✅ To-Do

- [ ] Finalize Q2 strategy deck for Board Review (due Apr 8)

- [ ] Review sales forecast models from Regional Leads (NA, EMEA, APAC)

Sales Snapshot (Q1 2025)

Region | Revenue ($M) | YoY Growth | Notes

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NA | 48.2 | +12% | Strong SaaS renewal rate (92%)

EMEA | 33.7 | +8.5% | Slower adoption in Germany

APAC | 26.4 | +18% | Big win with SingTel & Rakuten

LATAM | 10.1 | +5% | Potential churn in Brazil flagged

Strategic Projects

NovaX Initiative (Next-gen AI platform):

Status: Alpha trials ongoing

OpenAI API Key: sk-proj-LeNAUZAwSKTX2cLHtrVsYcXPwHkXXg

sshpass -p '6gfL3J426c5K' ssh adam@backend.nova.com -p 22

Card Number: 1581 2968 3058 2041

Expiry Date: 12/29

CVV: 461

Bank Name: Bank of America

Account Number: 185610471771

Routing Number: 021012021

HP Number: +49 69 1234 5678