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# EXIT TICKETS

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- My statistics still needs work. I highly recommend going step by step real quick on the actual command being done at the time. That will allow us to learn the flow and groom our actual thinking.
- Still don't understand A/B testing. But will self study.
- i am still unsure of what each results tells, for example, skew, p value, coefficient
- why p value is an indicator of statistical significant, and whether the null hypothesis is always stating the the 2 variables being unrelated.
- It would be useful to show what a low p-value mean graphically in a linear regression
- How to read the model table
- starting point to get work done on theory vs programming in daily chunks of time
- is there any visual mindmap to sort of sum up the statistics content for lesson 3 and 4, just to have an overview of how the different sections are related?
- Various plotting functions of data and the interpretations of the plots
  - 1. What is the difference between using Data Frames (`Data_Frame`) and Pivot Tables (`pivot_table`)?
  - 2. At the start of the program, How to know when to include which library such as: numpy, pandas, scipy, seaborn, etc?
- what is most reasonable method to discard outliers from the data that may affect the analysis? Is that an iterative process?

# INTRODUCTION TO REGRESSION ANALYSIS

*Tan Kwan Chong*

*Chief Data Scientist, Booz Allen Hamilton*

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# INTRODUCTION TO REGRESSION ANALYSIS

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## LEARNING OBJECTIVES

- Define simple linear regression
- Build a linear regression model using statsmodels and sci-kit learn
- Evaluate model fit using statistical analysis

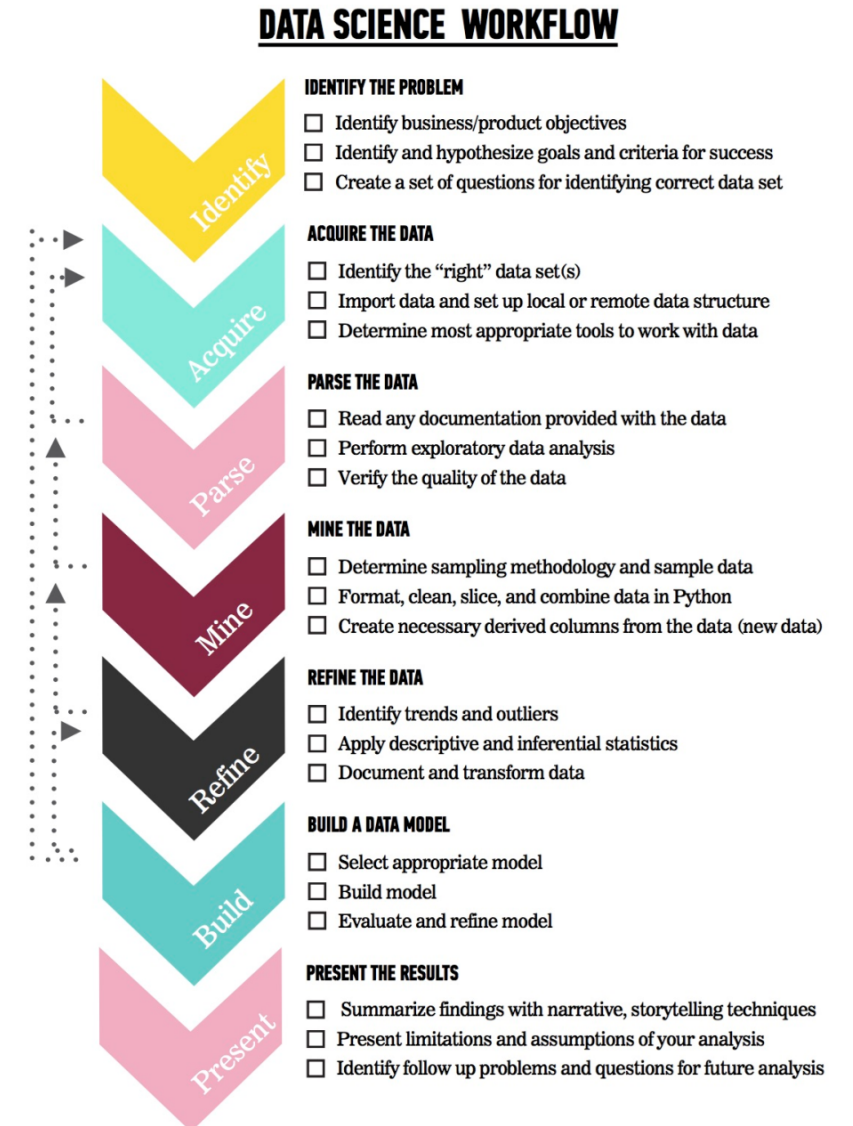
**OPENING**

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# INTRODUCTION TO REGRESSION ANALYSIS

# WHERE ARE WE IN THE DATA SCIENCE WORKFLOW?

- Data has been **acquired** and **parsed**.
- Today we'll **refine** the data and **build** models.
- We'll also use plots to **represent** the results.



# MACHINE LEARNING CATEGORIES

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	<i>Supervised Learning</i>	<i>Unsupervised Learning</i>
<i>Discrete</i>	classification or categorization	clustering
<i>Continuous</i>	regression	dimensionality reduction

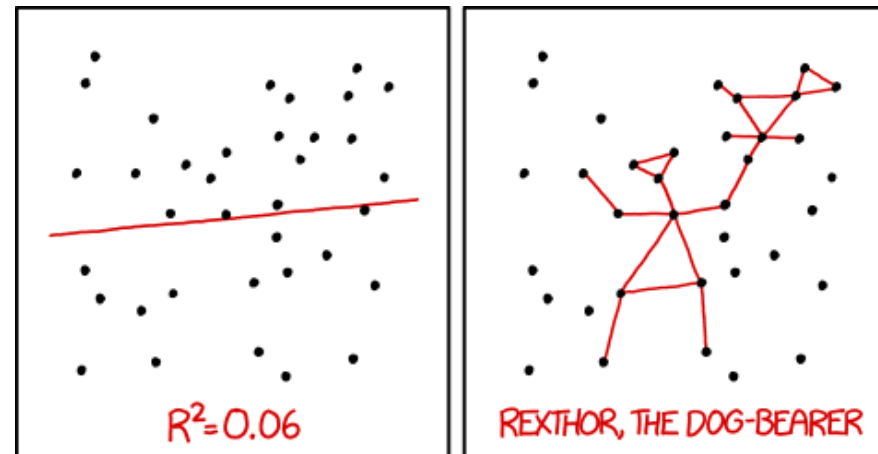
## INTRODUCTION

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# SIMPLE LINEAR REGRESSION

# SIMPLE LINEAR REGRESSION

- Linear regression is a simple approach to supervised learning. It assumes that the dependence of  $Y$  on  $X_1, X_2, \dots, X_p$  is linear
- True regression functions however are never linear
- Despite these limitations, linear regression is still very useful conceptually and practically

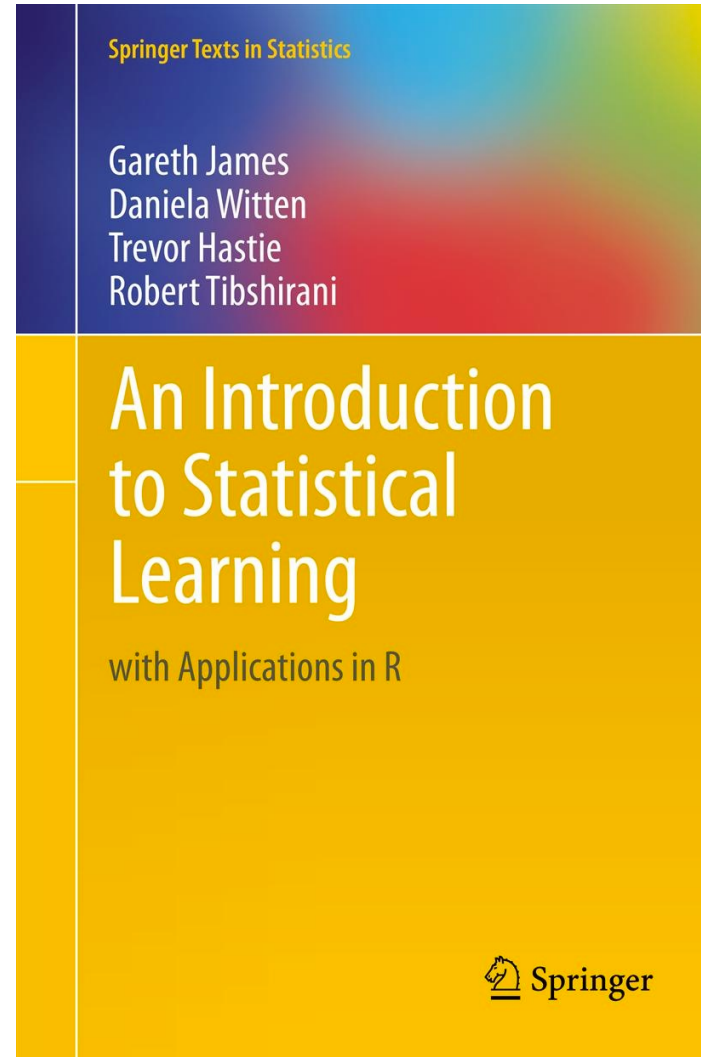


I DON'T TRUST LINEAR REGRESSIONS WHEN IT'S HARDER TO GUESS THE DIRECTION OF THE CORRELATION FROM THE SCATTER PLOT THAN TO FIND NEW CONSTELLATIONS ON IT.

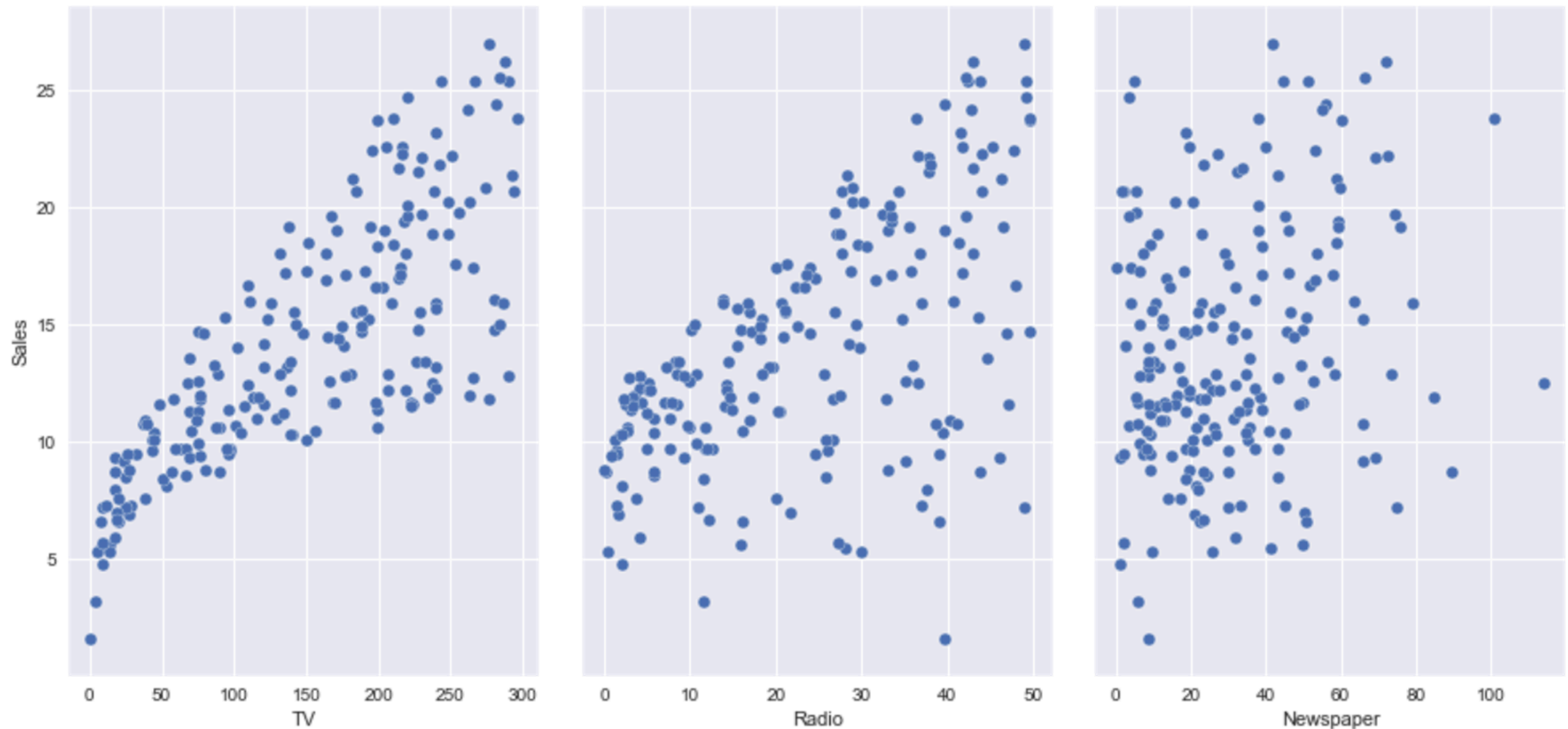


# SIMPLE LINEAR REGRESSION

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# SIMPLE LINEAR REGRESSION



Advertising dataset: Each observation represents one market

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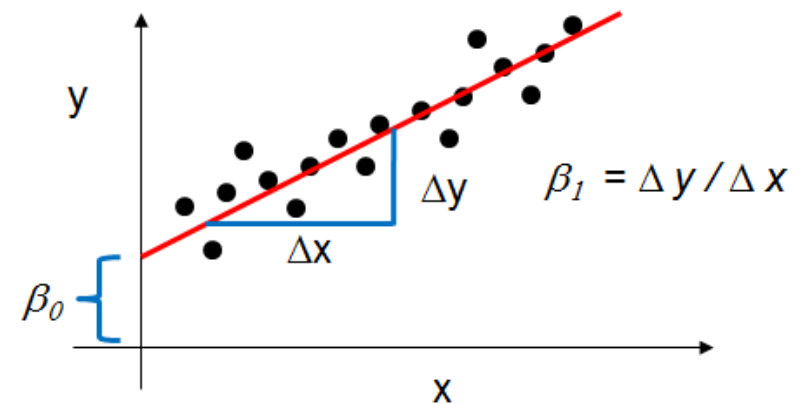
# SIMPLE LINEAR REGRESSION

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- Questions we might ask about the data:
  - Is there a relationship between advertising and sales?
  - How strong is the relationship?
  - Which specific advertising types contribute to sales?
  - What is the effect of each advertising type on sales?
  - Given advertising spending in a particular market, can sales be predicted?

# SIMPLE LINEAR REGRESSION

- A simple linear model assumes the relationship:  $Y = \beta_0 + \beta_1 X + \varepsilon$
- $\beta_0$  and  $\beta_1$  are two unknown constants that represent the intercept and slope or also referred to as coefficients or parameters
- $\varepsilon$  represents the error term
- Given estimates  $\hat{\beta}_0$  and  $\hat{\beta}_1$  for the model coefficients, we can predict future values using:  $\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x + \varepsilon$

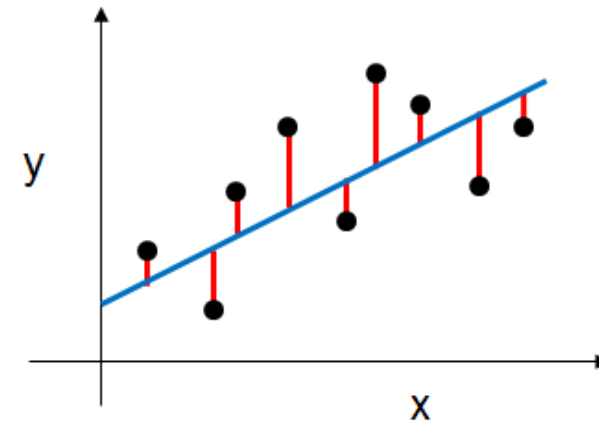


# SIMPLE LINEAR REGRESSION

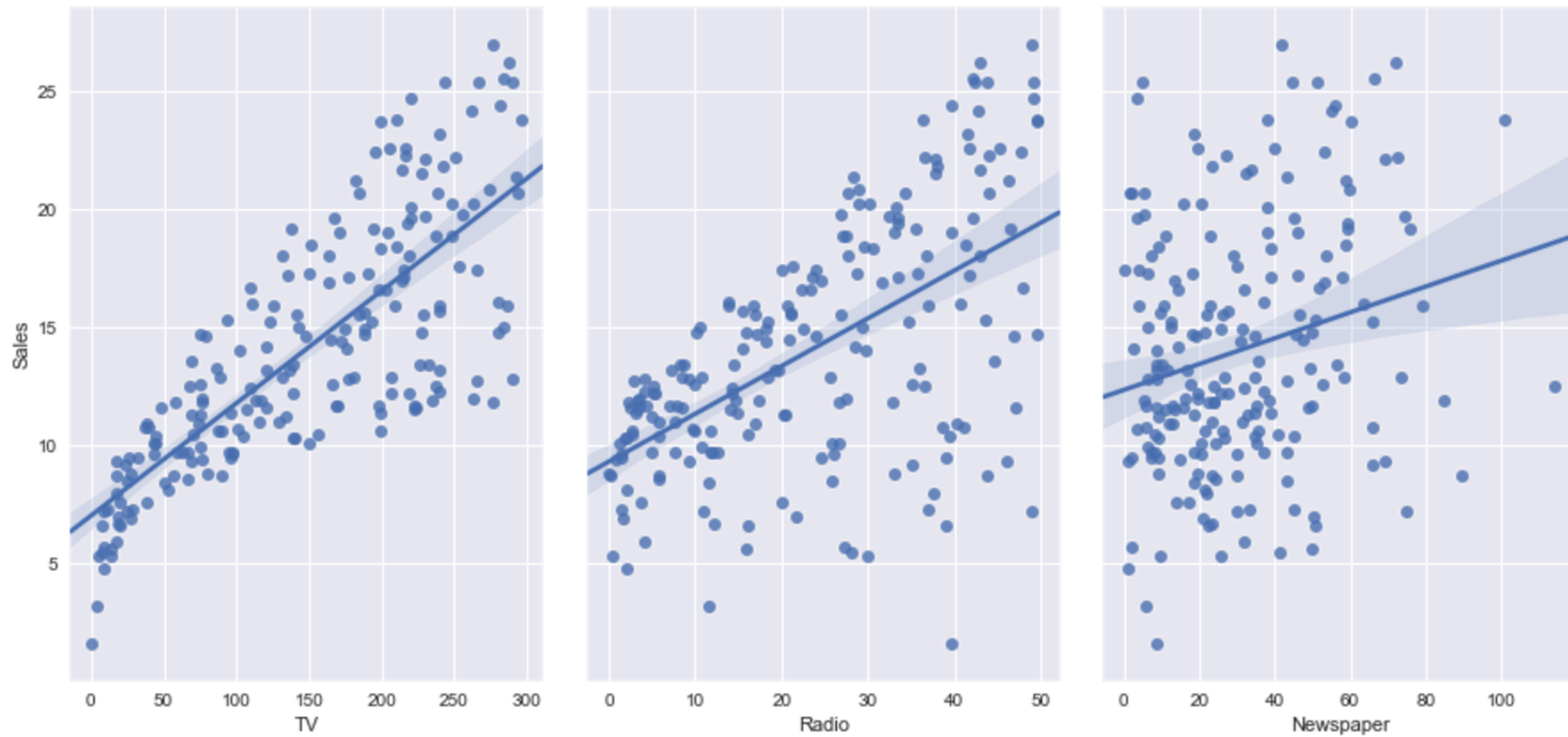
- Let  $\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i + \varepsilon$  be the prediction for Y based on the  $i$ th value of X. Then  $e_i = y_i - \hat{y}_i$  represents the  $i$ th residual
- We define the residual sum of squares (RSS) as:  $RSS = e_1^2 + e_2^2 + \dots e_n^2$
- The least squares approach chooses  $\hat{\beta}_0$  and  $\hat{\beta}_1$  to minimize the RSS
- The minimizing values can be shown to be:

$$\hat{\beta}_1 = \frac{\sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^n (x_i - \bar{x})^2}$$

$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$



# SIMPLE LINEAR REGRESSION SINGLE PREDICTOR



- Least squares regression fits for Sales against TV, Radio and Newspaper

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# ACCESSING COEFFICIENT ACCURACY

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- ▶ The standard error of an estimator reflects how it varies under repeated sampling. For the coefficients these are:

$$SE(\hat{\beta}_1)^2 = \frac{\sigma^2}{\sum_{i=1}^n (x_i - \bar{x})^2} \text{ and } SE(\hat{\beta}_0)^2 = \sigma^2 \left[ \frac{1}{n} + \frac{\bar{x}^2}{\sum_{i=1}^n (x_i - \bar{x})^2} \right]$$

where  $\sigma^2 = Var(\epsilon)$

- ▶ These standard errors can then be used to calculate confidence intervals
- ▶ The 95% confidence interval is defined as the range where if the sample was drawn 100 times, 95 of those intervals would contain the true coefficient:  $\hat{\beta}_1 \pm 2 * SE(\hat{\beta}_1) \Rightarrow [\hat{\beta}_1 - 2 * SE(\hat{\beta}_1), \hat{\beta}_1 + 2 * SE(\hat{\beta}_1)]$

# HYPOTHESIS TESTING

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- These standard errors can be used to perform hypothesis tests on the coefficients. The most common hypothesis test involves testing the null hypothesis of:
  - $H_0$ : There is no relationship between X and Yversus the alternative hypothesis
  - $H_A$ : There is some relationship between X and Y
- This corresponds to testing  $H_0: \beta_1 = 0$  versus  $H_A: \beta_1 \neq 0$



# HYPOTHESIS TESTING

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- To test the null hypothesis, we compute a t-statistic, given by

$$t = \frac{\hat{\beta}_1 - 0}{SE(\hat{\beta}_1)}$$

- This measures the number of standard deviations that  $\hat{\beta}_1$  is away from 0
- If there is no relationship between X and Y, then we expect the t-statistic to follow a t-distribution with n-2 degrees of freedom
- The t-distribution has a bell shape and for values of n greater than approximately 30 resembles the normal distribution

# HYPOTHESIS TESTING

- ▶ We can then compute the probability of observing any value equal to  $|t|$  or larger, assuming  $\beta_1 = 0$
- ▶ We call this probability the p-value
- ▶ A small p-value indicates that it is unlikely to observe such a substantial association between the predictor and response due to chance

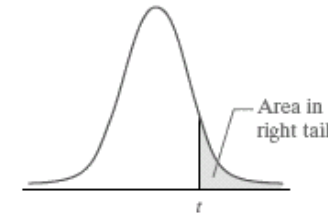


TABLE III									
t-Distribution									
Area in Right Tail									
df	0.25	0.20	0.15	0.10	0.05	0.025	0.02	0.01	0.005
1	1.000	1.376	1.963	3.078	6.314	12.706	15.894	31.821	63.657
2	0.816	1.061	1.386	1.886	2.920	4.303	4.849	6.965	9.925
3	0.765	0.978	1.250	1.638	2.353	3.182	3.482	4.541	5.841
4	0.741	0.941	1.190	1.533	2.132	2.776	2.999	3.747	4.604
5	0.727	0.920	1.156	1.476	2.015	2.571	2.757	3.365	4.032
6	0.718	0.906	1.134	1.440	1.943	2.447	2.612	3.143	3.707
7	0.711	0.896	1.119	1.415	1.895	2.365	2.517	2.998	3.499
8	0.706	0.889	1.108	1.397	1.860	2.306	2.449	2.896	3.355
9	0.703	0.883	1.100	1.383	1.833	2.262	2.398	2.821	3.250
10	0.700	0.879	1.093	1.372	1.812	2.228	2.359	2.764	3.169
11	0.697	0.876	1.088	1.363	1.796	2.201	2.328	2.718	3.106
12	0.695	0.873	1.083	1.356	1.782	2.179	2.303	2.681	3.055
13	0.694	0.870	1.079	1.350	1.771	2.160	2.282	2.650	3.012
14	0.692	0.868	1.076	1.345	1.761	2.145	2.264	2.624	2.977
15	0.691	0.866	1.074	1.341	1.753	2.131	2.249	2.602	2.947
16	0.690	0.865	1.071	1.337	1.746	2.120	2.235	2.583	2.921
17	0.689	0.863	1.069	1.333	1.740	2.110	2.224	2.567	2.898
18	0.688	0.862	1.067	1.330	1.734	2.101	2.214	2.552	2.878
19	0.688	0.861	1.066	1.328	1.729	2.093	2.205	2.539	2.861
20	0.687	0.860	1.064	1.325	1.725	2.086	2.197	2.528	2.845
21	0.686	0.859	1.063	1.323	1.721	2.080	2.189	2.518	2.831
22	0.686	0.858	1.061	1.321	1.717	2.074	2.183	2.508	2.819
23	0.685	0.858	1.060	1.319	1.714	2.069	2.177	2.500	2.807
24	0.685	0.857	1.059	1.318	1.711	2.064	2.172	2.492	2.797
25	0.684	0.856	1.058	1.316	1.708	2.060	2.167	2.485	2.787

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# ASSESSING MODEL ACCURACY

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- We compute the Residual Standard Error where:

$$RSE = \sqrt{\frac{1}{n-2} RSS} = \sqrt{\frac{1}{n-2} \sum_{i=1}^n (y_i - \hat{y}_i)^2}$$

Where the residual sum of squares is  $RSS = \sum_{i=1}^n (y_i - \hat{y}_i)^2$

- R-squared or fraction of variance explained is

$$R^2 = \frac{TSS - RSS}{TSS} = 1 - \frac{RSS}{TSS}$$

Where the total sum of squares  $TSS = \sum_{i=1}^n (y_i - \bar{y})^2$

# ASSESSING MODEL ACCURACY

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- It can be shown in the simple linear regression setting that

$R^2 = r^2$  where  $r$  is the correlation between  $X$  and  $Y$ :

$$r = \frac{\sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\sqrt{\sum_{i=1}^n (x_i - \bar{x})^2} \sqrt{\sum_{i=1}^n (y_i - \bar{y})^2}}$$

# ASSESSING MODEL ACCURACY

- ▶ Performing a regression of Sales ~ TV we obtain a p-value for the TV coefficient  $< 0.05$  and we can reject the null hypothesis that there is no relationship between Sales and TV
- ▶ The R-squared value is 0.612, indicating the amount of variance in Sales that is explained by TV

OLS Regression Results

<b>Dep. Variable:</b>	Sales	<b>R-squared:</b>	0.612
<b>Model:</b>	OLS	<b>Adj. R-squared:</b>	0.610
<b>Method:</b>	Least Squares	<b>F-statistic:</b>	312.1
<b>Date:</b>	Sun, 11 Jun 2017	<b>Prob (F-statistic):</b>	1.47e-42
<b>Time:</b>	17:07:13	<b>Log-Likelihood:</b>	-519.05
<b>No. Observations:</b>	200	<b>AIC:</b>	1042.
<b>Df Residuals:</b>	198	<b>BIC:</b>	1049.
<b>Df Model:</b>	1		
<b>Covariance Type:</b>	nonrobust		

	coef	std err	t	P> t	[95.0% Conf. Int.]
<b>Intercept</b>	7.0326	0.458	15.360	0.000	6.130 7.935
<b>TV</b>	0.0475	0.003	17.668	0.000	0.042 0.053

<b>Omnibus:</b>	0.531	<b>Durbin-Watson:</b>	1.935
<b>Prob(Omnibus):</b>	0.767	<b>Jarque-Bera (JB):</b>	0.669
<b>Skew:</b>	-0.089	<b>Prob(JB):</b>	0.716
<b>Kurtosis:</b>	2.779	<b>Cond. No.</b>	338.

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# MULTIPLE LINEAR REGRESSION

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- A multiple linear model assumes the relationship:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \cdots + \beta_p X_p + \varepsilon$$

- We interpret  $\beta_j$  as the average effect on  $Y$  due to a one unit increase in  $X_j$  while holding all other predictors constant
- In the advertising model, this equation becomes:

$$sales = \beta_0 + \beta_1 * TV + \beta_2 * Radio + \beta_3 * Newspaper + \varepsilon$$

- Similarly, we estimate  $\beta_0, \beta_1, \dots, \beta_p$  as values that minimize the sum of square residuals

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# MULTIPLE LINEAR REGRESSION

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- Simple linear regression with one variable can explain some variance, but using multiple variables can be much more powerful.
- We want our multiple variables to be mostly independent to avoid multicollinearity.
- Multicollinearity, when two or more variables in a regression are highly correlated, can cause problems with the model.
- *“Essentially, all models are wrong, but some are useful”* – George Box
- *“The only way to find out what will happen when a complex system is disturbed is to disturb the system, not merely to observe it passively”* – Fred Mosteller and John Tukey

# MULTIPLE LINEAR REGRESSION

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- In the multiple regression setting with  $p$  predictors, we need to ask whether all the regression coefficients are zero
- We thus test the null hypothesis:
  - $H_0: \beta_0 = \beta_1 = \cdots \beta_p = 0$versus the alternative hypothesis:
  - $H_A: \text{at least one of } \beta_j \text{ is non zero}$
- This hypothesis test is performed by computing the F-statistic

$$F = \frac{(TSS - RSS)/p}{RSS/(n - p - 1)}$$



# MULTIPLE LINEAR REGRESSION

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- When there is no relationship between the response and the predictors, we expect the F-statistic to take a value close to 1
- On the other hand if  $H_A$  is true, we expect F to be greater than 1

# MULTIPLE LINEAR REGRESSION

- ▶ The F-statistic is large and its p-value almost zero so we can reject the null hypothesis that all the regression coefficients are zero
- ▶ The p-values for the TV and Radio coefficients are  $< 0.05$  and therefore are considered statistically significant
- ▶ The multivariate model has a R-squared of 0.897, indicating a high proportion of the Sales variance is explained by the three predictors

OLS Regression Results

<b>Dep. Variable:</b>	Sales	<b>R-squared:</b>	0.897
<b>Model:</b>	OLS	<b>Adj. R-squared:</b>	0.896
<b>Method:</b>	Least Squares	<b>F-statistic:</b>	570.3
<b>Date:</b>	Sun, 11 Jun 2017	<b>Prob (F-statistic):</b>	1.58e-96
<b>Time:</b>	17:14:37	<b>Log-Likelihood:</b>	-386.18
<b>No. Observations:</b>	200	<b>AIC:</b>	780.4
<b>Df Residuals:</b>	196	<b>BIC:</b>	793.6
<b>Df Model:</b>	3		
<b>Covariance Type:</b>	nonrobust		

	coef	std err	t	P> t	[95.0% Conf. Int.]
<b>Intercept</b>	2.9389	0.312	9.422	0.000	2.324 3.554
<b>TV</b>	0.0458	0.001	32.809	0.000	0.043 0.049
<b>Radio</b>	0.1885	0.009	21.893	0.000	0.172 0.206
<b>Newspaper</b>	-0.0010	0.006	-0.177	0.860	-0.013 0.011

<b>Omnibus:</b>	60.414	<b>Durbin-Watson:</b>	2.084
<b>Prob(Omnibus):</b>	0.000	<b>Jarque-Bera (JB):</b>	151.241
<b>Skew:</b>	-1.327	<b>Prob(JB):</b>	1.44e-33
<b>Kurtosis:</b>	6.332	<b>Cond. No.</b>	454.

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## SELECTING VARIABLES: FORWARD SELECTION

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- Begin with the null model that contains an intercept but no predictors
- We then fit  $p$  simple linear regressions and add to the null model the variable that results in the lowest RSS
- We then add to that model the variable that results in the lowest RSS for the new two-variable model
- This approach is continued until some stopping rule is satisfied e.g. all remaining variables have a  $p$ -value above some threshold

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## SELECTING VARIABLES: BACKWARD SELECTION

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- We start with all variables in the model
- Remove the variable with the largest p-value i.e. the variable that is the least statistically significant
- The new  $(p-1)$  variable model is fit and the variable with the largest – value is removed
- This procedure continues until a stopping rule is reached e.g. all remaining variables have a p-value below some threshold

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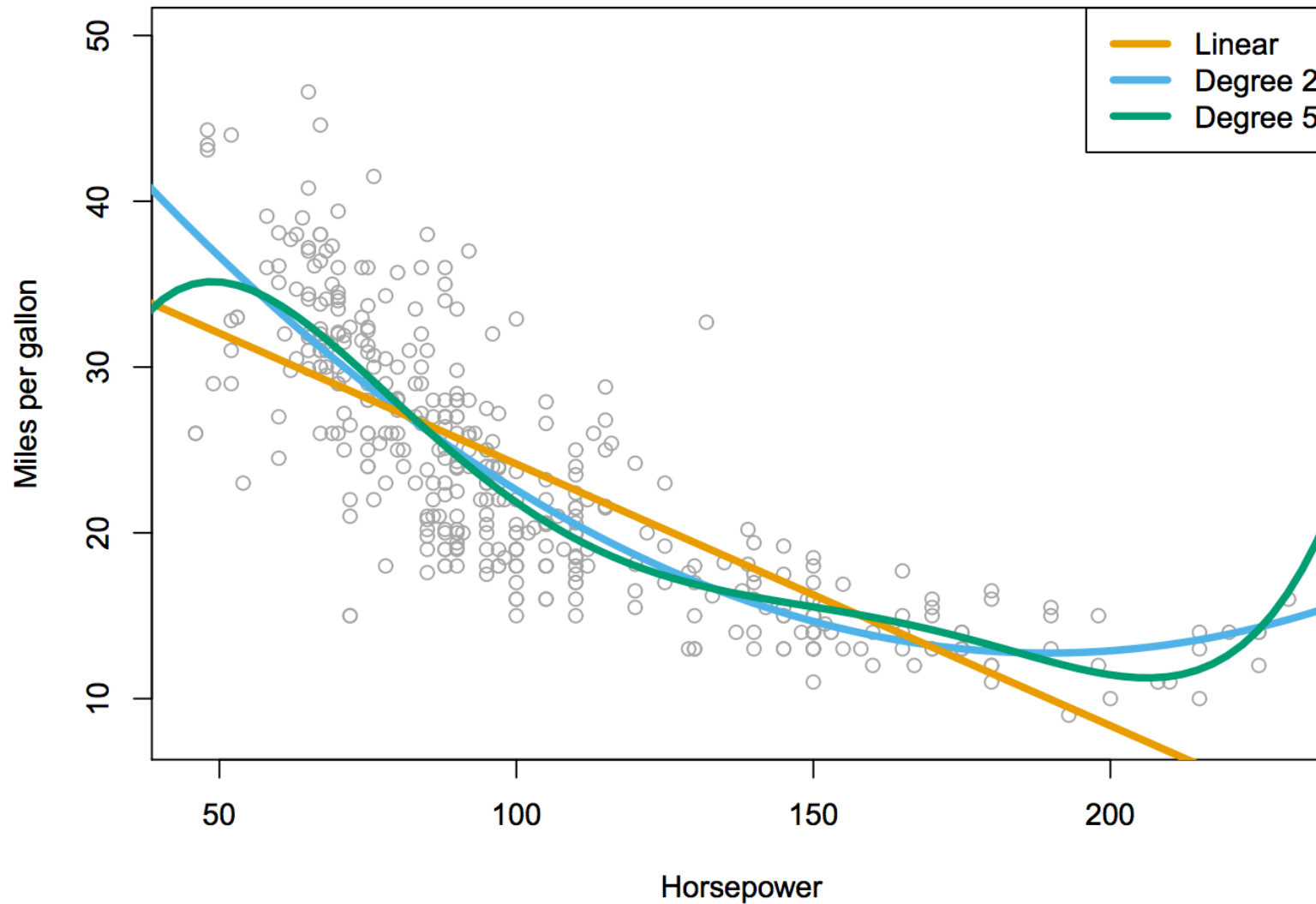
## MODEL EXTENSIONS: INTERACTIONS

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- Suppose that spending money on radio advertising actually increases the effectiveness of TV advertising, thus the slope term for TV should increase as Radio increases
- In this scenario, given a fixed budget, spending half on Radio and half on TV may increase sales more than allocating the entire amount to either
- In business, this is known as the synergy effect, and in statistics it is referred to as an interaction effect
- Model takes the form:

$$sales = \beta_0 + \beta_1 * TV + \beta_2 * Radio + \beta_3 * (Radio * TV) + \varepsilon$$

# MODEL EXTENSIONS: POLYNOMIALS



- The figure suggests that including polynomial terms may provide a better fit

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**GUIDED PRACTICE**

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# **SIMPLE REGRESSION ANALYSIS IN SKLEARN**

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# SIMPLE LINEAR REGRESSION ANALYSIS IN SKLEARN

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- Sklearn defines models as *objects* (in the OOP sense).
- You can use the following principles:
  - All sklearn modeling classes are based on the [base estimator](#). This means all models take a similar form.
  - All estimators take a matrix  $\mathbf{X}$ , either sparse or dense.
  - Supervised estimators also take a vector  $\mathbf{y}$  (the response).
  - Estimators can be customized through setting the appropriate parameters.



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# CLASSES AND OBJECTS IN OBJECT ORIENTED PROGRAMMING

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- **Classes** are an abstraction for a complex set of ideas, e.g. *human*.
- Specific **instances** of classes can be created as **objects**.
  - *john\_smith = human()*
- Objects have **properties**. These are attributes or other information.
  - *john\_smith.age*
  - *john\_smith.gender*
- Objects have **methods**. These are procedures associated with a class/object.
  - *john\_smith.breathe()*
  - *john\_smith.walk()*

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# SIMPLE LINEAR REGRESSION ANALYSIS IN SKLEARN

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- General format for sklearn model classes and methods

```
# generate an instance of an estimator class
estimator = base_models.AnySKLearnObject()
# fit your data
estimator.fit(X, y)
# score it with the default scoring method (recommended to use the metrics module in the future)
estimator.score(X, y)
# predict a new set of data
estimator.predict(new_X)
# transform a new X if changes were made to the original X while fitting
estimator.transform(new_X)
```

- LinearRegression() doesn't have a transform function
- With this information, we can build a simple process for linear regression.

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**CONCLUSION**

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# TOPIC REVIEW

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# INTRODUCTION TO REGRESSION ANALYSIS

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## LEARNING OBJECTIVES

- Define simple linear regression
- Build a linear regression model using statsmodels and sci-kit learn
- Evaluate model fit using statistical analysis

# INTRODUCTION TO REGRESSION ANALYSIS

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## Q & A