

Christie Loughlin

GRADUATE GEMOLOGIST

Contact Details



(206) 295 - 6990



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Education

GEMOLOGICAL INSTITUTE OF AMERICA

New York, NY | 2021

Graduate Gemologist
Applied Jewelry Professional
Graduate Pearls Certificate
Jewelry Design Certificate

UNIVERSITY OF WASHINGTON

Seattle, WA | 2003

Bachelor of Science in Chemistry

Skills

Sales
Client Retention
Customer Service
Gemology
Diamond Grading
Colored Stone Identification
Business Development
Results-orientated

Profile

Measured professional, richly experienced in luxury jewelry, exceeding sales goals, and sustaining a loyal client base. Customer service minded outlook committed to delivering unparalleled client experience through hospitality and product knowledge. Seeking a sales position in a high-volume department with a constantly evolving workload with a fine jewelry brand.

Professional Experience

BEN BRIDGE JEWELER

Sales Professional | Seattle, WA | 2018 - 2021

- Provided exemplary experience for clientele through thoughtful discovery and strong product knowledge
- Set all-time monthly store record sales resulting in almost 50% of the store's entire monthly revenue during August 2021
- Ranked second nationally in the company in one month for diamond sales out of 312 employees
- Maintained a proven sales record with the highest sales per hour for the 3+ years of employment at store location
- Attended trainings on Signature Forevermark Diamonds by DeBeers and Ben Bridge internal custom manufacturing processes
- Led store in sales during second month of employment
- Recognized for superior client relations, service, and follow-up via customer feedback, emails, personal notes, and secret shopper reviews
- Invited to attend and participated in a small visioning and brainstorming forum with CEO, Lisa Bridge. My ideas of advertising events on the corporate website and marketing strategies for customer relations were later implemented

MODERN MILLIE DESIGNS, ETSY STORE

Owner and Designer | Seattle, WA | 2013 – 2018

- Implemented sales strategies to identify new customers, manage customer relationships, and set prices
- Designed and created canine performance apparel
- Developed project schedules and determined resource requirements
- Resolved obstacles to completing marketing requests on time and to budget
- Holds a 100% client satisfaction rate with 5-star reviews