

# Endogenous entrepreneurship and financial frictions

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## 1 Motivation/Question

## 2 The Model

- There is a continuum of individuals who differ in their wealth  $a$  and entrepreneurial ability  $z$ .
- Each period, every individual chooses to be a Worker or an Entrepreneur.
- Entrepreneurs are subject to a collateral constraint.
- Entrepreneurial ability  $z$  is drawn from a Pareto distribution with pdf  $\mu(z) = \eta z^{-\eta-1}$ ,  $z \geq 1$ . Entrepreneurial ability is persistent: each period a new  $z$  is drawn with a probability  $\gamma$ .
- Financial intermediaries collect deposits and rent out capital to entrepreneurs at rate  $R$ , by no arbitrage then  $R = r + \delta$  with  $r$  the deposit rate.
- There is a representative public firm.
- The government taxes entrepreneurial profits and revenues at rates  $\tau^\pi$  and  $\tau^y$  and rebates all the receipts with lump-sum payments  $T_t$ .

## 2.1 Individuals' problem

Individuals have CRRA preferences over consumption

$$\max \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t \frac{c_t^{1-\sigma} - 1}{1-\sigma},$$

with inverse elasticity of intertemporal substitution  $\sigma$ .

The budget constraint is

$$c_t + a_{t+1} \leq \max\{w_t, \pi(z_t, a_t)\} + (1 + r_t) a_t + T_t,$$

where the max operator encompasses the binary occupation choice.

Profits from operating the production technology are given by

$$\begin{aligned} \pi(z_t, a_t) &= \max_{l_t, k_t} \left\{ (1 - \tau_t^\pi) \left[ (1 - \tau_t^y) z_t Z_t (k_t^\alpha l_t^{1-\alpha})^{1-\nu} - w_t l_t - (\delta + r_t) k_t \right] \right\}, \\ \text{s.t. } k_t &\leq \lambda a_t. \end{aligned}$$

Hence individuals at productivity  $z_t$  choose to become entrepreneurs if their wealth exceeds the threshold value  $\bar{a}(z_t)$  that solves

$$w_t = \pi(z_t, \bar{a}(z_t)).$$

The technology operated by individual entrepreneurs features decreasing returns to scale

$$y_t = f(z, k, l) = zZ (k^\alpha l^{1-\alpha})^{1-\nu},$$

with  $Z$  aggregate TFP shocks that varies with time.

## 2.2 Public firm

A representative public firm operates the CRS technology

$$F(K_{ct}, L_{ct}) = Z_t Z_{ct} K_{ct}^\alpha L_{ct}^{1-\alpha}.$$

From FOCs:

$$r_t = F_K(K_{ct}, L_{ct}) - \delta = \alpha Z_t Z_{ct} \left( \frac{K_{ct}}{L_{ct}} \right)^{\alpha-1} - \delta,$$

$$w_t = F_L(Z_{ct}, K_{ct}, L_{ct}) = (1 - \alpha) Z_t Z_{ct} \left( \frac{K_{ct}}{L_{ct}} \right)^{\alpha},$$

and so capital-labor ratio

$$\frac{K_{ct}}{L_{ct}} = \left( \frac{\alpha Z_t Z_{ct}}{r_t + \delta} \right)^{\frac{1}{1-\alpha}}.$$

### 2.3 Equilibrium

Given an initial distribution  $D_0(z, a)$ , a competitive equilibrium is allocations

$$\{c_t(z_t, a_t), a_{t+1}(z_t, a_t), l_t(z_t, a_t), k_t(z_t, a_t)\}$$

, distributions  $D_t(z_t, a_t)$ , and prices  $\{w_t, r_t\}$  such that

1. Given prices, the policy functions solve the individuals' problem.

2. Labor market clears:

$$L_{ct} + \int_E l_t(z, a) dD_t(a, z) - \int_W dD_t(a, z) = 0.$$

3. Asset market clears:

$$K_{ct} + \int_E k_t(z, a) dD_t(a, z) - \int a D_t(a, z) = 0.$$

4. Goods market clears (by Walras's Law).

5. The government's budget is balanced

$$T_t = \int_E [(\tau_t^\pi + \tau_t - \tau_t^\pi \tau_t) y_t(z, k, l) - \tau_t^\pi (w_t l_t(z, a) + (\delta + r_t) k_t(z, a))] dD_t(a, z).$$

6. The joint distribution evolves according to

$$\begin{aligned} D_{t+1}^E(a_{t+1}, z_{t+1}) &= \gamma D_t^E(a_{t+1}^{-1}(z_t, a_t), z_t) + (1 - \gamma) \int_z D_t^E(a_{t+1}^{-1}(z_t, a_t), z_t), \\ &= [\gamma I + (1 - \gamma) \Pi] D_t^E(a_{t+1}^{-1}(z_t, a_t), z_t), \end{aligned}$$

$$\text{where } \Pi = \begin{bmatrix} \pi_z \\ \pi_z \\ \dots \end{bmatrix}.$$

### 3 Solving the model

#### 3.1 Solving for entrepreneurial profits

The indirect profit function is

$$\begin{aligned} \pi(z_t, a_t) &= \max_{l_t, k_t} \left\{ (1 - \tau_t^r) \left[ (1 - \tau_t^y) z_t Z_t (k_t^\alpha l_t^{1-\alpha})^{1-\nu} - w_t l_t - (\delta + r_t) k_t \right] \right\}, \\ \text{s.t. } k_t &\leq \lambda a_t. \end{aligned}$$

If the collateral constraint does not bind, profit maximization implies

$$k^u(z_t) = \left[ (1 - \tau_t^y) z_t Z_t \right]^{\frac{1}{\nu}} \left( \frac{\alpha(1-\nu)}{r_t + \delta} \right)^{\frac{1-(1-\alpha)(1-\nu)}{\nu}} \left( \frac{(1-\alpha)(1-\nu)}{w_t} \right)^{\frac{(1-\alpha)(1-\nu)}{\nu}}.$$

If the collateral constraint binds (with  $\theta$  the Lagrange multiplier)

$$k^c(a_t) = \lambda a_t.$$

Hence the capital policy function is

$$k(z_t, a_t) = \min\{k^c(a_t), k^u(z_t)\}.$$

and the labor policy function is

$$l(z_t, a_t) = \left( \frac{(1-\alpha)(1-\nu)(1-\tau_t^y) z_t Z_t}{w_t} \right)^{\frac{1}{1-(1-\alpha)(1-\nu)}} k(z_t, a_t)^{\frac{\alpha(1-\nu)}{1-(1-\alpha)(1-\nu)}}.$$

and the indirect profit function is given by

$$\pi(z_t, a_t) = (1 - \tau_t^\pi) \left[ (1 - \tau_t^y) z_t Z_t \left( k(z_t, a_t)^\alpha l(z_t, a_t)^{1-\alpha} \right)^{1-\nu} - w_t l(z_t, a_t) - (\delta + r_t) k(z_t, a_t) \right].$$

Note that the tax on profits  $\tau_t^\pi$  does not affect the optimal policies, while the tax on revenue  $\tau_t^y$  does.

### 3.2 Solving the individuals' problem

We can write the Bellman as

$$v_t(a_t, z_t) = \max_{c_t, a_{t+1}} \left\{ u(c_t) + \beta \left[ \gamma v_{t+1}(a_{t+1}, z_t) + (1 - \gamma) \int v_{t+1}(a_{t+1}, z_{t+1}) \mu(z_{t+1}) dz_{t+1} \right] \right\},$$

$$\text{s.t. } c_t + a_{t+1} = M(a_{t+1}, z_t) + (1 + r_t) a_t + T_t,$$

where  $M(a_{t+1}, z_t) = \max\{w_t, \pi(z_t, a_t)\}$  and the Euler equation is

$$u'(c_t(z_t, a_t)) = \beta \left[ \gamma (1 + r_{t+1}^{\text{eff}}(z_t, a_{t+1}, d_{t+1})) u'(c_{t+1}(z_t, a_{t+1})), \right. \\ \left. + (1 - \gamma) \int (1 + r_{t+1}^{\text{eff}}(z_{t+1}, a_{t+1}, d_{t+1})) u'(c_{t+1}(z_{t+1}, a_{t+1})) \mu(z_{t+1}) dz_{t+1} \right],$$

where the net effective return is defined as

$$r_t^{\text{eff}}(z_t, a_t) = \begin{cases} r_t & \text{if Worker,} \\ r_t + \frac{\partial \pi(z_t, a_t)}{\partial a_t} & \text{if Entrepreneur,} \end{cases}$$

where

$$\frac{\partial \pi(z_t, a_t)}{\partial a_t} = \begin{cases} \frac{\partial \pi^{\text{const}}(z_t, a_t)}{\partial a_t} & \text{if constrained Entrepreneur,} \\ 0 & \text{if unconstrained Entrepreneur.} \end{cases}$$

#### 3.2.1 Obtaining policies

Inputs: prices  $\{w_t, r_t\}$ , government policy  $\{\tau_t^\pi, T_t\}$  and consumption on next period's asset grid  $c_{t+1}(z_{t+1}, a_{t+1})$ .

Calculate income  $M(a_{t+1}, z_t)$  on the grids for  $a$  and  $z$  from the indirect profit function.

Calculate next period's cash-on-hand on the grids for  $a$  and  $z$

$$\text{coh}(z_{t+1}, a_{t+1}) = M(z_{t+1}, a_{t+1}) + (1 + r_t) a_{t+1} + T_t.$$

Compute the RHS of the Euler equation

$$\begin{aligned} \text{RHS} (a_{t+1}, z_t) = & \beta \left[ \gamma \left\{ (1 + r_{t+1}^{\text{eff}} (z_t, a_{t+1})) u' (c_{t+1} (z_t, a_{t+1})) \right. \right. \\ & \left. \left. + (1 - \gamma) \int \left\{ (1 + r_{t+1}^{\text{eff}} (z_{t+1}, a_{t+1})) u' (c_{t+1} (z_{t+1}, a_{t+1})) \right\} \mu (z_{t+1}) dz_{t+1} \right\} \right], \end{aligned}$$

and invert to get current consumption

$$c (a_{t+1}, z_t) = u^{-1} (\text{RHS} (a_{t+1}, z_t)).$$

Calculate the asset policy functions with the mapping from assets today

$$a_t = \frac{c_t (a_{t+1}, z_t) + a_{t+1} - M (a_{t+1}, z_t) - T_t}{1 + r_t},$$

to assets tomorrow  $a_{t+1}$  that we can invert by interpolation to get the policy function  $a_{t+1} (a_t, z_t)$ .

Enforce the borrowing constraint, ie enforce  $a_{t+1} (a_t, z_t) \geq 0$ .

Compute the consumption policy functions as

$$c_t (a_t, z_t) = \text{coh} (z_t, a_t) - a_{t+1} (a_t, z_t),$$

and if  $c_t (a_t, z_t) < 0$ , set  $c_t (a_t, z_t) = 0$  and  $a_{t+1} (a_t, z_t) = \text{coh} (z_t, a_t)$ .

### 3.2.2 Obtaining the distribution

Given a distribution at  $t$ , the distribution at  $t + 1$  is obtained as

$$D_{t+1} (a_{t+1}, z_{t+1}) = \gamma D_t (a_{t+1}^{-1} (z_t, a_t; w, r), z_t) + (1 - \gamma) \sum_{\hat{z} \in \mathcal{Z}} \mu (\hat{z}) D_t (a_{t+1}^{-1} (\hat{z}, a_t; w, r), \hat{z}),$$

and the stationary distribution is obtained by iterating until convergence.

In matrix form, we stack the vector  $\mu (z)$  in a matrix  $\Pi$  and we can do

$$D_{t+1} (a_{t+1}, z_{t+1}) = (\gamma I + (1 - \gamma) \Pi) D_t (a_{t+1}^{-1} (z_t, a_t; w, r), z_{t+1}).$$

## 4 Algorithm to solve for the general equilibrium

1. Fix grid for states  $a$  and  $z$ .

2. Set a guess for the interest rate  $r$ .
3. Given  $r$ , use the public sector to find  $w$ .
4. Given prices  $(r, w)$ , and a guess for  $T$ , find the individuals' policy functions.
5. Given policies, find the stationary distribution.
6. Compute the implied transfers  $T$  and if not close, use the updated  $T$  and go back to step 4.
7. Aggregate policies and distributions to find assets and savings of the private sector and back out  $K_c$  from asset market clearing condition.
8. Compute error in labor market and update  $r$  until convergence.

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**Algorithm 1** Solve General Equilibrium

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1: Fix grid for states  $a$  and  $z$ 
2: Initialize guess for interest rate  $r$ 
3: while not converged on  $r$  do
4:   Use public sector to compute  $w$  given  $r$ 
5:   Initialize guess for  $T$ 
6:   while not converged on  $T$  do
7:     Compute individuals' policy functions given prices  $(r, w)$  and  $T$ 
8:     Compute stationary distribution given policies
9:     Compute implied transfers  $T_{\text{new}}$ 
10:    if  $|T_{\text{new}} - T| > \text{tolerance}$  then
11:      Set  $T = T_{\text{new}}$  ▷ or some update rule
12:    else
13:      Converged on  $T$ 
14:    end if
15:  end while
16:  Aggregate policies and distributions to compute private sector assets and savings
17:  Back out  $K_c$  from asset market clearing condition
18:  Compute labor market error using aggregates
19:  if error  $> \text{tolerance}$  then
20:    Update  $r$  based on error
21:  else
22:    Converged on  $r$ 
23:  end if
24: end while

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