Subcommittee on Enrollment

205 E 42nd Street - 7th Floor (Room 0725) Nov 14, 2022 6:00 PM - Nov 14, 2022 7:00 PM EST

Table of Contents

- '		
. I	NFORMATION ITEMS:	
	A. Review of Enrollment Data for Fall and Trends for CUNY and Higher Education	l
	D. Daview of CUNY Dealth conds. Consultate	
	B. Review of CUNY Dashboards Snapshots	2
	C. Review of Key Strategies/Initiatives Regarding Enrollment	14
	1. K-16 Pipeline	
	2. Marketing Campaign	
	3. Expanded Student Supports	
	4. Re-engagement and Retention Efforts	
	5. Innovative Programs and Modalities	

D. Subcommittee Charter.....32

TABLE OF CONTENTS

- 1) Snapshot Enrollment Trends Report, Fall 2022: 5 dashboards
- 2) Admissions Snapshot (Unique Applicants), Spring 2023: 1 dashboard
- 3) Admissions Snapshot (Total Admitted), Spring 2023: 1 dashboard

4) Persistence (Retention + Graduation) Trends Report - Associate: 1 dashboard

- 5) Persistence (Retention + Graduation) Trends Report Baccalaureate: 1 dashboard
- 6) Transfer Credits by Receiving College: Shows credits transferred ("articulation") from sending to receiving colleges and how those credits were received to meet degree requirements
- 7) Transfer Credits by Sending College



Snapshot Run Date: Tuesday, November 1, 2022

shows weekly enrollment growth for the current term compared to the previous four years. three dashboards show enrollment for the current term and four previous years as of the same date, by college and selected student characteristics. The fifth dashboard Snapshot enrollment trends and weekly enrollment growth: The first dashboard provides an overview of current enrollment compared to this time last year. The subsequent

Select Term Fall 2022

Sector

College

Compared to this day last year:



Total enrollment for Fall 2022 is **lower**: 221,961 compared to 240,528, a difference of -18,567 students or -7.7%.



Undergraduate enrollment for Fall 2022 is lower: 192,987 compared to 209,951, a difference of -16,964 students or



Graduate enrollment for Fall 2022 is lower: 28,974 compared to 30,577, a difference of -1,603 students or -5.2%.



First-time freshmen enrollment for Fall 2022 is the same or about the same: 34,651 compared to 34,579, a difference of 72 students or 0.2%.



New graduate student enrollment for Fall 2022 is lower: 8,792 compared to 9,571, a difference of -779 students or -8.1%.



New undergraduate transfer enrollment for Fall 2022 is lower:

16,963 compared to 17,856, a difference of -893 students or



enrollment, divided by the prior year term enrollment. Percent difference from prior year is calculated as the difference between the current term enrollment and the prior year term University Total Graduate/ Community Professional Senior Select Term Comprehensive Medgar Evers Sector Fall 2022 BMCC Sector Total Medical School Public Health Law School Journalism School Graduate School Sector Total Staten Island NYCCT Sector Total York CITY Baruch College Queensborough LaGuardia Kingsborough Hostos Guttman Bronx Sector Total Professional Studies Lehman Labor & Urban Studies Queens John Jay Hunter Brooklyn Class Level 275,046 271,383 259,204 240,528 Fall 2018 Fall 2019 Fall 2020 Fall 2021 Fall 2022 Snapshot Headcount as of November 1 of each year: 137,425 13,362 95,200 15,500 18,989 15,093 10,607 26,697 37,121 17,125 19,753 14,788 15,411 23,247 15,744 18,163 6,634 3,603 8,692 7,355 3,205 409 959 582 230 138,527 12,805 91,887 14,119 18,376 15,447 10,124 25,642 35,415 16,811 19,936 15,514 17,853 18,668 15,146 15,873 23,277 3,602 1,024 5,799 7,155 3,562 8,334 230 364 625 139,406 12,910 12,447 17,744 19,735 80,441 16,485 13,184 22,663 33,585 15,463 19,715 24,136 14,826 5,772 15,091 15,766 3,561 6,204 1,019 8,439 5,212 4,216 7,783 212 923 678 394 134,599 70,056 11,059 14,952 11,585 18,788 30,176 11,901 14,160 24,178 14,636 15,959 Degree Status All 18,775 14,409 15,249 19,944 3,434 7,312 4,115 5,474 4,070 7,026 353 401 214 886 949 699 221,961 126,002 63,550 11,815 11,784 17,635 26,953 10,327 12,981 17,052 13,008 13,918 23,047 14,118 14,211 19,849 6,815 9,658 3,273 4,993 3,645 6,445 3,900 917 850 454 698 198 Snapshot Headcount Five Year Trend Admission Category -30% -28% -22% -22% Fall 2022 Snapshot Headcount Percent Difference From: -21% -19% -20% -20% -20% -17% -16% -11% -17% -20% -14% -14% -14% -10% -12% 88 -5% -5% -7% -7% -5% Fall 2020 3% 1% 15% Special Populations All -21% -13% -13% -11% -11% -11% -10% -9% -8% -9% -7% -9% -5% 4% 8% -5% 80 68 82 29%

Office of Applied Research, Evaluation, and Data Analytics (OAREDA)

Select Term

Fall 2022, Comprehensive Colleges only, by Degree Level and College

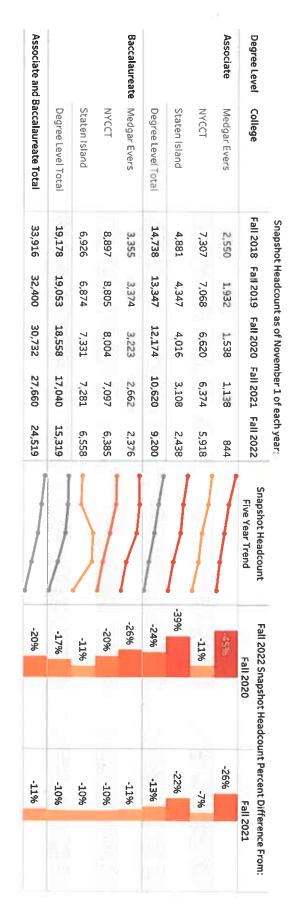
Special Populations

Fall 2022

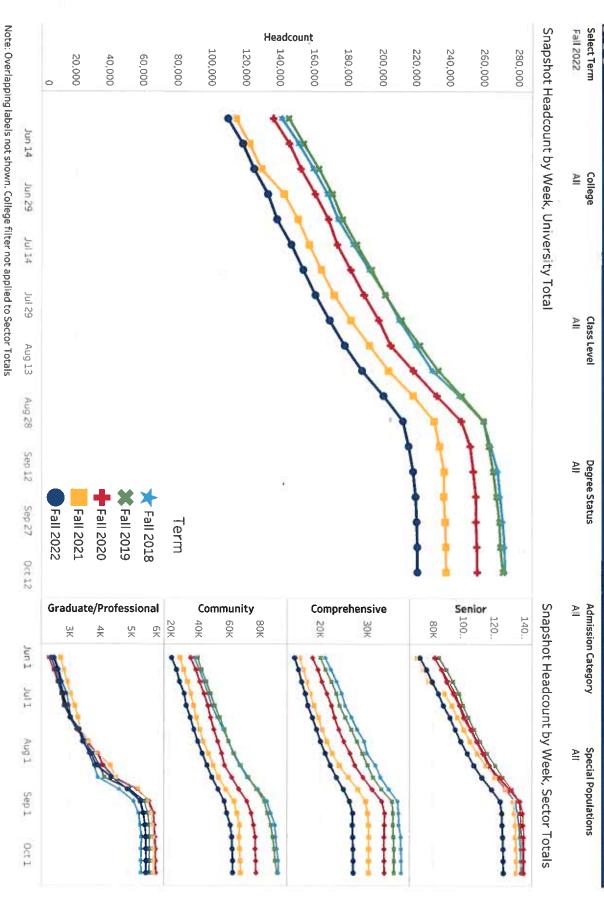
Degree Status

Admission Category All

Special Populations



			ļ	1		THE REAL PROPERTY AND ADDRESS OF THE PERSON NAMED IN COLUMN TWO IN COLUMN TO THE PERSON NAMED IN COLUMN TWO IN COL			
Select Term Sector Fall 2022 All			College All						
	Snapshot	Snapshot Headcount as of November 1 of each year:	as of Nove	mber 1 of e	ach year:				
Class Level and Sector	Fall 2018	Fall 2018 Fall 2019	Fall 2020 Fall 2021 Fall 2022	Fall 2021	Fall 2022	YOY Snapshot Headcount Five Year Trend	Fall 2022 Snapshot Headcount Percent Difference From: Fall 2020 Fall 2021	dcount Percent Differenc Fall 2021	nce From: 21
Undergraduate, Senior Colleges	113,750	114,861	114,989	110,768	103,435		-10%	-7%	
Undergraduate, Comprehensive Colle	36,086	34,332	32,543	29,127	26,002		-20%	-11%	
Undergraduate, Community Colleges	95,200	91,887	80,441	70,056	63,550		-21%	-9%	
Graduate	30,010	30,303	31,231	30,577	28,974)	-7%	-5%	
Admission Category									
First-time Freshmen	39,825	40,657	37,607	34,579	34,651		-8%	Q	0%
Transfers	25,089	24,197	19,551	17,856	16,963		-13%	-5%	
Undergraduate Readmits	11,713	11,101	10,361	10,385	9,274		-10%	-11%	
Continuing Undergraduate Students	145,259	141,616	141,311	129,133	114,955		-19%	-11%	
New Graduate Students	9,298	9,557	10,430	9,571	8,792	\ / /	-16%	-8%	
Graduate Readmits	582	589	589	513	583		-1%		14%
Continuing Graduate Students	18,807	18,911	19,106	19,668	18,725	>	-2%	-5%	
Nondegree Students	24,473	24,755	20,249	18,823	18,018		-11%	4%	
Degree Status									
Undergraduate Degree	221,878	217,565	208,820	191,947	175,838		-16%	-8%	
Undergraduate Nondegree	23,158	23,515	19,153	18,004	17,149	/	-10%	-5%	
Graduate Degree	28,691	29,045	30,111	29,742	28,087		-7%	-6%	
Graduate Nondegree	1,319	1,258	1,120	835	887		-21%		6%
Special Populations									
SEEK/CD	10,713	10,733	10,070	8,806	7,804		-23%	-11%	
ASAP	22,385	22,612	21,050	17,713	17,339		-18%	-2%	
High School Students	18,707	18,897	13,686	14,660	14,218		4%	-3%	



Office of Applied Research, Evaluation, and Data Analytics (OAREDA)



Applications & Admissions Snapshot

Select Admission Term Spring 2023

Select New Student Type First-time Freshmen

View Total Apps YoY Ta

View Admitted YoY Table

View Accepted YoY Table

Return to Start page

Table 1. Unique Applicants: Spring 2023 First-time Freshmen

Current Term Run Date: November 2, 2022, Prior Term Run Date: November 2, 2021

6.9%	53.8%	57.5%	14,989	8,066	8,626	Total University	Total University
7.4%	49.9%	53.6%	11,243	5,614	6,028	Total Commmunity	
12.1%	56.7%	63.6%	2,289	1,299	1,456	Queensborough	
9.3%	46.8%	51.1%	3,236	1,514	1,655	LaGuardia	
1.5%	45.1%	45.8%	2,444	1,103	1,120	Kingsborough	
-2.5%	49.6%	48.4%	1,824	905	882	Hostos	
18.3%	48.5%	57.3%	452	219	259	Guttman	
10.5%	49.6%	54.8%	2,441	1,210	1,337	Bronx	
1.3%	57.1%	57.8%	5,088	2,904	2,943	BMCC	Community
6.5%	60.8%	64.8%	3,481	2,118	2,256	Total Comprehensive	
-11,4%	71.6%	63.4%	1,224	876	776	Staten Island	
17.3%	55.9%	65.5%	1,867	1,043	1,223	NYCCT	
20.1%	56.8%	68.2%	972	552	663	Medgar Evers	Comprehensive
14.7%	59.4%	68.2%	5,882	3,496	4,009	Total Senior	
-38.5%	37.1%	22.9%	35	13	8	Labor and Urban Studies	
50.0%	13.0%	19.4%	108	14	21	Professional Studies	
10.2%	56.6%	62.4%	1,198	678	747	York	
22.5%	56.0%	68.6%	1,280	717	878	Queens	
21.3%	61.9%	75.0%	1,316	814	987	Lehman	
13.2%	59.4%	67.2%	1,062	631	714	John Jay	
17.0%	62.8%	73.5%	1,286	808	945	Hunter	
28.0%	61.9%	79.2%	1,849	1,144	1,464	City	
13.7%	67.9%	77.3%	1,703	1,157	1,316	Brooklyn	
9.0%	62.9%	68.5%	1,275	802	874	Baruch	Senior
Percent Change from Prior Term Snapshot to Current Term Snapshot of Unique Applicants	Percentage of Prior Term Snapshot to Prior Term Total Unique Applicants	Percent of Current Term Snapshot to Prior Term Total Unique Applicants	Prior Term Total Unique Applicants	rior Term Snapshot of Unique Applicants	Current Term Snapshot of Prior Term Snapshot of Unique Unique Applicants Applicants		



Admissions Snapshot

Select Admission Term Spring 2023

Select New Student Type First-time Freshmen

View Unique Apps YoY Table

Return to Start page

Table 3. Total Admitted: Spring 2023 First-time Freshmen Current Term Run Date: November 2, 2022, Prior Term Run Date: November 2, 2021

		Current Term Snapshot of Admitted	Prior Term Snapshot of Admitted	Prior Term Total Admitted	Percentage of Current Term Snapshot to Prior Term Total Admitted	Percentage of Prior Term Percent Change from Prior Snapshot to Prior Term Snapshot to Current Term Snapshot of Admitted Snapshot of Admitted	Percent Change from Prior Term Snapshot to Current Term Snapshot of Admitted
Senior	Baruch	N. C.		100		100	-18.2%
	Brooklyn						43.5%
	City						111.1%
	Hunter						-23.6%
	John Jay						23.7%
	Lehman						-19.0%
	Queens					Disease	159.1%
	York	10					-37.9%
	Professional Studies	.03					50.0%
	Labor and Urban Studies						0.0%
	Total Senior						22.1%
Comprehensive	Medgar Evers						38,4%
	NYCCT						1097.3%
	Staten Island						-24.0%
	Total Comprehensive						43.1%
Community	висс					120 100	7.2%
	Bronx						46.6%
	Hostos						07.5% 07.5%
	Kingsborough					Mesty Communication of the Com	24.6%
	LaGuardia						42.5%
	Queensborough						24.6%
	Total Commmunity	-41			10.7	1274	22.9%
Total University	Total University						25.7%

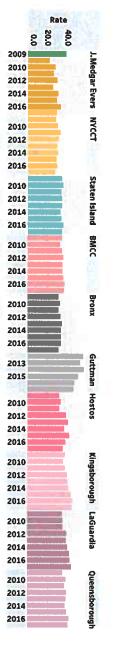
Office of Applied Research, Evaluation and Data Analytics



4 Year Institution Persistence Rates for Full-time First-time Freshmen Enrolled in Associate **Degree Programs**

for selected filters

MYCCT 276 296 32.3 30.5 29.0 Staten Island 33.1 34.9 32.6 33.5 33.2 BMCC 33.9 32.0 32.6 34.6 34.2 Bronx 30.1 31.1 29.9 32.3 33.4 Guttman 54.7 51.4 Hostos 31.2 32.4 31.6 38.0 39.5 Kingsborough 36.3 34.5 36.2 38.5 39.7 LaGuardia 33.7 34.9 34.6 38.7 38.1 Queensborough 34.0 37.0 35.8 38.0 37.4 University Total 32.5 33.1 33.3 35.5 35.0	John Jay Medgar Evers	2009 37.4 21.2	26.7	24.7	29.0	2013	2014	2	28.3	
33.1 34.9 32.6 33.5 33.9 32.0 33.6 34.6 30.1 31.1 29.9 32.3 54.7 31.2 32.4 31.6 38.0 36.3 34.5 36.2 38.5 33.7 34.9 34.6 38.7 34.0 37.0 35.8 38.0 38.0 38.5 38.1 33.3 35.5	NYCCT	27.6	29 6	32.3	30.5	29.0		30.1		28.4
33.9 32.0 33.6 34.6 30.1 31.1 29.9 32.3 54.7 31.2 32.4 31.6 38.0 36.3 34.5 36.2 38.5 33.7 34.9 34.6 38.7 31.0 32.5 33.1 33.3 35.5	Staten Island	33.1	34.9	32.6	33.5	33.2		31.9		32.4
30.1 31.1 29.9 32.3 54.7 31.2 32.4 31.6 38.0 36.3 34.5 36.2 38.5 33.7 34.9 34.6 38.7 34.0 37.0 35.8 38.0 31.1 33.3 35.5	BMCC	33.9	32.0	33.6	34.6	34.2		34.2		34.8
31.2 32.4 31.6 38.0 36.3 34.5 36.2 38.5 33.7 34.9 34.6 38.7 34.0 37.0 35.8 38.0 31.1 33.3 35.5	Bronx	30.1	31.1	29.9	32.3	33.4		32.7		32.5
31.2 32.4 31.6 38.0 36.3 34.5 36.2 38.5 33.7 34.9 34.6 38.7 34.0 37.0 35.8 38.0 34.1 33.3 35.5	Guttman				54.7	51.4		54.9		49,4
36.3 34.5 36.2 38.5 33.7 34.9 34.6 38.7 34.0 37.0 35.8 38.0 34.1 33.3 35.5	Hostos	31.2	32.4	31.6	38.0	39.5		35.9		40.8
33.7 34.9 34.6 38.7 h 34.0 37.0 35.8 38.0 tal 32.5 33.1 33.3 35.5	Kingsborough	36.3	34.5	36.2	38.5	39.7		40.2		42.8
34.0 37.0 35.8 38.0 al 32.5 33.1 33.3 35.5	LaGuardia	33.7	34.9	34.6	38.7	38.1		38.9		40.7
1 32.5 33.1 33.3 35.5	Queensborough	34.0	37.0	35.8	38.0	37.4		36.8		37.6
	University Total	32.5	33.1	33.3	35.5	35,0		35.3		



Filtered for: College: All, Sector: All; Gender: All; Ethnicity, All; Age Group, All, Residency, All

Retendon Rates are calculated as the percentage who are still enrolled at the college of entry in the subsequent fall term(s) and have not earned the degree pursued or a higher degree.

Persistence Rates are the sum of the retention and graduation rates. than that pursued, but who are still enrolled for the degree pursued in the subsequent fall term(s), are counted as still enrolled and are not counted as having earned the lower degree. Graduation Rates are calculated as the percentage saming the degree pursued or a higher degree at the college of entry any time prior to the start of the subsequent tall term(s). Students who earned a degree lower

Note: Zeros in the graduation rates indicate that a number of students, less than 0.05 percent, graduated so the rate rounds down to 0 percent, whereas a blank indicates that zero students graduated.

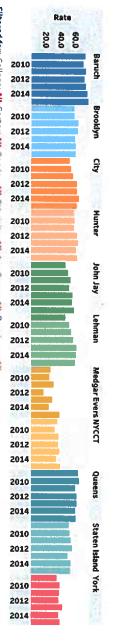
Office of Applied Research, Evaluation, and Data Analytics



6 Year Institution Persistence Rates for Full-time First-time Freshmen Enrolled in Baccalaureate Degree Programs

for selected filters

2012 71.3 3.7 62.2 6.6 61.8 6.8 61.5 5.8	2013	Staten Island 50.5 51.7 5 York 33.8 38.6 3	50.5 51.7		63.5 64.9	31.6	25.6 24.1	45.2 50.9	45.8 49.0	58.2 58.4	53.7	58.5 58.1	72.5 69.9	2009 2010 2011
	2013 72.9 58.8 61.6 63.0 55.0	29.9 16.2 36.4 35.7 60.3 61.5 53.4 55.8 37.6 37.0	ı K	ß	Ĕ									T SALL
75.3 59.8 64.6 60.3		58.9 37.4 38.1 60.6 53.9	58.9 37.4 38.1 60.6 53.9	57.5 58.9 37.4 38.1 60.6	58.9 37.4 38.1	58.9 37.4	58.9	57.5	0	61.9	61.7	60.2	76.6	2015



Filtered for: College: All, Sector: All, Gender: All, Ethnicity: All: Age Group: All; Residency: All

than that pursued, but who are still enrolled for the degree pursued in the subsequent fall term(s), are counted as still enrolled and are not counted as having earned the lower degree. Graduation Rates are calculated as the percentage earning the degree pursued or a higher degree at the college of entry any time prior to the start of the start Perention flates are calculated as the percentage who are still enrolled at the college of entry in the subsequent fall term(s) and have not earned the degree pursued or a higher degree.

Persistence Rates are the sum of the retention and graduation rates.

Note: Zeros in the graduation rates indicate that a number of students, less than 0.05 persent, graduated up the rate rounds down to 0 persent, whereas a blank indictes that zero students graduated.

How Transfer Credits Are Applied to Degree Requirements, by Receiving College

Select View:

Total Credits Transferred

Percent of Credits Transferred

Select Articulation Year 2021-22

ear Selec

Select Sending College(s)
All

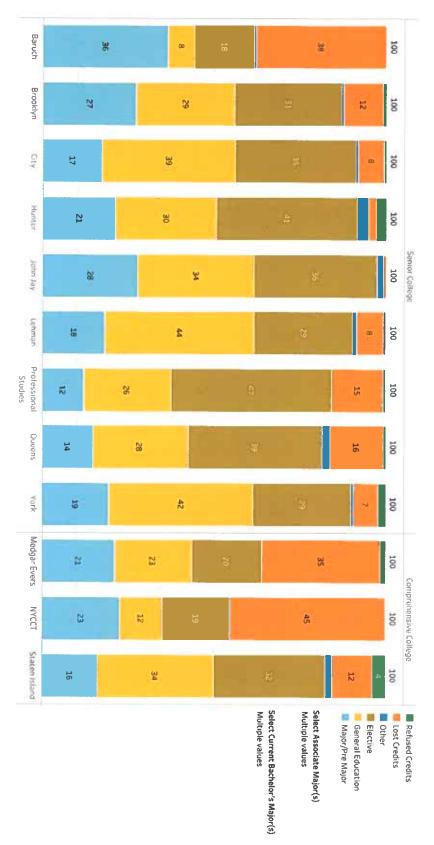
e(s) Selec

Select Receiving College(s)

Select Associate Degree Earned

0

0



How Transfer Credits Are Applied to Degree Requirements, by CUNY Sending College

Select View:

Total Credits Transferred

Percent of Credits Transferred

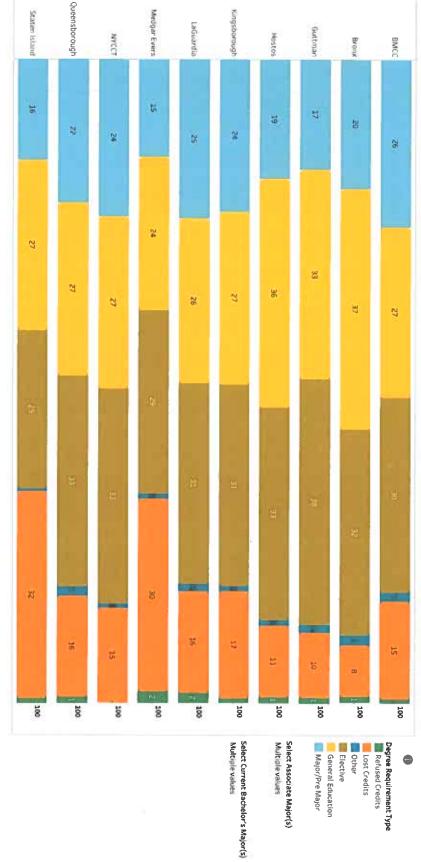
Select Articulation Year 2021-22

Select Sending College(s)
All

Select Receiving College(s)

•

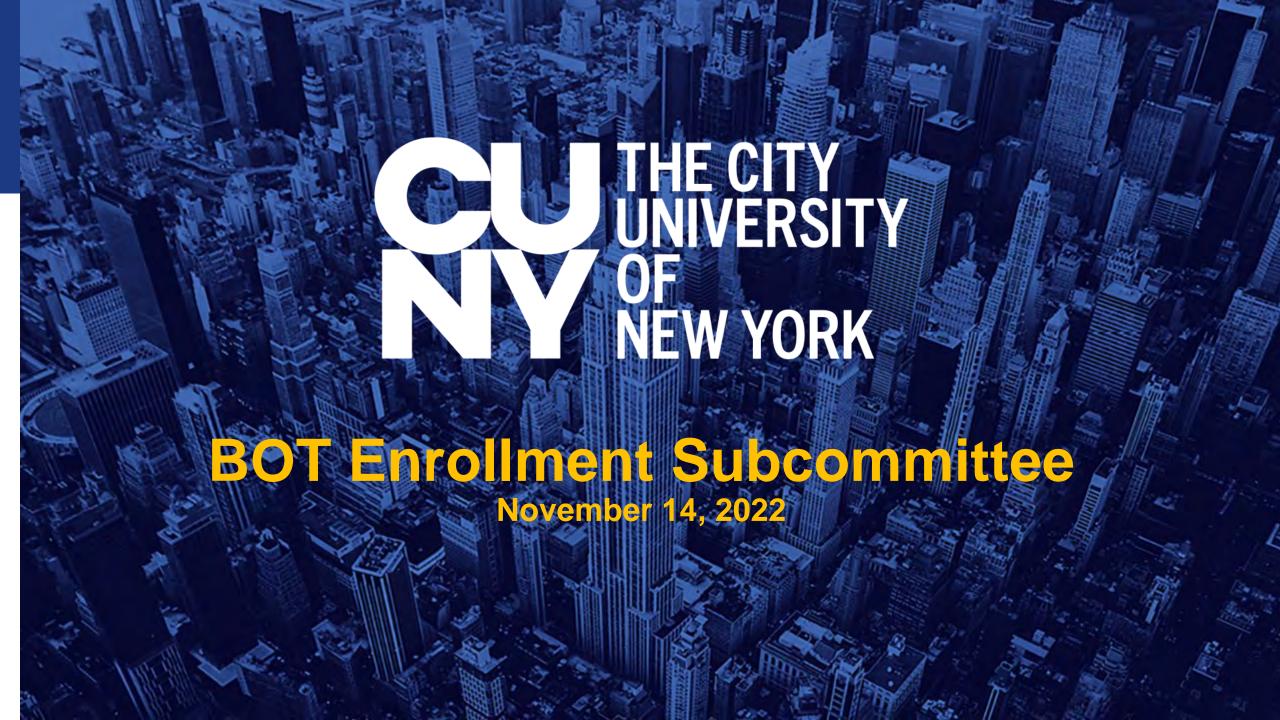
Select Associate Degree Earned AA/AS



Degree Requirement Type

Refused Credits Lost Credits

Select Associate Major(s)
Multiple values



Overview

- Enrollment Update
- Key Strategies
- Keep Updated:
 - **CUNY Dashboards**

Commitment to Transparency





Fall Enrollment – as of Oct 20, 2022 Preliminary Data



Compared to this day last year:



Total enrollment for Fall 2022 is **lower**: 220,951 compared to 240,437, a difference of -19,486 students or -8.1%.



Undergraduate enrollment for Fall 2022 is lower: 192,049 compared to 209,880, a difference of -17,831 students or -8.5%.



Graduate enrollment for Fall 2022 is **lower**: 28,902 compared to 30,557, a difference of -1,655 students or -5.4%.



First-time freshmen enrollment for Fall 2022 is **the same or about the same**: 34,657 compared to 34,597, a difference of 60 students or 0.2%.



New graduate student enrollment for Fall 2022 is **lower**: 8,794 compared to 9,576, a difference of -782 students or -8.2%.



New undergraduate transfer enrollment for Fall 2022 is lower: 16,955 compared to 17,859, a difference of -904 students or -5.1%.



Five Year Enrollment Trends

SY

Snapshot Headcount Enrollment Trends

Snapshot Run Date: Thursday, October 20, 2022

Preliminary Data, NOT FOR DISTRIBUTION

Fall 2022

Class Level

Degree Status All Admission Category

Special Populations All

		Snapsho	t Headcoun	t as of Octo	ber 20 of e	ach year:		Y			
Sector	College	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022	Snapshot Headcount Five Year Trend		napshot Headco 2020	ount Percent Diffe Fall	erence From: 2021
Senior	Baruch	18,014	18,663	19,737	19,949	19,858			1%	0%	
	Brooklyn	18,159	17,849	17,733	15,956	14,194		-20%		-11%	
	City	15,748	15,471	14,826	14,636	14,085		-5%		-4%	_
	Hunter	23,243	23,227	24,083	24,137	23,026		-4%		-5%	
	John Jay	15,409	15,878	15,770	15,245	13,925		-12%		-9%	
	Lehman	14,786	15,146	15,090	14,408	13,007		-14%		-10%	
	Queens	19,754	19,926	19,703	18,774	17,011	-	-14%		-9%	
	York	8,693	8,336	7,783	7,026	6,445		-17%		-8%	
	Professional Studies	3,206	3,562	4,217	4,070	3,903		-7%		-4%	
	Labor & Urban Studies	409	364	394	352	454			15%		29%
	Sector Total	137,421	138,422	139,336	134,553	125,908		-10%		-6%	
Comprehensive	Medgar Evers	6,635	5,800	5,214	4,124	3,645		-30%		-12%	
	NYCCT	17,269	16,967	15,513	14,270	13,088		-16%	-	-8%	
	Staten Island	13,368	12,812	12,914	11,904	10,331		-20%		-13%	
	Sector Total	37,272	35,579	33,641	30,298	27,064		-20%		-11%	
Community	BMCC	26,697	25,640	22,664	18,785	17,637		-22%		-6%	
	Bronx	10,594	10,113	8,443	7,325	6,815		-19%		-7%	
	Guttman	962	1,025	1,018	886	850		-17%		-4%	
	Hostos	7,368	7,153	6,204	5,474	4,943		-20%		-10%	
	Kingsborough	14,952	15,502	12,668	11,442	11,734	-	-7%			3%
	LaGuardia	18,579	18,308	14,419	14,915	10,886		-25%		-27%	
	Queensborough	15,487	14,118	12,479	11,062	9,658		-23%	_	-13%	
	Sector Total	94,639	91,859	77,895	69,889	62,523		-20%		-11%	
Graduate/	Graduate School	3,607	3,603	3,561	3,434	3,273		-8%		-5%	
Professional	Journalism School	230	230	212	214	198		-7%		-7%	_
	Law School	582	625	677	699	698			3%	0%	
	Public Health	589	746	923	949	917		-1%		-3%	
	Medical School	296	351	398	401	370		-7%	-	-8%	
	Sector Total	5,304	5,555	5,771	5,697	5,456	-	-5%		-4%	
University Tota		274,636	271,415	256,643	240,437	220,951		-14%		-8%	

Office of Applied Research, Evaluation, and Data Analytics (OAREDA)

Multiple Views



Snapshot Headcount Enrollment Trends

Snapshot Run Date: Friday, October 21, 2022

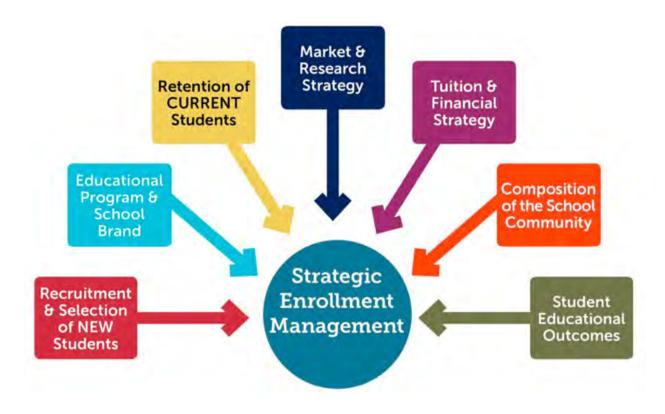
							1-1/4	emminer y c	Jata, NUIF	OICDIGIT	CIDOTION
Select Term Fall 2022		lass Level			Degree All	Status	Admission First-time		Specia All	l Populations	
		Snapshot	Headcoun	t as of Octo	ber 21 of e	ach year:					
Sector	College	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022	Snapshot Headcount Five Year Trend		napshot Headcour 2020		erence From: 2021
Senior	Baruch	1,691	2,268	2,055	2,531	2,593			26%		2%
	Brooklyn	1,755	1,894	2,146	1,553	1,689	-	-21%			9%
	City	1,829	2,093	2,023	2,566	2,737			35%		7%
	Hunter	2,598	2,545	2,616	3,321	3,140			20%	-5%	
	John Jay	1,866	2,056	1,692	1,770	1,871			11%		6%
	Lehman	1,031	942	1,327	1,583	1,486			12%	-6%	
	Queens	1,956	2,266	2,710	2,100	2,335		-14%			11%
	York	1,169	1,121	849	898	777		-8%		-13%	
	Labor & Urban Studies		7	3		5					
	Professional Studies								67%		
	Sector Total	13,895	15,192	15,421	16,322	16,633			8%		2%
Comprehensive	Medgar Evers	1,186	886	840	631	600		-29%		-5%	
	NYCCT	3,404	3,450	2,899	2,585	3,027			4%		17%
Comprehensive	Staten Island	2,658	2,362	2,517	2,240	1,914	-	-24%		-15%	
	Sector Total	7,248	6,698	6,256	5,456	5,541		-11%			2%
Community	BMCC	6,867	6,620	5,509	3,835	3,973		-28%			4%
	Bronx	2,032	2,003	1,616	1,428	1,336		-17%		-6%	
	Guttman	460	512	509	434	390		-23%		-10%	
	Hostos	1,326	1,247	946	975	903		-5%		-7%	
	Kingsborough	2,085	2,137	1,744	1,603	1,694		-3%			6%
	LaGuardia	2,703	3,007	2,751	2,262	2,156		-22%		-5%	
	Queensborough	3,223	3,230	2,826	2,281	2,033		-28%		-11%	
	Sector Total	18,696	18,756	15,901	12,818	12,485		-21%		-3%	

Controlled and Uncontrolled Factors in Enrollment



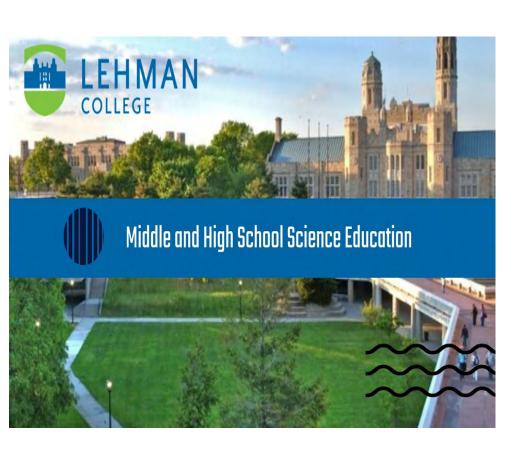


Key Enrollment Strategies: A Holistic Approach





Seamless Pipeline: K-16



- Peer Mentors High School+
- HS Learning Recovery
- Counselor Portal
- Streamline Application
- Estimated Financial Award
- College Now Taskforce
- Early College Initiatives
- Career Introduction and Focus
- Bridge Programs



Marketing Campaign

CUNY Reconnect



VERONICA (Watch)



WASEE (Watch)

Student Parents



JAZMINE (Watch)

Community Colleges



cuny.edu/twoyear

Facebook • Instagram • Google CU THE CITY UNIVERSITY OF NEW YORK

AD PLACEMENTS July 2022 - June 2023

Meeting Prospective Students Where They Are: Online

- Facebook/IG
- Google
- TikTok
- Snapchat
- LinkedIn
- Reddit
- Spotify
- Hulu
- *BeReal

Complementing Online with Out-ofHome

- MTA Subway/Buses
- Metro-North
- LIRR
- Bus Kings
- TV
- Radio
- LinkNYC
- Billboards/other





CAMPAIGNS

Featuring real CUNY students/alumni and their stories

- All undergraduate students
 - 4-year / 2-year
- **CUNY Reconnect**
- TAP for Part-Time students
- Transfer
- **Grad Studies**
- **CUNY ASAP**
- CUNY Online (national, in Spring 2023)
- Summer 2023

Targeting / Digital

- NY DMA (Designated Market Area) NYC, Long Island, portions of NYS, Connecticut, NJ and Pike County, PA Students from competitor colleges in our undergrad and transfer campaigns in attempt to incentivize them to join
- In late Nov. we will begin targeting states outside of NY DMA that have proven to deliver applications to the University





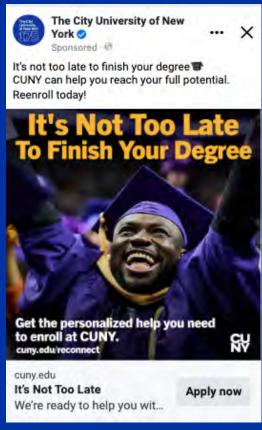
ADS-Examples / 15 SEC VIDEO & STATIC

CUNY



VERONICA (Watch)

Stop Outs



cuny.edu/reconnect

Student Parents



JAZMINE (Watch)

Community



cuny.edu/twoyear



Facebook • Instagram • Google

⁴ ADS / 15 SEC VIDEOS

TARGET: Undergrad Students / NY & National



ANIKA (Watch)



WASEE (Watch)



SYNNE (Watch)



OROSMAR (Watch)



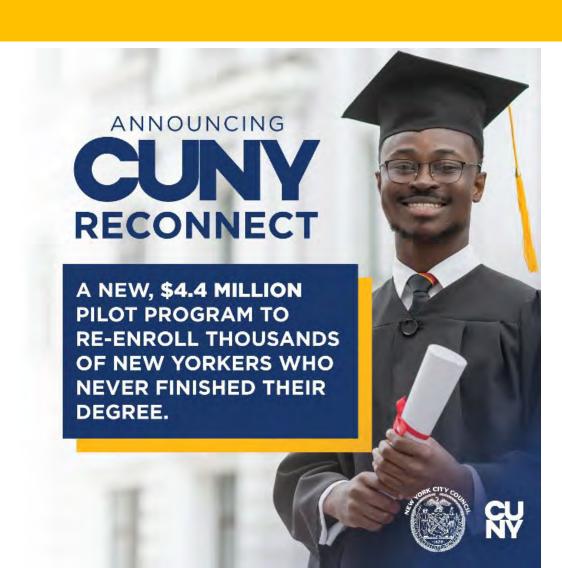


Expanded Student Supports

- Online and In-Person Services
- Expanded Child Care Services
- Part-Time & Workforce TAP
- Student Success Programs
- Expand Career Offerings
- Comprehensive Student-Centered Health Care
- Resource Centers
- Athletics, Leadership and Club opportunities

Re-engagement & Retention Efforts

- * CUNY Reconnect
- * Learning Loss Task Force
- * New Artificial Intelligence Tools
- * Evaluation of Advising Efforts
- * Intentional Connections to CareersWithin the Disciplines
- * Transfer Initiative



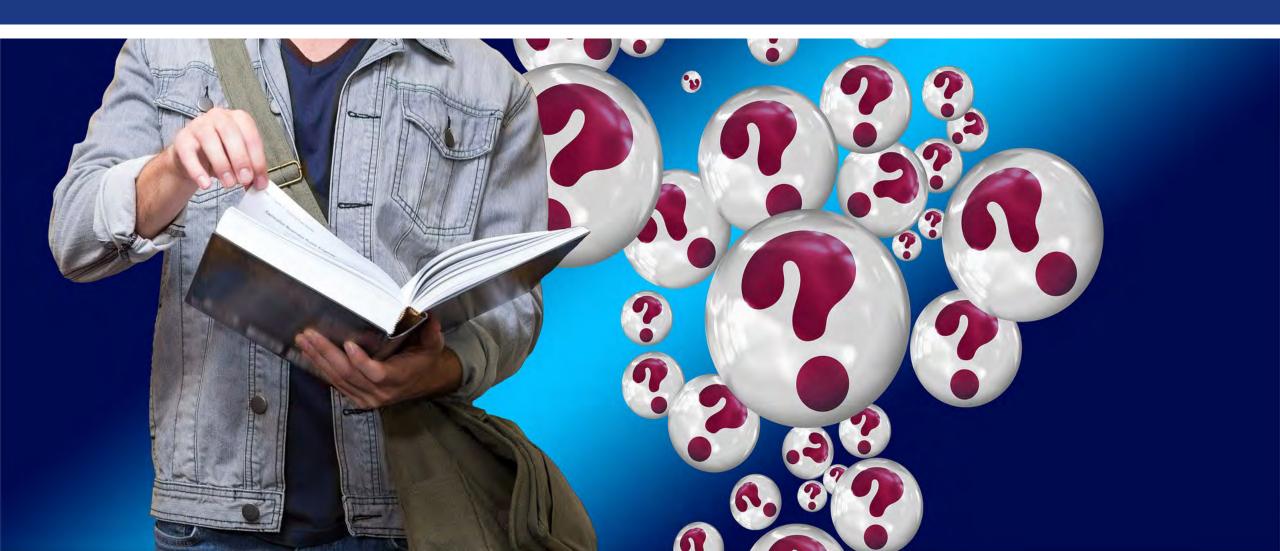
Innovative Programs & Modalities



- Transfer of CUNY Online to the Office of Academic Affairs with Funding for Strategic Development
- National Marketing Study of Degrees in Demand and Gap Analysis
- * Escalated Short-Term Ramp Up with Online Service Provider
- * Expanded focus on certificates and workforce development programs
- Development of Faculty Expertise in Online Modalities



DASHBOARDS at CUNY



Commitment to Transparency



Leading Change & Collaboration

Consultation with stakeholders

Regularized Communication



The City University of New York Board of Trustees Sub-Committee on Enrollment Charter

Article I. Purposes

The purposes of the Sub-Committee on Enrollment of the Committee on Education Policy of the Board of Trustees of The City University of New York are to consider all matters and policies related to enrollment, recruitment, retention, transfer, articulation, and success initiatives.

Article II. Composition

The Committee will consist of at least three and no more than five members who shall be appointed by the Chairperson of the Board of Trustees, one of whom shall be designated by the Chairperson of the Board of Trustees to serve as the chairperson of the Committee.

Article III. Meetings and Quorum

The Committee will meet on a regularly-scheduled basis at least four times per year, with authority to convene additional meetings, as circumstances require. The Committee may invite members of management or others to attend meetings and provide pertinent information, as necessary. The presence of the majority of the appointed members shall constitute a quorum for the transaction of business, and the act of a majority of the members present shall be the act of the Committee.

Article IV. Oversight/Responsibilities

4.01 Oversight

The committee shall provide oversight of the following:

- admissions practices, demographic trends and enrollment planning;
- any activities related to enrollment as requested by the Board of Trustees.

The Committee shall have the following duties and responsibilities:

- Consider and report or recommend to the Board approval on matters and policies relating to enrollment, recruitment, retention, transfer, articulation, and success initiatives:
- On a quarterly basis, the Sub-Committee on Enrollment shall meet with the Chancellor or the Chancellor's designee to review data on enrollment,

recruitment, retention, transfer and articulation to be provided in a detailed report by college and school;

 Perform other activities related to this Charter as requested by the Board of Trustees

