

Ren Zhongjie

Business Analytic/Business System Implementation | Consulting

(+44)07562228279 | adamren1216@163.com, 1996, male

Self-assessment

- **Wide range of industries:** Involving projects in multiple industries, such as new energy vehicle battery industry, architectural design industry, large air conditioning equipment industry, smart home appliance industry, network technology solution industry, etc.
- **Multitasking and project management**
- **Communication and coordination skills**
- **Quick learning abilities**
- **Data analytic Skills**
- **Programming experience in Python, R or SQL**
- **Variety of work skills:** Used Microsoft D365 CRM system, SAP C4C system, Microsoft software.

Work experience

2020.11-2024.9 PwC China Beijing

Consultant | Department: Digital Consulting | report to superior: project managers, project partners and clients

- **Industry/Enterprise Research:** Participated in research on digital building design industry, new energy vehicle industry and other industries.
- **Business Management Analysis and System Programming:** Participated in 6 projects over three years, which included leads management, after-sales services, supplier management, and customer management system Implementation.
- **Data Analysis:** Assess the enterprise's current business indicators by conducting customer interviews, creating relevant business reports using historical data, and assisting customers in designing after-sales service indicators.
- **Project Progress Control:** It includes Breaking down project task items and estimating how many persons and days will cost in particular period in project. Also, I regularly monitor and report on key tasks, conduct weekly project summaries, present and provide feedback on achievements to senior executives of the enterprise and clients.

Project Experience

2023.12-2024.9 Project Module Owner

Huawei Supplier Management Insights Project

- **Project overview:** Insight analysis of excellent practices in the industry, procurement organization management and cooperation methods for supply chain partners, and reference and learning effects for the company's own business.
 - **Bench-marking Companies Researching:** For companies A and T, both leaders in supplier management, explore their value across dimensions such as sourcing, on-boarding, collaboration,

and development. Conducting multiple interviews with experts, compiling reports for customers, and summarizing 18 key points of supplier management value to present to customers.

- **Data Analysis:** Based on the different management models of companies A and T, using marketing data analyze the reasons for their differences, and understand their management methods that align with the characteristics of existing companies.
- **Communication and Reporting:** Organizing the regular communication at scheduled intervals, adjust the content according to the needs or questions raised by clients.

2023.08-2023.12

Project Site Owner

Roborock Technology CRM Implementation Operation and Maintenance Project

- **Project Overview:** Improving the efficiency of digital business system and the accuracy of online data collection which is used for business analysis for future sales growth:
 - **Customer Management:** Optimize Customer information in the existing system to support customers in associating multiple customer address details and customer assets, etc. Using customer sales data to analyze the pattern of product sales and other indicators in different periods, then we can change the product sales strategy based on analysis conclusion.
 - **Service Delivery Management:** Optimize the customer service request functions to improve access to after-sales issues, achieve clear classification of customer feedback, and deliver subsequent solutions.
 - **Product Inventory Optimization:** In response to the problem of chaotic warehouse receipt and delivery in the delivery business system, we implemented strict control, such as scanning product serial numbers and verifying prefixes during system receipt and delivery.

2022.09-2023.7

Project Module Owner

Hisense LTC Transformation Project

- **Project Overview:** Diagnose business problems and maturity assessment in the early stage, and design the positioning, overall targets, and digital business system of Hisense LTC in the future.
 - **Designing Business Process & KPI:** list the problems based on company colleagues' feedback and Clients' feedback to find existing problems, and using other success business case to provide suggestions. Then we evaluate the whole business processes and business indicators that can be reused for the future reference of new subsidiaries.
 - **Overall Project Management:** Host weekly meetings to inform customers of the current progress and subsequent task arrangements based on the completion of weekly tasks and organize internal meetings once a week to timely update internal tasks to ensure that the information of each group is connected.

Educational Background

2019.08 – 2020.09

Clark University (US)

Financial Mathematics | graduate

2015.09- 2019.06

University of California, Irvine (US)

Applied Mathematics | undergraduate