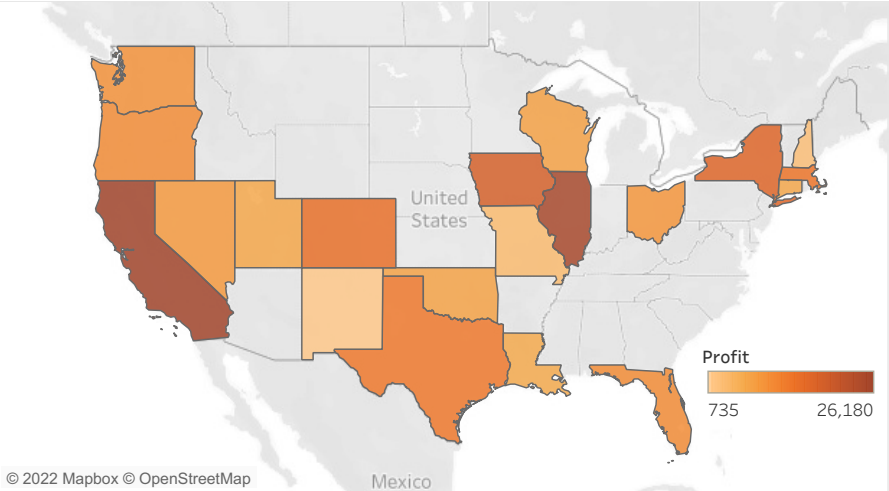


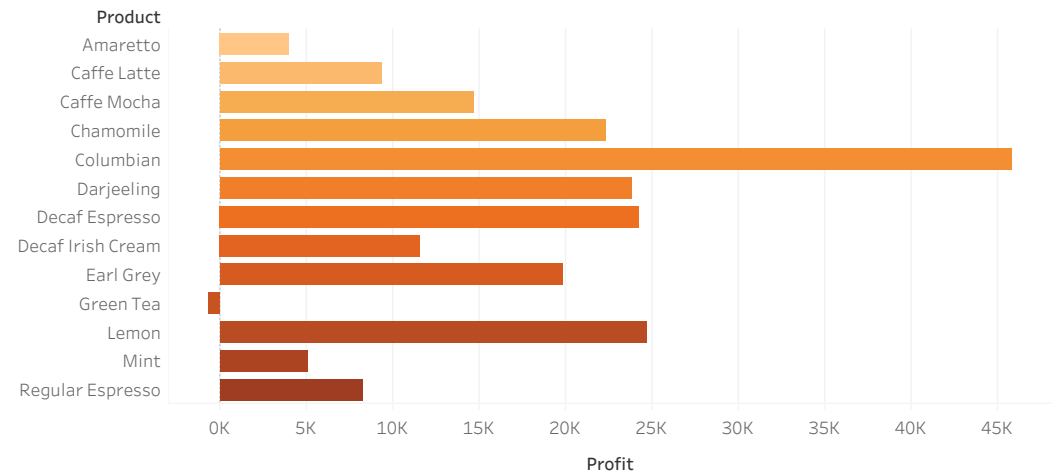
State Profitability



State	
✓	California
✓	Colorado
✓	Connecticut
✓	Florida
✓	Illinois
✓	Iowa
✓	Louisiana
✓	Massachusetts
✓	Missouri
✓	Nevada
✓	New Hampshire
✓	New Mexico
✓	New York
✓	Ohio
✓	Oklahoma
✓	Oregon
✓	Texas
✓	Utah
✓	Washington
✓	Wisconsin

State	
California	26,180
Colorado	14,573
Connecticut	6,256
Florida	10,177
Illinois	25,301
Iowa	18,240
Louisiana	6,052
Massachus..	13,483
Missouri	3,029
Nevada	8,272
New Hamps..	2,318
New Mexico	735
New York	16,595
Ohio	8,867
Oklahoma	7,071
Oregon	10,242
Texas	12,932
Utah	6,435
Washington	9,409
Wisconsin	7,209

Product Profitability



Product	
Amaretto	4,053
Caffe Latte	9,375
Caffe Mocha	14,717
Chamomile	22,388
Columbian	45,879
Darjeeling	23,867
Decaf Espresso	24,244
Decaf Irish Cream	11,615
Earl Grey	19,870
Green Tea	-663
Lemon	24,672
Mint	5,126
Regular Espresso	8,233