

# KCS INTERNATIONAL INC.

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January 17, 2020

To whom it may concern:

This letter is my personal recommendation for Caleb Floyd. I have worked closely with Caleb during the course of his employment with Cruisers Yachts, and have found him to be dedicated, easy to work with, tackling all assignments given to him with dedication and accountability.

Caleb has served in the supporting role of an Assistant to our IS Manager. In the role he had duties and responsibilities of handling multiple complex customer requirements, often being the name and face of the company when dealing and interacting with our employees regarding technical questions and troubleshooting. He has been actively engaged in improving our software and hardware applications, which plays to his strengths of attention to detail and following through on commitments.

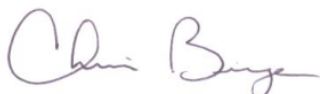
Caleb has proven that he works collaboratively with a wide-ranging group of people, along with the dedication needed to succeed in an Information Systems related field. I have found that he is driven, passionate and smart when making decisions. He is an excellent conduit of communication, working with a sense of urgency in our company's competitive and changing environment.

Caleb is a take-charge person who is able to present creative ideas and communicate the benefits to the team, guiding or directing small groups, enabling them to perform at a high level.

I highly recommend Caleb for employment. He is a team player and would make a great asset to any organization.

Please feel free to contact me for additional information about Caleb. My cell phone number is 920-373-6110. My email is [cberge@kcsintl.com](mailto:cberge@kcsintl.com).

Sincerely,



Chris Berge  
Director of Operations  
KCS International – Cruisers Yachts