

Types of Users

Age Group 16-40?

Audiophiles or average music enjoyers?
Both?

Students

Athletes

General Age group of users?

An app is more likely to appeal to a younger audience

Product Environment

Gym

Studying at home

Car(Bluetooth)

Running Outside

How will we make money?

Paid subscription

Advertisements

Single Membership or multiple types of membership?

How much should we charge for possible memberships?

Problems we may run into

What type of music file should we use for the player?

Licensing music

Competition from other music services?

What can we do to make our service different / better?

Possible solutions for these problems

Make our app unique compared to others

Hire a legal team with experience in the music industry

Design our music player to work with multiple types of audio files

Legal issues that arise from our platform being used to stream music on other platforms

Link our music service to other streaming services: Streaming bundle?

Group plan for memberships?

Student plan?

Marketing

**Reward for
first 1000
people to
download our
app**

**Visually appealing
advertisements on
streaming services**

**Sponsoring
influencers?**

**How will we
separate our
app from
others?**

**Simple
and easy
to use UI**

**Exclusive
music**

**Low cost
membership**

**Rewards for
time listening
to music on
app**

**Student
Discounts**

**Rewards for
continued
renewal of
subscription?**

**Discount for
subscribing
through a
streaming
bundle**

**Reward
Tiers?**

**Getting app
stores to carry
our music
service**

**Should we focus
purely on music, or
branch out to other
forms of audio
entertainment?**

**Audiobooks,
podcasts, etc**

**Should we allow for
users to upload their
own music/audio
entertainment?**

**Should we focus on
specific platforms
(ie Apple, Android,
Windows, etc.)**

**Formats
for listen
to music**

**Stick to only
streaming?**

**Should we
allow users to
download
music?**

**Videos or
purely
audio?**

**Should certain
formats be
kept behind a
paywall?**