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TARGET AND COMPETITIVE ANALYSIS





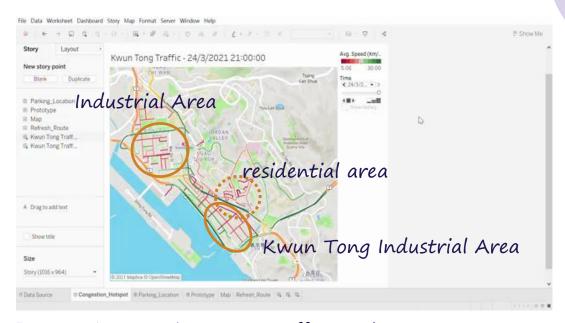
Kowloon East (KE) is undergoing urban revitalization into the second core business district (CBD) of HK. However, the public is complaining about the traffic especially in the congested Kwun Tong of KE.

觀塘塞車有冇計:問題癥結與契機

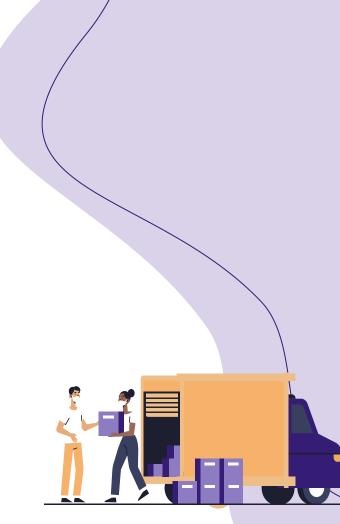


年共接獲近2.5萬宗投訴及建議,按年減少24.6%,其中71%、約1.8萬宗屬公共交通服務。不 過,去年共接獲666宗與交通擠塞有關的投訴,按年大增53.1%,其中以觀塘區最為嚴重,共 右92宗投訴,按年大增76.9%。

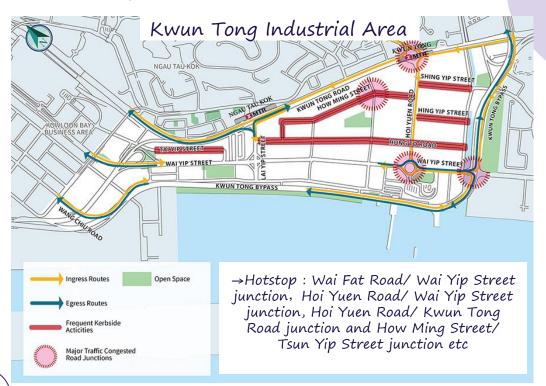
#### 1. Congestion Hotspot



historical average traffic conditions (from 7 a.m. to 9 p.m.)



#### 1. Congestion Hotspot





#### 2. Vehicle classification and occupancy -- Monday to Friday

Time		Class of vehicle												
		Motor	Private	Taxi	Private	PLB	Goods veh.		Non	Fr. Bus				
		Cycl	Car		LB		Light	M & H	Fr. Bus	SD	DD			
0700-0800	Pro	5 5	37.1	7.9	2.7	5.2	17.2	5.2	2.7	0.1	6.2			
0800-0900	Pro	3	44.2	1.1	1.1	3.8	18.1	3.4	1.7	0.1	6.3			
0900-1000	Pro	.3	42.1	1 3	0.8	3.8	22.8	6.9	1.5	0.1	6.5			
1000-1100	Pro	2.7	34.5	1 7	0.8	2.9	25.5	7.9	0.7	0.1	5.1			
1100-1200	Pro	2.7	34.5	1 4	1.1	3.3	28.5	7.7	0.9	0.1	4.8			
1200-1300	Pro	3.4	36.8	16	1.4	3.3	26.9	6.3	1.0	0.1	4.9			
1300-1400	Pro	2.8	34.5	18 5	0.8	2.9	28.2	6.5	0.8	0.1	4.9			
1400-1500	Pro	2.8	36.7	17 5	0.8	2.3	28.0	6.5	1.2	0.1	4.1			
1500-1600	Pro	2.9	36.1	17 7	2.2	2.4	26.3	6.7	1.1	0.1	4.6			
1600-1700	Pro	3.6	36.2	18 1	2.1	2.4	24.9	5.2	2.2	0.1	5.2			
1700-1800	Pro	5.1	44.9	1: 4	2.2	3.6	17.3	3.7	1.6	0.1	5.2			
1800-1900	Pro	.7	54.3	1 0	0.4	4.4	10.4	3.4	1.6	0.1	5.8			
1900-2000	Pro	7	57.6	1 .6	0.2	3.9	9.7	2.1	1.4	0.1	5.8			
2000-2100	Pro	2	49.9	1.3	0.1	4.8	8.6	1.4	0.7	0.1	7.0			
2100-2200	Pro	3	47.3	7.8	0.0	5.6	7.2	1.9	0.7	0.0	6.3			
2200-2300	Pro	1.	44.0	33.5	0.5	5.9	4.6	2.2	1.0	0.1	6.5			
16 hours	Pro	3.5	41.7	18.4	1.1	3.7	19.7	5.0	1.3	0.1	5.5			

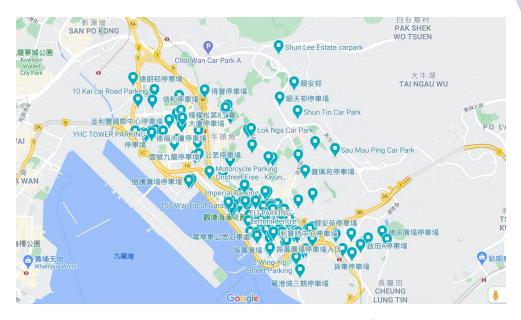
Time		Class of vehicle												
		Moto		Private	Taxi		Private	PLB	Goods veh.		Non	Fr. Bus		
		Cyc	c!	Car			LB		Light	M & H	Fr. Bus	SD	DD	
0700-0800	Pro		2 >	55.1		3.7	3.5	1.8	13.3	3.0	4.3	0.0	2.:	
0800-0900	Pro		6	56.3		.3	0.6	0.8	15.4	5.2	1.9	0.0	2.	
0900-1000	Pro		.3	51.6	1	9	0.7	1.1	23.1	6.1	1.2	0.0	2.	
1000-1100	Pro		.2	48.5	1	1 0	0.8	1.3	24.4	7.9	0.7	0.0	2.	
1100-1200	Pro		8	44.3	1	1. 8	1.5	1.7	24.8	8.9	0.7	0.0	2.	
1200-1300	Pro		2.8	48.3	1	1.1 5	2.1	1.0	22.5	6.4	0.9	0.0	2.	
1300-1400	Pro		2.0	45.9	1	12	2.1	0.9	23.9	8.8	1.2	0.0	2.	
1400-1500	Pro		3.3	46.4	1	12 5	0.3	0.7	25.4	7.7	1.4	0.0	2.	
1500-1600	Pro		3.5	48.9	1	12 5	1.9	0.8	23.7	5.6	1.3	0.0	1.	
1600-1700	Pro		.1	51.4	1	1 8	1.9	0.8	20.9	4.6	1.5	0.0	2.	
1700-1800	Pro		.4	54.1	1	1 9	1.7	0.8	18.2	3.6	1.8	0.0	2.	
1800-1900	Pro		.7	72.4		.6	0.3	0.9	9.2	1.5	1.1	0.0	2.	
1900-2000	Pro		8	70.8		0	0.1	0.9	8.5	0.7	0.9	0.0	3.	
2000-2100	Pro		3 1	74.0		2.0	0.1	1.3	5.4	0.6	0.2	0.0	2.	
2100-2200	Pro	35	4.	62.1		1.7	0.0	1.4	6.1	0.3	0.3	0.0	3.	
2200-2300	Pro		3.0	66.7		18.5	0.0	0.9	6.6	0.8	0.3	0.0	3.	
16 hours	Pro		3.4	55.9	7	12.7	1.1	1.0	17.4	4.6	1.3	0.0	2.0	

KWUN TONG BYPASS (from KAI YAN ST to LUNG CHEUNG RD) KWUN TONG RD

(from PING SHEK EST EASTERN END to WAI YIP ST FO <K42>) [XAT]

→ Private car account for a large proportion

#### 3. Car Park Distribution

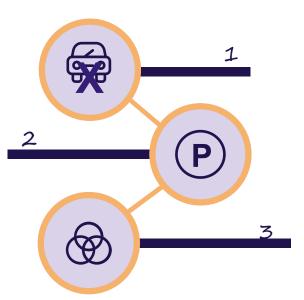


→Most car parks are located in the congestion points



#### SOLUTIONS

Set up some new car parks far from the congestion roads and near the Green Way Network (an example).



Add road access restriction on the identified congestion hotspot (industrial area in Kwun Tong starting from Hoi Yuen Road), to reduce the numbers of private cars on road in peak hours.

Promote using e-scooters + multiple transport modes in a journey.

- $\rightarrow$  Set e-scooters **renting service** in the car parks.
- → Introduce an app helping escooter users to plan their journey.

#### New Car Park Example



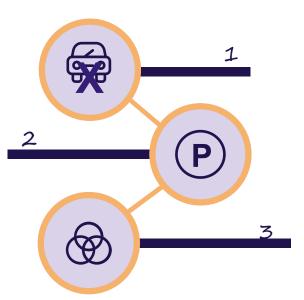
Future GreenWay Plan by Government



Street View

#### SOLUTIONS

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### Smart Journey

--Mobile App





Using technology like image analysis, machine learning, AI on the real-time vacant parking space information, combining with the traffic congestion situation, help customers choose a right place to park.

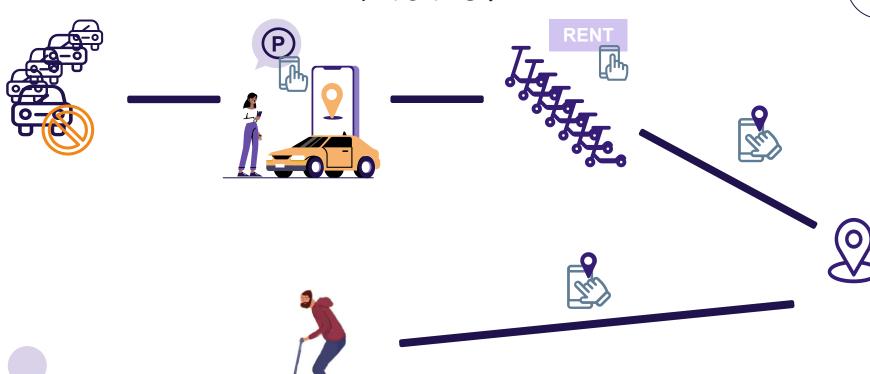


#### E-scooter service

- (1) E-scooters rental service
- (2) Journey planner combining other transport modes with e-scooters, and customers can choose the fastest or the properest way to get to the destination.
- (3) Other services like e-scooters sales, maintenance, and license applying.



# Model



## CUSTOMER PROFILE



#### Private car drivers

who want to look for car parks under the restriction hours or serious traffic congestion



E-scooter users

who want to plan their journey with e-scooters or have alternative routes under heavy traffic

## PROFIT MODEL



E-scooters rental income

RENTAL SERVICE



The revenue received by advertisers for placing advertisements in app

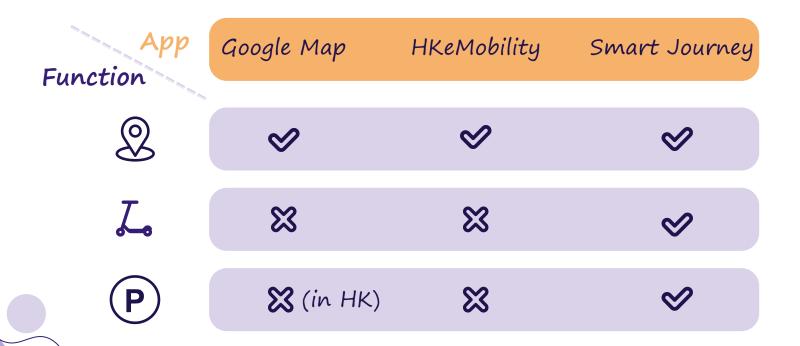
ADVERTISING



Pro+ features ...



## COMPETITIVE ANALYSIS





# THANKS

Do you have any questions?

team5@hkust.com



### RESOURCES

#### **PICTURES**

- p5: https://www.ekeo.gov.hk/walkablekwuntong/1st\_stage\_key.html
- p7: https://www.google.com/maps/
- p9: https://www.legco.gov.hk/yr20 21/english/panels/dev/papers/dev20210126cb1-447-5-e.pdf

#### DATA

n6: https://data.gov.hk/sc-data/dataset/hk-td-tis\_7-traffic-flow-census

## CONTRIBUTION



CHENG, Wing Kit

Problem Identification, Solution and Prototype Design, Progress Update



GAO, Jingqi

Prototype Design



WENG, Yuxuan

Problem Identification, Solution Design



MA, Xinyi

Data Collection



LEI, Lin

Data Collection, PPT, Presentation