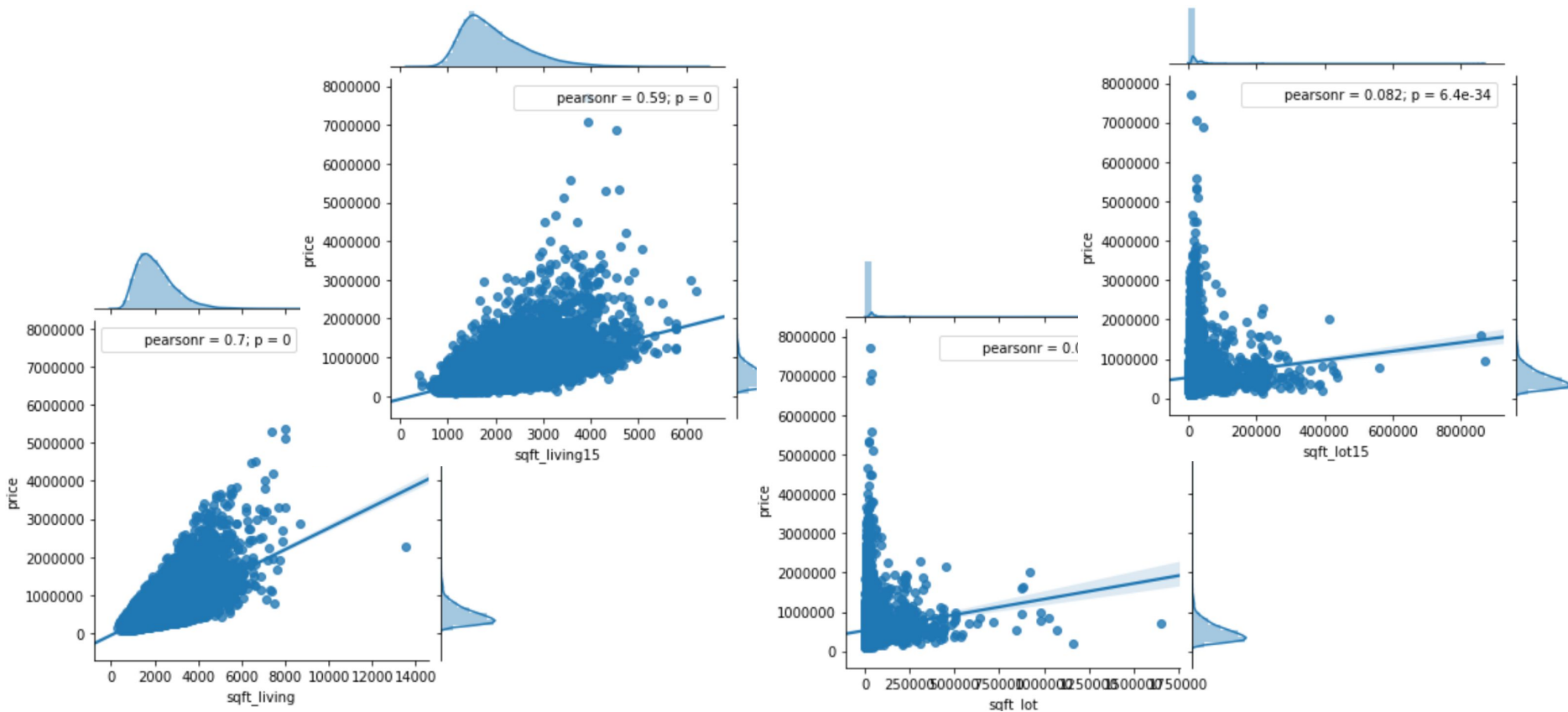
- Drop id and date column.
- Convert yr_built and yr_renovated to house_age and house_renew_age.
- The combination of latitude and longitude has almost the same impact as zipcode on the price prediction.
- Fill NaN values in the derived feature: VenueCount with 0, which means no venue found for that house.

Relationship Analysis

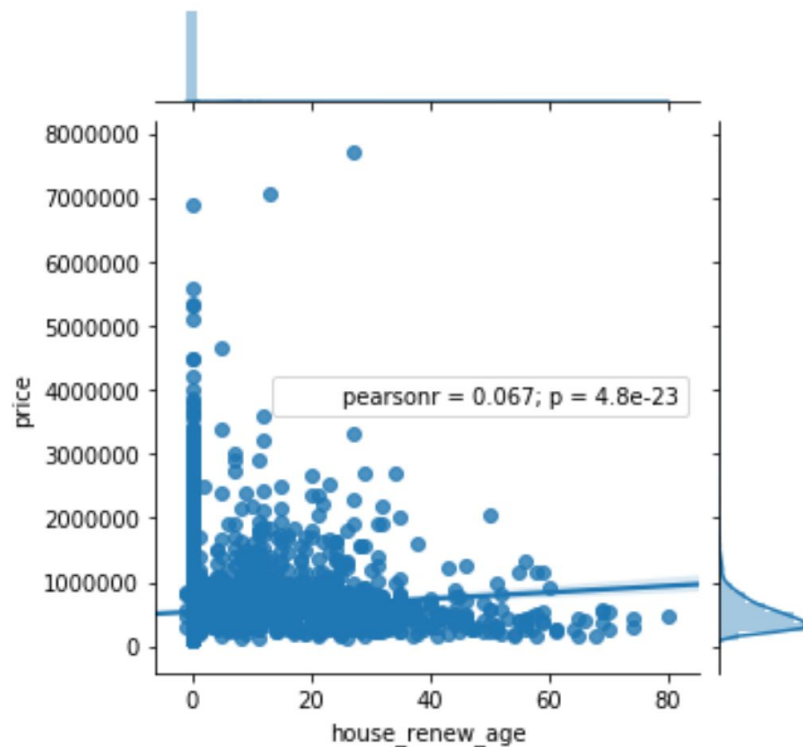
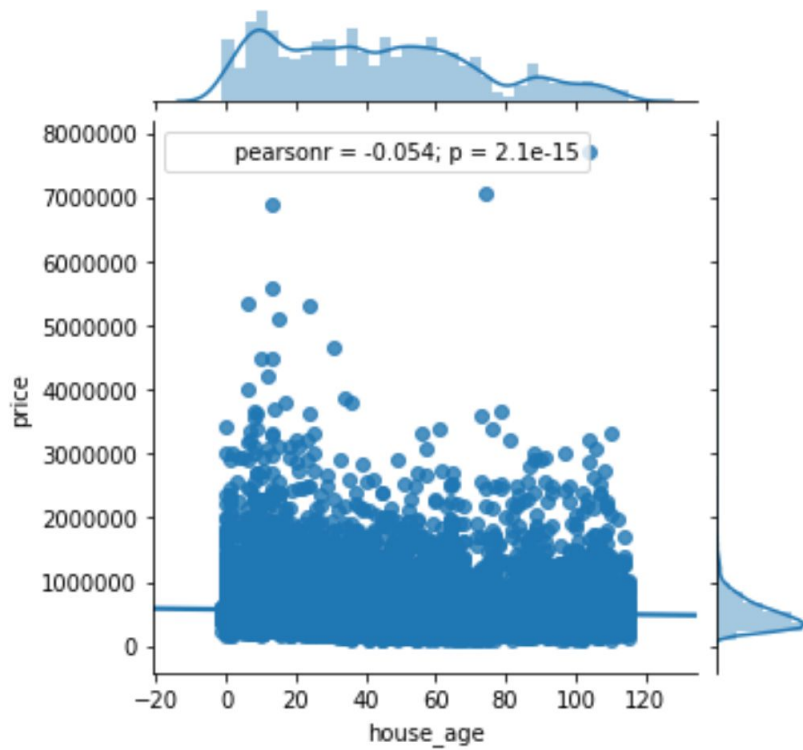


- sqft_living, sqft_above and sqft_basement have strong relationship with price. The 3 variables were also strongly related to each other as $\text{sqft_living} = \text{sqft_above} + \text{sqft_basement}$.
- sqft_living15 has strong relationship with price.
- sqft_lot, sqft_lot15 and yr_built are poorly related to price.
- Waterfront is slightly associated with price.
- Bedrooms, bathrooms, floors, views, grade have strong connections with price.

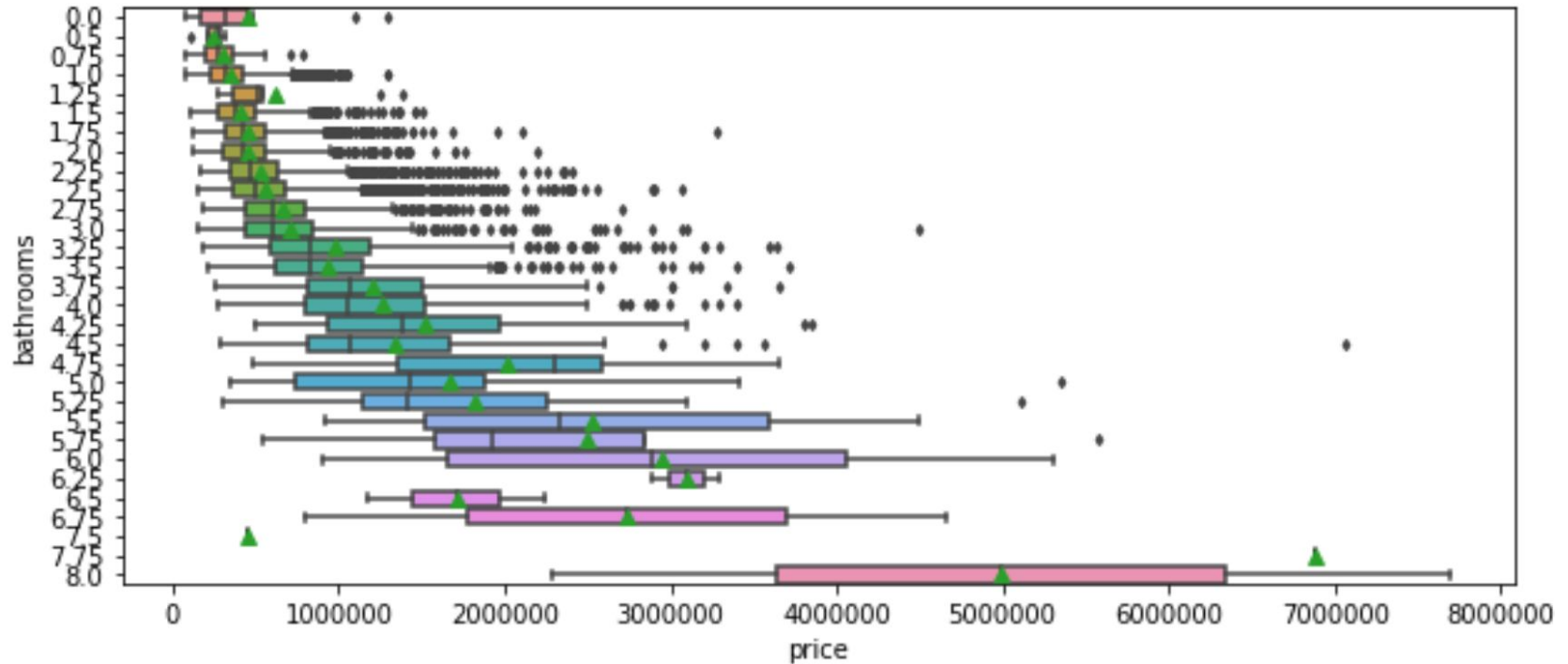
Relationship between house area and price



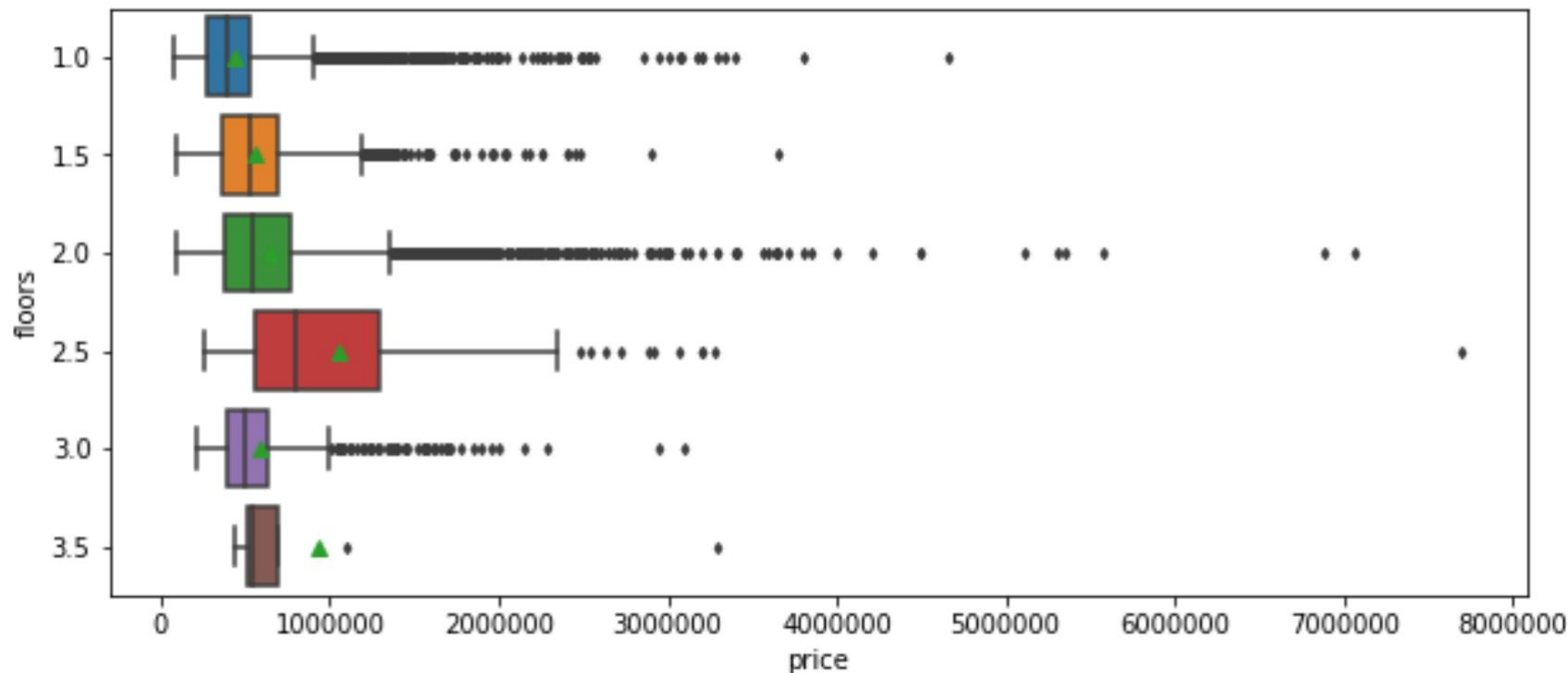
Relationship between house age and price



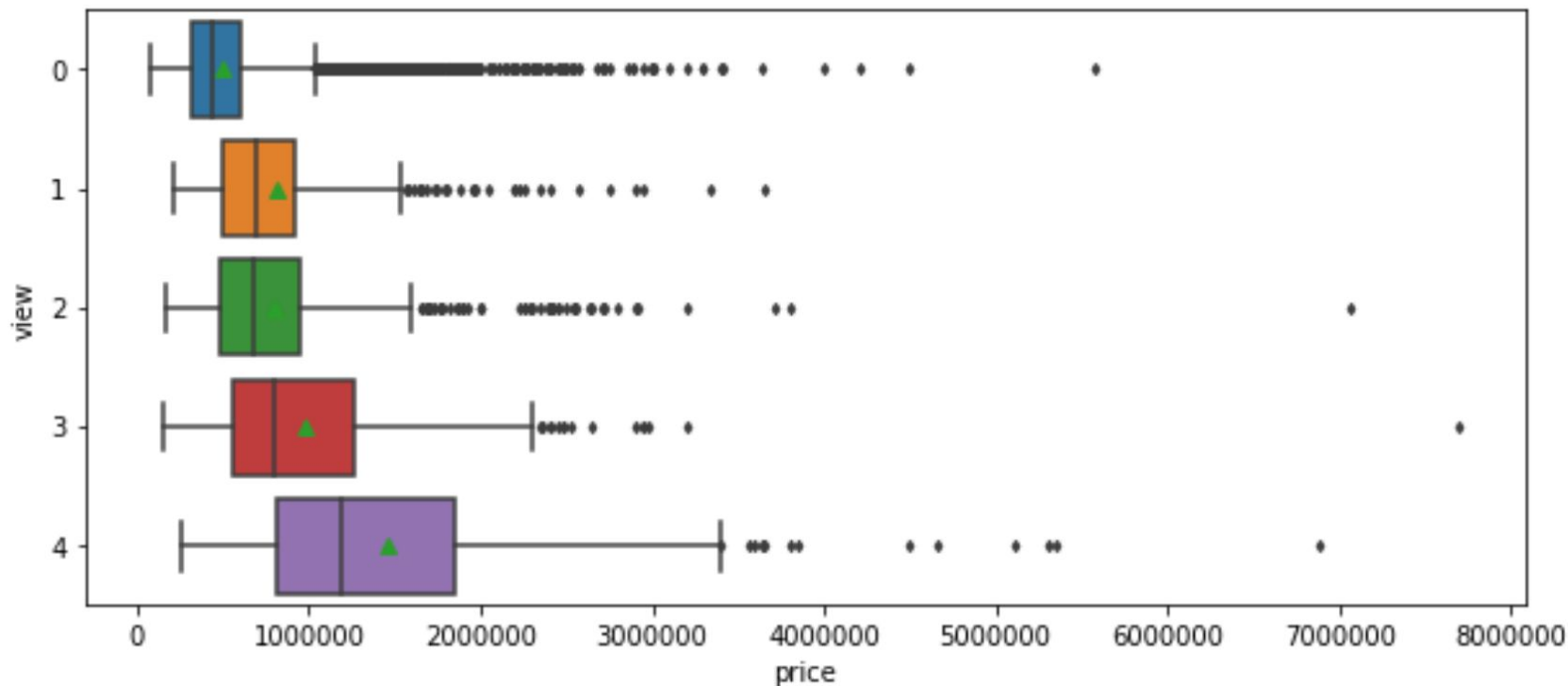
Relationship between bathrooms and price



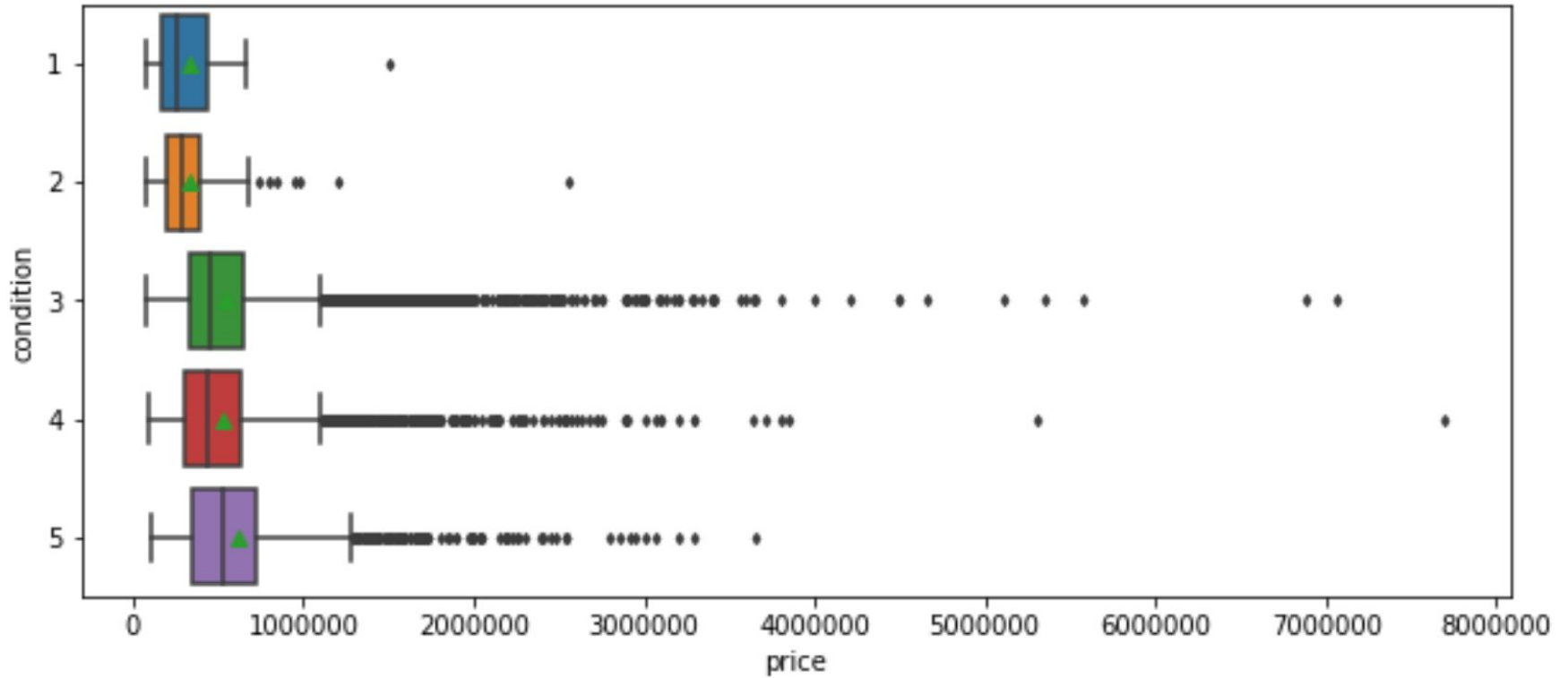
Relationship between floors and price



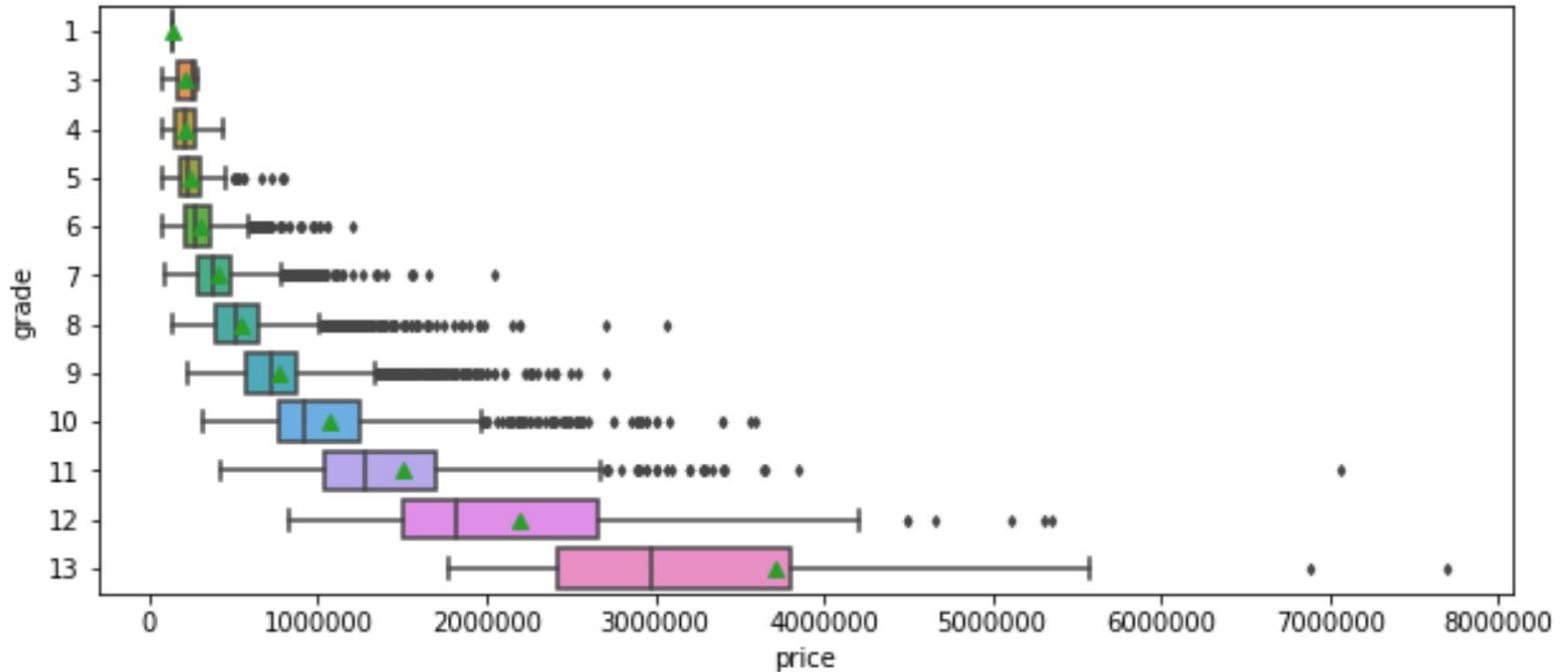
Relationship between view and price



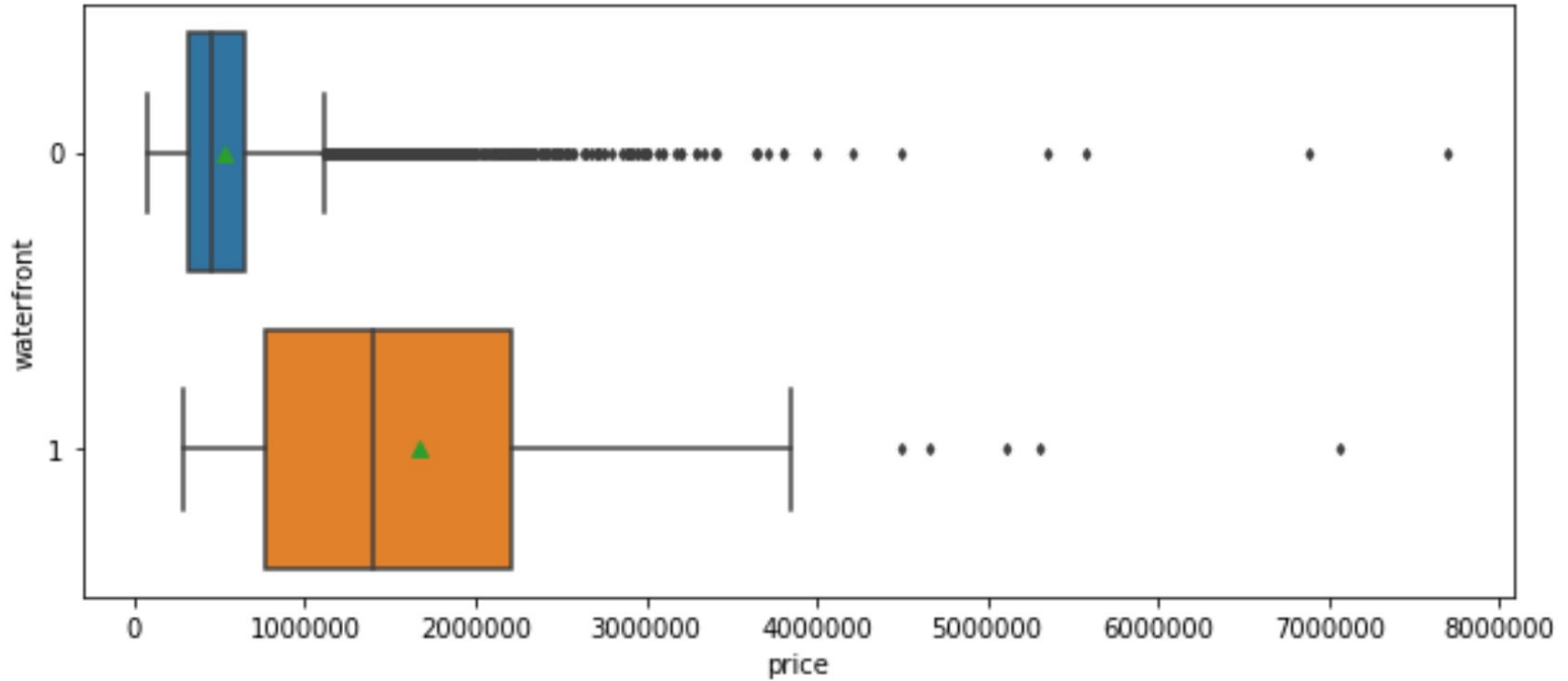
Relationship between condition and price



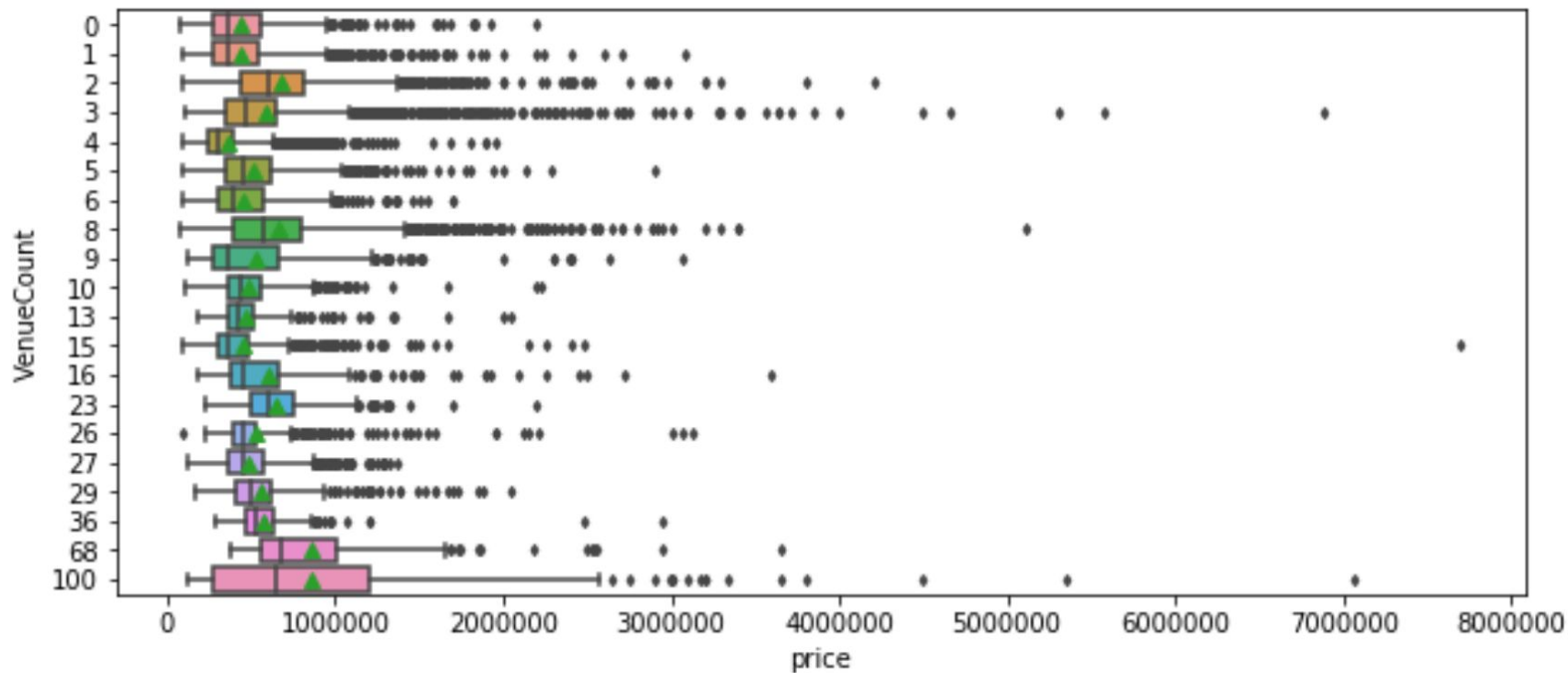
Relationship between grade and price



Relationship between waterfront and price



Relationship between nearby venues count and price

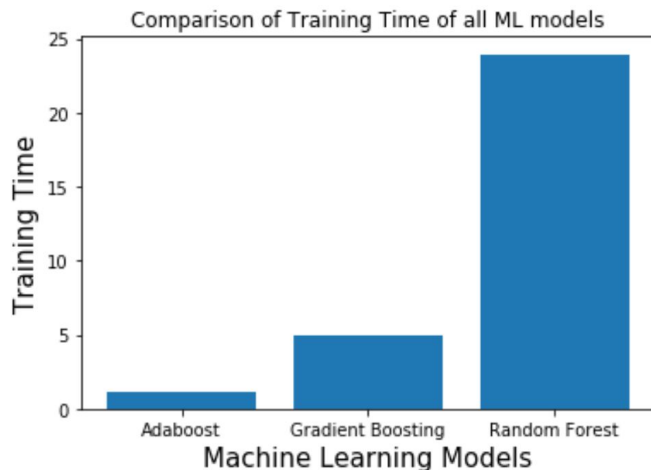


Feature selection

| # | Feature | Selected(Y/N) | Reason |
|----|-----------------|---------------|---|
| 1 | bedrooms | Y | Contribute to price. |
| 2 | bathrooms | Y | Contribute to price. |
| 3 | sqft_living | Y | Contribute to price. |
| 4 | sqft_lot | N | Similar feature selected and no strong correlation. |
| 5 | floors | N | No strong relationship. |
| 6 | waterfront | Y | Contribute to price. |
| 7 | view | Y | Contribute to price. |
| 8 | condition | Y | Contribute to price. |
| 9 | grade | Y | Contribute to price. |
| 10 | sqft_above | N | Similar feature selected |
| 11 | sqft_basement | N | Similar feature selected and no strong correlation. |
| 12 | yr_built | N | Transformed to another feature. |
| 13 | yr_renovated | N | Transformed to another feature. |
| 14 | zipcode | Y | Contribute to price. |
| 15 | lat | N | Similar feature selected |
| 16 | long | N | Similar feature selected |
| 17 | sqft_living15 | N | Similar feature selected |
| 18 | sqft_lot15 | N | Similar feature selected and no strong correlation. |
| 19 | house_age | Y | Contribute to price. |
| 20 | house_renew_age | Y | Contribute to price. |
| 21 | VenueCount | Y | Contribute to price. |

Predictive Modeling

| | Model | Accuracy Score | Variance Score | R2 Score |
|---|-------------------|----------------|----------------|----------|
| 0 | AdaBoost | 0.525 | 0.401 | 0.379 |
| 1 | Random Forest | 0.780 | 0.746 | 0.746 |
| 2 | Gradient Boosting | 0.820 | 0.804 | 0.804 |



- AdaBoostRegressor, RandomForestRegressor and GradientBoostingRegressor were used.
- Split dataset into 20% of test data and remaining 80% will be used for training the model.
- Evaluation Metrics: R2-score , Accuracy Score and Explained Variance Score.

Conclusion & Future direction



- Analyzed the house sales dataset and relationship between the house price and the independent variables.
- Identified sqft_living, grade, view, bathrooms , bedrooms among the most important features that affect a house's sale price.
- Three regression models were built, GradientBoostingRegressor model had the best performance.
- Intuitively, mature neighborhood with consummate supportive commercial and residential facilities will help a house get higher price, one of the further directions is to get more neighborhood data to enhance the model.

Thanks!