



**Balance Sheet** 



**Income Statement** 



**Cash Flow** 

## **BALANCE SHEET**

YoY





Actual Horizon... Vertical Analysis Analysis

2016 2017 2018 2019 2020

PY: 26.43K (-10%)

US Dollar -USD Vietnamese Dong - VND

PY: 18.61K (-67.37%)

### In billions Vietnamese Dong

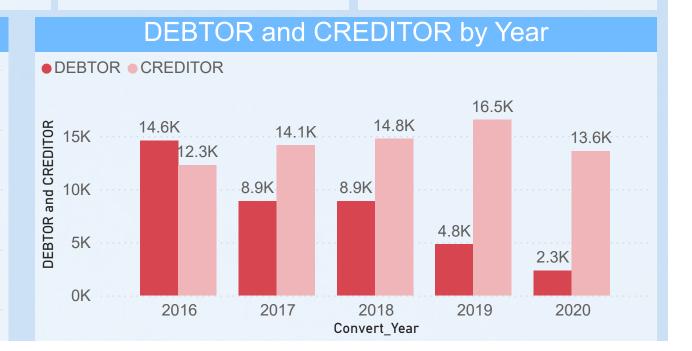
•					
CLASS	2016	2017	2018	2019	2020
□ 1. ASSET	96,480	88,550	82,390	76,455	62,562
☐ 1. CURRENT ASSET	22,309	21,123	20,326	19,288	8,249
1. CASH AND CASH EQUI	2,765	7,541	3,603	2,957	1,654
2. ST INVESTMENT	764	409	2,875	3,579	487
3. ACCOUNT TRADE RECEIVABLE	3,444	3,964	4,579	4,367	2,050
4. ADVANCE TO SUPPLIER	11,137	4,922	4,303	458	290
5. ST RECEIVABLE	1,043	722	762	3,079	1,091
6. INVENTORIES	2,712	3,234	3,686	3,570	1,849
7. OTHER CURRENT ASSET	445	331	517	1,278	829
<b>□ 2. NON CURRENT ASSET</b>	74,171	67,428	62,065	57,167	54,313
1. LT RECEIVABLE	1	1	1	1	1
2. LT ADVANCE TO SUPPLIER	2,436	1,812	0	91	0
3. NON CURRENT	2 396	2 363	2 016	2 080	1 355
DDE by V	201				EQUITY 6

Ratio	2016	2017	2018	2019	2020	
Acid Test Ratio	0.65	0.54	0.50	0.46	0.17	
Asset to Equity Ratio	5.94	5.08	4.41	4.11	10.30	
Current Ratio	0.76	0.65	0.63	0.61	0.25	
Debt Ratio	0.83	0.80	0.77	0.76	0.90	
Debt to Equity Ratio	4.94	4.08	3.41	3.11	9.30	
ROE	0.13	0.15	0.14	0.14	-1.84	
FIXED ASSET	CUF	RRENT ASSE	Т	N-CURREN	TASSET	
<b>44.53K</b> PY: 46.96K (-5.16%)		<b>8.25K</b> 19.29K (-57.23%	b)	<b>9.78K</b> PY: 10.21K(-4.2%)		
LT LIABILITIES	ST	LIABILITES		EQUITY		
23.78K	3	32.71K		6.07K		

PY: 31.42K (+4.09%)

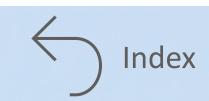




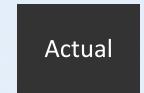




## **INCOME STATEMENT**



In billions Vietnamese Dong (Except EPS)



Horizon... Analysis

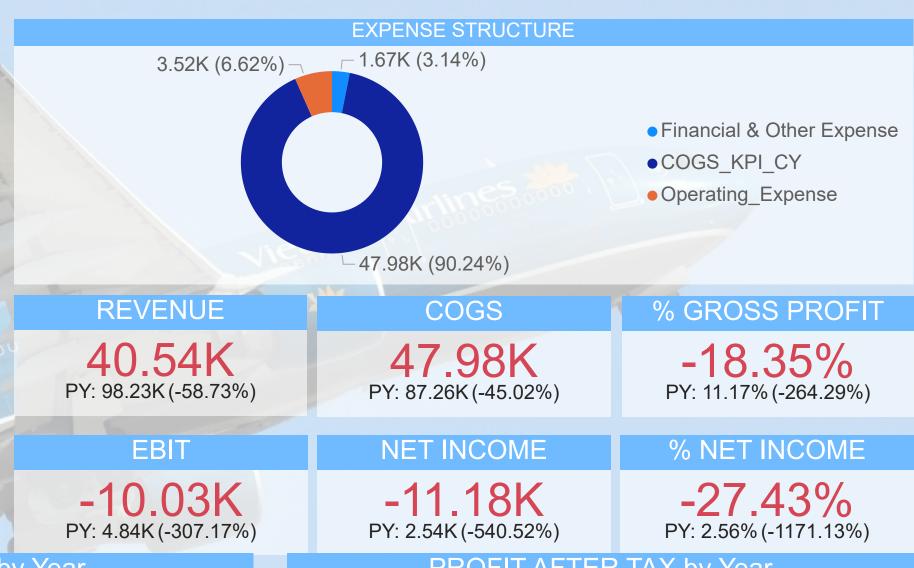
Vertical Analysis

YoY

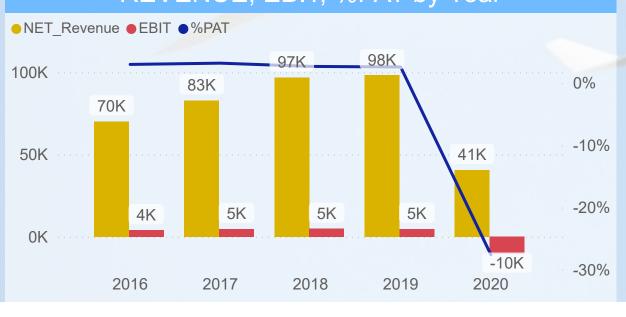
2016 2017 2018 2019

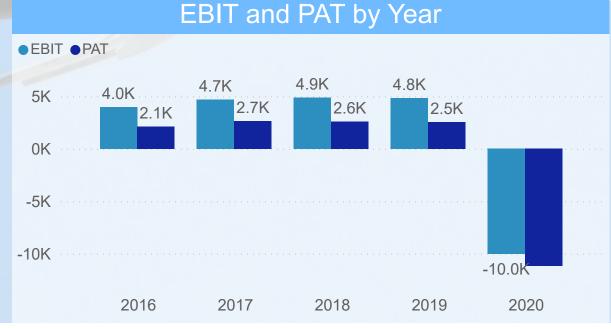
US Dollar -USD Vietnamese Dong - VND

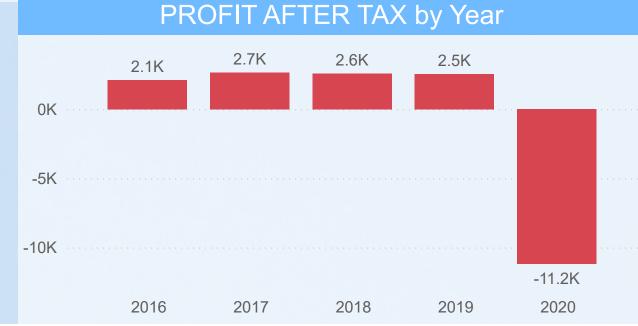
(=/(=/(=/					
DETAIL	2016	2017	2018	2019	2020
01. SALES FROM SERVICE	70,571.49	83,553.71	97,589.71	99,099.61	40,756.79
02. SALES DEDUCTION	482.51	602.74	779.06	871.53	218.45
03. NET SALES	70,088.97	82,950.97	96,810.64	98,228.08	40,538.34
04. COGS	59,246.15	72,278.30	84,546.65	87,259.51	47,975.25
05. GROSS PROFIT	10,842.83	10,672.67	12,263.99	10,968.58	-7,436.91
06. FINANCIAL INCOME	899.84	906.65	1,159.74	1,139.60	882.31
07. FINANCIAL EXPENSE	3,049.42	2,293.71	3,674.97	2,344.88	1,668.94
08. GAIN LOSS FROM SUBSIDIARIES	74.78	-19.86	-16.07	-34.24	-157.12
09. SELLING EXPENSE	4,456.25	4,874.95	4,771.16	4,616.58	2,049.24
10. G&A EXPENSE	2,244.78	2,323.18	2,606.02	2,662.24	1,468.00
11. NET PROFIT	2,067.00	2,067.62	2,355.51	2,450.24	-11,897.91
12. OTHER INCOME	578.38	1,124.56	995.35	982.55	1,012.67
13. OTHER EXEPENSE	44 79	37 42	38 95	43 89	75 08
REVENUE, EBI	T, %PAT by	Year		Е	BIT and PAT



2020







# **CASH FLOW**



Actual

Horizontal Analysis

YoY

2016 2017 2018

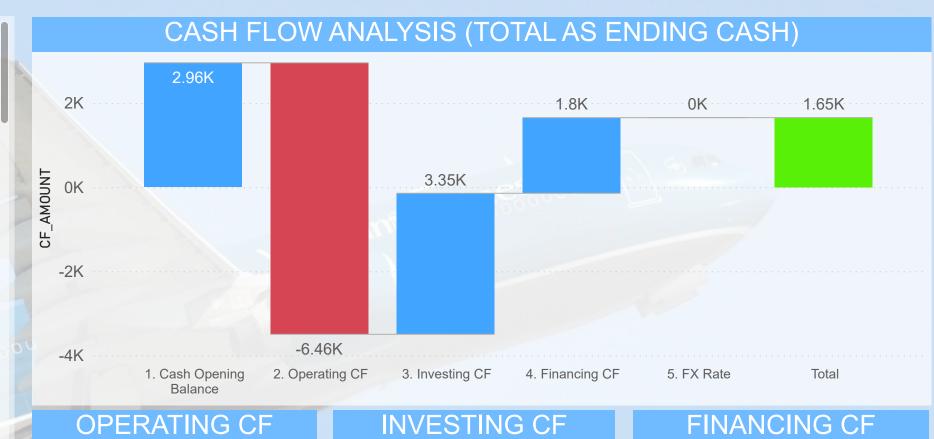
18 2019

US Dollar -USD Vietnamese Dong - VND

Index

#### In billions Vietnamese Dong

Items   2016   2017   2018   2019   2020						
OPERATING ACTIVITIES         01. PROFIT (LOSS) BEFORE TAX       2,600.58       3,154.76       3,311.90       3,388.90       -10,960.31         02. DEPRECIATION       5,218.29       5,192.58       5,020.07       5,142.70       2,961.20         03. PROVISIONS       41.06       113.10       -30.87       -108.02       127.93         04. PROFIT AND LOSSES       0.00       0.00       0.00       0.00       0.00       0.00         FROM INVESTING       ACTIVITIES       730.05       -63.99       639.41       30.03       -76.56         LOSS       06. (PROFIT)/ LOSSES       -545.25       -315.26       -482.77       -662.23       -623.21         FROM ASSET DISPOSAL       07. INTEREST EXPENSE       1,365.43       1,558.12       1,561.36       1,454.78       925.58	Items	2016	2017	2018	2019	2020
TAX  02. DEPRECIATION  03. PROVISIONS  04. PROFIT AND LOSSES  FROM INVESTING  ACTIVITIES  05. EXCHANGE RATE GAIN LOSS  06. (PROFIT)/ LOSSES  FROM ASSET DISPOSAL  07. INTEREST EXPENSE  5,218.29  5,192.58  5,020.07  5,142.70  2,961.20  0.00		9,550.84	17,977.84	8,924.64	8,818.80	-6,455.57
03. PROVISIONS	` ,	2,600.58	3,154.76	3,311.90	3,388.90	-10,960.31
04. PROFIT AND LOSSES       0.00 <t< td=""><td>02. DEPRECIATION</td><td>5,218.29</td><td>5,192.58</td><td>5,020.07</td><td>5,142.70</td><td>2,961.20</td></t<>	02. DEPRECIATION	5,218.29	5,192.58	5,020.07	5,142.70	2,961.20
FROM INVESTING ACTIVITIES  05. EXCHANGE RATE GAIN LOSS  06. (PROFIT)/ LOSSES FROM ASSET DISPOSAL 07. INTEREST EXPENSE  1,365.43  1,558.12  1,561.36  1,454.78  1,665.43  1,665.43  1,665.43  1,665.43  1,561.36  1,454.78	03. PROVISIONS	41.06	113.10	-30.87	-108.02	127.93
LOSS  06. (PROFIT)/ LOSSES FROM ASSET DISPOSAL  07. INTEREST EXPENSE  1,365.43  1,558.12  1,561.36  76.65	FROM INVESTING	0.00	0.00	0.00	0.00	0.00
FROM ASSET DISPOSAL 07. INTEREST EXPENSE 1,365.43 1,558.12 1,561.36 1,454.78 925.58		730.05	-63.99	639.41	30.03	-76.56
	` ''	-545.25	-315.26	-482.77	-662.23	-623.21
08. (INCREASE)/ DECREASE -464.00 6,811.37 2,116.11 1,189.54 5,537.75	07. INTEREST EXPENSE	1,365.43	1,558.12	1,561.36	1,454.78	925.58
	08. (INCREASE)/ DECREASE	-464.00	6,811.37	2,116.11	1,189.54	5,537.75



-6,456!
Goal: 8,819 (-173.2%)

3.35K Goal: -1.28K (+361.17%)

1.80K

Goal: -8.18K (+121.98%)

