DATA621_HW4

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Overview

In this homework assignment, you will explore, analyze and model a data set containing approximately 8000 records representing a customer at an auto insurance company. Each record has two response variables. The first response variable, TARGET_FLAG, is a 1 or a 0. A "1" means that the person was in a car crash. A zero means that the person was not in a car crash. The second response variable is TARGET_AMT. This value is zero if the person did not crash their car. But if they did crash their car, this number will be a value greater than zero. Your objective is to build multiple linear regression and binary logistic regression models on the training data to predict the probability that a person will crash their car and also the amount of money it will cost if the person does crash their car. You can only use the variables given to you (or variables that you derive from the variables provided).

Write Up:

- 1. DATA EXPLORATION (25 Points) Describe the size and the variables in the insurance training data set. Consider that too much detail will cause a manager to lose interest while too little detail will make the manager consider that you aren't doing your job. Some suggestions are given below. Please do NOT treat this as a check list of things to do to complete the assignment. You should have your own thoughts on what to tell the boss. These are just ideas.
- a. Mean / Standard Deviation / Median
- b. Bar Chart or Box Plot of the data
- c. Is the data correlated to the target variable (or to other variables?)
- d. Are any of the variables missing and need to be imputed "fixed"?

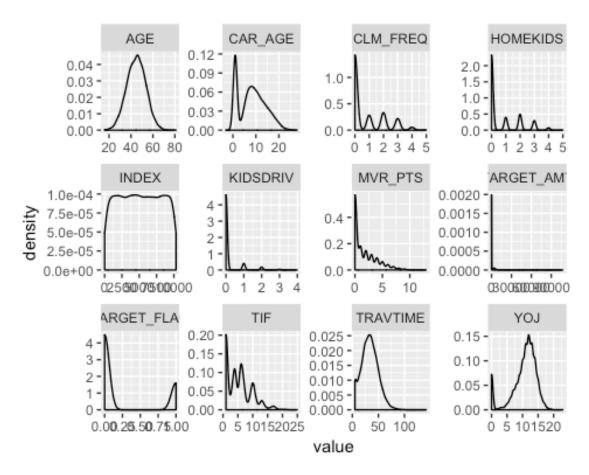
```
#skim(train)
train %>%
  skim()
## Skim summary statistics
## n obs: 8161
## n variables: 26
##
## — Variable type:character -
##
      variable missing complete
                                     n min max empty n_unique
                                                          2789
##
      BLUEBOOK
                            8161 8161
                      0
                                         6
                                             7
                                                    0
##
      CAR_TYPE
                      0
                            8161 8161
                                         3
                                            11
                                                    0
                                                             6
       CAR USE
                      0
                            8161 8161
                                         7
                                            10
                                                             2
##
```

```
##
     EDUCATION
                        0
                              8161 8161
                                            3
                                                13
                                                        0
                                                                  5
##
      HOME VAL
                                            2
                                                 8
                                                        0
                                                               5106
                     464
                              7697 8161
##
         INCOME
                     445
                              7716 8161
                                            2
                                                 8
                                                        0
                                                               6612
##
                     526
                              7635 8161
                                                13
            JOB
                                            6
                                                        0
                                                                  8
                                                                  2
##
       MSTATUS
                        0
                              8161 8161
                                            3
                                                 4
                                                        0
                              8161 8161
                                            2
                                                 7
                                                               2857
##
      OLDCLAIM
                        0
                                                        0
##
        PARENT1
                        0
                              8161 8161
                                            2
                                                 3
                                                        0
                                                                  2
                                                 3
                                                                  2
##
        RED_CAR
                        0
                              8161 8161
                                            2
                                                        0
                                                 3
                                                                  2
##
        REVOKED
                        0
                              8161 8161
                                            2
                                                        0
                                                                  2
##
            SEX
                        0
                              8161 8161
                                            1
                                                 3
                                                        0
                                                                  2
##
    URBANICITY
                        0
                              8161 8161
                                           19
                                                21
##
  — Variable type:numeric
##
##
        variable missing complete
                                                                  p25
                                                                        p50
                                                                              p75
                                         n
                                               mean
                                                          sd p0
##
             AGE
                                8155 8161
                                              44.79
                                                        8.63 16
                                                                   39
                                                                         45
                                                                               51
                         6
         CAR_AGE
##
                       510
                                7651 8161
                                               8.33
                                                        5.7
                                                             -3
                                                                    1
                                                                          8
                                                                               12
        CLM FREQ
                                                              0
##
                         0
                                8161 8161
                                               0.8
                                                        1.16
                                                                    0
                                                                          0
                                                                                2
        HOMEKIDS
##
                         0
                                8161 8161
                                               0.72
                                                        1.12
                                                              0
                                                                    0
                                                                          0
                                                                                1
##
           INDEX
                         0
                                8161 8161 5151.87 2978.89
                                                              1 2559 5133 7745
##
        KIDSDRIV
                         0
                                8161 8161
                                               0.17
                                                        0.51
                                                                    0
                                                                          0
                                                                                0
                                                              0
##
                                                                                3
         MVR PTS
                         0
                                8161 8161
                                               1.7
                                                        2.15
                                                              0
                                                                    0
                                                                          1
##
     TARGET AMT
                         0
                                8161 8161 1504.32 4704.03
                                                                    0
                                                                          0 1036
##
    TARGET FLAG
                         0
                                8161 8161
                                               0.26
                                                        0.44
                                                              0
                                                                    0
                                                                          0
                                                                                1
                                                                                7
##
                         0
                                               5.35
                                                        4.15
                                                              1
                                                                    1
                                                                          4
             TIF
                                8161 8161
##
        TRAVTIME
                         0
                                8161 8161
                                              33.49
                                                       15.91
                                                              5
                                                                   22
                                                                         33
                                                                               44
##
             YOJ
                                7707 8161
                                                        4.09
                                                              0
                                                                    9
                                                                         11
                                                                               13
                       454
                                             10.5
##
          p100
                    hist
##
         81
         28
##
##
          5
          5
##
##
     10302
          4
##
##
         13
##
    107586.14 ■
##
          1
##
         25
##
        142
##
         23
```

- 2. DATA PREPARATION (25 Points) Describe how you have transformed the data by changing the original variables or creating new variables. If you did transform the data or create new variables, discuss why you did this. Here are some possible transformations.
- a. Fix missing values (maybe with a Mean or Median value)
- b. Create flags to suggest if a variable was missing

- c. Transform data by putting it into buckets
- d. Mathematical transforms such as log or square root (or use Box-Cox)
- e. Combine variables (such as ratios or adding or multiplying) to create new variables

```
train$HOME_VAL <- as.numeric(gsub('[$,]', '', train$HOME_VAL))</pre>
# trigger a dummy variable if NA is present
train$HOME VAL MISSING <- ifelse(is.na(train$HOME VAL), 1, 0)</pre>
# imputing NA to mean
train$HOME_VAL[is.na(train$HOME_VAL)] <- mean(train$HOME_VAL, na.rm=TRUE)</pre>
train$INCOME <- as.numeric(gsub('[$,]', '', train$INCOME))</pre>
# trigger a dummy variable if NA is present
train$INCOME_MISSING <- ifelse(is.na(train$INCOME), 1, 0)</pre>
# imputing NA to mean
train$INCOME[is.na(train$INCOME)] <- mean(train$INCOME, na.rm=TRUE)</pre>
# trigger a dummy variable if NA is present
train$CAR_AGE_MISSING <- ifelse(is.na(train$CAR_AGE), 1, 0)</pre>
# imputing NA to mean
train$CAR AGE[is.na(train$CAR AGE)] <- mean(train$CAR AGE, na.rm=TRUE)</pre>
# trigger a dummy variable if NA is present
train$YOJ MISSING <- ifelse(is.na(train$YOJ), 1, 0)</pre>
# imputing NA to mean
train$YOJ[is.na(train$YOJ)] <- mean(train$YOJ, na.rm=TRUE)
train %>%
  skim()
n_train <- select_if(train, is.numeric)</pre>
n_train %>%
  keep(is.numeric) %>%
                                             #keep only columns with numeric va
Lues
  gather() %>%
                                             #convert to key-value
  ggplot(aes(value)) +
                                             #plot the values
    facet_wrap(~key, scales="free") +
    geom density()
## Warning: Removed 970 rows containing non-finite values (stat density).
```



transform data using log for skewed HOMEKIDS, MVR_PTS, TIF, KIDSDRIVE and C LM_FREQ

```
train$HOMEKIDS <- log(train$HOMEKIDS+1)
train$MVR_PTS <- log(train$MVR_PTS+1)
train$TIF <- log(train$TIF+1)
train$KIDSDRIV <- log(train$KIDSDRIV+1)
train$CLM_FREQ <- log(train$CLM_FREQ+1)</pre>
```

As we see in the output below, there are a few variables that will need to be transformed. Variables INCOME, HOME_VAL, BLUEBOOK, OLDCLAIM will be transformed back numerical values since they are numerics but were converted to string to include the \$ symbol.

```
# Remove index from the dataset
train <- subset(train, select = -c(INDEX))
# Display the structure of the dataset
str(train)
## Classes 'tbl_df', 'tbl' and 'data.frame': 8161 obs. of 25 variables:
## $ TARGET_FLAG: num 0 0 0 0 0 1 0 1 1 0 ...
## $ TARGET_AMT : num 0 0 0 0 0 ...
## $ KIDSDRIV : num 0 0 0 0 0 ...</pre>
```

```
## $ AGE
                : num 60 43 35 51 50 34 54 37 34 50 ...
## $ HOMEKIDS
                : num 0 0 0.693 0 0 ...
## $ YOJ
                : num 11 11 10 14 NA 12 NA NA 10 7 ...
## $ INCOME
                       "$67,349" "$91,449" "$16,039" NA ...
                : chr
                       "No" "No" "No" "No" ...
## $ PARENT1
                : chr
## $ HOME_VAL
                       "$0" "$257,252" "$124,191" "$306,251" ...
                : chr
                       "z No" "z No" "Yes" "Yes" ...
## $ MSTATUS
                : chr
                       "M" "M" "z_F" "M" ...
                : chr
## $ SEX
                       "PhD" "z High School" "z High School" "<High School"
## $ EDUCATION : chr
. . .
## $ JOB
                       "Professional" "z Blue Collar" "Clerical" "z Blue Col
               : chr
lar" ...
## $ TRAVTIME : num 14 22 5 32 36 46 33 44 34 48 ...
## $ CAR USE
                : chr
                       "Private" "Commercial" "Private" "Private" ...
## $ BLUEBOOK
                : chr "$14,230" "$14,940" "$4,010" "$15,440" ...
## $ TIF
                : num 2.485 0.693 1.609 2.079 0.693 ...
                       "Minivan" "Minivan" "z_SUV" "Minivan" ...
## $ CAR_TYPE : chr
## $ RED CAR : chr "yes" "yes" "no" "yes" ...
## $ OLDCLAIM : chr "$4,461" "$0" "$38,690" "$0" ...
## $ CLM_FREQ : num 1.1 0 1.1 0 1.1 ...
                : chr "No" "No" "No" "No" ...
## $ REVOKED
                : num 1.39 0 1.39 0 1.39 ...
## $ MVR PTS
## $ CAR AGE
                : num 18 1 10 6 17 7 1 7 1 17 ...
## $ URBANICITY : chr
                       "Highly Urban/ Urban" "Highly Urban/ Urban" "Highly U
rban/ Urban" "Highly Urban/ Urban" ...
# Convert Income to numerical value
train$INCOME <- parse_number(train$INCOME)</pre>
# Convert home val to numerical value
train$HOME_VAL <- parse_number(train$HOME_VAL)</pre>
# Convert bluebook to numerical value
train$BLUEBOOK <- parse number(train$BLUEBOOK)</pre>
# Convert oldcaim to numerical value
train$OLDCLAIM <- parse number(train$OLDCLAIM)</pre>
```

Below we can see the levels of the non-numerical variables. Variable PARENT1, MSTATUS, SEX, CAR_USE ,RED_CAR, REVOKED and URBANICITY have only two levels which makes them good candidates for binary conversion. The remaining variables that have more than two levels will be converted to dummy variables.

```
train_factor <- train %>%
    mutate_if(sapply(train, is.character), as.factor)

train_levels <- train_factor %>%
        sapply(levels)
train_levels[sapply(train_levels, is.null)] <- NULL
train_levels
## $PARENT1
## [1] "No" "Yes"</pre>
```

```
##
## $MSTATUS
## [1] "Yes" "z No"
##
## $SEX
## [1] "M"
##
## $EDUCATION
                                                        "PhD"
## [1] "<High School" "Bachelors"</pre>
                                       "Masters"
## [5] "z_High School"
##
## $JOB
                                        "Home Maker"
## [1] "Clerical"
                       "Doctor"
                                                        "Lawyer"
                                        "Student"
## [5] "Manager"
                       "Professional"
                                                         "z Blue Collar"
##
## $CAR USE
## [1] "Commercial" "Private"
##
## $CAR TYPE
## [1] "Minivan"
                     "Panel Truck" "Pickup" "Sports Car" "Van"
## [6] "z_SUV"
##
## $RED_CAR
## [1] "no" "yes"
##
## $REVOKED
## [1] "No" "Yes"
##
## $URBANICITY
## [1] "Highly Urban/ Urban" "z_Highly Rural/ Rural"
# Convert variables PARENT1, MSTATUS, SEX, CAR_USE , RED_CAR, REVOKED and URBA
NICITY to binary values(yes = 1, Commercial = 1, Highly Urban/ Urba = 1)
train$PARENT1 <- if_else(train$PARENT1 == "Yes", 1, 0)</pre>
train$MSTATUS <- if else(train$MSTATUS == "Yes", 1, 0)
train$SEX <- if_else(train$SEX == "M", 1, 0)</pre>
train$CAR USE <- if else(train$CAR USE == "Commercial", 1, 0)</pre>
train$RED CAR <- if else(train$RED CAR == "yes", 1, 0)</pre>
train$REVOKED <- if_else(train$REVOKED == "Yes", 1, 0)</pre>
train$URBANICITY <- if_else(train$URBANICITY == "Highly Urban/ Urba", 1, 0)</pre>
# Create dummy variables for EDUCATION, JOB, and, CAR TYPE
#Education
train$"High School" <- if_else(train$EDUCATION == "<High School", 1, 0)</pre>
train$"Bachelors" <- if else(train$EDUCATION == "Bachelors", 1, 0)</pre>
train$"Masters" <- if_else(train$EDUCATION == "Masters", 1, 0)</pre>
train$"PhD" <- if_else(train$EDUCATION == "PhD", 1, 0)</pre>
train$"z High School" <- if else(train$EDUCATION == "z High School", 1, 0)
#Jobs
```

```
train$"Clerical" <- if else(train$JOB == "Clerical", 1, 0)</pre>
train$"Doctor" <- if else(train$JOB == "Doctor", 1, 0)</pre>
train$"Home Maker" <- if else(train$JOB == "Home Maker", 1, 0)</pre>
train$"Lawyer" <- if else(train$JOB == "Lawyer", 1, 0)</pre>
train$"Manager" <- if_else(train$JOB == "Manager", 1, 0)</pre>
train$"Professional" <- if_else(train$JOB == "Professional", 1, 0)</pre>
train$"Student" <- if else(train$JOB == "Student", 1, 0)</pre>
train$"z_Blue Collar" <- if_else(train$JOB == "z_Blue Collar", 1, 0)</pre>
# Car type
train$"Minivan" <- if_else(train$CAR_TYPE == "Minivan", 1, 0)</pre>
train$"Panel Truck" <- if_else(train$CAR_TYPE == "Panel Truck", 1, 0)</pre>
train$"Sports Car" <- if else(train$CAR TYPE == "Sports Car", 1, 0)
train$"Van" <- if_else(train$CAR_TYPE == "Van", 1, 0)</pre>
train$"z SUV" <- if else(train$CAR TYPE == "z SUV", 1, 0)</pre>
#write.csv(train, "new_train.csv")
#Data after conversion
#str(new_train)
```

3. BUILD MODELS (25 Points) Using the training data set, build at least two different multiple linear regression models and three different binary logistic regression models, using different variables (or the same variables with different transformations). You may select the variables manually, use an approach such as Forward or Stepwise, use a different approach such as trees, or use a combination of techniques. Describe the techniques you used. If you manually selected a variable for inclusion into the model or exclusion into the model, indicate why this was done. Discuss the coefficients in the models, do they make sense? For example, if a person has a lot of traffic tickets, you would reasonably expect that person to have more car crashes. If the coefficient is negative (suggesting that the person is a safer driver), then that needs to be discussed. Are you keeping the model even though it is counter intuitive? Why? The boss needs to know.

Model Building

Model bm1

Model bm1 is our kitchen sink regression. This model basically has all the predictor variables (excluding the index) from our training dataset which includes our dummy variables.

```
bm1 <- glm(TARGET_FLAG ~. - TARGET_AMT, data = train)
(bm1sum <- summary(bm1))
##
## Call:
## glm(formula = TARGET_FLAG ~ . - TARGET_AMT, data = train)
##</pre>
```

```
## Deviance Residuals:
##
       Min
                 1Q
                      Median
                                    3Q
                                            Max
## -0.8807
            -0.2831
                                0.3355
                     -0.1333
                                         1.1270
##
## Coefficients: (19 not defined because of singularities)
##
                             Estimate Std. Error t value Pr(>|t|)
                                                    5.977 2.41e-09 ***
## (Intercept)
                            2.719e-01
                                      4.549e-02
## KIDSDRIV
                            6.763e-02
                                       2.067e-02
                                                   3.272 0.001073 **
## AGE
                           -9.096e-04
                                       7.352e-04
                                                  -1.237 0.216094
## HOMEKIDS
                            8.098e-03
                                       1.466e-02
                                                   0.552 0.580638
## YOJ
                           -1.545e-03
                                       1.511e-03
                                                   -1.022 0.306656
## INCOME
                           -3.163e-07
                                       2.090e-07
                                                   -1.513 0.130230
                                                   4.019 5.91e-05 ***
## PARENT1
                            8.556e-02 2.129e-02
## HOME_VAL
                                                  -2.755 0.005881 **
                           -1.801e-07
                                       6.535e-08
## MSTATUS
                           -5.019e-02
                                       1.543e-02
                                                  -3.252 0.001151 **
## SEX
                            2.802e-02
                                       1.864e-02
                                                   1.503 0.132930
## EDUCATIONBachelors
                           -5.527e-02
                                       2.071e-02
                                                  -2.669 0.007633 **
## EDUCATIONMasters
                           -4.482e-02 3.104e-02
                                                  -1.444 0.148737
                                                   0.362 0.717223
## EDUCATIONPhD
                            1.411e-02
                                       3.896e-02
## EDUCATIONz_High School -3.754e-03
                                       1.709e-02
                                                  -0.220 0.826127
## JOBDoctor
                           -5.402e-02
                                       4.512e-02
                                                  -1.197 0.231239
## JOBHome Maker
                           -4.102e-02
                                       2.558e-02
                                                  -1.604 0.108866
## JOBLawyer
                            1.425e-02
                                       3.055e-02
                                                   0.467 0.640794
## JOBManager
                           -7.570e-02
                                       2.339e-02
                                                   -3.236 0.001219 **
## JOBProfessional
                           -5.460e-03
                                       2.158e-02
                                                   -0.253 0.800287
## JOBStudent
                           -3.834e-02
                                       2.418e-02
                                                   -1.586 0.112861
## JOBz Blue Collar
                            3.662e-03
                                       1.912e-02
                                                   0.192 0.848124
## TRAVTIME
                            1.153e-03
                                       3.267e-04
                                                    3.530 0.000419 ***
                                                   7.130 1.12e-12 ***
## CAR_USE
                            1.193e-01
                                       1.673e-02
                                                   -3.026 0.002491 **
## BLUEBOOK
                           -2.658e-06
                                       8.784e-07
                                                  -6.068 1.38e-09 ***
## TIF
                           -4.468e-02
                                       7.364e-03
## CAR_TYPEPanel Truck
                            7.522e-02
                                       3.006e-02
                                                   2.503 0.012347 *
                                                    3.971 7.23e-05 ***
## CAR TYPEPickup
                            6.824e-02
                                       1.718e-02
                                                   6.500 8.67e-11 ***
## CAR_TYPESports Car
                            1.406e-01
                                       2.163e-02
## CAR_TYPEVan
                            6.433e-02
                                       2.211e-02
                                                    2.909 0.003635 **
                                                    5.605 2.17e-08 ***
## CAR TYPEZ SUV
                            9.979e-02 1.780e-02
## RED CAR
                           -2.936e-02
                                       1.564e-02
                                                   -1.877 0.060521 .
                                                   -4.268 2.00e-05 ***
## OLDCLAIM
                           -3.369e-06
                                       7.893e-07
                                                  11.972 < 2e-16 ***
## CLM FREQ
                            1.452e-01
                                       1.213e-02
                                                         < 2e-16 ***
## REVOKED
                            1.795e-01
                                       1.789e-02
                                                  10.037
                                                   8.033 1.13e-15 ***
## MVR_PTS
                            6.261e-02
                                       7.794e-03
## CAR AGE
                           -7.367e-04
                                       1.322e-03
                                                   -0.557 0.577394
## URBANICITY
                                   NA
                                              NA
                                                       NA
                                                                NA
## `High School`
                                   NA
                                              NA
                                                       NA
                                                                NA
                                                                NA
## Bachelors
                                   NA
                                              NA
                                                       NA
## Masters
                                                                NA
                                   NA
                                              NA
                                                       NA
## PhD
                                              NA
                                                       NA
                                                                NA
                                   NΑ
## `z_High School`
                                              NA
                                                                NA
                                   NA
                                                       NA
## Clerical
                                   NA
                                              NA
                                                       NA
                                                                NA
## Doctor
                                   NA
                                              NA
                                                       NA
                                                                NA
```

```
## `Home Maker`
                                                       NA
                                                                 NA
                                   NA
                                               NA
## Lawyer
                                   NA
                                               NA
                                                       NA
                                                                 NA
## Manager
                                               NA
                                                                 NA
                                   NA
                                                       NA
## Professional
                                               NA
                                                       NA
                                                                 NA
                                   NA
## Student
                                   NA
                                               NA
                                                       NA
                                                                 NA
## `z_Blue Collar`
                                               NA
                                                       NA
                                                                 NA
                                   NA
## Minivan
                                   NA
                                               NA
                                                       NΑ
                                                                 NA
## `Panel Truck`
                                   NA
                                               NA
                                                       NA
                                                                 NA
## `Sports Car`
                                   NA
                                               NA
                                                       NA
                                                                 NA
## Van
                                   NA
                                               NA
                                                       NA
                                                                 NA
## z SUV
                                               NA
                                                       NA
                                                                 NA
                                   NA
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for gaussian family taken to be 0.1609716)
##
##
       Null deviance: 1177.45 on 6044
                                         degrees of freedom
## Residual deviance: 967.28 on 6009
                                         degrees of freedom
     (2116 observations deleted due to missingness)
## AIC: 6151.5
## Number of Fisher Scoring iterations: 2
```

Model bm2

Model bm2 reviews factors which are considered risky and makes the assumption that riskier factors are the cause of accidents.

```
bm2 \leftarrow g1m(TARGET_FLAG \sim RED_CAR + (AGE < 30) + (MVR_PTS > 3) + (REVOKED == 1)
), family = binomial(link = "logit"), train)
(bm2sum <- summary(bm2))</pre>
##
## Call:
## glm(formula = TARGET_FLAG ~ RED_CAR + (AGE < 30) + (MVR_PTS >
       3) + (REVOKED == 1), family = binomial(link = "logit"), data = train)
##
## Deviance Residuals:
       Min
##
                 10
                      Median
                                    30
                                            Max
## -1.5220 -0.7279 -0.7279
                               1.2407
                                         1.7341
##
## Coefficients: (1 not defined because of singularities)
                    Estimate Std. Error z value Pr(>|z|)
##
                                                   <2e-16 ***
## (Intercept)
                    -1.19305
                                0.03270 -36.483
## RED CAR
                    -0.05912
                                0.05661 -1.044
                                                    0.296
                                                   <2e-16 ***
## AGE < 30TRUE
                                           8.998
                     1.04550
                                0.11620
## MVR PTS > 3TRUE
                                      NA
                                              NA
                          NA
                                                       NA
                                                   <2e-16 ***
## REVOKED == 1TRUE 0.92884
                                0.06991 13.287
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 9404.0 on 8154 degrees of freedom
## Residual deviance: 9153.8 on 8151 degrees of freedom
## (6 observations deleted due to missingness)
## AIC: 9161.8
##
## Number of Fisher Scoring iterations: 4
```

Model bm3

Model bm3 reviews factors which are considered less risky to determine if there is any alignment with the target variable.

```
bm3 <- g1m(TARGET FLAG \sim (RED CAR == 0) + (CLM FREQ < 1) + (SEX == 0) + (AGE
> 30 & AGE < 60) + (MVR_PTS < 2) + (REVOKED == 0) + (YOJ > 10), family = bino
mial(link = "logit"), train)
(bm3sum <- summary(bm3))</pre>
##
## Call:
## glm(formula = TARGET_FLAG \sim (RED_CAR == 0) + (CLM_FREQ < 1) +
       (SEX == 0) + (AGE > 30 & AGE < 60) + (MVR PTS < 2) + (REVOKED ==
##
       0) + (YOJ > 10), family = binomial(link = "logit"), data = train)
##
## Deviance Residuals:
      Min
                 10
                      Median
                                   3Q
                                           Max
## -2.1773 -0.6899 -0.6175
                               0.9075
                                        1.9296
##
## Coefficients:
##
                           Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                            2.13987
                                       0.16623 12.873 < 2e-16 ***
## RED CAR == OTRUE
                            0.03823
                                       0.08079
                                                 0.473
                                                          0.636
## CLM FREQ < 1TRUE
                                       0.05797 -13.627
                           -0.78998
                                                        < 2e-16 ***
## SEX == OTRUE
                            0.09412
                                       0.07318
                                                 1.286
                                                          0.198
## AGE > 30 & AGE < 60TRUE -0.58770
                                               -6.862 6.80e-12 ***
                                       0.08565
## MVR PTS < 2TRUE
                                       0.12752 -10.600 < 2e-16 ***
                           -1.35175
                           -0.85712
                                       0.07425 -11.544 < 2e-16 ***
## REVOKED == OTRUE
## YOJ > 10TRUE
                           -0.24619
                                       0.05506 -4.472 7.76e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 8873.4 on 7700
                                      degrees of freedom
## Residual deviance: 8273.8 on 7693 degrees of freedom
     (460 observations deleted due to missingness)
##
## AIC: 8289.8
```

```
##
## Number of Fisher Scoring iterations: 4
```

Model bm4

Model bm4 removes all factors which theoretical effects are unknown as target impact are known to have an impact on target variable.

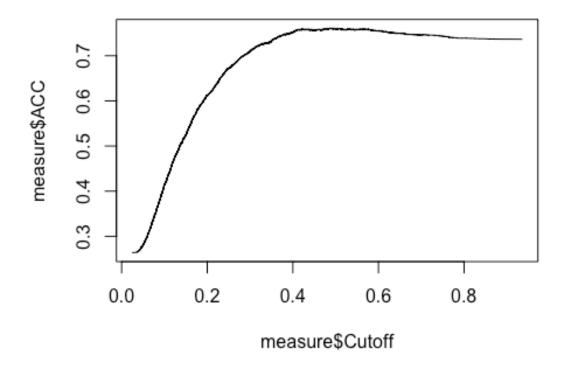
```
bm4 <- glm(formula = TARGET_FLAG ~ KIDSDRIV + MSTATUS + SEX + EDUCATION + TR
AVTIME + CAR USE + TIF + RED CAR + OLDCLAIM + CLM FREQ + REVOKED + MVR PTS, f
amily = "binomial", data = train)
(bm4sum <- summary(bm4))</pre>
##
## Call:
## glm(formula = TARGET FLAG ~ KIDSDRIV + MSTATUS + SEX + EDUCATION +
       TRAVTIME + CAR_USE + TIF + RED_CAR + OLDCLAIM + CLM_FREQ +
##
       REVOKED + MVR_PTS, family = "binomial", data = train)
##
##
## Deviance Residuals:
##
      Min
                 10
                     Median
                                  30
                                          Max
## -2.0361
          -0.7568 -0.5207
                              0.8272
                                       2.5183
##
## Coefficients:
##
                           Estimate Std. Error z value Pr(>|z|)
                         -1.014e+00 1.221e-01 -8.305 < 2e-16 ***
## (Intercept)
## KIDSDRIV
                          6.725e-01 8.679e-02
                                                 7.749 9.27e-15 ***
## MSTATUS
                         -6.481e-01 5.529e-02 -11.721 < 2e-16 ***
                         -2.730e-01 7.642e-02 -3.573 0.000353 ***
## SEX
                         -6.727e-01 8.720e-02 -7.714 1.21e-14 ***
## EDUCATIONBachelors
## EDUCATIONMasters
                         -6.948e-01 9.408e-02 -7.386 1.52e-13 ***
                         -9.725e-01 1.250e-01 -7.782 7.13e-15 ***
## EDUCATIONPhD
## EDUCATIONz High School -1.088e-01 8.383e-02 -1.297 0.194488
                          6.898e-03 1.705e-03 4.045 5.24e-05 ***
## TRAVTIME
## CAR_USE
                          6.692e-01 5.987e-02 11.177 < 2e-16 ***
## TIF
                         -2.786e-01 3.890e-02 -7.162 7.94e-13 ***
## RED CAR
                          1.686e-02 8.144e-02
                                                 0.207 0.835969
                         -1.965e-05 3.865e-06 -5.083 3.71e-07 ***
## OLDCLAIM
                          8.240e-01 5.949e-02 13.851 < 2e-16 ***
## CLM FREQ
## REVOKED
                          1.069e+00 8.643e-02 12.363 < 2e-16 ***
                          3.671e-01 3.926e-02 9.351 < 2e-16 ***
## MVR PTS
## ---
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 9418.0 on 8160 degrees of freedom
## Residual deviance: 8166.7 on 8145 degrees of freedom
## AIC: 8198.7
```

```
##
## Number of Fisher Scoring iterations: 4
```

4. SELECT MODELS (25 Points) Decide on the criteria for selecting the best multiple linear regression model and the best binary logistic regression model. Will you select models with slightly worse performance if it makes more sense or is more parsimonious? Discuss why you selected your models. For the multiple linear regression model, will you use a metric such as Adjusted R2, RMSE, etc.? Be sure to explain how you can make inferences from the model, discuss multi-collinearity issues (if any), and discuss other relevant model output. Using the training data set, evaluate the multiple linear regression model based on (a) mean squared error, (b) R2, (c) F-statistic, and (d) residual plots. For the binary logistic regression model, will you use a metric such as log likelihood, AIC, ROC curve, etc.? Using the training data set, evaluate the binary logistic regression model based on (a) accuracy, (b) classification error rate, (c) precision, (d) sensitivity, (e) specificity, (f) F1 score, (g) AUC, and (h) confusion matrix. Make predictions using the evaluation data set.

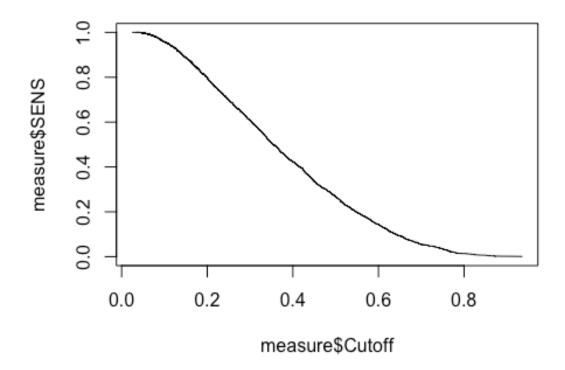
```
besttrainmodel <- bm4

#Accuracy
class<-besttrainmodel$y
score<-besttrainmodel$fitted.values
measure<-measureit(score=score,class=class,measure=c("ACC", "SENS", "FSCR", "
SPEC", "PREC"))
plot(measure$ACC~measure$Cutoff, type= "1")</pre>
```

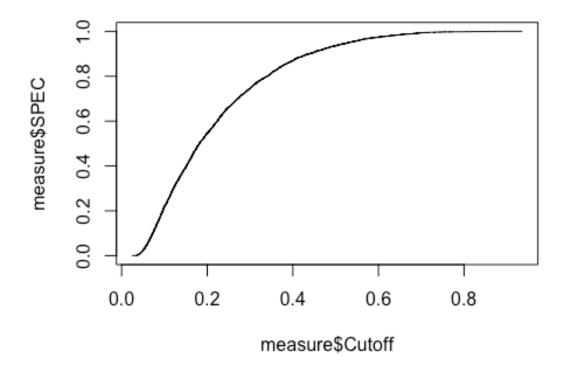


Sensitivity (also called the true positive rate, the recall, or probability of detection) measures the proportion of actual positives that are correctly identified.

```
#Sensitivity
plot(measure$SENS~measure$Cutoff, type= "1")
```



```
#Specificity
plot(measure$SPEC~measure$Cutoff, type= "1")
```



Calculating the exponentials:

#calculating the exponentials
exp(besttrainmodel\$coefficients)

_				
##	(Intercept)	KIDSDRIV	MSTATUS	
##	0.3628748	1.9591283	0.5230441	
##	SEX	EDUCATIONBachelors	EDUCATIONMasters	
##	0.7610587	0.5103147	0.4991651	
##	EDUCATIONPhD	EDUCATIONz_High School	TRAVTIME	
##	0.3781373	0.8969392	1.0069216	
##	CAR_USE	TIF	RED_CAR	
##	1.9525921	0.7568076	1.0170059	
##	OLDCLAIM	CLM_FREQ	REVOKED	
##	0.9999804	2.2795856	2.9112727	
##	MVR_PTS			
##	1.4435541			

Calculating the distribution:

##	(Intercept)	KIDSDRIV	MSTATUS
##	-1.665074e-01	1.104631e-01	-1.064536e-01
##	SEX	EDUCATIONBachelors	EDUCATIONMasters
##	-4.484966e-02	-1.105006e-01	-1.141292e-01
##	EDUCATIONPhD	EDUCATIONz_High School	TRAVTIME

```
-1.786584e-02
##
            -1.597401e-01
                                                            1.133015e-03
##
                  CAR USE
                                             TIF
                                                                 RED CAR
##
             1.099142e-01
                                    -4.576975e-02
                                                            2.769864e-03
##
                                                                 REVOKED
                 OLDCLAIM
                                        CLM FREQ
##
            -3.227031e-06
                                    1.353472e-01
                                                            1.755240e-01
##
                  MVR_PTS
##
             6.030029e-02
eva$HOME_VAL <- as.numeric(gsub('[$,]', '', eva$HOME_VAL))</pre>
# trigger a dummy variable if NA is present
eva$HOME VAL MISSING <- ifelse(is.na(eva$HOME VAL), 1, 0)
# imputing NA to mean
eva$HOME_VAL[is.na(eva$HOME_VAL)] <- mean(eva$HOME_VAL, na.rm=TRUE)</pre>
eva$INCOME <- as.numeric(gsub('[$,]', '', eva$INCOME))</pre>
# trigger a dummy variable if NA is present
eva$INCOME MISSING <- ifelse(is.na(eva$INCOME), 1, 0)</pre>
# imputing NA to mean
eva$INCOME[is.na(eva$INCOME)] <- mean(eva$INCOME, na.rm=TRUE)
# trigger a dummy variable if NA is present
eva$CAR AGE MISSING <- ifelse(is.na(eva$CAR AGE), 1, 0)
# imputing NA to mean
eva$CAR AGE[is.na(eva$CAR AGE)] <- mean(eva$CAR AGE, na.rm=TRUE)
# trigger a dummy variable if NA is present
eva$YOJ MISSING <- ifelse(is.na(eva$YOJ), 1, 0)</pre>
# imputing NA to mean
eva$YOJ[is.na(eva$YOJ)] <- mean(eva$YOJ, na.rm=TRUE)
summary(eva)
##
        INDEX
                    TARGET FLAG
                                   TARGET AMT
                                                      KIDSDRIV
                                   Mode:logical
## Min. :
                3
                    Mode:logical
                                                          :0.0000
## 1st Qu.: 2632
                    NA's:2141
                                   NA's:2141
                                                   1st Qu.:0.0000
## Median : 5224
                                                   Median :0.0000
##
   Mean : 5150
                                                   Mean
                                                          :0.1625
##
    3rd Qu.: 7669
                                                   3rd Qu.:0.0000
## Max.
           :10300
                                                   Max.
                                                          :3.0000
##
##
         AGE
                       HOMEKIDS
                                           YOJ
                                                         INCOME
                                     Min.
   Min.
##
           :17.00
                    Min.
                           :0.0000
                                            : 0.00
                                                      Length:2141
##
    1st Qu.:39.00
                    1st Qu.:0.0000
                                     1st Qu.: 9.00
                                                      Class :character
                                     Median :11.00
##
    Median :45.00
                                                      Mode :character
                    Median :0.0000
                           :0.7174
## Mean
           :45.02
                    Mean
                                     Mean
                                             :10.38
   3rd Qu.:51.00
                    3rd Qu.:1.0000
                                     3rd Qu.:13.00
##
## Max.
           :73.00
                    Max.
                           :5.0000
                                     Max.
                                             :19.00
                                     NA's
## NA's
           :1
                                             :94
##
      PARENT1
                         HOME VAL
                                             MSTATUS
##
    Length:2141
                       Length:2141
                                           Length:2141
```

```
Class :character
                      Class :character
                                          Class :character
##
   Mode :character
                       Mode :character
                                          Mode :character
##
##
##
##
##
        SEX
                        EDUCATION
                                              JOB
                                                                TRAVTIME
##
    Length:2141
                       Length:2141
                                          Length:2141
                                                             Min. : 5.00
    Class :character
                                                             1st Qu.: 22.00
                       Class :character
                                          Class :character
##
   Mode :character
                       Mode :character
                                          Mode :character
                                                             Median : 33.00
##
                                                             Mean
                                                                  : 33.15
##
                                                             3rd Qu.: 43.00
##
                                                                    :105.00
                                                             Max.
##
##
      CAR USE
                         BLUEBOOK
                                               TIF
                                                             CAR TYPE
##
    Length:2141
                       Length:2141
                                          Min. : 1.000
                                                           Length:2141
##
   Class :character
                       Class :character
                                          1st Qu.: 1.000
                                                           Class :character
##
   Mode :character
                       Mode :character
                                          Median : 4.000
                                                           Mode :character
##
                                          Mean
                                                 : 5.245
##
                                          3rd Qu.: 7.000
##
                                                 :25.000
                                          Max.
##
##
      RED_CAR
                        OLDCLAIM
                                             CLM FREQ
                                                            REVOKED
##
    Length:2141
                       Length:2141
                                                 :0.000
                                                          Length:2141
                                          Min.
   Class :character
                       Class :character
                                          1st Qu.:0.000
                                                          Class :character
                       Mode :character
                                                          Mode :character
##
   Mode :character
                                          Median :0.000
##
                                          Mean
                                                 :0.809
##
                                          3rd Qu.:2.000
##
                                          Max. :5.000
##
                        CAR_AGE
##
      MVR PTS
                                       URBANICITY
   Min. : 0.000
##
                     Min. : 0.000
                                      Length:2141
##
   1st Ou.: 0.000
                     1st Ou.: 1.000
                                      Class :character
##
   Median : 1.000
                     Median : 8.000
                                      Mode :character
##
   Mean
         : 1.766
                     Mean
                           : 8.183
                     3rd Qu.:12.000
   3rd Qu.: 3.000
##
##
   Max.
           :12.000
                     Max.
                            :26.000
##
                     NA's
                            :129
# transform data using Log for skewed HOMEKIDS, MVR PTS, TIF, KIDSDRIVE and C
LM_FREQ
eva$HOMEKIDS <- log(eva$HOMEKIDS+1)</pre>
eva$MVR_PTS <- log(eva$MVR_PTS+1)
eva$TIF <- log(eva$TIF+1)
eva$KIDSDRIV <- log(eva$KIDSDRIV+1)
eva$CLM_FREQ <- log(eva$CLM_FREQ+1)
# Convert variables PARENT1, MSTATUS, SEX, CAR_USE , RED_CAR, REVOKED and URBA
NICITY to binary values(yes = 1, Commercial = 1, Highly Urban/ Urba = 1)
```

```
eva$PARENT1 <- if_else(eva$PARENT1 == "Yes", 1, 0)
eva$MSTATUS <- if_else(eva$MSTATUS == "Yes", 1, 0)
eva$SEX <- if_else(eva$SEX == "M", 1, 0)
eva$CAR_USE <- if_else(eva$CAR_USE == "Commercial", 1, 0)
eva$RED_CAR <- if_else(eva$RED_CAR == "yes", 1, 0)
eva$REVOKED <- if_else(eva$REVOKED == "Yes", 1, 0)
eva$URBANICITY <- if_else(eva$URBANICITY == "Highly Urban/ Urba", 1, 0)</pre>
```

Summary of the predicted values for the train data:

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.02429 0.12478 0.21964 0.26382 0.36475 0.93606
```