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考研阅读 英语一 2016年 Text 3

光环效应: 行善政策能在企业被诉时有所助益

审题 <u>划出关键点</u> ,精准定位,提高正确率:
31. The author views Milton's Friedman's statement about CSR with
32. According to Paragraph 2, CSR helps a company by
33. The expression "more lenient" (Para. 4) is closet in meaning to
34. When prosecutors evaluate a case, a company's CSR record
35. Which of the following is true of CSR, according to the last paragraph?
段1
①"There is one and only one social responsibility of business," wrote Milton
Friedman, a Nobel prize-winning economist, "That is, to use its resources and engage in
activities designed to increase its profits." ②But even if you accept Friedman's premise
and regard corporate social responsibility (CSR) policies as a waste of shareholders'
money, things may not be absolutely clear-cut. 3New research suggests that CSR may
create monetary value for companies—at least when they are prosecuted for corruption.
【段1】
段1生词:
• social responsibility 社会责任
• corporate social responsibility (CSR) 企业社会责任
• engage in
• accept v. 承认,同意;认为,相信;接受
• premise n
• clear-cut adj. 一分为二的,界限鲜明的
• monetary value 货币价值

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• monetary adj. 货币的,金融的	
• prosecute v	
prosecution n.	
prosecutor n.	
• corruption n. 贪污,腐败,贿赂	
corrupt v. 贪污,腐败;堕落 adj. 腐败的,贪污的;堕落的	

段2

①The largest firms in America and Britain together spend more than \$15 billion a year on CSR, according to an estimate by EPG, a consulting firm. ②This could add value to their businesses in three ways. ③First, consumers may take CSR spending as a "signal" that a company's products are of high quality. ④Second, customers may be willing to buy a company's products as an indirect way to donate to the good causes it helps. ⑤And third, through a more diffuse "halo effect," whereby its good deeds earn it greater consideration from consumers and others.

【段2】第一轮论证:_______

段2生词:	
• take sth. as sth.	
• an indirect way 一种间接方式	
• donate v. 捐赠,捐献	
donation n. 捐赠,捐献;捐赠物	
• good causes 慈善事业,公益事业	
• diffuse adj.	
• halo effect 光环效应	
whereby adv	
earn greater consideration from	

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• consideration n	
consider v	

段3

①Previous studies on CSR have had trouble differentiating these effects because consumers can be affected by all three. ②A recent study attempts to separate them by looking at bribery prosecutions under America's Foreign Corrupt Practices Act (FCPA). ③It argues that since prosecutors do not consume a company's products as part of their investigations, they could be influenced only by the halo effect.

段3生词:
• previous adj. 以前的,早先的
have trouble doing sth
• differentiate v
• bribery prosecutions 贿赂起诉
• bribery n. 贿赂
• America's Foreign Corrupt Practices Act (FCPA) 美国的反海外腐败法
• investigation n.
investigate v

段4

①The study found that, among prosecuted firms, those with the most comprehensive CSR programmes tended to get <u>more lenient</u> penalties. ②Their analysis ruled out the possibility that it was firms' political influence, rather than their CSR stand, that accounted for the leniency: Companies that contributed more to political campaigns did not receive lower fines.

【句】长难句②见微信公众号田静老师的每日长难句93。

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段5

①In all, the study concludes that whereas prosecutors should only evaluate a case based on its merits, they do seem to be influenced by a company's record in CSR. ②"We estimate that either eliminating a substantial labour-rights concern, such as child labour, or increasing corporate giving by about 20% results in fines that generally are 40% lower than the typical punishment for bribing foreign officials," says one researcher.

【段3-5】第二轮论证:______

【句】长难句②见微信公众号田静老师的每日长难句94。

• fine n. _____

段5生词:	
• in all 总共,合计	
• whereas conj. 然而;鉴于	
• evaluate sth. (based) on its merits	
• eliminate v.	
• substantial adj.	
substantially adv.	<u> </u>

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• labour-rights concern 劳工权益问题
• result in
段6
①Researchers admit that their study does not answer the question of how much
businesses ought to spend on CSR. ②Nor does it reveal how much companies are banking
on the halo effect, rather than the other possible benefits, when they decide their do-
gooding policies. 3But at least they have demonstrated that when companies get into
trouble with the law, evidence of good character can win them a less costly punishment.
【段6】
段6生词:
• bank on
• demonstrate v.
• get into trouble with the law 陷入法律纠纷
31. The author views Milton Friedman's statement about CSR with
[A] tolerance.
[B] skepticism.
[C] uncertainty.
[D] approval.
我的答案: 正确答案:
定位原文在哪段?
态度题在做题前,可以先把选项
静姐的"填坑指南":注意审题,问的不是Milton Friedman关于CSR的态度,而是作者对于
Milton Friedman关于CSR的态度。

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32. According to Paragraph 2, CSK helps a company by	
[A] winning trust from consumers.	
[B] guarding it against malpractices.	
[C] protecting it from being defamed.	
[D] raising the quality of its products.	
我的答案:	
选项A、C和D的正误原因?	
静姐的"填坑指南":正确选项通常是原文的	
33. The expression "more lenient" (Para. 4) is closet in meaning to	
[A] more effective.	
[B] less controversial.	
[C] less severe.	
[D] more lasting.	
我的答案:	
静姐的"填坑指南":语意题的解题重点是根据	
34. When prosecutors evaluate a case, a company's CSR record	
[A] has an impact on their decision.	
[B] comes across as reliable evidence.	
[C] increases the chance of being penalized.	
[D] constitutes part of the investigation.	
我的答案:	
定位原文在哪段?	
根据哪句话可以判断出正确答案?	
静姐的"填坑指南":	

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- 35. Which of the following is true of CSR, according to the last paragraph?
 - [A] Its negative effects on businesses are often overlooked.
 - [B] The necessary amount of companies' spending on it is unknown.
 - [C] Companies' financial capacity for it has been overestimated.
 - [D] It has brought much benefit to the banking industry.

我的答案:	正确答案:	
选项A、B和D的正误原因?	k3-1/	
静姐的"填坑指南":	24	