# Marketing Guidelines for Faculty-Directed Programs Office of Education Abroad

To maintain clarity in campus-wide study abroad messaging and to promote faculty-directed programs successfully, the Office of Education Abroad (OEA) provides the following guidelines and tips:

## **Tips for All Marketing**

- Market one program per publication to give students more specifics on the experience abroad:
  - o Students want program details. Highlight projects, excursions, and experiential learning.
  - o The OEA markets programs as a group to show all CWRU study abroad opportunities.
- Use OEA resources to help enhance study abroad marketing on campus:
  - o We have many photos from the photo contest and your programs that we can share.
  - o We have student assistants who can provide feedback/suggestions on a marketing draft.
- When listing cost, be consistent by providing the program fee and what is included in that, only.
- In person, visit relevant 100 and 200 level classes, especially pre-requisites to your course abroad, to promote your study abroad program.

# **Guidelines for All Marketing**

- Keep the messaging clear and consistent:
  - o Indicate that study abroad opportunities exist beyond the program(s) you list/detail.
  - o Direct students to case.edu/studyabroad and <a href="mailto:studyabroad@case.edu">studyabroad@case.edu</a>.
- Include one of the following statements:
  - o "Explore your options at case.edu/studyabroad" or, to direct students to apply,
  - o "Apply and see all of your study abroad options at case.edu/studyabroad".
- State your school or college's name in the largest text used.

## **Specific Guidelines and Tips**

- In Social Media:
  - GUIDELINE— Ensure your marketing includes your school or college name to indicate there may be additional programs available during the time period you are advertising.
  - TIP—Create a hashtag and tag us! Our Twitter is @CWRUStudyAbroad and our Facebook is CWRU Study Abroad. We will retweet, share, and help market.
- In Campus Newsletters and the daily:
  - o GUIDELINE—Submissions to the daily must be routed through the OEA
    - the daily will not accept them otherwise and prefers we send submissions early.
    - Send daily submissions to jody@case.edu a week or more in advance.
  - o TIP—the daily advertises events. Submissions that lead with the event's title, date and time, and then location are effective. Titles that are catchy, clear, and concise are best.
  - o TIP—Include photos and flyers for the program(s) and highlight course experiences.



#### Resources

Email: <a href="mailto:studyabroad@case.edu">studyabroad@case.edu</a>
Website: <a href="mailto:case.edu/studyabroad">case.edu/studyabroad</a>
Location: Tomlinson 143
Phone: (216) 368-2517
Twitter: @CWRUStudyAbroad
Facebook: CWRU Study Abroad