#### TOURS S: TOURS SANTIAGO AND SURROUNDINGS

# S1) SANTIAGO CITY TOUR VISITING PUEBLITO DE LOS DOMINICOS AM OR PM

Santiago de Chile, today a modern and bustling city with 6 million of inhabitant, was founded by the Spaniards the 12 of February of 1541. The tour starts driving along Av. Libertador Bernardo O'Higgins, the city main street to the oldest neighborhood República that was the most elegant area of Santiago at the end of 1800 beginning of 1900. On the way we pass by the Army Arsenal and stop at the Horse Race Track of Santiago founded in 1869. We continue by República Avenue where the houses of the high society of one time, today became private Universities and Institutes. Then, we continue to the Civic area to see La Moneda Presidential Palace seat of the Government. We walk to the main square Plaza de Armas the place from where the city has grown throughout the centuries. Important building such as the Metropolitan Cathedral, the City Hall, the Central Post Office and the National Historical Museum surround the square. We visit the Pre-Columbian Museum. Drive up to Santa Lucia hill where Santiago was founded, today a public park located aside the National Library.

Finally, we will visit "Pueblito De Los Dominicos" one of the best Chilean handcraft in Santiago, at the foothills of the Andean Mountains and surrounded by a simple country style atmosphere, the historical colonial site of Los Dominicos is found. We will see artists working on novel natural products such as leather, fine woods, straw, baked mud, glass, wool, roots, metals and semiprecious stones such as silver and lapislazuli, transforming them into beautiful and unique art pieces. The artisan's Village of Los Dominicos mixes our history and our hand crafting traditions.

CONTACT: Carmen Anguita < carmen.anguita@cocha.com >

#### See Flickr Pictures

#### Includes:

- Private Transportation
- Bilingual guide
- Entrance fee to Pre-Columbian Museum (Tuesday to Sunday)

Price P/Person USD 55,00

Minimum amount of people for the tour: 5

## S2) TOUR VIÑA SANTA RITA (PREMIUM) & MUSEO ANDINO AM OR PM

Leave Santiago to drive south to Alto Jahuel and reach Santa Rita winery. Founded in 1880 by Domingo Fernández Concha at his farm on the slopes of the hills surrounding the valley, it has one of the best wine growing lands. In the beginning its founder promoted the introduction of the finest French vine stocks becoming an important wine producing enterprise.

Visit the winery and learn about the wine production process with its French and American oak barrels used in the aging cellars. Walk into the cave storehouse, a cellar built with stone masonry by French architects that has been declared a National Monument.

The Andean Museum houses a private collection of more than 1,800 pieces of Chilean Pre Columbian art and Mapuche wool, textile and silver work. Here you will find an excellent Museum shop with some interesting books, reproductions and souvenirs. Drive back to Santiago.

CONTACT: Carmen Anguita < <a href="mailto:carmen.anguita@cocha.com">carmen.anguita@cocha.com</a> >

#### See Flickr Pictures

#### Includes:

- Private Transportation
- Bilingual guide
- Tour & Taste of wine
- Visit to Museo Andino

Price P/Person **USD 72,00**Minimum amount of people for the tour: **5** 

#### S3) TOUR VIÑA CONCHA & TORO AM OR PM

Leave Santiago driving south to reach Viña Concha y Toro located at the Maipo Valley. Chile's largest winery was founded by Mr Melchor Concha y Toro in 1883.

Walk around the park designed by a French landscape architect and view the main house, depicted in the label of some Concha y Toro wines. Learn about viticultural and technological aspects of vineyard management, appreciate the wine grapes growing and visit the ancient cellars to listen the legend of the "Casillero del Diablo" that has made Chilean wine famous worldwide.

While touring the facilities, taste some of the best wines produced by Concha y Toro and end your visit at the wine shop where you may buy some wines or souvenirs, if desired.

CONTACT: Carmen Anguita < <a href="mailto:carmen.anguita@cocha.com">carmen.anguita@cocha.com</a> >

#### See Flickr Pictures

#### Includes:

- Private Transportation
- Bilingual guide
- Tour & Taste of wine

Price P/Person **USD 65,00**Minimum amount of people for the tour: **5** 

## S4) VISIT TO VIÑA DEL MAR & VALPARAISO FULL DAY

Only 120 km. (75 miles) from Santiago we drive through the valleys of Curacaví and Casablanca to this port declared World Heritage Site by the Unesco. Valparaíso is one of South America most charming, historic and picturesque port. It is a pleasant blend of historical interest, natural beauty and unique architecture.

The first stop includes the visit to La Sebastiana, one of the house-museum of Pablo Neruda, Nobel Prize of Literature 1971. We continue to Sotomayor Square, flanked by building declared Historical Heritage in front of the Prat pier. From here we take the funicular El Peral built in 1902 to get to Yugoslavo promenade where we have an excellent view of the bay. We also find historical buildings such as the Baburizza Palace 1916 - today Fine Art Museum of Valparaíso - and the Astoreca Palace 1923 - today a Boutique Hotel.

We leave Valparaíso towards Viña del Mar – also known as the garden city - passing by the iconic flower clock and Av. Peru. We drive along the coastal road to reach Rañaca a famous beach for surfers. After lunch (not included) you may want to stroll along the boardwalk. From here we start our return to Santiago.

CONTACT: Carmen Anguita < carmen.anguita@cocha.com >

#### Includes:

- Private Transportation
- Bilingual guide
- Admision tickets to Museum (Tuesday to Sunday)
- Funicular ride ticket (Cable car)

See Flickr Pictures

Price P/Person **USD 103,00**Minimum amount of people for the tour: **5** 

\*\*\* Lunch is not included

## S5) VISIT TO LOS ANDES AND VALLE NEVADO FULL DAY

This excursion allows to be in direct touch with nature along the stately Andes Mountain range. Located just only one hour drive from Santiago, at 2.600 meters above sea level, lie some of the region's most important ski centers: Farellones, La Parva, El Colorado and Valle Nevado. To get there, the tour takes a mountain road surrounded by vegetation, water courses, high hills, and deep ravines.

When the snow melts, a true nature miracle starts, unfolding a luxuriant vegetation and by chance a glimpse of some foxes or condors.

See Flickr Pictures

#### Includes:

- Private Transportation
- Bilingual guide

Price P/Person **USD 85,00**Minimum amount of people for the tour: **5** 

\*\*\* Lunch is not included

#### **TOURS A: PRE & POST TOURS ATACAMA & DESERT**

#### A1) SAN PEDRO DE ATACAMA PROGRAM 03 DAYS/02 NIGHTS REGULAR SERVICES

**Day 01** 

Calama - San Pedro de Atacama

Upon arrival, transfer from the Calama airport to San Pedro de Atacama hotel. Afternoon excursion according to the choices offered.

P.M H/D Excursion Moon Valley

Departure to the Moon Valley, a place with beautiful shapes and colors, where we can walk and enjoy a great geological spectacle that has been repeatedly compared with the surface of the moon, with its angular geology and rocks sculpted by millenniums of erosion. Then we move to a special view-point well known as Piedra del Coyote. Return to San Pedro at 8:30 PM

Accommodation Hotel Casa de Don Tomas – Standard Room or similar.

#### **Day 02**

#### San Pedro de Atacama

Breakfast at the hotel

A.M F/D Tatio Geysers del Tatio - Machuca

Departing at 4:30 am, from the hotel to the Geysers del Tatio located at 98kms from San Pedro and at 4.300 m.a.s.l. We arrive at the geysers around 7:00am. Enjoy a picnic style breakfast and a guided stroll through this geothermal field to see the geysers and pools of boiling water and mud. Once the sun has risen and the thermal activity is calmed somewhat, we move to the area of the hot springs for a rejuvenating soak in 40°C water before beginning the return trip towards San Pedro. We make a detour to visit the small shelters village of Machuca.

Arrival at San Pedro around 13:00.

The rest of the day is at leisure

Accommodation Hotel Casa de Don Tomas – Standard Room or similar.

#### **Day 03**

#### San Pedro de Atacama - Calama

Breakfast at the hotel Transfer to the Calama Airport.

See Flickr Pictures

#### **Included:**

- ✓ 2 nights lodging at Hotel Casa de Don Tomas
- ✓ Breakfast at the hotel
- ✓ Transfers to and from Calama airport based on regular services.
- ✓ Excursions mentioned based on regular services

#### **Not included:**

- ✓ Air Tickets
- ✓ Tips
- ✓ Lunch / Dinner

#### **Net Rate P/Person:**

Based on 01 passenger in SGL Room **USD 457**Based on 02 passengers in DBL Room **USD 389**Based on 03 passengers in TPL Room **USD 359** 

- \*\*\* Rates are subject to confirmation at time of booking.
- \*\*\* Excursions are under confirmation by climatic and / or local operating conditions.

A2) SAN PEDRO DE ATACAMA PROGRAM 03 DAYS /02 NIGHTS PRIVATE SERVICES

**Day 01** 

Calama - San Pedro de Atacama

Upon arrival, transfer from the Calama airport to San Pedro de Atacama hotel. Afternoon excursion according to the choices offered.

P.M H/D Excursion Moon Valley

Departure to the Moon Valley, a place with beautiful shapes and colors, where we can walk and enjoy a great geological spectacle that has been repeatedly compared with the surface of the moon, with its angular geology and rocks sculpted by millenniums of erosion. Then we move to a special view-point well known as Piedra del Coyote. Return to San Pedro at 8:30 PM.

Accommodation Hotel Terrantai – Standard Room or similar.

**Day 02** 

San Pedro de Atacama

Breakfast at the hotel

A.M F/D Tatio Geysers del Tatio – Machuca

Departing at 4:30 am, from the hotel to the Geysers del Tatio located at 98kms from San Pedro and at 4.300 m.a.s.l. We arrive at the geysers around 7:00am. Enjoy a picnic style breakfast and a guided stroll through this geothermal field to see the geysers and pools of boiling water and mud. Once the sun has risen and the thermal activity is calmed somewhat, we move to the area of the hot springs for a rejuvenating soak in 40°C water before beginning the return trip towards San Pedro. We make a detour to visit the small shelters village of Machuca.

Arrival at San Pedro around 13:00.

The rest of the day is at leisure

Accommodation Hotel Terrantai – Standard Room or similar.

Day 03

San Pedro de Atacama - Calama

Breakfast at the hotel Transfer to the Calama Airport

#### See Flickr Pictures

#### **Included:**

- ✓ 2 nights lodging at Hotel Casa de Don Tomas
- ✓ Breakfast at the hotel
- ✓ Transfers to and from Calama airport based on regular services.
- ✓ Excursions mentioned based on regular services

#### Not included:

- ✓ Air Tickets
- ✓ Tips
- ✓ Lunch / Dinner

#### **Net Rate P/Person:**

Based on 01 passenger in SGL Room **USD 1.390**Based on 02 passengers in DBL Room **USD 774** 

- \*\*\* Rates are subject to confirmation at time of booking.
- \*\*\* Excursions are under confirmation by climatic and / or local operating conditions.

#### A3) SAN PEDRO DE ATACAMA DELUXE 04 DAYS /03 NIGHTS- FULL BOARD HOTEL ALTO ATACAMA

#### **Day 01**

#### Calama / San Pedro de Atacama

Transfer from Calama airport to the Hotel San Pedro de Atacama. PM – Excursion chosen by the passenger Dinner is included

Accommodation Hotel Alto Atacama – Quitor Room or similar.

#### **Day 02**

#### San Pedro de Atacama

Breakfast at the hotel

AM & PM – Excursion chosen by the passenger

Or

Full Day - Excursion chosen by the passenger

Meals: Breakfast, Lunch & Dinner

Accommodation Hotel Alto Atacama – Quitor Room or similar.

#### **Day 03**

#### San Pedro de Atacama

Breakfast at the hotel

AM & PM – Excursion chosen by the passenger

Or

Full Day - Excursion chosen by the passenger

Meals: Breakfast, Lunch & Dinner

Accommodation Hotel Alto Atacama – Quitor Room or similar.

#### Day 04

#### San Pedro de Atacama - Calama

Breakfast at the hotel.

COCHA TRAVEL www.cochainbound.com CONTACT: Carmen Anguita < carmen.anguita@cocha.com >

Transfer from the hotel to the Calama Airport.

#### **Net Rate P/Person:**

Based on 01 passenger in SGL Room USD 2.077 Based on 02 passengers in DBL Room USD 1.608

See Flickr Pictures

#### Included:

- √ 03 nights at Hotel Alto Atacama Quitor Room or similar
- √ Transfer Calama Airport / Alto Atacama / Calama Airport (round trip) in the most comfortable and safe vehicles (service along with other hotel guests arriving or departing on the same flights - non private services).
- ✓ American Buffet Breakfast, lunch and dinner a la carte (Entree, main dish and dessert) as well as alcoholic and non-alcoholic
- ✓ Daily tours will be offered from 15.00 hrs. The day of arrival and until 13.00 hrs. departure day 01 full day or half-day 02 per person daily (service along with other guests, maximum 10 people per vehicle in half-day and 8 people in full-day excursions - not private)
- ✓ Access to SPA (sauna, steam bath, shower, indoor and outdoor jacuzzi, swimming pools)
- ✓ Free use of bicycle

#### Not included

- ✓ Air Tickets
- ✓ Entrance to the Rapa Nui National Park. The current value of this entry is \$63.00
- ✓ Tips
- ✓ Telephone calls
- ✓ Laundry
- ✓ On departure day tour does not include
- \*\*\* Rates are subject to confirmation at time of booking.
- \*\*\* Excursions are under confirmation by climatic and / or local operating conditions.

#### TOURS E: PRE & POST TOURS EASTER ISLAND

E1) EASTER ISLAND PROGRAM
04 DAYS /03 NIGHTS
REGULAR SERVICES - HOTEL 3\*

**Day 01** 

**Easter Island** 

Upon arrival, transfer from the airport to your hotel.

Accommodation Hotel Vai Moana – Superior room or similar.

**Day 02** 

**Easter Island** 

Breakfast at the hotel.

AM: H/D Ahu Tahai, Ahu Akivi and Puna Pau

In the morning you'll depart the hotel for a half-day tour. The first stop, Ahu Tahai (ahu is the local word for the great bases which the moais stand upon), is a short distance from Hanga Roa, there are several moais here and the main one which guards a cave house still has its eyes and topknot intact. The next stop is the Sebastian Englert Anthropological Museum, which has good descriptions of island life. From there you'll move inland to the site of Ahu Akivi, the home of seven great moais, and the only ones left on the island today that face the sea. Before returning to Hanga Roa, you'll make the journey to the Puna Pau crater where evidence of the carving of the moais distinctive red topknots can be seen.

Lunch is by passengers's account.

PM: H/D Vinapu, Rano Kao and Orongo

In the afternoon you'll depart for a second tour, first stop is Vinapu, the site of two large ahu's, anyone who's seen Peru's Macchu Pichu or other Inca ruins won't fail to be startled by the masonry of Vinapu's main ahu. Next stop is Rano Kao, a cauldron of a crater where the curious Orongo ruins can be seen, as well as a lake with many reed islands. A final stop will be made at Orongo itself, one of the islands most important settlements and the home of the birdman cult. There are also many ruined homes and petroglyphs here.

CONTACT: Carmen Anguita < carmen.anguita@cocha.com >

Accommodation Hotel Vai Moana – Superior room or similar.

#### Day 03

#### **Easter Island**

Breakfast at the hotel.

Full Day Ahu Vaihu, Ahu Akahanga, Rano Raraku, Ahu Tongariki, Ahu Te Pito Kura

The second day excursion is a full-day tour which takes in; Ahu Vaihu, the site of eight moais which lie prostrate on the ground; Ahu Akahanga, an equally mournful picture with rows of fallen moais, and also believed to be the burial place of Hotu Matu, the islands first settler and king; the Rano Raraku volcano, the site where many a moais were carved. There are more than 600 figures standing and lying around the area and inside the crater is a silent reedy lake and an amphitheater full of handsome heads; Ahu Tongariki, the most stunning in scale and location, where fifteen moais line up side by side; Ahu Te Pito Kura, home to a 10m high moai which lies fallen with its neck broken; Anakena Beach, the legendary landing place of Hotu Matu and the islands only accessible white sand beach. This is also the location of the picture perfect moais of Ahu Nau Nau and Ahu Ature Huki. Box lunch provided

Accommodation Hotel Vai Moana – Superior room or similar.

#### Day 04

#### **Easter Island**

Breakfast at the hotel.

Transfer from your hotel to the airport.

See Flickr Pictures

#### Included:

- ✓ All tours stated in the itinerary
- ✓ 3 hotel nights at Hotel Vai Moana Habitación Superior o similar
- ✓ All transfers based on Regular services
- ✓ All breakfasts
- ✓ Box Lunch on Day 03
- ✓ English speaking tour guides

#### **Not Included:**

- ✓ Easter Island National Park Entrance Fee (Current rate USD 63,00.- per person). This must be paid by the passenger directly.
- ✓ Air Tickets
- ✓ Tips

#### **Net Rate P/Person:**

Based on 01 passenger in SGL Room **USD 550**Based on 02 passengers in DBL Room **USD 401**Based on 03 passengers in TPL Room **USD 361** 

- \*\*\* Rates subjected to be confirmed at booking time.
- \*\*\* The order of the excursions may vary for bad weather conditions or operational reasons.

E2) EASTER ISLAND PROGRAM
04 DAYS /03 NIGHTS
REGULAR SERVICES - HOTEL 4\*

#### Day 01

#### **Easter Island**

Upon arrival, transfer from the airport to your hotel.

Accommodation Hotel Iorana – Superior room or similar.

#### **Day 02**

#### **Easter Island**

Breakfast at the hotel.

AM: H/D Ahu Tahai, Ahu Akivi and Puna Pau

In the morning you'll depart the hotel for a half-day tour. The first stop, Ahu Tahai (ahu is the local word for the great bases which the moais stand upon), is a short distance from Hanga Roa, there are several moais here and the main one which guards a cave house still has its eyes and topknot intact. The next stop is the Sebastian Englert Anthropological Museum, which has good descriptions of island life. From there you'll move inland to the site of Ahu Akivi, the home of seven great moais, and the only ones left on the island today that face the sea. Before returning to Hanga Roa, you'll make the journey to the Puna Pau crater where evidence of the carving of the moais distinctive red topknots can be seen.

Lunch by passengers's account.

PM: H/D Vinapu, Rano Kao and Orongo

In the afternoon you'll depart for a second tour, first stop is Vinapu, the site of two large ahu's, anyone who's seen Peru's Macchu Pichu or other Inca ruins won't fail to be startled by the masonry of Vinapu's main ahu. Next stop is Rano Kao, a cauldron of a crater where the curious Orongo ruins can be seen, as well as a lake with many reed islands. A final stop will be made at Orongo itself, one of the islands most important settlements and the home of the birdman cult. There are also many ruined homes and petroglyphs here.

Accommodation Hotel Iorana – Superior room or similar.

#### **Day 03**

#### **Easter Island**

Breakfast at the hotel.

Full Day Ahu Vaihu, Ahu Akahanga, Rano Raraku, Ahu Tongariki, Ahu Te Pito Kura

The second day excursion is a full-day tour which takes in; Ahu Vaihu, the site of eight moais which lie prostrate on the ground; Ahu Akahanga, an equally mournful picture with rows of fallen moais, and also believed to be the burial place of Hotu Matu, the islands first settler and king; the Rano Raraku volcano, the site where many a moais were carved. There are more than 600 figures standing and lying around the area and inside the crater is a silent reedy lake and an amphitheater full of handsome heads; Ahu Tongariki, the most stunning in scale and location, where fifteen moais line up side by side; Ahu Te Pito Kura, home to a 10m high moai which lies fallen with its neck broken; Anakena Beach, the legendary landing place of Hotu Matu and the islands only accessible white sand beach. This is also the location of the picture perfect moais of Ahu Nau Nau and Ahu Ature Huki. Box lunch provided.

Accommodation Hotel Iorana – Superior room or similar.

#### Day 04

#### **Easter Island**

Breakfast at the hotel.

Transfer from your hotel to the airport.

See Flickr Pictures

#### Included:

- ✓ All tours stated in the itinerary.
- ✓ 3 hotel nights at Hotel Vai Moana Habitación Superior o similar
- ✓ All transfers based on Regular services.
- ✓ All breakfasts.
- ✓ Box Lunch on Day 03
- ✓ English speaking tour guides.

#### **Not Included:**

- ✓ Easter Island National Park Entrance Fee (Current rate USD 63,00.- per person). This must be paid by the passenger directly.
- ✓ Air Tickets
- ✓ Tips

#### **Net Rate P/Person:**

Based on 01 passenger in SGL Room USD 793

Based on 02 passengers in DBL Room USD 599

Based on 03 passengers in TPL Room USD 497

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CONTACT: Carmen Anguita < carmen.anguita@cocha.com >

*** Rates subjected to be confirmed at booking time.  *** The order of the excursions may vary for bad weather conditions or operational reasons	

E3) EASTER ISLAND – PROGRAM DELUXE 04 DAYS /03 NIGHTS HOTEL HANGA ROA – FULL BOARD

Day 01

**Easter Island** 

Transfer from the airport to the Hotel Hanga Roa in Easter Island. The arrival day includes a guided walk through the village of Hanga Roa (02 hrs app.)

dinner is also included

Accommodation Hotel Hanga Roa - Kainga room

#### **Day 02**

#### **Easter Island**

Breakfast at the hotel

AM & PM – Excursion chosen by the passenger or Full Day - Excursion chosen by the passenger

Meals: Breakfast, Lunch & Dinner

Accommodation Hotel Hanga Roa - Kainga room

#### **Day 03**

#### **Easter Island**

Breakfast at the hotel

AM & PM – Excursion chosen by the passenger or Full Day - Excursion chosen by the passenger

Meals: Breakfast, Lunch & Dinner

Accommodation Hotel Hanga Roa - Kainga room

#### Day 04

**Easter Island** 

Breakfast at the hotel

Transfer from the hotel to the Mataveri airport.

#### RATES P/PERSON

Based on Single Room **USD 2.117**Based on Double Room **USD 1.607** 

See Flickr Pictures

#### Included:

- √ 03 nights at Hanga Roa Hotel Kainga Room
- ✓ Breakfast, Lunch, Dinner. It includes wine, beer, juices, beverages, and coffee. (Lunch can be replaced by a picnic or food outside the hotel).
- ✓ Cocktail at sunset
- ✓ Welcome drink
- ✓ Welcome minibar
- ✓ Free access to the pool
- ✓ Daily excursions of half day and full day (service not private)
- ✓ Transfers to and from Mataveri Airport Easter Island
- ✓ The arrival day includes a guided walk through the village of Hanga Roa (02 hrs app.)

#### Not included

- ✓ Air Tickets
- ✓ Entrance to the Rapa Nui National Park. The current value of this entry is \$ 63.00
- ✓ Tips
- ✓ Telephone calls
- ✓ Laundry
- ✓ On departure day tour does not include

\*\*\* The order of the excursions may vary for bad weather conditions or operational reasons.

#### **TOURS P: PRE & POST TOURS PATAGONIA**

## P1) PATAGONIA PROGRAM 04 DAYS /03 NIGHTS - HOTEL 3\*

#### **Day 01**

Punta Arenas - Puerto Natales - Torres del Paine

Transfer from the Punta Arenas airport to the bus station.

Departure by regular bus to Puerto Natales.

Arrival in Puerto Natales and transfer to the hotel in Torres del Paine

Accommodation Hotel Cabañas del Paine – Standard Room or similar

#### **Day 02**

#### **Torres del Paine**

Breakfast at the hotel.

Full day Torres del Paine National Park tour based on regular service. This tour visits the highlights of the Park. It includes entrance to the National Park and lunch at Hotel Lago Grey Restaurant. Return to hotel in the afternoon.

Accommodation Hotel Cabañas del Paine – Standard Room or similar

#### **Day 03**

#### **Torres del Paine**

Breakfast at the hotel.

Tours in regular service from noon to another sector of the park. Back to the hotel.

Rest of the day is at leisure

Accommodation Hotel Cabañas del Paine – Standard Room or similar

#### Day 04

#### Torres del Paine – Puerto Natales – Punta Arenas

Breakfast at the hotel.

Transfer from the hotel to the bus terminal in Puerto Natales.

Departure by regular bus to Punta Arenas. Passengers get off at Punta Arenas airport to catch your flight.

#### See Flickr Pictures

#### Included:

- √ 03 Nights accommodation at Hotel Cabañas del Paine or similar
- ✓ Breakfast at the hotel.
- ✓ One full day with lunch in Torres del Paine National Park.
- ✓ One half-day excursion.
- ✓ Regular Bus Ticket Punta Arenas / Puerto Natales / Punta Arenas (Airport)
- ✓ Transfers to and from the airport.

#### Not Included:

- ✓ Air tickets.
- ✓ Tips.
- ✓ Transfers, tours and meals not specified in the itinerary

#### **Net Rate P/Person:**

Based on 02 passengers in DBL Room USD 999

- \*\*\* Rates are subject to confirmation at time of booking.
- \*\*\* 2 persons is the minimum number of passengers required for this program
- \*\*\* Excursions are under confirmation by climatic and / or local operating conditions

## P2) PATAGONIA PROGRAM 04 DAYS /03 NIGHTS- HOTEL 4\* SUP

#### Day 01

#### Punta Arenas - Puerto Natales - Torres del Paine

Transfer from the Punta Arenas airport to the bus station.

Departure by regular bus to Puerto Natales.

Arrival in Puerto Natales and transfer to the hotel in Torres del Paine

Accommodation Hotel Lago Grey - Standard Room or similar

#### **Day 02**

#### **Torres del Paine**

Breakfast at the hotel.

Full day Torres del Paine National Park tour based on regular service. This tour visits the highlights of the Park. It includes entrance to the National Park and lunch at Hotel Lago Grey Restaurant. Return to hotel in the afternoon.

Accommodation Hotel Lago Grey - Standard Room or similar

#### **Day 03**

#### **Torres del Paine**

Breakfast at the hotel.

Tours in regular service from noon to another sector of the park. Back to the hotel.

Rest of the day is at leisure

Accommodation Hotel Lago Grey – Standard Room or similar

#### Day 04

#### Torres del Paine – Puerto Natales – Punta Arenas

Breakfast at the hotel.

Transfer from the hotel to the bus terminal in Puerto Natales.

Departure by regular bus to Punta Arenas. Passengers get off at Punta Arenas airport to catch your flight.

See Flickr Pictures

#### Included:

- √ 03 Nights accommodation at Hotel Cabañas del Paine or similar
- ✓ Breakfast at the hotel
- ✓ One full day with lunch in Torres del Paine National Park
- ✓ One half-day excursion
- ✓ Regular Bus Ticket Punta Arenas / Puerto Natales / Punta Arenas (Airport)
- ✓ Transfers to and from the airport

#### Not Included:

- ✓ Air tickets
- ✓ Tips
- ✓ Transfers, tours and meals not specified in the itinerary

#### **Net Rate P/Person:**

Based on 02 passengers in DBL Room USD 1.103

- \*\*\* Rates are subject to confirmation at time of booking
- \*\*\* 2 persons is the minimum number of passengers required for this program
- \*\*\* Excursions are under confirmation by climatic and / or local operating conditions

#### 05 DAYS /04 NIGHTS

#### **Day 01**

#### Punta Arenas – Puerto Natales - Torres del Paine

Transfer from Punta Arenas Airport to Hotel Explora en Torres del Paine. Dinner at the hotel.

Accommodation Explora Hotel – Salto Chico room or similar

#### **Day 02**

#### **Torres del Paine**

Breakfast at the hotel.

AM & PM – Excursion chosen by the passenger

Or

Full Day - Excursion chosen by the passenger

Lunch & Dinner included

Accommodation Explora Hotel – Salto Chico room or similar

#### **Day 03**

#### **Torres del Paine**

Breakfast at the hotel.

AM & PM – Excursion chosen by the passenger

Or

Full Day - Excursion chosen by the passenger

Lunch & Dinner included

Accommodation Explora Hotel – Salto Chico room or similar

#### Day 04

#### **Torres del Paine**

Breakfast at the hotel.

AM & PM – Excursion chosen by the passenger

Or

Full Day - Excursion chosen by the passenger

Lunch & Dinner included

Accommodation Explora Hotel - Salto Chico room or similar

#### **Day 05**

#### **Torres del Paine**

Breakfast at the hotel.

Transfer from Explora to Punta Arenas Airport

#### Net Rate P/Person:

Based on 01 passenger in SGL Room **USD 3.960**Based on 02 passengers in DBL Room **USD 2.970** 

- \*\*\* Rates are subject to confirmation at time of booking.
- \*\*\* Excursions are under confirmation by climatic and / or local operating conditions

See Flickr Pictures

#### **Included:**

- √ 04 nights accommodation at Hotel Explora Hotel Salto Chico
- ✓ All meals & Open Bar
- ✓ Daily explorations (Half Days and Full Day)
- ✓ Transfers to and from Punta Arenas and El Calafate in Argentina
- ✓ Wi-Fi in public areas of the hotel
- ✓ National Park entrance

#### **Not Included:**

- ✓ Premium Wines
- ✓ Massages and Spa treatments
- ✓ Tips
- ✓ Telephone calls
- ✓ Air Tickets
- ✓ Laundry

#### **TOURS O: OTHER TOURS**

#### **GRAN HOTEL PUCÓN**

#### **PUCÓN**



#### **First Superior**

Privileged location at the shores of Villarrica Lake, surrounded by an imposing natural beauty and Villarrica volcano. For the winter season one of the big benefits Gran Hotel Pucon offers is the ski center Ski Pucon Villarrica Volcano.

Facilities: 145 rooms plus 120 apartments. Restaurant, Bar, Coffee Shop, Swimming Pool, Heated Swimming Pool, Fitness Center, Conference rooms, Business Center.

### PRECIO VENTA P/NOCHE P/HABITACION

**BASE HAB SGL = USD 182,00** 

**BASE HAB DBL = USD 182,00** 

#### VILLARRICA PARK LAKE

#### VILLARRICA AREA



#### Deluxe

Luxurious hotel located at the Araucania region. Surrounded by beautiful gardens and has spectacular panoramic views from all the rooms.

**Facilities**: 70 rooms. Restaurant, Bar, Coffee Shop, Swimming pool, Heated Swimming Pool, Fitness Center, Spa, Conference rooms, Business Center.

### PRECIO VENTA P/NOCHE P/HABITACION

BASE HAB SGL = USD 232,00

**BASE HAB DBL = USD 232,00** 

ANTUMALAL PUCÓN



#### Boutique

It provides a modern and fully integrated design with the surroundings. Nestled within 5 hectares of parks with plenty of waterfalls at 2 kilometers away from Pucón, private access to the beach.

Facilities: 16 rooms with fireplace. Restaurant, Bar, Outdoor heated Swimming Pool, Tennis Court, Spa, Internet, Meeting room.

### PRECIO VENTA P/NOCHE P/HABITACION BASE HAB SGL = USD 342,00 BASE HAB DBL = USD 348,00

**Pucon:** 

**Excursion: F/D Thermas Geometricas** 

Leave the hotel to drive 86 km (54 miles) and head to the traditional summer resorts of Licanray and Coñaripe around Calafquén Lake to finally reach the hot springs located right beside the lake. The Geometric Hot Springs are located inside Villarrica National Park and they are a new and original option in the Chilean hot springs scene surrounded with a magnificent landscape and with an interesting architectural design.



The place has 60 thermal sources at a temperature of 80°C (112°F) with 16 hot thermal pools and 4 cold thermal pools. Relax among nature before return to Pucon.

#### Pucon / Huife

#### > Excursion Visit to Termas El Huife.

Huife Hotel and Spa, located 30 kilometers from the city of Pucon and situated amid lush native nature, has 3 outdoor thermal pools, one indoor pool and whirlpool, full spa offering treatments massage, Reiki, mud therapy and natural health alternatives.



#### **COLCHAGUA VALLEY 1**

F/D Colchagua Valley visiting Casa Silva and Montes Wineries and Colchagua Museum

Approximately 150 kms (93 miles) south of the capital city, Santiago, Colchagua is truly blessed when it comes to producing red wines. The valley was named as the Best Worldwide Wine Region in 2005 by Wine Enthusiast Magazine and it is recognized for the quality of its Cabernet Sauvignon, Merlot, Syrah and Carmenère.

The first winery to visit is Viña Casa Silva, created in 1997, recovering the old cellar and family vineyards dating back from 1892, therefore is the



oldest winery within Colchagua Valley with modern barrels and technology to process up to 2,000 per hour. The tour includes a wine tasting of 2 Reserve Casa Silva wines. Lunch at a local restaurant. The second winery to visit is Montes Wines, created in 1988, and mainly aimed at exports to over seventy-five countries. The tour includes a wine tasting of 2 Reserve Montes wine or equivalent.

#### **COLCHAGUA VALLEY 2**

 $\label{lem:fd} \textit{F/D Colchagua Valley visiting Mont Gras and Viu Manent Wineries}.$ 

Lunch is included

Depart to Colchagua Wine Valley, awarded as Best World Wine Region 2005 by Wine Enthusiast Magazine. There are more than 27 wineries producing in this region, famous for its Cabernet Sauvignon, Syrah and Carmènere wines.

Visit to Viña MontGras was founded in 1993, has established state-of-the-art technology in all its processes, set out from its conception to be the winery with the best premium wine from Chile. It is no accident then, the great amount of international prizes that have recognized the professional work, the constant quality and the innovation of MontGras wines. Once touring the modern facilities, taste 2 Reserva wines and visit the wine shop.

After having lunch in a typical local restaurant.

Viú Manent is a winery owned by the Viú family and founded in 1935. The winery's 254 hectares (627 acres) are divided among vineyards in San Carlos, La Capilla, and El Olivar areas. We invite you to enjoy the very best of the Colchagua Valley. Viña Viú Manent has its doors opened to surprise with its spectacular wines, the beauty of its setting, and the attractive activities specially prepared to offer you a wonderful experience. They will be waiting for you at "La Llavería" Visitor's Center. Full of the magic of wine, history, and love that three generations of the Viú family have dedicated to the quality of its world-renowned wine with exports to 40 countries. The tour includes tasting 2 Reserve Viú Manent Wines.



The excursions continues with a visit to Colchagua Museum, a private museum founded in 1995 with a display on has a display on Paleontology, Archaeology, pre Columbian art and history of Chile and America, outlining it as the biggest and most varied and diverse museum in Latin America.

Return to the hotel.

### Casa Lapostolle Vineyard

On behalf of Alexandra Marnier Lapostolle, we are glad to host you in the Winery Clos Apalta to show you how our unique wine will be made in our vineyard of 780 hectares. Throughout our facilities you will recognise that gravity plays an important role to gently create our Clos Apalta wine. You will admire a wonderful setting in which the wine industry blends perfectly with design. The tour will take a bit more than one hour and you will be introduced into the world of winemaking; finishing with a taste of Casa Lapostolle wines, which will only be one part of your experience in this excellent winery, the Case Lapastolle is very pleased to welcome you.

• Schedules: 10:00 - 12:30 - 15:30

• Time of transport : 20 minutes (one-way)

Duration: 1 hour 30 minutesNOT INCLUDED: Transport

# Viu Manent Vineyard COLCHAGUAVALLEYVINEYARDS & WINERY

The tour begins in the visitor's center "La LLavería", where the visitors a rewelcomed by a bilingual guide who invites them to a romantic ride on an old carriage pulled by horses, enjoying a panoramic view of the vineyards. During the tour, you will learn about the evolvement of the grapevine and of the labours developed in each season. The next stop is the winecellar, where you will taste our wines directly from the tanks while learning more about the production processes of fine wines. The visit will finish in a shop, where you will have the possibility to buy wines and souvenirs or to taste more delicious wines. This Vineyard also offers an exclusive restaurant. So if you wish to have a lunch after a brilliant winetasting, you are more than welcomed. This program includes the tasting of a range of personal wines of the family "Viu Manent" which are not available in a supermarket. The wine-tasting takes place in a specific grapevine annually.

• Schedules: 10:30 - 12:00 - 15:00 - 16:30 / Monday closed

• Time of transport: 15 minutes (one-way)

Duration: 1 hour 30 minutesNOT INCLUDED: Transport

### Casa Silva Vineyard

The Casa Silva Vineyard is opened for visitors throughout the year. You will be able to cross the old facilities, to taste our wines, and to enjoy the kindness of our valley. The duration of the tour basically last one hour. During that time you will be able to visit the Warehouse, one of the most beautiful and old houses of Chile, as well as the vineyards to taste some of our wines. Another opportunity would be a complete tour, as they include visits to the pole field and "medialuna of rodeo". Moreover you can enjoy a show of Chilean round up or Pole in our vineyards of the Lingues. Equipped with a Restaurant, a bar and a Hotel you will feel the pure style of the Chilean Field.

• Tours: 10:30 - 11:30 - 12:30 - 14:00 - 15:00 - 16:00 - 17:00 hrs.

• Schedules : Monday to Sunday

• Time of transport : 30 minutes (one-way)

Duration : 45 minutesNOT INCLUDED : Transport

### **Montes Vineyard**

Located in the Colchagua Valley, "La Finca de Apalta" is a really important part of the renowned Apalta Valley. The Tinguiririca River forms a natural boundary in this isolated area, while the mountain range to the north helps to maintain the soft oceans breeze which plays a key role in the Apalta climate. In the south, the Tinguiririca River creates a wind corridor and in contrary the steep southfacing hillsides allow the vineyards to obtain adequate light and sun exposure. The Montes Vineyard is very famous for using one of the best techniques to produce wine. During the tour you will visit the winecellar and you will admire the beautiful vineyards until you reach Mirador, from where you will have a fantastic view over the fields.

• Winter schedules: 09:30 - 12:00 - 15:00

• Summer schedules : 09:30 – 12:00 – 15:00 – 17:00

• Time of transport : 20 minutes (one-way)

Duration: 1 hour 30 minutesNOT INCLUDED: Transport

### **Bisquertt Vineyard**

The winery Bisquertt is located in a beautiful colonial house, where you will learn something about the traditional process to gain wine and also about the technique which was used in the past. You will have the opportunity to observe the elaboration of elegant wines and to see a personal collection of the owner, including a beautiful collection of old carriages. You can finish the tour with a tasting of the reserves wines. The idea of the Bisquertt family is to teach the history of the family step by step during the tour. The Bisquertt family has been relating to the agriculture for more than 100 years and that not only because of their wine-selling.

• Schedules: 10:30 - 12:30 - 15:00

• Time of transport : 15 minutes (one-way)

• Duration: 1 hour

• NOT INCLUDED: Transport

### **Emiliana Organic Vineyards**

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VOE vineyard is famous for producing excellent wine by conducting a sustainable agriculture as well as by minimizing artifical processes and the use of synthetic products. The complete dedication of the people who work in our land, delicately handle our vineyards with the greatest care, are reflected in the final result -"THE HIGHEST QUALITY OF WINES" from the famous and mystical Chilean Casablanca Valley. Emiliana Vineyards S.A. invites you to a unique and unforgettable experience where you will enjoy the beautiful and natural surrounding of our gardens and organic vineyard. Additionally, we invite our guests to participate in the tasting of our internationally recognized and award winning premier red and white organic wines.

• Schedules: 10:30 - 12:00 - 15:00 - 16:30

• Open : Wednesday to Sunday

• Time of transport : 35 minutes (one-way)

Duration: 1 hour 15 minutesNOT INCLUDED: Transport

### MONTGRAS VINEYARD

The beautiful vineyard of MontGras in the locality of Palmilla, Colchagua in the Sixth Region of Chile was founded in 1992 to a time when Hernán Gras, a brilliant winemaker in Canada as well as an important wine expert, his brother Eduardo and Christian Hartwig decided to produce wines of highest quality to export. This wine comes from a winemaking family and has additionally strong bonds with Colchagua. The winecellar is one of the modernist winecellars and uses a technology which ensaves gaining wine of the highest quality. Joined together, the Vineyard MontGras was the first project of San José Properties. In this winery its important to see the embotlling and the label process, as they are very interesting for our visitors.

Monday to friday tour: 10:30 – 12:30 – 15:00 - 16:00
Saturday, sunday and hollidays: 10:30 – 12:30 – 15:30

• Time of transfer: 15 minutes (one-way)

Duration : 1 hour 15 minutesNOT INCLUDED : Transport

### Estampa Vineyard

The Estampa vineyard is one of the oldest generations and a state-of-the-art wine cellar. Here you can admire the design of our building where the following activities are offered: You have the opportunity to visit the garden, where examples of different plants are offered. That enables you to learn more about the difference between a Carmenère and a Merlot by considering the colour of the leaves. Information about the type and technique which is used for Harvesting along with certain technical details that are important for the production of quality- wines are also provided. At Estampa you are able to choose the wine which you wish to taste. Try a glass of our fresh and fruity Basic Blend or perhaps enjoy the body and complexity of a Reserve. Another option would be the exploration of the nobility and intrinsic character of our premium Gold range of wines.

• Tour: 10:00 to 13:00 hrs. and 15:00 to 16:00 hrs.

• Open: Tuesday to Saturday

• Time of transfer: 10 minutes (one-way)

• Duration: 1 hour

• NOT INCLUDED : Transport

### LAS NIÑAS VINEYARD

The winery "LAS NIÑAS", characterized by its architecture, is recognized as one of the best warehouses. The architect Matias Klotz tried to present a simple warehouse with special technical aspects of the production. This vineyard is an innovative product created by eight assertive French women who found a real paradise of grapevines in this valley. The tour starts in the vineyard with a brief overview of the different plants and an explanation of how to manage them, continues in the warehouse and in the room of embottling, and finally ends with a lesson of tasting wines and to learn the signification of the smell. The vineyard has a special way to fulfil the tour. They use an educational form by teaching the visitor the production of wines that are produced in this special vineyard. Stand of sale to disposition of the visitors

• Schedules: 10:30 – 12:00 - 15:00 – 17:00

• Open: Monday to Sunday

• Time of transfer : 15 minutes (one-way)

Duration: 1 hour 15 minutesNOT INCLUDED: Transport

### **Laura Hartwig Vineyard**

In the mid- 90s, the Hartwig family decided to bottle its own Laura Hartwig brand wines. This family business is stillscale for Chilean standards. Santa Laura has eighty hectares of its own vineyards. It is the cleareast example of what we call a boutique vineyard with a 350.000 litre capacity which produces only reserve wines. The family's limited volume philosophy is one way of ensuring their direct care in each stage of production. Santa Laura's beauty and implementation of state of the art technology make a visit to the estate a unique experience and chance to tastes its exclusive and renowned wines. The principal distributors are Colombia, Suecia, Singapur and Japon.

• Time of transfer : 5 minutes

• Schedules: Monday to thursday from 09:30 to 13:00 hrs and 15:00 to 18:00 hrs

Duration : 40 minutesNOT INCLUDED : Transport

### Los Vascos Vineyard

Los Vascos has an extensive property with an area of 4.000 hectares where approximately there are 600 hectares in production. The owners are Domaines Barons from Rothschild from France. The Tour in Los Vascos Vineyard has a visit to the Vineyard and the Viewpoint where the visitors could see the information about the varieties, hectares, production and history of our Winery then continues with a visit to the Wine Cellar where the you will get to know the production process and finally a tasting of 3 Classic Varietals with the smell and tasting cualities of the Wine.

• Open: Monday to Friday from 09:00 to 12:30 hrs. and 14:30 to 16:30 hrs.

• Time of transfer: 25 minutes

• Duration : 1 hour

• NOT INCLUDED: Transport

### **Tour Santa Cruz Vineyard**

#### INDIGENOUS VILLAGE • CABLECAR • TASTING

The Santa Cruz vineyard is located 25km south of Santa Cruz, on the road to Lolol, a new wine project aimed at producing wine grapes for the production of very high quality wines. At the winery you will be able to taste the highly awarded wine, Chamán, and visit the Indigenous Village that has been built next to the vineyard. This village consists of reproductions of Mapuche, Rapa Nui and Aymara tribal dwellings. Access to the village is by cable car.

• Winter tour: 10:30 - 12:30 - 15:30

• Summer tour: 10:30 - 12:30 - 15:30 - 17:30 / 19:30 thursday until saturday

• Open : Monday to Sunday

• Time of transfer: 30 minutes (one-way)

Duration: 1 hour 45 minutesNOT INCLUDED: Transfer

### **NEYEN VINEYARD**

The original Carmenère and Cabernet Sauvignon vines have shown the qualities of this microvalley since their grapes were first harvested at this, the valley's oldest winery, around 1890. The high density vineyards planted nearly 120 years ago now have deep root systems that do not require irrigation. For decades the healthy vines supplied neighboring producers with high quality grapes. Today, 30 of the original hectares of Carmenère and Cabernet Sauvignon have been reclaimed and provide the foundation for our ultra premium wine. NEYEN welcomes its visitors all the year round, allowing them to appreciate our hundred-year-old grapevines dating back to late nineteenth century, as well as both its modern vinification winery, and the historical cellar.

- Schedules to Regular Tour: Monday to Sunday 11:30 and 15:30 hrs.
- Duration Regular Tour: 1 hour, 30 minutes
- Schedules to Nigth Tour: Monday to Saturday Winter 17:00 hrs. Summer 20:00 hrs.
- Duration Nigth Tour : 1 hour, 45 minutes

• Time of transport : 20 minutes (one-way)

• NOT INCLUDED: Transport

### La Posada Vineyard

The story of La Posada begins in 1905, don José Díaz arrived from Asturias, Spain. Dedicated to agriculture be acquired land and settled in Santa Cruz, located in the heart the beautiful Colchagua Valley. The estate became widely known as caravans stopped here asking for shelter. Since that time it has been "La Posada", Spanish name for "Inn". Don Eduardo Díaz Escandón planted these same lands with vineyards in 1973, specially French varieties as Cabernet Sauvignon, Chardonnay, Sauvignon Blanc and Semillón, giving birth to "Viña La Posada". La Posada is a Family Company, established since the beginning with vineyards and winery at the city of santa Cruz. Nowadays we count o 120 hectares of own vineyards and a modern winery with 1.000.000 liters of capacity.

CONTACT: Carmen Anguita < <a href="mailto:carmen.anguita@cocha.com">carmen.anguita@cocha.com</a> >

• Open: Monday to Sunday - From 10:00 to 17:00 hrs.

• Duration : 45 minutes

• Time of transport : 10 minutes walk

• NOT INCLUDED: Transport