

# HUMAN-COMPUTER INTERACTION

Lecture 21-22 - Goal-Directed Design

### Introduction

- If we design and construct products in such a way that the people who use them achieve their goals, these people will be satisfied, effective, and happy and will gladly pay for the products and recommend that others do the same
- Make people happy, and your products will be a success

# What's missing?

- Why then are so many digital products so difficult and unpleasant to use?
- Why aren't we all happy and successful?
- Developers end up creating technologically focused solutions that are difficult to use and control
- Instead of planning and executing with a mind towards satisfying the needs of the people who purchase and use their products

# Developer's perspective

- Good developers are focused on solving challenging technical problems, following good engineering practices, and meeting deadlines
- In this pursuit, they forget the human factor and the real value of the product
- They rarely take into account the users' goals, needs, or motivations, and at the same time tend to be highly reactive to market trends and technical constraints
- Result in products that lack a coherent user experience

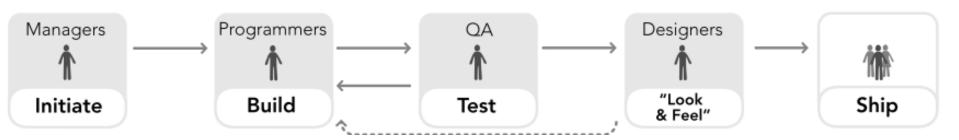
### **Evolution of SDP**



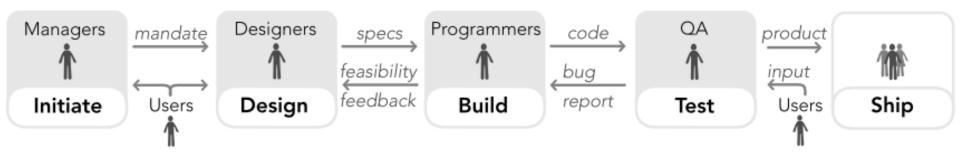
 The early days of the software industry when smart programmers dreamed up products, and then built and tested them



 Professional managers were brought in to help facilitate the process by translating market opportunities into product requirements



The industry matured, testing became a discipline in its own right, and with the popularization of the graphical user interface (GUI), graphic designers were brought in to create icons and other visual elements

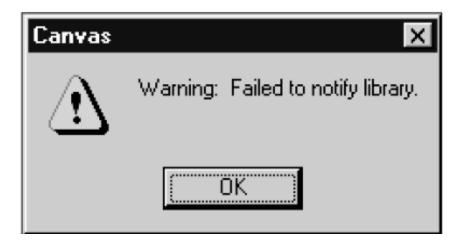


The Goal-Directed approach to software development where decisions about a product's capabilities, form, and behavior are made before the expensive and challenging construction phase

### Don't be rude

They often blame users for making mistakes that are

not their fault



Why didn't the program notify the library? What did it want to notify the library about? Why is it telling us? And what are we OKing, anyway? It is not OK that the program failed!

# Don't require people to think

- Digital products regularly assume that people are technology literate
- How can I rename this presentation while it's open?
- Programs often express themselves in incomprehensible jargon that cannot be understood by normal users
  - "Please specify the Mac Address of your PC"

# Don't exhibit poor behavior

- For example, after Windows get automatic
   updates, it may restart without the user's intention
- Older versions of MS Word would interrogate you to save the file after printing even if you had not made any modifications

### Don't require humans to do heavy lifting

How easy is it to move text from your notes to SMS in Nokia or HTC or Samsung phones?

# Why are these products so bad?

- Ignorance about users
  - why they are doing whatever it is they might need our product for, why they might want to choose our product over our competitors, or how we can make sure they do?
- A conflict of interest between serving human needs and construction priorities
  - programmers' performance is typically judged by their ability to code efficiently and meet incredibly tight deadlines. They prefer ease of coding to ease of use
- The lack of a process for understanding human needs as an aid to developing appropriate product form and behavior.

# Successful product

What do people need?

A successis des

A successful product is desirable and viable and buildable

Viability
What will sustain a business?

Management

Capability

What can we build?

 The modern triad of product development concerns identified by Larry Keeley

Designers

#### User model

- ▶ motivations
- ▶ behaviors
- attitudes & aptitudes

#### Product design

- ▶ design schedule
- ▶ form and behavior spec

User effectiveness & Customer adoption

#### Business model

- ▶ funding model
- income/expense projections, etc

#### Business plan

- ► marketing plan
- ► launch plan
- ▶ distribution plan

Sustainable business

Technologists

Technology model

technology components

core technologies

Technology plan

engineering spec

▶ engineering schedule

Project delivery

▶ build vs. buy

Overall product success

# Goal-Directed Design

### Recognizing User Goals

- So what are user goals?
- How can we identify them?
- How do we know that they are real goals?
  - rather than tasks they are forced to do by poorly designed tools or business processes?
- Are they the same for all users?
- Do they change over time?

### **GDD** Process

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#### Research

users and the domain

#### Modeling

users and use context

#### Requirements

definition of user, business, and technical needs

#### Framework

definition of design structure and flow

#### Refinement

of behaviors, form, and content

#### Support

development needs

### Research

- Employs ethnographic studies (observation and contextual interviews) to provide qualitative data about potential and/or actual users of the product
- Competitive product audits, reviews of market research and technology white papers and brand strategy
- One-on-one interviews with stakeholders, developers, subject matter experts (SMEs), and technology experts as suits the particular domain

### Research

19 Design Build Initiate Test Ship Goal-Directed Design Stakeholder Collaboration Deliverable Activity Concerns Scope Objectives, timelines, financial Meetings 1 Document define project goals constraints, process, milestones Capabilities & Statement & schedule of Work Scoping Audit Business & marketing plans, Review existing work branding strategy, market research, & product product portfolio plans, competitors, relevant technologies Stakeholder Product vision, risks opportunities, 11 Interviews Interviews constraints, logistics, users with stakeholders & users Understand product vision & constraints User interviews Users, potential users, behaviors, Check-in attitudes, aptitudes, motivations, & observations Preliminary environments, tools, challenges Research findings Understand user needs & behavior

HCI - Dr. Hamid Mukhtar

# Modeling

- During the Modeling phase, behavior and workflow patterns are synthesized into domain and user models
- Domain models can include information flow and workflow diagrams
- User models, or personas, are detailed, composite user archetypes that represent distinct groupings of behaviors, attitudes, aptitudes, goals, and motivations observed and identified during the Research phase
- Personas are then used in the scenario-based approach to design

Modeling	Personas User & customer archetypes	Patterns in user & customer behaviors, attitudes, aptitudes, goals, environments, tools, challenges	Check-in Personas
	Other Models Represent domain factors beyond individual users & customers	Workflows among multiple people, environments, artifacts	

### Requirements Definition

- This phase employs scenario-based design methods focusing the scenarios not on user tasks
- Personas provide an understanding of which tasks are truly important and why, leading to an interface that minimizes necessary tasks (effort)
- Personas become the main characters of these scenarios
  - Designers explore the design space via a form of roleplaying
  - Designers consider the personas' skills and physical capabilities as well as issues related to the usage environment

### Requirements Definition

23 Context Scenarios How the product fits into the Check-in Requirements Definition Tell stories about personas life & environment & Scenarios & ideal user helps them achieve their goals Requirements experiences Requirements Functional & data needs, user Presentation Document Describe necessary mental models, design imperatives, User & Domain User & Domain capabilities of the product vision, business Analysis Analysis product requirements, technology

### Framework Definition

- In this phase, designers create the overall product concept, defining the basic frameworks for the product's behavior and visual design
  - Frameworks outline possible courses of action or present a preferred approach to an idea or thought
- Interaction framework
  - Determine appropriate system behavior in a variety of contexts
- Visual framework
  - Overall interface structure to develop options for typography, color palettes, and visual style

### Framework Definition

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**Design Framework** 

#### Elements Information, functions, Check-ins Define manifestations mechanisms, actions, domain Design of information object models Framework & functionality Framework Object relationships, conceptual Design overall groupings, navigation sequencing, structure of user principles & patterns, flow, sketches, storyboards experience

### Refinement

- Similar to the Framework Definition phase, but with increasing focus on detail and implementation
- Form and behavior specification

Detailed design
Refine & specify details

Appearance, idioms, interface, widgets, behavior, information, visualization, brand, experience, language, storyboards

Check-ins
Design
Refinement

Specification

### Development Support

- Any design solution can't possibly anticipate every development challenge and technical question
- It's important to be available to answer developers' questions as they arise during the construction process
- The design may be adjusted as the development team prioritizes their work and makes trade-offs to meet deadlines
- If the interaction design team is not available to create these solutions, developers are forced to do this under time pressure, which has the potential to gravely compromise the integrity of the product's design

# Development Support

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Design Support

#### Design modification

Accommodate new constraints & timeline

Maintaining conceptual integrity of the design under changing technology constraints



Revision Form & Behavior Specification

### Conclusion

- Goals, not features, are the key to product success
- The successful interaction designer focuses on users' goals amid the pressures and chaos of the productdevelopment cycle
- GDD makes collaboration with developers and businesspeople easier, and ensures that the design in question isn't guesswork, the whim of a creative mind, or just a reflection of the team members' personal preferences

# Questions you should ask?

- Who are my users?
- What are my users trying to accomplish?
- How do my users think about what they're trying to accomplish?
- What kind of experiences do my users find appealing and rewarding?
- How should my product behave?
- What form should my product take?
- How will users interact with my product?
- How can my product's functions be most effectively organized?

# Questions you should ask?

- □ How will my product introduce itself to first-time users?
- How can my product put an understandable, appealing, and controllable face on technology?
- How can my product deal with problems that users encounter?
- How will my product help infrequent and inexperienced users understand how to accomplish their goals?
- How can my product provide sufficient depth and power for expert users?