```
import pandas as pd
import seaborn as sns
from matplotlib import pyplot as plt
import numpy as np
from scipy import stats
from scipy.stats import shapiro, f_oneway, skew, kurtosis, wilcoxon,
ttest rel, chi2 contingency
import statsmodels.api as sm
from sklearn.metrics import classification report, confusion matrix
from sklearn.preprocessing import StandardScaler
import warnings
warnings.filterwarnings('ignore')
df = pd.read csv('./data.csv')
df.head(10)
                     Timestamp \
0
    2025/06/21 5:22:28 pm EEST
    2025/06/21 5:29:05 pm EEST
1
2
    2025/06/21 5:59:31 pm EEST
3
    2025/06/21 6:36:08 pm EEST
4
    2025/06/21 7:41:10 pm EEST
5
    2025/06/21 7:41:13 pm EEST
6
    2025/06/21 7:43:09 pm EEST
7
    2025/06/21 9:25:23 pm EEST
8
  2025/06/21 10:18:19 pm EEST
  2025/06/21 10:32:55 pm EEST
 Are you 18 years or older and willing to participate voluntarily?
0
                                                  Yes
1
                                                  Yes
                                                  Yes
3
                                                  Yes
                                                  Yes
5
                                                  Yes
6
                                                  Yes
7
                                                  Yes
8
                                                  Yes
9
                                                  Yes
```

```
What is your age group?
                                 What is your gender?
0
                          23-27
                                                    Male
1
                          23-27
                                                    Male
2
                          28-50
                                                  Female
3
                          23-27
                                                    Male
4
                          23-27
                                                  Female
5
                          23-27
                                                  Female
6
                          23-27
                                                  Female
7
                          28-50
                                                  Female
8
                                                    Male
                          23-27
9
                                                  Female
                          28-50
  What is your highest level of education? \
0
                                      Master's
                                      Master's
1
2
                                      Master's
3
                                      Master's
4
                                      Master's
5
                                    Bachelor's
6
                                      Master's
7
                                      Master's
8
                                    Bachelor's
9
                                    Bachelor's
   How often do you watch video ads on platforms like YouTube,
Instagram, or TikTok?
                                                      5
                                                      5
                                                      5
2
3
                                                      4
                                                      1
5
                                                      3
6
                                                      3
                                                      5
                                                      3
8
                                                      2
   How familiar are you with AI-generated content (e.g., AI-made
videos/images)?
                                                      4
```

```
1
                                                                    5
                                                                    5
2
3
                                                                    5
                                                                    5
5
                                                                    5
                                                                    5
                                                                    4
                                                                    5
8
9
                                                                    1
     Ad: A
                Ad: B
                             The ad feels original and creative?_A
                         5
            3
0
                         5
            3
1
                                                                             3
3
5
3
2
2
3
4
5
6
7
            3
                         3
            3
3
2
                         4
                         5
3
                         4
                         3
            3
8
            4
                         5
9
    The ad presents the product in an imaginative way?_B \
0
                                                                    4
1
                                                                    4
4
5
3
3
2
2
3
4
5
6
7
8
9
    The ad feels genuine and trustworthy?_B \
0
                                                      5
4
1
2
3
4
5
                                                      3
5
3
```

```
6
7
                                              3 2
8
   The ad aligns well with what I expect from a fashion brand?_B \
0
1
                                                         4
2
                                                         4
3
                                                         5
4
                                                         5
5
                                                         3
                                                         4
7
                                                         3
8
                                                         2
9
   This ad appears to have been produced quickly?_B \
0
                                                        2
1
2
                                                        4
3
                                                        3
                                                        1
4
5
                                                        4
6
                                                        3
                                                        4
7
8
                                                        5
9
   The visual quality suggests minimal production time?_B \
0
                                                         2
1
2
                                                         4
3
                                                         4
4
                                                         1
5
                                                         3
                                                         4
7
                                                         4
8
                                                         5
9
   This ad seems inexpensive to produce?_B \
0
                                              1
1
2
3
4
                                              4
                                              3
                                              1
5
6
7
                                              4
                                              3
```

```
8
                                             5
                                            4
9
   I believe less effort or budget went into making this ad?_B \
0
                                                       2
4
1
2
                                                        2
4
                                                        1
5
                                                       3
                                                       2
6
                                                        4
7
                                                       5
8
9
   Which ad did you prefer overall?
0
                                    Ad B
1
                                    Ad B
2
                                    Ad A
3
                                    Ad B
4
                                    Ad A
5
                                    Ad B
6
                                    Ad B
7
                                    Ad B
8
                                    Ad B
9
                                    Ad A
   Which ad do you think was created using AI?
0
                                                Ad B
1
                                                Ad A
2
                                                Ad B
3
                                                Ad A
4
                                                Ad A
5
                                                Ad A
6
                                                Ad A
7
                                                Ad A
8
                                                Ad B
9
                                                Ad A
   Would you mind if ads were created using AI as long as they are
effective?
                                                      No
1
                                                      No
                                                     Yes
                                                      No
                                                     Yes
4
```

```
5
                                                  No
                                                  No
7
                                                  No
8
                                                 Yes
                                                  No
[10 rows x 28 columns]
df.columns
Index(['Timestamp',
       'Are you 18 years or older and willing to participate
voluntarily? ',
         What is your age group? ', 'What is your gender? ',
       'What is your highest level of education? ',
       'How often do you watch video ads on platforms like YouTube,
Instagram, or TikTok? ',
       'How familiar are you with AI-generated content (e.g., AI-made
videos/images)? ',
       ' Ad: A ', 'Ad: B ', 'The ad feels original and creative? A',
       'The ad presents the product in an imaginative way? A',
       'The ad feels genuine and trustworthy? A',
       'The ad aligns well with what I expect from a fashion brand?
Α',
       'This ad appears to have been produced quickly? A',
       'The visual quality suggests minimal production time? A',
       'This ad seems inexpensive to produce? A',
       'I believe less effort or budget went into making this ad? A',
       'The ad feels original and creative?_B',
       'The ad presents the product in an imaginative way? B',
       'The ad feels genuine and trustworthy? B',
       'The ad aligns well with what I expect from a fashion brand?
В',
       'This ad appears to have been produced quickly? B',
       'The visual quality suggests minimal production time? B',
       'This ad seems inexpensive to produce? B',
       'I believe less effort or budget went into making this ad? B',
       'Which ad did you prefer overall? ',
       'Which ad do you think was created using AI? ',
       'Would you mind if ads were created using AI as long as they
are effective? '],
      dtype='object')
df = df[[ ' What is your age group? ', 'What is your gender? ',
       'What is your highest level of education?
```

```
'How often do you watch video ads on platforms like YouTube,
Instagram, or TikTok? ',
       'How familiar are you with AI-generated content (e.g., AI-made
videos/images)? ','The ad feels original and creative? A',
       'The ad presents the product in an imaginative way? A',
       'The ad feels genuine and trustworthy? A',
       'The ad aligns well with what I expect from a fashion brand?
_A',
       'This ad appears to have been produced quickly? A',
       'The visual quality suggests minimal production time? A',
       'This ad seems inexpensive to produce? A',
       'I believe less effort or budget went into making this ad? A',
       'The ad feels original and creative? B',
       'The ad presents the product in an imaginative way? B',
       'The ad feels genuine and trustworthy?_B',
       'The ad aligns well with what I expect from a fashion brand?
_B',
       'This ad appears to have been produced quickly? B',
       'The visual quality suggests minimal production time? B',
       'This ad seems inexpensive to produce?_B',
       'I believe less effort or budget went into making this ad? B',
       'Which ad did you prefer overall? ',
       'Which ad do you think was created using AI? ']]
len(df.columns)
23
dff = pd.DataFrame({
    'age': df[' What is your age group? '], 'gender': df['What is
your gender? '], 'ad_exposure': df['How often do you watch video ads
on platforms like YouTube, Instagram, or TikTok? '], 'ai_exposure':
df[ 'How familiar are you with AI-generated content (e.g., AI-made
videos/images)? '], 'creativity a': df[['The ad feels original and
creative?_A', 'The ad presents the product in an imaginative way?
A']].mean(axis=1), 'creativity b': df[['The ad feels original and
creative? B', 'The ad presents the product in an imaginative way?
_B']].mean(axis=1), 'authenticity_a': df[['The ad feels genuine and
trustworthy? A', 'The ad aligns well with what I expect from a
fashion brand? A']].mean(axis=1), 'authenticity_b': df[['The ad feels
genuine and trustworthy? B', 'The ad aligns well with what I expect
from a fashion brand? B']].mean(axis=1), 'production speed a':
df[['This ad appears to have been produced quickly? A', 'The visual
quality suggests minimal production time? A']].mean(axis=1),
'production speed b': df[['This ad appears to have been produced
quickly?_B', 'The visual quality suggests minimal production time?
_B']].mean(axis=1), 'cost_eff_a': df[['This ad seems inexpensive to produce?_A', 'I believe less effort or budget went into making this
ad? A']].mean(axis=1), 'cost eff b': df[['This ad seems inexpensive
to produce? B', 'I believe less effort or budget went into making this
```

```
ad?_B']].mean(axis=1), 'ad_preference' : df['Which ad did you prefer
overall? '] , 'ad prediction': df['Which ad do you think was created
using AI? ']
})
dff.columns
'production speed a', 'production speed b', 'cost eff a',
'cost eff b',
      'ad_preference', 'ad_prediction'],
     dtype='object')
dff.head()
    age gender ad exposure ai exposure creativity a creativity b
0 23-27
           Male
                          5
                                                  4.0
                                                               5.0
                                      4
1 23-27
                                      5
                                                  3.0
                                                               4.5
           Male
2 28-50
        Female
                                      5
                                                  3.0
                                                               4.0
3 23-27
           Male
                                      5
                                                  3.0
                                                               4.0
                                      5
                                                  5.0
                                                               5.0
4 23-27 Female
  authenticity_a authenticity_b production_speed_a
production_speed_b \
             4.0
                            5.0
                                               5.0
5.0
1
             3.0
                            4.5
                                               4.5
2.0
                            4.0
                                               4.0
2
             4.0
4.0
             2.5
                            4.0
                                               4.5
3
3.5
             5.0
                            5.0
                                               1.0
4
1.0
  cost_eff_a cost_eff_b ad_preference ad_prediction
                                 Ad B
0
         3.0
                    5.0
                                              Ad B
         5.0
                    1.5
                                 Ad B
                                              Ad A
1
2
         3.5
                    4.0
                                 Ad A
                                              Ad B
3
         4.5
                    2.5
                                 Ad B
                                              Ad A
         1.0
                    1.0
                                 Ad A
                                              Ad A
dff['age'].unique()
```

```
array(['23-27', '28-50', '18-22', '51 and above'], dtype=object)
dff['gender'].unique()
array(['Male', 'Female', 'Other'], dtype=object)
ad mapping = {'Ad A': 1, 'Ad B': 2}
dff['ad preference'] = dff['ad preference'].map(ad mapping)
dff['ad prediction'] = dff['ad prediction'].map(ad mapping)
age mapping = \{'18-22': 1, '23-27': 2, '28-50': 3, '51 \text{ and above': 4}\}
gender mapping = {'Male': 1, 'Female': 2, 'Other': 3}
dff['age'] = dff['age'].map(age mapping)
dff['gender'] = dff['gender'].map(gender mapping)
dff.head()
   age gender ad_exposure ai_exposure creativity a
creativity_b \
0 2
                           5
                                                     4.0
                                                                   5.0
             1
                           5
     2
             1
                                        5
                                                     3.0
                                                                   4.5
2
                           5
                                                                   4.0
     3
             2
                                        5
                                                     3.0
                                                                   4.0
3
     2
             1
                           4
                                        5
                                                     3.0
     2
             2
                                                     5.0
                                                                   5.0
                           1
   authenticity_a authenticity_b production_speed_a
production speed b \
              4.0
                               5.0
                                                    5.0
5.0
              3.0
                               4.5
                                                    4.5
1
2.0
                                                    4.0
2
              4.0
                               4.0
4.0
3
              2.5
                               4.0
                                                    4.5
3.5
              5.0
                               5.0
                                                    1.0
4
1.0
   cost eff a cost eff b
                           ad preference ad prediction
0
          3.0
                       5.0
                                        2
                                                        2
1
          5.0
                       1.5
                                        2
                                                        1
2
          3.5
                       4.0
                                        1
                                                        2
                                        2
3
          4.5
                       2.5
                                                        1
4
          1.0
                       1.0
                                        1
                                                        1
```

### data mean

```
dff.mean()
                       2.305556
age
gender
                       1.488889
                       4.122222
ad exposure
                       4.194444
ai exposure
creativity a
                       3.669444
creativity b
                       3.730556
authenticity a
                       3.541667
authenticity b
                       3.647222
production_speed_a
                       3.333333
production speed b
                       3.172222
cost eff a
                       3.247222
cost eff b
                       2.980556
ad preference
                       1.500000
ad prediction
                       1.494444
dtype: float64
```

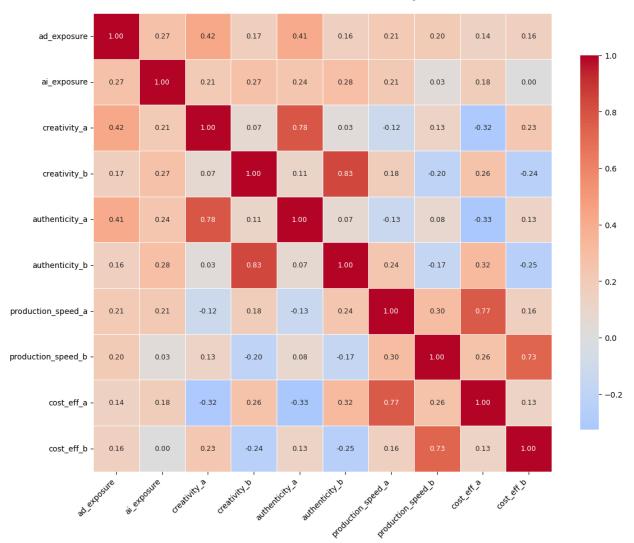
### data standard deviation

```
dff.std()
                      0.832961
age
                      0.533659
gender
ad exposure
                      0.961002
                      1.008884
ai exposure
creativity a
                      1.141111
creativity b
                      1.093868
authenticity a
                      1.040889
authenticity b
                      1.047339
production_speed_a
                      1.160331
production speed b
                      1.087412
cost eff a
                      1.213860
cost eff b
                      1.221735
ad preference
                      0.501395
ad prediction
                      0.501364
dtype: float64
dff[['ad exposure', 'ai exposure', 'creativity a',
       'creativity b', 'authenticity a', 'authenticity b',
       'production_speed_a', 'production_speed_b', 'cost_eff_a',
       'cost eff b']].corr()
                    ad exposure ai exposure creativity a
creativity b \
ad exposure
                       1.000000
                                     0.274981
                                                   0.421676
```

0.167021				
ai_exposure 0.265415	0.274981	1.000000	0.211427	
creativity_a 0.071467	0.421676	0.211427	1.000000	
creativity_b 1.000000	0.167021	0.265415	0.071467	
authenticity_a	0.410958	0.242276	0.778320	
0.112953 authenticity_b	0.159640	0.282053	0.026924	
0.834539 production_speed_a 0.180094	0.206246	0.213956	-0.116733	
production_speed_b 0.203821	0.198930	0.027866	0.130551	-
cost_eff_a 0.263973	0.136782	0.179495	-0.317778	
0.203973 cost_eff_b 0.242218	0.159057	0.000818	0.231789	-
01242210	outhorticity o	authenticity	, h product	ion speed a
\	authenticity_a	authenticity	y_b product	ion_speeu_a
ad_exposure	0.410958	0.1596	640	0.206246
ai_exposure	0.242276	0.2820	953	0.213956
creativity_a	0.778320	0.0269	924	-0.116733
creativity_b	0.112953	0.834	539	0.180094
authenticity_a	1.000000	0.072	491	-0.132984
authenticity_b	0.072491	1.0000	900	0.242110
<pre>production_speed_a</pre>	-0.132984	0.242	110	1.000000
<pre>production_speed_b</pre>	0.084935	-0.1670	994	0.298496
cost_eff_a	-0.325444	0.320	559	0.771134
cost_eff_b	0.133530	-0.248	795	0.162231
ad_exposure ai_exposure creativity_a creativity_b authenticity_a	production_spee 0.198 0.027 0.130 -0.203 0.084	930 0.1363 866 0.1794 551 -0.3173 821 0.2639 935 -0.3254	782 0.159 495 0.000 778 0.231 973 -0.242 444 0.133	057 818 789 218 530
authenticity_b	-0.167	094 0.320	559 -0.248	793

```
0.298496
                                          0.771134
                                                      0.162231
production speed a
production speed b
                              1.000000
                                          0.261714
                                                      0.727914
cost eff a
                              0.261714
                                          1.000000
                                                      0.134165
cost eff b
                              0.727914 0.134165
                                                      1.000000
correlation matrix = dff[['ad exposure', 'ai exposure',
'creativity a',
                          'creativity b', 'authenticity a',
'authenticity b',
                          'production speed a', 'production speed b',
'cost eff a',
                          'cost eff b']].corr()
plt.figure(figsize=(12, 10))
sns.heatmap(correlation matrix,
            annot=True,
                                 # Show correlation values
           cmap='coolwarm',  # Color scheme (blue-white-red)
center=0,  # Center colormap at 0
                             # Make cells square
           square=True,
            fmt='.2f',
                                 # Format numbers to 2 decimal places
(better for larger matrix)
            cbar kws={'shrink': 0.8}, # Adjust colorbar size
            linewidths=0.5, # Add lines between cells
            annot kws={'size': 9}) # Smaller text size for
readability
plt.title('Correlation Matrix Heatmap', fontsize=16,
fontweight='bold', pad=20)
plt.xlabel('') # Remove x-axis label (redundant with tick labels)
plt.ylabel('') # Remove y-axis label (redundant with tick labels)
plt.xticks(rotation=45, ha='right') # Rotate x-axis labels for better
readability
plt.yticks(rotation=0)
                       # Keep y-axis labels horizontal
plt.tight layout()
plt.show()
print("Correlation Matrix:")
print(correlation matrix.round(3))
```

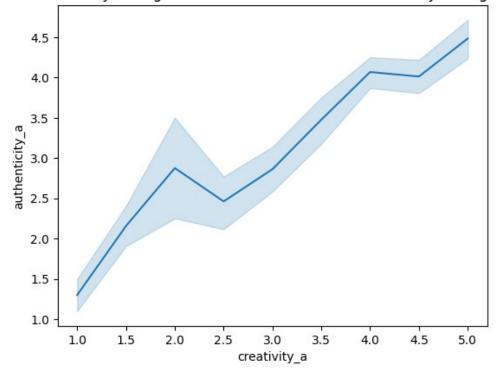
#### **Correlation Matrix Heatmap**



Correlation Matrix:			
	ad_exposure	ai_exposure	creativity_a
creativity_b \			
ad_exposure	1.000	0.275	0.422
0.167			
ai_exposure	0.275	1.000	0.211
0.265			
creativity_a	0.422	0.211	1.000
0.071			
creativity_b	0.167	0.265	0.071
1.000			
authenticity_a	0.411	0.242	0.778
0.113			
authenticity_b	0.160	0.282	0.027
0.835			
<pre>production_speed_a</pre>	0.206	0.214	-0.117

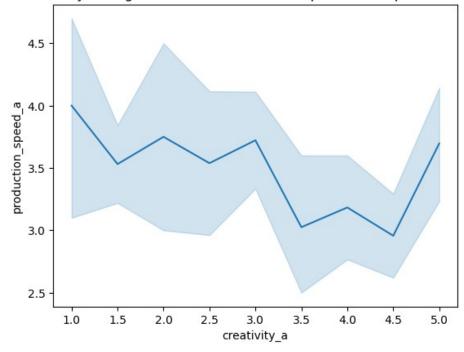
0.180				
<pre>production_speed_b 0.204</pre>	0.199	0.028	0.131	-
cost_eff_a	0.137	0.179	-0.318	
0.264 cost_eff_b	0.159	0.001	0.232	-
0.242				
\	authenticity_a a	authenticity_b	production_	speed_a
ad_exposure	0.411	0.160		0.206
ai_exposure	0.242	0.282		0.214
creativity_a	0.778	0.027		-0.117
creativity_b	0.113	0.835		0.180
authenticity_a	1.000	0.072		-0.133
authenticity_b	0.072	1.000		0.242
production_speed_a	-0.133	0.242		1.000
production_speed_b	0.085	-0.167		0.298
cost_eff_a	-0.325	0.321		0.771
cost_eff_b	0.134	-0.249		0.162
ad_exposure ai_exposure creativity_a creativity_b authenticity_b production_speed_a production_speed_b cost_eff_a cost_eff_b sns.lineplot(data=d plt.title('Perceive authenticity of AI-	d creativity of Al	0.137 0.137 0.179 0.179 0.318 0.4 0.264 0.325 0.321 0.321 0.00 0.262 1.000 0.134 a', y='authent		
plt.show()				

#### Perceived creativity of Al-generated Ad vs Perceived authenticity of Al-generated Ad



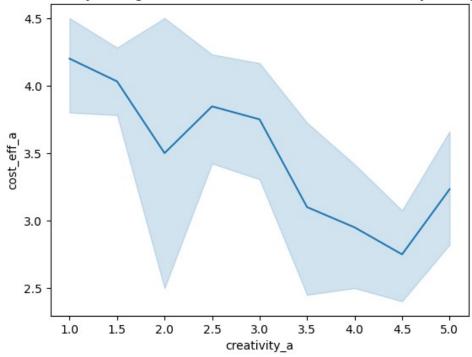
sns.lineplot(data=dff, x='creativity\_a', y='production\_speed\_a')
plt.title('Perceived creativity of AI-generated Ad vs Perceived
production speed of AI-generated Ad')
plt.show()

#### Perceived creativity of Al-generated Ad vs Perceived production speed of Al-generated Ad



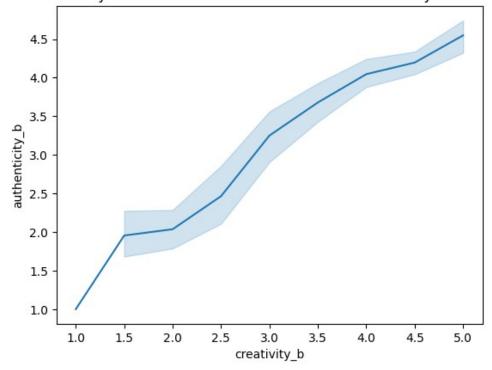
sns.lineplot(data=dff, x='creativity\_a', y='cost\_eff\_a')
plt.title('Perceived creativity of AI-generated Ad vs Perceived cost
efficiency of AI-generated Ad')
plt.show()

#### Perceived creativity of Al-generated Ad vs Perceived cost efficiency of Al-generated Ad



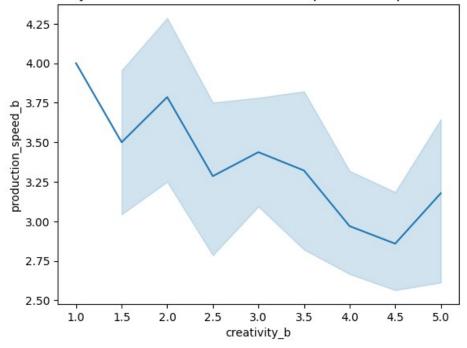
```
sns.lineplot(data=dff, x='creativity_b', y='authenticity_b')
plt.title('Perceived creativity of human-made Ad vs Perceived
authenticity of human-made Ad')
plt.show()
```

Perceived creativity of human-made Ad vs Perceived authenticity of human-made Ad



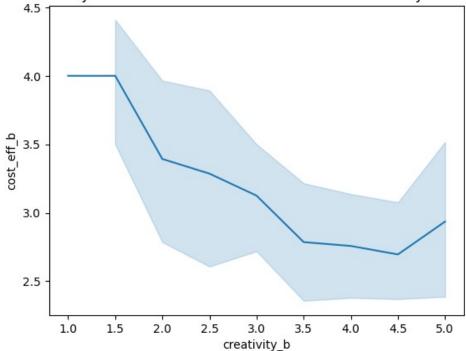
sns.lineplot(data=dff, x='creativity\_b', y='production\_speed\_b')
plt.title('Perceived creativity of human-made Ad vs Perceived
production speed of human-made Ad')
plt.show()

#### Perceived creativity of human-made Ad vs Perceived production speed of human-made Ad



sns.lineplot(data=dff, x='creativity\_b', y='cost\_eff\_b')
plt.title('Perceived creativity of human-made Ad vs Perceived cost
efficiency of human-made Ad')
plt.show()

Perceived creativity of human-made Ad vs Perceived cost efficiency of human-made Ad



# Overall advertisement preference and prediction breakdown

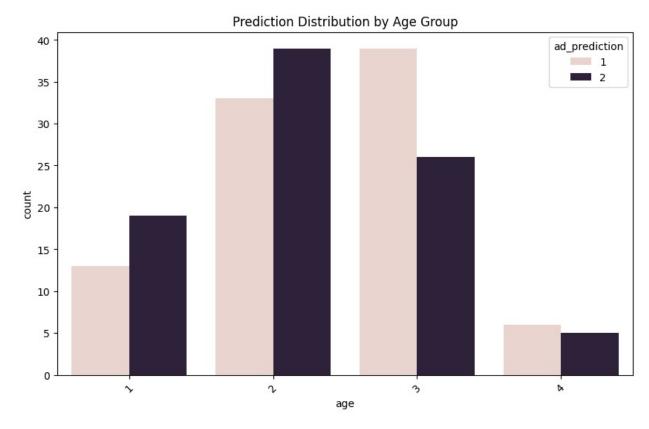
```
dff['ad_preference'].value_counts()
ad_preference
2    90
1    90
Name: count, dtype: int64

dff['ad_prediction'].value_counts()
ad_prediction
1    91
2    89
Name: count, dtype: int64
```

# Advertisement prediction breakdown by age and ai exposure

```
dff.groupby(['age', 'ai_exposure'])['ad_prediction'].value_counts()
     ai_exposure ad_prediction
                                          1
                     2
      3
                                          4
                     1
      4
                     2
                     2
                                         12
     5
                     1
                                          4
                     2
2
     2
                                          2
                     2
     3
                     1
                                          5
                     2
     4
                                         10
                     1
                                          8
                                         20
     5
                     2
                                         19
                     1
3
                                          2
     1
                     2
                                          1
                     1
     2
                                          1
                     1
      3
                     2
                                          1
                     1
                                         14
                     2
     5
                     1
                                         18
```

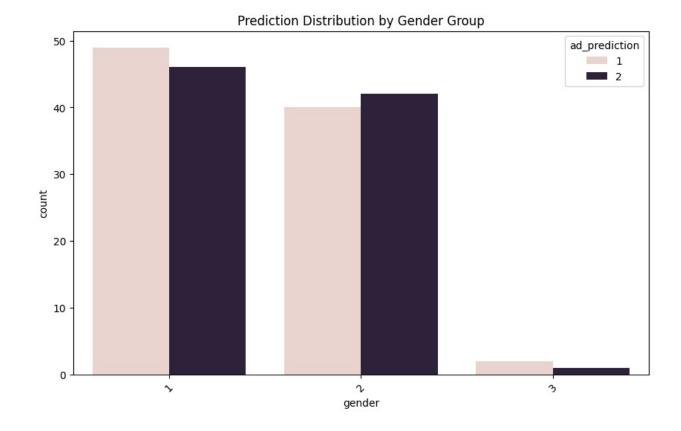
```
2
2
                                      17
4
     1
                                       1
                   1
     2
                                       2
                   2
                                       1
                   1
     3
                                       1
                   2
                                       1
                   1
     4
                                       3
                   2
                                       1
Name: count, dtype: int64
plt.figure(figsize=(10, 6))
sns.countplot(data=dff, x='age', hue='ad_prediction')
plt.title('Prediction Distribution by Age Group')
plt.xticks(rotation=45)
plt.show()
```



# Advertisement prediction breakdown by gender and ai exposure

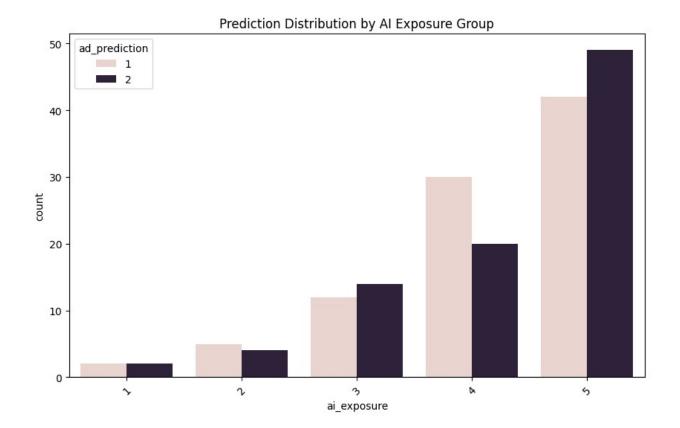
dff.groupby(['gender', 'ai\_exposure'])['ad\_prediction'].value\_counts()

```
gender ai_exposure ad_prediction
                                         2
                      1
                      2
        3
                      1
                                         8
                      2
                                         5
        4
                      1
                                        13
                      2
                                        10
                      2
        5
                                        29
                      1
                                        26
2
                      1
        1
                                         2
                      2
                                         2
                      1
                                         3
        2
                                         2
                      2
                      2
1
                                         8
        3
                                         3
                      1
        4
                                        17
                      2
                                        10
                      2
        5
                                        20
                      1
                                        15
3
        3
                      1
                                         1
                      2
                                         1
                      1
                                         1
Name: count, dtype: int64
plt.figure(figsize=(10, 6))
sns.countplot(data=dff, x='gender', hue='ad_prediction')
plt.title('Prediction Distribution by Gender Group')
plt.xticks(rotation=45)
plt.show()
```



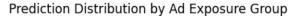
# Advertisement prediction breakdown by ai exposure

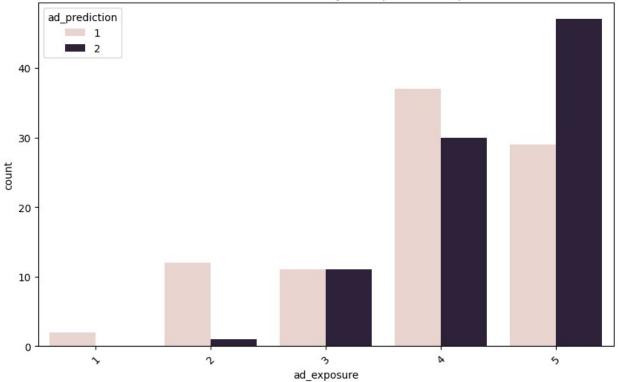
```
dff.groupby('ai_exposure')['ad_prediction'].value_counts()
             ad_prediction
ai_exposure
              1
                                 2
             2
                                 2
2
              1
                                 5
              2
                                 4
3
              2
                                14
              1
                                12
              1
4
                               30
              2
                                20
              2
5
                               49
                               42
Name: count, dtype: int64
plt.figure(figsize=(10, 6))
sns.countplot(data=dff, x='ai_exposure', hue='ad_prediction')
plt.title('Prediction Distribution by AI Exposure Group')
plt.xticks(rotation=45)
plt.show()
```



# Advertisement prediction breakdown by ad exposure

```
dff.groupby('ad_exposure')['ad_prediction'].value_counts()
ad_exposure
             ad_prediction
              1
                                 2
2
              1
                                12
              2
                                 1
3
              1
                                11
              2
                                11
              1
                                37
4
              2
                                30
              2
5
                               47
              1
                               29
Name: count, dtype: int64
plt.figure(figsize=(10, 6))
sns.countplot(data=dff, x='ad_exposure', hue='ad_prediction')
plt.title('Prediction Distribution by Ad Exposure Group')
plt.xticks(rotation=45)
plt.show()
```





## Quantitative Analysis

```
item variances = data.var(axis=0, ddof=1)
    # Variance of total scores
    total variance = data.sum(axis=1).var(ddof=1)
    # Cronbach's alpha formula
    alpha = (k / (k - 1)) * (1 - (item variances.sum() /
total variance))
    return alpha
def cronbachs alpha if deleted(data):
    """Calculate Cronbach's alpha if each item is deleted"""
    results = \{\}
    for col in data.columns:
        subset = data.drop(columns=[col])
        alpha = cronbachs alpha(subset)
        results[col] = alpha
    return results
print("=" * 60)
print("CRONBACH'S ALPHA ANALYSIS")
print("=" * 60)
# Calculate Cronbach's alpha for each pair
for pair_name, (col_a, col_b) in zip(['Creativity', 'Authenticity',
'Production Speed', 'Cost Efficiency'], feature pairs):
    pair data = dff[[col a, col b]]
    alpha = cronbachs alpha(pair data)
    print(f"\n{pair_name} Pair:")
    print(f" Cronbach's Alpha: {alpha:.4f}")
    # Interpretation
    if alpha \geq 0.9:
        interpretation = "Excellent reliability"
    elif alpha \geq 0.8:
        interpretation = "Good reliability"
    elif alpha \geq 0.7:
        interpretation = "Acceptable reliability"
    elif alpha >= 0.6:
        interpretation = "Questionable reliability"
    else:
        interpretation = "Poor reliability"
    print(f" Interpretation: {interpretation}")
    # Correlation between items
    correlation = pair data.corr().iloc[0, 1]
    print(f" Inter-item correlation: {correlation:.4f}")
```

```
# Extract only the feature pair columns for overall analysis
feature columns = [col for pair in feature pairs for col in pair]
feature data = dff[feature columns]
# Overall Cronbach's alpha for all feature pair items
all alpha = cronbachs alpha(feature data)
print(f"\n0verall Cronbach's Alpha (all feature pair items):
{all alpha:.4f}")
# Alpha if item deleted (only for feature pair columns)
alpha if deleted = cronbachs alpha if deleted(feature data)
print(f"\nCronbach's Alpha if item deleted:")
for item, alpha in alpha_if_deleted.items():
    print(f" {item}: {alpha:.4f}")
# ======== SHAPIRO-WILK NORMALITY TEST
_____
print("\n" + "=" * 60)
print("SHAPIRO-WILK NORMALITY TESTS")
print("=" * 60)
def perform shapiro test(data, column name):
    """Perform Shapiro-Wilk test for normality"""
    statistic, p_value = shapiro(data)
   print(f"\n{column_name}:")
   print(f" Shapiro-Wilk statistic: {statistic:.4f}")
   print(f" p-value: {p value:.6f}")
   if p value > 0.05:
        print(f" Result: Data appears normally distributed (p >
0.05)")
   else:
        print(f" Result: Data does NOT appear normally distributed (p
\leq 0.05)")
    return statistic, p value
# Test normality for each feature pair variable only
shapiro results = {}
for col in feature columns:
    stat, p val = perform shapiro test(dff[col], col)
    shapiro results[col] = {'statistic': stat, 'p value': p val}
# Test normality for differences between pairs (col b - col a order)
print(f"\nNormality tests for paired differences:")
difference normality = {}
for pair name, (col a, col b) in zip(['Creativity', 'Authenticity',
'Production Speed', 'Cost Efficiency'], feature_pairs):
```

```
diff = dff[col b] - dff[col a] # col b - col a order
    stat, p val = perform shapiro test(diff, f"{pair name} difference
({col_b} - {col_a})")
   difference normality[pair name] = {'statistic': stat, 'p value':
p val, 'normal': p val > 0.05
# ============ PAIRED COMPARISONS ============
print("\n" + "=" * 60)
print("PAIRED STATISTICAL TESTS")
print("=" * 60)
def perform paired tests(data b, data a, pair name):
    """Perform both paired t-test and Wilcoxon signed-rank test with
col_b - col a order"""
   print(f"\n{pair_name} Comparison:")
    print(f" Sample size: {len(data a)}")
   print(f" Mean A: {data_a.mean():.3f} (SD: {data_a.std():.3f})")
   print(f" Mean B: {data_b.mean():.3f} (SD: {data_b.std():.3f})")
   print(f" Mean difference (B - A): {(data b -
data a).mean():.3f}")
   # Paired t-test (comparing B to A, so B - A)
   t_stat, t_p = ttest_rel(data b, data a)
   print(f"\n Paired t-test:")
   print(f" t-statistic: {t_stat:.4f}")
   print(f" p-value: {t p:.6f}")
   # Wilcoxon signed-rank test
       w stat, w p = wilcoxon(data b, data a, alternative='two-
sided')
       print(f"\n Wilcoxon signed-rank test:")
       print(f" W-statistic: {w_stat:.4f}")
       print(f"
                   p-value: {w p:.6f}")
   except ValueError as e:
       print(f"\n Wilcoxon test error: {e}")
       w stat, w p = None, None
   # Effect size (Cohen's d for paired samples) - using B - A
difference
   diff = data b - data a
    cohens d = diff.mean() / diff.std()
   print(f"\n Effect size (Cohen's d): {cohens_d:.4f}")
   if abs(cohens d) < 0.2:
       effect interpretation = "negligible"
   elif abs(cohens d) < 0.5:
       effect interpretation = "small"
```

```
elif abs(cohens d) < 0.8:
        effect interpretation = "medium"
   else:
        effect interpretation = "large"
   print(f" Effect size interpretation: {effect interpretation}")
   # Interpretation
   alpha level = 0.05
   if t p < alpha level:
        print(f" Conclusion: Significant difference found (p <</pre>
{alpha level})")
   else:
        print(f" Conclusion: No significant difference found (p ≥
{alpha level})")
    return {
        't_stat': t_stat, 't_p': t_p,
        'w stat': w stat, 'w p': w p,
        'cohens d': cohens d,
        'mean diff': diff.mean()
   }
# Perform paired tests with col b - col a order
paired results = {}
for pair name, (col a, col b) in zip(['Creativity', 'Authenticity',
'Production Speed', 'Cost Efficiency'], feature_pairs):
    results = perform paired tests(dff[col b], dff[col a], pair name)
   paired results[pair name] = results
print("\n" + "=" * 60)
print("CHI-SQUARE TESTS")
print("=" * 60)
def categorize scores(data, thresholds=[2, 3, 4, 5]):
    """Categorize continuous scores into ordinal categories"""
    categories = []
    for score in data:
        if score <= thresholds[0]:</pre>
            categories.append('Very Low')
        elif score <= thresholds[1]:</pre>
            categories.append('Low')
        elif score <= thresholds[2]:</pre>
           categories.append('Medium')
        elif score <= thresholds[3]:</pre>
           categories.append('High')
        else:
            categories.append('Very High')
    return categories
```

```
def perform chi square test(data b, data a, pair name):
    """Perform chi-square test of independence on categorized data"""
    # Categorize the continuous data
    cat a = categorize scores(data a)
    cat_b = categorize_scores(data_b)
    # Create contingency table
    contingency df = pd.DataFrame({'A': cat a, 'B': cat b})
    contingency_table = pd.crosstab(contingency_df['A'],
contingency df['B'])
    print(f"\n{pair name} Chi-square test:")
    print("Contingency Table:")
    print(contingency table)
    # Perform chi-square test
    chi2 stat, p value, dof, expected =
chi2 contingency(contingency table)
    print(f"\nChi-square statistic: {chi2 stat:.4f}")
    print(f"Degrees of freedom: {dof}")
    print(f"p-value: {p value:.6f}")
    # Cramer's V (effect size for chi-square)
    n = contingency table.sum().sum()
    cramers v = np.sqrt(chi2 stat / (n * (min(contingency table.shape)))
- 1)))
    print(f"Cramer's V (effect size): {cramers v:.4f}")
    if p value < 0.05:
        print("Result: Significant association between categories (p <</pre>
0.05)")
    else:
        print("Result: No significant association between categories
(p \ge 0.05)")
    return {
        'chi2_stat': chi2_stat,
        'p value': p value,
        'dof': dof,
        'cramers v': cramers v,
        'contingency_table': contingency_table
    }
# Perform chi-square tests with col b - col a order
chi square results = {}
for pair name, (col a, col b) in zip(['Creativity', 'Authenticity',
```

```
'Production Speed', 'Cost Efficiency'], feature pairs):
    results = perform chi square test(dff[col b], dff[col a],
pair name)
    chi square results[pair name] = results
# ======= SUMMARY AND RECOMMENDATIONS
_____
print("\n" + "=" * 60)
print("SUMMARY AND RECOMMENDATIONS")
print("=" * 60)
print("\n1. RELIABILITY ASSESSMENT:")
for pair_name, (col_a, col_b) in zip(['Creativity', 'Authenticity',
'Production Speed', 'Cost Efficiency'], feature_pairs):
    pair data = dff[[col a, col b]]
   alpha = cronbachs alpha(pair data)
   if alpha \geq 0.7:
       print(f" \checkmark {pair name}: Reliable (\alpha = \{alpha:.3f\})")
   else:
       print(f" \triangle {pair name}: Low reliability (\alpha = \{alpha: .3f\})")
print("\n2. NORMALITY ASSUMPTIONS:")
normal pairs = []
for pair name in ['Creativity', 'Authenticity', 'Production Speed',
'Cost Efficiency'l:
   if difference normality[pair name]['normal']:
       print(f" / {pair name} differences: Normally distributed")
       normal pairs.append(pair name)
   else:
       distributed")
print("\n3. STATISTICAL TEST RECOMMENDATIONS:")
for pair name in ['Creativity', 'Authenticity', 'Production Speed',
'Cost Efficiency'l:
   if difference normality[pair name]['normal']:
       print(f" {pair name}: Use paired t-test (normality
assumption met)")
   else:
       print(f" {pair name}: Use Wilcoxon signed-rank test
(normality violated)")
print("\n4. SIGNIFICANT DIFFERENCES FOUND:")
significant pairs = []
for pair name in ['Creativity', 'Authenticity', 'Production Speed',
'Cost Efficiency']:
   t p = paired results[pair name]['t p']
   effect size = abs(paired results[pair name]['cohens d'])
   mean diff = paired results[pair name]['mean diff']
   if t p < 0.05:
```

```
direction = "B > A" if mean_diff > 0 else "B < A"</pre>
       print(f" / {pair name}: Significant difference (p =
\{t_p:.4f\}, d = \{effect_size:.3f\}, \{direction\})")
       significant pairs.append(pair name)
        print(f" - {pair name}: No significant difference (p =
{t p:.4f})")
print(f"\nAnalysis completed for {len(feature pairs)} feature pairs
with {len(dff)} observations.")
print("\nNote: All difference calculations use the order (B - A)
where:")
for pair name, (col a, col b) in zip(['Creativity', 'Authenticity',
'Production Speed', 'Cost Efficiency'], feature pairs):
    print(f" {pair name}: {col b} - {col a}")
______
CRONBACH'S ALPHA ANALYSIS
Creativity Pair:
  Cronbach's Alpha: 0.1333
  Interpretation: Poor reliability
  Inter-item correlation: 0.0715
Authenticity Pair:
  Cronbach's Alpha: 0.1352
  Interpretation: Poor reliability
  Inter-item correlation: 0.0725
Production Speed Pair:
  Cronbach's Alpha: 0.4590
  Interpretation: Poor reliability
  Inter-item correlation: 0.2985
Cost Efficiency Pair:
  Cronbach's Alpha: 0.2366
  Interpretation: Poor reliability
  Inter-item correlation: 0.1342
Overall Cronbach's Alpha (all feature pair items): 0.5779
Cronbach's Alpha if item deleted:
  creativity a: 0.5721
  creativity b: 0.5510
  authenticity_a: 0.5724
  authenticity b: 0.5424
  production speed a: 0.4995
  production speed_b: 0.5259
  cost eff a: 0.5336
```

```
cost eff b: 0.5564
______
SHAPIRO-WILK NORMALITY TESTS
creativity a:
  Shapiro-Wilk statistic: 0.8863
  p-value: 0.000000
 Result: Data does NOT appear normally distributed (p \le 0.05)
creativity b:
  Shapiro-Wilk statistic: 0.8869
  p-value: 0.000000
 Result: Data does NOT appear normally distributed (p \leq 0.05)
authenticity a:
  Shapiro-Wilk statistic: 0.9400
  p-value: 0.000001
 Result: Data does NOT appear normally distributed (p \leq 0.05)
authenticity b:
  Shapiro-Wilk statistic: 0.9102
  p-value: 0.000000
 Result: Data does NOT appear normally distributed (p \leq 0.05)
production speed a:
  Shapiro-Wilk statistic: 0.9321
  p-value: 0.000000
 Result: Data does NOT appear normally distributed (p \leq 0.05)
production speed b:
  Shapiro-Wilk statistic: 0.9477
  p-value: 0.000004
 Result: Data does NOT appear normally distributed (p \le 0.05)
cost eff a:
  Shapiro-Wilk statistic: 0.9241
  p-value: 0.000000
 Result: Data does NOT appear normally distributed (p \leq 0.05)
cost eff b:
  Shapiro-Wilk statistic: 0.9289
  p-value: 0.000000
 Result: Data does NOT appear normally distributed (p \leq 0.05)
Normality tests for paired differences:
Creativity difference (creativity b - creativity a):
  Shapiro-Wilk statistic: 0.9735
```

```
p-value: 0.001660
 Result: Data does NOT appear normally distributed (p \le 0.05)
Authenticity difference (authenticity_b - authenticity_a):
  Shapiro-Wilk statistic: 0.9809
  p-value: 0.014479
 Result: Data does NOT appear normally distributed (p \le 0.05)
Production Speed difference (production speed b - production speed a):
  Shapiro-Wilk statistic: 0.9708
  p-value: 0.000793
 Result: Data does NOT appear normally distributed (p \leq 0.05)
Cost Efficiency difference (cost eff b - cost eff a):
  Shapiro-Wilk statistic: 0.9664
  p-value: 0.000251
 Result: Data does NOT appear normally distributed (p \leq 0.05)
PAIRED STATISTICAL TESTS
Creativity Comparison:
  Sample size: 180
 Mean A: 3.669 (SD: 1.141)
 Mean B: 3.731 (SD: 1.094)
 Mean difference (B - A): 0.061
  Paired t-test:
    t-statistic: 0.5383
    p-value: 0.591070
 Wilcoxon signed-rank test:
    W-statistic: 4308.0000
    p-value: 0.739210
  Effect size (Cohen's d): 0.0401
  Effect size interpretation: negligible
  Conclusion: No significant difference found (p \ge 0.05)
Authenticity Comparison:
  Sample size: 180
 Mean A: 3.542 (SD: 1.041)
  Mean B: 3.647 (SD: 1.047)
 Mean difference (B - A): 0.106
  Paired t-test:
    t-statistic: 0.9958
    p-value: 0.320668
```

```
Wilcoxon signed-rank test:
   W-statistic: 4734.0000
   p-value: 0.329680
 Effect size (Cohen's d): 0.0742
  Effect size interpretation: negligible
 Conclusion: No significant difference found (p \ge 0.05)
Production Speed Comparison:
 Sample size: 180
 Mean A: 3.333 (SD: 1.160)
 Mean B: 3.172 (SD: 1.087)
 Mean difference (B - A): -0.161
 Paired t-test:
   t-statistic: -1.6222
   p-value: 0.106530
 Wilcoxon signed-rank test:
   W-statistic: 3961.5000
   p-value: 0.074464
 Effect size (Cohen's d): -0.1209
  Effect size interpretation: negligible
 Conclusion: No significant difference found (p \ge 0.05)
Cost Efficiency Comparison:
 Sample size: 180
 Mean A: 3.247 (SD: 1.214)
 Mean B: 2.981 (SD: 1.222)
 Mean difference (B - A): -0.267
 Paired t-test:
   t-statistic: -2.2325
   p-value: 0.026821
 Wilcoxon signed-rank test:
   W-statistic: 3618.5000
   p-value: 0.032043
 Effect size (Cohen's d): -0.1664
 Effect size interpretation: negligible
 Conclusion: Significant difference found (p < 0.05)
______
CHI-SQUARE TESTS
Creativity Chi-square test:
Contingency Table:
```

В	High	Low	Medium	Very Low
Α				
High	35	14	16	9
Low	13	5	10	3
Medium	18	7	15	10
Very Low	11	4	6	4

Chi-square statistic: 4.5717

Degrees of freedom: 9 p-value: 0.869938

Cramer's V (effect size): 0.0920

Result: No significant association between categories ( $p \ge 0.05$ )

Authenticity Chi-square test:

Contingency Table:

В	High	Low	Medium	Very Low
Α				-
High	23	8	15	5
Low	15	5	25	4
Medium	16	14	15	15
Very Low	7	2	8	3

Chi-square statistic: 18.8001

Degrees of freedom: 9 p-value: 0.026947

Cramer's V (effect size): 0.1866

Result: Significant association between categories (p < 0.05)

Production Speed Chi-square test:

Contingency Table:

В	High	Low	Medium	Very Low
Α				
High	14	11	17	7
Low	7	16	11	10
Medium	6	16	14	8
Very Low	10	6	4	23

Chi-square statistic: 31.6513

Degrees of freedom: 9 p-value: 0.000229

Cramer's V (effect size): 0.2421

Result: Significant association between categories (p < 0.05)

Cost Efficiency Chi-square test:

Contingency Table:

	,				
	High	Low	Medium	Very	Low
	14	10	7		11
	5	11	6		8
n	5	7	19		22
	n	14 5	14 10 5 11	14 10 7 5 11 6	5 11 6

Very Low 10 4 14 27 Chi-square statistic: 26.5481 Degrees of freedom: 9 p-value: 0.001661 Cramer's V (effect size): 0.2217 Result: Significant association between categories (p < 0.05) SUMMARY AND RECOMMENDATIONS 1. RELIABILITY ASSESSMENT:  $\triangle$  Creativity: Low reliability ( $\alpha = 0.133$ )  $\triangle$  Authenticity: Low reliability ( $\alpha = 0.135$ )  $\triangle$  Production Speed: Low reliability ( $\alpha = 0.459$ )  $\triangle$  Cost Efficiency: Low reliability ( $\alpha = 0.237$ ) 2. NORMALITY ASSUMPTIONS: △ Creativity differences: Not normally distributed A Authenticity differences: Not normally distributed △ Production Speed differences: Not normally distributed △ Cost Efficiency differences: Not normally distributed 3. STATISTICAL TEST RECOMMENDATIONS: Creativity: Use Wilcoxon signed-rank test (normality violated) Authenticity: Use Wilcoxon signed-rank test (normality violated) Production Speed: Use Wilcoxon signed-rank test (normality violated) Cost Efficiency: Use Wilcoxon signed-rank test (normality violated) 4. SIGNIFICANT DIFFERENCES FOUND: - Creativity: No significant difference (p = 0.5911)- Authenticity: No significant difference (p = 0.3207) - Production Speed: No significant difference (p = 0.1065) ✓ Cost Efficiency: Significant difference (p = 0.0268, d = 0.166, B) Analysis completed for 4 feature pairs with 180 observations. Note: All difference calculations use the order (B - A) where: Creativity: creativity b - creativity a Authenticity: authenticity b - authenticity a Production Speed: production speed b - production speed a Cost Efficiency: cost eff b - cost eff a

## Using all independent features

```
# Step 1: Define the features and target
features = ['age', 'gender', 'ad_exposure', 'ai_exposure',
'creativity_a', 'authenticity_a', 'production_speed_a', 'cost_eff_a', 'creativity_b', 'authenticity_b', 'production_speed_b', 'cost_eff_b',
'ad preference'l
target col = 'ad prediction' # Replace with your actual target column
name
# Step 2: Clean and filter the data
df model = dff[features + [target_col]].dropna()
# Ensure target is binary (0/1)
df model = df model[df model[target col].isin([1, 2])]
df_model['target_bin'] = df model[target col].apply(lambda x: 1 if x
== 2 else 0)
# Step 3: Add constant for intercept
X = sm.add constant(df model[features])
y = df model['target bin']
# Step 4: Fit the logistic regression model
logit model = sm.Logit(y, X).fit()
# Step 5: Display the summary
print(logit model.summary())
# Step 6: Predict and evaluate
y_pred = (logit_model.predict(X) > 0.5).astype(int)
print("\nConfusion Matrix:")
print(confusion matrix(y, y pred))
print("\nClassification Report:")
print(classification report(y, y pred, target names=['Class 1', 'Class
2']))
Optimization terminated successfully.
         Current function value: 0.225806
         Iterations 8
                            Logit Regression Results
_____
Dep. Variable:
                            target bin No. Observations:
180
Model:
                                  Logit Df Residuals:
166
Method:
                                    MLE Df Model:
```

13 Date: 0.6742	Sat, 09 Aug	g 2025 Pse	eudo R-squ.:		
Time: -40.645	11	:06:12 Log	g-Likelihood:		
converged: -124.76		True LL-	Null:		
Covariance Type: 4.244e-29	non	robust LLF	R p-value:		
=======================================					
[0.025 0.975	coef ]	std err	Z 	P> z	
const	1.4015	2.693	0.520	0.603	-
3.876 6.679 age	-0.7911	0.404	-1.956	0.050	_
1.584 0.001					
gender 0.501 1.787	0.6429	0.584	1.101	0.271	-
ad_exposure 0.111 1.326	0.6072	0.367	1.657	0.098	-
ai_exposure 0.407 0.964	0.2783	0.350	0.796	0.426	-
creativity_a	0.4775	0.453	1.054	0.292	-
0.410 1.365 authenticity a	0.0956	0.467	0.205	0.838	-
$0.820$ $\overline{1.011}$ production speed	a -0.0392	0.490	-0.080	0.936	
$0.999   0.92\overline{1}$					_
cost_eff_a 1.729 0.398	-0.6654	0.543	-1.226	0.220	-
creativity_b 0.534 1.745	0.6057	0.581	1.042	0.297	-
authenticity_b 2.198 0.285	-0.9566	0.633	-1.510	0.131	-
<pre>production_speed_</pre>		0.455	1.948	0.051	-
0.005 1.778 cost_eff_b	0.3782	0.368	1.027	0.304	-
0.343 1.100 ad preference	-4.5739	0.812	-5.636	0.000	_
6.165 -2.983		0.022	2.000	0.000	
Confusion Matrix: [[84 7] [ 8 81]]					

Classification			61	
	precision	recall	f1-score	support
Class 1 Class 2	0.91 0.92	0.92 0.91	0.92 0.92	91 89
accuracy macro avg weighted avg	0.92 0.92	0.92 0.92	0.92 0.92 0.92	180 180 180
weighted avg	0.92	0.92	0.92	180

## Feature selection for model building

```
dff.corr()
                                  gender
                                          ad exposure
                                                        ai exposure
                          age
                                             -0.060873
                                                           -0.104334
                     1.000000
                                0.089371
age
gender
                     0.089371
                                1.000000
                                             -0.062697
                                                           -0.177550
ad exposure
                    -0.060873 -0.062697
                                              1.000000
                                                           0.274981
                    -0.104334 -0.177550
ai exposure
                                              0.274981
                                                           1.000000
creativity a
                    -0.095918 -0.077163
                                              0.421676
                                                           0.211427
creativity b
                     0.020353
                                0.006805
                                              0.167021
                                                           0.265415
authenticity a
                    -0.127526
                                0.033524
                                              0.410958
                                                           0.242276
authenticity b
                    -0.000623
                                0.045423
                                              0.159640
                                                           0.282053
production speed a
                     0.035644 -0.210512
                                              0.206246
                                                           0.213956
production speed b
                     0.111191 -0.107394
                                              0.198930
                                                           0.027866
cost eff a
                     0.098918 -0.161750
                                              0.136782
                                                           0.179495
cost eff b
                     0.118409 -0.058171
                                              0.159057
                                                           0.000818
                     0.073571 -0.020879
ad preference
                                             -0.173914
                                                           0.060742
ad prediction
                    -0.136374 0.010208
                                              0.268101
                                                           0.040804
                     creativity a
                                    creativity b
                                                   authenticity a
                        -0.095918
                                        0.020353
                                                         -0.127526
age
gender
                        -0.077163
                                        0.006805
                                                         0.033524
ad exposure
                         0.421676
                                        0.167021
                                                         0.410958
ai exposure
                         0.211427
                                        0.265415
                                                         0.242276
creativity a
                         1.000000
                                        0.071467
                                                         0.778320
creativity b
                         0.071467
                                        1.000000
                                                         0.112953
authenticity a
                         0.778320
                                        0.112953
                                                         1.000000
authenticity b
                                        0.834539
                                                         0.072491
                         0.026924
production speed a
                        -0.116733
                                        0.180094
                                                         -0.132984
production speed b
                         0.130551
                                       -0.203821
                                                         0.084935
cost eff a
                        -0.317778
                                        0.263973
                                                         -0.325444
cost eff b
                         0.231789
                                       -0.242218
                                                         0.133530
ad preference
                        -0.417422
                                        0.399799
                                                         -0.371978
ad prediction
                         0.502104
                                       -0.300703
                                                         0.436678
```

production speed b	authenticit	y_b product	ion_speed_a	
<pre>production_speed_b age</pre>	-0.000	623	0.035644	
0.111191	0.045	422	-0.210512	
gender 0.107394	0.045	423	-0.210512	-
ad_exposure	0.159	640	0.206246	
0.198930 ai exposure	0.282	053	0.213956	
$0.\overline{0}27866$	01202	033	0.213330	
creativity_a	0.026	924	-0.116733	
0.130551 creativity b	0.834	539	0.180094	-
0.203821				
authenticity_a 0.084935	0.072	491	-0.132984	
authenticity_b	1.000	000	0.242110	-
0.167094	0.242	110	1 000000	
<pre>production_speed_a 0.298496</pre>	0.242	110	1.000000	
<pre>production_speed_b</pre>	-0.167	094	0.298496	
1.000000 cost eff a	0.320	550	0.771134	
0.261714	0.320	JJ9	0.771134	
cost_eff_b	-0.248	795	0.162231	
0.727914 ad preference	0.444	157	0.187249	_
0.071725	0.444	137	0.107243	
ad_prediction	-0.357	505	-0.155250	
0.222077				
	cost_eff_a	cost_eff_b	ad_preference	
ad_prediction age	0.098918	0.118409	0.073571	_
0.136374	0.030310	0.110.03		
gender	-0.161750	-0.058171	-0.020879	
0.010208 ad exposure	0.136782	0.159057	-0.173914	
$0.\overline{2}68101$				
ai_exposure 0.040804	0.179495	0.000818	0.060742	
creativity_a	-0.317778	0.231789	-0.417422	
0.502104	0.000075	0.040010	0.202722	
creativity_b 0.300703	0.263973	-0.242218	0.399799	-
authenticity_a	-0.325444	0.133530	-0.371978	
0.436678	0 220550	0 240705	0 444157	
authenticity_b 0.357505	0.320559	-0.248795	0.444157	-

```
0.771134
                                   0.162231
                                                  0.187249
production speed a
0.155250
production speed b
                      0.261714
                                   0.727914
                                                 -0.071725
0.222077
cost eff a
                      1.000000
                                   0.134165
                                                  0.364868
0.330492
cost eff b
                      0.134165
                                   1.000000
                                                 -0.234837
0.330440
ad preference
                      0.364868
                                  -0.234837
                                                  1.000000
0.788938
ad prediction
                     -0.330492
                                   0.330440
                                                 -0.788938
1.000000
dff[['age', 'ad_exposure', 'cost_eff_a', 'cost_eff_b',
'ad preference', 'ad prediction']].corr()
                    age ad exposure cost_eff_a cost_eff_b
ad preference
               1.000000
                                         0.098918
                            -0.060873
                                                     0.118409
age
0.073571
              -0.060873
                            1.000000
                                         0.136782
                                                     0.159057
ad exposure
0.173914
cost eff a
               0.098918
                            0.136782
                                         1.000000
                                                     0.134165
0.364868
cost eff b
               0.118409
                            0.159057
                                         0.134165
                                                     1.000000
0.234837
                            -0.173914
                                         0.364868
                                                    -0.234837
ad preference 0.073571
1.000000
ad prediction -0.136374
                            0.268101
                                        -0.330492
                                                     0.330440
0.788938
               ad prediction
                   -0.136374
age
ad exposure
                    0.268101
cost eff a
                   -0.330492
cost eff b
                    0.330440
ad preference
                   -0.788938
ad prediction
                    1.000000
correlation_matrix = dff[['age', 'ad_exposure', 'cost_eff_a',
'cost_eff_b', 'ad_preference', 'ad_prediction']].corr()
# Create the heatmap
plt.figure(figsize=(10, 8))
sns.heatmap(correlation matrix,
            annot=True,
                                   # Show correlation values
                                   # Color scheme (blue-white-red)
            cmap='coolwarm',
            center=0,
                                   # Center colormap at 0
                                   # Make cells square
            square=True,
            fmt='.3f',
                                   # Format numbers to 3 decimal places
```

```
cbar_kws={'shrink': 0.8}, # Adjust colorbar size
linewidths=0.5) # Add lines between cells

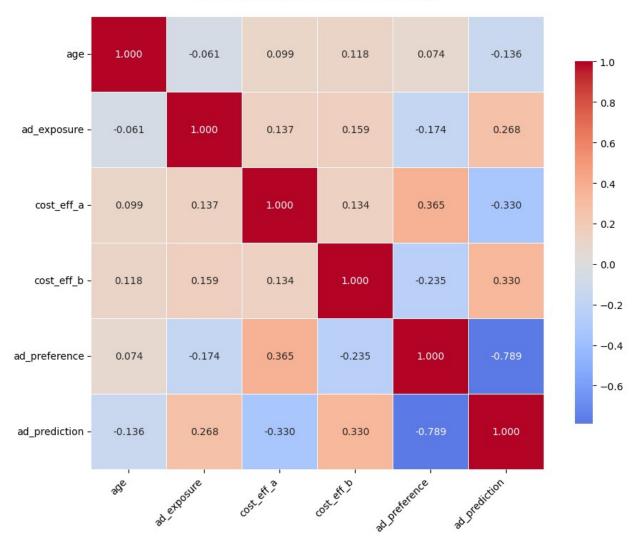
plt.title('Correlation Matrix Heatmap', fontsize=16,
fontweight='bold', pad=20)
plt.xlabel('') # Remove x-axis label (redundant with tick labels)
plt.ylabel('') # Remove y-axis label (redundant with tick labels)
plt.xticks(rotation=45, ha='right') # Rotate x-axis labels for better
readability
plt.yticks(rotation=0) # Keep y-axis labels horizontal

plt.tight_layout()

plt.show()

# Optional: Print the correlation matrix values
print("Correlation Matrix:")
print(correlation_matrix.round(3))
```

#### **Correlation Matrix Heatmap**



Correlation Ma	atrix				
correctation ne	age	ad exposure	cost eff a	cost eff b	
ad_preference	\				
age	1.000	-0.061	0.099	0.118	
0.074					
ad_exposure	-0.061	1.000	0.137	0.159	-
0.174					
cost_eff_a	0.099	0.137	1.000	0.134	
0.365	0 110	0 150	0 124	1 000	
cost_eff_b 0.235	0.118	0.159	0.134	1.000	-
ad preference	0.074	-0.174	0.365	-0.235	
1.000	0.074	0.174	0.303	0.233	
ad prediction	-0.136	0.268	-0.330	0.330	-
0.789					

# Using only age, ad\_exposure, cost-efficiency and ad preference feature

```
# Step 1: Define the features and target
# features = ['age', 'gender', 'ad_exposure', 'ai_exposure',
'cost_eff_a', 'cost_eff_b', 'ad_preference']
features = ['age', 'ad_exposure', 'cost_eff_a', 'cost_eff_b',
'ad preference']
target col = 'ad prediction' # Replace with your actual target column
name
# Step 2: Clean and filter the data
df model = dff[features + [target col]].dropna()
# Ensure target is binary (0/1)
df_model = df_model[df_model[target_col].isin([1, 2])]
df model['target bin'] = df model[target col].apply(lambda x: 1 if x
== 2 else 0)
# Step 3: Add constant for intercept
X = sm.add constant(df model[features])
y = df model['target bin']
# Step 4: Fit the logistic regression model
logit model = sm.Logit(y, X).fit()
# Step 5: Display the summary
print(logit model.summary())
# Step 6: Predict and evaluate
y pred = (logit model.predict(X) > 0.5).astype(int)
print("\nConfusion Matrix:")
print(confusion_matrix(y, y_pred))
print("\nClassification Report:")
print(classification_report(y, y_pred, target_names=['Class 1', 'Class'])
2']))
```

```
Optimization terminated successfully.
         Current function value: 0.258454
         Iterations 8
                           Logit Regression Results
Dep. Variable:
                           target bin
                                        No. Observations:
180
Model:
                                        Df Residuals:
                                Logit
174
                                  MLE Df Model:
Method:
5
Date:
                     Sat, 09 Aug 2025 Pseudo R-squ.:
0.6271
Time:
                             11:06:12 Log-Likelihood:
-46.522
converged:
                                 True
                                        LL-Null:
-124.76
Covariance Type:
                            nonrobust LLR p-value:
5.602e-32
                            std err
                                                                [0.025]
                    coef
                                                    P>|z|
0.975]
const
                  4.4950
                              1.686
                                         2.666
                                                    0.008
                                                                 1.190
7.800
                                        -2.231
                 -0.8019
                              0.359
                                                    0.026
                                                                -1.506
age
-0.097
                              0.309
                                                    0.008
                                                                 0.212
ad exposure
                  0.8185
                                         2.645
1.425
cost_eff_a
                 -0.7243
                              0.284
                                        -2.547
                                                    0.011
                                                                -1.282
-0.167
cost_eff_b
                  0.8966
                              0.261
                                         3.440
                                                    0.001
                                                                 0.386
1.407
ad preference
                 -4.2598
                              0.614
                                        -6.935
                                                    0.000
                                                                -5.464
-3.056
Confusion Matrix:
[[84 7]
[ 9 80]]
Classification Report:
              precision
                           recall f1-score
                                              support
     Class 1
                   0.90
                             0.92
                                       0.91
                                                   91
```

Class 2	0.92	0.90	0.91	89
accuracy macro avg weighted avg	0.91 0.91	0.91 0.91	0.91 0.91 0.91	180 180 180

### Key metrics:

True Negatives (TN): 84 - correctly predicted as class 0 False Positives (FP): 7 - incorrectly predicted as class 1 (Type I error) False Negatives (FN): 9 - incorrectly predicted as class 0 (Type II error) True Positives (TP): 80 - correctly predicted as class 1

### Performance summary:

Total samples: 180 Correct predictions: 164 (84 + 80) Accuracy: 91.1% (164/180) Precision for class 1: 92.0% (80/87) - of predicted positives, how many were correct Recall for class 1: 89.9% (80/89) - of actual positives, how many were caught Precision for class 0: 90.3% (84/93) Recall for class 0: 92.3% (84/91)

## Hypothesis analysis

H1: Al-generated Ads are perceived to be more creative than human-created Ads

Not accepted due to non-significance (No)

H2: Al-generated Ads are perceived to be more authentic than Human-created Ads

Not accepted due to non-significance (No)

H3: Al-generated Ads are perceived to be faster to produce than human-created Ads

Not accepted due to non-significance (No)

H4: Al-generated Ads are perceived to be more cost efficient than human-created Ads

Accepted due to significance (Yes)